

## Welcome

**Annual General Meeting** of Shareholders

The Hague, May 25, 2023



William L. Connelly

**Chairman of the Supervisory Board** 





Welcome to the 2023
Annual General
Meeting of Shareholders

## Agenda item 1

## **Opening**

## Agenda item 2

# **Annual Report and Annual Accounts 2022**

## **Business Overview 2022**

Lard Friese ceo





## Strong delivery since 2020 Capital Markets Day

Clear strategic focus, building on our strengths

Established a more focused portfolio of businesses and a leader in the Dutch market

Valuecreating capital allocation

Created value by reallocating capital from Financial Assets to Strategic Assets

Improving operational performance

Improved operational performance and execution power

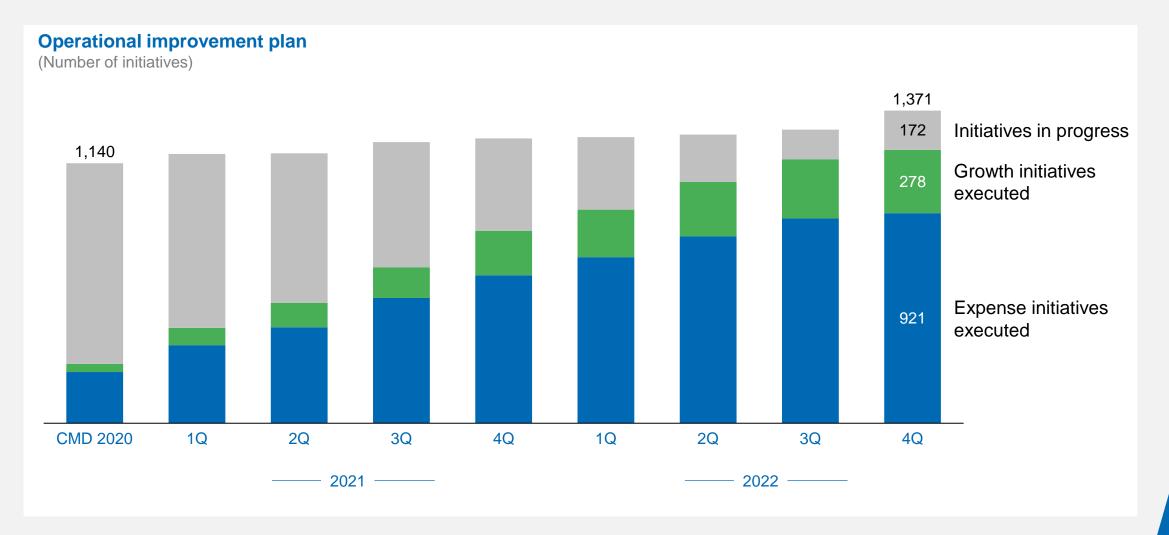
Strong balance sheet and growing capital distributions

Strengthened balance sheet, improved risk profile, and delivered on financial commitments

Helping people live their best lives and delivering on our sustainability approach

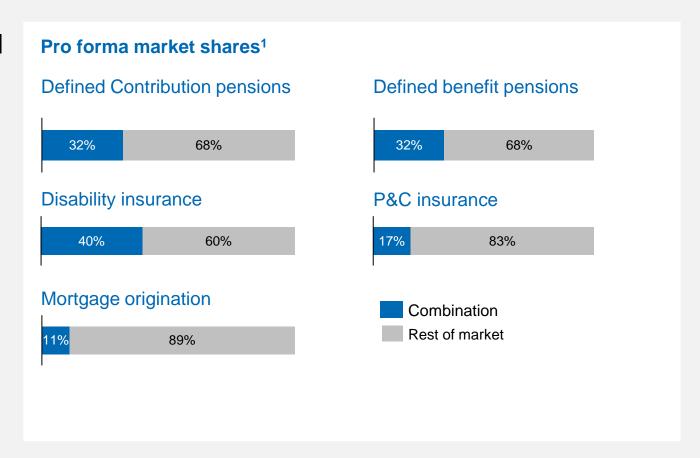


## Creating new ways of working at Aegon



## Accelerating strategy through transaction with a.s.r.

- Compelling strategic and financial rationale
- Creating number two Dutch insurer with diversified portfolio of businesses
- Attractive long-term asset management partnership





## Gaining commercial momentum

#### Challenging environment for investment solutions

Continuing commercial momentum in US Strategic Assets



Growing UK platform business



Spain & Portugal, China and Brazil delivering profitable growth







Challenging market environment for Aegon Asset Management





## Maximizing value of Financial Assets

Reduced interest rate risk in US

Effective dynamic hedging of variable annuities (VA)

Established VA voluntary reserve to reduce volatility of US RBC ratio

Achieved targeted Long-Term Care rate increases

Active risk and capital management

Freed up capital through reinsurance transaction between TLB and Transamerica

Improved modelling in the Netherlands to reduce capital volatility

Delivered step-up in remittances from Dutch Life business



## Our progress since 2020

	Target CMD 2020	Delivery	Progress
Addressable expense savings from expense initiatives vs. 2019	EUR 400 million 2023	EUR 366 million 2022	
Free cash flow	EUR 1.4 – 1.6 billion 2021 to 2023 cumulative	EUR 1.5 billion 2021 and 2022 cumulative	<b>✓</b>
Gross financial leverage	EUR 5.0 – 5.5 billion 2023	EUR 5.6 billion <sup>1</sup> year-end 2022	<b>√</b>
Full year dividend per share	<b>Around EUR 0.25</b> 2023	EUR 0.23 <sup>2</sup> over 2022, targeting around EUR 0.30 over 202	3



## Maintaining a strong balance sheet



#### Significant financial flexibility

- Capital ratios of main units remain above respective operating levels
- Cash Capital at Holding in upper half of operating range

#### Conservative fixed income portfolio

- Well-diversified bond portfolio with defensive positioning in banking bonds and highly rated commercial mortgage-backed securities
- Robust liquidity position reflects disciplined risk management framework

#### High-quality real estate exposure

- US and Dutch mortgage loans have low loan-to-value ratios
- Defensively positioned direct real estate portfolio; only around EUR 200 million office exposure

## Delivering on our sustainability approach

Target	Performance in 2022	
25% reduction in weighted average carbon intensity of corporate fixed income and listed equity general account assets by 2025	20% reduction against 2019	<b>√</b>
25% reduction in absolute operational carbon emissions by 2025 against 2019 baseline	<b>59%</b> reduction of operational carbon footprint against 2019	<b>√</b>
36% women in senior management in 2022	36% 2%-point increase compared with 2021	<b>√</b>

## Further enhancing our sustainability approach



#### New targets for environmental protection

- Invest USD 2.5 billion in activities to help mitigate climate change or adapt to the associated impacts by 2025
   Engage with at least the top 20 corporate carbon emitters in the portfolio by 2025



#### Building on our commitment for inclusion and diversity

- A 72% employee engagement score for 2023; a 2%-point increase compared with 2022
  38% of female representation amongst senior management for 2023; a 2%-point increase compared with 2022

## Concluding remarks

Creating new ways of working at Aegon

Accelerating strategy through transaction with a.s.r.

Delivering on our financial commitments

Responsibility to help create a healthy, equitable world

Capital Markets Day – June 22, 2023

## **Business Overview 2022**

## Remuneration Report 2022



Ben Noteboom

**Chairman of the Remuneration Committee** 



### 2022 Remuneration Report

#### Published as part of the 2022 Integrated Annual Report

- Report content
- Business and remuneration highlights
- Remuneration at Aegon in general
- Supervisory Board Remuneration Report
- Executive Board Remuneration Report

## Supervisory Board remuneration 2022

#### Remuneration received in 2022

In EUR thousand	Base fee <sup>1</sup>	Attendance fee	Benefits <sup>2</sup>	Total	2021 Total
Connelly	100	88	29	217	162
Ellman	56	60	17	132	102
Fawcett (as of May 31, 2022)	32	32	13	77	-
McGarry	56	76	23	154	61
Noteboom	61	66	11	138	107
Ramsay	64	82	37	183	121
Wellauer	56	57	24	136	111
Wortmann – Kool	66	79	6	151	112
Young	61	66	25	152	119
Total	551	605	184	1,340	896

<sup>&</sup>lt;sup>1</sup> Fees for Supervisory Board membership and membership of the Board's Committees combined.



<sup>&</sup>lt;sup>2</sup> These include Travel Fees and Employer Social Security premiums where applicable.

### **Executive Board remuneration 2022**

#### Remuneration in relation to 2022

In EUR thousand	Fixed	Variable <sup>1</sup>	Pension	Benefits	Total	2021 Total
Friese	1,559 <i>(2023: 1,637)</i>	1,368	621	77	3,625	3,515
Rider	988 (2023: 1,037)	837	395	66	2,286	2,306
Total	2,547	2,205	1,016	143	5,912	5,821

<sup>&</sup>lt;sup>1</sup> Awarded in relation to 2022 plan year (upfront cash paid in 2023, shares deferred to 2026).

### Executive Board variable compensation in 2022

#### 2022 Aegon Group results for calculation Executive Board variable compensation

Aegon performance indicators	Weight	Target	Result	In %
Free cash flows (2021-2022)	20%	1,000	1,509	150%
Relative total shareholder return (2020-2022)	10%	#5	#7	67%
Operating result	10%	2,101	1,918	56%
Addressable expense savings (2021-2022)	10%	322	366	150%
Market consistent value of new business	10%	556	526	93%
Transformation program: Earnings contribution	10%	100%	102%	109%
Transformation program: Timely initiative execution	10%	100%	103%	108%
Transformation program: Timely milestone completion	10%	100%	152%	150%
Employee engagement	10%	70%	70%	100%
Result				113%

## Executive Board variable compensation 2022 (cont'd)

#### **2022 Variable compensation calculation**

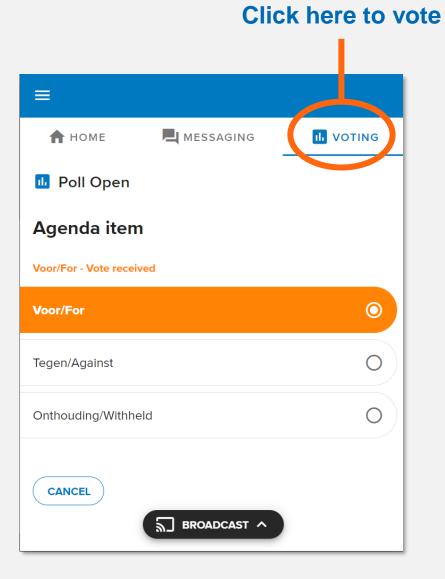
		Friese		Rider	
	Result	Weight	Score	Weight	Score
Aegon performance (see previous slide)	113%	70%	85%	70%	85%
Strategic Roadmap development	100%	10%	100%	5%	100%
Execution of capital initiatives in line with Strategic Roadmap	100%	10%	100%	5%	100%
Sustainability integration and execution	80%	5%	80%	5%	80%
Women in senior management	80%	5%	80%	5%	80%
Finance strategy execution	70%			10%	70%
Total result (% of fixed compensation)		(taı	88% 859 (target: 80%) (target: 80%)		85% get: 80%)
Total result (in EUR thousand)		1,368		837	

## Remuneration Report 2022



#### How to vote

- Please submit your vote by clicking on "for", "against", or "withheld"
- You can change your vote until the voting is closed
- A vote confirmation will be displayed



## Aegon's dividend policy

## Update of Aegon's dividend policy

#### Intention to pay a cash-only dividend going forward

Aegon intends to move to a cash-only dividend as of the final dividend of 2022, and to this
end has updated its dividend policy

#### Remainder of dividend policy is unchanged

- Aegon aims to pay out a sustainable dividend to allow equity investors to share in Aegon's performance, which can grow over time if Aegon's performance so allows
- Aegon intends to continue to pay dividends bi-annually
- Aegon's plans for returning capital to shareholders are based on:
  - Actual and expected capital position of its operating units;
  - Expected levels of capital generation and free cash flow; and
  - Expected allocation of capital to invest in Aegon's strategy and in the quality of its balance sheet

## Aegon's dividend policy

# **Adoption of the Annual Accounts 2022**



## Rogier van Adrichem

PricewaterhouseCoopers Accountants N.V.

May 25, 2023



# **Adoption of the Annual Accounts 2022**

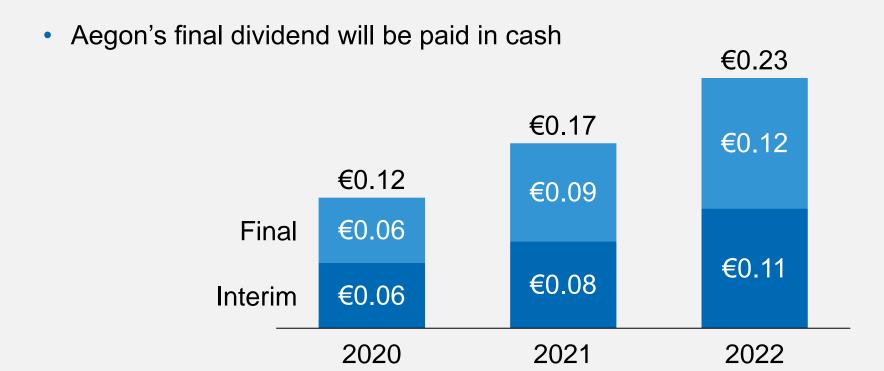


# Approval of the final dividend 2022



#### Dividend

- It is proposed that the final dividend for 2022 will amount to EUR 0.12 per common share and EUR 0.003 per common share B
  - If approved, and in combination with the interim dividend of EUR 0.11 per share paid over the first half of 2022, Aegon's total dividend over 2022 will amount to EUR 0.23 per common share



### Approval of the final dividend 2022



#### Release from liability

Release from liability for the members of the Executive Board for their duties performed during 2022



Release from liability for the members of the Supervisory Board for their duties performed during 2022



#### Release from liability

# Appointment independent auditor Aegon N.V.

Proposal to appoint

Ernst & Young Accountants LLP
as independent auditor for
the Annual Accounts of
2024 through 2028

# Appointment independent auditor Aegon N.V.

# **Composition of the Supervisory Board**

Reappointment of Ms. Dona Young as member of the Supervisory Board



#### Ms. Dona D. Young

• Age: 69

Nationality: American

Main occupation

- Non-Executive Director

#### Main former occupation

 Chairman, President, and CEO of the Phoenix Companies

#### Membership of other Boards

- Member and Chairman of the Board of Directors of Foot Locker, Inc.
- Independent member of the Board and member of the Executive Committee of Spahn & Rose Lumber Company (not listed)
- Member of the Board of the National Association of Corporate Directors
- Independent Director of the Board of Directors of USAA



# **Composition of the Supervisory Board**

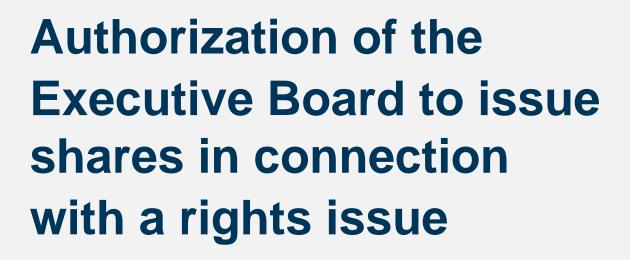
# Cancellation, issuance, and acquisition of shares

# Proposal to cancel common shares and common shares B



Authorization of the Executive Board to issue common shares with or without pre-emptive rights







Authorization of the Executive Board to acquire shares in the Company

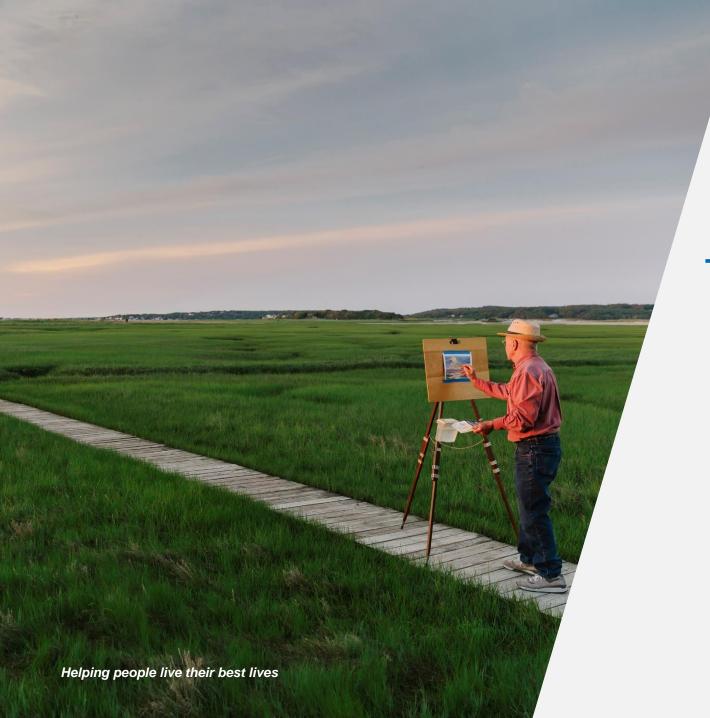


# Cancellation, issuance, and acquisition of shares

### **Voting results**

#### **Any other business**

### Closing



The live presentation of the 2023 Annual General Meeting of Shareholders has concluded.