

# 2Q 2021 results

**Lard Friese** 

**Chief Executive Officer** 

**Duncan Russell** 

**Chief Transformation Officer** 

**Matt Rider** 

**Chief Financial Officer** 

August 12, 2021

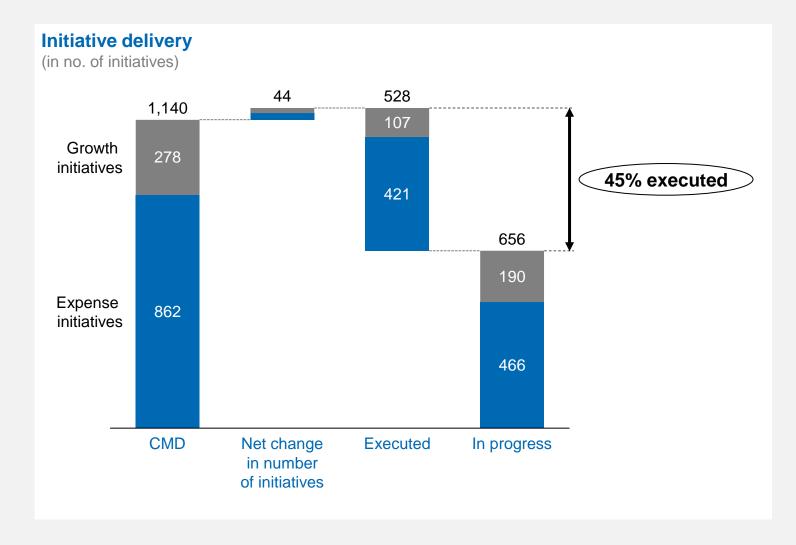


# Steady progress on strategic priorities

- 1 Steady progress on strategic priorities and financial targets
- 2 Executing the operational improvement plan and achieving expense savings
- (3) Maximizing value of Variable Annuities
- (4) Continued commercial momentum in Strategic Assets
- 5 Increasing dividends to shareholders



# Executing on Aegon's granular operating plan

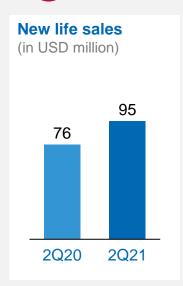


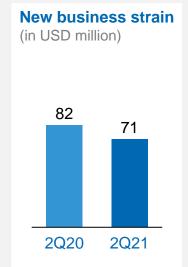
- Continued rapid pace and execution rhythm
- Executed on 45% of initiatives, which will contribute to the operating result over time
- Achieved half of our EUR 400 million expense reduction target

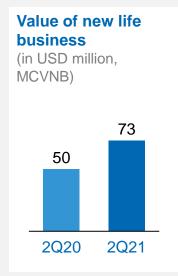


# Achieving continuous growth in US Strategic Assets

# US – Individual Solutions

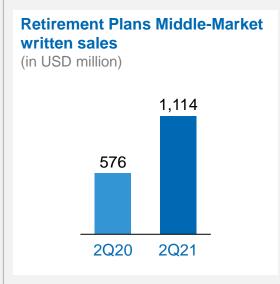


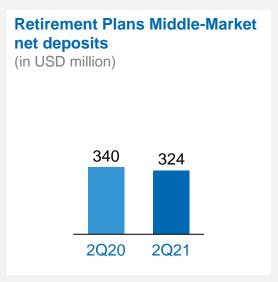




- Continued growth with Indexed Universal Life product
- Growing sales from increasing number of licensed agents and increasing market share in World Financial Group (WFG)
- Supporting value of new business by volume growth, favorable product mix, and lower expenses





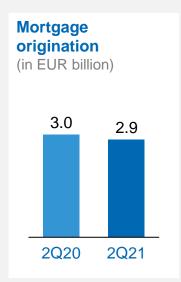


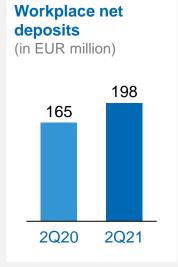
- Maintaining top-5 position in Middle-Market new sales
- Strong momentum in written sales supported by contract wins in Pooled Plan Arrangements
- Continued positive net deposits

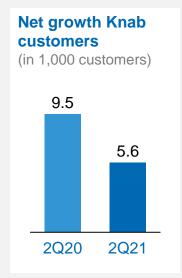


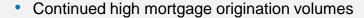
# Consistently delivering in NL and UK Strategic Assets





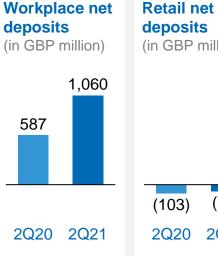


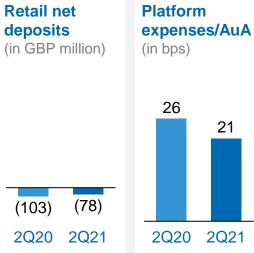


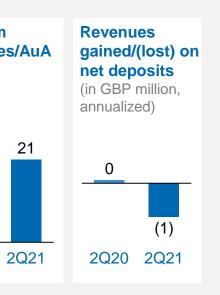


- Growing net deposits in low-cost defined contribution products by 20%
- Further increasing number of customers for online bank Knab







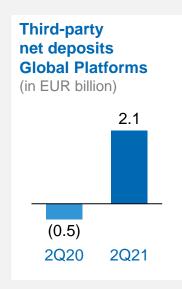


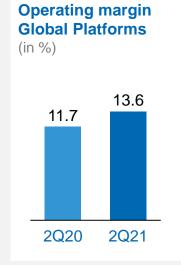
- Achieved GBP 200 billion assets under administration supported by net deposits and favorable markets
- Growing net deposits in Workplace from middle-market employers as well as large corporates (Master Trust)
- Improving platform efficiency from expense savings, favorable markets
- Revenues lost driven by run-off of traditional product portfolio, while in 2Q20 net outflows were subdued due to reduced activity in a COVID-19 environment

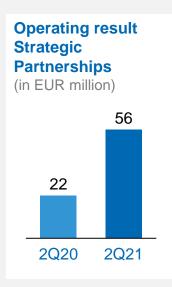


# Growing in Asset Management and Growth Markets

### **Asset Management**

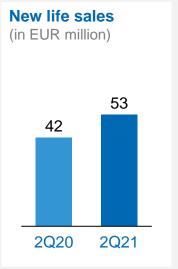




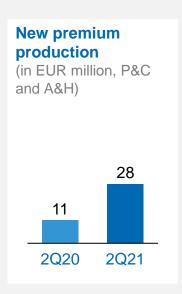


- Growing third-party net deposits in various investment strategies on the Fixed Income global platform
- Improving Global Platforms operating margin from favorable markets developments and higher origination fees in Real Assets business
- Significantly higher operating result in Strategic Partnerships driven by performance fees and higher management fees

### **Growth Markets** (Spain & Portugal, China<sup>1</sup>, Brazil)







- Growing new life sales in Spain & Portugal supported by digital channel modernization
- Increasing value of new life business from bancassurance distribution growth in Brazil and Spain & Portugal
- Launching new property & casualty and accident & health products in banking channel in Spain & Portugal drove new premium production





# **Financial Assets**

**Duncan Russell** 

**Chief Transformation Officer** 

# Framework to maximize the value of Financial Assets

### **Unilateral actions**

- Actions under our own control
- Example:
  - Expansion of hedging program on legacy VA block<sup>1</sup>

### **Bilateral actions**

- Requires interaction and consideration of stakeholders
- Examples:
  - Rate increases on the Long-Term Care block
  - Lump-sum buy-out program

## **Third-party solution**

- Transfer risk to third party should it maximize value
- Examples:
  - Reinsurance of specific exposures
  - Sale of a business

### **Current focus**



# Actions to maximize the value of Variable Annuities



Lump-sum buy-out program

#### Bilateral action to accelerate and increase cash flows

- Offer to repurchase Variable Annuities with GMIB riders for lump-sum payments
- Offers alternative to policyholders whose circumstances may have changed and creates value for Aegon
- Launched in July 2021



Dynamic hedging program

#### Unilateral action to reduce risk around cash flows

- Operationally ready to expand existing dynamic hedging program to GMIB and GMDB book
- Existing macro hedges will be adjusted during 3Q 2021 to smooth the transition to dynamic hedging
- Full implementation as of 4Q 2021, when we have more clarity on the take-up rate of the lump-sum buy-out program

### **RBC** ratio

Less than -5%-pts impact<sup>1,2</sup>

### **Operating capital generation**

Around USD 50 million reduction<sup>1</sup>

#### **IFRS**

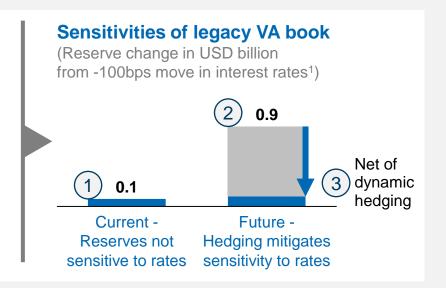
- USD 0.5 to 0.7 billion Other charges<sup>1,2</sup>
- Mostly non-cash write-off of deferred acquisition costs



# Dynamic hedging program to cover key risks of legacy variable annuity book

# Hedging interest rate risk

- Hedging guarantees based on economic hedge target
- Protecting long-term shareholder value
- 1 Currently, statutory reserves are based on a prescribed grading of interest rates to 3.0% in 10 years, which limits RBC ratio sensitivity to interest rates
- Going forward, statutory reserves will be calculated on an economic basis, aligning regulatory capital to economic risks
- The economic interest rate sensitivity of reserves is mitigated by the dynamic hedging



### **Hedging equity risk**

- Hedging the risks embedded in the guarantees
- Residual equity market sensitivity from fees on base contract, which we choose not to hedge as they are asset management fees in nature

### **Hedging volatility**

- Hedging tail risk from realized volatility
- Decision to leave implied volatility unhedged, as it tends to revert to the mean



# Roadmap towards creating value from Variable Annuities

### **Unilateral actions**

 Expansion of hedging program on legacy VA block

### **Bilateral actions**

 Lump-sum offer to buy-out Variable Annuities with GMIB riders

### **Potential third-party solution**

- Potential vertical slice trades, reinsurance, or outright sale of (parts of) book
- Weigh options against alternatives, including run-off and further management actions

- Execute management actions in the second half of 2021
- Explore additional unilateral and bilateral actions to maximize net present value

- Allocate internal resources to investigate options around potential third-party solutions
- Provide update on progress in first half of 2022





# 2Q 2021 Financial Results

**Matt Rider** 

**Chief Financial Officer** 

# Financial results 2Q 2021

### Addressable expense savings<sup>1</sup>

(from expense initiatives)



**EUR 220 million** 

### Free Cash Flows<sup>2</sup>



**EUR 175 million** 

### **Operating result**



**EUR 562 million** 

### Capital ratios<sup>3</sup>







444%

172%

163%

### **Gross financial leverage**<sup>4</sup>



**EUR 6.1 billion** 

### Cash Capital at Holding<sup>5</sup>



**EUR 1.4 billion** 

- Achieved over half of our 2023 expense savings target
- Expense savings, higher equity markets and normalization of claims experience in the US drive increase in operating result
- Capital ratios of main units above their respective operating levels; Group Solvency II ratio at 208%
- Cash Capital at Holding in upper half of operating range
- Progressing well on active management of Financial Assets

<sup>1.</sup> Expense savings for the trailing 4 quarters compared with FY 2019 addressable expenses on a constant currency basis. Targeting EUR 400 million expense savings by 2023

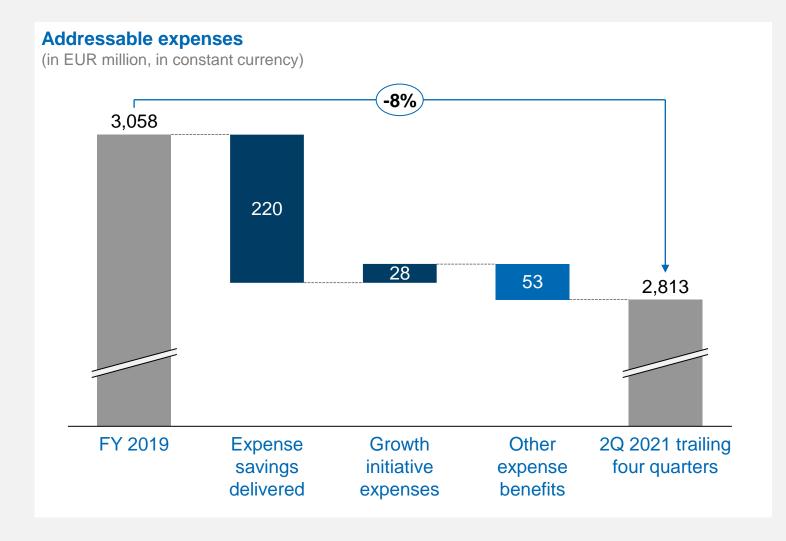
<sup>2.</sup> Targeting cumulative free cash flows of EUR 1.4 to 1.6 billion over 2021 - 2023

<sup>3.</sup> RBC ratio for the US, Solvency II ratio for the other units. UK refers to Scottish Equitable Plc; see slide 17 for operating levels and minimum dividend payment levels

<sup>4.</sup> Target for gross financial leverage is EUR 5.0 to 5.5 billion

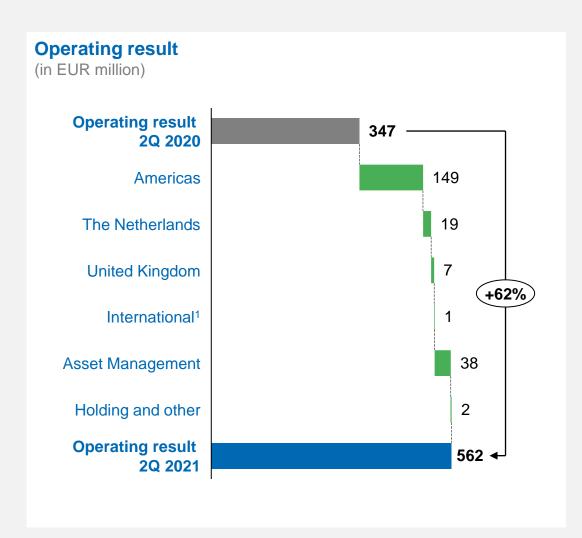
<sup>5.</sup> Operating range is EUR 0.5 to 1.5 billion

# On track to deliver expense savings target



- Expense initiatives drove the reduction of expenses by EUR 220 million, representing 55% of the 2023 expense savings target
- Investments in growth initiatives increased expenses by EUR 28 million
- Other net expense benefits of EUR 53 million mainly relate to reduced activity in a COVID-19 environment, and are expected to reverse over time

# Operating result increases by 62% to EUR 562 million



### **Expense savings**

 Addressable expense reduction from operational improvement plan initiatives, and lower spend in the COVID-19 pandemic environment

### **Equity markets and investment margins**

 Higher fee revenues from favorable equity markets; increased investment margin in NL

### Claims experience in US

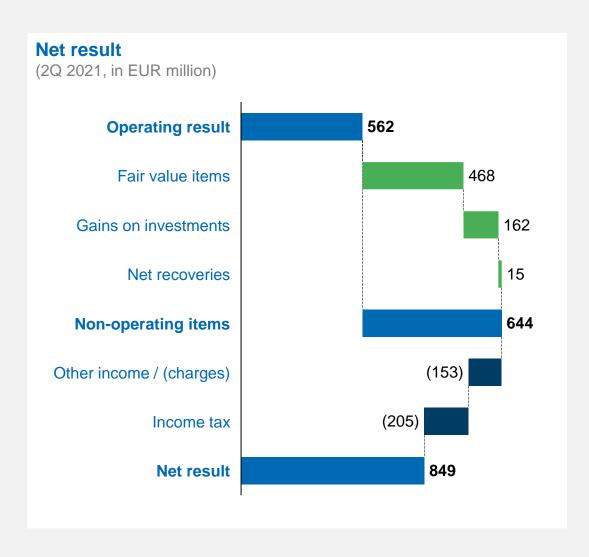
- Mortality claims experience in Life improved with less impact from COVID-19; adverse experience of EUR 27 million in 2Q21
- Favorable morbidity experience of EUR 55 million in 2Q21, partly driven by a one-time reserve release

### International<sup>1</sup>

 Better results at TLB and in Spain & Portugal were only party offset by the reclassification of Central & Eastern Europe from operating result to Other income



# Net result of EUR 849 million benefits from fair value gains



### **Non-operating items**

- Fair value gains were driven by revaluations on investments. In addition, the newly implemented interest rate macro hedge paid off
- Realized gains on sale of bonds resulted from the interest rate risk management plan
- Recoveries on investments more than offset gross impairments

### Other income / (charges)

- Other charges in the US related to update of Variable Annuities surrender assumption
- EUR 94 million one-time investments related to the operational improvement plan
- Gain from settlement of co-insurance contract in the Netherlands more than offset by charges related to settlements of litigation in the US

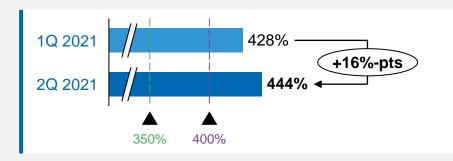
#### Income tax

Effective tax rate of 19%



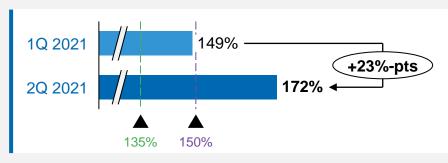
# Capital position of main units above the operating level

RBC ratio US, regulated entities



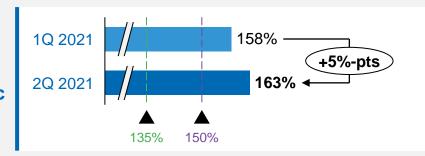
- Positive impact from market movements, mainly driven by higher equity markets, and by private equity and real estate revaluations
- Management actions had a favorable impact and included the sale of an alternative asset portfolio
- Operating capital generation broadly offset remittances

Solvency II ratio NL Life, Aegon Levensverzekering N.V.



- Increase includes benefits from management actions, model updates and favorable market movements
- Operating capital generation had a positive impact, which more than offset the EUR 25 million remittance

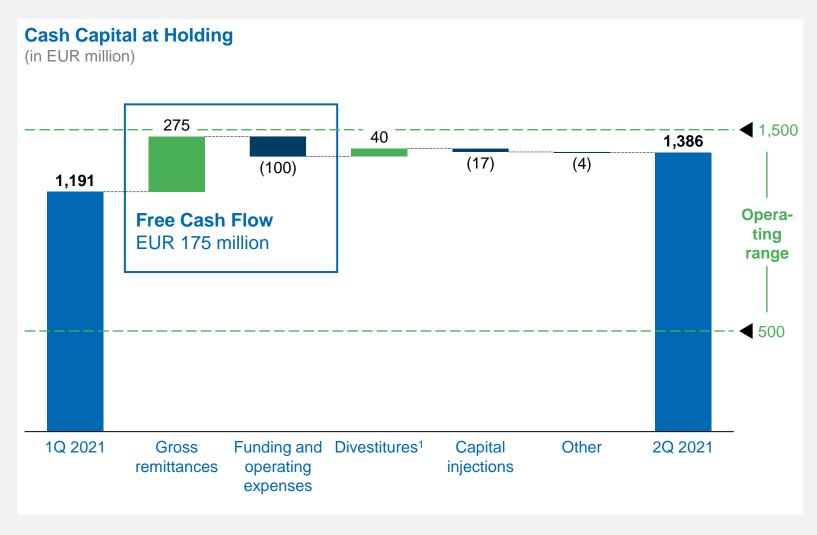
Solvency II ratio UK, Scottish Equitable Plc



- The increase is primarily driven by a forthcoming increase in corporate income tax rate, which led to a reduction in required capital
- In addition, operating capital generation had a positive impact



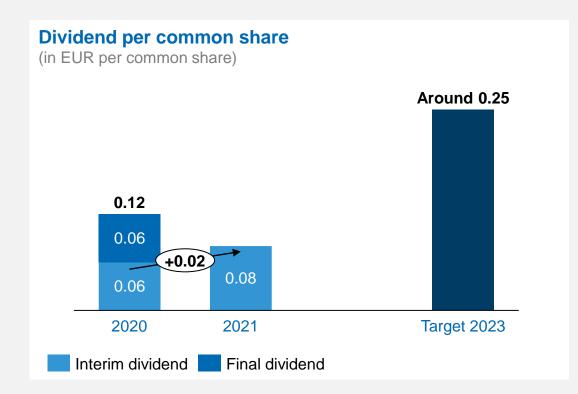
# Cash Capital at Holding in upper half of operating range



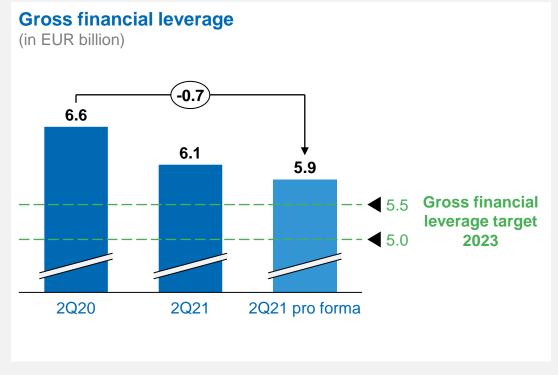
- Free cash flow well covered by operating capital generation of EUR 376 million for the quarter
- Some units paid their half-yearly remittance during the second quarter, including the US with EUR 176 million
- NL Life continued to remit a quarterly dividend
- In 3Q21, Aegon expects to inject EUR 40 million in its joint venture in Brazil

# Delivering on capital deployment commitments

 Steady progress on strategic priorities and financial targets supports increase of the interim dividend by EUR 0.02 to EUR 0.08 per common share



- Announced redemption of USD 250 million floating rate perpetual capital securities with 4% coupon
- After the redemption, Aegon will have reduced its gross financial leverage by about EUR 0.7 billion since 2Q20





# Concluding remarks

**Lard Friese** 

**Chief Executive Officer** 

# Key messages

- 1) Steady progress on strategic priorities and financial targets
- 2 Executing the operational improvement plan and achieving expense savings
- 3 Maximizing value of Variable Annuities
- 4 Continued commercial momentum for Strategic Assets
- 5 Increasing dividends to shareholders

**Investment** proposition

Clear strategic focus, building on our strengths

Valuecreating capital allocation

Improving operational performance

Strong balance sheet and growing capital distributions

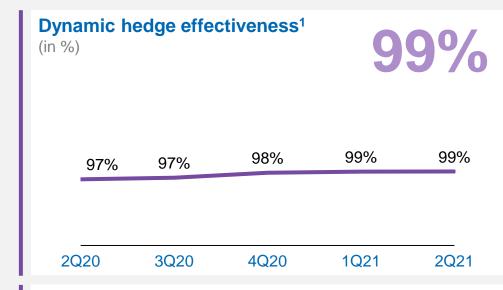


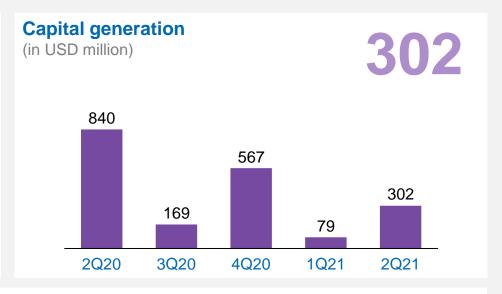
# Progressing well on the Variable Annuities Financial Asset



## **US Variable Annuities**

### **Performance**





### **Developments**



About 90% of variable annuities sales from products without significant interest rate sensitive riders



Macro interest rate hedge paid off as interest rates declined



Launched lump-sum buy-out program for variable annuities with income benefit riders in July 2021



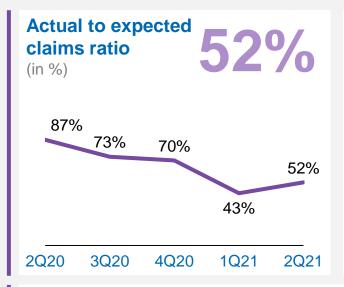
Operationally ready for expansion of dynamic hedging, to be implemented as of the start of 4Q 2021

# Progressing on rate increases for the LTC Financial Asset



**US Long-Term Care (LTC)** 

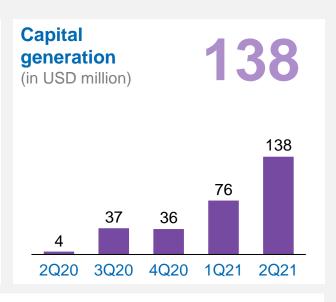
#### **Performance**



# Progress on rate increases program

(value of approved rate increases as % of total program)

59%



### **Developments**



Favorable LTC claims experience as a result of elevated claims terminations due to the impact of the COVID-19 pandemic



Obtained approval for LTC rate increases worth USD 176 million, or 59% of total rate increase program



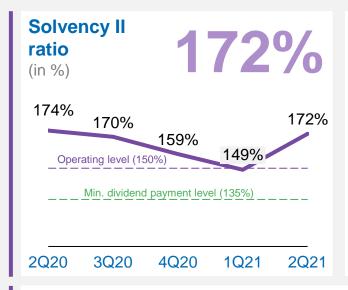
Claims ratio benefited from one-time reserve release



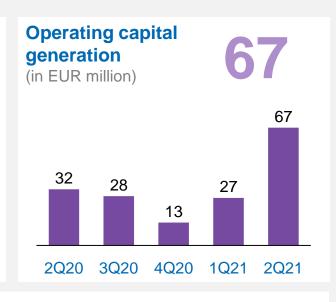
# Improving capital position of the NL Life Financial Asset



#### **Performance**







### **Developments**



Solvency II ratio above operating level benefiting from management actions, model updates, and favorable markets



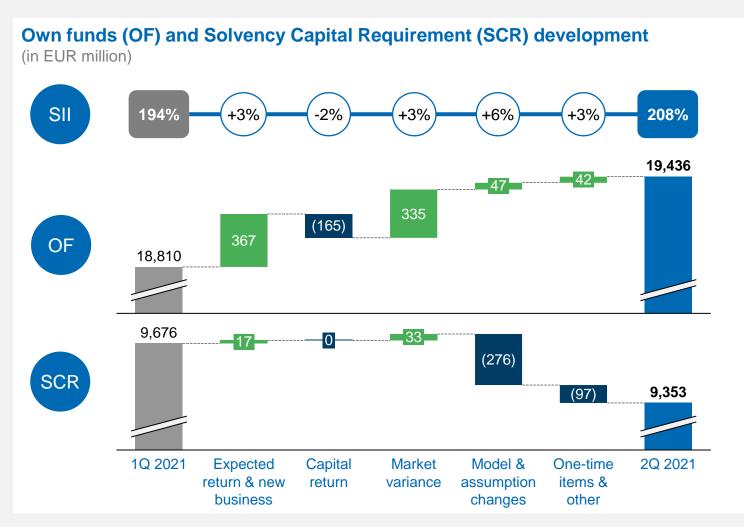
Quarterly remittance policy leads to stable cash flows from NL Life



Operating capital generation of EUR 67 million mainly driven by lower UFR drag and higher interest rates



# Group Solvency II ratio amounts to 208%



- Solid contribution from operating capital generation including favorable net claims experience
- Market variance results from favorable equity markets and strong performance of alternatives and real estate
- Model and assumption changes mainly are from model refinements in NL, US assumption updates, and UK corporate income tax rate change

#### Motes

- Numbers are based on management's best estimates and an unchanged conversion methodology for the US business. See slide 30 for details
- The impact from the decrease in ultimate forward rate (UFR) is allocated pro rata to the quarterly operating capital generation.
  In 2Q 2021, operating capital generation includes -0.6%-pts of the decrease and model & assumption changes includes +0.6%-pts, i.e. fully offsets.



# Well-managed capital sensitivities

## **Solvency II sensitivities**

(in percentage points, 2Q 2021)

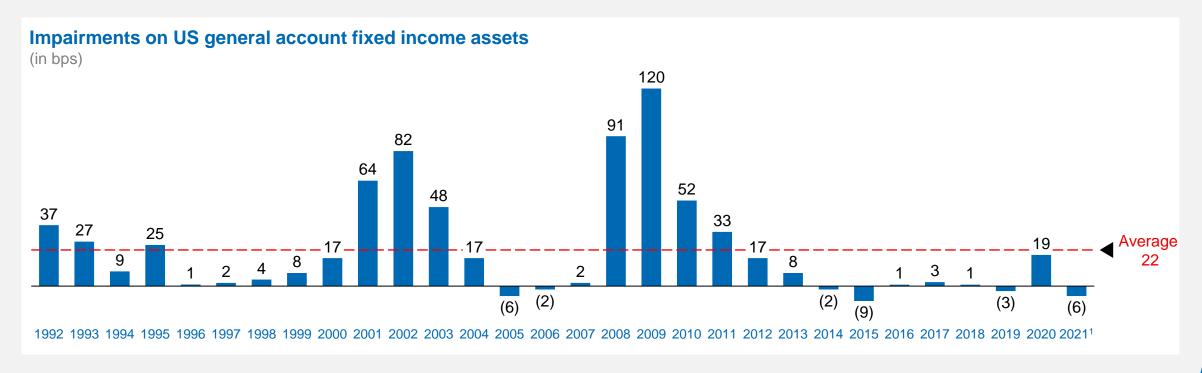
	Scenario	Group	NL Life <sup>3</sup>	UK Life <sup>4</sup>	US	US RBC
Equity markets	+25%	+6%	+2%	+5%	+16%	+16%5
Equity markets	-25%	-13%	-4%	-8%	-32%	-41%
Interest rates	+50 bps	+2%	-1%	+2%	+4%	+4%
Interest rates	-50 bps	-5%	+2%	-3%	-2%	-1%
Government spreads, excl. EIOPA VA	+50 bps	-0%	+5%	-6%	n/a	n/a
Government spreads, excl. EIOPA VA	-50 bps	+1%	-3%	+5%	n/a	n/a
Non-government credit spreads <sup>1</sup> , excl. EIOPA VA	+50 bps	-1%	-12%	+6%	+1%	-4%
Non-government credit spreads <sup>1</sup> , excl. EIOPA VA	-50 bps	+0%	+11%	-11%	-0%	+4%
US credit defaults <sup>2</sup>	~200 bps	-18%	n/a	n/a	-37%	-61%
Mortgage spreads	+50 bps	-2%	-7%	n/a	n/a	n/a
Mortgage spreads	-50 bps	+2%	+7%	n/a	n/a	n/a
EIOPA VA	+5 bps	-0%	+1%	n/a	n/a	n/a
EIOPA VA	-5 bps	+0%	-1%	n/a	n/a	n/a
Ultimate Forward Rate	-15 bps	-2%	-6%	n/a	n/a	n/a
Curve steepening between 20-year and 30-year point	+10 bps	-3%	-9%	n/a	n/a	n/a

<sup>1.</sup> Non-government credit spreads include mortgage spreads; 2. Additional 130bps defaults for 1 year plus assumed rating migration;



<sup>3.</sup> NL Life refers to the capital ratio of Aegon Levensverzekering NV in the Netherlands; 4. UK Life refers to the capital ratio of Scottish Equitable PLC in the United Kingdom; 6. This sensitivity reflects the impact of flooring of variable annuity reserves, which significantly increased during 1H21 due to favorable market movements. Flooring of variable annuity reserves can either serve as a buffer to absorb future shocks, or it gets released over time in the form of capital generation.

# Net recoveries in 2021 year-to-date

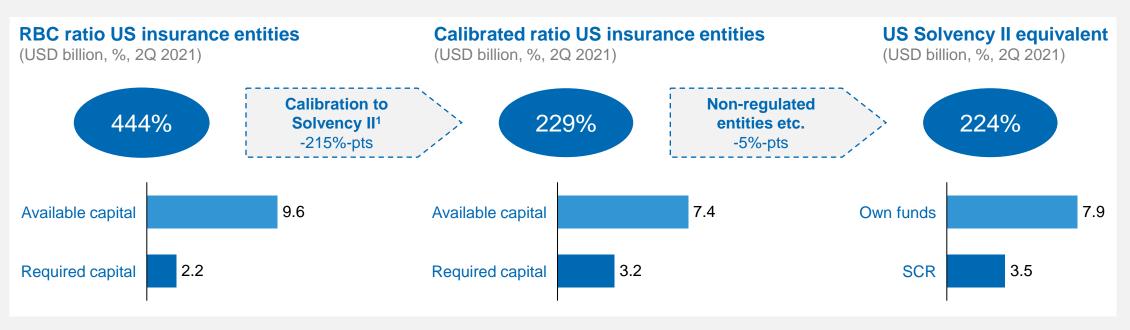


 Almost all fixed income instruments are held as available for sale securities, and as such are impaired through earnings if we expect to receive less than full principal and interest; the impairment amount is the difference between the amortized cost and market value of the security



# Conversion of RBC to Solvency II

- Conversion methodology for US operations has been agreed with DNB, subject to regular review
- Calibration of US insurance entities followed by subsequent adjustment for US debt and holding items
  - Calibration of US insurance entities is consistent with EIOPA's guidance and comparable with European peers
  - Subsequent adjustment mainly includes Latin American subsidiaries and non-regulated entities

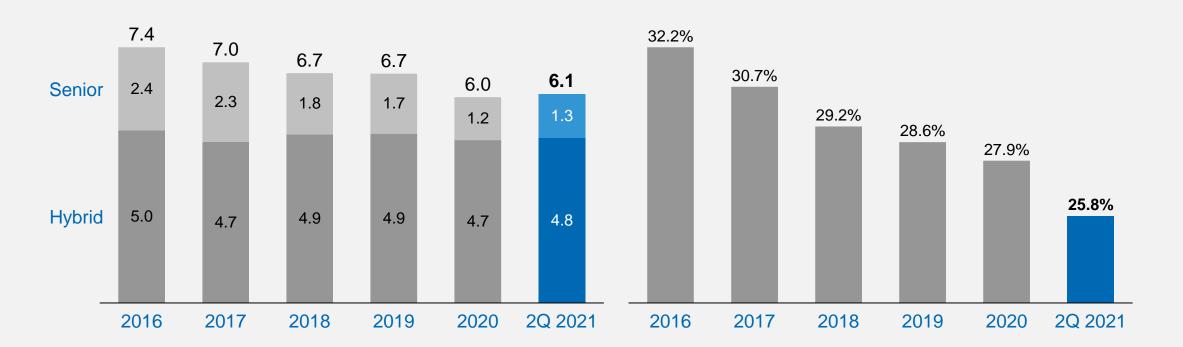


# Leverage ratio benefits from debt reduction in 2020 and increased shareholders' equity

## **Gross financial leverage**

(in EUR billion)

# Gross financial leverage ratio (in %)





# Main economic assumptions

Overall assumptions	US	NL	UK
Exchange rate against euro	1.2	n.a.	0.9
Annual gross equity market return (price appreciation + dividends)	2021: 2% 2022 onwards 8%	2021: 4% 2022 onwards 6.5%	2021: 4% 2022 onwards 6.5%
Main assumptions for financial targets			
US 10-year government bond yields	Grade to 2.75% in 10 years time		
NL 10-year government bond yields	Develop in line with forward curves		
UK 10-year government bond yields	Grade to 3.25% in 10 years time		
Main assumptions for US DAC recoverability			
10-year government bond yields	Grade to 2.75% in 10	years time	
Credit spreads, net of defaults and expenses	Grade from current levels to 122 bps over four years		
Bond funds	Return of 3% for 10 years and 4% thereafter		
Money market rates	Grade to 1.5% in 10 years time		



# **Aegon Investor Relations**

# Stay in touch



**Barclays Virtual Conference** September 14/15

Bank of America Virtual
CEO Conference
September 21

Aegon 3Q 2021 results November 11

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**Contact Investor Relations** 







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# Investing in Aegon

### **Aegon ordinary shares**

 Traded on Euronext Amsterdam since 1969 and quoted in euros

### Aegon's ordinary shares

Ticker symbol	AGN NA
ISIN	NL0000303709
SEDOL	5927375NL
Trading Platform	Euronext Amsterdam
Country	Netherlands

### **Aegon New York Registry Shares (NYRS)**

- Traded on NYSE since 1991 and quoted in US dollars
- One Aegon NYRS equals one Aegon Amsterdam-listed common share
- Cost effective way to hold international securities



### Aegon's New York Registry Shares

Ticker symbol	AEG US
NYRS ISIN	US0079241032
NYRS SEDOL	2008411US
Trading Platform	NYSE
Country	USA
NYRS Transfer Agent	Citibank, N.A.

### Aegon NYRS contact details

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London: +44 207 500 2030

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# Disclaimer

#### Cautionary note regarding non-IFRS-EU measures

This document includes the following non-IFRS-EU financial measures: operating result, income tax, market consistent value of new business, return on equity and addressable expenses. These non-IFRS-EU measures, except for addressable expenses, are calculated by consolidating on a proportionate basis Aegon's joint ventures and associated companies. The reconciliation of these measures, except for market consistent value of new business is not based on IFRS-EU measure is provided in the notes to this press release. Market consistent value of new business and should not be viewed as a substitute for IFRS-EU financial measures. Aegon may define and calculate market consistent value of new business differently than other companies. Return on equity is a ratio using a non-IFRS-EU measure and is calculated by dividing the operating result after tax less cost of leverage by the average shareholders' equity excluding the revaluation reserve. Operating expenses are all expenses associated with selling and administrative activities (excluding commissions) after reallocation of claim handling expenses to benefits paid. This includes certain expenses recorded in other charges, including restructuring charges. Addressable expenses are expenses reflected in the operating result, excluding deferrable acquisition expenses, expenses in joint ventures and associates and expenses related to operations in CEE countries. Aegon believes that these non-IFRS-EU measures, together with the IFRS-EU information, provide meaningful supplemental information about the operating results of Aegon's business including insight into the financial measures that senior management uses in managing the business.

#### Local currencies and constant currency exchange rates

This document contains certain information about Aegon's results, financial condition and revenue generating investments presented in USD for the Americas and in GBP for the United Kingdom, because those businesses operate and are managed primarily in those currencies. Certain comparative information presented on a constant currency basis eliminates the effects of changes in currency exchange rates. None of this information is a substitute for or superior to financial information about Aegon presented in EUR, which is the currency of Aegon's primary financial statements.

#### Forward-looking statements

- The statements contained in this document that are not historical facts are forward-looking statements as defined in the US Private Securities Litigation Reform Act of 1995. The following are words that identify such forward-looking statements: aim, believe, estimate, target, intend, may, expect, anticipate, predict, project, counting on, plan, continue, want, forecast, goal, should, would, could, is confident, will, and similar expressions as they relate to Aegon. These statements are not guarantees of future performance and involve risks, uncertainties and assumptions that are difficult to predict. Aegon undertakes no obligation to publicly update or revise any forward-looking statements. Readers are cautioned not to place undue reliance on these forward-looking statements, which merely reflect company expectations at the time of writing. Actual results may differ materially from expectations or limited to the following:
- Changes in general economic and/or governmental conditions, particularly in the United States, the Netherlands and the United Kingdom;
- Changes in the performance of financial markets, including emerging markets, such as with regard to:
  - The frequency and severity of defaults by issuers in Aegon's fixed income investment portfolios;
  - The effects of corporate bankruptcies and/or accounting restatements on the financial markets and the resulting decline in the value of equity and debt securities Aegon holds; and
  - The effects of declining creditworthiness of certain public sector securities and the resulting decline in the value of government exposure that Aegon holds;
- Changes in the performance of Aegon's investment portfolio and decline in ratings of Aegon's counterparties;
- Lowering of one or more of Aegon's debt ratings issued by recognized rating organizations and the adverse impact such action may have on Aegon's ability to raise capital and on its liquidity and financial condition;
- Lowering of one or more of insurer financial strength ratings of Aegon's insurance subsidiaries and the adverse impact such action may have on the written premium, policy retention, profitability and liquidity of its insurance subsidiaries;
- The effect of the European Union's Solvency II requirements and other regulations in other jurisdictions affecting the capital Aegon is required to maintain;
- Changes affecting interest rate levels and continuing low or rapidly changing interest rate levels;
- Changes affecting currency exchange rates, in particular the EUR/USD and EUR/GBP exchange rates;
- . Changes in the availability of, and costs associated with, liquidity sources such as bank and capital markets funding, as well as conditions in the credit markets in general such as changes in borrower and counterparty creditworthiness;
- Increasing levels of competition in the United States, the Netherlands, the United Kingdom and emerging markets;
- · Catastrophic events, either manmade or by nature, including by way of example acts of God, acts of terrorism, acts of war and pandemics, could result in material losses and significantly interrupt Aegon's business;
- The frequency and severity of insured loss events:
- · Changes affecting longevity, mortality, morbidity, persistence and other factors that may impact the profitability of Aegon's insurance products;
- Aegon's projected results are highly sensitive to complex mathematical models of financial markets, mortality, longevity, and other dynamic systems subject to shocks and unpredictable volatility. Should assumptions to these models later prove incorrect, or should errors in those models escape the controls in place to detect them, future performance will vary from projected results;
- Reinsurers to whom Aegon has ceded significant underwriting risks may fail to meet their obligations;
- Changes in customer behavior and public opinion in general related to, among other things, the type of products Aegon sells, including legal, regulatory or commercial necessity to meet changing customer expectations;
- Customer responsiveness to both new products and distribution channels;
- As Aegon's operations support complex transactions and are highly dependent on the proper functioning of information technology, operational risks such as system disruptions or failures, security or data privacy breaches, cyberattacks, human error, failure to safeguard personally identifiable information, changes in operational practices or inadequate controls including with respect to third parties with which we do business may disrupt Aegon's business, damage its reputation and adversely affect its results of operations, financial condition and cash flows;
- The impact of acquisitions and divestitures, restructurings, product withdrawals and other unusual items, including Aegon's ability to integrate acquisitions and to obtain the anticipated results and synergies from acquisitions;
- Aegon's failure to achieve anticipated levels of earnings or operational efficiencies, as well as other management initiatives related to cost savings, cash capital at Holding, gross financial leverage and free cash flow;
- Changes in the policies of central banks and/or governments;
- · Litigation or regulatory action that could require Aegon to pay significant damages or change the way Aegon does business;
- · Competitive, legal, regulatory, or tax changes that affect profitability, the distribution cost of or demand for Aegon's products;
- . Consequences of an actual or potential break-up of the European monetary union in whole or in part, or the exit of the United Kingdom from the European Union and potential consequences if other European Union countries leave the European Union;
- Changes in laws and regulations, particularly those affecting Aegon's operations' ability to hire and retain key personnel, taxation of Aegon companies, the products Aegon sells, and the attractiveness of certain products to its consumers;
- Regulatory changes relating to the pensions, investment, and insurance industries in the jurisdictions in which Aegon operates;
- Standard setting initiatives of supranational standard setting bodies such as the Financial Stability Board and the International Association of Insurance Supervisors or changes to such standards that may have an impact on regional (such as EU), national or US federal or state level financial regulation or the application thereof to Aegon, including the designation of Aegon by the Financial Stability Board as a Global Systemically Important Insurer (G-SII); and
- Changes in accounting regulations and policies or a change by Aegon in applying such regulations and policies, voluntarily or otherwise, which may affect Aegon's reported results, shareholders' equity or regulatory capital adequacy levels.

This document contains information that qualifies, or may qualify, as inside information within the meaning of Article 7(1) of the EU Market Abuse Regulation (596/2014). Further details of potential risks and uncertainties affecting Aegon are described in its filings with the Netherlands Authority for the Financial Markets and the US Securities and Exchange Commission, including the Annual Report. These forward-looking statements speak only as of the date of this document. Except as required by any applicable law or regulation, Aegon expressly disclaims any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements contained herein to reflect any change in Aegon's expectations with regard thereto or any change in events, conditions or circumstances on which any such statement is based.