

Financial Supplement 1H 2020 Results

The Hague, August 13, 2020



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#### General note

Due to the voluntary change in accounting policies related to deferred cost of reinsurance (DCoR) adopted by Aegon effective January 1, 2020, the comparative amounts 2019 in the financial supplement have been restated.



## Reporting structure

Aegon N.V.

Americas

The Netherlands

United Kingdom

International

Holding and other activities



Aegon N.V.						unaudite
Results overview - geographically					amou	nts in million
	EUR				EUR	1103 111 1111111011
			Year			Year
	First Half 2019	Second Half 2019		Second Half 2020	2019	202
	2019	2019	2020	2020		
Underlying earnings before tax						
Americas	577	548	264		1,125	
The Netherlands	328	320	321		648	
United Kingdom	70	70	81		139	
International	71	73	75		144	
Asset Management	60	79	71		139	
Holding and other activities	(98)	(129)	(112)		(227)	
Underlying earnings before tax	1,008	961	700		1,969	
Net underlying earnings						
Americas	500	468	253		968	
The Netherlands	254	240	238		494	
United Kingdom	61	100	83		161	
International	53	52	59		105	
Asset Management	44	57	51		102	
Holding and other activities	(81)	(101)	(94)		(182)	
Net underlying earnings	831	816	589		1,648	
Net income / (loss)						
Americas	585	598	(1,165)		1,183	
The Netherlands	67	316	1,274		383	
United Kingdom	(44)	11	114		(34)	
International	98	67	91		165	
Asset Management	43	54	46		97	
Holding and other activities	(131)	(139)			(269)	
Net income / (loss)	617	908	202		1,525	
MCVNB						
Americas	148	96	31		244	
The Netherlands	_	2	(4)		2	
United Kingdom	52	36	43		89	
International	69	59	36		128	
Total MCVNB	270	194	107		464	



Aegon N.V. Summary financial and market highligh	nts				amoui	unaudited nts in millions
	ELID					er share data
	EUR	Half	Year		EUR Full	Year
	First Half			Second Half	2019	2020
	2019	2019	2020	2020		
Earnings summary						
Underlying earnings before tax	1,008	961	700		1,969	
Fair value items	(394)	168	680		(226)	
Realized gains/(losses) on investments	275	131	16		405	
Net impairments	(39)	17	(194)		(22)	
Other income/(charges)	(93)	(188)			(281)	
Run-off businesses	` 8 <sup>´</sup>	` 15 <sup>°</sup>	4		23	
Income before tax	765	1,103	135		1,868	
Income tax	(148)	(195)	68		(343)	
Net income / (loss)	617	908	202		1,525	
Net underlying earnings	831	816	589		1,648	
Shares						
Shares outstanding	2,084	2,053	2,057		2,053	
Weighted average shares outstanding	2,050	2,062	2,054		2,056	
Per share data						
Net underlying earnings after leverage allocation	0.38	0.38	0.27		0.76	
Net underlying earnings	0.41	0.40	0.29		0.80	
Net income / (loss)	0.30	0.44	0.10		0.74	
Dividends	0.15	-	0.06		0.15	
Shareholders' equity	10.30	10.94	11.63		10.94	
Shareholders' equity excl. revaluation reserves	7.76	8.08	8.08		8.08	
Trading statistics (Amsterdam Stock Exchange)						
High	4.73	4.61	4.13		4.73	
Low	4.03	3.41	1.67		3.41	
Close	4.38	4.07	2.65		4.07	
Volume (average daily)	7,381,017	8,521,873	17,804,903		7,960,428	



Aegon N.V. Sales						amour	unaudited
	EUR				EUR		its iii iiiiiioiis
		Half	Year			Full	Year
	First Half	Second Half	First Half	Second Half		2019	2020
	2019	2019	2020	2020			
New life sales							
Single premiums	705	975	603			1,679	
Recurring premiums annualized	334	358	319			693	
Total recurring plus 1/10 single	405	456	379			861	
New premium production accident & health insurance	117	113	124			230	
New premium production property & casualty insurance	65	64	59			129	
Gross deposits							
Americas	21,619	18,787	22,485			40,406	
The Netherlands	6,121	7,086	7,580			13,207	
United Kingdom	3,602	6,147	7,295			9,749	
International	182	176	163			358	
Asset Management	33,481	47,459	65,043			80,939	
Total gross deposits	65,005	79,655	102,566		1	44,660	
Net deposits							
Americas	(3,471)	(25,900)	(2,333)			(29,371)	
The Netherlands	749	696	691			1,445	
United Kingdom	(2,766)	(722)	2,054			(3,487)	
International	62	(42)	82			20	
Asset Management	3,241	3,600 <sup>°</sup>	395			6,841	
Total net deposits excluding run-off businesses	(2,184)	(22,367)	889		(	(24,551)	
Run-off businesses	(467)	(112)	63			(578)	
Total net deposits	(2,651)	(22,479)	952		(	(25,130)	



Aegon N.V. Consolidated income statement						unaudite
					amou	ints in million
	EUR				EUR	
		Half				Year
	First Half 2019	Second Half 2019	First Half 2020	Second Half 2020	2019	202
Premium income	9,276	8,862	8,744		18,138	
Investment income	4,083	3,448	4,034		7,531	
Fee and commission income	1,213	1,310	1,170		2,523	
Other revenues	3	3	2		6	
Total revenues	14,575	13,623	13,951		28,197	
Income from reinsurance ceded	1,844	1,743	1,952		3,586	
Results from financial transactions	24,237	11,524	(4,685)		35,761	
Other income	78	123	55		200	
Total income	40,733	27,012	11,273		67,745	
Claims and benefits	37,907	23,823	8,726		61,730	
Employee expenses	1,078	1,072	1,038		2,149	
Administration expenses	720	816	822		1,537	
Deferred expenses	(407)	(425)	(400)		(832)	
Amortization charges	403	472	513		875	
Benefits and expenses	39,701	25,758	10,700		65,459	
Impairment charges/(reversals)	153	16	246		169	
Interest charges and related fees	243	270	233		513	
Other charges	(4)	5	101		1	
Total charges	40,094	26,048	11,280		66,142	
Share in profit / (loss) of joint ventures	106	108	115		214	
Share in profit / (loss) of associates	4	8	3		12	
Income / (loss) before tax	749	1,079	111		1,828	
Income tax (expense) / benefit	(133)	· (171)	92		(303)	
Net income / (loss)	617	908	202		1,525	
Net income / (loss) attributable to:						
Owners of Aegon N.V.	616	908	202		1,524	
Non-controlling interests	-	-	1		-	



Aegon N.V.						unaudited
Fair value items geographically						nts in millions
	EUR				EUR	
		Half		0 111.16		Year
	First Half 2019	Second Half 2019	First Half 2020	Second Half 2020	2019	202
<u>Fair value items</u>						
Guarantees (net of hedges)	(22)	14	(125)		(8)	
Hedges	138	10	(133)		148	
Alternative investments	(7)	(47)	(240)		(54)	
Credit derivatives	36	-	(59)		36	
Real estate	(4)	162	(61)		157	
Other fair value items	16	(25)	(142)		(9)	
Americas	157	115	(760)		272	
Guarantees (net of hedges)	369	65	401		434	
Alternative investments	(3)	5	(84)		2	
Real estate	100	77	68		177	
Other fair value items	(925)	(54)	995		(978)	
The Netherlands	(459)	94	1,380		(365)	
United Kingdom	(76)	(55)	89		(131)	
International	(6)	8	(1)		2	
Asset Management	-	-	(7)		-	
Holding and other activities	(10)	7	(21)		(4)	
Total fair value items	(394)	168	680		(226)	



Aegon N.V. MCVNB - geographically						unaudited
					amour	nts in millions
	EUR				EUR	
		Half	Year		Full	Year
	First Half	Second Half	First Half	Second Half	2019	2020
	2019	2019	2020	2020		
Americas	148	96	31		244	
The Netherlands	-	2	(4)		2	
United Kingdom	52	36	43		89	
International	69	59	36		128	
Total MCVNB	270	194	107		464	
APE	1,895	1,515	1,532		3,410	
Deposits	9,698	6,493	4,365		16,191	
PVNBP	27,045	20,675	16,862		47,720	
Margin (MCVNB / PVNBP)	1.0%	0.9%	0.8%		1.0%	



Aegon N.V. Return on capital - net underlying earnings - YTD						unaudited
					amount	s in millions YTD
			June 30	), 2020		TID
	Americas	The Netherlands	United Kingdom	nternational	Asset Management	Weighted Average
	(USD)	(EUR)	(GBP)	(EUR)	(EUR)	(EUR)
Net underlying earnings / run-off earnings	278	238	72	59	51	
Average capital in units	17,945	7,596	1,452	2,169	561	
Average capital in units, excluding revaluation reserves	12,296	7,009	1,323	1,778	560	
Return on capital						
Net underlying earnings / average capital in units excluding revaluation reserves						
	4.5%	6.8%	10.9%	6.6%	18.2%	6.2%

Aegon N.V. Return on equity - net underlying earnings						unaudited
						nts in millions
	EUR				EUR	
		Half Y	'ear		Full \	/ear
	First Half	Second Half	First Half	Second Half	2019	2020
	2019	2019	2020	2020		
Net underlying earnings before leverage costs	831	816	589		1,648	
Cost of leverage after tax <sup>1</sup>	(48)	(40)	(28)		(88)	
Net underlying earnings after leverage allocation	783	776	561		1,560	
Average common shareholders' equity excluding revaluation reserves	16,286	16,379	17,179		16,371	
Return on equity						
Net underlying earnings / average shareholders' common equity excluding						
revaluation reserves	9.6%	9.5%	6.5%		9.5%	

¹Cost of leverage after tax includes coupons on perpetual capital securities and coupons on non-cumulative subordinated notes.



Aegon N.V. Condensed consolidated statement of f	inancial nocit	ion	unaudited
Condensed Consolidated Statement of 1	ilialiciai posit	1011	amounts in millions
	EUR		EUR
	Jun. 30, 2019	Dec 31 2019	Jun. 30, 2020 Dec. 31, 2020
	3411. 30, 2013	Dec. 31, 2013	3dii. 30, 2020 Bee. 31, 2020
Cash and cash equivalents	11,990	12,263	11,138
Assets held for sale	-	-	-
Investments	144,311	146,750	159,530
Investments for account of policyholders	213,137	226,374	212,926
Investments in joint ventures	1,869	1,983	1,989
Investments in associates	351	363	336
Deferred expenses	10,397	10,806	10,298
Other assets and receivables	41,824	42,005	48,382
Total assets	423,879	440,543	444,598
Shareholders' equity	21,472	22,449	23,914
Other equity instruments	3,384	2,571	2,557
Non-controlling interests	22	20	22
Group equity	24,878	25,040	26,494
Insurance contracts	120,689	122,885	127,552
Insurance contracts for the account of policyholders	128,435	135,710	128,999
Investment contracts	18,092	18,594	19,718
Investment contracts for the account of policyholders	87,769	93,826	86,950
Liabilities held for sale	-	-	
Other liabilities	44,015	44,489	54,885
Total equity and liabilities	423,879	440,543	444,598

Revenue generating investments			unaudited
	EUD		amounts in millions
	EUR Jun. 30, 2019 D	ec. 31, 2019	EUR Jun. 30, 2020 Dec. 31, 2020
		, , , , ,	
Investments	144,311	146,750	159,530
Investments for account of policyholders	213,137	226,374	212,926
Off balance sheet investments third parties	514,200	524,547	510,673
Total revenue generating investments	871,648	897,671	883,129



Aegon N.V. Investments general account							unaudite
investments general account				amounts	s in millions, excep	t for the imp	airment da
	EUR			lune 30, 2020			
		The	United	varie 30, 2020	Asset	Holding and	
	Americas	Netherlands	Kingdom	International	Management oth		To
Cash / Treasuries / Agencies	17,610	16,849	499	939	91	19	36,00
Investment grade corporates	37,510	9,157	369	5,026	-	-	52,0
High yield (and other) corporates	2,348	344	-	222	21	-	2,93
Emerging markets debt	1,407	249	14	1,087	39	-	2,7
Commercial MBS	3,339	12	121	573	1	-	4,0
Residential MBS	2,626	282	-	139	-	-	3,0
Non-housing related ABS	2,205	1,368	49	423	-	-	4,0
Housing related ABS	-	-	22	-	-	-	
Subtotal	67,047	28,260	1,074	8,409	152	19	104,96
Residential mortgage loans	9	30,167	-	1	-	-	30,1
Commercial mortgage loans	9,075	36	-	-	-	-	9,1
Total mortgages	9,083	30,203	-	1	-	-	39,28
Convertibles & preferred stock	168	_	-	-	1	71	2
Common equity & bond funds	283	61	12	65	2	66	4
Private equity & hedge funds	1,319	1,342	-	-	1	8	2,6
Total equity like	1,769	1,404	12	66	4	145	3,40
Real estate	1,587	2,381	-	18	-	-	3,9
Other	510	4,335	925	105	1	40	5,9
Investments general account (excluding policy loans)	79,996	66,583	2,011	8,599	157	204	157,5
Policyholder loans	1,945	1	-	34	-	-	1,9
Investments general account	81,941	66,584	2,011	8,632	157	204	159,53
Impairments as bps (Half Year)	17	15	_	7	_	_	1

	unaudited
	unadunced
amo	unts in millions
EUR	
Dec. 31, 2019	June 30, 2019
Total	Total
31,066	32,387
45,390	42,149
2,301	2,377
2,592	2,759
4,154	3,977
2,729	3,251
3,878	4,561
22	21
92,133	91,482
29,542	29,228
8,982	8,415
38,524	37,642
,	,
325	304
591	687
2,995	3,002
3,911	3,994
3,922	3,310
6,236	5,891
144,726	142,318
2,024	1,993
146,750	144,311
-,	,-
-	4

Aegon N.V.							unaudite
Structured assets and corporate bonds						amoun	ts in millior
	EUR						
			Ju	ine 30, 2020			
	AAA	AA	Α	BBB	<bbb< th=""><th>NR</th><th>Tot</th></bbb<>	NR	Tot
Structured assets by rating							
Commercial MBS	2,933	855	166	61	30	-	4,04
Residential MBS	1,646	262	29	24	1,085	-	3,04
Non-housing related ABS	2,216	422	1,046	229	134	-	4,04
Housing related ABS	-	-	22	-	-	-	2
Total	6,796	1,539	1,262	314	1,248	-	11,16
Credits by rating							
IG Corporates	814	4,163	23,875	23,211	-	-	52,06
High yield corporate	-	-	-	2	2,932	-	2,93
Emerging Markets debt	-	234	605	1,287	670	2	2,79
Total	815	4,397	24,480	24,500	3,602	2	57,79
Cash / Treasuries / Agencies							9
Total	7,611	5,936	25,743	24,814	4,850	2	69,04

Aegon N.V. Capital structure				unaudited
	FUR			its in millions
	EUR	D 24 2040	EUR	YTI
L	Jun. 30, 2019	Dec. 31, 2019	Jun. 30, 2020 D	ec. 31, 202
Shareholders' equity January 1	19,507	19,507	22,449	
Net income / (loss)	616	1,524	202	
Change in accounting policies	(44)	(44)	-	
Coupons on other equity instruments (net of tax)	(48)	(88)	(28)	
Dividend paid	(309)	(583)	-	
Movements in foreign currency translation reserve	45	296	(149)	
Movements in revaluation reserves	1,873	2,438	1,429	
Remeasurements of defined benefit plans	(341)	(547)	(22)	
Shares withdrawn	-	-	-	
Other changes	172	(56)	34	
Shareholders' equity end of period	21,472	22,449	23,914	
Revaluation reserves				
Available-for-sale shares	24	25	22	
Available-for-sale bonds	3,735	4,353	5,552	
Available-for-sale other	(23)	(26)	(23)	
Total available-for-sale	3,736	4,352	5,550	
Real estate held for own use	27	19	18	
Cash flow hedging reserve	1,545	1,502	1,733	
Total balance of revaluation reserves, net of tax	5,308	5,873	7,302	
Shareholders' equity	21,472	22,449	23,914	
Non-controlling interests and share options not yet exercised	68	73	62	
Revaluation reserves	(5,308)	(5,873)	(7,302)	
Adjusted shareholders' equity	16,232	16,649	16,675	
Downstruel continuent convertible convertible	500	500	500	
Perpetual contingent convertible securities Junior perpetual capital securities				
Perpetual capital securities Perpetual cumulative subordinated bonds	2,384 454	1,564 454	1,564 454	
Non-cumulative subordinated notes	434	454	434	
Subordinated borrowings	1,392	2,208	2,209	
Trust pass-through securities	1,392	136	141	
Currency revaluation other equity instruments	102	54	53	
Hybrid leverage	<b>4,969</b>	4,916	4,921	
Senior debt	1,776	1,738	1,690	
Commercial paper and other short term debt	-,,,0	1,755	-	
Senior leverage	1,776	1,738	1,690	
Total financial leverage	6,746	6,653	6,611	
Total capitalization	22,978	23,303	23,286	
Gross financial leverage ratio	29.4%	28.6%	28.4%	
Fixed charge coverage ratio	7.9 x	7.5 x	6.5 x	



Aegon N.V. Solvency II ratio				unaudited
•	EUR		an EUR	nounts in million
	Jun. 30, 2019	Dec. 31, 2019	Jun. 30, 2020	Dec. 31, 2020
Basic own funds	18,483	19,307	18,343	
Non-available own funds	(104)	(108)	(108)	
Adjustment Aegon Bank	(700)	(730)	(734)	
Available own funds	17,679	18,470	17,501	
Non-eligible own funds	-	-	(38)	
Eligible own funds	17,679	18,470	17,463	
Tier 1 - unrestricted	11,916	12,724	11,588	
Tier 1 - restricted	3,493	2,614	2,622	
Tier 2	1,528	2,370	2,505	
Tier 3	743	762	786	
Available own funds	17,679	18,470	17,501	
Tier 1 - unrestricted	11,916	12,724	11,588	
Tier 1 - restricted	2,808	2,614	2,576	
Tier 2	2,214	2,370	2,551	
Tier 3	, 743	762	748	
Eligible own funds	17,679	18,470	17,463	
Consolidated Group SCR	8,996	9,173	8,933	
Solvency II ratio	197%	201%	195%	



Aegon N.V. Capital ratios			unaudite
<u> </u>			amounts in million
	EUR		EUR
	Jun. 30, 2019	Dec. 31, 2019	Jun. 30, 2020 Dec. 31, 202
United States (USD)			
Available capital	10,923	10,422	8,922
Required capital	2,313	2,215	2,190
RBC ratio	472%	470%	407%
The Netherlands (EUR) <sup>1</sup>			
Own funds	5,456	5,962	6,648
SCR	3,599	3,486	3,488
Solvency II ratio	152%	171%	191%
United Kingdom (GBP)			
Own funds	2,419	2,442	2,430
SCR	1,466	1,558	1,580
Solvency II ratio	1,400 <b>165%</b>	1,336 <b>157%</b>	1,380 154%
Solvency II ratio	105%	15/ %	13470
Core Tier-1 ratio Aegon Bank	21.5%	19.8%	21.5%

<sup>&</sup>lt;sup>1</sup> Please note that as per 1H 2019, Aegon Bank is excluded from the Solvency II ratio of Aegon NL.

End of period	1,632	1,192	1,706		1,192	
Holding expenses and capital return	(264)	(781)	(167)		(1,046)	
Other Holding over and conital returns	(3)	3 <b>(791</b> )	(5)		- (1 046)	
Leverage issuances / (redemptions)	51	(159)	-		(108)	
Dividends and share buybacks	(170)	(456)	-		(626)	
Funding and operating expenses	(142)	(169)	(162)		(312)	
Net remittances to holding	622	342	680		964	
Acquisitions		(234)	(20)		-	
Capital injections	(147)	(254)	(26)		(401)	
Gross remittances	770	595	706		1,365	
Divestments	131	-	153		131	
Other	-	3	25		3	
Asset Management	24	20	-		44	
International	34	94	4		128	
United Kingdom	179	72	-		251	
The Netherlands	-	-	100		-	
Remittances received, of which: Americas	402	406	423		809	
	_,	_,	_,		<b>-,-</b> :	
Beginning of period	1,274	1,632	1,192		1,274	
	2019	2019	2020	2020		
	First Half		First Half		2019	202
	E:	Half `		6 111.16	Full	
	EUR				EUR	
lolding excess cash					amour	nts in millio
legon N.V. Holding excess cash						unaudite



## Reporting structure

**Aegon Americas** 

Life

Accident & Health

Retirement Plans

Mutual Funds

Variable Annuities

Fixed Annuities

Stable Value Solutions

Latin America



Aegon Americas						unaudited
Earnings & sales					amou	nts in millions
	USD				USD	incs in minions
		Half	Year		Full	Year
	First Half	Second Half	First Half	Second Half	2019	2020
	2019	2019	2020	2020		
Underlying earnings before tax by line of business						
Life	110	77	(138)		187	
Accident & Health	128	113	139		241	
Retirement Plans	76	84	27		160	
Mutual Funds	19	18	9		37	
Variable Annuities	202	221	175		423	
Fixed Annuities	69	42	35		110	
Stable Value Solutions	43	42	39		85	
Latin America	4	11	5		15	
Underlying earnings before tax	652	608	290		1,260	
Fair value items	177	127	(838)		304	
Realized gains/(losses) on investments	28	112	(636)		140	
Net impairments	(20)	36	(131)		140	
Other income/(charges)	(71)	(104)	(1,034)		(174)	
Run-off businesses	(/1)	16	(1,034)		26	
Income before tax	<b>775</b>	796	(1,702)		20 <b>1,571</b>	
Income tax			(1,702) 419			
Net income / (loss)	(114) <b>660</b>	(132) <b>664</b>	(1,284)		(246) <b>1,324</b>	
Net income / (loss)	000	004	(1,204)		1,324	
Net underlying earnings	565	519	278		1,084	
Gross premiums¹						
Life insurance	4,089	4,061	3,985		8,150	
Accident & health insurance	793	792	802		1,585	
Total gross premiums	4,882	4,853	4,787		9,735	
	4 700		. =0.		2.552	
Investment income	1,782	1,770	1,721		3,552	
Fee and commission income	959	1,009	877		1,968	
Other revenues	4	5	5		8	
Total revenues	7,626	7,637	7,389		15,263	
New life sales						
Single premiums	45	46	39		91	
Recurring premiums annualized	222	238	200		460	
Total recurring plus 1/10 single	226	243	204		469	
New premium production accident & health insurance	98	96	104		194	
Deposits	24.4==	2000-				
Gross deposits	24,427	20,815	24,771		45,242	
Net deposits <sup>1</sup>	(4,449)	(29,085)	(2,501)		(33,534)	
Market consistent value of new business						
MCVNB	167	106	34		274	
MCVNB / PVNBP (%)	0.8%	0.7%	0.3%		0.8%	

<sup>&</sup>lt;sup>1</sup> Revenues and Net deposits include Run-off businesses.



Aegon Americas Earnings & sales						unaudited
Laimings & sales					amounts	in millions
	EUR				EUR	
		Half			Full Yea	
	First Half	Second Half	First Half	Second Half	2019	2020
	2019	2019	2020	2020		
Underlying earnings before tax by line of business						
Life	97	70	(125)		167	
Accident & Health	113	102	126		215	
Retirement Plans	68	75	24		143	
Mutual Funds	17	17	8		33	
Variable Annuities	179	199	159		378	
Fixed Annuities	61	38	32		99	
Stable Value Solutions	38	38	36		76	
Latin America	4	10	4		14	
Underlying earnings before tax	577	548	264		1,125	
Fair value items	157	115	(760)		272	
Realized gains/(losses) on investments	24	101	5		125	
Net impairments	(18)	32	(119)		14	
Other income/(charges)	(63)	(93)	(938)		(156)	
Run-off businesses	(03)	15	. ,		23	
Income before tax	686	717	4 (1 E4E)		1,403	
Income before tax Income tax			(1,545)		•	
Net income / (loss)	(101) <b>585</b>	(119) <b>598</b>	380 <b>(1,165)</b>		(220) <b>1,183</b>	
Net income / (loss)	303	396	(1,103)		1,103	
Net underlying earnings	500	468	253		968	
Gross premiums <sup>1</sup>						
Life insurance	3,619	3,660	3,617		7,279	
Accident & health insurance	702	714	728		1,416	
Total gross premiums	4,320	4,374	4,345		8,694	
Investment income	1,577	1,595	1,562		3,172	
Fee and commission income	848	909	796		,	
Other revenues	3	909	796		1,757 8	
Total revenues	6,749	6,882	6,707		13.631	
Total revenues	0,749	0,002	6,707		13,031	
New life sales						
Single premiums	40	42	35		82	
Recurring premiums annualized	196	215	181		411	
Total recurring plus 1/10 single	200	219	185		419	
New premium production accident & health insurance	87	87	94		174	
Deposits						
Gross deposits	21,619	18,787	22,485		40,406	
Net deposits 1	,		(2,270)		(29,949)	
iver deposits *	(3,937)	(26,012)	(2,270)		(29,949)	
Market consistent value of new business						
MCVNB	148	96	31		244	
MCVNB / PVNBP (%)	0.8%	0.7%	0.3%		0.8%	

 $<sup>^{\,1}\,</sup>$  Revenues and Net deposits include Run-off businesses.



Aegon Americas Deposits & account balances						unaudited
Deposits & account balances					amour	nts in millions
	USD				USD	
		Half	Year		Full	⁄ear
	First Half	Second Half	First Half	Second Half	2019	202
	2019	2019	2020	2020		
Gross deposits						
Retirement Plans	19,025	15,295	18,237		34,320	
Mutual Funds	3,205	2,933	4,626		6,137	
Variable Annuities	1,695	2,017	1,479		3,711	
Fixed Annuities	362	341	341		704	
Other	141	230	88		370	
Total gross deposits	24,427	20,815	24,771		45,242	
Net deposits						
Retirement Plans	(1,665)	(27,151)	(794)		(28,816)	
Mutual Funds	(196)	(121)	` 15 <sup>´</sup>		(317)	
Variable Annuities	(1,451)	(1,371)	(1,360)		(2,822)	
Fixed Annuities	(584)	(458)	(361)		(1,042)	
Other	(25)	136	(71)		111	
Total net deposits	(3,922)	(28,965)	(2,570)		(32,886)	
Account balances						
Retirement Plans	229,482	216,083	210,247		216,083	
Mutual Funds	20,052	20,692	20,627		20,692	
Variable Annuities	74,513	77,263	73,792		77,263	
Fixed Annuities	9,092	8,914	8,674		8,914	
Stable Value Solutions	53,281	54,376	57,444		54,376	
Other	450	423	367		423	
Total account balances at end of period	386,871	377,752	371,151		377,752	



Aegon Americas Deposits & account balances						unaudited
					amour	nts in millions
	EUR				EUR	
		Half	Year		Full \	
	First Half	Second Half	First Half	Second Half	2019	2020
	2019	2019	2020	2020		
Gross deposits						
Retirement Plans	16,837	13,813	16,554		30,651	
Mutual Funds	2,836	2,645	4,199		5,481	
Variable Annuities	1,500	1,815	1,343		3,315	
Fixed Annuities	321	308	309		628	
Other	124	206	80		331	
Total gross deposits	21,619	18,787	22,485		40,406	
Net deposits						
Retirement Plans	(1,474)	(24,262)	(721)		(25,736)	
Mutual Funds	(174)	(110)	14		(283)	
Variable Annuities	(1,284)	(1,236)	(1,234)		(2,521)	
Fixed Annuities	(517)	(413)	(328)		(931)	
Other	(22)	121	(64)		99	
Total net deposits	(3,471)	(25,900)	(2,333)		(29,371)	
Account balances						
Retirement Plans	201,512	192,502	187,186		192,502	
Mutual Funds	17,608	18,434	18,364		18,434	
Variable Annuities	65,431	68,831	65,698		68,831	
Fixed Annuities	7,984	7,942	7,722		7,942	
Stable Value Solutions	46,787	48,442	51,143		48,442	
Other	396	376	327		376	
Total account balances at end of period	339,718	336,527	330,440		336,527	



Aegon Americas						unaudited
Life					amounts	in million
	USD				USD	
		Half			Full Yea	
	First Half 2019	Second Half 2019	First Half 2020	Second Half 2020	2019	2020
Life production						
Agency	199	193	173		392	
Direct	2	2	1		4	
Total retail new life sales	201	195	174		396	
Universal life	124	120	116		244	
Term life	31	32	41		63	
Whole life/other	45	43	18		88	
Variable life	_	-			_	
Total retail new life sales	201	195	174		396	
Gross premiums	2,414	2,405	2,360		4,819	
Underlying earnings before tax	110	77	(138)		187	
General account balance roll forward						
Universal life account balances beginning of period	17,742	17,844	17,991		17,742	
Deposits	1,199	1,248	996		2,447	
Lapses and deaths	(487)	(493)	(320)		(980)	
Other	(611)	(608)	(542)		(1,219)	
Universal life account balances end of period	17,844	17,991	18,124		17,991	
Term life	3,192	3,290	3,410		3,290	
Whole life/other	15,874	16,302	17,131		16,302	
Total general account reserves	36,910	37,582	38,665		37,582	
Universal life yield and spread information - US only (						
Average yield on investments	5.4%	5.4%	5.4%		5.4%	
Average crediting rate	4.0%	4.1%	4.1%		4.0%	
Average gross spread	1.5%	1.3%	1.4%		1.4%	
Average gross guaranteed rate	3.7%	3.7%	3.7%		3.7%	
Insurance and investment contracts for account of po						
Account balances beginning of period	4,547	5,115	5,356		4,547	
Deposits	97	95	93		192	
Lapses and deaths	(160)	(134)	(120)		(294)	
Other	631	279	(84)		911	
Total account balances end of period	5,115	5,356	5,244		5,356	
Insurance and investment contracts for account of po	olicyholders by fund ty 392	<b>/pe</b> 373	397		373	
Fixed income Equities	4,723	4,983	4.848		4,983	
Total account balances end of period	5,115	5,356	5,244		5,356	
Gross investment return to policyholder	17.4%	8.3%	1.0%		27.3%	
DAC/VOBA/FSR's roll forward						
Balance at beginning of period	8,489	8,031	7,880		8,489	
Capitalized during the period	251	249	239		500	
Amortized during the period	(310)	(245)	(155)		(555)	
Shadow accounting adjustments	(398)	(155)	(304)		(553)	
Other	(-30)	(1)	-		(1)	
Balance at end of period	8,031	7,880	7,659		7,880	



Aegon Americas Accident & Health						unaudite
	USD				amoui USD	nts in million
	USD	Half	Year		Full '	Year
	First Half	Second Half	First Half	Second Half	2019	202
	2019	2019	2020	2020	2013	202
Accident & health production						
Agency -	71	82	80		153	
Direct	27	14	24		41	
Total Accident & health production	98	96	104		194	
Total gross premiums	793	792	802		1,585	
Underlying earnings before tax	128	113	139		241	
Accident & health reserves						
Accidental death and dismemberment	311	308	306		308	
Long term care	6,271	6,390	7,025		6,390	
Other health	660	639	631		639	
Total Accident & health reserves	7,242	7,337	7,962		7,337	
DAC/VOBA/FSR's roll forward						
Balance at beginning of period	559	550	544		559	
Capitalized during the period	31	30	41		61	
Amortized during the period	(38)	(34)	(40)		(71)	
Other	(3)	(2)	(3)		(4)	
Balance at end of period	550	544	541		544	



Aegon Americas Retirement Plans						unaudited
						nts in millions
	USD	Half	Voar		USD Full '	Voar
	First Half	Second Half		Second Half	2019	2020
	2019	2019	2020	2020	2019	2020
Written sales						
Large markets	7,921	2,405	1,973		10,326	
Middle markets	1,973	2,286	1,463		4,259	
Total written sales	9,894	4,691	3,436		14,585	
Underlying earnings before tax	76	84	27		160	
Return on net revenue	24.3%	26.0%	9.4%		25.2%	
Retirement Plans margin, basis points (annualized)	7	8	3		8	
Account balances						
Retirement Plans - services	226,360	213,051	207,239		213,051	
Retirement Plans - annuities	3,122	3,032	3,008		3,032	
Total account balances	229,482	216,083	<b>210,247</b>		216,083	
	-, -	-,	- ,		,	
Retirement Plans - services roll forward						
Account balances at beginning of period	200,172	226,360	213,051		200,172	
Deposits	19,025	15,295	18,237		34,320	
Withdrawals	(20,564)	(42,309)	(18,900)		(62,872)	
Other	27,726	13,705	(5,150)		41,431	
Total account balance at end of period	226,360	213,051	207,239		213,051	
DAC/VOBA/FSR's roll forward						
Balance at beginning of period	498	499	499		498	
Capitalized during the period	15	12	12		27	
Amortized during the period	(15)	(14)	(15)		(29)	
Shadow accounting adjustments	` 1 <sup>′</sup>	` 1	` 1 <sup>′</sup>		` 2 <sup>´</sup>	
Balance at end of period	499	499	497		499	
Number of pension participants serviced (thousands)	4,419	4,026	4,108		4,026	



Aegon Americas Mutual Funds						unaudited
					amour	nts in millions
	USD				USD	
		Half	Year		Full	⁄ear
	First Half	Second Half	First Half	Second Half	2019	2020
	2019	2019	2020	2020		
Deposits						
Agency	8	6	9		14	
Banks	251	243	313		494	
Fee planners/wirehouse/brokers-dealers	2,945	2,684	4,304		5,629	
Total deposits	3,205	2,933	4,626		6,137	
Underlying earnings before tax	19	18	9		37	
MF margin, basis points (annualized)	20	18	8		19	
Account balance roll forward						
Account balances beginning of period	17,978	20,052	20,692		17,978	
Deposits	3,205	2,933	4,626		6,137	
Withdrawals	(3,401)	(3,054)	(4,610)		(6,454)	
Other	2,270	761	(81)		3,031	
Total account balance at end of period	20,052	20,692	20,627		20,692	
Gross investment return to mutual fund holder	12.7%	3.8%	(0.4%)		17.0%	



Aegon Americas						unaudited
Variable Annuities					amou	nts in millions
	USD				USD	ints in millions
		Half \	/ear			Year
	First Half	Second Half	First Half	Second Half	2019	
	2019	2019	2020	2020		
Deposits						
Agency	7	9	6		15	
Banks	125	150	102		275	
Fee planners/wirehouse/brokers-dealers	1,169	1,568	1,248		2,737	
Direct	393	290	124		684	
Total deposits	1,695	2,017	1,479		3,711	
Underlying earnings before tax	202	221	175		423	
VA margin, basis points (annualized)	57	59	47		59	
Insurance and investment contracts - account of policyholders roll forward						
Insurance and investment contracts - account of policyholders beginning of period	67,854	73,634	76,345		67,854	
Deposits	1,695	2,017	1,479		3,711	
Lapses and deaths	(3,146)	(3,388)	(2,839)		(6,534)	
Other	7,232	4,082	(2,128)		11,313	
Total insurance and investment contracts - account of policyholders end of period	73,634	76,345	72,857		76,345	
Total fixed account end of period	879	918	935		918	
Total insurance and investment contracts - account of policyholders	74,513	77,263	73,792		77,263	



Aegon Americas Variable Annuities - continued						unaudited
Variable Alliances - Continued					amoun	ts in million
	USD				USD	C3 111 1111111011
		Half	Year		Full Y	ear
	First Half	Second Half	First Half	Second Half	2019	202
	2019	2019	2020	2020		
Minimum guarantee net amount at risk						
GMDB only	794	697	766		697	
GMDB and GMLB	1,403	1,286	2,936		1,286	
GMLB only	35	32	332		32	
Total net amount at risk	2,232	2,016	4,033		2,016	
DAC/VOBA/FSR's roll forward						
Balance at beginning of period	2,115	2,161	2,143		2,115	
Capitalized during the period	75	99	79		174	
Amortized during the period	(6)	(119)	(257)		(125)	
Shadow accounting adjustments	(23)	` 2 <sup>^</sup>	(2)		(21)	
Balance at end of period	2,161	2,143	1,964		2,143	
Gross investment return to policyholder	11.9%	6.7%	(1.9%)		19.5%	
Variable Annuities						
Surrenders and withdrawals	7.8%	8.1%	6.8%		8.5%	
Deaths	1.3%	1.1%	1.2%		1.3%	
Variable Annuities	9.1%	9.2%	8.0%		9.8%	



Aegon Americas					unaudite
Fixed Annuities				amounto	s in million
	USD			USD	5 111 11111111011
		Half		Full Yea	ar
	First Half	Second Half	First Half Second Half	2019	202
	2019	2019	2020 2020		
Underlying earnings before tax	69	42	35	110	
US retail deferred annuities yield and spread inform	nation (annualiz	ed)			
Average yield on investments	5.0%	4.6%	3.4%	4.8%	
Average crediting rate	3.0%	3.1%	3.1%	3.1%	
Average crediting rate on new business	1.3%	1.3%	1.3%	1.3%	
Average gross spread	2.0%	1.6%	0.3%	1.8%	
Average underlying gross spread	1.6%	1.5%	1.2%	1.5%	
Average gross guaranteed rate	2.8%	2.9%	2.9%	2.9%	
US retail deferred annuities lapse and death rates (	(annualized)				
Surrenders and withdrawals	10.4%	8.6%	7.0%	9.6%	
Deaths	3.9%	3.4%	3.6%	3.7%	
Total	14.3%	12.0%	10.6%	13.2%	
Deposits					
Agency	17	26	38	43	
Banks	345	316	302	661	
Fixed annuity deposits	362	341	341	704	
Account balance roll forward					
General account annuities beginning of period	10,349	9,971	9,832	10,349	
Deposits	157	168	198	325	
Lapses and deaths	(742)	(626)	(559)	(1,367)	
Interest credited	`166 <sup>´</sup>	162	`147 <sup>´</sup>	328	
Other	40	157	(10)	198	
Total general account annuities end of period	9,971	9,832	9,608	9,832	
Fixed account of variable annuities	(879)	(918)	(935)	(918)	
Total Fixed Annuity balances	9,092	8,914	8,674	8,914	
DAC/VOBA/FSR's roll forward					
Balance at beginning of period	59	52	36	59	
Capitalized during the period	2	2	4	3	
Amortized during the period	19	(2)	2	17	
Shadow accounting adjustments	(27)	(15)	(10)	(42)	
Balance at end of period	52	36	32	36	



Aegon Americas Latin America				<b>una</b> amounts in l	udited
	USD			USD	HIIIIOHS
		Half	Year	Full Year	
	First Half	Second Half	First Half Second Ha		2020
	2019	2019	2020 202	.0	
Underlying earnings before tax	4	11	5	15	
Net income / (loss)	(11)	5	2	(6)	
Net underlying earnings	2	8	2	10	
Gross premiums					
Life insurance	88	112	88	201	
Accident and health	-	-	-	-	
Property & casualty insurance	_	_	_		
Total gross premiums	88	112	88	201	
Investment income	3	3	(1)	6	
Fee and commission income	-	-	-	-	
Other revenues	4	5	5	8	
Total revenues	95	120	92	215	
New life sales					
Single premiums	-	-	-	-	
Recurring premiums annualized	25	48	29	73	
Deposits					
Gross deposits	137	226	84	364	
Net deposits	(5)	172	(7)	167	



Aegon Americas	unaudited
Investments general account	
amounts in millions, except for the in	npairment data USD
	June 30, 2020
Cash / Treasuries / Agencies	19,780
Investment grade corporates	42,132
High yield (and other) corporates	2,638
Emerging markets debt	1,581
Commercial MBS	3,751
Residential MBS	2,950
Non-housing related ABS	2,477
Subtotal	75,307
Residential mortgage loans	10
Commercial mortgage loans	10,193
Total mortgages	10,203
. com mongages	
Convertibles & preferred stock	188
Common equity & bond funds	317
Private equity & hedge funds	1,482
Total equity like	1,987
Real estate	1,782
Other	572
Investments general account (excluding policy loans)	89,851
Policyholder loans	2,185
Investments general account	92,037
Impairments as bps (Half Year)	17

	unaudited
amoi	unts in millions
USD	
Dec. 31,	June 30,
2019	2019
15,279	16,743
39,143	37,703
2,268	2,363
1,540	1,671
3,848	3,718
2,570	3,232
2,517	2,661
67,166	68,091
10	12
10,043	9,543
10,053	9,555
10,055	3,333
285	286
327	329
1,830	1,785
2,441	2,401
1,879	1,200
526	559
82,065	81,806
2,207	2,206
84,272	84,012
(6)	3
(6)	3

Structured assets and corporate bonds						amouni	s in million
	USD					amoun	.5 111 11111101
			Ju	ine 30, 2020			
	AAA	AA	Α	BBB	<bbb< th=""><th>NR</th><th>Tota</th></bbb<>	NR	Tota
Structured assets by rating							
Commercial MBS	2,801	783	123	11	32	-	3,75
Residential MBS	1,493	197	25	27	1,207	-	2,95
Non-housing related ABS	984	314	895	172	112	-	2,47
Total	5,278	1,294	1,044	211	1,350	-	9,177
Credits by rating							
IG Corporates	545	2,113	18,192	21,282	_	-	42,13
High yield corporate	_	_	-	_	2,638	-	2,63
Emerging Markets debt	-	210	379	623	369	-	1,58
Total	545	2,322	18,571	21,905	3,006	-	46,350
Cash / Treasuries / Agencies							19,780
Total	5,823	3,617	19,615	22,115	4,357	-	75,307



Aegon Americas Investments general account (II)				unaudited
	1100			in millions
	USD Jun. 30, 2019 [	Dec 31 2010	USD Jun. 30, 2020 Dec	31 2020
	Juli. 30, 2013 1	JCC. 31, 2017	Juli. 30, 2020 Dec	51, 2020
Available-for-sale				
Bonds				
AAA	14,280	13,948	15,882	
AA	3,907	4,089	4,371	
A	16,833	17,853	19,735	
BBB	20,445	20,962	22,115	
BB	1,485	1,438	2,059	
В	1,229	1,048	761	
CCC or lower	1,724	1,676	1,524	
Shares	335	325	247	
Money market investments	7,348	5,365	8,066	
Other	569	533	, 577	
Total available-for-sale (at fair value)	68,156	67,237	75,337	
Loans				
Policy loans	2,206	2,207	2,185	
Mortgage loans	9,555	10,053	10,203	
Total loans (at amortized cost)	11,761	12,260	12,388	
Real estate (at fair value)	567	733	666	
Financial assets at fair value through profit or loss				
Assets backing liabilities at fair value <sup>1</sup>	1,079	1,038	1,018	
Assets backing liabilities at fair value	1,079	1,050	1,010	
Assets not backing liabilities at fair value:				
Common stock <sup>1</sup>	_	_	_	
Limited partnerships	2,408	2,969	2,593	
Real estate	633	1,146	1,116	
Hedge funds	788	785	419	
Other	987	1,039	1,058	
Other <sup>1</sup>	41	35	35	
Total financial assets at fair value through profit or loss	3,527	4,042	3,645	
	-,	,	-,	
Investments general account	84,012	84,272	92,037	

<sup>&</sup>lt;sup>1</sup> The value as per June 30, 2019 and December 31, 2019 of 'Assets not backing liabilities' had a misclassification that has been corrected retroactively. The assets 'Common stock' has decreased by USD 169 (June 30, 2019) and USD 178 million (December 31, 2019) and 'Other' has decreased by USD 512 (June 30, 2019) and USD 481 million (December 31, 2019). The 'Assets backing liabilities' has increased with those amounts.



Investments portfoli	o - Aegon US					
	USD				ar	nounts in million
			June 30, 2	020		
Corporate bonds 1			Gross	Gross	Net	% Fai
	Fair	Amortized	unrealized	unrealized	unrealized	value t
	value	cost	gain	(loss)	gain/(loss)	amortized cos
Financial			3	` ,	3 / ( /	
Banking	6,599	5,855	773	(30)	744	112.79
Brokerage	291	262	30	` -	30	111.49
Insurance	3,453	2,877	592	(15)	576	120.0%
Other finance	199	208	7	(16)	(9)	95.6%
REIT's	2,137	1,986	163	(12)	150	107.6%
Total financial	12,679	11,188	1,564	(73)	1,491	113.3%
Industrial						
Basic industry	1,576	1,369	214	(6)	207	115.29
Capital goods	2,544	2,236	329	(20)	308	113.89
Communications	3,371	2,777	607	(12)	595	121.49
Consumer cyclical	3,392	2,995	441	(44)	397	113.39
Consumer non-cyclical	7,079	5,879	1,214	(13)	1,200	120.49
Energy	3,733	3,491	375	(133)	242	106.99
Other industry	115	104	10	-	10	110.09
Technology	2,767	2,338	430	(1)	429	118.49
Transportation	2,399	2,197	240	(38)	202	109.2%
Total industrial	26,976	23,385	3,860	(268)	3,591	115.4%
Utility						
Electric	4,432	3,761	681	(10)	671	117.89
Natural gas	323	295	32	(5)	28	109.49
Other utility	359	300	59		59	119.5%
Total utility	5,114	4,357	772	(15)	757	117.4%
Total	44,769	38,930	6,196	(357)	5,839	115.0%

IFRS Basis - Includes Available for Sale and Fair Value Through Profit/Loss assets.  $^1$  Corporate bonds, excluding Emerging Market Debt and Convertible Bonds.

Aegon Americas Investments portfoli	o - Aegon US				ar	unaudited
	USD					
			June 30, 2	020		
Structured assets	Fair value	Amortized cost	Gross unrealized gain	Gross unrealized (loss)	Net unrealized gain/(loss)	% Fair value to amortized cost
Commercial MBS	3,751	3,617	173	(40)	133	103.7%
Residential MBS	2,950	2,692	291	(33)	257	109.6%
Non-housing related ABS	1,930	1,891	67	(28)	39	102.1%
CDOs	547	565	7	(25)	(18)	96.9%
Total	9,177	8,765	539	(127)	412	104.7%



## Reporting structure

# Aegon the Netherlands

Life

Non-life

Banking

Service business

Investments general account

Structured assets and corporate bonds



Aegon the Netherlands Earnings & sales						unaudited
	EUR				amour EUR	nts in millions
	Loit	Half	Year		Full	⁄ear
	First Half	Second Half		Second Half	2019	2020
	2019	2019	2020	2020		
Life	262	235	213		497	
Non-life	10	21	13		31	
Banking	48	54	61		102	
Service business	7	11	33		18	
Underlying earnings before tax	328	320	321		648	
Fair value items	(459)	94	1,380		(365)	
Realized gains/(losses) on investments	230	11	2		240	
Net impairments	(9)	(16)	(66)		(26)	
Other income/(charges)	4	(5)	(48)		(1)	
Income before tax	93	403	1,589		496	
Income tax	(26)	(87)	(315)		(113)	
Net income / (loss)	67	316	1,274		383	
Net underlying earnings	254	240	238		494	
Gross premiums						
Life insurance	852	913	978		1,765	
Accident & health insurance	164	64	169		228	
Property & casualty insurance	66	64	66		130	
Total gross premiums	1,081	1,042	1,212		2,123	
New life sales						
Single premiums	406	749	413		1,155	
Recurring premiums annualized	12	9	6		21	
Total recurring plus 1/10 single	52	84	47		136	
New premiums production accident & health insurance	10	5	14		16	
New premiums production property & casualty insurance	6	6	7		12	
Deposits						
Gross deposits	6,121	7,086	7,580		13,207	
Net deposits	749	696	691		1,445	
Market consistent value of new business						
MCVNB	-	2	(4)		2	
MCVNB / PVNBP (%)	0.0%	0.1%	-0.5%		0.1%	



Aegon the Netherlands Life						unaudite	
LIIG					amour	nts in million	
	EUR		EUR				
	Half Year				Full Year		
	First Half	Second Half	First Half	Second Half	2019	202	
	2019	2019	2020	2020			
Underlying earnings before tax	262	235	213		497		
New life sales							
Single premiums	406	749	413		1,155		
Recurring premiums annualized	12	9	6		21		
Total recurring plus 1/10 single	52	84	47		136		
Account Balances							
Insurance contracts - general account							
Group pension contracts	35,435	36,405	39,574		36,405		
Traditional individual life	3,309	3,149	3,024		3,149		
Total account balance Insurance contract - general account	38,744	39,554	42,599		39,554		
Insurance contracts - account of policyholders							
Group pension contracts with separated accounts	12,784	12,101	11,881		12,101		
Unit-linked	12,555	13,227	12,245		13,227		
Total account balance Insurance contract - account of policyholders	25,339	25,328	24,126		25,328		
Investment contracts	2,460	2,500	2,559		2,500		
Total account balances end of period	66,543	67,382	69,284		67,382		
Insurance contracts - general account roll forward							
Account balances at beginning of period	33,882	38,744	39,554		33,882		
Premiums	, 555	638	663		1,192		
Withdrawals / benefits	(851)	(882)	(856)		(1,732)		
Other	5,158	1,054	3,237		6,212		
Total account balance at end of period	38,744	39,554	42,599		39,554		
Insurance contracts - account of policyholders roll forward							
Account balances at beginning of period	23,855	25,339	25,328		23,855		
Premiums	295	272	315		567		
Withdrawals / benefits	(815)	(664)	(673)		(1,479)		
Other	2,004	381	(843)		2,385		
Total account balance at end of period	25,339	25,328	24,126		25,328		



Aegon the Netherlands Non-life						unaudited
				amounts in millions		
	EUR				EUR	
		Half \	Full Year			
	First Half	Second Half	First Half	Second Half	2019	2020
	2019	2019	2020	2020		
New premium production						
Accident & health insurance	10	5	14		16	
Property & casualty insurance	6	6	7		12	
Total Non-life production	16	11	21		27	
Underlying earnings before tax	10	21	13		31	
Property & casualty insurance and Acciden	t & health ratios					
Claim ratio	65.0%	55.7%	63.0%		55.7%	
Cost ratio	32.0%	34.5%	35.0%		34.5%	
Combined ratio	97.0%	90.3%	98.0%		90.3%	



Aegon the Netherlands Banking						unaudited
	EUR				amoui EUR	nts in millions
		Half	Year		Full `	Year
	First Half 2019	Second Half 2019	First Half 2020	Second Half 2020	2019	2020
Net interest margin	121	125	127		246	
Net fee income	7	9	10		15	
Total income	128	134	137		262	
Underlying earnings before tax	48	54	61		102	
Balance sheet on statutory basis						
Loans	11,896	12,609	13,189		12,609	
Total assets	15,212	15,735	16,255		15,735	
Customer savings	11,063	11,517	11,925		11,517	
Loan to deposit ratio	103.1%	107.0%	105.0%		105.0%	
Customer savings roll-forward						
Account balances beginning of period	10,586	11,063	11,517		10,586	
Deposits	5,750	6,744	7,205		12,494	
Withdrawals	(5,310)	(6,324)	(6,830)		(11,634)	
Interest credited	38	34	34		72	
Account balances at end of period	11,063	11,517	11,925		11,517	
Selected ratios ¹						
Cost / income ratio	62.0%	53.1%	55.2%		57.4%	
Net interest margin	1.7%	1.6%	1.6%		1.6%	
Core Tier-1 ratio	21.5%	19.8%	21.5%		19.8%	

 $<sup>^{1}</sup>$  The ratios shown on this page represent the group external reporting view and not the standalone legal entity view.



Aegon the Netherlands Service business						unaudited
	EUR				amou EUR	ints in millions
	EUR	Half		Year		
	First Half	Second Half		Second Half	2019	
	2019	2019		2020		
Net interest margin	11	14	11		25	
Net fee income	90	95	100		185	
Total income	101	109	111		210	
Underlying earnings before tax	7	11	33		18	
onach, mg cannings zerere tax	-					
Deposits						
Gross deposits	371	342	375		713	
Net deposits	309	276	317		586	
PPI Assets under Management roll-forward						
Account balances beginning of period	2,345	3,030	3,487		2,345	
Deposits	371	342	334		713	
Withdrawals	(62)	(66)	(118)		(128)	
Markets	375	181	(1)		557	
Account balances at end of period	3,030	3,487	3,702		3,487	
Number of pension participants serviced (thousands)	3,722	3,744	3,871		3,744	
Mortgage production						
Of which third-party investor demand	1,877	1,540	3,724		3,417	
Of which own account	1,312	2,682	1,860		3,994	



Aegon the Netherlands Investments general account	unaudited
amounts in millions, except for i	mpairment data EUR
	June 30, 2020
Cash / Treasuries / Agencies Investment grade corporates High yield (and other) corporates Emerging markets debt Commercial MBS Residential MBS	16,849 9,157 344 249 12 282
Non-housing related ABS Subtotal	1,368 <b>28,260</b>
Residential mortgage loans Commercial mortgage loans Total mortgages	30,167 36 <b>30,203</b>
Common equity & bond funds Private equity & hedge funds	61 1,342
<b>Total equity like</b> Real estate Other	<b>1,404</b> 2,381 4,335
Investments general account (excluding policy loans)	66,583
Policyholder loans	1
Investments general account	66,584
Impairments as bps (Half Year)	15

	unaudited
amo	unts in millions
EUR	
Dec. 31,	June 30,
2019	2019
15,962	16,245
5,149	4,009
36	-,005
179	237
13	19
311	352
1,123	1,724
22,773	22,586
29,532	29,216
36	35
29,567	29,251
101	148
1,355	1,425
1,456	1,572
2,229	2,237
4,731	4,471
60,756	60,117
1	1
60,757	60,118
50,757	30,110
8	6

Structured assets and corporate bonds						amoun	nts in million
	EUR					arriouri	103 111 111111101
			June 30, 2	020			
	AAA	AA	Α	BBB	<bbb< th=""><th>NR</th><th>Tot</th></bbb<>	NR	Tot
Structured assets by rating							
Commercial MBS	12	-	-	-	-	-	1
Residential MBS	207	68	7	-	-	-	28
Non-housing related ABS	1,196	104	38	21	9	-	1,36
Total	1,415	172	45	21	9	-	1,662
Credits by rating							
IG Corporates	249	1,862	5,375	1,672	-	-	9,15
High yield corporate	-	-	-	· -	344	-	34
Emerging Markets debt	-	3	81	152	13	-	24
Total	249	1,865	5,455	1,824	357	-	9,750
Cash / Treasuries / Agencies							16,84
Total	1,664	2,037	5,500	1,844	366	-	28,260



### Reporting structure

# Aegon United Kingdom

Existing business

Digital solutions

Investments general account

Structured assets and corporate bonds

Aegon United Kingdom Earnings & sales						unaudited
	GBP				amou GBP	nts in millions
	GDF	Half	Year			Year
	First Half 2019	Second Half 2019	First Half 2020	Second Half 2020	2019	
Existing business	46	40	46		86	
Digital solutions	14	22	25		36	
Underlying earnings before tax	61	61	71		122	
Fair value items	(67)	(49)	78		(115)	
Realized gains/(losses) on investments	(67)	(49)	76		(113)	
Net impairments	1	2	_		-	
Other income/(charges)	(14)	(19)	(47)		(33)	
Income before tax	(19)	(4)	102		(23)	
Income tax attributable to policyholder return	(32)	(12)	5		(44)	
Income before tax on shareholders return	(51)	(16)	107		(67)	
Income tax on shareholders return	12	25	(7)		38	
Net income / (loss)	(39)	9	100		(29)	
Net underlying earnings	53	88	72		141	
Number of customers / pension participants serviced (thousands)	3,796	3,926	3,974		3,926	
New life sales						
Recurring life premiums annualized	18	18	17		36	
Deposits						
Gross deposits <sup>1</sup>	3,145	5,405	6,374		8,550	
Net deposits	(2,414)	(644)	1,795		(3,058)	
A costs under administration						
Assets under administration	150 520	172 167	170.016		150 520	
Balance at beginning of period	158,538	173,167	179,016		158,538	
Deposits <sup>1</sup> Outflows	3,106	5,444	6,374		8,550	
Other / Transfers	(5,518)	(6,090)	(4,579)		(11,609)	
Markets	17,041	6,495	(6,351)		23,536	
Balance at end of period	17,041	179,016	174,459		179,016	
	•	,	•			
Market consistent value of new business						
MCVNB	46	32	38		78	
MCVNB / PVNBP (%)	0.7%	0.7%	0.8%		0.7%	

 $<sup>^{1}</sup>$  Note that the institutional business included in the Digital Solutions line of business is included on a net basis.



Aegon United Kingdom Earnings & sales						unaudited		
	EUR				amour EUR	nts in millions		
	LOIC	Half	Year		Full Year			
,	First Half 2019	Second Half 2019	First Half 2020	Second Half 2020	2019	2020		
Existing business	53	45	52		98			
Digital solutions	16	25	29		41			
Underlying earnings before tax	70	70	81		139			
Fair value items	(76)	(55)	89		(131)			
Realized gains/(losses) on investments	1	2	-		3			
Net impairments	-	-	_		-			
Other income/(charges)	(16)	(22)	(53)		(38)			
Income before tax	(22)	(5)	117		(27)			
Income tax attributable to policyholder return	(37)	(13)	6		(50)			
Income before tax on shareholders return	(59)	(18)	123		(76)			
Income tax on shareholders return	14	`29 <sup>´</sup>	(8)		`43			
Net income / (loss)	(44)	11	114		(34)			
Net underlying earnings	61	100	83		161			
Number of customers / pension participants serviced (thousands)	3,796	3,926	3,974		3,926			
New life sales								
Recurring life premiums annualized	21	20	19		41			
Deposits								
Gross deposits <sup>1</sup>	3,602	6,147	7,295		9,749			
Net deposits	(2,766)	(722)	2,054		(3,487)			
Assets under administration								
Balance at beginning of period	176,624	193,526	211,278		176,624			
Deposits <sup>1</sup>	3,558	6,191	7,296		9,749			
Outflows	(6,321)	(6,916)	(5,241)		(13,237)			
Other / Transfers	144	11,159	(14,138)		11,304			
Markets	19,521	7,317	(7,270)		26,837			
Balance at end of period	193,526	211,278	191,924		211,278			
Market consistent value of new business								
MCVNB	52	36	43		89			
MCVNB / PVNBP (%)	0.7%	0.7%	0.8%		0.7%			
ויוכעועט / רעועטר (ייני)	0.7%	0.7%	0.0%		0.7%			

<sup>&</sup>lt;sup>1</sup> Note that the institutional business included in the Digital Solutions line of business is included on a net basis.



Aegon United Kingdom Existing business					amour.	unaudited	
	GBP				GBP	its iii iiiiiiioiis	
	02.	Half	Year		Full Year		
	First Half 2019	Second Half 2019	First Half 2020	Second Half 2020	2019	2020	
Underlying earnings before tax	46	40	46		86		
Assets under administration (Unit-linked¹)							
Balance at beginning of period	30,854	32,945	33,252		30,854		
Gross deposits	960	929	845		1,889		
Outflows	(1,414)	(1,493)	(1,090)		(2,906)		
Upgrade	(972)	(566)	(863)		(1,538)		
Markets	3,517	1,437	(346)		4,953		
Balance at end of period	32,945	33,252	31,798		33,252		
Insurance and investment contract reserves Unit-linked Annuity	31,874 676	32,260 656	30,925 632		32,260 656		
With-profits	4,691	4,624	4,671		4,624		
Other  Total account balance at end of period	946 <b>38,186</b>	1,197	1,255 <b>37,482</b>		1,197 <b>38,737</b>		
Insurance and investment contract roll forward	38,186	38,737	37,462		36,737		
Balance at beginning of period	35,729	38,186	38,737		35,729		
Deposits	1,140	1,262	1,310		2,402		
Withdrawals / benefits	(2,780)	(2,450)	(2,501)		(5,231)		
Other	4,097	1,739	(64)		5,836		
Total account balance at end of period	38,186	38,737	37,482		38,737		
DAC / VOBA roll forward							
Balance at beginning of period	697	670	642		697		
Amortized during the period	(28)	(28)	(24)		(56)		
Balance at end of period	(20) <b>670</b>	( <u>2</u> 8)	618		<b>642</b>		

 $<sup>^{1}</sup>$  Assets under Administration include all Unit-linked reserves and also Unitised With Profits unit reserves. Other small changes / exclusions also apply.



Aegon United Kingdom Digital solutions						unaudited
	GBP				amoun GBP	ts in millions
	GDP	Half		Full Year		
	First Half	Second Half	First Half	Second Half	2019	2020
	2019	2019	2020	2020		
Underlying earnings before tax	14	22	25		36	
Life recurring premiums annualized	18	18	17		36	
Assets under administration						
Balance at beginning of period	127,684	140,222	145,764		127,684	
Deposits	2,146	4,515	5,529		6,661	
Outflows	(4,105)	(4,598)	(3,489)		(8,702)	
Upgrade	972	566	863		1,538	
Other / Transfers	-	-	-		· -	
Markets	13,525	5,058	(6,005)		18,583	
Balance at end of period	140,222	145,764	142,661		145,764	
Revenue charge, basis points (annualized)	18	17	18		17	
Insurance and investment contract roll forward						
Account balances at beginning of period	32,717	38,404	41,392		32,717	
Deposits	3,838	3,600	3,346		7,438	
Withdrawals / benefits	(2,159)	(2,409)	(1,758)		(4,569)	
Other	4,008	1,797	(1,339)		5,805	
Total account balance at end of period	38,404	41,392	41,641		41,392	
DAC roll forward						
Balance at beginning of period	174	179	187		174	
Capitalized during the period	29	31	28		60	
Amortized during the period	(23)	(24)	(25)		(47)	
Balance at end of period	179	187	191		187	



Aegon United Kingdom Investments general account	unaudited
amounts in millions, except for the	impairment data GBP
	June 30, 2020
Cash / Treasuries / Agencies Investment grade corporates High yield (and other) corporates Emerging markets debt Commercial MBS Residential MBS Non-housing related ABS Housing related ABS	454 336 - 13 110 - 45 20
Subtotal  Common equity & bond funds  Total equity like	977 11
Other	840
Investments general account (excluding policy loans)	1,828
Investments general account	1,828

	unaudited
amo GBP	ounts in millions
Dec. 31, 2019	June 30, 2019
456 330 - 13 109 - 42 19	489 338 - 13 115 - 41 19
15	68
<b>15</b> 740	<b>68</b> 693
1,724	1,775
1,724	1,775

Aegon United Kingdom Structured assets and corporate bor	nde						unaudited
Structured assets and corporate bor						amounts	s in million
	GBP						
			June 30, 20	120			
	AAA	AA	Α	BBB	<bbb< td=""><td>NR</td><td>Tota</td></bbb<>	NR	Tota
Structured assets by rating							
Commercial MBS	21	11	39	38	1	-	110
Residential MBS	-	-	-	-	-	-	-
Non-housing related ABS	-	-	29	15	-	-	45
Housing related ABS	-	-	20	-	-	-	20
Total	21	11	88	54	1	-	175
Credits by rating							
IG Corporates	18	115	150	52	-	-	336
High yield corporate	-	-	-	-	-	-	-
Emerging Markets debt	-	-	13	-	-	-	13
Total	18	115	163	52	-	-	348
Cash / Treasuries / Agencies							454
Total	39	126	251	106	1	-	977



### Reporting structure

# Aegon International

Return on capital - net underlying earnings

Investments general account

Structured assets and corporate bonds



International Earnings & sales				uı	naudite
_	EUR			amounts i	n millior
	EUK	Half '	Vone	Full Year	
	First Half	Second Half	First Half Second Half	2019	202
	2019	2019	2020 2020	2019	202
Hadaabiaa saaainaa bafaas taa	2019	2019	2020 2020		
Underlying earnings before tax		22	2.4	40	
Spain & Portugal	19	23	24	42	
Hungary	22	21	23	43	
TLB	30	34	25	64	
China	9	5	9	14	
Others	(9)	(9)	(6)	(18)	
Underlying earnings before tax	71	73	75	144	
Fair value items	(6)	8	(1)	2	
Realized gains/(losses) on investments	19	17	`8 <sup>'</sup>	36	
Net impairments	(1)	1	(5)	-	
Other income/(charges)	24	(9)	25	15	
Income before tax	108	90	102	198	
Income tax	(11)	(22)	(11)	(33)	
Net income / (loss)	98	67	91	165	
recement / (1033)	50	O7	31	103	
Net underlying earnings	53	52	59	105	
Gross premiums					
Life insurance	694	594	611	1,289	
Accident & health insurance	148	52	150	201	
Property & casualty insurance	193	189	194	382	
Total gross premiums	1,036	836	955	1,872	
Total gross premiums	1,030	830	955	1,672	
Investment income	188	191	187	379	
Fee and commission income	54	55	26	109	
Other revenues	1	1	1	2	
Total revenues	1,279	1,083	1,168	2,362	
New life sales					
	250	104	154	442	
Single premiums	259 105	184	154	443	
Recurring premiums annualized	131	114	112 <b>128</b>	220 <b>264</b>	
Total recurring plus 1/10 single	131	133	128	204	
New premium production accident & health insurance	20	21	16	41	
New premium production property & casualty insurance	59	58	53	117	
Deposits					
Gross deposits	182	176	163	358	
Net deposits	62	(42)	82	20	
	02	( )	0.2		
Market consistent value of new business				400	
MCVNB	69	59	36	128	
MCVNB / PVNBP (%)	6.8%	5.4%	4.1%	6.0%	



International Return on capital - net underlying earnings						unaudited
. , , , ,					amou	nts in millions YTD
			June 30,	2020		
	Spain & Portugal	Hungary	TLB	China	Others	Total International
	(EUR)	(EUR)	(EUR)	(EUR)	(EUR)	(EUR)
Net underlying earnings Average capital in units	16 656	21 130	19 919	9 103	(7) 361	59 2,169
Average capital in units, excluding revaluation reserves	629	122	595	84	349	1,778
Return on capital  Net underlying earnings / average capital in units excluding revaluation reserves	5.1%	35.1%	6.5%	21.8%	n.m.	6.6%

International						unaudited
Return on capital - Net underlying earnings		Half Y	ear		Full Y	/ear
	First Half	Second Half	First Half	Second Half	2019	2020
	2019	2019	2020	2020		
Spain & Portugal	3.6%	5.2%	5.1%		4.4%	
Hungary	33.3%	30.6%	35.1%		31.8%	
TLB	8.6%	8.6%	6.5%		8.6%	
China	26.7%	4.2%	21.8%		14.8%	
Others	n.m.	n.m.	n.m.		n.m.	
RoC	6.1%	5.7%	6.6%		5.9%	



Aegon International	unaudited
Investments general account	
amounts in millions, except for the in	
	EUR
	June 30,
	2020
Cook / Transveries / Agencies	939
Cash / Treasuries / Agencies Investment grade corporates	5,026
High yield (and other) corporates	222
Emerging markets debt	1.087
Commercial MBS	573
Residential MBS	139
Non-housing related ABS	423
Housing related ABS	-
Subtotal	8,409
	,
Residential mortgage loans	1
Commercial mortgage loans	-
Total mortgages	1
Convertibles & preferred stock	_
Common equity & bond funds	65
Private equity & hedge funds	-
Total equity like	66
Real estate	18
Other	105
Investments general account (excluding policy loans)	8,599
Policyholder loans	34
Investments general account	8,632
Impairments as bps (Half Year)	7

	unaudited
amo	unts in millions
EUR	arres iir millions
Dec. 31, 2019	June 30, 2019
ŕ	ŕ
771	766
4,976 196	4,652 252
988	252 998
584	565 61
128	61 454
463	454
- 8,106	- 7,748
8,106	7,748
1	1
-	-
1	1
-	1
77	91
_	_
77	92
19	19
113	141
8,316	8,001
57	54
8,373	8,055
(1)	1

Aegon International Structured assets and corporate bonds							unaudite
•						amoun	ts in millior
	EUR						
			Ju	ne 30, 2020			
	AAA	AA	Α	BBB	<bbb< td=""><td>NR</td><td>Tota</td></bbb<>	NR	Tota
Structured assets by rating							
Commercial MBS	405	146	13	9	-	-	573
Residential MBS	110	18	-	-	10	-	139
Non-housing related ABS	144	38	178	37	25	-	423
Housing related ABS	-	-	-	-	-	-	
Total	659	202	191	46	36	-	1,135
Credits by rating							
IG Corporates	60	294	2,138	2,534	-	-	5,026
High yield corporate	-	-	· -	1	220	-	222
Emerging Markets debt	-	41	166	570	308	2	1,087
Total	60	335	2,305	3,105	529	2	6,335
Cash / Treasuries / Agencies							939
Total	719	537	2,496	3,151	564	2	8,409



## Reporting structure

Aegon Asset Management

Account balances

External third-party flows



Aegon Asset Management Earnings & expenses				ı	unaudited
Lumings & expenses	5115			amounts	in millions
	EUR	Half \	Year	Full Yea	ar
	First Half	Second Half	First Half Second Half	2019	2020
	2019	2019	2020 2020		
Underlying earnings before tax by region					
Global Platforms	26	37	20	62	
Strategic Partnerships	34	35	51	69	
Other	1	7	-	8	
Underlying earnings before tax	60	79	71	139	
Fair value items	-	-	(7)	-	
Realized gains/(losses) on investments	-	-	1	-	
Net impairments	_	-	_	-	
Other income/(charges)	(1)	(5)	-	(7)	
Income before tax	59	73	64	133	
Income tax	(16)	(20)	(18)	(36)	
Net income / (loss)	43	54	46	97	
Net underlying earnings	44	57	51	102	
Management fees	243	258	250	501	
Performance fees	4	18	25	22	
Other	31	31	31	62	
Total revenue <sup>1</sup>	278	306	305	584	
General account	74	75	71	149	
Third-party	204	231	234	435	
Of which affiliates	43	48	42	91	
Of which external third-party	161	183	192	344	
Total revenue <sup>1</sup>	278	306	305	584	
Deposits					
Gross deposits	33,481	47,459	65,043	80,939	
Net deposits	3,241	3,600	395	6,841	
Operating expenses	219	226	232	445	
Cost/Income ratio	78.7%	73.8%	75.8%	76.1%	
Cost/Assets under management	0.3%	0.3%	0.3%	0.5%	

<sup>&</sup>lt;sup>1</sup> Net fees and commissions.



Aegon Asset Management Account balances						unaudited
	EUR				amoun EUR	ts in millions
	2011	Half `	Year		Full Y	'ear
	First Half	Second Half	First Half	Second Half	2019	2020
	2019	2019	2020	2020		
Account balances						
Global Platforms	257,369	265,660	274,122		265,660	
Strategic Partnerships	77,613	81,940	85,777		81,940	
Other	3,966	3,919	3,742		3,919	
Total assets under management	338,949	351,520	363,641		351,520	
Account balances						
General account <sup>1</sup>	113,377	113,827	128,645		113,827	
Third-party	225,571	237,693	234,996		237,693	
Of which affiliates <sup>1</sup>	65,051	67,535	65,076		67,535	
Of which external third-party <sup>2</sup>	160,521	170,158	169,919		170,158	
Assets under management	338,949	351,520	363,641		351,520	
Total balance roll forward						
Account balance at beginning of period	315,694	338,949	351,520		315,694	
Deposits & Withdrawals	(1,102)	(754)	8,316		(1,855)	
Market movements	25,177	9,542	7,476		34,719	
Currency movements	447	3,799	(3,744)		4,246	
Other	(1,267)	(16)	73		(1,284)	
Total account balance at end of period	338,949	351,520	363,641		351,520	
External third-party assets under management roll forward						
Account balance at beginning of period	149,208	160,521	170,158		149,208	
Deposits & Withdrawals	3,241	3,600	395		6,841	
Market movements	3,241 9,452	4,900	505		14,352	
Currency movements	9,452 120	4,900 900	(1,268)		1,020	
Other	(1,500)	236	130		(1,264)	
Total external third-party assets under management at end of period <sup>2</sup>	160,521	170,158	169,919		170,158	



 $<sup>^1</sup>$  Please note that the numbers provided in this line are also included in other primary segments.  $^2$  Includes pooled fund sales that are recognized on the balance sheet of Aegon UK. These assets are eliminated in our consolidated revenue generating investments.

Aegon Asset management External third-party flows						unaudited
• •					amoun	ts in millions
	EUR				EUR	
		Half \	rear ear		Full Y	ear
	First Half	Second Half	First Half	Second Half	2019	2020
	2019	2019	2020	2020		
Flows						
Global Platforms	7,734	8,208	9,414		15,942	
Strategic Partnerships	25,692	38,888	55,411		64,580	
Other	56	362	217		417	
Gross flows external third-party	33,481	47,459	65,043		80,939	
Global Platforms	740	1,203	(2,149)		1,944	
Strategic Partnerships	2,620	2,427	2,536		5,046	
Other	(119)	(30)	8		(149)	
Net flows external third-party	3,241	3,600	395		6,841	



## Other corporate information

Public ratings				
Company public ratings as of June 30, 2020	S&P Global	Moody's Investors Service	Fitch Ratings *	A.M. Best
Financial strength ratings				
Aegon USA	A+	A1	A+	Α
Aegon NL	A+	-	-	-
Aegon UK	A+	-	A+	-
Credit ratings				
Aegon N.V Long-term issuer	A-	А3	A-	-
Aegon N.V Senior debt	A-	А3	BBB+	-
Aegon N.V Subordinated debt	BBB	Baa1	BBB-	-
Aegon N.V Restricted Tier 1	BBB-	Baa3	BB+	-
Aegon N.V Commercial paper	A-2	P-2	F2	-

st On 14 May 2020 Fitch changed the outlook for all Aegon's ratings from stable to negative. All other ratings have a stable outlook.



### **Disclaimers**

#### Cautionary note regarding non-IFRS-EU measures

This document includes the following non-IFRS-EU financial measures: underlying earnings before tax, income before tax, market consistent value of new business, and return on equity. These non-IFRS-EU measures are calculated by consolidating on a proportionate basis Aegon's joint ventures and associated companies. The reconciliation of these measures, except for market consistent value of new business and return on equity, to the most comparable IFRS-EU measure is provided in the notes to the press release. Market consistent value of new business is not based on IFRS-EU, which are used to report Aegon's primary financial statements and should not be viewed as a substitute for IFRS-EU financial measures. Aegon may define and calculate market consistent value of new business differently than other companies. Return on equity is a ratio using a non-IFRS-EU measure and is calculated by dividing the net underlying earnings after cost of leverage by the average shareholders' equity adjusted for the revaluation reserve. Aegon believes that these non-IFRS-EU measures, together with the IFRS-EU information, provide meaningful supplemental information about the underlying operating results of Aegon's business including insight into the financial measures that senior management uses in managing the business.

#### Currency exchange rates

This document contains certain information about Aegon's results, financial condition and revenue generating investments presented in USD for the Americas and GBP for the United Kingdom, because those businesses operate and are managed primarily in those currencies. None of this information is a substitute for or superior to financial information about Aegon presented in EUR, which is the currency of Aegon's primary financial statements.

#### Forward-looking statements

The statements contained in this document that are not historical facts are forward-looking statements as defined in the US Private Securities Litigation Reform Act of 1995. The following are words that identify such forward-looking statements: aim, believe, estimate, target, intend, may, expect, anticipate, predict, project, counting on, plan, continue, want, forecast, goal, should, would, could, is confident, will, and similar expressions as they relate to Aegon. These statements are not guarantees of future performance and involve risks, uncertainties and assumptions that are difficult to predict. Aegon undertakes no obligation to publicly update or revise any forward-looking statements. Readers are cautioned not to place undue reliance on these forward-looking statements, which merely reflect company expectations at the time of writing. Actual results may differ materially from expectations conveyed in forward-looking statements due to changes caused by various risks and uncertainties. Such risks and uncertainties include but are not limited to the following:

- Changes in general economic and/or governmental conditions, particularly in the United States, the Netherlands and the United Kingdom;
- Changes in the performance of financial markets, including emerging markets, such as with regard to:
  - The frequency and severity of defaults by issuers in Aegon's fixed income investment portfolios;
  - The effects of corporate bankruptcies and/or accounting restatements on the financial markets and the resulting decline in the value of equity and debt securities Aegon holds; and
  - The effects of declining creditworthiness of certain public sector securities and the resulting decline in the value of government exposure that Aegon holds;
- Changes in the performance of Aegon's investment portfolio and decline in ratings of Aegon's counterparties;
- Lowering of one or more of Aegon's debt ratings issued by recognized rating organizations and the adverse impact such
  action may have on Aegon's ability to raise capital and on its liquidity and financial condition;
- Lowering of one or more of insurer financial strength ratings of Aegon's insurance subsidiaries and the adverse impact such action may have on the written premium, policy retention, profitability and liquidity of its insurance subsidiaries;
- The effect of the European Union's Solvency II requirements and other regulations in other jurisdictions affecting the capital Aegon is required to maintain;
- Changes affecting interest rate levels and continuing low or rapidly changing interest rate levels;
- Changes affecting currency exchange rates, in particular the EUR/USD and EUR/GBP exchange rates;
- Changes in the availability of, and costs associated with, liquidity sources such as bank and capital markets funding, as well as conditions in the credit markets in general such as changes in borrower and counterparty creditworthiness;
- Increasing levels of competition in the United States, the Netherlands, the United Kingdom and emerging markets;

- Catastrophic events, either manmade or by nature, including by way of example acts of God, acts of terrorism, acts of war and pandemics, could result in material losses and significantly interrupt Aegon's business;
- The frequency and severity of insured loss events;
- Changes affecting longevity, mortality, morbidity, persistence and other factors that may impact the profitability
  of Aegon's insurance products;
- Aegon's projected results are highly sensitive to complex mathematical models of financial markets, mortality, longevity, and other dynamic systems subject to shocks and unpredictable volatility. Should assumptions to these models later prove incorrect, or should errors in those models escape the controls in place to detect them, future performance will vary from projected results;
- Reinsurers to whom Aegon has ceded significant underwriting risks may fail to meet their obligations;
- Changes in customer behavior and public opinion in general related to, among other things, the type of products Aegon sells, including legal, regulatory or commercial necessity to meet changing customer expectations;
- Customer responsiveness to both new products and distribution channels;
- As Aegon's operations support complex transactions and are highly dependent on the proper functioning of information technology, operational risks such as system disruptions or failures, security or data privacy breaches, cyberattacks, human error, failure to safeguard personally identifiable information, changes in operational practices or inadequate controls including with respect to third parties with which we do business may disrupt Aegon's business, damage its reputation and adversely affect its results of operations, financial condition and cash flows;
- The impact of acquisitions and divestitures, restructurings, product withdrawals and other unusual items, including Aegon's ability to integrate acquisitions and to obtain the anticipated results and synergies from acquisitions;
- Aegon's failure to achieve anticipated levels of earnings or operational efficiencies as well as other cost saving and
  excess cash and leverage ratio management initiatives;
- Changes in the policies of central banks and/or governments;
- Litigation or regulatory action that could require Aegon to pay significant damages or change the way Aegon does business;
- Competitive, legal, regulatory, or tax changes that affect profitability, the distribution cost of or demand for Aegon's products:
- Consequences of an actual or potential break-up of the European monetary union in whole or in part, or the exit
  of the United Kingdom from the European Union and potential consequences if other European Union countries leave
  the European Union;
- Changes in laws and regulations, particularly those affecting Aegon's operations' ability to hire and retain key personnel, taxation of Aegon companies, the products Aegon sells, and the attractiveness of certain products to its consumers;
- Regulatory changes relating to the pensions, investment, and insurance industries in the jurisdictions in which Aegon operates;
- Standard setting initiatives of supranational standard setting bodies such as the Financial Stability Board and the
  International Association of Insurance Supervisors or changes to such standards that may have an impact on regional
  (such as EU), national or US federal or state level financial regulation or the application thereof to Aegon, including
  the designation of Aegon by the Financial Stability Board as a Global Systemically Important Insurer (G-SII); and
- Changes in accounting regulations and policies or a change by Aegon in applying such regulations and policies, voluntarily
  or otherwise, which may affect Aegon's reported results, shareholders' equity or regulatory capital adequacy levels.

This document contains information that qualifies, or may qualify, as inside information within the meaning of Article 7(1) of the EU Market Abuse Regulation (596/2014). Further details of potential risks and uncertainties affecting Aegon are described in its filings with the Netherlands Authority for the Financial Markets and the US Securities and Exchange Commission, including the Annual Report. These forward-looking statements speak only as of the date of this document. Except as required by any applicable law or regulation, Aegon expressly disclaims any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements contained herein to reflect any change in Aegon's expectations with regard thereto or any change in events, conditions or circumstances on which any such statement is based.



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### Publication dates results

February 11, 2021

2H 2020 Results

Aegon's 1H 2020 press release and Condensed consolidated interim financial statements are available on aegon.com.



## About Aegon

Aegon's roots go back 175 years — to the first half of the nineteenth century. Since then, Aegon has grown into an international company, with businesses in more than 20 countries in the Americas, Europe and Asia. Today, Aegon is one of the world's leading financial services organizations, providing life insurance, pensions and asset management. Aegon's purpose is to help people achieve a lifetime of financial security. More information: aegon.com.

