

Financial Supplement 2H 2020 Results

The Hague, February 11, 2021



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#### General note

Due to the voluntary change in accounting policies related to deferred cost of reinsurance (DCoR) adopted by Aegon effective January 1, 2020, the comparative amounts for 2019 in the financial supplement have been restated.

The changes related to Transforming Aegon as announced at the Capital Markets Day on December 10, 2020 are effective from January 1, 2021 and are therefore not included in the 2019 and 2020 results in the financial supplement.



# Reporting structure

Aegon N.V.

Americas

The Netherlands

United Kingdom

International

Asset Management



Aegon N.V.						unaudited
Results overview - geographically						
EUR					amou	nts in million
LUK		Half \	⁄ear		Full Y	ear
	First Half	Second Half	First Half	Second Half	2019	202
	2019	2019	2020	2020		
Underlying earnings before tax						
Americas	577	548	264	556	1,125	820
The Netherlands	328	320	321	344	648	665
United Kingdom	70	70	81	62	139	144
International	71	73	75	81	144	156
Asset Management	60	79	71	111	139	182
Holding and other activities	(98)	(129)	(112)	(125)	(227)	(237
Underlying earnings before tax	1,008	961	700	1,029	1,969	1,729
Net underlying earnings						
Americas	500	468	253	488	968	740
The Netherlands	254	240	238	257	494	495
United Kingdom	61	100	83	59	161	142
International	53	52	59	66	105	125
Asset Management	44	57	51	80	102	130
Holding and other activities	(81)	(101)	(94)	(102)	(182)	(196
Net underlying earnings	831	816	589	847	1,648	1,437
Net income / (loss)						
Americas	585	598	(1,165)	630	1,183	(535
The Netherlands	67	316	1,274	(713)	383	561
United Kingdom	(44)	11	1,274	(47)	(34)	67
International	98	67	91	73	165	164
Asset Management	43	54	46	105	97	151
Holding and other activities	(131)	(139)	(158)	(196)	(269)	(354
Net income / (loss)	617	908	(136) <b>202</b>	(190) (147)	1,525	(33 <sup>2</sup>
Net income / (loss)	017	908	202	(147)	1,323	33
MCVNB						
Americas	148	96	31	103	244	134
The Netherlands	-	2	(4)	(1)	2	(5
United Kingdom	52	36	43	4	89	47
International	69	59	36	50	128	86
Total MCVNB	270	194	107	155	464	262



Aegon N.V.						unaudited
Summary financial and market highlights	3				amoi	unts in million
						per share data
EUR					3.133,43	, , , , , , , , , , , , , , , , , , , ,
		Half	Year		Full `	
	First Half	Second Half	First Half	Second Half	2019	202
	2019	2019	2020	2020		
Earnings summary						
Underlying earnings before tax	1,008	961	700	1,029	1,969	1,729
Fair value items	(204)	168	680	(1.150)	(226)	(470
Realized gains/(losses) on investments	(394) 275	131	16	(1,150) 135	(226) 405	(470 150
Net impairments	(39)	17	(194)	(43)	(22)	(237
Other income/(charges)	(93)	(188)	(1,071)	(168)	(281)	(1,239
Run-off businesses	8	15	(1,0/1)	25	23	29
Income before tax	765	1,103	135	(171)	1,868	(37
Income tax	(148)	(195)	68	24	(343)	92
Net income / (loss)	617	908	202	(147)	1,525	55
Net underlying earnings	831	816	589	847	1,648	1,437
Shares						
Shares outstanding	2,084	2,053	2,057	2,058	2,053	2,058
Weighted average shares outstanding	2,050	2,062	2,054	2,061	2,056	2,058
Per share data						
Net underlying earnings after leverage allocation	0.38	0.38	0.27	0.41	0.76	0.68
Net underlying earnings	0.41	0.40	0.29	0.41	0.80	0.70
Net income / (loss)	0.30	0.44	0.10	(0.08)	0.74	0.02
Dividends	0.15	-	0.06	0.06	0.15	0.12
Shareholders' equity	10.30	10.94	11.63	11.08	10.94	11.08
Shareholders' equity excl. revaluation reserves	7.76	8.08	8.08	7.45	8.08	7.45
Trading statistics (Amsterdam Stock Exchange)						
High	4.73	4.61	4.13	3.25	4.73	4.13
Low	4.03	3.41	1.67	2.03	3.41	1.67
Close	4.38	4.07	2.65	3.24	4.07	3.24
Volume (average daily)	7,381,017	8,521,873	17,804,903	15,212,814	7,960,428	16,483,644



Aegon N.V. Sales					2000	unaudited
EUR					amot	ints in millions
		Half	Year		Full `	
	First Half	Second Half	First Half	Second Half	2019	2020
	2019	2019	2020	2020		
New life sales						
Single premiums	705	975	603	503	1,679	1,106
Recurring premiums annualized	334	358	319	301	693	620
Total recurring plus 1/10 single	405	456	379	352	861	731
New premium production accident & health insurance	117	113	124	62	230	186
New premium production property & casualty insurance	65	64	59	67	129	126
Gross deposits						
Americas	21,619	18,787	22,485	15,335	40,406	37,820
The Netherlands	6,121	7,086	7,580	7,628	13,207	15,208
United Kingdom	3,602	6,147	7,295	1,304	9,749	8,599
International	182	176	163	157	358	320
Asset Management	33,481	47,459	65,043	70,333	80,939	135,375
Total gross deposits	65,005	79,655	102,566	94,756	144,660	197,322
Net deposits						
Americas	(3,471)	(25,900)	(2,333)	(15,605)	(29,371)	(17,938)
The Netherlands	749	`´696´	691	1,067	1,445	1,758
United Kingdom	(2,766)	(722)	2,054	(5,641)	(3,487)	(3,587)
International	62	(42)	82	73	20	155
Asset Management	3,241	3,600	395	5,517	6,841	5,912
Total net deposits excluding run-off businesses	(2,184)	(22,367)	889	(14,589)	(24,551)	(13,700)
Run-off businesses	(467)	(112)	63	(126)	(578)	(63)
Total net deposits	(2,651)	(22,479)	952	(14,715)	(25,130)	(13,763)



Aegon N.V.						unaudite
Consolidated income statement						
EUR					amoun	ts in millior
		Half	Year		Full Y	ear
	First Half 2019	Second Half 2019	First Half 2020	Second Half 2020	2019	202
	2015	2013	2020	2020		
Premium income	9,276	8,862	8,744	7,355	18,138	16,09
Investment income	4,083	3,448	4,034	3,115	7,531	7,14
Fee and commission income	1,213	1,310	1,170	1,234	2,523	2,40
Other revenues	3	3	2	1	6	
Total revenues	14,575	13,623	13,951	11,706	28,197	25,657
Income from reinsurance ceded	1,844	1,743	1,952	2,013	3,586	3,965
Results from financial transactions	24,237	11,524	(4,685)	26,362	35,761	21,67
Other income	78	123	55	13	200	68
Total income	40,733	27,012	11,273	40,094	67,745	51,367
Claims and benefits	37,907	23,823	8,726	38,275	61,730	47,00
Employee expenses	1,078	1,072	1,038	957	2,149	1,99
Administration expenses	720	, 816	822	771	1,537	1,59
Deferred expenses	(407)	(425)	(400)	(342)	(832)	(74
Amortization charges	403	472	513	340	875	85
Benefits and expenses	39,701	25,758	10,700	40,001	65,459	50,70
Impairment charges/(reversals)	153	16	246	144	169	39
Interest charges and related fees	243	270	233	272	513	50
Other charges	(4)	5	101	48	1	15
Total charges	40,094	26,048	11,280	40,466	66,142	51,74
Share in profit / (loss) of joint ventures	106	108	115	70	214	18
Share in profit / (loss) of associates	4	8	3	108	12	11
Income / (loss) before tax	749	1,079	111	(195)	1,828	(84
Income tax (expense) / benefit	(133)	(171)	92	47	(303)	13
Net income / (loss)	617	908	202	(147)	1,525	5
Net income / (loss) attributable to:						
Owners of Aegon N.V.	616	908	202	(157)	1,524	4
Non-controlling interests	-	-	1	10	-,	1:



Aegon N.V. Fair value items geographically						unaudited
					amou	nts in millions
EUR		Half	Vear		Full `	Vear
	First Half	Second Half	2019	2020		
	2019	2019	2020	Second Half 2020		
Fair value items						
Guarantees (net of hedges)	(22)	14	(125)	166	(8)	41
Hedges	138	10	(133)	(142)	148	(274)
Alternative investments	(7)	(47)	(240)	200	(54)	(40)
Credit derivatives	36	-	(59)	30	36	(28)
Real estate	(4)	162	(61)	(6)	157	(68)
Other fair value items	16	(25)	(142)	7	(9)	(135)
Americas	157	115	(760)	256	272	(505)
Guarantees (net of hedges)	369	65	401	(257)	434	144
Alternative investments	(3)	5	(84)	40	2	(44)
Real estate	100	77	68	62	177	130
Other fair value items	(925)	(54)	995	(1,175)	(978)	(180)
The Netherlands	(459)	94	1,380	(1,330)	(365)	50
United Kingdom	(76)	(55)	89	(91)	(131)	(2)
International	(6)	8	(1)	2	2	1
Asset Management	-	-	(7)	29	-	22
Holding and other activities	(10)	7	(21)	(16)	(4)	(36)
Total fair value items	(394)	168	680	(1,150)	(226)	(470)



Aegon N.V. MCVNB - geographically						unaudited
EUR					amou	nts in millions
LOK		Half \	/ear		Full '	Year
	First Half 2019	Second Half 2019	First Half 2020	Second Half 2020	2019	2020
Americas	148	96	31	103	244	134
The Netherlands	-	2	(4)	(1)	2	(5)
United Kingdom	52	36	43	4	89	47
International	69	59	36	50	128	86
Total MCVNB	270	194	107	155	464	262
APE	1,895	1,515	1,532	1,127	3,410	2,659
Deposits	9,698	6,493	4,365	4,523	16,191	8,887
PVNBP	27,045	20,675	16,862	16,723	47,720	33,585
Margin (MCVNB / PVNBP)	1.0%	0.9%	0.8%	0.9%	1.0%	0.8%



Aegon N.V. Return on capital - net underlying earnings - YTD						unaudited
					amount	ts in millions YTD
			Decemb	er 31, 2020		
	Americas	The Netherlands	United Kingdom	International	Asset Management	Weighted Average
	(USD)	(EUR)	(GBP)	(EUR)	(EUR)	(EUR)
Net underlying earnings Average capital in units Average capital in units, excluding revaluation reserves	845 18,317 12,051	495 7,340 6,702	126 1,433 1,297	125 2,280 1,814	130 575 575	
Return on capital  Net underlying earnings / average capital in units excluding revaluation reserves	7.0%	7.4%	9.7%	6.9%	22.7%	7.7%

Aegon N.V. Return on equity - net underlying earnings						unaudited
EUR					amou	nts in millions
		Half Y	ear		Full `	Year
	First Half	Second Half	First Half	Second Half	2019	2020
	2019	2019	2020	2020		
Net underlying earnings before interest on financial leverage classified as equity	831	816	589	847	1,648	1,437
Interest on financial leverage classified as equity after tax 1	(48)	(40)	(28)	(9)	(88)	(38)
Net underlying earnings after interest on financial leverage classified as equity	783	776	561	838	1,560	1,399
Average common shareholders' equity excluding revaluation reserves	16,286	16,379	17,179	15,779	16,371	16,460
Poture on equity						
Return on equity  Net underlying earnings / average common shareholders' equity excluding revaluation reserves	9.6%	9.5%	6.5%	10.6%	9.5%	8.5%

<sup>&</sup>lt;sup>1</sup> Interest on financial leverage classified as equity after tax includes coupons on perpetual capital securities.



Aegon N.V. Condensed consolidated statement of f	inancial nosi	tion		unaudited
condensed consolidated statement of i	manciai posi	Cion	amo	unts in millions
EUR			<b>4</b>	
	Jun. 30, 2019	Dec. 31, 2019	Jun. 30, 2020	Dec. 31, 2020
Cash and cash equivalents	11,990	12,263	11,138	8,372
Investments	144,311	146,750	159,530	157,595
Investments for account of policyholders	213,137	226,374	212,926	224,172
Investments in joint ventures	1,869	1,983	1,989	1,376
Investments in associates	351	363	336	1,264
Deferred expenses	10,397	10,806	10,298	8,799
Other assets and receivables	41,824	42,005	48,382	43,290
Total assets	423,879	440,543	444,598	444,868
Shareholders' equity	21,472	22,449	23,914	22,815
Other equity instruments	3,384	2,571	2,557	2,569
Non-controlling interests	27	20	2,337	75
Group equity	24,878	25,040	26,494	25,459
	100.600	100.005	107.550	100 116
Insurance contracts	120,689	122,885	127,552	122,146
Insurance contracts for the account of policyholders	128,435	135,710	128,999	135,441
Investment contracts	18,092	18,594	19,718	21,075
Investment contracts for the account of policyholders	87,769	93,826	86,950	91,624
Other liabilities  Total equity and liabilities	44,015 <b>423,879</b>	44,489 <b>440,543</b>	54,885 <b>444,598</b>	49,124 <b>444,868</b>
rotal equity and nabilities	423,879	440,543	444,396	444,000

Aegon N.V. Revenue generating investments			200	unaudited
EUR			anou	iits iii iiiiiiioiis
	Jun. 30, 2019 [	Dec. 31, 2019	Jun. 30, 2020 [	Dec. 31, 2020
Investments	144,311	146,750	159,530	157,595
Investments for account of policyholders	213,137	226,374	212,926	224,172
Off balance sheet investments third parties	514,200	524,547	510,673	539,220
Total revenue generating investments	871,648	897,671	883,129	920,987



Aegon N.V.								unaudite
Investments general account					amounts	s in millions, exc	cept for the im	pairment dat
UR								
				cember 31, 202				Dec. 31, 201
		The	United		Asset			
	Americas	Netherlands	Kingdom	International	Management	other activities	Total	Tot
Cash / Treasuries / Agencies	14,869	17,062	517	850	151	16	33,465	31,066
Investment grade corporates	37,897	11,043	432	4,882	3	-	54,257	45,390
High yield (and other) corporates	2,200	268	-	199	-	-	2,668	2,301
Emerging markets debt	1,438	616	15	1,186	40	-	3,295	2,592
Commercial MBS	2,970	12	122	495	-	-	3,599	4,154
Residential MBS	2,317	165	-	80	3	-	2,565	2,729
Non-housing related ABS	2,005	1,714	51	330	2	-	4,102	3,878
Housing related ABS	-	-	23	-	-	-	23	22
Subtotal	63,696	30,880	1,160	8,022	199	16	103,974	92,133
Residential mortgage loans	8	30,538	_	1	-	-	30,547	29,542
Commercial mortgage loans	8,698	53	-	-	-	-	8,751	8,982
Total mortgages	8,706	30,591	-	1	_	-	39,298	38,524
Convertibles & preferred stock	170	-	_	_	-	28	199	32
Common equity & bond funds	315	74	34	78	-	16	518	59:
Private equity & hedge funds	1,114	1,315	-	-	-	7	2,437	2,99!
Total equity like	1,599	1,389	34	79	-	52	3,153	3,911
Real estate	1,089	2,331	-	16	-	-	3,437	3,92
Other	569	4,422	800	92	9	40	5,932	6,236
Investments general account (excluding policy loans)	75,660	69,614	1,994	8,210	208	108	155,795	144,726
Policyholder loans	1,772	1	-	28	-	-	1,801	2,024
Investments general account	77,431	69,615	1,994	8,238	208	108	157,595	146,750
Impairments as bps (Full Year)	19	15	_	7	_	-	17	4
Impairments as bps (Half Year)	2	1	-	_	-	-	1	-

Aegon N.V.							unaudited
Structured assets and corporate bonds						amount	s in millions
EUR						umoum	5 111 1111110113
			Dece	mber 31, 2020			
	AAA	AA	А	BBB	<bbb< td=""><td>NR</td><td>Tota</td></bbb<>	NR	Tota
Structured assets by rating							
Commercial MBS	2,514	776	191	75	43	-	3,599
Residential MBS	1,338	207	29	21	970	-	2,565
Non-housing related ABS	2,403	369	981	224	123	-	4,102
Housing related ABS	-	-	23	-	-	-	23
Total	6,256	1,352	1,224	320	1,137	-	10,289
Credits by rating							
IG Corporates	748	3,881	23,853	25,775	-	-	54,257
High yield corporate	-	-	-	1	2,666	-	2,668
Emerging Markets debt	12	240	649	1,686	706	2	3,295
Total	759	4,121	24,502	27,462	3,373	2	60,220
Cash / Treasuries / Agencies							151
Total	7,015	5,474	25,726	27,782	4,510	2	70,660

Aegon N.V.				unaudited
Capital structure			amoun	ts in millions
EUR				YTE
	Jun. 30, 2019 D	ec. 31, 2019	Jun. 30, 2020 D	ec. 31, 2020
Shareholders' equity January 1	19,507	19,507	22,449	22,449
Net income / (loss)	616	1,524	202	44
Change in accounting policies	(44)	(44)	-	1
Coupons on other equity instruments (net of tax)	(48)	(88)	(28)	(38
Dividend paid	(309)	(583)	(1.40)	(117
Movements in foreign currency translation reserve	45	296	(149)	(1,027
Movements in revaluation reserves	1,873	2,438	1,429	1,607
Remeasurements of defined benefit plans	(341)	(547)	(22)	(137)
Shares withdrawn	-	-	-	-
Other changes	172	(56)	34	32
Shareholders' equity end of period	21,472	22,449	23,914	22,815
Revaluation reserves				
Available-for-sale shares	24	25	22	46
Available-for-sale bonds	3,735	4,353	5,552	6,218
Available-for-sale other	(23)	(26)	(23)	(17)
Total available-for-sale	3,736	4,352	5,550	6,248
Real estate held for own use	27	19	18	35
Cash flow hedging reserve	1,545	1,502	1,733	1,197
Total balance of revaluation reserves, net of tax	5,308	5,873	7,302	7,480
Shareholders' equity	21,472	22,449	23,914	22,815
Non-controlling interests and share options not yet exercised	68	73	62	126
Revaluation reserves	(5,308)	(5,873)	(7,302)	(7,480)
Adjusted shareholders' equity	16,232	16,649	16,675	15,461
Perpetual contingent convertible securities	500	500	500	500
Junior perpetual capital securities	2,384	1,564	1,564	1,564
Perpetual cumulative subordinated bonds	2,364 454	454	454	454
Subordinated borrowings	1,392	2,208	2,209	2,086
Trust pass-through securities	136	136	141	126
Currency revaluation other equity instruments	102	54	53	(1)
Hybrid leverage	4,969	4,916	4,921	4,728
Senior debt	1,776	1,738	1,690	1,241
Senior leverage	1,776	1,738	1,690	1,241
Total financial leverage	6,746	6,653	6,611	5,969
Total capitalization	22,978	23,303	23,286	21,430
Gross financial leverage ratio	29.4%	28.6%	28.4%	27.9%
	231-770	_510 /0	2014 70	_,,,,
Underlying earnings before tax	1,008	1,969	700	1,729
Interest on financial leverage included in underlying earnings	76	170	93	174
Underlying earnings before tax excluding interest on financial leverage	1,084	2,138	793	1,903
Interest on financial leverage included in underlying earnings	76	170	93	174
Interest on financial leverage classified as equity	62	110	28	54
Total interest on financial leverage	138	279	121	228
Š				
Fixed charge coverage ratio	7.9 x	7.7 x	6.5 x	8.3 x



Aegon N.V. Solvency II ratio				unaudited
EUR			an	nounts in millions
LOK	Jun. 30, 2019	Dec. 31, 2019	Jun. 30, 2020	Dec. 31, 2020
Basic own funds	18,483	19,307	18,343	18,690
Non-available own funds	(104)	(108)	(108)	(108)
Adjustment Aegon Bank	(700)	(730)	(734)	-
Available own funds	17,679	18,470	17,501	18,582
Non-eligible own funds	-	-	(38)	-
Eligible own funds	17,679	18,470	17,463	18,582
Tier 1 - unrestricted	11,916	12,724	11,588	12,972
Tier 1 - restricted	3,493	2,614	2,622	2,571
Tier 2	1,528	2,370	2,505	2,340
Tier 3	743	762	786	700
Available own funds	17,679	18,470	17,501	18,582
Tier 1 - unrestricted	11,916	12,724	11,588	12,972
Tier 1 - restricted	2,808	2,614	2,576	2,571
Tier 2	2,214	2,370	2,551	2,340
Tier 3	743	762	748	700
Eligible own funds	17,679	18,470	17,463	18,582
Consolidated Group SCR	8,996	9,173	8,933	9,473
Solvency II ratio	197%	201%	195%	196%

As of December 31, 2020, Aegon Bank has been included in the calculation of the Group Solvency II ratio in accordance with industrywide guidelines from the Dutch Central Bank.



Aegon N.V. Capital ratios				unaudited
			amou	ınts in millions
	Jun. 30, 2019	Dec. 31, 2019	Jun. 30, 2020	Dec. 31, 2020
United States (USD)				
United States (USD)	10.022	10 422	0.022	0.226
Available capital	10,923	10,422	8,922	9,336
Required capital	2,313	2,215	2,190	2,161
RBC ratio	472%	470%	407%	432%
Aegon Levensverzekering N.V. (	EUR)			
Own funds	4,775	5,278	5,647	5,507
SCR	3,352	3,213	3,241	3,459
Solvency II ratio	142%	164%	174%	159%
Scottish Equitable plc (GBP)				
Own funds	2,118	2,144	2,127	2,457
SCR	1,364	2,144 1,452	2,127 1,464	2,437 1,580
		1,452 <b>148%</b>		
Solvency II ratio	155%	148%	145%	156%
Core Tier-1 ratio Aegon Bank	21.5%	19.8%	21.5%	21.0%



Aegon N.V. Cash capital at Holding						unaudited
					amount	s in millions
EUR		Half	Voor		Full Ye	225
	First Half	Second Half	First Half	Second Half	2019	2020
	2019	2019	2020	2020	2019	2020
Beginning of period	1,274	1,632	1,192	1,706	1,274	1,192
beginning of period	1,274	1,032	1,132	1,700	1,277	1,132
Americas	402	406	423	42	809	465
The Netherlands	-	_	100	75	-	175
United Kingdom	179	72	-	39	251	39
International	34	94	4	29	128	33
Asset Management	24	20	-	46	44	46
Holding and other activities	-	3	25	45	3	70
Gross remittances	639	595	552	275	1,234	827
Funding and operating expenses	(142)	(169)	(162)	(135)	(312)	(297)
Free cash flows	497	426	390	140	923	530
Divestitures	131	-	153	-	131	153
Capital injections	(147)	(254)	(26)	(175)	(401)	(201)
Capital flows from / (to) shareholders	(170)	(456)	` -	(122)	(626)	(122)
Share buybacks	` -	-	-	` -		-
Net change in financial leverage	51	(159)	-	(411)	(108)	(411)
Other	(3)	3	(5)	12	-	7
End of period	1,632	1,192	1,706	1,149	1,192	1,149



## Reporting structure

**Aegon Americas** 

Earnings & sales

Deposits & account balances

Life

Accident & Health

Retirement Plans

Mutual Funds

Variable Annuities

Fixed Annuities

Latin America

Investments general account

Structured assets and corporate bonds



Aegon Americas Earnings & sales						unaudite
JSD					amount	s in millior
טפט		Half Y	'ear		Full Ye	Par
	First Half	Second Half	First Half	Second Half	2019	202
	2019	2019	2020	2020	2023	
Underlying earnings before tax by line of business	2023	2013	2020	2020		
Life	110	77	(138)	(1)	187	(139
Accident & Health	128	113	139	221	241	360
Retirement Plans	76	84	27	68	160	9
Mutual Funds	19	18	9	21	37	3
Variable Annuities	202	221	175	273	423	44
Fixed Annuities	69	42	35	16	110	5
Stable Value Solutions	43	42	39	40	85	8
Latin America	4	11	5	6	15	1
Underlying earnings before tax	652	608	290	645	1,260	936
Fair value items	177	127	(838)	262	304	(57
Realized gains/(losses) on investments	28	112	5	101	140	10
Net impairments	(20)	36	(131)	(35)	16	(16
Other income/(charges)	(71)	(104)	(1,034)	(234)	(174)	(1,26
Run-off businesses	9	16	4	29	26	3
Income before tax	775	796	(1,702)	768	1,571	(93
income tax	(114)	(132)	419	(95)	(246)	32
Net income / (loss)	660	664	(1,284)	673	1,324	(61
Net underlying earnings	565	519	278	567	1,084	845
Gross premiums¹						
Life insurance	4,089	4,061	3,985	4,126	8,150	8,11
Accident & health insurance	793	792	802	773	1,585	1,57
Total gross premiums	4,882	4,853	4,787	4,899	9,735	9,68
rotal gross premiums	4,002	4,655	4,767	4,099	9,755	9,00
nvestment income	1.782	1,770	1,721	1,688	3,552	3,40
Fee and commission income	959	1,009	877	1,010	1,968	1,88
Other revenues	4	5	5	4	8	,
Total revenues	7,626	7,637	7,389	7,601	15,263	14,99
New life sales	45	4.5	20	40	0.4	_
Single premiums	45	46	39	40	91	7
Recurring premiums annualized	222	238	200	226	460	42
Total recurring plus 1/10 single	226	243	204	229	469	43
lew premium production accident & health insurance	98	96	104	50	194	15
Deposits						
Gross deposits	24,427	20,815	24,771	18,404	45,242	43,17
Net deposits <sup>1</sup>	(4,449)	(29,085)	(2,501)	(18,049)	(33,534)	(20,55
Market consistent value of new business						
MCVNB	167	106	34	118	274	15
MCVNB / PVNBP (%)	0.8%	0.7%	0.3%	0.9%	0.8%	0.6

<sup>&</sup>lt;sup>1</sup> Revenues and Net deposits include Run-off businesses.

Aegon Americas						unaudite
Earnings & sales					amount	s in millior
UR					aniouni	.5 111 111111101
		Half \			Full Y	
	First Half	Second Half	First Half	Second Half	2019	202
	2019	2019	2020	2020		
Underlying earnings before tax by line of business						
ife	97	70	(125)	4	167	(12
Accident & Health	113	102	126	189	215	31
Retirement Plans	68	75	24	59	143	8
Mutual Funds	17	17	8	18	33	2
/ariable Annuities	179	199	159	234	378	39
Fixed Annuities	61	38	32	13	99	2
Stable Value Solutions	38	38	36	34	76	7
_atin America	4	10	4	5	14	1
Underlying earnings before tax	577	548	264	556	1,125	82
Fair value items	157	115	(760)	256	272	(50
Realized gains/(losses) on investments	24	101	5	88	125	, , ,
Net impairments	(18)	32	(119)	(27)	14	(14
Other income/(charges)	(63)	(93)	(938)	(172)	(156)	(1,1
Run-off businesses	8	15	4	25	23	(1/1
Income before tax	686	717	(1,545)	727	1,403	(81
income tax	(101)	(119)	380	(96)	(220)	28
Net income / (loss)	585	<b>598</b>	(1,165)	<b>630</b>	1,183	(53
ver income / (loss)	363	396	(1,105)	030	1,163	(55)
Net underlying earnings	500	468	253	488	968	74
Gross premiums ¹						
ife insurance	3,619	3,660	3,617	3,488	7,279	7,10
Accident & health insurance	702	714	728	652	1,416	1,38
Total gross premiums	4,320	4,374	4,345	4,140	8,694	8,48
nvestment income	1,577	1,595	1,562	1,424	3,172	2,98
Fee and commission income	848	909	796	857	1,757	1,65
Other revenues	3	4	4	3	8	1,00
Total revenues	6,749	6,882	6,707	6,424	13,631	13,13
New life sales						
	40	42	35	22	92	
Single premiums	40 196	42	35 181	33	82 411	3-
Recurring premiums annualized		215		191		37
Total recurring plus 1/10 single	200	219	185	195	419	38
New premium production accident & health insurance	87	87	94	41	174	13
Deposits						
Gross deposits	21,619	18,787	22,485	15,335	40,406	37,82
Net deposits <sup>1</sup>	(3,937)	(26,012)	(2,270)	(15,731)	(29,949)	(18,00
Market consistent value of new business						
MCVNB	148	96	31	103	244	13
MCVAID / DVAIDD (0/)	0.00/	0.70/	0.20/	0.00/	0.00/	

0.8%

0.7%

0.9%

0.3%

0.8%

0.6%

MCVNB / PVNBP (%)

<sup>&</sup>lt;sup>1</sup> Revenues and Net deposits include Run-off businesses.

Gross deposits         Retirement Plans         19,025         15,295         18,237         12,384         34,320         30,68           Mutual Funds         3,205         2,933         4,626         4,213         6,137         8,8           Variable Annuities         1,695         2,017         1,479         1,201         3,711         2,6           Fixed Annuities         362         341         341         507         704         8           Other         141         230         88         98         370         1           Other         141         230         88         98         370         1           Total gross deposits         24,427         20,815         24,771         18,404         45,242         43,1           Net deposits         8         98         370         1           Retirement Plans         (1,665)         (27,151)         (794)         (16,593)         (28,816)         (17,3           Mutual Funds         (196)         (121)         15         1,048         (317)         1,0           Variable Annuities         (1,451)         (1,371)         (1,360)         (2,994)         (2,822)         (3,4           Fi	Second Half   Second Half   Second Half   Second Half   2019   2020						36 <b>401,99</b>
Full Year	SD   Second Half   Year   Full   Year   Full   Year   Full   Year   First Half   Second Half   2019   2019   2020   202	·					
Full   Full   Full   First Half   Second Half   2019   2	SD   Half Year   Full Year   Full Year   Full Year   Full Year   First Half 2019   2019   2020   2	53,281	54,376	57,444	58,834	54,376	58,83
First Half   Second Half   First Half   Second Half   Se	SD   Half Year   Full Year   Full Year   Full Year   Full Year   First Half 2019   2020   2	,	,	,	,	,	8,70
First Half   Second Half   S	SD   Half Year   Full Year   Full Year   Second Half 2019   2019   2020   202	,	,	,	,	,	82,28
Half Year   First Half   Second Half   First Half   Second Half   2019	SD   Half Year   Full Year   Full Year   Full Year   Full Year   Full Year   First Half 2019   2019   2020   202	20,052	20,692	20,627		20,692	25,25
Half Year   Full Year	SD    SECOND   SECO	29,482	216,083	210,247	226,555	216,083	226,55
Half Year   Full Year   Full Year   Full Year   Full Year   First Half 2019   2019   2019   2019   2019   2020	Half Year   Full Year   Full Year   2019   2019   2020						
Half Year   Full Year   Full Year   Full Year   Full Year   First Half 2019   2019   2019   2019   2019   2020	Half Year   Full Year   Full Year   2019   2019   2020	3,322)	(20,903)	(2,370)	(17,900)	(32,660)	(20,47
Half Year   Full Year   Full Year   First Half Second Half 2019   2019   2019   2020	Half Year   Full Year   First Half   Second Half   First Half   Second Half   2019   2019   2020						
Half Year   Full Year   Full Year   Full Year   First Half 2019   2019	Half Year   Full Year   Full Year   Full Year   First Half   Second Half   2019   2019   2020   20	,	` ,	,	` ,	. , ,	()
Half Year   Full Year   Full Year   Full Year   First Half Second Half 2019   2019   2019   2020	Half Year   Full Year   Full Year   Full Year   First Half Second Half 2019   2019   2020		. , ,		. , ,	. , ,	
Half Year   Full Year   Full Year   Full Year   First Half   Second Half   2019   2019   2020   20	Amounts in million SDD    Half Year   Full Year   Full Year   Full Year   First Half Second Half 2019   2019   2020   202	,			,	` ,	
Half Year   Full Year	Half Year   Full		. , ,	, ,		` ' '	
Half Year   Full Year   Full Year   First Half   Second Half   2019   2019   2020	Half Year   Full Year   Full Year   Full Year   Full Year   Full Year   First Half 2019   2019   2020   2	(1 66E)	(27.151)	(704)	(16 E02)	(20.016)	(17.2)
Half Year   Full Year   Full Year   Full Year   First Half   Second Half   2019   2019   2020   20	Half Year   Full						
Half Year   Full Year   Full Year   Full Year   First Half   Second Half   2019   2019   2020   20	Half Year   Full	24,427	20,815	24,771	18,404	45,242	43,17
Half Year   Full Year   Full Year   Full Year   First Half   Second Half   2019   2019   2020   20	Half Year   Full	141	230	88	98	370	18
Half Year   Full Year   Full Year   Full Year   Full Year   Full Year   Full Year   First Half   Second Half   2019   2019   2020   2	Half Year   Full	362	, 341	341		704	8
Half Year   Full Year   Full Year   Full Year   Full Year   Full Year   Full Year   First Half   Second Half   2019   2019   2020   2	Amounts in million	,				· ·	2,6
Half Year Full Year  First Half Second Half First Half Second Half 2019 2 2019 2019 2020 2020  Gross deposits	amounts in milli SD  Half Year First Half Second Half 2019 2019 2020 2020  Gross deposits  amounts in milli First Half Second Half 2019 2019 2020 2020			•		· · · · · · · · · · · · · · · · · · ·	
Half Year Full Year First Half Second Half First Half Second Half 2019 2 2019 2019 2020 2020	amounts in milli SD  Half Year First Half Second Half 2019 2019 2020 2020 First Half Second Half 2019 2020 2020	19,025	15,295	18,237	12,384	34,320	30.6
Half Year Full Year First Half Second Half First Half Second Half 2019 2	amounts in milli SD Half Year First Half Second Half First Half Second Half 7019 710						
Half Year Full Year First Half Second Half First Half Second Half 2019 2	amounts in milli SD Half Year First Half Second Half First Half Second Half 7019 710	2019	2019	2020	2020		
Half Year Full Year	amounts in milli SD Half Year Full Year					2019	20
	amounts in milli						
	•						
•	Aegon Americas Deposits & account balances		2019  19,025 3,205 1,695 362 141  24,427  (1,665) (196) (1,451) (584) (25) (3,922)  229,482 20,052 74,513 9,092	First Half 2019 2019  19,025 15,295 3,205 2,933 1,695 2,017 362 341 141 230  24,427 20,815  (1,665) (27,151) (196) (121) (1,451) (1,371) (584) (458) (25) 136 (3,922) (28,965)  229,482 216,083 20,052 20,692 74,513 77,263 9,092 8,914	First Half 2019 2019 2020  19,025 15,295 18,237 3,205 2,933 4,626 1,695 2,017 1,479 362 341 341 141 230 88  24,427 20,815 24,771  (1,665) (27,151) (794) (196) (121) 15 (1,451) (1,371) (1,360) (584) (458) (361) (25) 136 (71) (3,922) (28,965) (2,570)  229,482 216,083 210,247 20,052 20,692 74,513 77,263 73,792 9,092 8,914 8,674	First Half 2019 2019 2020 2020 2020 2020 2020 2020	Half Year Full \\ 2019 \\ 2019 \\ 2019 \\ 2019 \\ 20200 \\ 20200 \\ 2020 \\ 20



Aegon Americas						unaudited
Deposits & account balances						. k t
EUR					amour	nts in millions
		Half	Year		Full	rear
	First Half	Second Half	First Half	Second Half	2019	2020
	2019	2019	2020	2020		
Gross deposits						
Retirement Plans	16,837	13,813	16,554	10,269	30,651	26,823
Mutual Funds	2,836	2,645	4,199	3,543	5,481	7,742
Variable Annuities	1,500	1,815	1,343	1,006	3,315	2,348
Fixed Annuities	321	308	309	433	628	743
Other	124	206	80	83	331	163
Total gross deposits	21,619	18,787	22,485	15,335	40,406	37,820
Net deposits						
Retirement Plans	(1,474)	(24,262)	(721)	(14,510)	(25,736)	(15,230)
Mutual Funds	(174)	(110)	14	918	(283)	932
Variable Annuities	(1,284)	(1,236)	(1,234)	(1,791)	(2,521)	(3,026
Fixed Annuities	(517)	(413)	(328)	(241)	(931)	(569
Other	(22)	121	(64)	19	99	(45)
Total net deposits	(3,471)	(25,900)	(2,333)	(15,605)	(29,371)	(17,938)
Account balances						
Retirement Plans	201,512	192,502	187,186	185,154	192,502	185,154
Mutual Funds	17,608	18,434	18,364	20,640	18,434	20,640
Variable Annuities	65,431	68,831	65,698	67,247	68,831	67,247
Fixed Annuities	7,984	7,942	7,722	7,113	7,942	7,113
Stable Value Solutions	46,787	48,442	51,143	48,083	48,442	48,083
Other	396	376	327	299	376	299
Total account balances at end of period	339,718	336,527	330,440	328,536	336,527	328,536



Aegon Americas Life						unaudite
					amount	s in millio
ISD	1	Half \	/oor		Full Ye	225
	First Half	Second Half	First Half	Second Half	2019	202
	2019	2019	2020	2020	2013	202
Life production						
Agency	199	193	173	182	392	35
Direct Total retail new life sales	2 <b>201</b>	2 <b>195</b>	1 174	2 <b>184</b>	4 <b>396</b>	35
	-					
Universal life	124	120	116	126	244	24
Term life	31	32	41	40	63	8
Whole life/other Variable life	45	43	18	18	88	3
Total retail new life sales	201	195	174	184	396	35
Gross premiums	2,414	2,405	2,360	2,470	4,819	4,83
Underlying earnings before tax	110	77	(138)	(1)	187	(13
General account balance roll forward						
Universal life account balances beginning of period	17,742	17,844	17,991	18,124	17,742	17,99
Deposits	1,199	1,248	996	1,786	2,447	2,78
Lapses and deaths	(487)	(493)	(320)	(700)	(980)	(1,0
Dther Dther	(611)	(608)	(542)	(864)	(1,219)	(1,40
Universal life account balances end of period	17,844	17,991	18,124	18,346	17,991	18,34
Term life	3,192	3,290	3,410	3,498	3,290	3,49
Whole life/other Total general account reserves	15,874 <b>36,910</b>	16,302 <b>37,582</b>	17,131 <b>38,665</b>	17,836 <b>39,681</b>	16,302 <b>37,582</b>	17,83 <b>39,68</b>
Total general account reserves	30,910	37,362	36,003	39,001	37,362	39,00
Universal life yield and spread information - US only (annualized)						
Average yield on investments	5.4%	5.4%	5.4%	5.2%	5.4%	5.3
Average crediting rate	4.0%	4.1%	4.1%	4.1%	4.0%	4.1
Average gross spread	1.5%	1.3%	1.4%	1.1%	1.4%	1.2
Average gross guaranteed rate	3.7%	3.7%	3.7%	3.7%	3.7%	3.7
Insurance and investment contracts for account of policyholders roll						
Account balances beginning of period	4,547	5,115	5,356	5,244	4,547	5,3
Deposits	97	95	93	93	192	18
Lapses and deaths Other	(160) 631	(134) 279	(120)	(133) 1,015	(294) 911	(25 93
Total account balances end of period	5,115	5,356	(84) <b>5,244</b>	6,219	5,356	6,21
Insurance and investment contracts for account of policyholders by f	und type					
Fixed income	392	373	397	391	373	39
Equities	4,723	4,983	4,848	5,829	4,983	5,82
Total account balances end of period	5,115	5,356	5,244	6,219	5,356	6,21
Gross investment return to policyholder	17.4%	8.3%	1.0%	22.0%	27.3%	22.99
DAC/VOBA/FSR's roll forward						
Balance at beginning of period	8,489	8,031	7,880	7,659	8,489	7,88
Capitalized during the period	251	249	239	235	500	47
Amortized during the period	(310)	(245)	(155)	(170)	(555)	(32
Shadow accounting adjustments	(398)	(155)	(304)	(561)	(553)	(86
Other		(1)		1	(1)	



Aegon Americas Accident & Health						unaudited
USD					amour	its in millions
		Half	Year		Full Y	'ear
	First Half 2019	Second Half 2019	First Half 2020	Second Half 2020	2019	2020
Accident & health production						
Agency	71	82	80	42	153	122
Direct	27	14	24	8	41	32
Total Accident & health production	98	96	104	50	194	154
Total gross premiums	793	792	802	773	1,585	1,575
Underlying earnings before tax	128	113	139	221	241	360
Accident & health reserves						
Accidental death and dismemberment	311	308	306	304	308	304
Long term care	6,271	6,390	7,025	7,201	6,390	7,201
Other health	660	, 639	, 631	617	639	617
Total Accident & health reserves	7,242	7,337	7,962	8,122	7,337	8,122
DAC/VOBA/FSR's roll forward						
Balance at beginning of period	559	550	544	541	559	544
Capitalized during the period	31	30	41	34	61	75
Amortized during the period	(38)	(34)	(40)	(45)	(71)	(85)
Other	(3)	(2)	(3)	7	(4)	3
Balance at end of period	550	544	541	537	544	537



Aegon Americas						unaudite
Retirement Plans						
JSD					amoun	ts in million
		Half	Year		Full Y	ear
	First Half 2019	Second Half 2019	First Half 2020	Second Half 2020	2019	202
Written sales						
Large markets	7,921	2,405	1,973	1,755	10,326	3,728
Middle markets	1,973	2,286	1,463	2,186	4,259	3,649
Total written sales	9,894	4,691	3,436	3,941	14,585	7,377
Underlying earnings before tax	76	84	27	68	160	95
Return on net revenue	24.3%	26.0%	9.4%	23.6%	25.2%	16.5%
Retirement Plans margin, basis points (annualized)	7	8	3	6	8	4
Account balances						
Retirement Plans - services	226,360	213,051	207,239	223,537	213,051	223,537
Retirement Plans - annuities	3,122	3,032	3,008	3,017	3,032	3,017
Total account balances	229,482	216,083	210,247	226,555	216,083	226,555
Retirement Plans - services roll forward						
Account balances at beginning of period	200,172	226,360	213,051	207,239	200,172	213,05
Deposits	19,025	15,295	18,237	12,384	34,320	30,622
Withdrawals	(20,564)	(42,309)	(18,900)	(28,826)	(62,872)	(47,726
Other	27,726	13,705	(5,150)	32,740	41,431	27,591
Total account balance at end of period	226,360	213,051	207,239	223,537	213,051	223,537
DAC/VOBA/FSR's roll forward						
Balance at beginning of period	498	499	499	497	498	499
Capitalized during the period	15	12	12	11	27	23
Amortized during the period	(15)	(14)	(15)	(15)	(29)	(30
Shadow accounting adjustments	` 1	` 1	` 1	` 1	` 2	` 2
Balance at end of period	499	499	497	494	499	494
Number of pension participants serviced (thousands)	4,419	4,026	4,108	3,974	4,026	3,974



Aegon Americas Mutual Funds						unaudited
					amour	nts in millions
USD						
		Half `			Full	
	First Half 2019	Second Half 2019	First Half 2020	Second Half 2020	2019	2020
Deposits						
Agency	8	6	9	9	14	18
Banks	251	243	313	231	494	544
Fee planners/wirehouse/brokers-dealers	2,945	2,684	4,304	3,972	5,629	8,277
Total deposits	3,205	2,933	4,626	4,213	6,137	8,839
Underlying earnings before tax	19	18	9	21	37	30
Mutual Funds margin, basis points (annualized)	20	18	8	18	19	13
Account balance roll forward						
Account balances beginning of period	17,978	20,052	20,692	20,627	17,978	20,692
Deposits	3,205	2,933	4,626	4,213	6,137	8,839
Withdrawals	(3,401)	(3,054)	(4,610)	(3,164)	(6,454)	(7,775
Other	2,270	761	(81)	3,580	3,031	3,499
Total account balance at end of period	20,052	20,692	20,627	25,255	20,692	25,255
Gross investment return to mutual fund holder	12.7%	3.8%	(0.4%)	16.9%	17.0%	16.5%



Aegon Americas						unaudited
Variable Annuities					amoun	ts in millions
JSD					amoun	ts iii iiiiiiioiis
		Half Y	⁄ear		Full Y	'ear
	First Half	Second Half	First Half	Second Half	2019	2020
	2019	2019	2020	2020		
Deposits						
Agency	7	9	6	5	15	11
Banks	125	150	102	90	275	192
Fee planners/wirehouse/brokers-dealers	1,169	1,568	1,248	960	2,737	2,208
Direct	393	290	124	146	684	270
Total deposits	1,695	2,017	1,479	1,201	3,711	2,681
Underlying earnings before tax	202	221	175	273	423	448
Variable Annuities margin, basis points (annualized)	57	59	47	71	59	57
Insurance and investment contracts - account of policyholders roll forward						
Insurance and investment contracts - account of policyholders beginning of period	67,854	73,634	76,345	72,857	67,854	76,345
Deposits	1,695	2,017	1,479	1,201	3,711	2,681
Lapses and deaths	(3,146)	(3,388)	(2,839)	(3,296)	(6,534)	(6,135
Other	7,232	4,082	(2,128)	10,575	11,313	8,447
Total insurance and investment contracts - account of policyholders end of period	73,634	76,345	72,857	81,338	76,345	81,338
Total fixed account end of period	879	918	935	945	918	945
Total insurance and investment contracts - account of policyholders	74,513	77,263	73,792	82,283	77,263	82,283



Aegon Americas Variable Annuities - continued						unaudite
Variable Affidities - Continued					amount	s in million
JSD						
		Half Y			Full Ye	
	First Half 2019	Second Half 2019	First Half 2020	Second Half 2020	2019	202
Minimum guarantee net amount at risk						
GMDB only	794	697	766	527	697	527
GMDB and GMLB	1,403	1,286	2,936	1,638	1,286	1,638
GMLB only	35	32	332	129	32	129
Total net amount at risk	2,232	2,016	4,033	2,294	2,016	2,294
DAC/VOBA/FSR's roll forward						
Balance at beginning of period	2,115	2,161	2,143	1,964	2,115	2,143
Capitalized during the period	75	99	79	60	174	140
Amortized during the period	(6)	(119)	(257)	(25)	(125)	(28:
Shadow accounting adjustments	(23)	2	(2)	(27)	(21)	(29
Other	` <u>-</u> ^	-	`-´	(2)	` - '	(2
Balance at end of period	2,161	2,143	1,964	1,971	2,143	1,971
Gross investment return to policyholder	11.9%	6.7%	(1.9%)	15.9%	19.5%	13.4%
Variable Annuities						
Surrenders and withdrawals	7.8%	8.1%	6.8%	7.5%	8.5%	7.0%
Deaths	1.3%	1.1%	1.2%	1.4%	1.3%	1.3%
Variable Annuities	9.1%	9.2%	8.0%	8.9%	9.8%	8.2%



Aegon Americas						unaudite
Fixed Annuities					amount	ts in million
USD						
		Half Y			Full Ye	
	First Half 2019	Second Half 2019	First Half 2020	Second Half 2020	2019	202
Underlying earnings before tax	69	42	35	16	110	51
US retail deferred annuities yield and spread information (annualized)						
Average yield on investments	5.0%	4.6%	3.4%	4.2%	4.8%	3.8%
Average crediting rate	3.0%	3.1%	3.1%	3.2%	3.1%	3.1%
Average crediting rate on new business	1.3%	1.3%	1.3%	1.3%	1.3%	1.3%
Average gross spread	2.0%	1.6%	0.3%	1.1%	1.8%	0.7%
Average underlying gross spread	1.6%	1.5%	1.2%	0.9%	1.5%	1.0%
Average gross guaranteed rate	2.8%	2.9%	2.9%	2.9%	2.9%	2.9%
US retail deferred annuities lapse and death rates (annualized)						
Surrenders and withdrawals	10.4%	8.6%	7.0%	6.6%	9.6%	6.9%
Deaths	3.9%	3.4%	3.6%	3.8%	3.7%	3.79
Total	14.3%	12.0%	10.6%	10.4%	13.2%	10.6%
Deposits						
Agency	17	26	38	16	43	5
Banks	345	316	302	491	661	79:
Fixed Annuity deposits	362	341	341	507	704	848
Account balance roll forward						
General account annuities beginning of period	10,349	9,971	9,832	9,608	10,349	9,83
Deposits	157	168	198	249	325	44
Lapses and deaths	(742)	(626)	(559)	(537)	(1,367)	(1,09
Interest credited	166	162	147	166	328	31
Other	40	157	(10)	162	198	15
Total general account annuities end of period	9,971	9,832	9,608	9,649	9,832	9,649
Fixed account of variable annuities	(879)	(918)	(935)	(945)	(918)	(94
Total Fixed Annuity balances	9,092	8,914	8,674	8,703	8,914	8,70
DAC/VOBA/FSR's roll forward						
Balance at beginning of period	59	52	36	32	59	3
Capitalized during the period	2	2	4	6	3	1
Amortized during the period	19	(2)	2	(4)	17	(
Shadow accounting adjustments	(27)	(15)	(10)	(12)	(42)	(2
Balance at end of period	52	36	32	22	36	22



Aegon Americas Latin America						unaudite
					amou	nts in millior
JSD		Half `	Voar		Full	Voar
	First Half	Second Half	First Half	Second Half	2019	202
	2019	2019	2020	2020	2013	20.
Underlying earnings before tax	4	11	5	6	15	11
Net income / (loss)	(11)	5	2	4	(6)	•
Net underlying earnings	2	8	2	4	10	•
Gross premiums						
Life insurance	88	112	88	93	201	18
Accident and health	-	-	-	-	-	
Property & casualty insurance	_	_	_	_	_	
Total gross premiums	88	112	88	93	201	18
Investment income	3	3	(1)	3	6	
Fee and commission income	-	-	-	-	-	
Other revenues	4	5	5	4	8	
Total revenues	95	120	92	100	215	192
New life sales						
Single premiums	-	-	-	-	-	
Recurring premiums annualized	25	48	29	46	73	7
Deposits						
Gross deposits	137	226	84	95	364	18
Net deposits	(5)	172	(7)	28	167	2



Impairments as bps (Full Year) Impairments as bps (Half Year)	19 2	(3) (6)
Investments general account	94,745	84,272
Policyholder loans	2,168	2,207
Investments general account (excluding policy loans)	92,577	82,065
Other	697	526
Real estate	1,333	1,879
Total equity like	1,956	2,441
Private equity & hedge funds	1,363	1,830
Common equity & bond funds	385	327
Convertibles & preferred stock	208	285
Total mortgages	10,652	10,053
Commercial mortgage loans	10,642	10,043
Residential mortgage loans	10	10
Subtotal	77,939	67,166
Non-housing related ABS	2,454	2,517
Residential MBS	2,835	2,570
Commercial MBS	3,634	3,848
High yield (and other) corporates Emerging markets debt	2,692 1,759	1,540
Investment grade corporates	46,371	39,143 2,268
Cash / Treasuries / Agencies	18,194	15,279
	2020	2019
USD	Dec. 31,	Dec. 31,
amounts in millions, exc	ept for the imp	airment data
Investments general account		
Aegon Americas		unaudited

Aegon Americas Structured assets and corporate bonds							unaudited
·						amount	s in million
USD							
			Dec	ember 31, 2020	)		
	AAA	AA	А	BBB	<bbb< td=""><td>NR</td><td>Tota</td></bbb<>	NR	Tota
Structured assets by rating							
Commercial MBS	2,636	752	163	39	45	-	3,634
Residential MBS	1,444	166	27	25	1,173	-	2,835
Non-housing related ABS	881	324	959	167	123	-	2,454
Total	4,961	1,242	1,149	230	1,341	-	8,923
Credits by rating							
IG Corporates	552	2,460	18,953	24,405	-	-	46,371
High yield corporate	-	· -	· -	· -	2,692	-	2,692
Emerging Markets debt	10	208	395	727	419	-	1,759
Total	562	2,668	19,349	25,132	3,111	-	50,822
Cash / Treasuries / Agencies							18,194
Total	5,523	3,910	20,498	25,363	4,452	-	77,939



Aegon Americas				unaudite
Investments general account (II)			amo	unts in millior
USD			ano	unts in million
	Jun. 30, 2019	Dec. 31, 2019	Jun. 30, 2020	Dec. 31, 202
Available-for-sale				
Bonds				
AAA	14,280	13,948	15,882	16,86
AA	3,907	4,089	4,371	4,73
A	16,833	17,853	19,735	20,58
BBB	20,445	20,962	22,115	25,34
BB	1,485	1,438	2,059	2,23
В	1,229	1,048	761	75
CCC or lower	1,724	1,676	1,524	1,45
Shares	335	325	247	29
Money market investments	7,348	5,365	8,066	5,17
Other	569	533	577	70
Total available-for-sale (at fair value)	68,156	67,237	75,337	78,14
Loans				
Policy loans	2,206	2,207	2,185	2,16
Mortgage loans	9,555	10,053	10,203	10,65
Total loans (at amortized cost)	11,761	12,260	12,388	12,82
Real estate (at fair value)	567	733	666	40
Financial assets at fair value through profit or loss				
Assets backing liabilities at fair value 1	1,079	1,038	1,018	1,04
Assets not backing liabilities at fair value:				
Common stock <sup>1</sup>	_	_	-	
Limited partnerships	2,408	2,969	2,593	2,64
Real estate	633	1,146	1,116	1,28
Hedge funds	788	785	419	_,
Other	987	1,039	1,058	1,26
Other <sup>1</sup>	41	35	35	_,
Total financial assets at fair value through profit or loss	3,527	4,042	3,645	3,73
Investments general account	84,012	84,272	92,037	94,74

<sup>&</sup>lt;sup>1</sup> The value as per June 30, 2019 and December 31, 2019 of 'Assets not backing liabilities' had a misclassification that has been corrected retroactively. The assets 'Common stock' has decreased by USD 169 (June 30, 2019) and USD 178 million (December 31, 2019) and 'Other' has decreased by USD 512 (June 30, 2019) and USD 481 million (December 31, 2019). The 'Assets backing liabilities' has increased with those amounts.



Aegon Americas						unaudited
Investments portfolio -	Aegon US				ar	nounts in million
USD					aı	nounts in million
			December 31	, 2020		
Corporate bonds 1			Gross	Gross	Net	% Fai
•	Fair	Amortized	unrealized	unrealized	unrealized	value t
	value	cost	gain	(loss)	gain/(loss)	amortized cos
Financial			, and the second	` ,	3 / ( /	
Banking	6,604	5,705	906	(8)	899	115.8%
Brokerage	387	347	40	-	40	111.69
Insurance	3,836	3,119	726	(9)	717	123.0%
Other finance	441	424	26	(8)	17	104.1%
REIT's	2,364	2,127	239	(2)	237	111.1%
Total financial	13,631	11,722	1,937	(27)	1,910	116.3%
Industrial						
Basic industry	1,748	1,447	302	(1)	301	120.8%
Capital goods	2,688	2,270	422	(4)	418	118.49
Communications	3,692	2,977	719	(4)	715	124.09
Consumer cyclical	3,627	3,051	582	(6)	576	118.99
Consumer non-cyclical	7,539	6,158	1,384	(3)	1,381	122.49
Energy	4,351	3,784	597	(30)	567	115.0%
Other industry	148	130	18	` -	18	113.9%
Technology	3,184	2,669	517	(1)	516	119.3%
Transportation	2,637	2,282	361	(6)	354	115.5%
Total industrial	29,613	24,767	4,901	(55)	4,846	119.6%
Utility						
Electric	4,984	4,185	807	(8)	799	119.1%
Natural gas	430	380	51	(1)	50	113.19
Other utility	404	341	64	(1)	63	118.5%
Total utility	5,819	4,907	922	(10)	912	118.6%
Total	49.063	41,396	7,760	(93)	7,667	118.5%

IFRS Basis - Includes Available for Sale and Fair Value Through Profit/Loss assets.

<sup>&</sup>lt;sup>1</sup> Corporate bonds, excluding Emerging Market Debt and Convertible Bonds.

Aegon Americas Investments portfolio -	Aegon US				an	unaudited nounts in millions
USD			December 31	, 2020		
Structured assets	Fair	Amortized	Gross unrealized	Gross unrealized	Net unrealized	% Fair value to
	value	cost	gain	(loss)	gain/(loss)	amortized cost
Commercial MBS	3,634	3,471	211	(48)	163	104.7%
Residential MBS	2,835	2,554	302	(21)	281	111.0%
Non-housing related ABS	1,938	1,818	123	(3)	120	106.6%
CDOs	517	519	7	(10)	(2)	99.5%
Total	8,923	8,362	644	(83)	561	106.7%



### Reporting structure

Aegon the Netherlands

Earnings & sales

Life

Non-life

Banking

Service business

Investments general account

Structured assets and corporate bonds



Aegon the Netherlands Earnings & sales						unaudited	
EUR					amounts	s in millions	
		Half \	'ear		Full Ye	Full Year	
	First Half	Second Half	First Half	Second Half	2019	2020	
	2019	2019	2020	2020			
Life	262	235	213	252	497	466	
Non-life	10	21	13	-	31	13	
Banking	48	54	61	51	102	113	
Service business	7	11	33	41	18	74	
Underlying earnings before tax	328	320	321	344	648	665	
Fair value items	(459)	94	1,380	(1,330)	(365)	50	
Realized gains/(losses) on investments	230	11	2	12	240	14	
Net impairments	(9)	(16)	(66)	17	(26)	(49	
Other income/(charges)	4	(5)	(48)	126	(1)	78	
Income before tax	93	403	1,589	(831)	496	758	
Income tax	(26)	(87)	(315)	118	(113)	(197	
Net income / (loss)	67	316	1,274	(713)	383	561	
Net underlying earnings	254	240	238	257	494	495	
Gross premiums							
Life insurance	852	913	978	641	1,765	1,619	
Accident & health insurance	164	64	169	76	228	245	
Property & casualty insurance	66	64	66	65	130	130	
Total gross premiums	1,081	1,042	1,212	782	2,123	1,994	
New life sales							
Single premiums	406	749	413	396	1,155	809	
Recurring premiums annualized	12	9	6	5	21	11	
Total recurring plus 1/10 single	52	84	47	44	136	92	
New premiums production accident & health insurance	10	5	14	2	16	16	
New premiums production property & casualty insurance	6	6	7	8	12	15	
Deposits							
Gross deposits	6,121	7,086	7,580	7,628	13,207	15,208	
Net deposits	749	696	691	1,067	1,445	1,758	
Market consistent value of new business							
MCVNB	_	2	(4)	(1)	2	(5	
MCVNB / PVNBP (%)	0.0%	0.1%	-0.5%	-0.2%	0.1%	-0.39	



Aegon the Netherlands Life						unaudited
EUR					amoun	ts in millions
EUR		Half Y	ear		Full Ye	ear
	First Half	Second Half	First Half	Second Half	2019	2020
	2019	2019	2020	2020		
Underlying earnings before tax	262	235	213	252	497	466
New life sales						
Single premiums	406	749	413	396	1,155	809
Recurring premiums annualized	12	9	6	5	21	11
Total recurring plus 1/10 single	52	84	47	44	136	92
Account Balances						
Insurance contracts - general account						
Group pension contracts	35,435	36,405	39,574	40,317	36,405	40,317
Traditional individual life	3,309	3,149	3,024	2,849	3,149	2,849
Total account balance Insurance contract - general account	38,744	39,554	42,599	43,166	39,554	43,166
Insurance contracts - account of policyholders						
Group pension contracts with separated accounts	12,784	12,101	11,881	12,249	12,101	12,249
Unit-linked	12,555	13,227	12,245	12,836	13,227	12,836
Total account balance Insurance contract - account of policyholders	25,339	25,328	24,126	25,085	25,328	25,085
Investment contracts	2,460	2,500	2,559	2,664	2,500	2,664
Total account balances end of period	66,543	67,382	69,284	70,915	67,382	70,915
Insurance contracts - general account roll forward						
Account balances at beginning of period	33,882	38,744	39,554	42,599	33,882	39,554
Premiums	555	638	663	331	1,192	994
Withdrawals / benefits	(851)	(882)	(856)	(868)	(1,732)	(1,723
Other	5,158	1,054	3,237	1,104	6,212	4,341
Total account balance at end of period	38,744	39,554	42,599	43,166	39,554	43,166
Insurance contracts - account of policyholders roll forward						
Account balances at beginning of period	23,855	25,339	25,328	24,126	23,855	25,328
Premiums	295	272	315	311	567	625
Withdrawals / benefits	(815)	(664)	(673)	(647)	(1,479)	(1,320
Other	2,004	381	(843)	1,295	2,385	451
Total account balance at end of period	25,339	25,328	24,126	25,085	25,328	25,085



Aegon the Netherlands Non-life						unaudited
EUR					amour	ts in millions
EUK		Half \	/02×		Full Y	'00r
	First Half	Second Half	First Half	Second Half	2019	2020
	2019	2019	2020	2020		
New premium production						
Accident & health insurance	10	5	14	2	16	16
Property & casualty insurance	6	6	7	8	12	15
Total Non-life production	16	11	21	10	27	31
Underlying earnings before tax	10	21	13	-	31	13
Property & casualty insurance and Accident	& health ratios					
Claim ratio	65.0%	55.7%	63.0%	67.4%	55.7%	67.4%
Cost ratio	32.0%	34.5%	35.0%	34.4%	34.5%	34.4%
Combined ratio	97.0%	90.3%	98.0%	101.7%	90.3%	101.7%



Aegon the Netherlands Banking						unaudited
EUR					amoun	ts in millions
LUK		Half	Year		Full Y	ear
	First Half	Second Half	First Half	Second Half	2019	2020
	2019	2019	2020	2020		
Net interest margin	121	125	127	116	246	243
Net fee income	7	9	10	11	15	21
Total income	128	134	137	127	262	264
Underlying earnings before tax	48	54	61	51	102	113
Balance sheet on statutory basis						
Loans	11,896	12,609	13,189	13,730	12,609	13,730
Total assets	15,212	15,735	16,255	16,930	15,735	16,930
Customer savings	11,063	11,517	11,925	12,540	11,517	12,540
Loan to deposit ratio	103.1%	107.0%	105.0%	103.0%	105.0%	103.0%
Customer savings roll-forward						
Account balances beginning of period	10,586	11,063	11,517	11,925	10,586	11,517
Deposits	5,750	6,744	7,205	7,057	12,494	14,262
Withdrawals	(5,310)	(6,324)	(6,830)	(6,471)	(11,634)	(13,301
Interest credited	38	34	34	29	72	63
Account balances at end of period	11,063	11,517	11,925	12,540	11,517	12,540
Selected ratios <sup>1</sup>						
Cost / income ratio	62.0%	53.1%	55.2%	61.4%	57.4%	59.1%
Net interest margin	1.7%	1.6%	1.6%	1.5%	1.6%	1.6%
Core Tier-1 ratio	21.5%	19.8%	21.5%	21.0%	19.8%	21.0%

The ratios shown on this page represent the group external reporting view and not the standalone legal entity view.



Aegon the Netherlands Service business						unaudite
EUR					amou	nts in million
EUR		Half	Year		Full	Year
	First Half	Second Half		Second Half	2019	202
	2019	2019	2020	2020		
Net interest margin	11	14	11	17	25	28
Net fee income	90	95	100	104	185	204
Total income	101	109	111	120	210	231
Underlying earnings before tax	7	11	33	41	18	74
Deposits						
Gross deposits	371	342	375	571	713	940
Net deposits	309	276	317	481	586	798
PPI Assets under Management roll-forward						
Account balances beginning of period	2,345	3,030	3,487	3,702	2,345	3,48
Deposits	371	342	334	541	713	87
Withdrawals	(62)	(66)	(118)	(0)	(128)	(11
Markets	375	181	(1)	494	557	493
Account balances at end of period	3,030	3,487	3,702	4,737	3,487	4,737
Number of pension participants serviced (thousands)	3,722	3,744	3,871	4,001	3,744	4,001
Mortgage production						
Of which third-party investor demand	1,877	1,540	3,724	3,367	3,417	7,09
Of which own account	1,312	2,682	1,860	2,118	3,994	3,978



Aegon the Netherlands Investments general account		unaudited
amounts in millions,	excent for imn	airment data
EUR	except for fifth	annient date
	Dec. 31,	Dec. 31,
	2020	2019
Cook / Turnsuing / Area sing	17.062	15.062
Cash / Treasuries / Agencies Investment grade corporates	17,062 11,043	15,962 5,149
High yield (and other) corporates	268	36
Emerging markets debt	616	179
Commercial MBS	12	13
Residential MBS	165	311
Non-housing related ABS	1,714	1,123
Subtotal	30,880	22,773
Residential mortgage loans	30,538	29,532
Commercial mortgage loans	53	36
Total mortgages	30,591	29,567
Common equity & bond funds	74	101
Private equity & hedge funds	1,315	1,355
Total equity like	1,389	1,456
Real estate	2,331	2,229
Other	4,422	4,731
Investments general account (excluding policy loans)	69,614	60,756
Policyholder loans	1	1
Investments general account	69,615	60,757
Townsiaments as hos (Full Year)	4.5	1.4
Impairments as bps (Full Year)	15 1	14 8
Impairments as bps (Half Year)	1	8

Aegon the Netherlands Structured assets and corporate bonds							unaudited
EUR						amounts	s in million
			December 3	1, 2020			
	AAA	AA	А	BBB	<bbb< th=""><th>NR</th><th>Tota</th></bbb<>	NR	Tota
Structured assets by rating							
Commercial MBS	12	-	-	-	-	-	12
Residential MBS	97	62	6	-	-	-	165
Non-housing related ABS	1,564	86	33	30	-	-	1,714
Total	1,673	148	39	30	-	-	1,891
Credits by rating							
IG Corporates	217	1,480	6,156	3,189	-	-	11,043
High yield corporate	-	· -	-		268	-	268
Emerging Markets debt	-	29	138	429	20	-	616
Total	217	1,509	6,294	3,618	288	-	11,927
Cash / Treasuries / Agencies							17,062
Total	1,891	1,658	6,333	3,649	288	-	30,880



## Reporting structure

# Aegon United Kingdom

Earnings & sales

Existing business

Digital solutions

Investments general account

Structured assets and corporate bonds



Aegon United Kingdom Earnings & sales					amour	unaudited
GBP					anioui	ILS III IIIIIIIOIIS
		Half			Full	
	First Half 2019	Second Half 2019	First Half 2020	Second Half 2020	2019	2020
	2013	2015	2020	2020		
Existing business	46	40	46	37	86	82
Digital solutions	14	22	25	20	36	45
Underlying earnings before tax	61	61	71	57	122	128
Fair value items	(67)	(49)	78	(79)	(115)	(2)
Realized gains/(losses) on investments	1	2	-	(, 5)	3	(2)
Net impairments	-	-	_	_	-	_
Other income/(charges)	(14)	(19)	(47)	(14)	(33)	(61)
Income before tax	(19)	(4)	102	(36)	(23)	66
Income tax attributable to policyholder return	(32)	(12)	5	(22)	(44)	(17)
Income before tax on shareholders return	(51)	(16)	107	(58)	(67)	49
Income tax on shareholders return	12	`25 <sup>´</sup>	(7)	18	`38	10
Net income / (loss)	(39)	9	100	(40)	(29)	60
Net underlying earnings	53	88	72	54	141	126
Number of customers / pension participants serviced (thousands)	3,623	3,747	3,787	3,808	3,747	3,808
New life sales						
Recurring life premiums annualized	18	18	17	13	36	30
Deposits						
Gross deposits <sup>1</sup>	3,145	5,405	6,374	1,272	8,550	7,646
Net deposits	(2,414)	(644)	1,795	(4,984)	(3,058)	(3,190)
Assets under administration						
Balance at beginning of period	158,538	173,167	179,016	174,459	158,538	179,016
Deposits <sup>1</sup>	3,106	5,444	6,374	1,272	8,550	7,646
Outflows	(5,518)	(6,090)	(4,579)	(6,257)	(11,609)	(10,836)
Other / Transfers	-	-	=	-	-	-
Markets	17,041	6,495	(6,351)	16,762	23,536	10,411
Balance at end of period	173,167	179,016	174,459	186,236	179,016	186,236
Market consistent value of new business						
MCVNB	46	32	38	4	78	42
MCVNB / PVNBP (%)	0.7%	0.7%	0.8%	0.1%	0.7%	0.4%

<sup>&</sup>lt;sup>1</sup> Note that the institutional business included in the Digital Solutions line of business is included on a net basis.



Aegon United Kingdom Earnings & sales						unaudited
EUR					amour	nts in million
		Half \	Full Y	'ear		
-	First Half 2019	Second Half 2019	First Half 2020	Second Half 2020	2019	202
Existing business	53	45	52	40	98	93
Digital solutions	16	25	29	22	41	51
Underlying earnings before tax	70	70	81	62	139	144
Fair value items	(76)	(55)	89	(91)	(131)	(2
Realized gains/(losses) on investments	1	2	-	-	3	-
Net impairments	-	-	=	-	-	_
Other income/(charges)	(16)	(22)	(53)	(15)	(38)	(68
Income before tax	(22)	(5)	117	(43)	(27)	74
Income tax attributable to policyholder return	(37)	(13)	6	(24)	(50)	(19
Income before tax on shareholders return	(59)	(18)	123	(67)	(76)	55
Income tax on shareholders return	14	29	(8)	20	43	12
Net income / (loss)	(44)	11	114	(47)	(34)	67
Net underlying earnings	61	100	83	59	161	142
Number of customers / pension participants serviced (thousands)	3,623	3,747	3,787	3,808	3,747	3,808
New life sales						
Recurring life premiums annualized	21	20	19	14	41	33
Deposits						
Gross deposits <sup>1</sup>	3,602	6,147	7,295	1,304	9,749	8,599
Net deposits	(2,766)	(722)	2,054	(5,641)	(3,487)	(3,587
Assets under administration						
Balance at beginning of period	176,624	193,526	211,278	191,924	176,624	211,278
Deposits <sup>1</sup>	3,558	6,191	7,296	1,303	9,749	8,599
Outflows	(6,321)	(6,916)	(5,241)	(6,945)	(13,237)	(12,187
Other / Transfers	144	11,159	(14,138)	2,802	11,304	(11,336
Markets	19,521	7,317	(7,270)	18,977	26,837	11,708
Balance at end of period	193,526	211,278	191,924	208,062	211,278	208,062
Market consistent value of new business						
MCVNB	52	36	43	4	89	47
MCVNB / PVNBP (%)	0.7%	0.7%	0.8%	0.2%	0.7%	0.6%

<sup>&</sup>lt;sup>1</sup> Note that the institutional business included in the Digital Solutions line of business is included on a net basis.



Aegon United Kingdom Existing business					amou	unaudited
GBP						
			Year			Year
	First Half 2019	Second Half 2019		Second Half 2020		2020
Underlying earnings before tax	46	40	46	37	86	82
Assets under administration (Unit-linked <sup>1</sup> )						
Balance at beginning of period	30,854	32,945	33,252	31,798	30,854	33,252
Gross deposits	960	929	845	798	1,889	1,643
Outflows	(1,414)	(1,493)	(1,090)	(1,204)		
Upgrade	(972)	(566)	` ,	863	(1,538)	
Markets	3,517	1,437	(346)	2,933	4,953	2,587
Balance at end of period	32,945	33,252	31,798	33,866	33,252	33,866
Insurance and investment contract reserves						
Unit-linked	31,874	32,260	30,925	33,034	32,260	33,034
Annuity	676	656	632	613	656	613
With-profits	4,691	4,624	4,671	4,549	4,624	4,549
Other	946	1,197	1,255	1,646	1,197	1,646
Total account balance at end of period	38,186	38,737	37,482	39,842	38,737	39,842
Insurance and investment contract roll forward						
Balance at beginning of period	35,729	38,186	38,737	37,482	35,729	38,737
Deposits	1,140	1,262	1,310	1,212	2,402	2,522
Withdrawals / benefits	(2,780)	(2,450)		(2,100)	(5,231)	
Other	4,097	1,739	(64)	3,248	5,836	3,184
Total account balance at end of period	38,186	38,737	37,482	39,842	38,737	39,842
DAC / VOBA roll forward						
Balance at beginning of period	697	670	642	618	697	642
Amortized during the period	(28)	(28)		(24)		
	<u></u>			<u></u>		

<sup>&</sup>lt;sup>1</sup> Assets under Administration include all Unit-linked reserves and also Unitised With Profits unit reserves. Other small changes / exclusions also apply.

670

642

618

594



594

642

Balance at end of period

Aegon United Kingdom Digital solutions						unaudited
Digital solutions					amour	nts in million
GBP			.,			,
	F: 1 11 16	Half		6 111.16	Full	
	First Half 2019	Second Half 2019	First Half 2020	Second Half 2020	2019	202
Underlying earnings before tax	14	22	25	20	36	45
Life recurring premiums annualized	18	18	17	13	36	30
Assets under administration						
Balance at beginning of period	127,684	140,222	145,764	142,661	127,684	145,764
Deposits	2,146	4,515	5,529	474	6,661	6,003
Outflows	(4,105)	(4,598)	(3,489)	(5,053)	(8,702)	(8,54)
Upgrade	972	566	863	459	1,538	1,32
Other / Transfers	=	-	-	-	· -	•
Markets	13,525	5,058	(6,005)	13,829	18,583	7,824
Balance at end of period	140,222	145,764	142,661	152,371	145,764	152,371
Revenue charge, basis points (annualized)	18	17	18	18	17	18
Insurance and investment contract roll forward						
Account balances at beginning of period	32,717	38,404	41,392	41,641	32,717	41,39
Deposits	3,838	3,600	3,346	3,461	7,438	6,80
Withdrawals / benefits	(2,159)	(2,409)	(1,758)	(3,275)	(4,569)	(5,03
Other	4,008	1,797	(1,339)	4,071	5,805	2,73
Total account balance at end of period	38,404	41,392	41,641	45,898	41,392	45,898
DAC roll forward						
Balance at beginning of period	174	179	187	191	174	18
Capitalized during the period	29	31	28	24	60	52
Amortized during the period	(23)	(24)	(25)	(24)	(47)	(48
Balance at end of period	179	187	191	190	187	190



Aegon United Kingdom Investments general account		unaudited
amounts in millions, exc GBP	cept for the imp	pairment data
	Dec. 31, 2020	Dec. 31, 2019
Cash / Treasuries / Agencies Investment grade corporates High yield (and other) corporates Emerging markets debt Commercial MBS Residential MBS Non-housing related ABS Housing related ABS Subtotal	463 387 - 13 109 - 46 21	456 330 - 13 109 - 42 19
Common equity & bond funds	30	15
<b>Total equity like</b> Other	<b>30</b> 716	<b>15</b> 740
Investments general account (excluding policy loans)	1,785	1,724
Investments general account	1,785	1,724

Aegon United Kingdom Structured assets and corporate bonds							unaudited
						amounts	s in millions
GBP							
			December 31	, 2020			
	AAA	AA	Α	BBB	<bbb< td=""><td>NR</td><td>Tota</td></bbb<>	NR	Tota
Structured assets by rating							
Commercial MBS	21	10	39	39	1	-	109
Residential MBS	-	-	-	-	-	-	-
Non-housing related ABS	-	-	29	16	-	-	46
Housing related ABS	-	-	21	-	-	-	21
Total	21	10	89	55	1	-	175
Credits by rating							
IG Corporates	18	85	184	100	-	-	387
High yield corporate	-	-	-	-	-	-	-
Emerging Markets debt	-	-	13	-	-	-	13
Total	18	85	197	100	-	-	400
Cash / Treasuries / Agencies							463
Total	39	95	286	155	1	-	1,039



## Reporting structure

# Aegon International

Earnings & sales
Return on capital - net underlying earnings
Investments general account

Structured assets and corporate bonds

Aegon International Earnings & sales						unaudite
EUR					amoun	ts in millio
		Half	Year		Full Y	ear
	First Half	Second Half	First Half	Second Half	2019	202
	2019	2019	2020	2020		
Underlying earnings before tax		22	2.4	20	40	_
Spain & Portugal	19	23	24	30	42	5
Hungary	22 30	21 34	23 25	22 23	43	4
TLB					64	4
China	9	5	9	9	14	1
Others Underlying earnings before tax	(9) <b>71</b>	(9) <b>73</b>	(6) <b>75</b>	(3) <b>81</b>	(18) <b>144</b>	(1 <b>15</b>
onderlying curnings before tax	, -	75	75	J.	277	13
Fair value items	(6)	8	(1)	2	2	
Realized gains/(losses) on investments	19	17	8	38	36	4
Net impairments	(1)	1	(5)	(11)	-	(1
Other income/(charges)	24	(9)	25	(25)	15	(
Income before tax	108	90	102	84	198	18
Income tax	(11)	(22)	(11)	(11)	(33)	(2
Net income / (loss)	98	67	91	73	165	16
Net underlying earnings	53	52	59	66	105	12
Constructions						
Gross premiums	694	594	C11	405	1 200	1.00
Life insurance Accident & health insurance	148	594 52	611 150	485 43	1,289 201	1,09 19
Property & casualty insurance	193	189	194	194	382	38
Total gross premiums	1,036	836	955	722	1,872	1, <b>67</b>
Total gross premiums	1,030	830	933	722	1,072	1,07
Investment income	188	191	187	175	379	36
Fee and commission income	54	55	26	24	109	5
Other revenues	1	1	1	1	2	
Total revenues	1,279	1,083	1,168	923	2,362	2,09
New life sales						
Single premiums	259	184	154	74	443	22
Recurring premiums annualized	105	114	112	92	220	20
Total recurring plus 1/10 single	131	133	128	99	264	22
Now promiting production posident & health incurrence	20	21	16	10	41	3
New premium production accident & health insurance New premium production property & casualty insurance	20 59	21 58	53	19 59	117	11
new premium production property a casaatty insurance	33	30	33	33	117	
Deposits	100	475	160	15-	250	
Gross deposits	182	176	163	157	358	32
Net deposits	62	(42)	82	73	20	15
Market consistent value of new business						
MCVNB	69	59	36	50	128	8
MCVNB / PVNBP (%)	6.8%	5.4%	4.1%	6.2%	6.0%	5.0



Aegon International Return on capital - net underlying earnings					amou	unaudited nts in millions
EUR						YTD
			December 3	1, 2020		
	Spain & Portugal	Hungary	TLB	China	Others	Total International
Net underlying earnings Average capital in units Average capital in units, excluding revaluation reserves	37 726 693	42 140 129	38 976 588	18 107 91	(11) 330 312	125 2,280 1,814
Return on capital  Net underlying earnings / average capital in units excluding revaluation reserves	5.4%	32.9%	6.4%	20.3%	n.m.	6.9%

Aegon International Return on capital - net underlying earnings						unaudited
		Half Y	'ear		Full `	/ear
	First Half	Second Half	First Half	Second Half	2019	2020
	2019	2019	2020	2020		
Spain & Portugal	3.6%	5.2%	5.1%	5.8%	4.4%	5.4%
Hungary	33.3%	30.6%	35.1%	31.0%	31.8%	32.9%
TLB	8.6%	8.6%	6.5%	6.3%	8.6%	6.4%
China	26.7%	4.2%	21.8%	19.2%	14.8%	20.3%
Others	n.m.	n.m.	n.m.	n.m.	n.m.	n.m.
Return on capital	6.1%	5.7%	6.6%	7.3%	5.9%	6.9%



Aegon International Investments general account		unaudited
amounts in millions, exc	cept for the imp	airment data
EUR		
	Dec. 31,	Dec. 31,
	2020	2019
Cash / Treasuries / Agencies	850	771
Investment grade corporates	4,882	4,976
High yield (and other) corporates	199	196
Emerging markets debt	1,186	988
Commercial MBS	495	584
Residential MBS	80	128
Non-housing related ABS	330	463
Housing related ABS	-	-
Subtotal	8,022	8,106
Residential mortgage loans	1	1
Commercial mortgage loans	-	-
Total mortgages	1	1
Convertibles & preferred stock	-	-
Common equity & bond funds	78	77
Private equity & hedge funds	-	-
Total equity like	79	77
Real estate	16	19
Other	92	113
Investments general account (excluding policy loans)	8,210	8,316
Policyholder loans	28	57
Investments general account	8,238	8,373
Impairments as bps (Full Year)	7	_
Impairments as bps (Half Year)		(1)

Aegon International Structured assets and corporate bonds							unaudite
EUR						amounts	s in million
			Dece	mber 31, 2020			
	AAA	AA	Α	BBB	<bbb< th=""><th>NR</th><th>Tota</th></bbb<>	NR	Tota
Structured assets by rating							
Commercial MBS	325	150	15	-	5	-	495
Residential MBS	62	9	-	-	9	-	80
Non-housing related ABS	119	18	133	40	21	-	330
Housing related ABS	-	-	-	-	-	-	
Total	505	177	147	40	35	-	905
Credits by rating							
IG Corporates	57	296	2,002	2,528	-	-	4,882
High yield corporate	-	-	-	1	198	-	199
Emerging Markets debt	3	39	169	651	323	2	1,186
Total	60	334	2,170	3,180	520	2	6,267
Cash / Treasuries / Agencies							850
Total	565	512	2,318	3,220	556	2	8,022



# Reporting structure

# Aegon Asset Management

Earnings & sales

Account balances

External third-party flows

Aegon Asset Management Earnings & expenses						unaudited
EUR					amoui	nts in millions
_		Half `	Year		Full '	Year
	First Half 2019	Second Half 2019	First Half 2020	Second Half 2020	2019	2020
Underlying earnings before tax by region						
Global Platforms	26	37	20	23	62	43
Strategic Partnerships	34	35	51	85	69	136
Other	1	7	<u>-</u>	3	8	3
Underlying earnings before tax	60	79	71	111	139	182
Fair value items	-	-	(7)	29	-	22
Realized gains/(losses) on investments	-	-	1	-	-	1
Net impairments	-	-	-	(1)	-	(1)
Other income/(charges)	(1)	(5)	<u>-</u>	(8)	(7)	(8)
Income before tax	59	73	64	131	133	195
Income tax	(16)	(20)	(18)	(26)	(36)	(44)
Net income / (loss)	43	54	46	105	97	151
Net underlying earnings	44	57	51	80	102	130
Management fees	243	258	250	257	501	506
Performance fees	4	18	25	80	22	105
Other	31	31	31	34	62	65
Total revenue 1	278	306	305	371	584	676
General account	74	75	71	80	149	151
Third-party	204	231	234	290	435	524
Of which affiliates	43	48	42	46	91	88
Of which external third-party	161	183	192	244	344	437
Total revenue <sup>1</sup>	278	306	305	370	584	675
Deposits						
Gross deposits	33,481	47,459	65,043	70,333	80,939	135,375
Net deposits	3,241	3,600	395	5,517	6,841	5,912
Operating expenses	219	226	232	254	445	485
Cost/Income ratio	78.7%	73.8%	75.8%	68.5%	76.1%	71.8%
Cost/Assets under management	0.13%	0.13%	0.13%	0.14%	0.13%	0.13%

<sup>&</sup>lt;sup>1</sup> Net fees and commissions.



Aegon Asset Management						unaudited
Account balances						. k t
EUR					amour	nts in millions
		Half '	Full	Year		
	First Half	Second Half	First Half	Second Half	2019	2020
	2019	2019	2020	2020		
Account balances						
Global Platforms	257,369	265,660	274,122	282,472	265,660	282,472
Strategic Partnerships	77,613	81,940	85,777	102,007	81,940	102,007
Other	3,966	3,919	3,742	3,951	3,919	3,951
Total assets under management	338,949	351,520	363,641	388,430	351,520	388,430
Account balances						
General account 1	113,377	113,827	128,645	126,131	113,827	126,131
Third-party	225,571	237,693	234,996	262,300	237,693	262,300
Of which affiliates <sup>1</sup>	65,051	67,535	65,076	70,201	67,535	70,201
Of which external third-party <sup>2</sup>	160,521	170,158	169,919	192,098	170,158	192,098
Assets under management	338,949	351,520	363,641	388,430	351,520	388,430
Total balance roll forward						
Account balance at beginning of period	315,694	338,949	351,520	363,641	315,694	351,520
Deposits & Withdrawals	(1,102)	(754)	8,316	7,465	(1,855)	15,781
Market movements	25,177	9,542	7,476	17,199	34,719	24,675
Currency movements	447	3,799	(3,744)	(9,545)	4,246	(13,289)
Other	(1,267)	(16)	73	9,670	(1,284)	9,743
Total account balance at end of period	338,949	351,520	363,641	388,430	351,520	388,430
External third-party assets under management roll forward						
Account balance at beginning of period	149,208	160,521	170,158	169,919	149,208	170,158
Deposits & Withdrawals	3,241	3,600	395	5,517	6,841	5,912
Market movements	9,452	4,900	505	8,834	14,352	9,339
Currency movements	120	900	(1,268)	(2,043)	1,020	(3,311)
Other	(1,500)	236	130	9,871	(1,264)	10,001
Total external third-party assets under management at end of period <sup>2</sup>	160,521	170,158	169,919	192,098	170,158	192,098

<sup>&</sup>lt;sup>1</sup> Please note that the numbers provided in this line are also included in other primary segments.



<sup>&</sup>lt;sup>2</sup> Includes pooled fund sales that are recognized on the balance sheet of Aegon UK. These assets are eliminated in our consolidated revenue generating investments.

Aegon Asset management External third-party flows						unaudited
EUR					amour	nts in millions
EUR		Half \	/ear		Full	/ear
	First Half	Second Half	First Half	Second Half	2019	2020
	2019	2019	2020	2020		
Flows						
Global Platforms	7,734	8,208	9,414	9,967	15,942	19,381
Strategic Partnerships	25,692	38,888	55,411	60,158	64,580	115,570
Other	56	362	217	208	417	425
Gross flows external third-party	33,481	47,459	65,043	70,333	80,939	135,375
Global Platforms	740	1,203	(2,149)	2,646	1,944	497
Strategic Partnerships	2,620	2,427	2,536	2,849	5,046	5,385
Other	(119)	(30)	8	22	(149)	31
Net flows external third-party	3,241	3,600	395	5,517	6,841	5,912



## Other corporate information

Public ratings			
Company public ratings as of December 31, 2020	S&P Global	Moody's Investors Service	A.M. Best
Financial strength ratings			
Aegon USA	A+	A1	Α
Aegon NL	A+	-	-
Aegon UK	A+	-	-
Credit ratings			
Aegon N.V Long-term issuer	A-	А3	-
Aegon N.V Senior debt	A-	А3	-
Aegon N.V Subordinated debt	BBB	Baa1	-
Aegon N.V Restricted Tier 1	BBB-	Baa3	-
Aegon N.V Commercial paper	A-2	P-2	-
Outlook	Stable	Negative	Stable

Please note: Following Aegon's request, Fitch Ratings withdrew its ratings of Aegon N.V., Aegon USA and Aegon UK on December 1, 2020. Fitch Ratings affirmed the ratings with a negative outlook at the time as 'A-' for Aegon N.V.'s long-term issuer rating, 'BBB+' for Aegon N.V.'s senior debt rating, 'BBB-' for Aegon N.V.'s subordinated debt rating, 'F2' for Aegon N.V.'s commercial paper rating, 'A+' for Aegon USA's financial strength rating and 'A+' for Aegon UK's financial strength rating.



## **Disclaimers**

#### Cautionary note regarding non-IFRS-EU measures

This document includes the following non-IFRS-EU financial measures: underlying earnings before tax, income before tax, market consistent value of new business, and return on equity. These non-IFRS-EU measures are calculated by consolidating on a proportionate basis Aegon's joint ventures and associated companies. The reconciliation of these measures, except for market consistent value of new business and return on equity, to the most comparable IFRS-EU measure is provided in the notes to the press release. Market consistent value of new business is not based on IFRS-EU, which are used to report Aegon's primary financial statements and should not be viewed as a substitute for IFRS-EU financial measures. Aegon may define and calculate market consistent value of new business differently than other companies. Return on equity is a ratio using a non-IFRS-EU measure and is calculated by dividing the net underlying earnings after cost of leverage by the average shareholders' equity adjusted for the revaluation reserve. Aegon believes that these non-IFRS-EU measures, together with the IFRS-EU information, provide meaningful supplemental information about the underlying operating results of Aegon's business including insight into the financial measures that senior management uses in managing the business.

#### Currency exchange rates

This document contains certain information about Aegon's results, financial condition and revenue generating investments presented in USD for the Americas and GBP for the United Kingdom, because those businesses operate and are managed primarily in those currencies. None of this information is a substitute for or superior to financial information about Aegon presented in EUR, which is the currency of Aegon's primary financial statements.

#### Forward-looking statements

The statements contained in this document that are not historical facts are forward-looking statements as defined in the US Private Securities Litigation Reform Act of 1995. The following are words that identify such forward-looking statements: aim, believe, estimate, target, intend, may, expect, anticipate, predict, project, counting on, plan, continue, want, forecast, goal, should, would, could, is confident, will, and similar expressions as they relate to Aegon. These statements are not guarantees of future performance and involve risks, uncertainties and assumptions that are difficult to predict. Aegon undertakes no obligation to publicly update or revise any forward-looking statements. Readers are cautioned not to place undue reliance on these forward-looking statements, which merely reflect company expectations at the time of writing. Actual results may differ materially from expectations conveyed in forward-looking statements due to changes caused by various risks and uncertainties. Such risks and uncertainties include but are not limited to the following:

- Changes in general economic and/or governmental conditions, particularly in the United States, the Netherlands and the United Kingdom;
- Changes in the performance of financial markets, including emerging markets, such as with regard to:
- The frequency and severity of defaults by issuers in Aegon's fixed income investment portfolios;
- The effects of corporate bankruptcies and/or accounting restatements on the financial markets and the resulting decline
  in the value of equity and debt securities Aegon holds; and
- The effects of declining creditworthiness of certain public sector securities and the resulting decline in the value
  of government exposure that Aegon holds;
- Changes in the performance of Aegon's investment portfolio and decline in ratings of Aegon's counterparties;
- Lowering of one or more of Aegon's debt ratings issued by recognized rating organizations and the adverse impact such
  action may have on Aegon's ability to raise capital and on its liquidity and financial condition;
- Lowering of one or more of insurer financial strength ratings of Aegon's insurance subsidiaries and the adverse impact such action may have on the written premium, policy retention, profitability and liquidity of its insurance subsidiaries;
- The effect of the European Union's Solvency II requirements and other regulations in other jurisdictions affecting the capital Aegon is required to maintain;
- Changes affecting interest rate levels and continuing low or rapidly changing interest rate levels;
- Changes affecting currency exchange rates, in particular the EUR/USD and EUR/GBP exchange rates;
- Changes in the availability of, and costs associated with, liquidity sources such as bank and capital markets funding, as well as
  conditions in the credit markets in general such as changes in borrower and counterparty creditworthiness;

- Increasing levels of competition in the United States, the Netherlands, the United Kingdom and emerging markets;
- Catastrophic events, either manmade or by nature, including by way of example acts of God, acts of terrorism, acts of war
  and pandemics, could result in material losses and significantly interrupt Aegon's business;
- The frequency and severity of insured loss events;
- Changes affecting longevity, mortality, morbidity, persistence and other factors that may impact the profitability of Aegon's insurance products;
- Aegon's projected results are highly sensitive to complex mathematical models of financial markets, mortality, longevity, and other dynamic systems subject to shocks and unpredictable volatility. Should assumptions to these models later prove incorrect, or should errors in those models escape the controls in place to detect them, future performance will vary from projected results:
- Reinsurers to whom Aegon has ceded significant underwriting risks may fail to meet their obligations;
- Changes in customer behavior and public opinion in general related to, among other things, the type of products Aegon sells, including legal, regulatory or commercial necessity to meet changing customer expectations;
- Customer responsiveness to both new products and distribution channels;
- As Aegon's operations support complex transactions and are highly dependent on the proper functioning of information technology, operational risks such as system disruptions or failures, security or data privacy breaches, cyberattacks, human error, failure to safeguard personally identifiable information, changes in operational practices or inadequate controls including with respect to third parties with which we do business may disrupt Aegon's business, damage its reputation and adversely affect its results of operations, financial condition and cash flows;
- The impact of acquisitions and divestitures, restructurings, product withdrawals and other unusual items, including Aegon's ability to integrate acquisitions and to obtain the anticipated results and synergies from acquisitions;
- Aegon's failure to achieve anticipated levels of earnings or operational efficiencies, as well as other management
  initiatives related to cost savings, cash capital at Holding, gross financial leverage and free cash flow;
- Changes in the policies of central banks and/or governments;
- Litigation or regulatory action that could require Aegon to pay significant damages or change the way Aegon does business;
- Competitive, legal, regulatory, or tax changes that affect profitability, the distribution cost of or demand for Aegon's products;
- Consequences of an actual or potential break-up of the European monetary union in whole or in part, or the exit of the
  United Kingdom from the European Union and potential consequences if other European Union countries leave the
  European Union;
- Changes in laws and regulations, particularly those affecting Aegon's operations' ability to hire and retain key personnel, taxation of Aegon companies, the products Aegon sells, and the attractiveness of certain products to its consumers;
- Regulatory changes relating to the pensions, investment, and insurance industries in the jurisdictions in which Aegon operates;
- Standard setting initiatives of supranational standard setting bodies such as the Financial Stability Board and the International Association of Insurance Supervisors or changes to such standards that may have an impact on regional (such as EU), national or US federal or state level financial regulation or the application thereof to Aegon, including the designation of Aegon by the Financial Stability Board as a Global Systemically Important Insurer (G-SII); and
- Changes in accounting regulations and policies or a change by Aegon in applying such regulations and policies, voluntarily
  or otherwise, which may affect Aegon's reported results, shareholders' equity or regulatory capital adequacy levels.

This document contains information that qualifies, or may qualify, as inside information within the meaning of Article 7(1) of the EU Market Abuse Regulation (596/2014). Further details of potential risks and uncertainties affecting Aegon are described in its filings with the Netherlands Authority for the Financial Markets and the US Securities and Exchange Commission, including the Annual Report. These forward-looking statements speak only as of the date of this document. Except as required by any applicable law or regulation, Aegon expressly disclaims any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements contained herein to reflect any change in Aegon's expectations with regard thereto or any change in events, conditions or circumstances on which any such statement is based. Forward-looking statements III (F)



# Corporate and shareholder information

## Headquarters

Aegon N.V.
P.O. Box 85
2501 CB The Hague
The Netherlands
+ 31 (0) 70 344 32 10
aegon.com

### Media relations

+ 31 (0) 70 344 8344 gcc@aegon.com

### Investor relations

+ 31 (0) 70 344 83 05 ir@aegon.com

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Aegon's 2H 2020 press release is available on aegon.com.



## About Aegon

Aegon's roots go back 175 years — to the first half of the nineteenth century. Since then, Aegon has grown into an international company, with businesses in the Americas, Europe and Asia. In the US, Aegon's largest market, we operate under the Transamerica brand. Today, Aegon is one of the world's leading financial services organizations, providing life insurance, pensions and asset management. Aegon never loses sight of its purpose to help people achieve a lifetime of financial security. More information: aegon.com.

