

3Q 2023 Trading update supplement

November 16, 2023



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Aegon Americas

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Aegon Americas Business update									unaud	lited
business update									amounts in mil	lions
USD										
	<u> </u>	2022				2023			Full Year	2022
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	2022	2023
Strategic Assets KPIs										
World Financial Group (WFG)										
Number of licensed agents (end of period)	56,936	58,263	59,211	62,637	66,915	69,846	69,104		62,637	
Number of multi-ticket agents (end of period) Transamerica's market share in WFG (US Life)	30,510 58%	30,589 61%	31,370 64%	32,343 66%	33,314 64%	34,265 64%	35,521 65%		32,343 62%	
Individual Life										
Earnings on in-force (Individual Life excl. WFG and Universal Life) New business strain	72 71	168 77	154 76	115 80	167 82	157 83	192 82		509 303	
Retirement Plans										
Earnings on in-force (Retirement Plans excl. SPGA annuities)	13	24	21	44	30	15	22		101	
Written sales mid-sized plans	1,273	855	805	967	2,550	1,055	1,841		3,901	
Net deposits/(outflows) mid-sized plans	288	467	532	(5,725)	932	64	243		(4,437)	
Individual Retirement Accounts AuA	8,937	8,104	7,793	8,413	9,043	9,539	9,458		8,413	
General Account Stable Value AuA	10,004	10,102	10,197	10,052	10,468	10,732	10,797		10,052	
Financial Assets KPIs										
Operating capital generation	13	82	(13)	(12)	63	96	69		69	
Capital employed in Financial Assets (at 400% RBC ratio)	4,612	4,389	4,352	4,083	3,889	4,082	4,093		4,083	
Variable Annuities dynamic hedge effectiveness ratio (%) ¹	97%	98%	97%	96%	97%	99%	99%		97%	
NPV of LTC rate increases approved since end-2022	n/a	n/a	n/a	n/a	42	86	108		n/a	
New business KPIs										
Individual Solutions	94	106	108	124	113	119	118		431	
Workplace Solutions	21	22	12	12	27	16	14		67	
New life sales (recurring plus 1/10 single)	114	128	120	136	140	135	132		498	
New premium production accident & health insurance	54	30	26	24	40	21	22		133	
Individual Solutions	(2,081)	(2,601)	(1,873)	(2,485)	(1,220)	(1,621)	(1,824)		(9,040)	
Workplace Solutions	(69)	41	(18)	(7,857)	285	(1,443)	(1,598)		(7,902)	
Net deposits/(outflows) 1. Dynamic Hedge effectiveness ratio (%) represents the hedge effectiveness or	(2,149)	(2,560)	(1,891)	(10,342)	(935)	(3,065)	(3,422)		(16,942)	

^{1.} Dynamic Hedge effectiveness ratio (%) represents the hedge effectiveness on targeted risk, in particular impact from linear equity and interest rate movements.

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Aegon United Kingdom

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Aegon United Kingdom Business update									un	naudited
GBP									amounts in	n millions
		2022	2			2023	3		Full Year	
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	2022	2023
Retail platform Workplace Solutions platform	23 701	(89) 406	(379) 462	(432) 655	(413) 733	(724) 773	(903) (379)		(877) 2,223	
Total platform business Traditional products	724 (268)	317 (232)	83 (222)	223 (239)	320 (264)	49 (260)	(1,282) (378)		1,346 (961)	
Total platform and traditional business Institutional	456 (303)	85 (1,245)	(139) (1,672)	(16) 476	56 2,786	(211) 239	(1,660) (258)		385 (2,743)	
Total net deposits/(outflows)	153	(1,160)	(1,811)	461	2,841	28	(1,919)		(2,358)	
New life sales (recurring plus 1/10 single)	6	6	5	5	6	3	-		22	
Strategic KPIs										
Annualized revenues gained/(lost) on net deposits Platform expenses / AuA (bps)	(1.7) 19 bps	(2.3) 21 bps	(2.7) 22 bps	(2.3) 21 bps	(2.6) 23 bps	(3.4) 24 bps	(5.5) 24 bps		(9.0) 21 bps	

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Aegon Asset Management

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Aegon Asset Management Business update									ur	naudited
									amounts ir	n millions
EUR										
		202				202			Full Year	
	First	Second	Third	Fourth	First	Second	Third	Fourth	2022	2023
	Quarter	Quarter	Quarter	Quarter	Quarter	Quarter	Quarter	Quarter		
General Account	(2,664)	(3,565)	(3,301)	(211)	(935)	242	(364)		(9,742)	
Affiliate	(1,051)	(1,899)	(84)	`974 [´]	483	(1,025)	(477)		(2,061)	
Third Party	423	(822)	(1,027)	(2,372)	(367)	(207)	(1,208)		(3,798)	
Global Platforms	(3,293)	(6,286)	(4,412)	(1,610)	(819)	(989)	(2,049)		(15,601)	
Strategic Partnerships	2,311	1,148	1,516	(1,406)	(1,259)	644	(322)		3,569	
Net deposits/(outflows)	(982)	(5,138)	(2,896)	(3,016)	(2,078)	(345)	(2,371)		(12,032)	
Strategic KPIs										
Strategie N 13										
Annualized revenues gained/(lost) on net deposits - Global Platforms	(1.9)	(7.9)	(6.4)	(6.5)	0.5	0.3	(1.5)		(22.7)	
Consent Assessment	111 007	101 555	00.070	01.457	01 700	00.765	67.027		01.457	
General Account	111,887	101,555	98,070	91,457	91,788	90,765	67,027		91,457	
Affiliate	69,834	62,139	59,778	61,174	63,531	63,698	37,928		61,174	
Third Party	96,932	89,012	86,845	83,045	83,306	83,834	132,911		83,045	
Global Platforms	278,652	252,706	244,693	235,677	238,626	238,297	237,866		235,677	
Strategic Partnerships	109,453	62,007	60,954	57,429	57,037	54,799	57,467		57,429	
Assets under Management	388,105	314,713	305,647	293,106	295,663	293,096	295,334		293,106	

Please note that the movements of the Assets under Management within Global Platforms in 3Q 2023 are predominantly the result of the transaction with a.s.r. Movements from strategic transactions are not recorded as net flows. The asset transfers from Aegon to a.s.r. in October 2023 have been reflected in these numbers.

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Aegon International

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Aegon International Business update									u	naudited
EUR									amounts i	n millions
LOR		2022	<u> </u>			2023	<u> </u>		Full Yea	r
	First	Second	Third	Fourth	First	Second	Third	Fourth	2022	2023
	Quarter	Quarter	Quarter	Quarter	Quarter	Quarter	Quarter	Quarter		
Spain & Portugal	15	15	12	13	12	13	10		56	
China	30	15	17	24	46	36	14		87	
Brazil	19	25	25	37	23	36	49		105	
TLB and others	-	3	1	2	5	5	6		6	
New life sales (recurring plus 1/10 single)	65	59	55	75	86	89	79		253	
New premium production accident & health insurance	8	8	8	12	15	14	12		35	
New premium production property & casualty insurance	25	23	17	17	18	20	14		82	

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Financial highlights

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Aegon Ltd. Main capital ratios

unaudited

amounts in millions

		2022	2			2023	}	
	Mar. 31	Jun. 30	Sep. 30	Dec. 31	Mar. 31	Jun. 30	Sep. 30	Dec. 31
United States (USD)								
Available capital	8,628	8,099	7,727	7,984	8,183	8,280	8,233	
Required capital	2,036	1,946	1,911	1,877	1,875	1,939	1,950	
US RBC ratio	424%	416%	404%	425%	436%	427%	422%	
Scottish Equitable plc (UK) (GBP)								
Own funds	2,228	2,060	2,052	1,993	2,037	1,920	1,948	
SCR	1,262	1,160	1,146	1,182	1,188	1,154	1,168	
UK SE Solvency II ratio	177%	178%	179%	169%	171%	166%	167%	
Aegon Ltd. (EUR)								
Eligible own funds	19,067	18,830	18,534	16,332	16,766	16,401	NR	
Consolidated Group SCR	9,088	8,796	8,751	7,844	7,988	8,117	NR	
Group Solvency ratio	210%	214%	212%	208%	210%	202%	NR	

At September 30, 2023 the Aegon Ltd. eligible own funds, consolidated group SCR and group Solvency ratio are not available as a result of the transaction with a.s.r.

NR = not reported.

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Aegon Ltd. Capital generation									ur amounts ir	naudited
EUR		2022)			2023	.		Full Year	
	First	Second	Third	Fourth	First	Second	Third	Fourth	2022	2023
	Quarter	Quarter								
Earnings on in-force	237	232	254	226	290	342	344		949	
Release of required	149	132	163	189	162	126	171		633	
New business strain	(175)	(161)	(177)	(231)	(225)	(203)	(205)		(744)	
Operating capital generation 1	211	202	240	185	227	265	310		838	
One-time items ¹	784	577	(8)	(480)	61	(285)	(81)		874	
Market impacts	(363)	(624)	(306)	(369)	(224)	47	(166)		(1,662)	
Capital generation	633	156	(74)	(664)	63	27	62		50	

^{1.} Operating capital generation from Aegon the Netherlands is recorded as one-time item until 2Q 2023. The impact as a result of the transaction with a.s.r. is not included in the 3Q 2023 capital generation.

Aegon Ltd. Operating capital generation									un	audited
EUR									amounts in	millions
LOIX		2022				2023	3		Full Year	
	First	Second	Third	Fourth	First	Second	Third	Fourth	2022	2023
	Quarter									
Americas	132	174	189	148	209	230	236		643	
United Kingdom	65	38	33	45	32	42	56		180	
International	44	32	59	61	35	35	47		196	
Asset Management	38	25	25	10	17	21	16		98	
Operating capital generation before Holding and other activities	278	269	306	264	292	328	354		1,118	
Holding and other activities	(67)	(67)	(66)	(80)	(65)	(63)	(44)		(280)	
Operating capital generation after Holding and other activities	211	202	240	185	227	265	310		838	

Aegon Americas Capital generation									un	naudited
USD									amounts in	millions
		2022	!			2023			Full Year	
	First	Second	Third	Fourth	First	Second	Third	Fourth	2022	2023
	Quarter									
Earnings on in-force	189	232	233	175	282	324	338		830	
Release of required	87	83	84	124	110	73	70		378	
New business strain	(128)	(128)	(125)	(149)	(168)	(146)	(152)		(530)	
Operating capital generation	148	187	192	151	224	250	256		678	
One-time items ¹	121	385	(12)	(686)	43	(447)	(18)		(192)	
Market impacts	(224)	(614)	(181)	35	19	47	(110)		(985)	
Capital generation ¹	45	(43)	(1)	(501)	286	(150)	129		(499)	
Strategic Assets	135	105	206	163	161	154	187		608	
Financial Assets	13	82	(13)	(12)	63	96	69		69	
Operating capital generation	148	187	192	151	224	250	256		678	

^{1. 4}Q 2022 includes the elimination of the internal reinsurance of the universal life portfolio of TLB.

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Aegon Ltd. Cash capital at Holding									u	naudited
									amounts i	n million
EUR		2022	2			2023	3		Full Yea	r
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	2022	2023
	Quarter	Quarter	Quarter	Quarter	Quarter	Quarter	Quarter	Quarter		
Beginning of period	1,279	1,817	1,680	1,368	1,614	1,449	1,315		1,279	
Americas	21	206	14	279	16	240	13		520	
United Kingdom	-	58	-	59	-	64	-		117	
International	30	55	-	75	12	4	6		161	
Asset Management	-	47	8	-	47	33	-		55	
Dividend received from a.s.r.	-	-	-	-	-	-	68		-	
The Netherlands ¹	50	60	70	-	-	-	-		180	
Holding and other activities	-	-	-	-	-	-	-		-	
Gross remittances	102	425	92	414	75	341	87		1,033	
Funding and operating expenses	(26)	(107)	(24)	(96)	(27)	(102)	(8)		(254)	
Free cash flow	76	318	67	318	47	239	79		780	
Divestitures and acquisitions	553	88	11	146	(4)	(57)	2,201		798	
Capital injections	(44)	(6)	(4)	(1)	(44)	(17)	(17)		(54)	
Capital flows from/(to) shareholders	-	(100)	(373)	(240)	(109)	(324)	(736)		(713)	
Net change in gross financial leverage	(9)	(408)	-	` - '	-	-	-		(417)	
Other	(37)	(29)	(13)	23	(56)	25	55		(56)	
End of period	1,817	1,680	1,368	1,614	1,449	1,315	2,897		1,614	

^{1.} The 4Q 2022, 1Q 2023 and 2Q 2023 gross remittances from Aegon the Netherlands to group are not recognized in Cash capital at Holding.

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Other information

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EUR / GBP

EUR / GBP

Closing rate EUR / USD

Aegon Ltd. unaudited **Exchange rates** 2022 2023 Actual YTD Actual YTD Third First Second Third First Second Fourth Fourth Quarter Quarter Quarter Quarter Quarter Quarter Quarter Quarter Weighted average rate EUR / USD 1.1221 1.0639 1.0534 1.0730 1.0806 1.0832

0.8366

1.1127

0.8451

1.0933

0.8425

1.0455

0.8608

0.8471

0.9797

0.8776

0.8528

1.0673

0.8872

0.8831

1.0865

0.8787

0.8763

1.0910

0.8581

0.8707

1.0588

0.8674

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Disclaimers (1/2)

Currency exchange rates

This document contains certain information about Aegon's results, financial condition and revenue generating investments presented in USD for the Americas and in GBP for the United Kingdom, because those businesses operate and are managed primarily in those currencies. None of this information is a substitute for or superior to financial information about Aegon presented in EUR, which is the currency of Aegon's primary financial statements.

Forward-looking statements

The statements contained in this document that are not historical facts are forward-looking statements as defined in the US Private Securities Litigation Reform Act of 1995. The following are words that identify such forward-looking statements: aim, believe, estimate, target, intend, may, expect, anticipate, predict, project, counting on, plan, continue, want, forecast, goal, should, would, could, is confident, will, and similar expressions as they relate to Aegon. These statements may contain information about financial prospects, economic conditions and trends and involve risks and uncertainties. In addition, any statements that refer to sustainability, environmental and social targets, commitments, goals, efforts and expectations and other events or circumstances that are partially dependent on future events are forward-looking statements. These statements are not guarantees of future performance and involve risks, uncertainties and assumptions that are difficult to predict. Aegon undertakes no obligation, and expressly disclaims any duty, to publicly update or revise any forward-looking statements. Readers are cautioned not to place undue reliance on these forward-looking statements, which merely reflect company expectations at the time of writing. Actual results may differ materially and adversely from expectations conveyed in forward-looking statements due to changes caused by various risks and uncertainties. Such risks and uncertainties include but are not limited to the following:

- Unexpected delays, difficulties, and expenses in executing against Aegon's environmental, climate, diversity
 and inclusion or other "ESG" targets, goals and commitments, and changes in laws or regulations affecting us,
 such as changes in data privacy, environmental, safety and health laws;
- Changes in general economic and/or governmental conditions, particularly in Bermuda, the United States, the Netherlands and the United Kingdom;
- Civil unrest, (geo-) political tensions, military action or other instability in a country or geographic region;
- Changes in the performance of financial markets, including emerging markets, such as with regard to:
- The frequency and severity of defaults by issuers in Aegon's fixed income investment portfolios:
- The effects of corporate bankruptcies and/or accounting restatements on the financial markets and the
 resulting decline in the value of equity and debt securities Aegon holds;
- The effects of declining creditworthiness of certain public sector securities and the resulting decline in the value of government exposure that Aegon holds;
- The impact from volatility in credit, equity, and interest rates;

- Changes in the performance of Aegon's investment portfolio and decline in ratings of Aegon's counterparties;
- Lowering of one or more of Aegon's debt ratings issued by recognized rating organizations and the adverse impact such action may have on Aegon's ability to raise capital and on its liquidity and financial condition;
- Lowering of one or more of insurer financial strength ratings of Aegon's insurance subsidiaries and the adverse impact such action may have on the written premium, policy retention, profitability and liquidity of its insurance subsidiaries:
- The effect of applicable Bermuda solvency requirements, the European Union's Solvency II requirements, and applicable equivalent solvency requirements and other regulations in other jurisdictions affecting the capital Aegon is required to maintain;
- Changes in the European Commissions' or European regulator's position on the equivalence of the supervisory regime for insurance and reinsurance undertakings in force in Bermuda;
- Changes affecting interest rate levels and low or rapidly changing interest rate levels;
- Changes affecting currency exchange rates, in particular the EUR/USD and EUR/GBP exchange rates;
- Changes affecting inflation levels, particularly in the United States, the Netherlands and the United Kingdom;
- Changes in the availability of, and costs associated with, liquidity sources such as bank and capital markets
 funding, as well as conditions in the credit markets in general such as changes in borrower and counterparty
 creditworthiness;
- Increasing levels of competition, particularly in the United States, the Netherlands, the United Kingdom and emerging markets;
- Catastrophic events, either manmade or by nature, including by way of example acts of God, acts of terrorism, acts of war and pandemics, could result in material losses and significantly interrupt Aegon's business;
- The frequency and severity of insured loss events;
- Changes affecting longevity, mortality, morbidity, persistence and other factors that may impact the
 profitability of Aegon's insurance products;
- Aegon's projected results are highly sensitive to complex mathematical models of financial markets, mortality, longevity, and other dynamic systems subject to shocks and unpredictable volatility. Should assumptions to these models later prove incorrect, or should errors in those models escape the controls in place to detect them, future performance will vary from projected results;
- Reinsurers to whom Aegon has ceded significant underwriting risks may fail to meet their obligations;
- Changes in customer behavior and public opinion in general related to, among other things, the type of products Aegon sells, including legal, regulatory or commercial necessity to meet changing customer expectations;
- Customer responsiveness to both new products and distribution channels;
- Third-party information used by us may prove to be inaccurate and change over time as methodologies and data availability and quality continue to evolve impacting our results and disclosures;
- As Aegon's operations support complex transactions and are highly dependent on the proper functioning of information technology, operational risks such as system disruptions or failures, security or data privacy breaches, cyberattacks, human error, failure to safeguard personally identifiable information, changes in operational practices or inadequate controls including with respect to third parties with which Aegon does business may disrupt Aegon's business, damage its reputation and adversely affect its results of operations, financial condition and cash flows;
- The impact of acquisitions and divestitures, restructurings, product withdrawals and other unusual items, including Aegon's ability to complete, or obtain regulatory approval for, acquisitions and divestitures, integrate acquisitions, and realize anticipated results, and its ability to separate businesses as part of divestitures;
- Aegon's failure to achieve anticipated levels of earnings or operational efficiencies, as well as other
 management initiatives related to cost savings, Cash Capital at Holding, gross financial leverage and free
 cash flow;

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Disclaimers (2/2)

- Changes in the policies of central banks and/or governments;
- Litigation or regulatory action that could require Aegon to pay significant damages or change the way Aegon does business:
- Competitive, legal, regulatory, or tax changes that affect profitability, the distribution cost of or demand for Aegon's products:
- Consequences of an actual or potential break-up of the European Monetary Union in whole or in part, or the
 exit of the United Kingdom from the European Union and potential consequences if other European Union
 countries leave the European Union;
- Changes in laws and regulations, particularly those affecting Aegon's operations' ability to hire and retain key
 personnel, taxation of Aegon companies, the products Aegon sells, and the attractiveness of certain products
 to its consumers:
- Regulatory changes relating to the pensions, investment, and insurance industries in the jurisdictions in which Aegon operates:
- Standard setting initiatives of supranational standard setting bodies such as the Financial Stability Board
 and the International Association of Insurance Supervisors or changes to such standards that may have an
 impact on regional (such as EU), national or US federal or state level financial regulation or the application
 thereof to Aegon, including the designation of Aegon by the Financial Stability Board as a Global Systemically
 Important Insurer (G-SII);
- Changes in accounting regulations and policies or a change by Aegon in applying such regulations and
 policies, voluntarily or otherwise, which may affect Aegon's reported results, shareholders' equity or regulatory
 capital adequacy levels:
- Changes in ESG standards and requirements, including assumptions, methodology and materiality, or a
 change by Aegon in applying such standards and requirements, voluntarily or otherwise, may affect Aegon's
 ability to meet evolving standards and requirements, or Aegon's ability to meet its sustainability and ESGrelated goals, or related public expectations; and
- Reliance on third-party information in certain of Aegon's disclosures, which may change over time as methodologies and data availability and quality continue to evolve. These factors, as well as any inaccuracies in third-party information used by Aegon, including in estimates or assumptions, may cause results to differ materially and adversely from statements, estimates, and beliefs made by Aegon or third-parties. Moreover, Aegon's disclosures based on any standards may change due to revisions in framework requirements, availability of information, changes in its business or applicable governmental policies, or other factors, some of which may be beyond Aegon's control. Additionally, Aegon may provide information that is not necessarily material for SEC reporting purposes but that is informed by various ESG standards and frameworks (including standards for the measurement of underlying data), internal controls, and assumptions or third-party information that are still evolving and subject to change.

This document contains information that qualifies, or may qualify, as inside information within the meaning of Article 7(1) of the EU Market Abuse Regulation (596/2014). Further details of potential risks and uncertainties affecting Aegon are described in its filings with the Netherlands Authority for the Financial Markets and the US Securities and Exchange Commission, including the [2022 Integrated] Annual Report. These forward-looking statements speak only as of the date of this document. Except as required by any applicable law or regulation, Aegon expressly disclaims any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements contained herein to reflect any change in Aegon's expectations with regard thereto or any change in events, conditions or circumstances on which any such statement is based.

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Corporate and shareholder information

Corporate and shareholder information

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Publication date results

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About Aegon

Aegon is an international financial services holding company. Aegon's ambition is to build leading businesses that offer their customers investment, protection and retirement solutions. Its portfolio of businesses includes fully owned subsidiaries in the US, UK and a global asset manager. In addition, Aegon has partnerships in Spain & Portugal, Brazil, and China, which create value by combining strong local partners with Aegon's international expertise. In the Netherlands, Aegon generates value via a strategic shareholding in a market leading insurance and pensions company.

Aegon's purpose of helping people live their best lives runs through all its activities. As a leading global investor and employer, Aegon seeks to have a positive impact by addressing critical environmental and societal issues, with a focus on climate change and inclusion & diversity.

Aegon is headquartered in The Hague, the Netherlands, and listed on Euronext Amsterdam and the New York Stock Exchange. More information can be found at aegon.com.

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