

aegon.com
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## Table of contents

#### Aegon N.V.

- 2 Group reporting structure
- 3 Results overview geographically
- 4 Summary financial and market highlights
- 5 Sales
- 6 Consolidated income statement
- 7 Fair value items geographically
- 8 Consolidated balance sheet
- 9 Investments general account
- 10 Capital structure
- 11 Return on capital and Return on equity net underlying earnings
- 12 Run-off businesses

### **Aegon Americas**

- 13 Reporting structure
- 14 Earnings & sales in USD
- 15 Earnings & sales in EUR
- 16 Life & protection production and earnings
- 17 Life & protection account balances
- 18 Individual savings and retirement products
- 19 Fixed annuities
- 20 Variable annuities

- 21 Retail mutual funds
- 22 Employer solutions & pensions
- 23 Canada
- 24 Latin America
- 25 Investments general account
- 25 Structured assets and corporate bonds
- 26 Investments general account
- 27 Investments portfolio Aegon USA

#### Aegon the Netherlands

- 29 Reporting structure
- 30 Earnings & sales
- 31 Life & savings
- 32 Pensions
- 33 Non-life
- 34 Distribution
- 35 Investments general account
- 35 Structured assets and corporate bonds

### Aegon United Kingdom

- 36 Reporting structure
- 37 Earnings & sales in GBP
- 38 Earnings & sales in EUR

- 39 Life
- 40 Pensions
- 41 Investments general account
- 41 Structured assets and corporate bonds

#### **New Markets**

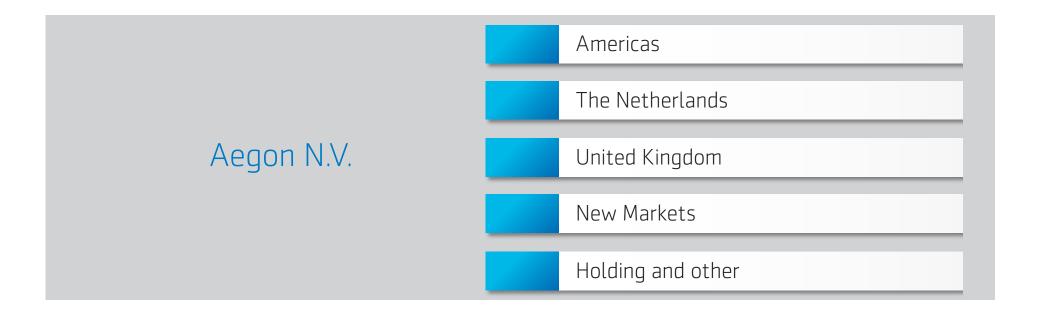
- 42 Reporting structure
- 43 New markets Earnings & sales
- 44 Aegon CEE Earnings & revenues
- 45 Aegon Asia Earnings & revenues
- 46 Aegon Spain Earnings & revenues
- 46 Aegon France Earnings
- 47 Variable annuities Europe Earnings & production
- 48 Aegon Asset Management Earnings & revenues & account balance
- 49 New Markets Investments general account
- 49 New Markets Structured assets and corporate bonds

### Other corporate information

- 50 Public ratings
- 51 Glossary on business lines
- 52 Disclaimers
- 53 Corporate and shareholder information



# Reporting structure





Aegon N.V.										unaudited
Results overview - geographically									amount	s in millions
	EUR					EUR			amount	5 111 1111111011
	-		2013					2014		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTI
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Underlying earnings before tax										
Americas	307	341	367	299	1,314	302				302
The Netherlands	114	102	114	124	454	129				129
United Kingdom	21	24	22	20	87	27				27
New Markets	60	49	72	46	227	61				61
Holding and other activities	(38)	(35)	(25)	(15)	(113)	(21)				(21
Underlying earnings before tax	464	481	550	473	1,968	498				498
Net underlying earnings										
Americas	219	246	278	222	965	212				212
The Netherlands	87	82	86	96	352	100				100
United Kingdom	19	26	82	12	139	25				25
New Markets	38	36	46	32	153	45				45
Holding and other activities	(25)	(23)	(16)	(12)	(76)	(12)				(12
Net underlying earnings	338	367	476	350	1,531	370				370
<u> </u>					,					
Net income										
Americas	111	149	13	134	407	219				219
The Netherlands	81	42	232	34	389	143				143
United Kingdom	15	(5)	65	1	76	28				28
New Markets	29	140	(65)	22	127	43				43
Holding and other activities	(12)	(86)	(9)	(35)	(142)	(41)				(41
Net income	224	240	236	157	857	392				392
Total sales										
Americas	1,009	925	1,063	989	3,986	1,213				1,213
The Netherlands	101	91	62	136	389	93				93
United Kingdom	291	299	232	220	1,042	256				256
New Markets	337	660	340	397	1,734	524				524
Total sales	1,738	1,975	1,697	1,741	7,151	2,086				2,086
MCVNB										
Americas	95	114	177	179	565	152				152
The Netherlands	95	42	70	59	266	39				39
United Kingdom	21	21	11	8	60	1				1
New Markets	21	25	27	22	95	32				32
Total MCVNB	232	202	285	268	986	223				223



Aegon N.V. Summary financial and market highlights										unaudited nts in millions per share data
	EUR		2012			EUR		2011		
	First	Second	2013 Third	Fourth	Full	First	Second	2014 Third	Fourth	YTD
Earnings summary	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	110
Underlying earnings before tax										
Life	242	251	276	208	976	219				219
Individual savings and retirement	114	122	131	118	487	125				125
Pensions	105	111	130	122	467	122				122
Non-life	8	(7)	6	4	12	9				9
Distribution	4	4	2	6	16	4				4
Asset Management	23	26	24	23	95	32				32
Other	(38)	(35)	(25)	(11)	(109)	(21)				(21)
Associates	6	9	6	3	24	9				9
Underlying earnings before tax	464	481	550	473	1,968	498				498
Fair value items	(279)	(286)	(457)	(272)	(1,294)	(116)				(116)
Realized gains/(losses) on investments	112	81	202	104	500	110				110
Impairment charges	(18)	(57)	(46)	(1)	(122)	(8)				(8)
Other income/(charges)	(4)	27	(42)	(33)	(52)	(6)				(6)
Run-off businesses	(10)	15	2	15	21	14				14
Income before tax	265	261	209	286	1,021	492				492
Income tax	(41)	(21)	27	(129)	(164)	(100)				(100)
Net income	224	240	236	157	857	392				392
Net underlying earnings	338	367	476	350	1,531	370				370
Shares										
Shares outstanding	1,943	2,104	2,116	2,105	2,105	2,105				2,105
Weighted average shares outstanding	1,943	2,021	2,113	2,105	2,044	2,105				2,105
Per share data										
Underlying earnings before tax	0.21	0.18	0.23	0.19	0.81	0.21				0.21
Net underlying earnings	0.15	0.13	0.20	0.14	0.63	0.15				0.15
Net income	0.09	0.07	0.09	0.05	0.30	0.16				0.16
Net income common shares B	-	-	-	-	0.01	-				-
Dividends	-	0.11	-	0.11	0.22	-				-
Shareholders' equity	9.82	8.90	8.49	8.36	8.36	9.09				9.09
Trading statistics (Amsterdam Stock Exchange)										
High	5.17	5.38	6.00	6.86	6.86	6.96				6.96
Low	4.46	4.42	5.31	5.57	4.42	6.23				6.23
Close	4.69	5.14	5.47	6.86	6.86	6.66				6.66
Volume (average daily)	8,579,598	10,250,558	7,751,016	6,495,597	8,269,192	8,087,933				8,087,933

Unaudited Unaudited



Aegon N.V. Sales									amoun	<b>unaudited</b> Its in millions
	EUR					EUR				
			2013					2014		
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Full Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	YTD
Sales*	1,738	1,975	1,697	1,741	7,151	2,086				2,086
New life sales										
Life	195	199	182	187	763	198				198
Pensions	295	312	220	285	1,112	253				253
Associates	9	9	10	8	36	8				8
Total recurring plus 1/10 single	499	520	412	480	1,911	459				459
New premium production accident & health insurance	225	173	167	181	746	261				261
New premium production general insurance	14	14	16	18	61	17				17
Gross deposits (on & off balance)										
Life	499	393	332	375	1,600	523				523
Individual savings & retirement	2,441	2,993	2,805	2,683	10,922	2,639				2,639
Pensions	4,778	3,753	5,541	4,705	18,777	6,162				6,162
Asset Management - third party	2,282	5,527	2,343	2,866	13,018	4,147				4,147
Associates	4	4	3	3	14	4				4
Total gross deposits	10,004	12,670	11,024	10,632	44,330	13,475				13,475
Net deposits (on & off balance)										
Life	(179)	40	(105)	(143)	(388)	(20)				(20)
Individual savings & retirement	308	740	755	601	2,403	460				460
Pensions	1,406	726	2,163	879	5,174	222				222
Asset Management - third party	127	2,047	604	700	3,479	(1,546)				(1,546)
Associates	2	3	1	2	9	2				2
Total net deposits excluding run-off businesses	1,664	3,556	3,418	2,039	10,678	(883)				(883)
Run-off businesses	(1,073)	(644)	(485)	(164)	(2,366)	(619)				(619)
Total net deposits	591	2,912	2,933	1,876	8,312	(1,502)				(1,502)

<sup>\*</sup> Sales represents New life sales + Accident & Health premiums + General insurance premiums + 1/10 of Gross deposits



Aegon N.V. Consolidated income statement										unaudited
	EUR					EUR			amoun	ts in millions
	20.1		2013					2014		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Premium income	6,267	4,947	4,333	4,392	19,939	5,265				5,265
Investment income	2,013	2,048	1,877	1,971	7,909	1,948				1,948
Fee and commission income	466	501	475	508	1,950	466				466
Other revenues	2	2	2	1	6	1				1
Total revenues	8,748	7,498	6,687	6,872	29,805	7,680				7,680
Income from reinsurance ceded	803	561	806	669	2,838	699				699
Net gains and losses on investments	7,731	(2,460)	4,408	5,539	15,217	2,228				2,228
Other income	87	109	203	(6)	393	8				8
Total income	17,369	5,708	12,104	13,073	48,254	10,614				10,614
Claims and benefits	16,193	4,554	10,888	11,986	43,621	9,332				9,332
Employee expenses	512	528	502	518	2,060	475				475
Administration expenses	249	271	292	292	1,103	276				276
Deferred expenses	(314)	(344)	(319)	(334)	(1,311)	(317)				(317)
Amortization charges	241	293	232	241	1,007	247				247
Benefits and expenses	16,881	5,302	11,595	12,702	46,480	10,013				10,013
Impairment charges	25	49	208	12	294	8				8
Interest charges and related fees	103	83	81	87	355	116				116
Other charges	95	22	18	(1)	134	2				2
Total charges	17,104	5,456	11,902	12,800	47,262	10,140				10,140
Share in net result of joint ventures	(8)	5	(3)	6	-	5				5
Share in net results of associates	5	9	5	2	21	8				8
Income before tax	262	266	204	281	1,013	488				488
Income tax	(38)	(26)	32	(124)	(156)	(96)				(96)
Net income	224	240	236	157	857	392				392
Net income attributable to:										
Equity holders of Aegon N.V.	224	239	236	155	854	392				392
Non-controlling interests	-	1	-	2	3	-				-



Aegon N.V. Fair value items geographically									amour	unaudited
	EUR					EUR			ailioui	its iii iiiiiioiis
			2013					2014		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Fair value items										
Americas	(225)	(163)	(489)	(102)	(980)	(49)				(49)
Guarantees (net of hedges)	(33)	10	(12)	(34)	(70)	44				44
Alternative investments	23	(33)	7	56	53	(12)				(12)
Credit derivatives	12	(15)	17	26	40	-				-
Hedges	(213)	(120)	(131)	(126)	(590)	(100)				(100)
Real estate	-	1	(1)	(10)	(10)	(1)				(1)
Other fair value items	(14)	(6)	(369)	(14)	(403)	20				20
The Netherlands	(73)	(36)	37	(145)	(217)	(36)				(36)
Guarantees (net of hedges)	(58)	10	43	(113)	(118)	22				22
Alternative investments	22	(6)	2	5	24	(2)				(2)
Real estate	(29)	(22)	(12)	(11)	(74)	(9)				(9)
Other fair value items	(8)	(18)	4	(27)	(48)	(48)				(48)
United Kingdom	(3)	-	(8)	(6)	(16)	(3)				(3)
New Markets	(3)	(8)	(12)	2	(21)	7				7
Holdings	25	(79)	15	(21)	(61)	(36)				(36)
Total fair value items	(279)	(286)	(457)	(272)	(1,294)	(116)				(116)



Aegon N.V. Consolidated balance sheet							l	unaudited
	EUR				ELID		amounts	in millions
	EUR	201	13		EUR	2014	L	
	First	Second	Third	Fourth	First	Second	Third	Fourth
	Quarter							
Investments general account	145,718	140,388	137,419	135,409	138,567			
Investments for account of policyholders	159,563	155,893	161,165	165,032	167,903			
Investments in joint ventures	1,568	1,426	1,430	1,426	1,450			
Investments in associates	791	786	464	470	482			
Deferred expenses and rebates	9,856	10,079	10,001	10,006	9,909			
Other assets and receivables	41,882	38,297	35,919	33,733	35,886			
Cash and cash equivalents	8,572	8,069	6,133	5,691	7,116			
Total assets	367,950	354,938	352,531	351,767	361,314			
Shareholders' equity	21,225	18,738	17,975	17,601	19,129			
Other equity instruments	5,030	4,990	4,996	5,015	4,580			
Non-controlling interests	12	11	8	10	8			
Group equity	26,267	23,739	22,979	22,626	23,718			
Insurance contracts general account	107,516	106,163	103,437	101,769	102,630			
Insurance contracts for the account of policyholders	80,657	79,399	81,285	84,311	87,031			
Investment contracts general account	16,646	15,902	15,097	14,545	13,742			
Investment contracts for the account of policyholders	81,498	78,371	81,948	82,608	83,025			
Other liabilities	55,366	51,364	47,785	45,908	51,167			
Total equity and liabilities	367,950	354,938	352,531	351,767	361,314			

#### **Revenue generating investments** amounts in millions **EUR** EUR 2013 2014 Third Third Fourth First Second Fourth First Second Quarter Quarter Quarter Quarter Quarter Quarter Quarter Quarter Investments general account 140,388 137,419 138,567 145,718 135,409 Investments for account of policyholders 159,563 155,893 161,165 165,032 167,903 Off balance sheet investments third parties 170,955 169,491 170,389 174,843 175,154 Total revenue generating investments 476,236 465,772 468,973 475,285 481,624



Aegon N.V. Investments general account						unaudited
ziivestiiieitts general account			amounts in	millions, ex	cept for the imp	airment data
	EUR					
			March 31			
		The	United	New	5	
	Americas	Netherlands	Kingdom	Markets	other	Total
Cash / Treasuries / Agencies	13,333	12,176	3,085	934	104	29,631
Investment grade corporates	35,870	4,822	5,387	1,603	-	47,683
High yield (and other) corporates	2,148	56	189	70	-	2,462
Emerging markets debt	1,359	-	12	48	-	1,419
Commercial MBS	4,787	118	408	163	-	5,477
Residential MBS	4,313	1,165	19	114	-	5,611
Non-housing related ABS	2,495	1,783	1,710	97	-	6,085
Subtotal	64,305	20,120	10,809	3,029	104	98,367
Residential mortgage loans	27	23,092	-	315	_	23,433
Commercial mortgage loans	6,112	93	-	-	-	6,205
Total mortgages	6,139	23,184	-	315	-	29,638
Convertibles & preferred stock	311	-	-	_	_	311
Common equity & bond funds	1,261	364	115	26	30	1,796
Private equity & hedge funds	1,237	287	-	3	-	1,528
Total equity like	2,809	651	115	30	30	3,635
Real estate	1,308	801	-	1	-	2,110
Other	747	1,888	65	207	-	2,907
Investments general account (excluding policy loans)	75,307	46,645	10,989	3,582	134	136,656
Policyholder loans	1,882	7	-	21	-	1,911
Investments general account	77,190	46,652	10,989	3,603	134	138,567
Impairments as bps (quarterly)	-	-	-	28	_	1

3,003 <b>133,454</b> 1,955 <b>135,409</b>	2,069 <b>135,401</b> 2,018 <b>137,419</b>	2,104 140,388	143,575 2,143 145,718
<b>133,454</b> 1,955	<b>135,401</b> 2,018	<b>138,284</b> 2,104	143,575
		2,031	2,037
2,123	2,222	2,301	2,408
3,695	3,630	3,703	3,857
1,670	1,693	1,747	1,829
1,715	1,629	1,613	1,688
311	308	343	340
29,245	29,518	28,890	28,851
6,331	6,738	6,818	6,922
22,914	22,780	22,072	21,929
95,388	97,962	101,359	106,422
5,974	5,031	5,047	5,374
5,636	6,825	7,222	7,099
5,337	5,512	5,824	5,910
1,440	1,465	1,578	1,728
2,456	2,470	2,747	2,783
46,411	47,668	48.778	51.174
28,134	28,991	30,163	32,354
Total	Total	Total	Tota
ec. 31, 2013	Sept. 30, 2013	June 30, 2013	March 31, 201
₹			nounts in millior

Structured assets and corporate bonds						a manual	s in million:
	EUR					allioulii	.5 111 1111111011
			Ma	arch 31, 2014			
	AAA	AA	Α	BBB	<bbb< th=""><th>NR</th><th>Tota</th></bbb<>	NR	Tota
Structured assets by rating							
Commercial MBS	3,970	671	438	251	146	-	5,477
Residential MBS	452	1,806	707	313	2,333	-	5,611
Non-housing related ABS	2,012	1,504	1,600	498	470	-	6,085
Total	6,434	3,982	2,746	1,062	2,949	-	17,172
Credits by rating							
IG Corporates	678	5,212	20,574	21,206	13	-	47,683
High yield corporate	-	· -		· -	2,461	1	2,462
Emerging Markets debt	3	52	514	655	196	-	1,419
Total	681	5,263	21,088	21,861	2,670	1	51,564
Cash / Treasuries / Agencies							29,631
Total	7,115	9,245	23,834	22,923	5,619	1	98,367



First   Second   First   Second   Third   Fourth   Quarter   Qua	Aegon N.V. Capital structure							ı	unaudited
Process	Capital Structure							amounts	
First   Second   Third   Quarter		EUR	201	2		EUR	2014		YTD
Name   Quarter		Firet		-	Fourth	First		Third	Eourth
Net income (224 483 699 854 392 Coupons on other equity instruments (net of tax) (49 (69) 100 (166) (46) (46) (100) (166) (46) (100) (166) (46) (100) (166) (46) (100) (166) (46) (100) (100) (166) (100) (166) (100) (1									Quarter
Coupons on other equity instruments (net of tax)         (49)         (69)         (120)         (166)         (46)           Dividend paid         -         (196)         323         (323)         -           Movements in foreign currency translation reserves         (300)         (2,368)         (2,118)         (3,03)         1,328           Remeasurements of defined benefit plans         72         180         215         360         (168)           Cher changes         25         18,738         17,975         17,601         19,129           Revaluation reserves           Revaluation reserves         245         226         228         247         215           Available-for-sale shares         245         226         228         247         215           Available-for-sale shares         4,421         2,573         2,270         2,004         3,232           Available-for-sale shares         4,701         2,834         2,534         2,287         3,489           Cash flow hedging reserve         1,015         874         829         702         827           Total available-for-sale         1,020         903         856         160         875           Cash flow hedging reserve <td>Shareholders' equity January 1</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Shareholders' equity January 1								
Dividen plaid   Care									
Movements in foreign currency translation reserves         237         (7)         (453)         (706)         (22)           Movements in foreign currency translation reserves         (360)         (2,368)         (2,718)         (3,093)         1,328           Remeasurements of defined benefit plans         72         180         215         360         (168)           Cher changes         25         (341)         (401)         (400)         45           Shareholders' equity end of period         21,225         18,738         17,975         17,601         19,129           Revaluation reserves         245         226         228         247         215           Available-for-sale barres         245         226         228         247         215           Available-for-sale bonds         4,421         2,573         2,700         2,004         3,232           Available-for-sale bonds         4,701         2,834         2,534         2,287         3,489           Real estate held for own us         40         40         35         35         35         35           Cash flow hedging reserve         1,015         874         829         702         827           Total balance of revaluation reserves, net of tax <td></td> <td>(49)</td> <td>. ,</td> <td>, ,</td> <td>, ,</td> <td>(46)</td> <td></td> <td></td> <td></td>		(49)	. ,	, ,	, ,	(46)			
Movements in revaluation reserves         (360)         (2,368)         (2,718)         (3,093)         1,326           Remeasurements of defined benefit plans         25         (341)         (401)         (400)         45           Shareholders' equity end of period         21,225         18,738         17,975         17,601         19,129           Revaluation reserves         Revaluation reserves           Available-for-sale bonds         4,421         2,573         2,270         2,004         3,232           Available-for-sale bonds         4,421         2,573         3,270         2,004         3,232           Available-for-sale bonds         4,701         2,834         2,534         2,287         3,489           Real estate held for own us         40         40         35         35         35           Cash flow hedging reserve         1,015         874         829         702         827           Total remeasurement of defined benefit plans         (1,020)         (903)         (856)         (706)         (875)           Shareholders' equity         21,225         18,738         17,975         17,601         19,129           Non-controlling interests and share options not yet exercised         1,26         85		-	. ,						
Remeasurements of defined benefit plans         72 (180 (140) (400) (4									
Other changes         25         (341)         (401)         (400)         45           Shareholders' equity end of period         21,225         18,738         17,975         17,601         19,129           Revaluation reserves         245         226         228         247         215           Available-for-sale bonds         4,421         2,573         2,270         2,004         3,232           Available-for-sale bonds         4,701         2,834         2,534         2,287         3,489           Real estate held for own use         40         40         35         35         35         35           Cash flow hedging reserve         1,015         874         829         702         827           Total remeasurement of defined benefit plans         (1,020)         (903)         (856)         (706)         (875)           Shareholders' equity         21,225         18,738         17,975         17,601         19,129           Non-controlling interests and share options not yet exercised         1,6         85         88         1.09         111           Revaluation reserves         (5,756)         (3,748)         3,398)         3,023         4,351           Nameasurement of defined benefit plans		, ,	. , ,	. , ,		,			
Revaluation reserves						( /			
Revaluation reserves   Available-for-sale shares   245   226   228   247   215   226   228   247   215   226   228   247   215   226   228   247   215   226   228   247   215   226   228   247   215   226   228   247   215   226   228   247   215   226   228   247   225   226   228   247   225   226   228   247   225   226   228   247   225   226   228   247   225   226   228   247   225   226   228   247   225   226   228   247   225   226   228   247   225   226   228   247   226   228   247   226   228   247   226   228   247   226   228   247   226   228   247   226   228   247   226   228   247   226   228   247   226   228   247   226   228   247   226   228   247   226   228   248   2									
Available-for-sale shares Available-for-sale shares Available-for-sale other 35 35 36 36 42  Total available-for-sale other 35 35 36 36 42  Total available-for-sale other 36 36 36 42  Total available-for-sale other 37 35 35 36 36 36 42  Total available-for-sale other 38 35 35 35 35 35  Real estate held for own use 40 40 35 35 35 35  Cash flow hedging reserve 1,015 874 829 702 827  Total balance of revaluation reserves, net of tax 57,56 37,748 3,398 3,023 4,351  Total remeasurement of defined benefit plans  (1,020) (903) (856) (706) (875)  Shareholders' equity  Non-controlling interests and share options not yet exercised 126 85 88 109 111  Revaluation reserves (5,756) (3,748) (3,398) (3,023) (4,351)  Remeasurement of defined benefit plans 1,020 903 856 706 875  Shareholders' capital 16,615 15,978 15,521 15,393 15,764  Junior perpetual capital securities 4,192 4,192 4,192 4,192 3,753  Perpetual cumulative subordinated bonds 453 453 453 453 453 454 454  Non-cumulative subordinated notes 271 271 271 271 271 271  Trust pass-through securities 156 147 140 135 123  Subordinated borrowings 44 45 44 44 45  Currency revaluation other equity instruments (38) (78) (206) (261) (222)  Hybrid leverage 5,078 5,030 4,894 4,834 4,423  Senior debt Commercial paper and other short term debt 381 360 161 151 156  Senior leverage 7,040 25,336 24,047 23,222 23,061 23,015	Shareholders' equity end of period	21,225	18,738	17,975	17,601	19,129			
Available-for-sale shares Available-for-sale shares Available-for-sale other 35 35 36 36 42  Total available-for-sale other 35 35 36 36 42  Total available-for-sale other 36 36 36 42  Total available-for-sale other 37 35 35 36 36 36 42  Total available-for-sale other 38 35 35 35 35 35  Real estate held for own use 40 40 35 35 35 35  Cash flow hedging reserve 1,015 874 829 702 827  Total balance of revaluation reserves, net of tax 57,56 37,748 3,398 3,023 4,351  Total remeasurement of defined benefit plans  (1,020) (903) (856) (706) (875)  Shareholders' equity  Non-controlling interests and share options not yet exercised 126 85 88 109 111  Revaluation reserves (5,756) (3,748) (3,398) (3,023) (4,351)  Remeasurement of defined benefit plans 1,020 903 856 706 875  Shareholders' capital 16,615 15,978 15,521 15,393 15,764  Junior perpetual capital securities 4,192 4,192 4,192 4,192 3,753  Perpetual cumulative subordinated bonds 453 453 453 453 453 454 454  Non-cumulative subordinated notes 271 271 271 271 271 271  Trust pass-through securities 156 147 140 135 123  Subordinated borrowings 44 45 44 44 45  Currency revaluation other equity instruments (38) (78) (206) (261) (222)  Hybrid leverage 5,078 5,030 4,894 4,834 4,423  Senior debt Commercial paper and other short term debt 381 360 161 151 156  Senior leverage 7,040 25,336 24,047 23,222 23,061 23,015	Revaluation reserves								
Available-for-sale obnds		245	226	228	247	215			
Available-for-sale other 35 35 36 36 42 Total available-for-sale 4,701 2,834 2,534 2,287 3,489 Real estate held for own use 40 40 35 35 35 Cash flow hedging reserve 1,015 874 829 702 827 Total by a standard of revaluation reserves, net of tax 5,756 3,748 3,398 3,023 4,351  Total remeasurement of defined benefit plans (1,020) (903) (856) (706) (875)  Shareholders' equity 2 21,225 18,738 17,975 17,601 19,129 Non-controlling interests and share options not yet exercised 126 85 88 109 111 Revaluation reserves (5,756) (3,748) (3,398) (3,023) (4,351) Remeasurement of defined benefit plans 1,020 903 856 706 875 Shareholders' capital 16,615 15,978 15,521 15,393 15,764  Junior perpetual capital securities 4,192 4,192 4,192 4,192 3,753 Perpetual cumulative subordinated bonds 453 453 453 453 454 454 Non-cumulative subordinated notes 271 271 271 271 271 271 171 Trust pass-through securities 156 147 140 135 123 Subordinated borrowing 44 45 44 44 45 44 45 45 44 44 45 45 44 44									
Total available-for-sale         4,701         2,834         2,534         2,287         3,489           Real estate held for own use         40         40         35         35         35           Cash flow hedging reserve         1,015         874         829         702         827           Total balance of revaluation reserves, net of tax         5,756         3,748         3,398         3,023         4,351           Total remeasurement of defined benefit plans         (1,020)         (903)         (856)         (706)         (875)           Shareholders' equity         21,225         18,738         17,975         17,601         19,129           Non-controlling interests and share options not yet exercised         126         85         88         109         111           Revaluation reserves         (5,756)         (3,748)         (3,398)         (3,023)         (4,351)           Remeasurement of defined benefit plans         1,020         903         856         706         875           Shareholders' capital         16,615         15,978         15,521         15,393         15,764           Junior perpetual capital securities         4,192         4,192         4,192         3,753           Perpetual cumulati		,	,		,				
Real estate held for own use       40       40       35       35       35         Cash flow hedging reserve       1,015       874       829       702       827         Total balance of revaluation reserves, net of tax       5,756       3,748       3,398       3,023       4,351         Total remeasurement of defined benefit plans       (1,020)       (903)       (856)       (706)       (875)         Shareholders' equity       21,225       18,738       17,975       17,601       19,129         Non-controlling interests and share options not yet exercised       1,26       85       88       109       111         Revaluation reserves       (5,756)       (3,748)       (3,398)       (3,023)       (4,351)         Remeasurement of defined benefit plans       1,020       903       856       706       875         Shareholders' capital       16,615       15,978       15,521       15,393       15,764         Junior perpetual capital securities       4,192       4,192       4,192       3,753         Perpetual cumulative subordinated bonds       4,192       4,192       4,192       3,753         Perpetual cumulative subordinated notes       271       271       271       271       271       271 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>									
Cash flow hedging reserve         1,015         874         829         702         827           Total balance of revaluation reserves, net of tax         5,756         3,748         3,398         3,023         4,351           Total remeasurement of defined benefit plans         (1,020)         (903)         (856)         (706)         (875)           Shareholders' equity         21,225         18,738         17,975         17,601         19,129           Non-controlling interests and share options not yet exercised         126         85         88         109         111           Revaluation reserves         (5,756)         (3,748)         (3,938)         (3,023)         (4,351)           Remeasurement of defined benefit plans         1,020         903         856         706         875           Remeasurement of defined benefit plans         1,020         903         856         706         875           Shareholders' capital         16,615         15,978         15,521         15,393         15,764           Junior perpetual capital securities         4,192         4,192         4,192         3,753           Perpetual capital securities         4,192         4,192         4,192         3,753           Perpetual capital securities <td></td> <td>•</td> <td>•</td> <td>•</td> <td></td> <td>-,</td> <td></td> <td></td> <td></td>		•	•	•		-,			
Total balance of revaluation reserves, net of tax         5,756         3,748         3,398         3,023         4,351           Total remeasurement of defined benefit plans         (1,020)         (903)         (856)         (706)         (875)           Shareholders' equity         21,225         18,738         17,975         17,601         19,129           Non-controlling interests and share options not yet exercised         126         85         88         109         111           Revaluation reserves         (5,756)         (3,748)         (3,398)         (3,023)         (4,351)           Remeasurement of defined benefit plans         1,020         903         856         706         875           Shareholders' capital         16,615         15,978         15,521         15,393         15,764           Junior perpetual capital securities         4,192         4,192         4,192         3,753           Perpetual cumulative subordinated bonds         453         453         453         454         454           Non-cumulative subordinated notes         271         271         271         271         271         271         127         1271         1271         1271         1271         1271         1271         1271         1271 <td></td> <td>1.015</td> <td>874</td> <td></td> <td></td> <td>827</td> <td></td> <td></td> <td></td>		1.015	874			827			
Shareholders' equity       21,225       18,738       17,975       17,601       19,129         Non-controlling interests and share options not yet exercised       126       85       88       109       111         Revaluation reserves       (5,756)       (3,748)       (3,398)       (3,023)       (4,351)         Remeasurement of defined benefit plans       1,020       903       856       706       875         Shareholders' capital       16,615       15,978       15,521       15,393       15,764         Junior perpetual capital securities       4,192       4,192       4,192       3,753         Perpetual cumulative subordinated bonds       453       453       453       454       454         Non-cumulative subordinated notes       271       271       271       271       271       271       271       271       271       123       123         Subordinated borrowings       44       45       44       44       45       44       44       45       44       44       45       44       44       45       44       44       45       44       44       44       44       44       44       44       44       44       44       44       44									
Shareholders' equity       21,225       18,738       17,975       17,601       19,129         Non-controlling interests and share options not yet exercised       126       85       88       109       111         Revaluation reserves       (5,756)       (3,748)       (3,398)       (3,023)       (4,351)         Remeasurement of defined benefit plans       1,020       903       856       706       875         Shareholders' capital       16,615       15,978       15,521       15,393       15,764         Junior perpetual capital securities       4,192       4,192       4,192       3,753         Perpetual cumulative subordinated bonds       453       453       453       454       454         Non-cumulative subordinated notes       271       271       271       271       271       271       271       271       271       123       123         Subordinated borrowings       44       45       44       44       45       44       44       45       44       44       45       44       44       45       44       44       45       44       44       44       44       44       44       44       44       44       44       44       44									
Non-controlling interests and share options not yet exercised Revaluation reserves (5,756) (3,748) (3,398) (3,023) (4,351) (4,351) (3,748) (3,398) (3,023) (4,351) (4,351) (4,351) (4,351) (5,756) (3,748) (3,398) (3,023) (4,351) (4,351) (4,351) (4,351) (5,756) (3,748) (3,398) (3,023) (4,351) (	Total remeasurement of defined benefit plans	(1,020)	(903)	(856)	(706)	(875)			
Revaluation reserves       (5,756)       (3,748)       (3,398)       (3,023)       (4,351)         Remeasurement of defined benefit plans       1,020       903       856       706       875         Shareholders' capital       16,615       15,978       15,521       15,393       15,764         Junior perpetual capital securities       4,192       4,192       4,192       3,753         Perpetual cumulative subordinated bonds       453       453       453       454       454         Non-cumulative subordinated notes       271       272       272       283       283       283       <	Shareholders' equity	21,225	18,738	17,975	17,601	19,129			
Revaluation reserves       (5,756)       (3,748)       (3,398)       (3,023)       (4,351)         Remeasurement of defined benefit plans       1,020       903       856       706       875         Shareholders' capital       16,615       15,978       15,521       15,393       15,764         Junior perpetual capital securities       4,192       4,192       4,192       4,192       3,753         Perpetual cumulative subordinated bonds       453       453       453       454       454         Non-cumulative subordinated notes       271       44       44       44 <t< td=""><td>Non-controlling interests and share options not yet exercised</td><td>126</td><td>85</td><td>88</td><td>109</td><td>111</td><td></td><td></td><td></td></t<>	Non-controlling interests and share options not yet exercised	126	85	88	109	111			
Shareholders' capital         16,615         15,978         15,521         15,393         15,764           Junior perpetual capital securities         4,192         4,192         4,192         3,753           Perpetual cumulative subordinated bonds         453         453         453         454         454           Non-cumulative subordinated notes         271         271         271         271         271           Trust pass-through securities         156         147         140         135         123           Subordinated borrowings         44         45         44         44         45           Currency revaluation other equity instruments         (38)         (78)         (206)         (261)         (222)           Hybrid leverage         5,078         5,030         4,894         4,834         4,423           Senior debt         3,262         2,659         2,646         2,683         2,672           Commercial paper and other short term debt         381         380         161         151         156           Senior leverage         3,643         3,039         2,807         2,834         2,828           Total capitalization         25,336         24,047         23,222         23,061 </td <td></td> <td>(5,756)</td> <td>(3,748)</td> <td>(3,398)</td> <td>(3,023)</td> <td>(4,351)</td> <td></td> <td></td> <td></td>		(5,756)	(3,748)	(3,398)	(3,023)	(4,351)			
Dunior perpetual capital securities   4,192   4,192   4,192   4,192   3,753	Remeasurement of defined benefit plans	1,020	903	856	706	875			
Perpetual cumulative subordinated bonds       453       453       453       454       454         Non-cumulative subordinated notes       271       271       271       271       271         Trust pass-through securities       156       147       140       135       123         Subordinated borrowings       44       45       44       44       45         Currency revaluation other equity instruments       (38)       (78)       (206)       (261)       (222)         Hybrid leverage       5,078       5,030       4,894       4,834       4,423         Senior debt       3,262       2,659       2,646       2,683       2,672         Commercial paper and other short term debt       381       380       161       151       156         Senior leverage       3,643       3,039       2,807       2,834       2,828         Total financial leverage       8,721       8,069       7,701       7,668       7,252     Total capitalization  25,336  24,047  23,222  23,061  23,015	Shareholders' capital	16,615	15,978	15,521	15,393	15,764			
Perpetual cumulative subordinated bonds       453       453       453       454       454         Non-cumulative subordinated notes       271       271       271       271       271         Trust pass-through securities       156       147       140       135       123         Subordinated borrowings       44       45       44       44       45         Currency revaluation other equity instruments       (38)       (78)       (206)       (261)       (222)         Hybrid leverage       5,078       5,030       4,894       4,834       4,423         Senior debt       3,262       2,659       2,646       2,683       2,672         Commercial paper and other short term debt       381       380       161       151       156         Senior leverage       3,643       3,039       2,807       2,834       2,828         Total financial leverage       8,721       8,069       7,701       7,668       7,252     Total capitalization  25,336  24,047  23,222  23,061  23,015	Junior perpetual capital securities	A 102	A 102	A 102	A 102	3 753			
Non-cumulative subordinated notes       271									
Trust pass-through securities     156     147     140     135     123       Subordinated borrowings     44     45     44     44     45       Currency revaluation other equity instruments     (38)     (78)     (206)     (261)     (222)       Hybrid leverage     5,078     5,030     4,894     4,834     4,423       Senior debt     3,262     2,659     2,646     2,683     2,672       Commercial paper and other short term debt     381     380     161     151     156       Senior leverage     3,643     3,039     2,807     2,834     2,828       Total financial leverage     8,721     8,069     7,701     7,668     7,252       Total capitalization     25,336     24,047     23,222     23,061     23,015									
Subordinated borrowings     44     45     44     44     45       Currency revaluation other equity instruments     (38)     (78)     (206)     (261)     (222)       Hybrid leverage     5,078     5,030     4,894     4,834     4,423       Senior debt     3,262     2,659     2,646     2,683     2,672       Commercial paper and other short term debt     381     380     161     151     156       Senior leverage     3,643     3,039     2,807     2,834     2,828       Total financial leverage     8,721     8,069     7,701     7,668     7,252       Total capitalization     25,336     24,047     23,222     23,061     23,015									
Currency revaluation other equity instruments       (38)       (78)       (206)       (261)       (222)         Hybrid leverage       5,078       5,030       4,894       4,834       4,423         Senior debt       3,262       2,659       2,646       2,683       2,672         Commercial paper and other short term debt       381       380       161       151       156         Senior leverage       3,643       3,039       2,807       2,834       2,828         Total financial leverage       8,721       8,069       7,701       7,668       7,252         Total capitalization       25,336       24,047       23,222       23,061       23,015									
Hybrid leverage     5,078     5,030     4,894     4,834     4,423       Senior debt     3,262     2,659     2,646     2,683     2,672       Commercial paper and other short term debt     381     380     161     151     156       Senior leverage     3,643     3,039     2,807     2,834     2,828       Total financial leverage     8,721     8,069     7,701     7,668     7,252       Total capitalization     25,336     24,047     23,222     23,061     23,015									
Senior debt     3,262     2,659     2,646     2,683     2,672       Commercial paper and other short term debt     381     380     161     151     156       Senior leverage     3,643     3,039     2,807     2,834     2,828       Total financial leverage     8,721     8,069     7,701     7,668     7,252       Total capitalization     25,336     24,047     23,222     23,061     23,015									
Commercial paper and other short term debt     381     380     161     151     156       Senior leverage     3,643     3,039     2,807     2,834     2,828       Total financial leverage     8,721     8,069     7,701     7,668     7,252       Total capitalization     25,336     24,047     23,222     23,061     23,015				•					
Senior leverage     3,643     3,039     2,807     2,834     2,828       Total financial leverage     8,721     8,069     7,701     7,668     7,252       Total capitalization     25,336     24,047     23,222     23,061     23,015									
Total capitalization 25,336 24,047 23,222 23,061 23,015		3,643	3,039	2,807		2,828			
Gross financial leverage ratio 34.4% 33.6% 33.2% 33.3% 31.5%	Total capitalization	25,336	24,047	23,222	23,061	23,015			
	Gross financial leverage ratio	34.4%	33.6%	33.2%	33.3%	31.5%			



Aegon N.V. Return on capital - net underlying earnings										unaudited
									amo	unts in millions YTD
					Marc	h 31, 2014				
	Americas	The Netherlands	United Kingdom	Central Eastern Europe	Asia	Spain and France	VA Europe	Asset Management	Weighted Average	Run-off businesses
	(USD)	(EUR)	(GBP)	(EUR)	(EUR)	(EUR)	(EUR)	(EUR)	(EUR)	(EUR)
Net underlying earnings / run-off earnings Average capital in units Average capital in units, excluding revaluation reserves and remeasurement of	290 20,377	100 3,500	21 2,969	15 398	(1) 361	8 954	1 186	22 239		14 1,696
defined benefit plans	17,917	2,988	2,513	393	336	915	186	239		1,538
Return on capital  Net underlying earnings / average capital in units excluding revaluation reserve and remeasurement of defined benefit plans	6.5%	13.4%	3.3%	15.6%	(1.2%)	3.4%	2.3%	37.1%	7.3%	3.7%

Return on equity - net underlying earnings	amounts in million
	amounts in million YTI
	March 31, 201
	Tota
	(EUR
Net underlying earnings before leverage costs	370
Cost of leverage after tax <sup>1</sup>	(46
Net underlying earnings after leverage allocation	324
Average common shareholders' equity excluding revaluation reserve and	
remeasurement of defined benefit plans	15,449
Return on equity	
Net underlying earnings / average shareholders' equity excluding revaluation	
reserve and remeasurement of defined benefit plans	8.4%
	51170
Cost of leverage after tax includes coupons on perpetual capital securities, coupons on non-cumulative subordinated note	

		am	ounts in millions YTD
Dec. 31, 2013	Sept. 30, 2013	June 30, 2013	March 31, 2013
1,531	1,181	705	338
(278)	(210)	(139)	(63)
1,253	971	566	275
14,605	14,680	14,933	14,155
14,003	14,000	14,933	14,133
8.6%	8.8%	7.6%	7.8%
0.070	0.070	7.070	7.070



Aegon N.V.										unaudited
Run-off businesses										
									amounts	s in millions
	EUR					EUR				
			2013					2014		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Earnings				_						
Americas - Spread based business	2	4	7	9	22	3				3
Americas - Payout annuities	7	(7)	(10)	(9)	(19)	(6)				(6)
Americas - BOLI/COLI	12	9	11	24	56	16				16
Americas - Life reinsurance	(31)	9	(6)	(9)	(38)	1				1
Total earnings - run off businesses	(10)	15	2	15	21	14				14
Institutional spread based account balance roll for	rward									
Account balances beginning of period	5,618	4,802	4,162	3,651	5,618	3,523				3,523
Withdrawals	(958)	(528)	(366)	(53)	(1,905)	(503)				(503)
Other	142	(112)	(145)	(75)	(190)	(7)				(7)
Total account balance end of period	4,802	4,162	3,651	3,523	3,523	3,013				3,013
Payout annuities account balance roll forward										
•	5,966	6,011	5,628	5,323	5,966	5,172				5,172
Account balances beginning of period  Lapses and death	(106)	(107)	(111)	(99)	(424)	,				,
•	, ,	, ,		, ,	` '	(105)				(105)
Interest credited	71	86	87	83	327	80				80
Other	80	(362)	(281)	(135)	(697)	141				141
Total account balance end of period	6,011	5,628	5,323	5,172	5,172	5,288				5,288
BOLI/COLI account balance roll forward										
Account balances beginning of period	6,159	6,406	6,249	6,065	6,159	6,040				6,040
Deposits	4	4	1	1	9	5				5
Lapses and death	(14)	(131)	(16)	(8)	(168)	(44)				(44)
Other	257	(30)	(169)	(18)	41	60				`60 <sup>°</sup>
Total account balance end of period	6,406	6,249	6,065	6,040	6,040	6,062				6,062



# Reporting structure





Aegon Americas										unaudited
Earnings & sales									amount	e in millione
	USD					USD			amount	s in millions
			2013					2014		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Underlying earnings before tax by line of business										
Life and protection	166	188	218	150	719	141				141
Individual savings and retirement products	155	163	179	163	662	178				178
Employer Solutions & Pensions	82	89	90	88	350	89				89
Canada	-	4	(2)	3	4	4				4
Latin America	2	1	2	4	9	2				2
Underlying earnings before tax	405	445	487	408	1,744	414				414
Fair value items	(296)	(213)	(646)	(145)	(1,300)	(67)				(67)
Realized gains/(losses) on investments	59	41	8	37	145	12				12
Impairment charges	-	(41)	(22)	5	(58)	5				5
Other income/(charges)	(6)	(2)	119	(16)	95	4				4
Run-off businesses	(13)	19	2	20	28	19				19
Income before tax	149	249	(52)	309	655	387				387
Income tax	(2)	(55)	70	(128)	(115)	(86)				(86)
Net income	147	194	18	181	540	300				300
Net underlying earnings	290	320	368	302	1,280	290				290
Revenues *										
Life insurance	2,038	2,018	2,051	2,105	8,212	2,038				2,038
Accident and Health insurance	586	590	603	594	2,372	571				571
Total gross premiums	2,624	2,608	2,654	2,698	10,584	2,610				2,610
Investment income	1 110	1 116	1 102	1 145	4 472	1 100				1 100
Fee and commission income	1,110 393	1,116 432	1,102 415	1,145 449	4,473 1,689	1,100 428				1,100 428
Other revenues	1	3	1	-	1,009	1				1
Total revenues	4,128	4,159	4,172	4,293	16,752	4,138				4,138
Sales	1.45	160	1	154	C15	150				150
New life sales  New premiums accident and Health insurance	145 264	162 207	154 201	154 230	615 902	158 338				158 338
1/10 of Gross deposits	922	837	1,052	961	3,772	1,165				1,165
Total sales	1,331	1,206	1,052 <b>1,407</b>	1,346	5,772 <b>5,290</b>	1,165 <b>1,662</b>				1,165 <b>1,662</b>
ioui sales	1,331	1,200	1,407	1,540	3,290	1,002				1,002
Market consistent value of new business										
MCVNB	125	150	234	242	750	208				208
MCVNB / PVNBP (%)	1.2%	1.1%	1.5%	1.4%	1.3%	1.6%				1.6%

<sup>\*</sup> Revenues include Run-off businesses



Aegon Americas Earnings & sales										unaudited
	EUR					EUR			amount	s in millions
	LOIK		2013			Lon		2014		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Underlying earnings before tax by line of business										
Life and protection	126	144	164	109	542	103				103
Individual savings and retirement products	117	126	135	120	499	130				130
Employer Solutions & Pensions	62	67	69	65	263	65				65
Canada	1	3	(3)	2	3	3				3
Latin America	1	1	2	3	7	2				2
Underlying earnings before tax	307	341	367	299	1,314	302				302
Fair value items	(225)	(163)	(489)	(102)	(980)	(40)				(40)
Realized gains/(losses) on investments	(225) 46	(163)	(489) 7	27	(980)	(49) 9				(49) 9
Impairment charges	-	(31)	(17)	4	(44)	3				3
Other income/(charges)	(5)	(1)	90	(13)	72	3				3
Run-off businesses	(10)	15	2	15	21	14				14
Income before tax	113	190	(40)	230	493	282				282
Income tax	(2)	(41)	53	(97)	(86)	(63)				(63)
Net income	111	149	13	134	407	219				219
Not and adding a south as	219	246	278	222	065	212				212
Net underlying earnings	219	246	2/8	222	965	212				212
Revenues *										
Life insurance	1,545	1,546	1,550	1,547	6,187	1,488				1,488
Accident and Health insurance	444	452	455	436	1,787	417				417
Total gross premiums	1,989	1,998	2,005	1,983	7,975	1,906				1,906
		•								•
Investment income	841	855	832	842	3,370	803				803
Fee and commission income	297	331	314	331	1,273	313				313
Other revenues	1	2	1		4	-				
Total revenues	3,128	3,186	3,152	3,156	12,622	3,022				3,022
Sales										
New life sales	110	124	116	113	464	116				116
New premiums accident and Health insurance	200	159	152	169	680	247				247
1/10 of Gross deposits	699	642	795	706	2,842	851				851
Total sales	1,009	925	1,063	989	3,986	1,213				1,213
Market consistent value of new business										
MCVNB	95	114	177	179	565	152				152
MCVNB / PVNBP (%)	1.2%	1.1%	1.5%	1.4%	1.3%	1.6%				1.6%

<sup>\*</sup> Revenues include Run-off businesses



Aegon Americas Life & protection - production and	earnings								ı	unaudited
Life & protection - production and	carinings								amounts	in millions
	USD					USD				
			2013					2014		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Life production										
Agency	106	118	109	115	449	120				120
Direct	13	15	15	13	56	13				13
Total retail new life sales	119	133	124	128	505	134				134
Universal life	43	50	49	54	197	64				64
Term life	38	43	37	38	156	41				41
Whole life/other	37	39	37	35	149	28				28
Variable life	1	1	1	1	4	1				1
Total retail new life sales	119	133	124	128	505	134				134
Accident and Health production										
Agency	67	63	64	79	273	122				122
Direct	197	144	137	151	629	216				216
Total Accident and Health production	264	207	201	230	902	338				338
Life insurance	1,046	1,032	1,016	1,062	4,155	1,066				1,066
Accident and Health insurance	585	589	601	594	2,369	571				571
Total gross premiums	1,631	1,621	1,617	1,655	6,524	1,638				1,638
Underlying earnings before tax	166	188	218	150	719	141				141



Aegon Americas Life & protection - account balances										unaudite
Life & protection - account balances									amount	s in million
	USD		2012			USD		2014		
	First	Second	2013 Third	Fourth	Full	First	Second	2014 Third	Fourth	YT
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	11
General account balance roll forward										
Universal life account balances beginning of period	14,901	14,918	14,916	14,901	14,901	14,760				14,760
Deposits	480	521	454	518	1,973	443				443
Lapses and deaths	(210)	(217)	(225)	(207)	(858)	(198)				(198
Other	(253)	(306)	(244)	(237)	(1,041)	3				3
Universal life account balances end of period	14,918	14,916	14,901	14,975	14,975	15,008				15,008
Term life	1,459	1,520	1,578	1,634	1,634	1,695				1,695
Whole life/other	10,557	10,520	10,548	10,600	10,600	10,649				10,649
Total general account reserves	26,934	26,956	27,027	27,209	27,209	27,351				27,351
Universal life yield and spread information - US only	(annualized)									
Average yield on investments	5.73%	5.70%	5.68%	5.68%	5.70%	5.67%				5.67%
Average crediting rate	4.22%	4.22%	4.22%	4.22%	4.22%	4.22%				4.22%
Average gross spread	1.51%	1.48%	1.46%	1.46%	1.48%	1.45%				1.45%
Average guaranteed rate	4.14%	4.14%	4.12%	4.12%	4.13%	4.12%				4.12%
Separate account balances roll forward										
Account balances beginning of period	4,549	4,742	4,699	4,876	4,549	5,142				5,142
Deposits	68	64	65	65	262	64				64
Lapses and deaths	(77)	(83)	(70)	(75)	(306)	(73)				(73
Other	202	(24)	182	276	636	(38)				(38
Total account balances end of period	4,742	4,699	4,876	5,142	5,142	5,095				5,095
Separate account balances by fund type										
Fixed income	573	564	536	617	617	560				560
Equities	4,169	4,135	4,340	4,525	4,525	4,534				4,534
Total account balances end of period	4,742	4,699	4,876	5,142	5,142	5,095				5,095
Gross investment return to policyholder	6.17%	(0.27%)	5.64%	7.31%	19.99%	0.66%				0.66%
Health reserves										
Accidental death and dismemberment	376	377	381	372	372	353				353
Long term care	4,136	4,040	4,096	4,184	4,184	4,353				4,353
Other health	837	825	870	855	855	837				837
Total health reserves	5,349	5,242	5,347	5,410	5,410	5,543				5,543
DAC/VOBA/FSR's roll forward										
Balance at beginning of period	6,057	6,221	6,614	6,633	6,057	6,739				6,739
Capitalized during the period	188	190	176	194	747	185				185
Amortized during the period	(142)	(142)	(206)	(128)	(617)	(164)				(164
Shadow accounting adjustments	124	349	34	48	554	(156)				(156
Other	(6)	(4)	15	(7)	(2)	(90)				(90
Balance at end of period	6,221	6,614	6,633	6,739	6,739	6,515				6,515



Aegon Americas Individual savings and retirement prod	ucte									unaudited
individual savings and retirement prod									amount	s in millions
	USD		2013			USD		2014		
	First	Second	Z013 Third	Fourth	Full	First	Second	2014 Third	Fourth	YTD
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	לווט
Production	Quarter	Quarter	Quarter	Quarter	rear	Quarter	Quarter	Quarter	Quarter	
Agency	20	19	24	32	94	12				12
Banks	169	117	99	73	457	60				60
Fixed annuity deposits	189	136	123	104	552	71				71
Agency	12	10	9	10	41	9				9
Banks	320	452	486	420	1,678	413				413
Fee planners/wirehouses/broker-dealers	1,141	1,649	1,695	1,718	6,203	1,469				1,469
Direct	149	140	134	151	575	147				147
Variable annuity deposits	1,622	2,251	2,324	2,299	8,496	2,038				2,038
· ·	23	26	•	17		25				·
Agency Banks	23 174	26 175	23		89 794	25 148				25
Fee planners/wirehouses/broker-dealers	990	1,023	304 622	140 783	3,418	1,037				148 1,037
Retail mutual fund deposits	<b>1,187</b>	1,023 <b>1,224</b>	949	783 <b>940</b>	3,418 <b>4,301</b>					1,037 <b>1,210</b>
Retail mutual fund deposits	1,107	1,224	949	940	4,301	1,210				1,210
Total Individual savings and retirement deposits	2,998	3,611	3,396	3,344	13,349	3,320				3,320
Agency	55	55	56	58	224	46				46
Banks	663	744	889	633	2,930	621				621
Fee planners/wirehouses/broker-dealers	2,131	2,672	2,317	2,501	9,621	2,506				2,506
Direct	149	140	134	151	575	147				147
Total Individual savings and retirement deposits	2,998	3,611	3,396	3,344	13,349	3,320				3,320
Underlying earnings before tax	155	163	179	163	662	178				178
DAC/VOBA/FSR's roll forward										
Balance at beginning of period	1,513	1,641	1,776	1,971	1,513	2,067				2,067
Capitalized during the period	85	122	122	121	451	105				105
Amortized during the period	48	(30)	73	(33)	58	(17)				(17)
Shadow accounting adjustments	(4)	43	-	8	47	(67)				(67)
Other	(1)	_	-	-	(1)	_				-
Balance at end of period	1,641	1,776	1,971	2,067	2,067	2,088				2,088



Aegon Americas Fixed annuities										unaudited
	USD					USD			amour	nts in millions
	000		2013			000		2014		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Underlying earnings before tax	56	60	47	53	215	58				58
Fixed annuity balances roll forward										
General account annuities beginning of period	18,765	18,349	17,905	17,615	18,765	17,154				17,154
Deposits	189	136	123	104	552	71				71
Lapses and deaths	(742)	(744)	(679)	(761)	(2,927)	(757)				(757)
Interest credited	160	148	159	149	616	130				130
Other	(23)	16	107	48	148	(5)				(5)
Total general account annuities end of period	18,349	17,905	17,615	17,154	17,154	16,593				16,593
Fixed account of variable annuities	(961)	(1,020)	(1,149)	(1,202)	(1,202)	(1,193)				(1,193)
Total fixed annuity balances	17,388	16,885	16,466	15,952	15,952	15,400				15,400
General account annuity balances										
Retail deferred annuities	15,969	15,517	15,233	14,773	14,773	14,244				14,244
Payout annuities	1,531	1,568	1,588	1,611	1,611	1,598				1,598
Total return	612	590	571	553	553	539				539
Equity indexed annuities	237	230	223	217	217	211				211
Total general account annuities end of period	18,349	17,905	17,615	17,154	17,154	16,593				16,593
DAC /VORA /FCRIa wall forward										
DAC/VOBA/FSR's roll forward	206	206	240	246	206	240				240
Balance at beginning of period Capitalized during the period	206	206 1	248	246	206	240				240
	9	_	- (2)	(12)	1	- (2)				- (2)
Amortized during the period Shadow accounting adjustments		6 35	(3) 1	(13)	(1)	(3)				(3)
Balance at end of period	(9) <b>206</b>	248	246	7 <b>240</b>	34 <b>240</b>	(65) <b>173</b>				(65) <b>173</b>
balance at end of period	206	248	240	240	240	1/3				1/3
US retail deferred annuities yield and spread information (a	•									
Average yield on investments	4.62%	4.27%	4.49%	4.74%	4.53%	4.21%				4.21%
Average crediting rate	3.36%	3.35%	3.30%	3.16%	3.32%	3.04%				3.04%
Average crediting rate on new business	1.29%	1.36%	1.34%	1.52%	1.35%	1.29%				1.29%
Average gross spread	1.26%	0.92%	1.19%	1.58%	1.21%	1.17%				1.17%
Average underlying gross spread	1.10%	1.12%	1.04%	1.21%	1.09%	1.23%				1.23%
Average guaranteed rate	2.64%	2.62%	2.57%	2.53%	2.53%	2.54%				2.53%
US retail deferred annuities lapse and death rates (annualiz	red)									
Surrenders and withdrawals	12.11%	12.33%	11.43%	14.38%	12.68%	15.11%				15.11%
Deaths	3.89%	3.93%	3.36%	2.97%	3.58%	3.30%				3.30%
Total	16.00%	16.26%	14.79%	17.35%	16.26%	18.41%				18.41%



Aegon Americas Variable annuities										unaudited
variable annuities									amoun	ts in million:
	USD					USD				
	Firm	C	2013	Fermels	E. II	Fire	C	2014	Farmela	VTD
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Full Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	YTC
Underlying earnings before tax	94	96	123	99	414	108				108
VA margin, basis points (annualized)	76	75	91	69	77	71				71
Variable annuity balances roll forward										
Separate account annuities beginning of period	46,971	49,921	51,034	54,469	46,971	58,540				58,540
Deposits	1,619	2,248	2,316	2,295	8,478	2,032				2,032
Lapses and deaths	(920)	(944)	(954)	(1,016)	(3,834)	(1,050)				(1,050)
Other	2,251	(191)	2,073	2,792	6,925	389				389
Total separate account annuities end of period	49,921	51,034	54,469	58,540	58,540	59,911				59,911
Fixed account of variable annuities	961	1,020	1,149	1,202	1,202	1,193				1,193
Total variable annuity balances	50,882	52,054	55,618	59,742	59,742	61,104				61,104
Separate account balances by fund type										
Fixed income	20,491	20,177	21,498	22,856	22,856	26,594				26,594
Equities	29,430	30,857	32,971	35,684	35,684	33,317				33,317
Separate account balance end of period	49,921	51,034	54,469	58,540	58,540	59,911				59,911
Minimum guarantee net amount at risk										
GMDB only	1,692	1,696	1,506	1,299	1,299	1,291				1,291
GMDB and GMLB	1,274	1,384	1,091	1,134	1,134	1,222				1,222
GMLB only	74	82	64	51	51	58				58
Total net amount at risk	3,040	3,162	2,661	2,484	2,484	2,570				2,570
Separate account annuity balances										
No guarantees	5,089	5,161	5,452	5,851	5,851	6,022				6,022
GMDB Only	16,166	16,117	16,756	17,648	17,648	17,745				17,745
GMDB and GMLB	26,736	27,652	29,658	31,938	31,938	32,691				32,691
GMLB Only	1,930	2,104	2,603	3,103	3,103	3,453				3,453
Total separate account annuity balances	49,921	51,034	54,469	58,540	58,540	59,911				59,911
Gross investment return to policyholder	5.19%	0.18%	4.70%	5.60%	16.50%	1.09%				1.09%
DAC/VOBA/FSR's roll forward										
Balance at beginning of period	1,307	1,434	1,528	1,725	1,307	1,827				1,827
Capitalized during the period	85	123	121	121	450	105				105
Amortized during the period	39	(35)	76	(20)	59	(14)				(14)
Shadow accounting adjustments	5	7	-	-	12	(2)				(2)
Other	(2)	(1)	-	-	(1)	-				-
Balance at end of period	1,434	1,528	1,725	1,827	1,827	1,916				1,916
US deferred annuities lapse and death rates (annu	ıalized)									
Surrenders and withdrawals	6.57%	6.34%	6.13%	6.29%	6.58%	6.21%				6.21%
Deaths	1.30%	1.15%	1.19%	1.02%	1.21%	1.00%				1.00%
Total	7.87%	7.49%	7.32%	7.31%	7.79%	7.21%				7.21%



Aegon Americas Retail mutual funds										unaudited
									amoun	ts in millions
	USD					USD				
			2013					2014		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Underlying earnings before tax	5	7	9	11	33	12				12
Retail mutual fund account balances roll forward										
Account balances beginning of period	13,078	13,897	14,007	14,542	13,078	15,221				15,221
Deposits	1,187	1,224	949	940	4,301	1,210				1,210
Withdrawals	(943)	(1,075)	(924)	(876)	(3,819)	(984)				(984)
Other	575	(39)	510	614	1,660	138				138
Total account balance at end of period	13,897	14,007	14,542	15,221	15,221	15,586				15,586
Gross investment return to mutual fund holder	4.36%	(0.28%)	3.64%	4.22%	12.47%	0.90%				0.90%



Aegon Americas										unaudite
Employer solutions & pensions									amoun	ts in million
	USD					USD				
			2013					2014		
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Full Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	YTI
Production										
Retirement plans	5,827	4,340	5,658	5,413	21,238	8,288				8,288
Total pension deposits	5,827	4,340	5,658	5,413	21,238	8,288				8,288
Retirement plans	3,034	3,468	4,864	5,445	16,811	4,325				4,325
Total pension sales	3,034	3,468	4,864	5,445	16,811	4,325				4,325
Underlying earnings before tax	82	89	90	88	350	89				89
Pension account balances										
Retirement plans	102,368	103,797	111,794	118,985	118,985	124,330				124,330
Purchased annuities	4,002	3,723	3,704	3,683	3,683	3,748				3,748
Total Pension account balances	106,370	107,520	115,498	122,668	122,668	128,078				128,078
Retirement plans roll forward										
Account balances at beginning of period	94,646	102,368	103,797	111,794	94,646	118,985				118,985
Deposits	5,827	4,339	5,658	5,413	21,238	8,288				8,288
Withdrawals/Benefits	(3,182)	(3,045)	(2,879)	(4,304)	(13,410)	(5,325)				(5,325
Other	5,077	135	5,218	6,082	16,512	2,383				2,383
Total account balance at end of period	102,368	103,797	111,794	118,985	118,985	124,330				124,330
DAC/VOBA/FSR's roll forward										
Balance at beginning of period	373	380	384	387	373	392				392
Capitalized during the period	14	10	10	11	46	13				13
Amortized during the period	(7)	(7)	(8)	(8)	(29)	(7)				(7
Shadow accounting adjustments		1	1	1	2	1				1
Balance at end of period	380	384	387	392	392	399				399
Pension margin, basis points (annualized)	24	24	26	21	24	21				21
Number of pension participants serviced (thousands)	3,178	3,205	3,282	3,355	3,355	3,465				3,465
Stable Value Solutions account balance roll forward										
Account balances at beginning of period	60,871	60,755	60,732	60,996	60,871	61,308				61,308
Deposits	341	385	1,435	823	2,984	1,214				1,214
Withdrawals	(1,067)	(799)	(1,484)	(776)	(4,126)	(1,817)				(1,817
Other	610	391	313	265	1,579	339				339
Total account balance at end of period	60,755	60,732	60,996	61,308	61,308	61,045				61,045



Aegon Americas Canada										unaudited
Callaua									amount	s in million
	USD		2013			USD		2014		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTI
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
New Life sales	_	_	_	-		-	_	-	-	
Life										
Recurring premiums annualized	16	17	19	17	68	16				16
Total recurring plus 1/10 single	16	17	19	17	68	16				16
Production										
Fixed annuities	1	-	2	1	4	1				1
Variable annuities	32	18	14	15	79	26				26
Retail mutual funds	14	12	7	9	42	10				10
Total deposits	47	30	23	24	125	36				36
Underlying earnings before tax	-	4	(2)	3	4	4				4
General Account balance roll forward										
Universal Life Account balances beginning of period	3,325	3,372	3,287	3,606	3,325	3,612				3,612
Deposits	102	103	102	104	410	100				100
Lapses and deaths	(21)	(28)	(22)	(50)	(121)	(59)				(59
Other	(34)	(160)	239	(47)	(2)	(118)				(118
Universal life account balances end of period	3,372	3,287	3,606	3,612	3,612	3,535				3,535
Term life	326	315	325	315	315	303				303
Whole Life Total traditional reserves	1,122	1,081	1,112	1,075 <b>5,002</b>	1,075	1,036				1,036
Total traditional reserves	4,820	4,683	5,043	5,002	5,002	4,874				4,874
Fixed annuity balances roll forward										
Separate account annuities beginning of period	108	101	94	94	108	87				87
Deposits	1		2	1	4	1				.1
Lapses and deaths	(7)	(4)	(6)	(5)	(22)	(5)				(5
Other	(1)	(3)	4	(2)	(2)	(3)				(3
Total fixed annuity balances	101	94	94	87	87	81				81
Variable annuity balances roll forward										
Separate account annuities beginning of period	2,211	2,162	1,973	2,008	2,212	1,961				1,961
Deposits	32	18	14	15	, 79	26				26
Lapses and deaths	(125)	(107)	(88)	(108)	(428)	(110)				(110
Other	44	(100)	109	46	99	(10)				(10
Total variable annuity balances	2,162	1,973	2,008	1,961	1,961	1,867				1,867
Retail mutual fund account balances roll forward										
Account balances beginning of period	148	152	139	145	148	147				147
Deposits	14	12	7	9	42	10				10
Withdrawals	(9)	(15)	(10)	(11)	(45)	(11)				(11
Other	(1)	(10)	9	5	2	1				1
Total account balance at end of period	152	139	145	147	147	147				147
DAC/VOBA/FSR's roll forward										
Balance at beginning of period	1,367	1,299	1,262	1,317	1,367	1,299				1,299
		25	25			25				
Capitalized during the period	23			27	100					25
Amortized during the period	(30)	(40)	(17)	(7)	(95)	(9)				(9
Shadow accounting adjustments	(34)	27	14	5	13	(25)				(25
Other	(27)	(49)	33	(44)	(86)	(48)				(48
Balance at end of period	1,299	1,262	1,317	1,299	1,299	1,242				1,242



Aegon Americas Latin America										unaudited
	USD					USD			amoun	ts in millions
	030		2013			030		2014		
	First	Second	Third	Fourth	Full Year	First	Second	Third	Fourth	YTD
New Life sales	Quarter	Quarter	Quarter	Quarter	Teal	Quarter	Quarter	Quarter	Quarter	
Single premiums	1	-	1	_	2	-				-
Recurring premiums annualized	10	12	11	9	42	8				8
Total recurring plus 1/10 single	11	12	12	10	44	8				8
Underlying earnings before tax	2	1	2	4	9	2				2
Net underlying earnings	1	1	1	2	5	1				1
Net income	1	1	(4)	2	-	1				1
Revenues										
Life insurance	51	51	60	35	197	33				33
Total gross premiums	51	51	60	35	197	33				33
Investment income	2	1	1	1	4	1				1
Other revenues	1	1	1	-	4	1				1
Total revenues	54	53	62	36	204	34				34



Aegon Americas Investments general account	unaudited
amounts in millions, except for the	he impairment data USD
	March 31, 2014
Cash / Treasuries / Agencies Investment grade corporates High yield (and other) corporates Emerging markets debt Commercial MBS Residential MBS Non-housing related ABS Subtotal	18,377 49,440 2,960 1,873 6,599 5,944 3,439
Residential mortgage loans	<b>88,632</b>
Commercial mortgage loans  Total mortgages	8,425 <b>8,461</b>
Convertibles & preferred stock Common equity & bond funds Private equity & hedge funds	428 1,738 1,705
<b>Total equity like</b> Real estate Other	<b>3,872</b> 1,802 1,029
Investments general account (excluding policy loans)	103,796
Policyholder loans Investments general account	2,594 <b>106,391</b>
Impairments as bps (quarterly)	_

2	2	4	1
104,425	106,324	107,039	111,478
2,652	2,692	2,693	2,714
101,773	103,632	104,346	108,764
1,051	1,041	1,042	1,008
1,808	1,897	1,912	2,010
3,890	3,823	3,765	3,850
1,750	1,741	1,744	1,786
1,712	1,665	1,575	1,627
428	417	446	437
8,636	9,038	8,790	8,819
8,599	8,999	8,749	8,778
38	39	41	41
86,387	87,833	88,837	93,077
3,628	3,702	3,723	4,064
6,011	6,287	6,645	6,519
1,918 6,508	1,887 6,666	6,806	2,094 6,848
2,895	2,903	3,107 1,958	3,152 2,094
48,142	48,393	47,994	50,435
17,285	17,995	18,604	19,965
,	,		,
Dec. 31, 2013	Sept. 30, 2013	June 30, 2013	March 31, 201
JSD		am	nounts in million

Aegon Americas Structured assets and corporate bo	onds						
						amou	nts in millions
	USD			Manah 21 2014			
				March 31, 2014			
	AA	A AA	Α	BBB	<bbb< th=""><th>NR</th><th>Total</th></bbb<>	NR	Total
Structured assets by rating							
Commercial MBS	5,221	539	410	249	180	-	6,599
Residential MBS	173	2,250	122	313	3,086	-	5,944
Non-housing related ABS	1,645	686	449	245	413	-	3,439
Total	7,040	3,475	981	808	3,679	-	15,982
Credits by rating							
IG Corporates	437	5,131	21,606	22,266	-	-	49,440
High yield corporate	-		· -	-	2,960	-	2,960
Emerging Markets debt	4	69	678	868	254	-	1,873
Total	440	5,200	22,284	23,134	3,215	-	54,273
Cash / Treasuries / Agencies							18,377
Total	7,480	8,675	23,265	23,942	6,893	-	88,632



Aegon Americas							ı	unaudited
Investments general account								
	USD				USD		amounts	in millions
		20:				2014		
	First	Second	Third	Fourth	First	Second	Third	Fourth
	Quarter							
Available-for-sale								
Bonds	7.500	7 771	7.546	7 170	7 725			
US Treasuries/Agencies	7,598	7,771	7,546	7,178	7,725			
AAA	8,271	7,837	7,699	7,686	7,705			
AA	9,658	9,710	9,167	9,183	9,309			
A	25,830	24,154	24,036	23,609	23,788			
BBB	23,600	22,696	23,152	22,770	23,366			
BB	2,659	2,605	2,335	2,331	2,415			
В	1,540	1,579	1,602	1,571	1,495			
CCC or lower	3,127	2,952	2,888	2,921	2,905			
Shares	646	646	603	591	606			
Money market investments	8,808	7,670	7,565	7,314	7,492			
Other	1,174	1,203	1,193	1,193	1,159			
Total available-for-sale (at fair value)	92,911	88,823	87,786	86,347	87,965			
Loans								
Policy loans	2,714	2,693	2,692	2,652	2,594			
Mortgage loans	8,819	8,790	9,038	8,636	8,461			
Total loans (at amortized cost)	11,533	11,483	11,730	11,289	11,056			
Real estate (at fair value)	1,036	958	984	993	1,011			
Financial assets at fair value through profit or loss								
Assets backing liabilities at fair value	3,149	3,025	3,102	3,137	3,122			
Assets not backing liabilities at fair value:								
Common stock	134	134	141	154	158			
Limited partnerships								
Real estate	973	953	913	815	791			
Hedge funds	777	775	800	831	805			
Other	843	808	789	777	771			
Other	122	80	79	82	711			
Total financial assets at fair value through profit or loss	5,998	5,775	5,824	5,796	6,359			
Investments general account	111,478	107,039	106,324	104,425	106,391			



Aegon Americas Investments portfolio - Aegon US					am	unaudited ounts in millions
	USD				alli	ouries in millions
			March 31	, 2014		
Corporate bonds *			Gross	Gross	Net	% Fair
	Fair	Amortized	unrealized	unrealized	unrealized	value to
Financial	value	cost	gain	(loss)	gain/(loss)	amortized cost
Banking	7,217	7,064	514	(362)	152	102.2%
Brokerage	439	415	28	(502)	23	105.6%
Insurance	3,998	3,653	500	(155)	345	109.4%
Other finance	751	689	83	(21)	62	109.4%
REIT's	1,675	1,591	129	(44)	85	105.3%
Total financial	14,079	13,412	1,255	(588)	667	105.0%
Total Illianola.	2 1,07 5	10,111	1,200	(200)	007	20010 70
Industrial						
Basic industry	2,230	2,108	197	(75)	122	105.8%
Capital goods	2,706	2,438	345	(77)	268	111.0%
Communications	4,266	3,846	528	(108)	419	110.9%
Consumer cyclical	4,595	4,153	545	(103)	442	110.6%
Consumer non-cyclical	7,533	6,849	966	(282)	684	110.0%
Energy	4,197	3,800	498	(101)	397	110.5%
Other industry	40	38	2	-	2	106.0%
Technology	2,369	2,170	273	(74)	199	109.2%
Transportation	1,791	1,642	172	(23)	149	109.1%
Total industrial	29,727	27,044	3,526	(843)	2,683	109.9%
HATIA						
Utility	2.020	2 520		(1 = = )	400	111 40/
Electric	3,920	3,520 1,758	555 206	(155)	400 181	111.4% 110.3%
Natural gas	1,939 282	1,758 236	206 46	(25)	181 46	110.3%
Other utility  Total utility	282 <b>6,141</b>	236 <b>5,514</b>	80 <b>7</b>	(180)	46 <b>627</b>	119.4% <b>111.4%</b>
Total utility	0,141	3,314	607	(100)	027	111.4%
Total	49,948	45,970	5,588	(1,610)	3,977	108.7%

IFRS Basis - Includes Available for Sale and Fair Value Through Profit/Loss assets.

<sup>\*</sup> Corporate bonds, excluding Emerging Market Debt and Convertible Bonds

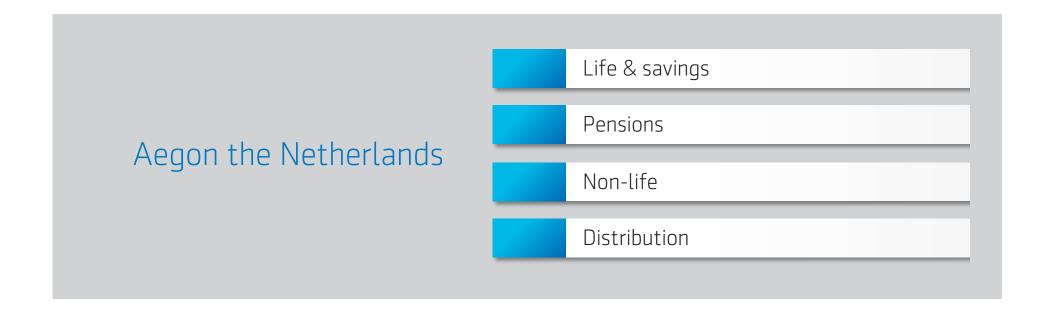


Aegon Americas						unaudited
Investments portfolio - Aegon US					am	ounts in millions
	USD				aiii	ouries in millions
			March 31	, 2014		
Structured assets			Gross	Gross	Net	% Fai
	Fair	Amortized	unrealized	unrealized	unrealized	value to
	value	cost	gain	(loss)	gain/(loss)	amortized cos
Commercial MBS	6,531	6,360	253	(82)	172	102.7%
Residential MBS						
Government-Sponsored Enterprises (GSE) guaranteed	1,909	1,855	79	(25)	54	102.9%
Prime jumbo	334	327	18	(10)	8	102.3%
Alt-A	911	761	156	(6)	150	119.7%
Negative amortization	1,144	1,000	180	(36)	144	114.4%
Reverse mortgage	234	329	-	(95)	(95)	71.2%
Total residential MBS	4,534	4,273	432	(172)	261	106.1%
Non-housing related ABS						
Credit cards	551	529	23	(1)	22	104.2%
Auto loans	369	364	5	-	5	101.3%
Other ABS	105	105	-	(1)	-	99.7%
Student loans	474	477	6	(9)	(4)	99.2%
Small business loans	276	288	6	(18)	(12)	96.0%
Timeshare	137	134	2	-	2	101.6%
Aircraft	64	70	1	(8)	(7)	90.5%
Equipment lease	35	33	2	-	2	107.3%
Franchise loans	326	318	9	(1)	8	102.6%
Structured settlements	292	282	14	(4)	10	103.5%
Total non-housing related ABS	2,627	2,600	69	(41)	27	101.0%
Housing related ABS						
Subprime residential mortgage loans - fixed rate	832	806	63	(37)	26	103.2%
Subprime residential mortgage loans - floating rate	513	483	69	(38)	31	106.4%
Manufactured housing	60	58	2	(36)	2	103.6%
ABS Other housing	3	3	_		_	103.3%
Total housing related ABS	1,408	1,349	134	(75)	59	104.4%
Total libusing related Abs	1,400	1,549	134	(73)	33	104.4 /0
CDOs						
Backed by ABS, corporate bonds, bank loans	784	785	18	(20)	(1)	99.8%
Backed by Commercial Real Estate (CRE) & commercial MBS	41	42	4	(5)	(1)	98.0%
Total CDOs	825	827	22	(24)	(2)	99.7%
Total	15,925	15,409	911	(394)	516	103.4%

IFRS Basis - Includes Available for Sale and Fair Value Through Profit / Loss assets.



# Reporting structure





Aegon The Netherlands Earnings & sales									ı	unaudite
_	EUR					EUR			amounts	in million
	LOK		2013			LOK		2014		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YT
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Underlying earnings before tax by line of busine	ss									
Life & savings	69	60	60	59	247	73				73
Pensions	40	46	55	65	206	50				50
Non-life	(1)	(10)	(3)	(6)	(20)	1				1
Distribution	6	4	2	6	18	4				4
Associates	-	2		-	2	-				
Underlying earnings before tax	114	102	114	124	454	129				129
Fair value items	(73)	(36)	37	(145)	(217)	(36)				(36
Realized gains/(losses) on investments	63	23	190	` 66 <sup>°</sup>	`342 <sup>´</sup>	84				`84
Impairment charges	(8)	(14)	(13)	3	(32)	(2)				(2
Other income/(charges)	-	(27)	(2)	(6)	(36)	(3)				(3
Income before tax	96	48	326	41	511	172				172
Income tax	(15)	(6)	(94)	(7)	(122)	(29)				(29
Net income	81	42	232	34	389	143				143
Net underlying earnings	87	82	86	96	352	100				100
Revenues										
Life insurance	2,015	616	431	452	3,515	1,499				1,499
Accident & Health insurance	123	49	41	30	243	130				130
General insurance	128	150	104	105	487	135				135
Total gross premiums	2,266	815	576	587	4,245	1,764				1,764
Investment income	548	549	587	626	2,310	636				636
Fee and commission income	82	81	78	87	328	78				78
Total revenues	2,896	1,445	1,241	1,301	6,883	2,478				2,478
Sales										
New life sales	40	48	23	95	206	32				32
New premiums Accident and Health insurance	13	4	5	1	24	4				2
New premiums general insurance	8	6	6	6	26	8				8
1/10 of Gross deposits	40	33	28	33	134	49				49
Total sales	101	91	62	136	389	93				93
Market consistent value of new business										
MCVNB	95	42	70	59	266	39				39
MCVNB / PVNBP (%)	7.2%	4.0%	5.2%	2.4%	4.3%	2.1%				2.19



#### **Aegon The Netherlands** unaudited Life & savings amounts in millions **EUR** EUR 2013 2014 First Second Third Fourth Full First Second Third Fourth YTD Quarter Quarter Quarter Quarter Year Quarter Quarter Quarter Quarter New life sales Single premiums 105 79 60 66 310 105 105 3 2 Recurring premiums annualized Total recurring plus 1/10 single 14 10 8 8 40 12 12 Gross deposits (on and off balance) 404 327 278 329 1,338 486 486 Underlying earnings before tax 69 60 60 59 247 73 73 **Account Balances** 4,210 4,210 4,239 4,239 Life insurance contracts - general account 4,367 4,316 4,276 8,895 9,059 Life insurance contracts - account policy holders 9,193 8,963 9,059 9,053 9,053 Investment contracts 4,348 4,434 4,855 4,768 4,768 4,866 4,866 Total account balance 17,908 17,645 18,094 18,038 18,038 18,158 18,158 Life insurance contracts - general account roll forward Account balances at beginning of period 4,375 4,367 4.316 4,276 4,375 4,210 4,210 105 Premiums 128 91 103 426 136 136 Withdrawals / benefits (174)(167)(150)(193)(685)(158)(158)Other 38 11 19 25 94 50 50 Total account balance at end of period 4,367 4,316 4,276 4,210 4,210 4,239 4,239 Life insurance contracts - account of policyholders roll forward Account balances at beginning of period 8,929 9,193 8,895 8,963 8,929 9,059 9,059 Premiums 128 123 111 120 482 105 105 Withdrawals / benefits (294)(301)(213)(286)(1,095)(278)(278)Other 430 (120)170 262 742 168 168 Total account balance at end of period 9,059 9,053 9,193 8,895 8,963 9,059 9,053 DAC/VOBA/FSR's roll forward 75 Balance at beginning of period 96 89 82 96 68 68 2 Capitalized during the period (1)1 Amortized during the period (7) (8) (6) (8) (29)(5) (5) Balance at end of period 89 82 75 68 68 63 63



Aegon The Netherlands Pensions										unaudited
	EUR					EUR			amoun	ts in millions
	LOIC		2013			LOIC		2014		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
New life sales	_	_	_	_		_	_	_	_	
Single premiums	241	310	132	744	1,427	155				155
Recurring premiums annualized	2	7	1	13	23	5				5
Total recurring plus 1/10 single	26	38	15	87	166	20				20
Underlying earnings before tax	40	46	55	65	206	50				50
Account Balances										
Pensions - Life insurance contracts - general account	20,633	21,447	20,945	21,107	21,107	21,950				21,950
Pensions - Life insurance contracts - account PH	17,734	16,307	16,419	16,342	16,342	17,543				17,543
Investment contracts	269	271	1,417	1,423	1,423	1,399				1,399
Total account balance	38,636	38,025	38,781	38,872	38,872	40,891				40,891
Pension contracts - general account roll forward										
Account balances at beginning of period	19,369	20,633	21,447	20,945	19,369	21,107				21,107
Premiums	1,241	315	139	92	1,787	753				753
Withdrawals / benefits	(210)	(215)	(234)	(234)	(892)	(240)				(240)
Other	233	714	(407)	304	844	330				330
Total account balance at end of period	20,633	21,447	20,945	21,107	21,107	21,950				21,950
Pension contracts - account of policyholders roll fo	rward									
Account balances at beginning of period	17,229	17,734	16,307	16,419	17,229	16,342				16,342
Premiums	518	74	90	142	824	504				504
Withdrawals / benefits	(157)	(202)	(162)	(81)	(603)	(137)				(137)
Other	144	(1,299)	184	(137)	(1,108)	833				833
Total account balance at end of period	17,734	16,307	16,419	16,342	16,342	17,543				17,543
DAC/VOBA/FSR's roll forward										
Balance at beginning of period	121	118	115	113	121	110				110
Capitalized during the period	3	2	3	3	11	3				3
Amortized during the period	(6)	(5)	(5)	(6)	(22)	(5)				(5)
Balance at end of period	118	115	113	110	110	107				107



Aegon The Netherlands Non-life										unaudited
									amour	nts in millions
	EUR					EUR				
			2013					2014		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
New premium production										
Accident and Health insurance	13	4	5	1	24	4				4
General insurance	8	6	6	6	26	8				8
Total Non-life production	21	10	11	8	50	12				12
Underlying earnings before tax	(1)	(10)	(3)	(6)	(20)	1				1
General insurance and Accident & Health ratios										
Claim ratio	72%	73%	70%	77%		72%				
Cost ratio	33%	38%	35%	33%		33%				
Combined ratio	105%	111%	105%	110%		105%				



Aegon The Netherlands Distribution									ı	unaudited
									amounts	s in millions
	EUR					EUR				
			2013					2014		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Underlying earnings before tax	6	4	2	6	18	4				4
DAC/VOBA/FSR's roll forward										
Balance at beginning of period	24	24	23	21	24	21				21
Capitalized during the period	2	1	-	1	4	1				1
Amortized during the period	(2)	(2)	(2)	(2)	(7)	(2)				(2)
Balance at end of period	24	23	21	21	21	20				20



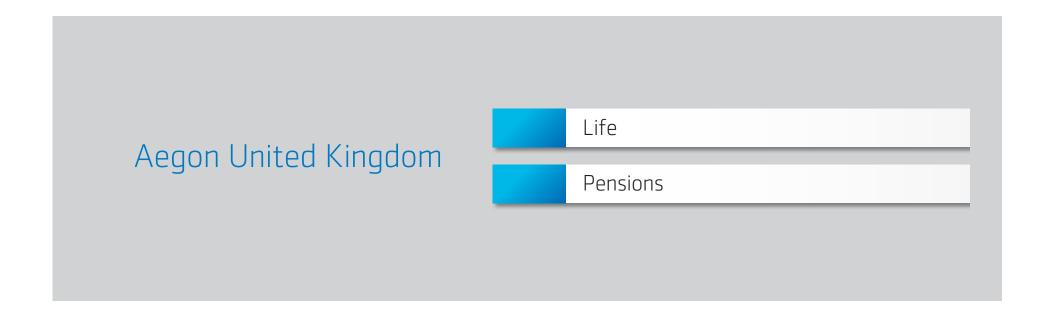
Aegon The Netherlands Investments general account	unaudited
amounts in millions, except fo	r impairment data EUR
	March 31, 2014
Cash / Treasuries / Agencies Investment grade corporates High yield (and other) corporates Commercial MBS Residential MBS Non-housing related ABS	12,176 4,822 56 118 1,165 1,783
Subtotal	20,120
Residential mortgage loans Commercial mortgage loans Total mortgages	23,092 93 <b>23,184</b>
Common equity & bond funds Private equity & hedge funds	364 287
<b>Total equity like</b> Real estate Other	<b>651</b> 801 1,888
Investments general account (excluding policy loans)	46,645
Policyholder loans	7
Investments general account	46,652
Impairments as bps (quarterly)	_

	200	nounts in millions							
EUR									
Sept. 30, 2013	June 30, 2013	March 31, 2013							
11 200	11 710	12.017							
		12,017 5,104							
64	59	59							
45	44	12							
1,375	1,328	1,199							
		1,115							
19,243	19,600	19,506							
22,419	21,702	21,558							
90	<sup>′</sup> 87	86							
22,509	21,789	21,644							
331	333	351							
404	403	435							
735	735	786							
820	830	842							
		1,053							
44,423	44,002	43,831							
8	11	8							
44,431	44,013	43,839							
3	3	2							
	11,366 5,154 64 45 1,375 1,239 19,243 22,419 90 22,509 331 404 735 820 1,116 44,423	Sept. 30, 2013     June 30, 2013       11,366     11,719       5,154     5,301       64     59       45     44       1,375     1,328       1,239     1,149       19,243     19,600       22,419     21,702       90     87       22,509     21,789       331     332       404     403       735     820       820     830       1,116     1,048       44,423     44,002       8     11       44,431     44,013							

Aegon The Netherlands Structured assets and corporate bond	Is								
	EUD					amou	nts in millions		
	EUR	EUR March 31, 2014							
	AAA	AA	А	BBB	<bbb< th=""><th>NR</th><th>Total</th></bbb<>	NR	Total		
Structured assets by rating									
Commercial MBS	17	-	50	40	11	-	118		
Residential MBS	326	142	573	57	65	-	1,165		
Non-housing related ABS	747	484	348	63	140	-	1,783		
Total	1,090	626	971	161	217	-	3,066		
Credits by rating									
IG Corporates	222	417	1,764	2,419	-	-	4,822		
High yield corporate	-	-	-	-	56	-	56		
Total	222	417	1,764	2,419	56	-	4,878		
Cash / Treasuries / Agencies							12,176		
Total	1,312	1,043	2,736	2,580	273	-	20,120		



# Reporting structure





Aegon United Kingdom Earnings & sales									ı	unaudited
Lai iiiigs & sales									amounts	in millions
	GBP					GBP				
			2013					2014		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Underlying earnings before tax by line of business										
Life	18	23	17	27	85	18				18
Pensions	2	(3)	2	(10)	(9)	4				4
Distribution *	(2)	-	-	-	(2)	-				-
Underlying earnings before tax	18	20	19	16	74	22				22
Fair value items	(2)	(1)	(6)	(5)	(1.4)	(2)				(2)
Fair value items	(2)	(1)	(6)	(5)	(14)	(2)				(2)
Realized gains/(losses) on investments	1	23	8	8	41	13				13
Impairment charges	-	(13)	(11)	(2)	(26)	- (2)				- (2)
Other income/(charges)	4	(43)	(1)	2	(38)	(3)				(3) <b>30</b>
Income before tax	21	(14)	9	20	37	30				30
Income tax attributable to policyholder return	(6)	2	(8)	(15)	(27)	(5)				(5)
Income before tax on shareholders return	15	(12)	1	5	9	25				25
Income tax on shareholders return	(1)	6	55 <b>56</b>	(4)	56	(2)				(2)
Net income	14	(6)	56	1	65	23				23
Net underlying earnings	16	22	70	10	118	21				21
Revenues										
Life insurance gross premiums	1,473	1,542	1,269	1,262	5,546	1,022				1,022
Investment income	493	512	353	384	1,743	385				385
Fee and commission income	23	24	11	10	68	8				8
Total revenues	1,989	2,078	1,633	1,656	7,356	1,414				1,414
Sales										
New life sales	244	247	190	179	860	206				206
New premiums accident and Health insurance			-		-	1				1
1/10 of Gross deposits	4	7	8	5	24	4				4
Total sales	248	254	198	184	884	211				211
Maylest someistant value of new hysiness										
Market consistent value of new business MCVNB	18	17	0	6	51	4				4
	1.3%	0.9%	9 0.8%	6 0.6%	0.9%	0.1%				0.1%
MCVNB / PVNBP (%)	1.5%	0.9%	0.8%	U.0%	0.9%	0.1%				0.1%

<sup>\*</sup> Distribution earnings combined with Pension earnings as from Q2 2013, following the sale of Positive Solutions



Aegon United Kingdom Earnings & sales										unaudited
	EUR					EUR			amounts	in millions
	LOK		2013			LOK		2014		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Underlying earnings before tax by line of busine	•	Quarter	Quarter	Quarter	i cai	Quarter	Quarter	Quarter	Qual tel	
Life	21	28	19	32	100	21				21
Pensions	2	(4)	3	(12)	(11)	5				5
Distribution *	(2)	-	-	-	(2)	-				-
Underlying earnings before tax	21	24	22	20	87	27				27
Fair value items	(3)	-	(8)	(6)	(16)	(3)				(3)
Realized gains/(losses) on investments	1	28	9	10	48	16				16
Impairment charges	-	(16)	(12)	(2)	(31)	-				-
Other income/(charges)	5	(51)	(1)	2	(45)	(4)				(4)
Income before tax	24	(15)	10	24	43	37				37
Income tax attributable to policyholder return	(7)	1	(8)	(18)	(32)	(6)				(6)
Income before tax on shareholders return	17	(14)	2	6	11	31				31
Income tax on shareholders return	(2)	9	63	(5)	66	(3)				(3)
Net income	15	(5)	65	1	76	28				28
Net underlying earnings	19	26	82	12	139	25				25
Revenues										
Life insurance gross premiums	1,732	1,814	1,487	1,504	6,537	1,234				1,234
Investment income	580	602	413	458	2,054	465				465
Fee and commission income	26	30	12	12	80	10				10
Total revenues	2,338	2,446	1,912	1,974	8,670	1,709				1,709
Sales										
New life sales	286	292	222	213	1,014	249				249
New premiums accident and Health insurance	200	-	-	213	1,014	1				1
1/10 of Gross deposits	5	7	10	6	28	5				5
Total sales	291	299	232	220	1,042	256				256
Mankat appaintment value of new business										
Market consistent value of new business MCVNB	21	21	11	8	60	1				1
MCVNB / PVNBP (%)	1.3%	1.0%	0.8%	0.6%	0.9%	0.1%				0.1%
PICVIND / FVINDE (%)	1.5%	1.0%	0.0%	0.0%	0.9%	0.1%				0.1%

<sup>\*</sup> Distribution earnings combined with Pension earnings as from Q2 2013, following the sale of Positive Solutions



Aegon United Kingdom Life										unaudited
	GBP					GBP			amount	s in millions
	GDF		2013			GDF		2014		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
New life sales										
Single premiums	94	93	87	70	343	75				75
Recurring premiums annualized	6	5	6	6	23	6				6
Total recurring plus 1/10 single	15	15	15	13	58	14				14
New life sales										
Annuities	10	9	8	7	34	7				7
Protection	5	6	6	6	23	6				6
Total recurring plus 1/10 single	15	15	15	13	58	14				14
Underlying earnings before tax	18	23	17	27	85	18				18
onderlying carmings service tax					05					
Account Balances										
Insurance contracts - general account	8,063	8,095	8,127	8,136	8,136	8,216				8,216
Total account balance	8,063	8,095	8,127	8,136	8,136	8,216				8,216
Insurance and investment contract roll forward		0.400	0.460	0.400		0.000				
Account balances at beginning of period	8,089	8,130	8,162	8,193	8,089	8,200				8,200
Deposits	147	153	144	128	572	129				129
Withdrawals / benefits	(163)	(163)	(170)	(167)	(664)	(172)				(172)
Other	57	42 <b>8,162</b>	57	47	203	58				58
Total account balance at end of period	8,130	8,162	8,193	8,200	8,200	8,216				8,216
DAC/VOBA/FSR's roll forward										
Balance at beginning of period	113	108	105	102	113	100				100
Capitalized during the period	8	9	8	10	35	10				10
Amortized during the period	(13)	(12)	(11)	(12)	(48)	(11)				(11)
Balance at end of period	108	105	102	100	100	99				99



Aegon United Kingdom Pensions										unaudited
	GBP					GBP			amount	s in millions
	GBP		2013			GBP		2014		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
New life sales										
Single premiums	727	819	709	848	3,103	379				379
Recurring premiums annualized	156	151	104	81	492	155				155
Total recurring plus 1/10 single	229	232	175	166	802	193				193
Gross deposits (on and off balance)										
Savings	40	59	86	51	236	44				44
Variable annuities	2	-	-	1	3	-				-
Total gross deposits	42	59	86	52	239	44				44
Underlying earnings before tax	2	(3)	2	(11)	(9)	4				4
Platform assets under administration										
Balance at beginning of period	64	211	548	950	64	1,279				1,279
Inflows	156	383	415	336	1,290	305				305
Outflows	(6)	(18)	(25)	(26)	(75)	(21)				(21)
Other (including market movements)	(3)	(28)	12	19	_					_
Balance at end of period	211	548	950	1,279	1,279	1,562				1,562
Insurance and investment contract roll forward										
Account balances at beginning of period	46,319	49,272	47,799	48,568	46,319	48,356				48,356
Deposits	1,370	1,424	1,202	1,558	5,553	888				888
Withdrawals / benefits	(1,789)	(1,984)	(1,418)	(3,214)	(8,405)	(1,330)				(1,330)
Other	3,372	(913)	985	1,445	4,889	927				927
Total account balance at end of period	49,272	47,799	48,568	48,356	48,356	48,841				48,841
DAC/VOBA/FSR's roll forward										
Balance at beginning of period	2,199	2,189	2,175	2,160	2,199	2,140				2,140
Capitalized during the period	29	26	21	17	92	16				16
Amortized during the period	(39)	(40)	(36)	(36)	(151)	(29)				(29)
Balance at end of period	2,189	2,175	2,160	2,140	2,140	2,126				2,126



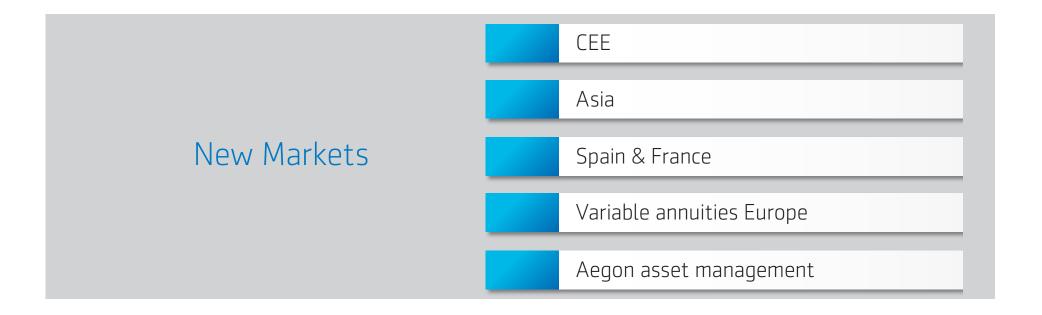
Aegon United Kingdom Investments general account	unaudited
amounts in millions, except for th	e impairment data
amounts in minority except for an	GBP
	March 31,
	2014
Cash / Treasuries / Agencies	2,550
Investment grade corporates	4,454
High yield (and other) corporates	156
Emerging markets debt	10
Commercial MBS	337
Residential MBS	16
Non-housing related ABS	1,414
Subtotal	8,936
Common equity & bond funds	95
Total equity like	95
Other	53
Investments general account (excluding policy loans)	9,084
Policyholder loans	-
Investments general account	9,084
Impairments as bps (quarterly)	-

GBP		am	ounts in millions
Dec. 31, 2013	Sept. 30, 2013	June 30, 2013	March 31, 2013
2,599	2,600	2,543	2,702
4,374	4,470	4,380	4,525
161	162	190	144
9	28	30	50
331	340	341	359
16	582	575	606
1,399	813	832	868
8,889	8,995	8,891	9,254
46	43	46	46
46	43	46	46
4	4	2	3
8,938	9,042	8,939	9,303
-	-	-	-
8,938	9,042	8,939	9,303
14	14	16	-

Aegon United Kingdom Structured assets and corporate bonds							
	CDD					amoun	its in millions
	GBP			March 31, 2014			
				Mai Cii 31, 2014			
	AAA	AA	Α	BBB	<bbb< th=""><th>NR</th><th>Total</th></bbb<>	NR	Total
Structured assets by rating							
Commercial MBS	43	205	72	17	-	-	337
Residential MBS	-	-	16	-	-	-	16
Non-housing related ABS	18	432	741	200	23	-	1,414
Total	61	637	829	217	23	-	1,766
Credits by rating							
IG Corporates	103	739	2,039	1,573	-	-	4,454
High yield corporate	-	-		-	155	1	156
Emerging Markets debt	-	-	10	-	-	-	10
Total	103	739	2,048	1,573	155	1	4,620
Cash / Treasuries / Agencies							2,550
Total	164	1,376	2,877	1,790	178	1	8,936



# Reporting structure





New Markets									ι	ınaudite
Earnings & sales									amounts	in millior
	EUR					EUR				
			2013					2014		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YT
Underlying earnings before tax	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
CEE	16	9	17	14	57	19				1
CEE Asia	9	2	25	(1)	34	19				1
Spain & France	11	10	5	7	33	10				1
Variable Annuities Europe	1	2	1	3	7	10				1
Aegon Asset Management	23	26	24	23	95	32				3
Underlying earnings before tax	60	49	72	46	227	61				6
Underlying earnings before tax life	26	17	36	6	86	18				1
Individual savings and retirement products	(4)	(5)	(4)	(1)	(14)	(5)				(
Pensions	1	2	3	4	10	1				
Non-life Associates	9	3	9	10	32	8				
Associates	5	6	4	3	18	7				_
Aegon Asset Management	23	26	24	23	95	32				3
Underlying earnings before tax	60	49	72	46	227	61				6
Fair value items	(3)	(8)	(12)	2	(21)	7				
Realized gains/(losses) on investments	2	1	(4)	1	` -	2				
Impairment charges	(10)	4	(4)	(6)	(16)	(9)				(
Other income/(charges)	(4)	106	(124)	(11)	(33)	(2)				(
Income before tax	45	152	(72)	32	158	59				5
Income tax	(16)	(12)	7	(10)	(31)	(16)				(1
Net income	29	140	(65)	22	127	43				4
Net underlying earnings	38	36	46	32	153	45				4
Revenues										
Life insurance	350	369	304	326	1,349	373				37
Accident and Health insurance	58	37	41	35	170	55				5
General insurance	40	42	55	56	194	58				5
Total gross premiums	448	448	400	417	1,713	486				48
rotal group premiums	440	770	700	71/	1,713	700				-70
Investment income	65	60	54	54	233	54				5
Fee and commission income	134	141	150	157	583	142				14
Other revenues	1	-	1	-	2	1				
Total revenues	648	649	605	628	2,531	683				68:
Sales										
New life sales	63	56	51	58	228	62				6
New premiums accident and Health insurance	12	10	10	10	43	9				O
New premiums general insurance	6	8	10	11	35	10				1
1/10 of Gross deposits	256	586	269	318	1,429	443				44
Total sales	<b>337</b>	660	<b>340</b>	397	1,734	<b>524</b>				52
Martin Control of the										
Market consistent value of new business MCVNB	21	25	27	22	95	32				3
MCVNB / PVNBP (%)	1.8%	2.2%	2.4%	1.8%	2.0%	2.4%				2.4



Aegon CEE Earnings & revenues									u	naudited
	ELID					EUD			amounts	in millions
	EUR		2013			EUR		2014		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Underlying earnings before tax	Qua. co.	Qua. co.	Qua. co.	Qua. co.		Qual co.	Qua. co.	Qua. co.	Q.a.a. co.	
Life	6	4	7	3	21	12				12
Pensions	1	2	3	4	10	1				1
Non-life	9	3	7	7	26	6				6
Underlying earnings before tax	16	9	17	14	57	19				19
E	_	(6)								6
Fair value items	5	(6)	1	-	1	6				6
Realized gains/(losses) on investments	1	-	1	- (7)	1	1				1
Impairment charges	(9)	4	(5)	(7)	(17)	(10)				(10)
Other income/(charges) Income before tax	(1)	8	(192)	(17)	(210)	(1) <b>15</b>				(1) <b>15</b>
	12		(178)	(10)	(168)					15
Income tax	(3) <b>9</b>	(3) <b>5</b>	24	6	24	(3) <b>12</b>				(3) <b>12</b>
Net income	9	5	(154)	(4)	(144)	12				12
Net underlying earnings	13	6	14	13	46	15				15
Revenues										
Life insurance	121	131	133	132	517	123				123
General insurance	40	36	36	37	150	40				40
Accident and Health	-	-	1	-	1	-				-
Total gross premiums	161	167	170	170	668	163				163
Investment income	15	15	13	13	57	13				13
Fee and commission income	11	12	13	13	49	11				11
Other revenues	-	-	1	-	-	-				-
Total revenues	187	194	197	195	774	187				187



Aegon Asia Earnings & revenues									ı	unaudited
									amounts	in millions
	EUR					EUR				
			2013				2014			
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTE
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Underlying earnings before tax						_				_
Life	13	9	30	4	56	5				.5
Individual savings and retirement	(4)	(6)	(4)	(5)	(18)	(5)				(5 (1
Share in underlying earnings before tax of associates		(1)	(1)	(1)	(4)	(1)				(1)
Underlying earnings before tax	9	2	25	(1)	34	-				-
Fair value items	(3)	(2)	(12)	1	(16)	_				_
Realized gains/(losses) on investments	(5)	1	(1)		(10)	_				_
Impairment charges	(1)	_	1	1	1	_				_
Other income/(charges)	(2)	_	(6)	(1)	(8)	_				_
Income before tax	3	1	<b>7</b>	- ( - )	11	_				
Income tax	(6)	1	(10)	(3)	(18)	(1)				(1
Net income	(3)	2	(3)	(3)	(7)	(1)				(1) <b>(1</b> )
Net underlying earnings	2	3	11	(4)	12	(1)				(1)
Revenues										
Life insurance	143	186	136	145	609	207				207
Accident and Health	33	25	26	24	107	31				31
Total gross premiums	176	211	162	168	717	238				238
Investment income	24	24	26	27	101	27				27
Fee and commission income	8	12	14	15	49	10				10
Total revenues	208	247	202	210	867	275				275



Aegon Spain Earnings & revenues									ι	unaudited
Lainings & revenues									amounts	in millions
	EUR					EUR			amounts	, 111 11111110113
			2013					2014		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTI
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Underlying earnings before tax	-	-	•			-	-	-	-	
Life	6	3	(2)	(1)	6	-				-
Non-life	_	_	2	3	6	2				2
Underlying earnings before tax	6	3	-	3	12	2				2
Realized gains/(losses) on investments	-	1	(1)	1	1	-				-
Other income/(charges)	-	101	74	(1)	174	-				_
Income before tax	6	105	73	3	187	2				2
Income tax	(2)	(2)	1	(2)	(5)	(2)				(2
Net income	4	103	74	1	182	-				-
Net underlying earnings	4	1	-	1	6	-				-
Revenues										
Life & Health insurance	111	64	49	60	284	67				67
General insurance	-	6	19	19	44	18				18
Total gross premiums	111	70	68	79	329	85				85
Investment income	25	17	13	13	68	12				12
Fee and commission income	2	1	3	4	9	2				2
Other revenues	-	1	-	-	2	-				-
Total revenues	138	89	84	96	408	100				100

Aegon France Earnings										unaudited
	EUR					EUR			amount	s in millions
			2014							
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Full Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	YTD
Underlying earnings before tax			-	-		-		-		
Associates	5	7	5	5	21	7				7



Variable annuities Europe Earnings & production									ı	unaudited
-	EUR					EUR			amounts	in millions
	LOIK		2013			LOIK		2014		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTE
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Underlying earnings before tax										_
Life Variable annuities	1	1	1	-	3	1				1
Underlying earnings before tax	1	1 <b>2</b>	- 1	3 <b>3</b>	4 <b>7</b>					1
onderlying earnings before tax				3						
Fair value items	(5)	-	(1)	1	(5)	1				1
Other income/(charges)	(1)	-	-	-	(1)	-				-
Income before tax	(5)	2	-	4	1	2				2
Income tax	1	(1)	-	(1)	-	-				-
Net income	(4)	1	-	4	1	2				2
Net underlying earnings	1	2	-	3	6	1				1
Variable annuity balances roll forward										
Separate account annuities beginning of period	923	969	940	1,042	923	974				974
Deposits	38	46	52	46	182	52				52
Lapses and deaths	(16)	(14)	(17)	(14)	(62)	(17)				(17
Other	24	(61)	67	(99)	(69)	101				101
Total variable annuity balances end of period	969	940	1,042	974	974	1,109				1,109
Life balances roll forward										
Life balances at beginning of period	3,613	3,545	3,534	3,579	3,613	3,725				3,725
	3,013 84	5,545 64	5,554	43	242	3,723				3,723
Deposits				-						
Lapses and deaths	(120)	(98)	(84)	(92)	(394)	(84)				(84
Other	(32)	23	78	195	264	(23)				(23
Total Life Balances end of period	3,545	3,534	3,579	3,725	3,725	3,651				3,651
Gross deposits - Variable Annuities										
Variable annuities Europe	38	46	52	46	182	52				52
Variable annuities Europe reinsured	2	1	-	-	3	-				-
Gross deposits Variable annuities	40	47	52	46	185	52				52
Intersegment eliminations	(2)	(2)	(2)	(2)	(9)	(2)				(2
Total gross deposits	38	45	50	43	176	50				50



Aegon asset management Earnings & revenues & account balances										unaudited
									amour	nts in millions
	EUR					EUR				
			2013					2014		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTI
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Underlying earnings before tax	23	26	24	23	95	32				32
Revenues from third parties	37	35	43	39	155	42				42
Account balances										
Assets under management	250,123	243,710	243,637	240,420	240,420	245,835				245,835
General Account *	125,645	120,259	115,969	111,809	111,809	117,021				117,021
Internal unit-linked and off balance sheet *	70,067	69,265	72,453	72,462	72,462	74,491				74,491
Third-party **	54,411	54,186	55,215	56,149	56,149	54,323				54,323
Net deposits (Third party assets)	127	2,047	604	700	3,479	(1,546)				(1,546)
Assets under management account balances roll forward										
Account balance at beginning of period	246,776	250,123	243,710	243,637	246,775	240,420				240,420
Deposits & Withdrawals	(2,594)	2,123	(228)	(3,754)	(4,451)	(924)				(924
Other	5,941	(8,536)	155	536	(1,904)	6,339				6,339
Total account balance at end of period	250,123	243,710	243,637	240,420	240,420	245,835				245,835
Third-party assets under management account balances roll	forward									
Account balance at beginning of period	52,886	54,411	54,186	55,215	52,886	56,149				56,149
Deposits & Withdrawals	127	2,047	604	700	3,479	(1,546)				(1,546
Other	1,398	(2,272)	425	233	(216)	(280)				(280
Total account balance at end of period **	54,411	54,186	55,215	56,149	56,149	54,323				54,323

<sup>\*</sup> Please note that the numbers provided in this line are also included in other primary segments.

<sup>\*\*</sup> Includes pooled fund sales that are recognized on the balance sheet of Aegon UK. These assets are eliminated in our consolidated revenue generating investments.



New Markets	unaudited
Investments general account amounts in millions, except for the	ne impairment data EUR
	March 31, 2014
Cash / Treasuries / Agencies Investment grade corporates High yield (and other) corporates Emerging markets debt Commercial MBS Residential MBS Non-housing related ABS Subtotal	934 1,603 70 48 163 114 97
Residential mortgage loans	315
Total mortgages	315
Common equity & bond funds Private equity & hedge funds	26 3
Total equity like Real estate Other Investments general account (excluding policy loans)	30 1 207 3,582
Policyholder loans	21
Investments general account	3,603
Impairments as bps (quarterly)	28

amounts in millions									
Dec. 31, 2013	Sept. 30, 2013	June 30, 2013	March 31, 201						
040	022	0.53	0.25						
949	933	852	837						
1,412 75	1,417 67	1,445 76	1,443 100						
75 37	38	76 37	37						
134	136	146	141						
112	110	111	106						
97	85	64	68						
2,816	2,786	2,731	2,732						
324	332	338	339						
324	332	338	339						
40	18	17	17						
3	3	3	3						
43	21	20	20						
1	1	1	1						
189	179	178	195						
3,374	3,319	3,268	3,287						
22	22	22	21						
3,396	3,341	3,290	3,308						
16	16	(14)	29						

New Markets Structured assets and corporate bonds							
						amour	nts in millions
	EUR		.,				
			M	arch 31, 2014			
	AAA	AA	Α	BBB	<bbb< th=""><th>NR</th><th>Total</th></bbb<>	NR	Total
Structured assets by rating							
Commercial MBS	113	32	4	10	4	-	163
Residential MBS	-	32	27	28	28	-	114
Non-housing related ABS	50	-	30	15	2	-	97
Total	163	64	60	53	35	-	374
Credits by rating							
IG Corporates	15	178	668	729	13	-	1,603
High yield corporate	-	-	-	-	70	-	70
Emerging Markets debt	-	2	10	25	11	-	48
Total	15	179	678	754	94	-	1,721
Cash / Treasuries / Agencies							934
Total	178	243	738	807	129	-	3,029



# Other corporate information

Public ratings				
Company public ratings as of March 31, 2014	Standard & Poor's	Moody's Investor Service	Fitch ratings <sup>1)</sup>	A.M. Best
Aegon N.V.	A-	A3	А	-
Aegon USA	AA-	A1	AA-	A+
Aegon NL	AA-	-	-	-
Aegon UK	A+	-	-	-
Credit ratings				
Aegon N.V Senior debt rating	Α-	А3	A-	-
Aegon N.V Hybrid capital securities	BBB	Baa1	BBB	-
Aegon N.V Commercial paper	A-2	P-2	F1	-

<sup>&</sup>lt;sup>1)</sup> The outlook is negative for the Fitch ratings on Aegon USA and Aegon N.V.; the outlook on all other ratings is stable.



## Glossary on business lines

The description of each business line provides general guidance to the reader but is not intended to be exhaustive and may change from time to time.

### Life

Life includes products with mortality, morbidity and longevity risks. Reported in this line are traditional life insurance products, including endowment, term and whole life, sold in the Americas, the Netherlands, the UK and New Markets. Also included are annuity and long-term savings products sold in the Netherlands and the UK. Accident and health business includes products with morbidity risk, such as accidental death and dismemberment insurance, critical illness, cancer treatment, disability, income protection and long-term care insurance in the Americas, the Netherlands, the UK and Spain.

### Individual savings and retirement products

Individual savings and retirement products consists primarily of fixed and variable annuity products sold in the Americas. Products in this line are primarily in the accumulation phase but immediate and payout annuities are also included Retail mutual funds sold in the Americas are also included in this line..

### Pensions

Pensions includes defined benefit and defined contribution pension business sold both on an individual and group basis. It comprises products in the accumulation phase as well as in the payout phase. Also included in this line is the Stable Value Solutions business in the Americas.

### Non-life

Non-life includes mainly automotive insurance, liability insurance, household insurance and fire protection sold both in the Netherlands and New Markets. Also included are disability and sick leave products sold in the Netherlands.

### Distribution

Distribution includes the results from Aegon's independent financial advisors in the Netherlands, UnirobeMeeùs and Nedasco.

### Asset Management

Asset Management includes equity and fixed income investment solutions for third party clients, insurance-linked products and Aegon's own insurance companies. Results for Aegon's Asset Management business are included in the New Markets reporting segment.

### Associates

The Associates line is used primarily to report Aegon's share of the results from its partnership with La Mondiale in France

### Run-off businesses

Business lines that Aegon has exited and has decided to wind down are included in the line Runoff businesses. This includes institutional spread-based products such as Guaranteed Investment Contracts (GICs) and funding agreements which were marketed to institutional clients, as well as payout annuities, bank- and corporate-owned life insurance (BOLI/COLI), and life reinsurance. All businesses currently in run-off were previously included in the results for Aegon Americas.

### Other

Other is used to report any items which cannot be directly allocated to a specific line of business. Results in this line are mainly related to Aegon's holding companies and include the interest expense associated with Aegon's financial leverage.



## **Disclaimers**

### Cautionary note regarding non-IFRS measures

This document includes the non-IFRS financial measures: underlying earnings before tax, income tax, income before tax and market consistent value of new business. These non-IFRS measures are calculated by consolidating on a proportionate basis Aegon's joint ventures and associated companies. The reconciliation of these measures, except for market consistent value of new business, to the most comparable IFRS measure is provided in note 3 'Segment information' of Aegon's Condensed Consolidated Interim Financial Statements. Market consistent value of new business is not based on IFRS, which are used to report Aegon's primary financial statements and should not be viewed as a substitute for IFRS financial measures. Aegon may define and calculate market consistent value of new business differently than other companies. Aegon believes that its non-IFRS measures, together with the IFRS information, provide meaningful information about the underlying operating results of Aegon's business including insight into the financial measures that senior management uses in managing the business.

### Local currencies and constant currency exchange rates

This document contains certain information about Aegon's results, financial condition and revenue generating investments presented in USD for the Americas and GBP for the United Kingdom, because those businesses operate and are managed primarily in those currencies. Certain comparative information presented on a constant currency basis eliminates the effects of changes in currency exchange rates. None of this information is a substitute for or superior to financial information about Aegon presented in EUR, which is the currency of Aegon's primary financial statements.

### Forward-looking statements

The statements contained in this document that are not historical facts are forward-looking statements as defined in the US Private Securities Litigation Reform Act of 1995. The following are words that identify such forward-looking statements: aim, believe, estimate, target, intend, may, expect, anticipate, predict, project, counting on, plan, continue, want, forecast, goal, should, would, is confident, will, and similar expressions as they relate to Aegon. These statements are not guarantees of future performance and involve risks, uncertainties and assumptions that are difficult to predict. Aegon undertakes no obligation to publicly update or revise any forward-looking statements. Readers are cautioned not to place undue reliance on these forward-looking statements, which merely reflect company expectations at the time of writing. Actual results may differ materially from expectations conveyed in forward-looking statements due to changes caused by various risks and uncertainties. Such risks and uncertainties include but are not limited to the following:

- Changes in general economic conditions, particularly in the United States, the Netherlands and the United Kingdom;
- Changes in the performance of financial markets, including emerging markets, such as with regard to:
  - The frequency and severity of defaults by issuers in Aegon's fixed income investment portfolios;
  - The effects of corporate bankruptcies and/or accounting restatements on the financial markets and the resulting decline in the value of equity and debt securities Aegon holds; and
  - The effects of declining creditworthiness of certain private sector securities and the resulting decline in the value of sovereign exposure that Aegon holds;
- Changes in the performance of Aegon's investment portfolio and decline in ratings of Aegon's counterparties;
- Consequences of a potential (partial) break-up of the euro or the potential independence of Scotland from the United Kingdom
- The frequency and severity of insured loss events;
- Changes affecting longevity, mortality, morbidity, persistence and other factors that may impact the profitability of Aegon's insurance products;
- Reinsurers to whom Aegon has ceded significant underwriting risks may fail to meet their obligations;

- Changes affecting interest rate levels and continuing low or rapidly changing interest rate levels:
- Changes affecting currency exchange rates, in particular the EUR/USD and EUR/GBP exchange rates;
- Changes in the availability of, and costs associated with, liquidity sources such as bank and capital markets funding, as well as conditions in the credit markets in general such as changes in borrower and counterparty creditworthiness;
- Increasing levels of competition in the United States, the Netherlands, the United Kingdom and emerging markets;
- Changes in laws and regulations, particularly those affecting Aegon's operations, ability to hire and retain key
  personnel, the products Aegon sells, and the attractiveness of certain products to its consumers;
- Regulatory changes relating to the insurance industry in the jurisdictions in which Aegon operates;
- Changes in customer behavior and public opinion in general related to, among other things, the type of products also Aegon sells, including legal, regulatory or commercial necessity to meet changing customer expectations;
- Acts of God, acts of terrorism, acts of war and pandemics;
- Changes in the policies of central banks and/or governments;
- Lowering of one or more of Aegon's debt ratings issued by recognized rating organizations and the adverse impact such action may have on Aegon's ability to raise capital and on its liquidity and financial condition;
- Lowering of one or more of insurer financial strength ratings of Aegon's insurance subsidiaries and the adverse
  impact such action may have on the premium writings, policy retention, profitability and liquidity of its insurance
  subsidiaries:
- The effect of the European Union's Solvency II requirements and other regulations in other jurisdictions affecting the capital Aegon is required to maintain;
- Litigation or regulatory action that could require Aegon to pay significant damages or change the way Aegon does business;
- As Aegon's operations support complex transactions and are highly dependent on the proper functioning of
  information technology, a computer system failure or security breach may disrupt Aegon's business, damage its
  reputation and adversely affect its results of operations, financial condition and cash flows;
- Customer responsiveness to both new products and distribution channels;
- Competitive, legal, regulatory, or tax changes that affect profitability, the distribution cost of or demand for Aegon's products;
- Changes in accounting regulations and policies or a change by Aegon in applying such regulations and policies, voluntarily or otherwise, may affect Aegon's reported results and shareholders' equity;
- The impact of acquisitions and divestitures, restructurings, product withdrawals and other unusual items, including Aegon's ability to integrate acquisitions and to obtain the anticipated results and synergies from acquisitions;
- Catastrophic events, either manmade or by nature, could result in material losses and significantly interrupt Aegon's business; and
- Aegon's failure to achieve anticipated levels of earnings or operational efficiencies as well as other cost saving and excess capital and leverage ratio management initiatives.

Further details of potential risks and uncertainties affecting Aegon are described in its filings with the Netherlands Authority for the Financial Markets and the US Securities and Exchange Commission, including the Annual Report. These forward-looking statements speak only as of the date of this document. Except as required by any applicable law or regulation, Aegon expressly disclaims any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements contained herein to reflect any change in Aegon's expectations with regard thereto or any change in events, conditions or circumstances on which any such statement is based.



# Corporate and shareholder information

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## Publication dates quarterly results

August 14, 2014 Results second quarter 2014
November 13, 2014 Results third quarter 2014
February 19, 2015 Results fourth quarter 2014

Aegon's Q1 2014 press release and Condensed Consolidated Interim Financial Statements are available on aegon.com.



# About Aegon

Aegon's roots go back more than 150 years — to the first half of the nineteenth century. Since then, Aegon has grown into an international company, with businesses in more than 25 countries in the Americas, Europe and Asia. Today, Aegon is one of the world's leading financial services organizations, providing life insurance, pensions and asset management. Aegon's purpose is to help people take responsibility for their financial future. More information: aegon.com.