

An introduction to the company



## Our company



#### What we do

As an international financial services group, Aegon unites a diverse range of businesses that, together, help millions of people around the world live their best lives by offering a broad mix of investment, protection, and retirement solutions.



#### **History**

Our story began in the mid-1800s. Right from the start, Aegon's predecessors in the Netherlands and the US were community focused businesses that were driven by a similar purpose to ours today.



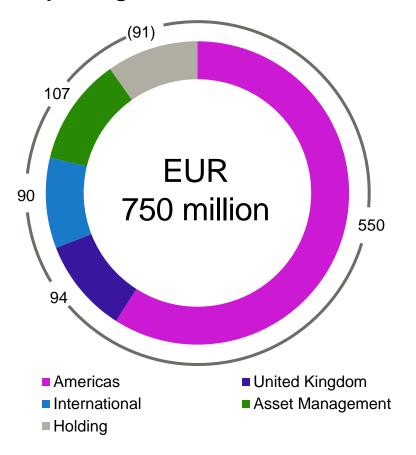
## Employees 15,671

(1H 2024)



#### **Assets under management**

Revenue-generating investments of **EUR 874 billion** (1H 2024)





## Our purpose and strategy

- Our purpose is Helping people live their best lives.
- Longevity, aging, and changing life patterns are an opportunity for everyone.
- We help people build the financial foundations to explore the possibilities and challenges of a long and varied life.
- Our strategy is to create long-term value for our shareholders and other stakeholders through fully owned businesses, partnerships, and strategic shareholdings.
- We combine our deep industry expertise with a disciplined approach to managing our companies to strengthen their performance.
- We empower strong local management teams to build leading businesses that provide world-class investment, protection, and retirement solutions, tailored to their customers' needs.



## Our portfolio of businesses



#### **Fully owned businesses**

- Transamerica US
- World Financial Group US and Canada
- Aegon UK, Spain
- Aegon Asset Management Global
- Transamerica Life Bermuda -Singapore, Hong Kong, Bermuda



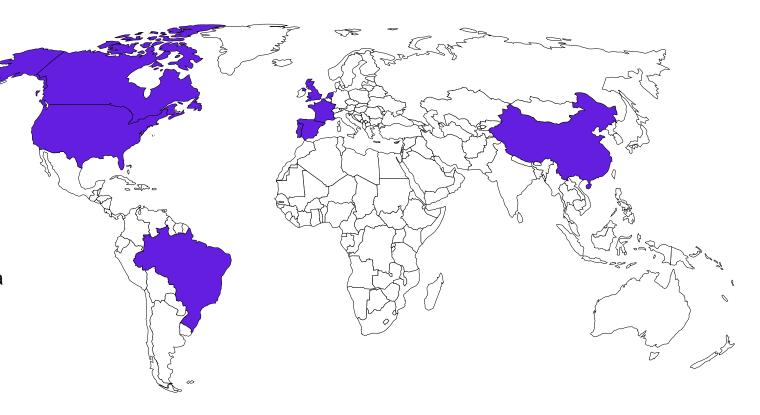
#### **Partnerships**

- Aegon THTF China
- Aegon Industrial Fund Management China
- MAG Brazil
- LBP AM France
- Santander Spain and Portugal



#### Strategic shareholding

a.s.r. - The Netherlands





### Transamerica



#### What we do

Aegon's US subsidiary, Transamerica, provides a broad range of life insurance and investment products, individual and group retirement plans, as well as asset management services.



Transamerica's most important distribution channel is World Financial Group (WFG), a wholly owned insurance agency. WFG distributes Transamerica products, as well as those of other insurers.

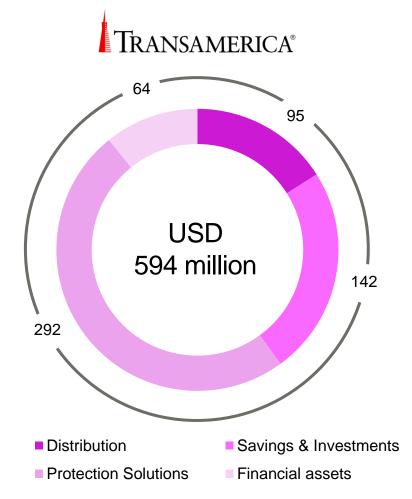




Transamerica employees Around 7,000 (1H 2024)



WFG agents
Approximately **79,000**(1H 2024)





## Aegon UK



#### What we do

In the United Kingdom, Aegon provides solutions for retirement, workplace savings, investing, and protection. Aegon holds leading positions in the retirement and savings markets in both the workplace and retail segments.





Edinburgh, London, Peterborough and Witham







## Aegon Asset Management



#### What we do

Aegon Asset Management is an active global investment business that manages and advises on assets for a global client base.



#### **Geographical footprint**

Offices in the United States, the Netherlands, the United Kingdom, China, France, Germany, Hungary, and Spain.



#### **Employees**

Around **1,100** (1H 2024)



#### **Distribution**

Sales and distribution channels in the Americas, Europe, and Asia include affiliated companies, direct to institutional clients, independent investment advisors, investment consultants, joint ventures, and third-party investment platforms.



#### **Assets under management**

Total assets under management of **EUR 318 billion** (1H 2024)





## Our other subsidiaries and partnerships



#### What we do

The main business lines of these businesses are life insurance, savings, pensions, asset management, general insurance and accident & health.



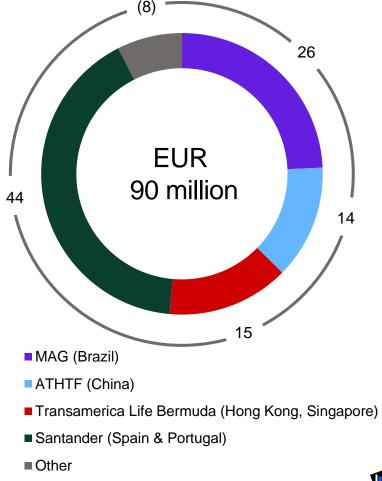
#### **Geographical footprint**

These businesses operate as MAG (Brazil), ATHTF (China), Transamerica Life Bermuda (Hong Kong, Singapore) and via a partnership with Santander (Spain & Portugal).





Employees Around 3000 (1H 2024)





## Strategic shareholding



#### **Creating a leading Dutch insurer**

In July 2023, Aegon completed the combination of its Dutch pension, life and non-life insurance, banking, and mortgage origination activities with a.s.r. The transaction created a leading Dutch insurance company, which has a strong combined position in the Dutch pension market and is a leading player in property & casualty insurance, and disability insurance.



#### Compelling strategic and financial rationale

The combination has created substantial synergies and benefits for customers, business partners, employees, and shareholders.



#### Attractive long-term asset management partnership

Aegon has agreed an exclusive long-term partnership with a.s.r. to manage the illiquid investments that are part of the general account of the combined businesses. In addition, it will continue to be the asset manager for the investments of Aegon Cappital's PPI proposition and will take over the management of a.s.r.'s mortgage funds.

a.s.r. de nederlandse verzekerings maatschappij voor alle verzekeringen



## Our investors

We seek to provide a consistent and attractive return on investment to our investors, who include both shareholders and bondholders.

We create long-term value for our investors through fully owned businesses, partnerships, and strategic shareholdings.



Dividends paid to shareholders

EUR 495
million in 2023



Interest payments to bondholders

EUR 241 million in 2023



Financial strength rating

A+
by S&P Global\*



Sustainalytics ESG risk rating

**15.3** low risk





## Our customers

Aegon seeks to support its customers with a broad mix of investment, protection, and retirement solutions, supported by smooth and efficient customer experiences.

Delivered through our diverse businesses, Aegon's products and services enable people to proactively improve their financial wellbeing and stay flexible and focused during times of change.



Total retirement outflows\*



Number of new Customers

**EUR 31.2** 

billion in 2023

4

million in 2023



<sup>\*</sup>Retirement Outflows are payments made to retirees who hold their retirement savings in a previous employer's retirement plan that is administered by Aegon's US business, Transamerica. These include both mid-sized retirement plans, which have under USD 100m in plan assets, and large market retirement plans, which have more than USD 100m in plan assets.

## Our employees

Employees are a key part of our success.

We aim to maintain high levels of employee engagement and wellbeing.

Employee engagement and wellbeing are assessed through regular employee surveys.

We foster a supportive and inclusive work environment.

Female representation

51%
Total workforce

38% Among senior management Employee survey results 2023



Engagement (vs 70 in 2022)



**79**Inclusion
(vs 78 in 2022)



**79 Diversity**(vs 76 in 2022)



**66**Leadership (vs 61 in 2022)





Sustainability approach

Our approach to sustainability is key to helping people live their best lives and to help protect the future for all of us.

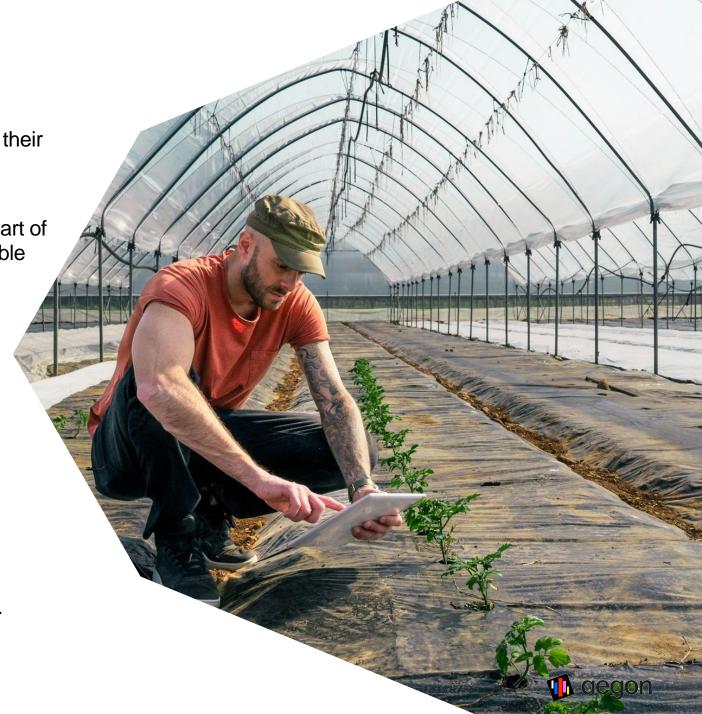
Aegon has a unique opportunity, and responsibility, to be part of global efforts to help create a more sustainable and equitable world.

Our approach to sustainability focusses on two key areas:

 Climate change – Where we seek to support the transition to a climate-resilient economy and a net-zero world.

 Inclusion & Diversity - We want everyone to feel that they can bring their authentic self to work without fear of judgment or discrimination.

Find out more about our approach and commitments here.





## Help for our communities

In line with our purpose of Helping live their best lives, Aegon strives to use its size and influence for the greater good. As part of our purpose to help people live their best lives, every year:

- Aegon invests around ten million euro in community projects; and
- Our colleagues volunteer tens of thousands of hours of their time for good causes.

We work to enhance inclusion by empowering people financially and socially in our communities. We do this by working with local partners to:

- Enhance peoples' opportunities and capabilities.
- Broaden peoples' social networks, interactions and aspirations.
- Provide people with access to essential services.
- Enable people to be more adaptable in their future.
- Build financial awareness, knowledge and skills.
- Provide people tools to become more financially resilient.

Find out more about our Community Investment Framework <a href="here">here</a>.



## Our leadership



Lard Friese CEO



<u>Duncan Russell</u> CFO



Astrid Jäkel
Chief Risk Officer



Will Fuller
President & CEO
Transamerica



Mike Holliday-Williams CEO Aegon UK



Marco Keim
CEO International



Bas NieuweWeme
CEO Aegon Asset
Management



Onno van Klinken General Counsel



Elisabetta Caldera
Chief Human
Resources
Officer



<u>Debbie Waters</u> Chief Technology Officer





## Thank you



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