

# Financial supplement Q1 2013

aegon.com
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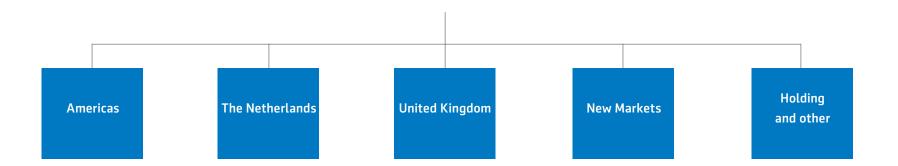
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# Reporting structure

# Aegon N.V.





Aegon N.V. Earnings overview - geographically										unaudited s in millions
	EUR					EUR			amount	3 111 11111110115
	LOIK		2012			LOIK		2013		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Underlying earnings before tax										
Americas	303	349	362	352	1,366	312				312
The Netherlands	81	74	85	85	325	85				85
United Kingdom	30	26	27	27	110	24				24
New Markets	88	64	70	52	274	62				62
Holding and other activities	(63)	(56)	(50)	(55)	(224)	(38)				(38)
Underlying earnings before tax	439	457	494	461	1,851	445				445
Net underlying earnings										
Americas	215	257	266	264	1,002	223				223
The Netherlands	64	59	68	69	260	65				65
United Kingdom	49	23	42	25	139	21				21
New Markets	59	44	46	36	185	39				39
Holding and other activities	(49)	(37)	(39)	(37)	(162)	(25)				(25)
Net underlying earnings	338	346	383	357	1,424	323				323
Net income										
Americas	286	222	303	245	1,056	109				109
The Netherlands	137	(40)	52	118	267	59				59
United Kingdom	47	49	39	38	173	18				18
New Markets	48	37	38	126	249	30				30
Holding and other activities	7	(19)	(55)	(96)	(163)	(12)				(12)
Net income	525	249	377	431	1,582	204				204



Net income

Aegon N.V. Earnings overview - geographical	lly										unaudited
						-	15			amount	ts in millions
		UR				El	JR				
	2012 as										
	previously	_									
	reported		Restatement II						12 (restated)		
	Full	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
	Year	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Underlying earnings before tax											
Americas	1,317	11	10	18	10	49	303	349	362	352	1,366
The Netherlands	315	2	3	3	2	10	81	74	85	85	325
United Kingdom	105	1	1	1	2	5	30	26	27	27	110
New Markets	274	1	_	1	2	5	88	64	70	52	274
Holding and other activities	(224)	_	_	_	_	_	(63)	(56)	(50)	(55)	(224)
Underlying earnings before tax	1,787	14	14	22	14	64	439	457	494	461	1,851
oneon, mg canmigo belore tax	_,,,					<u> </u>				.02	
Net underlying earnings											
Americas	971	7	7	11	6	31	215	257	266	264	1,002
The Netherlands	253	2	2	1	2	7	64	59	68	69	260
United Kingdom	135	1	-	2	1	4	49	23	42	25	139
New Markets	185	-	-	-	-	-	59	44	46	36	185
Holding and other activities	(162)	_	_	_	-	-	(49)	(37)	(39)	(37)	(162)
Net underlying earnings	1,382	10	9	14	9	42	338	346	383	357	1,424
Net income		_	_								
Americas	1,025	7	7	11	6	31	286	222	303	245	1,056
The Netherlands	291	(4)	(12)	(10)	2	(24)	137	(40)	52	118	267
United Kingdom New Markets	169 249	1	-	2	1	4	47	49	39 38	38	173 249
		-	-	-	-	-	48 7	(10)		126	-
Holding and other activities	(163)	<del>-</del>			-			(19)	(55)	(96)	(163)

Unaudited Unaudited

(5)

3

4

11

525

249

377

1,582

431

1,571



Aegon N.V.										unaudited
Summary financial and market highlights									amou	nts in millions
	FLID					FUR		except	per share data	a & employees
	EUR		2012			EUR		2013		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
Earnings summary	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Underlying earnings before tax										
Life	229	268	312	259	1,068	240				240
Individual savings and retirement products	125	116	105	144	490	120				120
Pensions	91	94	98	69	352	82				82
Non-life	9	(1)	(2)	9	15	8				8
Distribution	6	4	(1)	6	15	4				4
Asset Management	29	23	25	24	101	23				23
Other	(64)	(55)	(50)	(55)	(224)	(38)				(38)
Share in underlying earnings before tax of associates	14	8	7	5	34	6				6
Underlying earnings before tax	439	457	494	461	1,851	445				445
Fair value items	148	82	(142)	(77)	11	(286)				(286)
Realized gains/(losses) on investments	45	85	128	149	407	113				113
Impairment charges	(41)	(42)	(35)	(58)	(176)	(17)				(17)
Other income/(charges)	(17)	(254)	3	106	(162)	(4)				(4)
Run-off businesses	(2)	7	12	(15)	2	(14)				(14)
Income before tax	572	335	460	566	1,933	237				237
Income tax	(47)	(86)	(83)	(135)	(351)	(33)				(33)
Net income	525	249	377	431	1,582	204				204
Net underlying earnings	338	346	383	357	1,424	323				323
Shares										
Shares outstanding	1,880	1,914	1,943	1,943	1,943	1,943				1,943
Weighted average shares outstanding	1,880	1,886	1,919	1,943	1,907	1,943				1,943
Weighted average shares outstanding	1,000	1,000	1,919	1,545	1,907	1,945				1,343
Per share data										
Net income	0.25	0.08	0.17	0.20	0.70	0.08				0.08
Net underlying earnings	0.15	0.13	0.17	0.16	0.61	0.14				0.14
Dividend per common share	-	0.10	-	0.11	0.21	-				-
Common shareholders' equity per share	9.59	10.13	10.73	10.99	10.99	11.05				11.05
Trading statistics (Amsterdam Stock Exchange)										
High	4.52	4.20	4.50	4.89	4.89	5.17				5.17
Low	3.05	3.19	3.35	4.08	3.05	4.46				4.46
Close	4.16	3.64	4.05	4.80	4.80	4.69				4.69
Volume (average daily)	11,617,677	13,230,415	9,975,823	6,755,080	10,394,749	8,579,598				8,579,598
Employees excl. agents	21,491	21,122	21,050	20,902	20,902	20,889				20,889
Agents	2,807	2,764	2,858	2,748	2,748	2,903				2,903
Total number of employees excluding associates	24,298	23,886	23,908	23,650	23,650	23,792				23,792
Aegon's share of employees (including agents) in Associates	2,908	2,371	2,652	2,443	2,443	2,051				2,051
Aegon's share of employees (including agents) in Joint Ventures	770	763	757	757	757	766				766
Total	27,976	27,020	27,317	26,850	26,850	26,609				26,609



Aegon N.V. Sales									amoun	unaudited its in millions
	EUR					EUR				
			2012					2013		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Sales*	1,758	1,604	1,550	1,813	6,725	1,738				1,738
New life sales										
Life	226	216	194	229	865	195				195
Pensions	207	200	201	439	1,047	295				295
Share in new life sales of associates	12	12	10	9	43	9				9
Total recurring plus 1/10 single	445	428	405	677	1,955	499				499
New premium production accident & health insurance	195	187	190	196	768	225				225
New premium production general insurance	14	13	12	16	55	14				14
Gross deposits (on & off balance)										
Life	639	442	359	376	1,816	499				499
Individual savings & retirement products	1,721	1,827	1,984	2,112	7,644	2,441				2,441
Pensions	5,875	4,971	4,576	4,659	20,081	4,778				4,778
Asset Management - third party	2,803	2,514	2,504	2,095	9,916	2,282				2,282
Share in gross deposits of associates	5	3	3	4	15	4				4
Total gross deposits	11,043	9,757	9,426	9,246	39,472	10,004				10,004
Net deposits (on & off balance)										
Life	(223)	(112)	(515)	(277)	(1,127)	(179)				(179)
Individual savings & retirement products	(237)	(60)	70	(163)	(390)	308				308
Pensions	1,413	856	933	1,041	4,243	1,406				1,406
Asset Management - third party	1,289	605	1,136	386	3,416	127				127
Share in net deposits of associates	(3)	1	2	4	4	2				2
Total net deposits excluding run-off businesses	2,239	1,290	1,626	991	6,146	1,664				1,664
Run-off businesses	(1,160)	(479)	(301)	(601)	(2,541)	(1,073)				(1,073)
Total net deposits	1,079	811	1,325	390	3,605	591				591

<sup>\*</sup> Sales represents New life sales + Accident & Health premiums + General insurance premiums + 1/10 of Gross deposits



Non-controlling interests

Aegon N.V. Consolidated income statement										unaudited
Consolidated income statement									amour	nts in millions
	EUR					EUR				
			2012					2013		
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Full Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	YTD
Premium income	5,690	4,457	4,321	4,581	19,049	6,267				6,267
Investment income	2,060	2,168	2,264	1,921	8,413	2,013				2,013
Fee and commission income	455	458	457	486	1,856	466				466
Other revenues	2	3	1	3	9	2				2
Total revenues	8,207	7,086	7,043	6,991	29,327	8,748				8,748
Income from reinsurance ceded	946	1,078	1,104	968	4,096	803				803
Net gains and losses on investments	7,556	(1,943)	5,157	2,290	13,060	7,731				7,731
Other income	-	-	-	114	114	87				87
Total income	16,709	6,221	13,304	10,363	46,597	17,369				17,369
Claims and Benefits	15,306	4,897	12,086	8,854	41,143	16,213				16,213
Employee expenses	483	508	476	535	2,002	512				512
Administration expenses	252	260	270	270	1,052	263				263
Deferred expenses	(361)	(364)	(372)	(470)	(1,567)	(365)				(365)
Amortization charges	264	406	228	431	1,329	286				286
Benefits and expenses	15,944	5,707	12,688	9,620	43,959	16,909				16,909
Impairment charges	46	52	32	69	199	25				25
Interest charges and related fees	141	146	129	103	519	103				103
Other charges	18	-	1	33	52	95				95
Total charges	16,149	5,905	12,850	9,825	44,729	17,132				17,132
Share in net result of joint ventures	(3)	5	(3)	23	22	5				5
Share in net results of associates	11	7	6	4	28	(8)				(8)
Income before tax	568	328	457	565	1,918	234				234
Income tax	(43)	(79)	(80)	(134)	(336)	(30)				(30)
Net income	525	249	377	431	1,582	204				204
Net income attributable to:										
Equity holders of Aegon N.V.	525	249	376	431	1,581	204				204
Nicolar de activa III de la Carte de activa			4		4					



Aegon N.V. Fair value items geographically									amoun	unaudited
	EUR					EUR			anioun	its iii iiiiiioiis
			2012					2013		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Fair value items										
Americas	64	(79)	(45)	(16)	(76)	(232)				(232)
Guarantees*	4	11	11	(16)	10	(33)				(33)
Alternative investments	120	(25)	2	21	118	23				23
Credit derivatives	41	(13)	31	14	73	12				12
Hedges	(82)	(66)	(82)	(80)	(310)	(213)				(213)
Real estate	(7)	(9)	-	42	26	-				-
Other fair value items	(12)	23	(7)	3	7	(21)				(21)
The Netherlands	34	134	(53)	8	123	(73)				(73)
Guarantees*	50	192	(10)	45	277	(58)				(58)
Alternative investments	19	-	(3)	3	19	22				22
Real estate	(18)	(24)	(26)	(11)	(79)	(29)				(29)
Other fair value items	(17)	(34)	(14)	(29)	(94)	(8)				(8)
United Kingdom	(2)	(1)	(17)	(11)	(31)	(3)				(3)
New Markets	7	(12)	(1)	5	(1)	(3)				(3)
Holdings	45	40	(26)	(63)	(4)	25				25
Total fair value items	148	82	(142)	(77)	11	(286)				(286)

<sup>\*</sup> Net of hedges

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Aegon N.V. Consolidated balance sheet							ı	unaudited
							amounts	in millions
	EUR				EUR			
		201				2013		
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
	Quarter	Quarter	Quarter	Quarter	Quarter	Quarter	Quarter	Quarter
Investments general account	139,312	145,610	146,485	145,021	145,718			
Investments for account of policyholders	148,571	150,647	155,788	152,968	159,563			
Share in net result of joint ventures	1,229	1,746	1,701	1,568	1,569			
Investments in associates	745	762	770	771	791			
Deferred expenses and rebates	11,354	11,659	11,732	11,644	11,868			
Other assets and receivables	38,063	42,970	43,104	43,322	41,598			
Cash and cash equivalents	8,591	8,646	7,718	9,590	8,572			
Total assets	347,865	362,040	367,298	364,884	369,679			
Shareholders' equity	20,167	21,530	22,988	23,488	23,600			
Other equity instruments	4,998	5,002	5,011	5,018	5,030			
Non-controlling interests	14	13	14	13	12			
Group equity	25,179	26,545	28,013	28,519	28,642			
Insurance contracts general account	102,104	106,355	106,056	104,004	106,316			
Insurance contracts for the account of policyholders	76,042	77,051	78,624	76,169	80,657			
Investment contracts general account	19,321	19,789	18,955	17,767	16,646			
Investment contracts for the account of policyholders	74,659	75,668	78,891	78,418	81,498			
Other liabilities	50,560	56,632	56,759	60,007	55,920			
Total equity and liabilities	347,865	362,040	367,298	364,884	369,679			

Revenue generating investments								
	FUE						amounts	in millions
	EUR			l	EUR			
		201	.2			2013		
	First	Second	Third	Fourth	First	Second	Third	Fourth
	Quarter							
Investments general account	139,312	145,610	146,485	145,021	145,718			
Investments for account of policyholders	148,571	150,647	155,788	152,968	159,563			
Off balance sheet investments third parties	150,162	156,996	162,030	161,088	170,955			
Total revenue generating investments	438,045	453,253	464,303	459,077	476,236			

Capital base								
							amounts	in millions
	EUR				EUR			
		201	2			2013		
	First	Second	Third	Fourth	First	Second	Third	Fourth
	Quarter							
Group equity	25,179	26,545	28,013	28,519	28,642			
Trust pass-through securtities	151	163	161	155	156			
Subordinated borrowings	40	42	43	42	44			
Senior debt related to insurance activities	1,109	1,062	1,006	521	659			
Total capital base	26,479	27,812	29,223	29,237	29,501			

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Aegon N.V. Investments general account						unaudited
	EUD		amounts in	millions, ex	cept for the imp	airment data
	EUR		March 31	2013		
		The	United	New	Holdings and	
	Americas	Netherlands	Kingdom	Markets	other	TOTAL
Cash / Treasuries / Agencies	15,548	12,017	3,195	837	757	32,354
Investment grade corporates	39,276	5,104	5,351	1,443	-	51,174
High yield (and other) corporates	2,454	59	170	100	-	2,783
Emerging markets debt	1,631	-	60	37	-	1,728
Commercial MBS	5,333	12	424	141	-	5,910
Residential MBS	5,077	1,199	717	106	-	7,099
Non-housing related ABS	3,165	1,115	1,026	68	-	5,374
Subtotal	72,484	19,506	10,943	2,732	757	106,422
Residential mortgage loans	32	21,558	-	339	-	21,929
Commercial mortgage loans	6,836	86	_	_	-	6,922
Total mortgages	6,868	21,644	-	339	-	28,851
Convertibles & preferred stock	340	-	-	-	-	340
Common equity & bond funds	1,267	351	55	17	(2)	1,688
Private equity & hedge funds	1,391	435	-	3	-	1,829
Total equity like	2,998	786	55	20	(2)	3,857
Real estate	1,565	842	-	1	-	2,408
Other	785	1,053	4	195		2,037
Investments general account (excluding policy loans)	84,700	43,831	11,002	3,287	755	143,575
Policyholder loans	2,114	8		21	_	2,143
Investments general account	86,814	43,839	11,002	3,308	755	145,718
Impairments as bps (quarterly)	1	2	-	29	1	2

		am	nounts in millio
UR			
Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 20
TOTAL	TOTAL	TOTAL	TOT
33,791	32,544	32,101	28,87
50,239	51,774	51,630	49,83
2,824	2,949	2,823	2,51
1,674	1,701	1,654	1,57
5,821	5,987	6,179	6,21
6,971	7,401	7,198	7,12
5,171	5,289	5,727	5,63
106,491	107,645	107,312	101,77
21,468	21,011	20,118	19,63
6,883	7,394	7,700	7,82
28,351	28,405	27,818	27,45
326	349	344	29
1,562	1,600	1,533	1,54
1,772	1,801	1,844	1,79
3,660	3,750	3,721	3,63
2,344	2,448	2,465	2,32
2,071	2,065	2,091	2,01
142,917	144,313	143,407	137,19
2,104	2,172	2,203	2,11
145,021	146,485	145,610	139,31
4	2	4	

Aegon N.V. Structured assets and corporate bonds							
otractarea assets and corporate bonas						amoun	ts in million
	EUR						
			Ma	arch 31, 2013			
	AAA	AA	А	BBB	<bbb< th=""><th>NR</th><th>Tota</th></bbb<>	NR	Tota
Structured assets by rating							
Commercial MBS	4,330	554	565	270	191	-	5,910
Residential MBS	511	2,534	1,023	437	2,594	-	7,099
Non-housing related ABS	1,876	1,127	1,272	645	454	-	5,374
Total	6,717	4,215	2,860	1,352	3,239	-	18,383
Credits by rating							
IG Corporates	662	5,436	23,486	21,590	-	-	51,174
High yield corporate	-	· -	-		2,783	-	2,783
Emerging Markets debt	3	79	531	753	362	-	1,728
Total	665	5,515	24,017	22,343	3,145	-	55,685
Cash / Treasuries / Agencies							32,354
Total	7,382	9,730	26,877	23,695	6,384	-	106,422



Aegon N.V. Capital structure								unaudited
•	EUR				EUR		amounts	s in millions YTD
	EUR	201	2		EUR	2013		טוז
	First	Second	Third	Fourth	First	Second	Third	Fourth
	Quarter							
Shareholders' equity January 1	21,000	21,000	21,000	21,000	23,488			
Changes in accounting policies relating to IFRS 10	(122)	(122)	(122)	(122)	-			
Changes in accounting policies relating to IAS 19	(964)	(964)	(964)	(964)	-			
Shareholders' equity January 1 (restated)	19,914	19,914	19,914	19,914	23,488			
Net income	525	774	1,150	1,581	204			
Dividend paid		(138)	(207)	(207)	-			
Movements in foreign currency translation reserve	(273)	426	325	(107)	212			
Movements in revaluation reserves	88	1,055	2,407	2,592	(352)			
Coupons on other equity instruments (net of tax)	(47)	(98)	(147)	(195)	(49)			
Remeasurements of defined benefit plans	(47)	(380)	(450)	(112)	72			
Other changes	7	(23)	(4)	22	25			
Shareholders' equity end of period	20,167	21,530	22,988	23,488	23,600			
Revaluation reserves								
Available-for-sale shares	162	182	185	194	247			
Available-for-sale bonds	2,445	3,070	4,458	4,737	4,385			
Available-for-sale other	15	32	45	38	34			
Total available-for-sale	2,622	3,284	4,688	4,969	4,666			
Real estate held for own use	43	45	45	39	40			
Cash flow hedging reserve	904	1,207	1,155	1,065	1,015			
Total balance of revaluation reserves, net of tax	3,569	4,536	5,888	6,073	5,721			
Remeasurement of defined benefit plans								
Total remeasurement of defined benefit plans	(1,013)	(1,380)	(1,442)	(1,085)	(1,020)			
		. ,			` , _ ,			
Capital Perpetual capital securities and other equity instruments	4,998	5,002	5,011	5,018	5,030			
Non-controlling interests	14	13	14	13	12			
Trust pass-through securities	151	163	161	155	156			
Subordinated borrowings	40	42	43	42	44			
Senior debt related to insurance activities	1,109	1,062	1,006	521	659			
Capitalization								
Total capitalization	26,479	27,812	29,223	29,237	29,501			
Total capitalization excluding revaluation reserve and	•				•			
remeasurement of defined benefit plans	23,923	24,656	24,777	24,249	24,800			
Debt to capitalization ratios								
Net senior debt to capital excluding revaluation reserve								
and remeasurement of defined benefit plans	5%	5%	5%	3%	3%			



Aegon N.V. Capital structure												unaudited
	EUR			Е	UR			Е	UR		amou	ints in millions YTD
		2012 (previously	y reported)		2012 (restatements)				2012 (restated)			
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
Shareholders' equity January 1	21,000	21,000	21,000	21,000					21,000	21,000	21,000	21,000
Changes in accounting policies relating to IFRS 10	-	-	-	-	(122)	(122)	(122)	(122)	(122)	(122)	(122)	(122)
Changes in accounting policies relating to IAS 19	-	-	-	-	(964)	(964)	(964)	(964)	(964)	(964)	(964)	(964)
Shareholders' equity - Adjusted opening balance	21,000	21,000	21,000	21,000	(1,086)	(1,086)	(1,086)	(1,086)	19,914	19,914	19,914	19,914
Net income	521	775	1,148	1,570	4	(1)	2	11	525	774	1,150	1,581
Dividend paid		(138)	(207)	(207)	-			-	-	(138)	(207)	(207)
Movements in foreign currency translation reserve	(286)	446	336	(113)	13	(20)	(11)	6	(273)	426	325	(107)
Movements in revaluation reserves	102	1,046	2,418	2,618	(14)	9	(11)	(26)	88	1,055	2,407	2,592
Coupons on other equity instruments (net of tax)	(47)	(98)	(147)	(195)	-	-	-	-	(47)	(98)	(147)	(195)
Remeasurements of defined benefit plans	-	-	-	-	(47)	(380)	(450)	(112)	(47)	(380)	(450)	(112)
Other changes	(7)	(13)	(13)	(4)	14	(10)	9	26	7	(23)	(4)	22
Shareholders' equity end of period	21,283	23,018	24,535	24,669	(1,116)	(1,488)	(1,547)	(1,181)	20,167	21,530	22,988	23,488
Revaluation reserves												
Available-for-sale shares	160	179	180	193	2	3	5	1	162	182	185	194
Available-for-sale bonds	2,447	3,050	4,461	4,754	(2)	20	(3)	(17)	2,445	3,070	4,458	4,737
Available-for-sale other	15	33	45	38	-	(1)	-	- (17)	15	32	45	38
Total available-for-sale	2,622	3,262	4,686	4,985	-	22	2	(16)	2,622	3,284	4,688	4,969
Real estate held for own use	43	45	45	39	_			(-0,	43	45	45	39
Cash flow hedging reserve	901	1,203	1,149	1.058	3	4	6	7	904	1.207	1.155	1.065
Total balance of revaluation reserves, net of tax	3,566	4,510	5,880	6,082	3	26	8	(9)	3,569	4,536	5,888	6,073
Remeasurement of defined benefit plans  Total remeasurement of defined benefit plans		<u>-</u>			(1,013)	(1,380)	(1,442)	(1,085)	(1,013)	(1,380)	(1,442)	(1,085)
Total remeasurement of defined benefit plans	-	-	-	-	(1,013)	(1,360)	(1,442)	(1,083)	(1,013)	(1,360)	(1,442)	(1,083)
Capital												
Perpetual capital securities and other equity instruments	4,998	5,002	5,011	5,018	-	-	-	-	4,998	5,002	5,011	5,018
Non-controlling interests	14	13	14	13	-	-	-	-	14	13	14	13
Trust pass-through securities	151	163	161	155	-	-	-	-	151	163	161	155
Subordinated borrowings	58	61	61	61	(18)	(19)	(18)	(19)	40	42	43	42
Senior debt related to insurance activities	1,109	1,062	1,006	521	-	-	-	-	1,109	1,062	1,006	521
Capitalization												
Total capitalization	27,613	29,319	30,788	30,437	(1,134)	(1,507)	(1,565)	(1,200)	26,479	27,812	29,223	29,237
Total capitalization excluding revaluation reserve and	,	- /	/	,	. //	. ,,	. ,,	. /===/	.,	/	- 7	7,
remeasurement of defined benefit plans	24,047	24,809	24,908	24,355	(124)	(153)	(131)	(106)	23,923	24,656	24,777	24,249
Debt to capitalization ratios												
Net senior debt to capital excluding revaluation reserve												
and remeasurement of defined benefit plans	5%	5%	5%	3%	-	-	-	-	5%	5%	5%	3%



Aegon N.V. Return on equity - net underlying earnings												
necum on equat, met amaem, mg cammige		\mathred (-1)		ounts in millions				ounts in millions				ounts in millions
		YTD before re				YTD restate				YTD after re		
	Mar. 31, 2012	June 30, 2012	Sept. 30, 2012	Dec. 31, 2012	Mar. 31, 2012	June 30, 2012 S	ept. 30, 2012	Dec. 31, 2012	Mar. 31, 2012	June 30, 2012	Sept. 30, 2012	Dec. 31, 2012
Net underlying earnings before leverage costs	328	665	1,034	1,382	10	19	33	42	338	684	1,067	1,424
			,	,		13		72			,	
Cost of leverage after tax <sup>1</sup>	(62)	(128)	(191)	(254)	-	-	-	-	(62)	(128)	(191)	(254)
Net underlying earnings after leverage allocation	266	537	843	1,128	10	19	33	42	276	556	876	1,170
Average common shareholders' equity excluding revaluation reserve and remeasurement of defined benefit plans	15,494	15,889	15,962	15,927	(50)	(53)	(53)	(48)	15,444	15,836	15,909	15,879
Return on equity Net underlying earnings / average shareholders' equity excluding revaluation reserve and remeasurement of			= 00/	7.40				0.00			=	
defined benefit plans	6.9%	6.8%	7.0%	7.1%	0.2%	0.2%	0.3%	0.3%	7.1%	7.0%	7.3%	7.4%
<sup>1</sup> Cost of leverage after tax includes coupons on perpetual capital securit	ties, coupons on no	n-cumulative subord	linated notes and	preferred dividend								

Aegon N.V. Return on capital - net underlying earnings									amo	unaudited ounts in millions
					December 3	1, 2012				
	Americas (USD)	The Netherlands (EUR)	United Kingdom Ea (GBP)	Central astern Europe (EUR)	Asia (USD)	Spain and France (EUR)	VA Europe (EUR)	Asset Management (EUR)	Weighted Average (EUR)	Run-off businesses (EUR)
Net underlying earnings / average capital in units excluding revaluation reserve - Before restatements	6.5%	6.4%	4.3%	12.2%	(1.0%)	4.0%	0.2%	33.2%	6.3%	2.5%
Net underlying earnings / average capital in units excluding revaluation reserve and remeasurement of defined benefit plans - Restated	6.7%	6.8%	4.4%	12.2%	(1.0%)	3.8%	0.2%	33.2%	6.5%	2.5%
Difference	0.2%	0.4%	0.1%	-	-	(0.2%)	-	-	0.2%	-



Aegon N.V. Return on capital - net underlying earnings									amo	unaudited
					Marc	h 31, 2013			dill	ouries in millions
	Americas (USD)	The Netherlands (EUR)	United Kingdom (GBP)	Central Eastern Europe (EUR)	Asia (EUR)	Spain and France (EUR)	VA Europe (EUR)	Asset Management (EUR)	Weighted Average (EUR)	Run-off businesses (EUR)
Net underlying earnings / run-off earnings Average capital in units Average capital in units, excluding revaluation reserves and remeasurement of defined benefit plans	295 23,104 19,430	65 4,923 3,899	18 3,347 2,574	13 595 549	3 402 351	9 1,351 1,416	1 187 173	13 223 215		1 2,278 1,976
Return on capital Net underlying earnings / average capital in units excluding revaluation reserve and remeasurement of defined benefit plans	6.1%	6.7%	2.8%	9.4%	2.9%	2.7%	2.5%	24.0%	5.6%	0.2%

Aegon N.V.	
Return on equity - net underlying earnings	amounts in millions
	March 31, 2013
	Total
	(EUR)
Net underlying earnings before leverage costs	323
Cost of leverage after tax <sup>1</sup>	(63)
Net underlying earnings after leverage allocation	260
Average common shareholders' equity excluding revaluation reserve and	
remeasurement of defined benefit plans	16,587
Return on equity	
Net underlying earnings / average shareholders' equity excluding revaluation	
reserve and remeasurement of defined benefit plans	6.3%
<sup>1</sup> Cost of leverage after tax includes coupons on perpetual capital securities, coupons on non-cumulative subordina	ated notes and preferred dividend

		am	ounts in millions
			YTD
Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012
1,424	1,067	684	338
(254)	(191)	(128)	(62)
1,170	876	556	276
			-
15,879	15,909	15,836	15,444
7.4%	7.3%	7.0%	7.1%

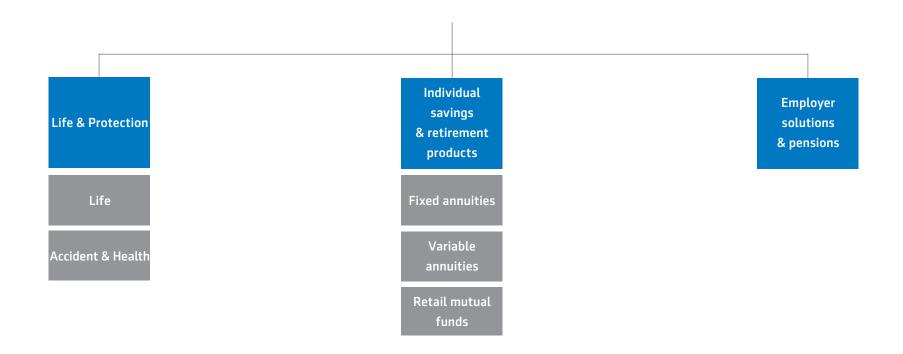


Aegon N.V. Run-off businesses										unaudited
	EUR					EUR			amount	s in millions
	2011		2012			2011		2013		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Earnings										
Americas - Spread based business	(7)	1	(3)	2	(7)	2				2
Americas - Payout annuities	(3)	(4)	(3)	(3)	(13)	7				7
Americas - BOLI/COLI	17	18	17	11	63	12				12
Americas - Life reinsurance	(9)	(8)	1	(25)	(41)	(35)				(35)
Total earnings - run off businesses	(2)	7	12	(15)	2	(14)				(14)
Institutional spread based account balance roll for Account balances beginning of period Withdrawals Other Total account balance end of period  Payout annuities account balance roll forward General account balances beginning of period Lapses and death Interest credited Other Total account balance end of period	7,641 (1,037) (189) <b>6,415</b> 5,999 (112) 87 (312) <b>5,662</b>	6,415 (361) 377 <b>6,431</b> 5,662 (111) 90 456 <b>6,097</b>	6,431 (168) (31) <b>6,232</b> 6,097 (121) 91 35 <b>6,102</b>	6,232 (478) (136) <b>5,618</b> 6,102 (114) 84 (106) <b>5,966</b>	7,641 (2,044) 21 <b>5,618</b> 5,999 (458) 352 73 <b>5,966</b>	5,618 (958) 142 <b>4,802</b> 5,966 (106) 71 80 <b>6,011</b>				5,618 (958) 142 <b>4,802</b> 5,966 (106) 71 80 <b>6,011</b>
Total account balance end of period	5,002	6,097	6,102	5,966	5,900	6,011				6,011
BOLI/COLI account balance roll forward										
General account balances beginning of period	7,979	7,870	8,201	8,143	7,979	6,159				6,159
Deposits	8	7,070	1	2	13	4				4
Lapses and death	(32)	(247)	(15)	(1,722)	(2,016)	(14)				(14)
Other	(85)	576	(44)	(264)	183	257				257
Total account balance end of period	7,870	8,201	8,143	6,159	6,159	6,406				6,406



# Reporting structure

# Aegon Americas





Aegon Americas Earnings & revenues										unaudited
	USD					USD			amounts	s in millions
	030		2012			030		2013		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTE
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Underlying earnings before tax by line of business										
Life and protection	149	197	212	188	746	160				160
Individual savings and retirement products										
Fixed annuities	63	63	66	63	255	56				56
Variable annuities	98	86	63	112	359	102				102
Retail mutual funds	5	5	7	8	25	5				5
Employer Solutions & Pensions	72	78	96	73	319	82				82
Canada	7	18	6	9	40	6				6
Latin America	3	2	3	4	12	2				2
Underlying earnings before tax	397	449	453	457	1,756	413				413
Fair value items	83	(103)	(56)	(22)	(98)	(307)				(307
Realized gains/(losses) on investments	12	70	86	57	225	62				62
Impairment charges	(39)	(50)	(22)	(40)	(151)	1				1
Other income/(charges)	(1)	(2)	-	(34)	(37)	(6)				(6)
Run-off businesses	(3)	9	15	(17)	4	(18)				(18)
Income before tax	449	373	476	401	1,699	145				145
Income tax	(74)	(89)	(96)	(83)	(342)					-
Net income	375	284	380	318	1,357	145				145
Net underlying earnings	282	329	334	343	1,288	295				295
Revenues *										
Life insurance	2,071	2,071	2,057	2,206	8,405	2,038				2,038
Accident and Health insurance	582	585	596	593	2,356	586				586
Total gross premiums	2,653	2,656	2,653	2,799	10,761	2,624				2,624
Investment income	1,167	1,193	1,159	1,175	4,694	1,110				1,110
Fee and commission income	373	377	353	409	1,512	393				393
Other revenues	-	1	3	2	6	1				1
Total revenues	4,193	4,227	4,168	4,385	16,973	4,128				4,128

<sup>\*</sup> Revenues include Run-off businesses



Aegon Americas										unaudited
Earnings & revenues										
	EUR					EUR			amount	s in millions
	EUK		2012			EUR		2013		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Underlying earnings before tax by line of business										
Life and protection	113	154	168	146	581	121				121
Individual savings and retirement products										
Fixed annuities	48	49	52	49	198	42				42
Variable annuities	75	67	51	87	280	77				77
Retail mutual funds	4	4	6	5	19	4				4
Employer Solutions & Pensions	55	60	78	55	248	62				62
Canada	6	13	5	7	31	5				5
Latin America	2	2	2	3	9	1				1
Underlying earnings before tax	303	349	362	352	1,366	312				312
Fair value items	64	(79)	(45)	(16)	(76)	(232)				(232)
Realized gains/(losses) on investments	9	54	69	43	175	47				47
Impairment charges	(30)	(39)	(17)	(31)	(117)	1				1
Other income/(charges)	(1)	(1)	(1)	(25)	(28)	(5)				(5)
Run-off businesses	(2)	7	12	(15)	2	(14)				(14)
Income before tax	343	291	380	308	1,322	109				109
Income tax	(57)	(69)	(77)	(63)	(266)	-				-
Net income	286	222	303	245	1,056	109				109
Net underlying earnings	215	257	266	264	1,002	223				223
Revenues *										
Life insurance	1,581	1,615	1,643	1,702	6,541	1,545				1,545
Accident and Health insurance	444	456	476	457	1,833	444				444
Total gross premiums	2,025	2,071	2,119	2,159	8,374	1,989				1,989
Investment income	890	930	927	907	3,654	841				841
Fee and commission income	285	294	282	316	1,177	297				297
Other revenues	-	1	2	2	5	1				1
Total revenues	3,200	3,296	3,330	3,384	13,210	3,128				3,128

<sup>\*</sup> Revenues include Run-off businesses



Aegon Americas									ι	unaudited
Life & protection - production and	earnings								amounts	s in millions
	USD				amounts in minoris					
			2012			USD		2013		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTE
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Life production										
Agency	116	118	116	149	499	106				106
Direct	17	17	16	14	64	13				13
Total retail new life sales	133	135	132	163	563	119				119
Universal life	60	60	56	85	261	43				43
Term	35	36	35	40	146	38				38
Whole life/other	37	37	40	36	150	37				37
Variable life	1	2	1	2	6	1				1
Total retail new life sales	133	135	132	163	563	119				119
Accident and Health production										
Agency	63	60	64	65	252	67				67
Direct	168	165	155	165	653	197				197
Total Accident and Health production	231	225	219	230	905	264				264
Life insurance	1,059	1,029	1,033	1,111	4,232	1,046				1,046
Accident and Health insurance	580	584	595	592	2,351	585				585
Total gross premiums	1,639	1,613	1,628	1,703	6,583	1,631				1,631
Earnings										
Underlying earnings before tax	149	197	212	188	746	160				160



Aegon Americas										unaudited
Life & protection - account balances									amoun	ts in millions
	USD					USD				
		201	2					2013		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
General account balance roll forward										
Universal life account balances beginning of period	14,678	14,689	14,720	14,788	14,678	14,850				14,850
Deposits	493	447	461	522	1,923	480				480
Lapses and deaths	(242)	(204)	(197)	(225)	(868)	(210)				(210)
Other	(240)	(212)	(196)	(235)	(883)	(241)				(241)
Universal life account balances end of period	14,689	14,720	14,788	14,850	14,850	14,879				14,879
Term	1,280	1,316	1,360	1,406	1,406	1,459				1,459
Whole life/other	10,419	10,391	10,369	10,418	10,418	10,599				10,599
Total general account reserves	26,388	26,427	26,517	26,674	26,674	26,937				26,937
Universal life yield and spread information - US only	v (annualized)									
Average yield on investments	5.81%	5.81%	5.75%	5.74%	5.78%	5.73%				5.73%
Average crediting rate	4.23%	4.22%	4.22%	4.22%	4.22%	4.22%				4.22%
Average gross spread	1.58%	1.59%	1.53%	1.52%	1.56%	1.51%				1.51%
Average guaranteed rate	4.14%	4.14%	4.14%	4.13%	4.13%	4.14%				4.14%
Separate account balances roll forward										
Account balances beginning of period	4,476	4,838	4,541	4,641	4,476	4,549				4,549
Deposits	72	75	68	68	283	68				68
Lapses and deaths	(109)	(56)	(75)	(79)	(319)	(77)				(77)
Other	399	(316)	107	(81)	109	202				202
Total account balances end of period	4,838	4,541	4,641	4,549	4,549	4,742				4,742
Total account balances cha of period	1,050	1,511	1,011	1,5-15	1,5 15	-1/2-12				-1,7-12
Separate account balances by fund type	601	620	F00	507	507	F72				F72
Fixed income	601	629	599	597	597	573				573
Equities	4,237	3,912	4,042	3,952	3,952	4,169				4,169
Total account balances end of period	4,838	4,541	4,641	4,549	4,549	4,742				4,742
Gross investment return to policyholder	10.56%	(4.54%)	4.08%	(0.02%)	10.05%	6.17%				6.17%
Health reserves										
Accidental death and dismemberment	385	382	386	379	379	376				376
Long term care	3,569	3,691	4,080	4,114	4,114	4,136				4,136
Other health	816	802	845	835	835	837				837
Total health reserves	4,770	4,875	5,311	5,328	5,328	5,349				5,349
DAC/VOBA/FSR's roll forward										
Balance at beginning of period	6,737	6,794	6,594	6,584	6,737	6,636				6,636
Capitalized during the period	208	214	207	247	876	212				212
Amortized during the period	(184)	(185)	(123)	(196)	(688)	(163)				(163)
Shadow accounting adjustments	29	(218)	(107)	2	(294)	130				130
Other	4	(11)	13	(1)	5	(6)				(6)
Balance at end of period	6,794	6,594	6,584	6,636	6,636	6,809				6,809



Aegon Americas Individual savings and retirement prod	uete									unaudited
individual savings and retirement prod									amount	s in millions
	USD		2012			USD		2013		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Production		-	-			-	-	-		
Agency	11	11	12	21	55	20				20
Banks	80	65	47	124	316	169				169
Fixed annuity deposits	91	76	59	145	371	189				189
Agency	10	12	6	9	37	12				12
Banks	243	269	266	282	1,060	320				320
Fee planners/wirehouses/broker-dealers	849	908	1,009	1,027	3,793	1,141				1,141
Direct	112	116	109	122	459	149				149
Variable annuity deposits	1,214	1,305	1,390	1,440	5,349	1,622				1,622
Agency	22	17	19	19	77	23				23
Banks	113	131	129	135	508	174				174
Fee planners/wirehouses/broker-dealers	619	664	725	844	2,852	990				990
Retail mutual fund deposits	754	812	873	998	3,437	1,187				1,187
Total Individual savings and retirement deposits	2,059	2,193	2,322	2,583	9,157	2,998				2,998
Total Individual Savings and Tethernet deposits	2,003	2/255	_,	2,505	5,157	2,550				2,550
Agency	43	40	37	49	169	55				55
Banks	436	465	442	541	1,884	663				663
Fee planners/wirehouses/broker-dealers	1,468	1,572	1,734	1,871	6,645	2,131				2,131
Direct	112	116	109	122	459	149				149
Total Individual savings and retirement deposits	2,059	2,193	2,322	2,583	9,157	2,998				2,998
Earnings										
Underlying earnings before tax	166	154	136	183	639	163				163
DAC/VOBA/FSR's roll forward										
Balance at beginning of period	1,518	1,620	1,620	1,661	1,518	1,690				1,690
Capitalized during the period	83	73	86	89	331	97				97
Amortized during the period	56	(112)	16	(72)	(112)	37				37
Shadow accounting adjustments	(37)	39	(61)	12	(47)	5				5
Other	=	-	-	-	-	(1)				(1)
Balance at end of period	1,620	1,620	1,661	1,690	1,690	1,828				1,828



Aegon Americas Fixed annuities										unaudited
	USD					USD			amoun	ts in millions
			2012			000		2013		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Earnings										
Underlying earnings before tax	63	63	66	63	255	56				56
Fixed annuity balances roll forward										
General account annuities beginning of period	22,026	21,596	19,657	19,313	22,026	18,765				18,765
Deposits	91	76	59	145	371	189				189
Lapses and deaths	(719)	(683)	(603)	(877)	(2,882)	(742)				(742)
Interest credited	209	172	178	161	720	160				160
Other	(11)	(1,504)	22	23	(1,470)	(23)				(23)
Total general account annuities end of period	21,596	19,657	19,313	18,765	18,765	18,349				18,349
Fixed account of variable annuities	(1,011)	(997)	(988)	(977)	(977)	(961)				(961)
Total fixed annuity balances	20,585	18,660	18,325	17,788	17,788	17,388				17,388
General account annuity balances										
Retail deferred annuities	19,254	17,360	17,056	16,482	16,482	15,969				15,969
Payout annuities	1,415	1,398	1,377	1,439	1,439	1,531				1,531
Total return	660	641	628	599	599	612				612
Equity indexed annuities	267	258	252	245	245	237				237
Total general account annuities end of period	21,596	19,657	19,313	18,765	18,765	18,349				18,349
DAC/VOBA/FSR's roll forward										
Balance at beginning of period	376	347	295	228	376	229				229
Capitalized during the period	2	-	-	-	2	-				-
Amortized during the period	4	(87)	(13)	(13)	(109)	10				10
Shadow accounting adjustments	(35)	35	(54)	14	(40)	(1)				(1)
Balance at end of period	347	<b>295</b>	<b>228</b>	229	229	238				238
US retail deferred annuities yield and spread information (an	•									
Average yield on investments	5.10%	4.47%	4.74%	4.85%	4.78%	4.62%				4.62%
Average crediting rate	3.42%	3.42%	3.40%	3.42%	3.41%	3.36%				3.36%
Average crediting rate on new business	1.30%	1.28%	1.33%	1.28%	1.29%	1.29%				1.29%
Average gross spread	1.68%	1.05%	1.35%	1.43%	1.37%	1.26%				1.26%
Average underlying gross spread	1.52%	1.25%	1.37%	1.39%	1.38%	1.10%				1.10%
Average guaranteed rate	2.68%	2.68%	2.68%	2.66%	2.68%	2.64%				2.64%
US retail deferred annuities lapse and death rates (annualize	d)									
Surrenders and withdrawals	9,63%	8.91%	8.23%	14.13%	9.89%	12.11%				12.11%
Deaths	3.06%	3.46%	3.67%	4.24%	3.50%	3.89%				3.89%
Total	12.69%	12.37%	11.90%	18.37%	13.39%	16.00%				16.00%



Aegon Americas Variable annuities										unaudite
variable annuities									amount	ts in million
	USD		2012			USD		2013		
	First	Second	Z01Z Third	Fourth	Full	First	Second	Z013 Third	Fourth	YT
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Earnings				-					-	
Underlying earnings before tax	98	86	63	112	359	102				102
Variable annuity balances roll forward										
Separate account annuities beginning of period	41,490	44,971	44,111	46,211	41,490	46,971				46,971
Deposits	1,214	1,305	1,390	1,440	5,349	1,619				1,619
Lapses and deaths	(851)	(856)	(914)	(996)	(3,617)	(920)				(920
Other	3,118	(1,309)	1,624	316	3,749	2,251				2,251
Total separate account annuities end of period	44,971	44,111	46,211	46,971	46,971	49,921				49,921
Fixed account of variable annuities	1,011	997	988	977	977	961				961
Total variable annuity balances	45,982	45,108	47,199	47,948	47,948	50,882				50,882
VA margin, basis points (annualized)	89	76	55	94	79	83				83
Separate account balances by fund type										
Fixed income	18,839	21,092	21,354	21,290	21,290	20,491				20,491
Equities	26,132	23,019	24,857	25,681	25,681	29,430				29,430
Separate account balance end of period	44,971	44,111	46,211	46,971	46,971	49,921				49,921
Minimum guarantee net amount at risk										
GMDB only	1,913	2,151	1,960	1,940	1,940	1,692				1,692
GMDB and GMLB	1,445	1,887	1,656	1,506	1,506	1,274				1,274
GMLB only	65	93	93	79	79	74				. 74
Total net amount at risk	3,423	4,131	3,709	3,525	3,525	3,040				3,040
Separate account annuity balances										
US deferred annuities										
No guarantees	4,564	4,547	4,718	4,774	4,774	5,089				5,089
GMDB Only	15,798	15,125	15,548	15,439	15,439	16,166				16,166
GMDB and GMLB	23,051	22,861	24,243	24,982	24,982	26,736				26,736
GMLB Only	1,558	1,578	1,702	1,776	1,776	1,930				1,930
Total separate account annuity balances	44,971	44,111	46,211	46,971	46,971	49,921				49,921
Gross investment return to policyholder	7.94%	(2.52%)	4.06%	1.10%	10.65%	5.19%				5.19%
DAC/VOBA/FSR's roll forward										
Balance at beginning of period	1,142	1,273	1,325	1,433	1,142	1,462				1,462
Capitalized during the period	75	79	86	89	329	97				97
Amortized during the period	58	(31)	29	(59)	(3)	26				26
Shadow accounting adjustments	(2)	4	(7)	(1)	(6)	6				6
Other		_				(1)				(1
Balance at end of period	1,273	1,325	1,433	1,462	1,462	1,590				1,590
US deferred annuities lapse and death rates (annu	ualized)									
Surrenders and withdrawals	6.89%	6.47%	7.02%	7.21%	7.23%	6.57%				6.57%
Deaths	1.30%	1.15%	1.10%	1.33%	1.28%	1.30%				1.30%
Total	8.19%	7.62%	8.12%	8.54%	8.51%	7.87%				7.87%



Aegon Americas Retail mutual funds										unaudited
Notali illatadi lallas									amoun	ts in millions
	USD					USD				
			2012					2013		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Earnings										
Underlying earnings before tax	5	5	7	8	25	5				5
Retail mutual fund account balances roll forward										
Account balances beginning of period	11,441	12,763	12,418	12,840	11,441	13,078				13,078
Deposits	754	812	873	998	3,437	1,187				1,187
Withdrawals	(785)	(724)	(720)	(886)	(3,115)	(943)				(943)
Other	1,353	(433)	269	126	1,315	575				575
Total account balance at end of period	12,763	12,418	12,840	13,078	13,078	13,897				13,897
Gross investment return to mutual fund holder	11.84%	(3.38%)	2.15%	0.98%	11.33%	4.36%				4.36%



No.   No.	unaudite										Aegon Americas Employer solutions & pensions
Production	ts in million	amount									employer solutions & pensions
First   Second   Third   Fourth   Fourth   Full   First   Second   Third   Fourth   Fourth   Full   First   Second   Third   Fourth   Fo			2012							USD	
Production	YTI	Fourth		Cocond	Eirct	Eull	Fourth		Cocond	Eirct	
Retirement plans	111	Quarter									
Purchased annulties											Production
Total pension deposits	5,827				5,827	18,964	4,688	3,964	4,159	6,153	Retirement plans
Retirement plans   3,080   2,533   3,472   2,313   11,398   3,034     Total pension sales   3,080   2,533   3,472   2,313   11,398   3,034     Stable Value Solutions Deposits   1,391   1,391   1,648   1,260   6,418   341     Earnings	-				-	2	1	-	-	1	Purchased annuities
Total pension sales	5,827				5,827	18,966	4,689	3,964	4,159	6,154	Total pension deposits
Stable Value Solutions Deposits   1,391   2,119   1,648   1,260   6,418   341	3,034				3,034	11,398	2,313	3,472	2,533	3,080	Retirement plans
Pension account balances   Retirement plans   Ret	3,034				3,034	11,398	2,313	3,472	2,533	3,080	Total pension sales
Pension account balances   Retirement plans   S7,659   S7,489   91,873   94,646   94,646   102,368   Purchased annuities   S7,659   S7,489   91,873   94,646   94,646   102,368   Purchased annuities   S7,657   S7,657   S7,659   S7,892   S8,647	341				341	6,418	1,260	1,648	2,119	1,391	Stable Value Solutions Deposits
Pension account balances   Retirement plans   87,659   87,489   91,873   94,646   94,646   102,368   102											Earnings
Retirement plans         87,659         87,489         91,873         94,646         94,646         102,368           Purchased annuities         3,912         3,967         4,019         4,001         4,001         4,002           Total Pension account balances         91,571         91,456         95,892         98,647         98,647         106,370           Retirement plans roll forward           Account balances at beginning of period         79,226         87,659         87,489         91,873         79,226         94,646           Deposits         6,153         4,159         3,964         4,688         18,964         5,827           Withdrawals/Benefits         (3,856)         (2,515)         (3,275)         (3,014)         (12,660)         (3,182)           Other         6,136         (1,814)         3,655         1,999         91,16         5,077           Total account balance at end of period         87,659         87,489         91,873         94,646         94,646         102,368           Stable Value Solutions account balance roll forward           Account balances at beginning of period         59,673         59,888         59,740         60,852         59,673         60,871	82				82	319	73	96	78	72	Underlying earnings before tax
Purchased annuities   3,912   3,967   4,019   4,001   4,001   4,002     Total Pension account balances   91,571   91,456   95,892   98,647   98,647   106,370     Retirement plans roll forward   79,226   87,659   87,489   91,873   79,226   94,646     Deposits   6,153   4,159   3,964   4,688   18,964   5,827     Withdrawals/Benefits   (3,856   (2,515)   (3,275)   (3,014)   (12,660)   (3,182)     Other   6,136   (1,814)   3,695   1,099   9,116   5,077     Total account balance at end of period   87,659   87,489   91,873   94,646   94,646     Stable Value Solutions account balance roll forward   87,659   87,489   91,873   94,646   94,646   102,368     Withdrawals   6,131   2,119   1,648   1,260   6,418   341     Withdrawals   (1,813)   (2,574)   (1,120)   (1,534)   (7,041)   (1,067)     Other   647   297   584   293   1,821   610     Total account balance at end of period   59,898   59,740   60,852   60,871   60,871     Data account balance at end of period   59,898   59,740   60,852   60,871   60,871     Total account balance at end of period   59,898   59,740   60,852   60,871   60,871     Total account balance at end of period   59,898   59,740   60,852   60,871   60,871     Total account balance at end of period   59,898   59,740   60,852   60,871   60,871     Data account balance at end of period   360   364   365   367   360   373     Capitalized during the period   12   9   9   12   42   14     Amortized during the period   19   8,800   7,000   7,000   7,000   7,000     Shadow accounting adjustments   1   -  -											Pension account balances
Note   Pension account balances   91,571   91,456   95,892   98,647   98,647   106,370	102,368				102,368	94,646	94,646	91,873	87,489	87,659	Retirement plans
Retirement plans roll forward           Account balances at beginning of period         79,226         87,659         87,489         91,873         79,226         94,646           Deposits         6,153         4,159         3,964         4,688         18,964         5,827           Withdrawals/Benefits         (3,856)         (2,515)         (3,275)         (3,014)         (12,660)         (3,182)           Other         6,136         (1,814)         3,695         1,099         9,116         5,077           Total account balance at end of period         87,689         87,489         91,873         94,646         102,368           Stable Value Solutions account balance roll forward           Account balances at beginning of period         59,673         59,898         59,740         60,852         59,673         60,871           Deposits         1,391         2,119         1,648         1,260         6,418         341           Withdrawals         (1,813)         (2,574)         (1,120)         (1,534)         (7,041)         (1,067)           Other         647         297         584         293         1,821         60,755           DAC/VOBA/FSR's roll forward	4,002				4,002		4,001	4,019	3,967	3,912	Purchased annuities
Account balances at beginning of period         79,226         87,659         87,489         91,873         79,226         94,646           Deposits         6,153         4,159         3,964         4,688         18,964         5,827           Withdrawals/Benefits         (3,856)         (2,515)         (3,275)         (3,014)         (12,660)         (3,182)           Other         6,136         (1,814)         3,695         1,099         9,116         5,077           Total account balance at end of period         87,659         87,489         91,873         94,646         102,368           Stable Value Solutions account balance roll forward           Account balances at beginning of period         59,673         59,898         59,740         60,852         59,673         60,871           Deposits         1,391         2,119         1,648         1,260         6,418         341           Withdrawals         (1,813)         (2,574)         (1,120)         (1,534)         (7,041)         (1,067)           Other         647         297         584         293         1,821         60           Total account balance at end of period         360         364         365         367	106,370				106,370	98,647	98,647	95,892	91,456	91,571	Total Pension account balances
Deposits   G,153   H,159   G,155   G,275   G,3014   G,2660   G,3182   G,182   G,182											Retirement plans roll forward
Withdrawals/Benefits         (3,856)         (2,515)         (3,275)         (3,014)         (12,660)         (3,182)           Other         6,136         (1,814)         3,695         1,099         9,116         5,077           Total account balance at end of period         87,659         87,489         91,873         94,646         94,646         102,368           Stable Value Solutions account balance roll forward           Account balances at beginning of period         59,673         59,898         59,740         60,852         59,673         60,871           Deposits         1,391         2,119         1,648         1,260         6,418         341           Withdrawals         (1,813)         (2,574)         (1,120)         (1,534)         (7,041)         (1,067)           Other         647         297         584         293         1,821         610           Total account balance at end of period         59,898         59,740         60,852         60,871         60,755           DAC/VOBA/FSR's roll forward         59,898         59,740         60,852         60,871         60,755           Balance at beginning of period         360         364         365         367         360         373	94,646				94,646	79,226	91,873	87,489	87,659	79,226	Account balances at beginning of period
Other         6,136         (1,814)         3,695         1,099         9,116         5,077           Total account balance at end of period         87,659         87,489         91,873         94,646         94,646         102,368           Stable Value Solutions account balance roll forward         Stable Value Solutions account balance roll forward         59,673         59,898         59,740         60,852         59,673         60,871           Deposits         1,391         2,119         1,648         1,260         6,418         341           Withdrawals         (1,813)         (2,574)         (1,120)         (1,534)         (7,041)         (1,067)           Other         647         297         584         293         1,821         610           Total account balance at end of period         59,898         59,740         60,852         60,871         60,871           DAC/VOBA/FSR's roll forward         59,898         59,740         60,852         60,871         60,755           DAC/VOBA period         360         364         365         367         360         373           Capitalized during the period         12         9         9         12         42         14           Amortized during the period <td>5,827</td> <td></td> <td></td> <td></td> <td>5,827</td> <td>18,964</td> <td>4,688</td> <td>3,964</td> <td>4,159</td> <td>6,153</td> <td>Deposits</td>	5,827				5,827	18,964	4,688	3,964	4,159	6,153	Deposits
Stable Value Solutions account balance roll forward         59,673         59,898         59,740         60,852         59,673         60,871           Deposits         1,391         2,119         1,648         1,260         6,418         341           Withdrawals         (1,813)         (2,574)         (1,120)         (1,534)         (7,041)         (1,067)           Other         647         297         584         293         1,821         610           Total account balance at end of period         59,898         59,740         60,852         60,871         60,755           DAC/VOBA/FSR's roll forward         59,898         59,740         60,852         60,871         60,755           DAC/VOBA period         360         364         365         367         360         373           Capitalized during the period         12         9         9         12         42         14           Amortized during the period         (9)         (8)         (7)         (7)         (31)         (7)           Shadow accounting adjustments         1         -         -         -         1         2         -	(3,182				(3,182)	(12,660)	(3,014)	(3,275)	(2,515)	(3,856)	Withdrawals/Benefits
Stable Value Solutions account balance roll forward           Account balances at beginning of period         59,673         59,898         59,740         60,852         59,673         60,871           Deposits         1,391         2,119         1,648         1,260         6,418         341           Withdrawals         (1,813)         (2,574)         (1,120)         (1,534)         (7,041)         (1,067)           Other         647         297         584         293         1,821         610           Total account balance at end of period         59,898         59,740         60,852         60,871         60,875           DAC/VOBA/FSR's roll forward         59,898         59,740         60,852         60,871         60,875           Balance at beginning of period         360         364         365         367         360         373           Capitalized during the period         12         9         9         12         42         14           Amortized during the period         69         (8)         (7)         (7)         (31)         (7)           Shadow accounting adjustments         1         -         -         -         1         2         -	5,077				5,077	9,116	1,099	3,695	(1,814)		
Account balances at beginning of period         59,673         59,898         59,740         60,852         59,673         60,871           Deposits         1,391         2,119         1,648         1,260         6,418         341           Withdrawals         (1,813)         (2,574)         (1,120)         (1,534)         (7,041)         (1,067)           Other         647         297         584         293         1,821         610           Total account balance at end of period         59,898         59,740         60,852         60,871         60,875           DAC/VOBA/FSR's roll forward         8         59,898         365         367         360         373           Capitalized during the period         12         9         9         12         42         14           Amortized during the period         (9)         (8)         (7)         (7)         (31)         (7)           Shadow accounting adjustments         1         -         -         -         1         2         -	102,368				102,368	94,646	94,646	91,873	87,489	87,659	Total account balance at end of period
Deposits         1,391         2,119         1,648         1,260         6,418         341           Withdrawals         (1,813)         (2,574)         (1,120)         (1,534)         (7,041)         (1,067)           Other         647         297         584         293         1,821         610           Total account balance at end of period         59,898         59,740         60,852         60,871         60,875           DAC/VOBA/FSR's roll forward         8         365         367         360         373           Capitalized during the period         12         9         9         12         42         14           Amortized during the period         (9)         (8)         (7)         (7)         (31)         (7)           Shadow accounting adjustments         1         -         -         1         2         -         1         2         -											Stable Value Solutions account balance roll forward
Withdrawals         (1,813)         (2,574)         (1,120)         (1,534)         (7,041)         (1,067)           Other         647         297         584         293         1,821         610           Total account balance at end of period         59,898         59,740         60,852         60,871         60,871           DAC/VOBA/FSR's roll forward         Balance at beginning of period         360         364         365         367         360         373           Capitalized during the period         12         9         9         12         42         14           Amortized during the period         (9)         (8)         (7)         (7)         (31)         (7)           Shadow accounting adjustments         1         -         -         1         2         -	60,871				60,871	59,673	60,852	59,740	59,898	59,673	Account balances at beginning of period
Other         647         297         584         293         1,821         610           Total account balance at end of period         59,898         59,740         60,852         60,871         60,875           DAC/VOBA/FSR's roll forward           Balance at beginning of period         360         364         365         367         360         373           Capitalized during the period         12         9         9         12         42         14           Amortized during the period         (9)         (8)         (7)         (7)         (31)         (7)           Shadow accounting adjustments         1         -         -         1         2         -	341						1,260	1,648		1,391	
DAC/VOBA/FSR's roll forward         59,898         59,740         60,852         60,871         60,871         60,755           Balance at beginning of period         360         364         365         367         360         373           Capitalized during the period         12         9         9         12         42         14           Amortized during the period         (9)         (8)         (7)         (7)         (31)         (7)           Shadow accounting adjustments         1         -         -         1         2         -	(1,067				,	, , ,			,		
DAC/VOBA/FSR's roll forward           Balance at beginning of period         360         364         365         360         373           Capitalized during the period         12         9         9         12         42         14           Amortized during the period         (9)         (8)         (7)         (7)         (31)         (7)           Shadow accounting adjustments         1         -         -         1         2         -	610										
Balance at beginning of period       360       364       365       367       360       373         Capitalized during the period       12       9       9       12       42       14         Amortized during the period       (9)       (8)       (7)       (7)       (31)       (7)         Shadow accounting adjustments       1       -       -       1       2       -	60,755				60,755	60,871	60,871	60,852	59,740	59,898	Total account balance at end of period
Capitalized during the period       12       9       9       12       42       14         Amortized during the period       (9)       (8)       (7)       (7)       (31)       (7)         Shadow accounting adjustments       1       -       -       1       2       -					272	250	24-	265	264	26-	
Amortized during the period       (9)       (8)       (7)       (7)       (31)       (7)         Shadow accounting adjustments       1       -       -       1       2       -	373 14										
Shadow accounting adjustments 1 1 2 -	(7										
	-				-			-	-		
	380				380			367	365	<del>.</del>	Balance at end of period
Pension margin, basis points (annualized) 24 24 26 22 24 24	24				24	24	22	26	24	24	Pension margin, basis points (annualized)
Number of pension participants serviced (thousands) 3,010 3,031 3,023 3,065 3,178	3,178				3.178	3.065	3.065	3.023	3.031	3.010	Number of pension participants serviced (thousands)

25



Aegon Americas										unaudited
Canada									amount	s in millions
	USD					USD			amount	5 111 1111111011.
	Firet	Casand	2012	Farmela	E. II	Final	C	2013	Farrete	YTE
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Full Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	YIL
New Life sales	Quarter	Quarter	Quarter	Quarter	rear	Quarter	Quarter	Quarter	Quarter	
Life										
Single premiums	1				1					-
Recurring premiums annualized  Total recurring plus 1/10 single	14 <b>14</b>	15 <b>15</b>	15 <b>15</b>	16 <b>16</b>	60 <b>60</b>	16 <b>16</b>				16 <b>16</b>
Total recurring plus 1/10 single	14	15	15	10	00	10				10
Production										
Fixed annuities	2	_1	1	1	5	1				1
Variable annuities	60	25 7	23 9	26	134	32				32 14
Retail mutual funds  Total deposits	12 <b>74</b>	33	33	10 <b>37</b>	38 <b>177</b>	14 <b>47</b>				47
Total acposits	, ,	33	- 55	- 57	177	-7,				
Earnings										
Underlying earnings before tax	7	18	6	9	40	6				6
General Account balance roll forward										
Universal Life Account balances beginning of period	2,979	3.147	3.076	3,275	2,979	3,325				3,325
Deposits	101	101	102	105	409	102				102
Lapses and deaths	(32)	(24)	(28)	(20)	(104)	(21)				(21
Other	99	(148)	125	(35)	41	(34)				(34
Universal life account balances end of period	3,147	3,076	3,275	3,325	3,325	3,372				3,372
Term Whole Life	331 1.138	324 1,113	337 1.156	330 1,143	330 1,143	326 1.122				326 1.122
Total traditional reserves	4,616	4,513	4,768	4,798	4,798	4,820				4,820
	,	,	,			•				,
Fixed annuity balances roll forward										
Separate account annuities beginning of period Deposits	124 2	122 1	116 1	117 1	124 5	108 1				108
Lapses and deaths	(8)	(6)	(6)	(10)	(30)	(7)				1 (7
Other	4	(1)	6	(10)	9	(1)				(1)
Total fixed annuity balances	122	116	117	108	108	101				101
Variable annuity balances roll forward										
Separate account annuities beginning of period	2,397	2,449	2,255	2,313	2,397	2,211				2,211
Deposits	60	25	2,233	2,313	134	32				32
Lapses and deaths	(157)	(114)	(107)	(134)	(512)	(125)				(125)
Other	149	(105)	142	6	192	44				44
Total variable annuity balances	2,449	2,255	2,313	2,211	2,211	2,162				2,162
			<u> </u>	· ·						
Retail mutual fund account balances roll forward										
Account balances beginning of period	130	139	136	146	130	148				148
Deposits	12	7	9	10	38	14				14
Withdrawals	(13)	(6)	(11)	(7)	(37)	(9)				(9)
Other	10	(4)	12	(1)	17	(1)				(1)
Total account balance at end of period	139	136	146	148	148	152				152
DAC/VOBA/FSR's roll forward										
Balance at beginning of period	1,439	1,418	1,378	1,416	1,439	1,561				1,561
Capitalized during the period	28	28	28	32	1,439	30				30
Amortized during the period	(36)	(18)	(23)	7	(70)	(32)				(32
Shadow accounting adjustments	(40)	(22)	(16)	122	44	(31)				(31
Other	27	(28)	49	(16)	32	(30)				(30)
Balance at end of period	1,418	1,378	1,416	1,561	1,561	1,498				1,498



Aegon Americas Latin America									u	ınaudited
									amounts	in millions
	USD					USD				
			2012					2013		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Underlying earnings before tax	3	2	3	4	12	2				2
Net income	2	2	1	3	8	1				1
Net underlying earnings	2	2	1	3	8	1				1
Revenues										
Life insurance	56	48	62	47	213	51				51
Total gross premiums	56	48	62	47	213	51				51
Investment income	2	3	1	1	7	2				2
Other revenues	-	1	2	1	4	1				1
Total revenues	58	52	65	49	224	54				54



Aegon Americas Investments general account	unaudited
amounts in millions, except for the	ne impairment data USD
	March 31, 2013
Cash / Treasuries / Agencies Investment grade corporates High yield (and other) corporates Emerging markets debt Commercial MBS	19,965 50,435 3,152 2,094
Residential MBS Non-housing related ABS Subtotal	6,848 6,519 4,064 <b>93.077</b>
Residential mortgage loans Commercial mortgage loans	41 8,778
Total mortgages	8,819
Convertibles & preferred stock Common equity & bond funds Private equity & hedge funds	437 1,627 1,786
<b>Total equity like</b> Real estate Other	<b>3,850</b> 2,010 1,008
Investments general account (excluding policy loans)	108,764
Policyholder loans Investments general account	2,714 <b>111,478</b>
Impairments as bps (quarterly)	1

		am	nounts in millions
USD			
Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012
,		,	· ·
22,503	22,610	22,153	20,115
50,019	50,711	49,865	49,937
3,276	3,319	3,140	2,995
2,089	2,054	1,986	1,992
6,891	6,963	7,134	7,574
6,703	6,941	6,771	7,019
3,932	4,090	4,568	4,757
95,413	96,688	95,617	94,389
44	46	47	48
8,970	9,412	9,678	10,324
9,014	9,458	9,725	10,372
430	449	436	390
1,542	1,495	1,409	1,488
1,847	1,853	1,878	1,893
3,819	3,797	3,723	3.771
1,956	2.031	2.007	1,899
1,053	1,030	1,012	917
111,255	113,004	112,084	111,348
,	•	•	•
2,733	2,755	2,755	2,769
113,988	115,759	114,839	114,117
_	_	_	_
3	2	6	4

Aegon Americas Structured assets and corporate bo	nds						
						amou	nts in millions
	USD						
				March 31, 2013			
	AAA	AA	А	BBB	<bbb< th=""><th>NR</th><th>Tota</th></bbb<>	NR	Tota
Structured assets by rating							
Commercial MBS	5,339	434	530	306	239	-	6,848
Residential MBS	178	2,407	336	429	3,169	-	6,519
Non-housing related ABS	1,948	696	557	463	400	-	4,064
Total	7,465	3,537	1,423	1,198	3,808	-	17,431
Credits by rating							
IG Corporates	463	4,976	22,880	22,116	-	-	50,435
High yield corporate	-	· -		-	3,152	-	3,152
Emerging Markets debt	4	74	660	908	448	-	2,094
Total	467	5,050	23,540	23,024	3,600	-	55,681
Cash / Treasuries / Agencies							19,965
Total	7,932	8,587	24,963	24,222	7,408	-	93,077



Aegon Americas								unaudited
Investments general account							amounts	in millions
	USD				USD		amounts	111 11111110113
		201				2013		
	First	Second	Third	Fourth	First	Second	Third	Fourth
	Quarter	Quarter	Quarter	Quarter	Quarter	Quarter	Quarter	Quarter
Available-for-sale								
Bonds	7 252	7 200	7.500	7 502	7 500			
US Treasuries/Agencies  AAA	7,252 9,793	7,398 9,338	7,569 8,957	7,592 8,380	7,598			
AA	,	9,338 9,872		9,891	8,271			
A	10,302 25,340	26,396	9,854 26,745	25,754	9,658 25,830			
BBB	23,857	20,390	23,277	23,734	23,600			
BB	2,538	2,636	23,277	23,393	2,659			
B	2,336 1,497	1,511	1,662	1,743	1,540			
CCC or lower	2,460	2,471	2,643	2,851	3,127			
Shares	612	652	676	658	646			
Money market investments	9,182	11,098	11,110	11,136	8,808			
Other	1,097	1,196	1,213	1,223	1,174			
Total available-for-sale (at fair value)	93,930	95,385	96,466	95,282	92,911			
rotal available for sale (at fall value)	33,330	33,303	30,400	33,202	32,311			
Loans								
Policy loans	2,770	2,755	2,755	2,733	2,714			
Mortgage loans	10,372	9,725	9,458	9,014	8,819			
Total loans (at amortized cost)	13,142	12,480	12,213	11,747	11,533			
Real estate (at fair value)	997	1,101	1,094	1,009	1,036			
et a satula a satura de fait de la satura de la seguina de								
Financial assets at fair value through profit or loss	2 162	2.021	2 127	2.004	2 140			
Assets backing liabilities at fair value	3,163	3,031	3,137	3,084	3,149			
Assets not backing liabilities at fair value:								
Common stock	117	117	118	137	134			
Limited partnerships	-17	/		-5/	201			
Real estate	902	906	937	946	973			
Hedge funds	811	765	777	825	777			
Other	901	929	893	853	843			
Other	154	125	124	105	122			
Total financial assets at fair value through profit or loss	6,048	5,873	5,986	5,950	5,998			
Investments general account	114,117	114,839	115,759	113,988	111,478			



Total	51,349	46,117	6,814	(1,582)	5,232	111.3%		
Total utility	6,532	5,686	1,022	(176)	846	114.9%		
Other utility	288	233	55	- (176)	55	123.6%		
Natural gas	1,915	1,675	262	(22)	240	114.3%		
Electric	4,329	3,778	705	(154)	551	114.6%		
Utility			=	//= ·				
Total industrial	31,779	28,163	4,383	(767)	3,616	112.8%		
Transportation	1,760	1,568	219	(27)	192	112.2%		
Technology	2,569	2,305	335	(71)	264	111.5%		
Other industry	37	35	2	- (71)	2	105.7%		
Energy Other industry	4,241	3,721	624	(104)	520	114.0%		
Consumer non-cyclical	8,059	7,097	1,188	(226)	962	113.6%		
Consumer cyclical	4,667	4,114	647	(94)	553	113.4%		
Communications	4,735	4,221	624	(110)	514	112.2%		
Capital goods	3,048	2,679	446	(77)	369	113.8%		
Basic industry	2,663	2,423	298	(58)	240	109.9%		
Industrial	2.665	2 422	202	(50)	2.42	100.00		
Total financial	13,038	12,268	1,409	(639)	770	106.3%		
REIT's	1,493	1,366	158	(31)	127	109.3%		
Other finance	881	877	89	(85)	4	100.5%		
Insurance	3,765	3,347	546	(128)	418	112.5%		
Brokerage	375	345	35	(5)	30	108.7%		
Banking	6,524	6,333	581	(390)	191	103.0%		
Financial								
	value	cost	gain	(loss)	gain/(loss)	amortized cos		
Corporate bonds	Fair	Amortized	Gross unrealized	Gross unrealized	Net unrealized	% Fai value to		
	March 31, 2013							
	USD				aiii	ouries in million		
Investments portfolio - Aegon US						ounts in millions		
Aegon Americas						unaudited		

IFRS Basis - Includes Available for Sale and Fair Value Through Profit/Loss assets. Corporate bonds, excluding Emerging Market Debt and Convertible Bonds



Aegon Americas Investments portfolio - Aegon US						unaudited			
investments portions Aegon 05	HCD				am	ounts in millions			
	USD March 31, 2013								
Structured assets	Fair value	Amortized cost	Gross unrealized gain	Gross unrealized (loss)	Net unrealized gain/(loss)	% Fair value to amortized cost			
Commercial MBS	6,757	6,426	417	(86)	331	105.2%			
Residential MBS									
Government-Sponsored Enterprises (GSE) quaranteed	2,113	1,990	131	(8)	123	106.2%			
Prime jumbo	383	384	15	(15)	(1)	99.7%			
Alt-A	993	844	157	(8)	149	117.7%			
Negative amortization	1,162	1,059	168	(65)	103	109.7%			
Reverse mortgage	274	383		(109)	(109)	71.5%			
Total residential MBS	4,925	4,660	471	(205)	265	105.7%			
Now house and and									
Non-housing related ABS Credit cards	1,179	1 120	42	(1)	41	103.6%			
Auto loans	323	1,138 315	42 8	(1)	8	103.6%			
Other ABS	323 79	315 78	8	-	8	102.5%			
Student loans	79 426	78 444	6		_	95.9%			
		444	О	(24)	(18)				
Rate reduction	1 335	374	- 10	(40)		100.0% 89.6%			
Small business loans Timeshare			10	(49)	(39)				
	160	155	5	(17)	5	103.2%			
Aircraft	83	98	2	(17)	(15)	84.7%			
Equipment lease	35	31	4	-	4	112.9%			
Franchise loans	282	281	4	(3)	1	100.4%			
Structured settlements	302	283	21	(2)	19	106.7%			
Total non-housing related ABS	3,205	3,198	103	(96)	7	100.2%			
Housing related ABS									
Subprime residential mortgage loans - fixed rate	970	970	77	(77)	-	100.0%			
Subprime residential mortgage loans - floating rate	523	599	47	(123)	(76)	87.3%			
Manufactured housing	91	89	3	(1)	2	102.2%			
ABS Other housing	3	3	-	-	-	100.0%			
Total housing related ABS	1,587	1,661	127	(201)	(74)	95.5%			
CDOs									
Backed by ABS, corporate bonds, bank loans	804	815	12	(23)	(11)	98.7%			
Backed by Commercial Real Estate (CRE) & commercial MBS	56	108	1	(53)	(52)	51.9%			
Total CDOs	860	923	13	(76)	(63)	93.2%			
Total	17 225	16 060	1 124	(664)	467	102.00/			
TOLAT	17,335	16,868	1,131	(664)	40/	102.8%			

IFRS Basis - Includes Available for Sale and Fair Value Through Profit / Loss assets.



# Reporting structure





### **Aegon The Netherlands** unaudited **Earnings & revenues** amounts in millions EUR EUR 2012 2013 Third Fourth YTD First Second Third Fourth Full First Second Quarter Quarter Quarter Quarter Quarter Quarter Quarter Year Quarter Underlying earnings before tax by line of business 52 Life & savings 57 79 79 267 67 67 Pensions 21 27 14 5 67 13 13 Non-life (4) (11)(8) (4) (27)(1) (1) 7 5 Distribution 16 6 6 Share in underlying earnings before tax of associates 2 2 Underlying earnings before tax 81 74 85 85 325 85 85 Fair value items 34 134 (53)8 123 (73)(73)Realized gains/(losses) on investments 34 70 138 (6) 40 63 63 Impairment charges (3) (13)(10)(29)(3) (8) (8) Other income/(charges) (3) (266)(3) (279)(7) Income before tax 143 (67) 56 278 67 67 146 Income tax 27 (4) (28)(11)(8) (8) (6) Net income 137 (40) 52 267 118 59 59 Net underlying earnings 64 59 68 69 260 65 65 Revenues 1,772 410 405 417 3,004 2,015 2,015 Life insurance Accident & Health insurance 109 43 34 34 220 123 123 General insurance 134 134 107 100 475 128 128 551 3,699 **Total gross premiums** 2,015 587 546 2,266 2,266 Investment income 569 574 572 558 2,273 548 548 Fee and commission income 80 79 329 82 82 86 84 **Total revenues** 2,670 1,197 1,193 6,301 2,896 2,896 1,241



Aegon The Netherlands										unaudited
Life & savings									amoun	its in million
	EUR					EUR			amoun	103 111 1111111011
			2012					2013		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YT
N 116 1	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
New life sales										
Life & savings	4.40	0.4			2.42	105				4.0.0
Single premiums	140	91	51	61	343	105				105
Recurring premiums annualized	4	2	<b>7</b>	3	12	3				3
Total recurring plus 1/10 single	18	12	/	9	46	14				14
Gross deposits (on and off balance)										
Life & savings	560	367	275	282	1,484	404				404
Earnings										
Underlying earnings before tax	57	52	79	79	267	67				67
Account Balances										
Life insurance contracts - general account	4,495	4,513	4,470	4,375	4,375	4,367				4,367
Life insurance contracts - account policy holders	8,842	8,812	9,029	8,929	8,929	9,193				9,193
Investment contracts	5,179	5,113	4,634	4,386	4,386	4,348				4,348
Total account balance	18,516	18,438	18,133	17,690	17,690	17,908				17,908
Life insurance contracts - general account roll for	ward									
Account balances at beginning of period	4,455	4,495	4,513	4,470	4,455	4,375				4,375
Premiums	172	122	82	91	467	128				128
Withdrawals / benefits	(159)	(156)	(161)	(224)	(700)	(174)				(174
Other	27	52	36	38	153	38				38
Total account balance at end of period	4,495	4,513	4,470	4,375	4,375	4,367				4,367
Life in account of well-sub-elder										
Life insurance contracts - account of policyholder		0.042	0.013	0.020	0.634	0.020				0.020
Account balances at beginning of period Premiums	8,634 142	8,842 136	8,812 128	9,029 134	8,634 540	8,929 128				8,929 128
Withdrawals / benefits	(357)	(363)	(278)	(283)	(1,281)	(294)				(294
Other	423	197	367	49	1,036	430				430
Total account balance at end of period	8,842	8,812	9,029	8,929	8,929	9,193				9,193
		-,	2,022	0,020	2,2_3	2,229				2,250
DAC/VOBA/FSR's roll forward										
Balance at beginning of period	199	181	166	154	199	142				142
Capitalized during the period	1	1	1	1	4	1				1
Amortized during the period	(19)	(16)	(13)	(13)	(61)	(10)				(10
Balance at end of period	181	166	154	142	142	133				133



Aegon The Netherlands Pensions										unaudited
	EUR					EUR			amoun	ts in millions
	LOIK		2012			LOIX		2013		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
New life sales										
Pensions	105		100	0.50		244				244
Single premiums	105	55	138	963	1,261	241				241
Recurring premiums annualized	4 <b>14</b>	5 <b>11</b>	4 <b>18</b>	61 <b>157</b>	74 <b>200</b>	2 <b>26</b>				2 <b>26</b>
Total recurring plus 1/10 single	14	11	18	157	200	26				26
Earnings										
Underlying earnings before tax	21	27	14	5	67	13				13
Account Balances										
Pensions - Life insurance contracts - general account	17,458	17,855	17,884	18,179	18,179	19,470				19,470
Pensions - Life insurance contracts - account PH	17,101	17,142	17,213	17,229	17,229	17,734				17,734
Investment contracts	274	272	269	269	269	269				269
Total account balance	34,833	35,269	35,366	35,677	35,677	37,473				37,473
Pension contracts - general account roll forward										
Account balances at beginning of period	16,748	17,458	17,855	17,884	16,748	18,179				18,179
Premiums	744	69	82	101	996	1,241				1,241
Withdrawals / benefits	(212)	(204)	(431)	21	(826)	(210)				(210)
Other	178	532	378	173	1,261	260				260
Total account balance at end of period	17,458	17,855	17,884	18,179	18,179	19,470				19,470
Pension contracts - account of policyholders roll for	ward									
Account balances at beginning of period	15,854	17,101	17,142	17,213	15,854	17,229				17,229
Premiums	715	83	113	91	1,002	518				518
Withdrawals / benefits	(202)	(210)	(433)	(299)	(1,144)	(157)				(157)
Other	734	168	391	224	1,517	144				144
Total account balance at end of period	17,101	17,142	17,213	17,229	17,229	17,734				17,734
DAC/VOBA/FSR's roll forward										
Balance at beginning of period	88	84	81	77	88	78				78
Capitalized during the period	-	1	-	5	6	-				-
Amortized during the period	(4)	(4)	(4)	(4)	(16)	(3)				(3)
Balance at end of period	84	81	77	78	78	75				75



Aegon The Netherlands Non-life										unaudited
									amount	s in millions
	EUR					EUR				
			2012					2013		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
New premium production										
Accident and Health insurance	9	4	2	6	21	13				13
General insurance	9	7	7	7	30	8				8
Total Non-life production	18	11	9	13	51	21				21
Famina										
Earnings	(4)	(11)	(0)	(4)	(27)	(1)				(1)
Underlying earnings before tax	(4)	(11)	(8)	(4)	(27)	(1)				(1)
General insurance and Accident & Health ratios										
Claim ratio	75%	75%	73%	66%		72%				
Cost ratio	32%	36%	36%	41%		33%				
Combined ratio	107%	111%	109%	107%		105%				



Aegon The Netherlands Distribution									ı	unaudited
									amounts	in millions
	EUR					EUR				
			2012					2013		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Earnings										
Underlying earnings before tax	7	4	-	5	16	6				6
DAC/VOBA/FSR's roll forward										
Balance at beginning of period	25	25	24	23	25	24				24
Capitalized during the period	1	1	1	3	6	2				2
Amortized during the period	(1)	(2)	(2)	(2)	(7)	(2)				(2)
Balance at end of period	25	24	23	24	24	24				24



Aegon The Netherlands Investments general account	unaudited
amounts in millions, except	for impairment data EUR
	March 31, 2013
Cash / Treasuries / Agencies Investment grade corporates High yield (and other) corporates Commercial MBS	12,017 5,104 59 12
Residential MBS Non-housing related ABS Subtotal	1,199 1,115 <b>19,506</b>
Residential mortgage loans Commercial mortgage loans	21,558 86
Total mortgages	21,644
Common equity & bond funds Private equity & hedge funds	351 435
Total equity like Real estate Other	<b>786</b> 842 1,053
Investments general account (excluding policy loans)	43,831
Policyholder loans	8
Investments general account	43,839
Impairments as bps (quarterly)	2

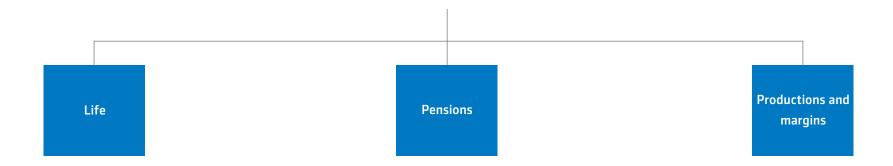
	am	nounts in millions
Cant 20 2012	June 20, 2012	March 21 2012
Sept. 30, 2012	Julie 30, 2012	March 31, 2012
10,153	10,005	9,624
5,291	5,566	5,724
37		28
-	-	1 262
		1,263 1,050
17,731	17,887	17,691
	·	·
20,614	19,712	19,227
		72
20,692	19,760	19,299
372	358	354
357	365	371
729	723	725
		903
		1,142 <b>39,760</b>
71,111	40,330	33,700
10	10	12
41,121	40,408	39,772
2	1	1
	5,291 37 2 1,261 987 17,731 20,614 78 20,692 372 357 729 869 1,090 41,111	Sept. 30, 2012     June 30, 2012       10,153     10,005       5,291     5,566       37     33       2     2       1,261     1,222       987     1,059       17,731     17,887       20,614     19,712       78     74       20,692     19,786       372     358       357     365       729     723       869     884       1,090     1,118       41,111     40,398       10     10       41,121     40,408

Aegon The Netherlands Structured assets and corporate bon	ds						
·						amoui	nts in millions
	EUR						
				March 31, 2013			
	AAA	AA	Α	BBB	<bbb< td=""><td>NR</td><td>Tota</td></bbb<>	NR	Tota
Structured assets by rating							
Commercial MBS	-	-	12	-	-	-	12
Residential MBS	371	230	418	81	99	-	1,199
Non-housing related ABS	295	369	279	59	113	-	1,115
Total	666	599	709	140	212	-	2,326
Credits by rating							
IG Corporates	195	665	2,347	1,897	-	-	5,104
High yield corporate	<del>-</del>	-	-	-	59	-	59
Total	195	665	2,347	1,897	59	-	5,163
Cash / Treasuries / Agencies							12,017
Total	861	1,264	3,056	2,037	271	-	19,506



# Reporting structure

# Aegon United Kingdom





Aegon United Kingdom									u	ınaudited
Earnings & revenues									amounts	in million
	GBP					GBP			amounts	111 1111111011
			2012					2013		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTI
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Underlying earnings before tax by line of business										
Life	15	15	19	17	66	17				17
Pensions	11	7	2	5	25	5				5
Distribution	(1)	_	(1)	_	(2)	(2)				(2
Underlying earnings before tax	25	22	20	22	89	20				20
Fair value items	(2)	(1)	(14)	(9)	(26)	(2)				(2
Realized gains/(losses) on investments	-	28	12	28	68	1				`1
Other income/(charges)	5	10	12	1	28	4				4
Income before tax	28	59	30	42	159	23				23
Income tax attributable to policyholder return	(5)	(11)	(11)	(5)	(32)	(6)				(6
Income before tax on shareholders return	23	48	19	37	127	17				17
Income tax on shareholders return	16	(8)	11	(6)	13	(2)				(2
Net income	39	40	30	31	140	15				15
Net underlying earnings	40	20	32	20	112	18				18
Revenues										
Life insurance gross premiums	1,180	1,275	1,142	1,303	4,900	1,473				1,473
Investment income	468	509	578	339	1,894	493				493
Fee and commission income	26	28	30	24	108	23				23
Total revenues	1,674	1,812	1,750	1,666	6,902	1,989				1,989



Aegon United Kingdom Earnings & revenues										unaudited
	EUR					EUR			amounts	in millions
	LOIK		2012			LOIC		2013		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Underlying earnings before tax by line of business									-	
Life	17	20	23	21	81	20				20
Pensions	14	7	4	6	31	6				6
Distribution	(1)	(1)	_	_	(2)	(2)				(2)
Underlying earnings before tax	30	26	27	27	110	24				24
Fair value items	(2)	(1)	(17)	(11)	(31)	(3)				(3)
Realized gains/(losses) on investments Other income/(charges)	- 6	34 13	14 15	36	84 34	1 5				1 5
Income before tax	34	<b>72</b>	<b>39</b>	52	197	27				<b>27</b>
Income tax attributable to policyholder return	(6)	(13)	(15)	(6)	(40)	(7)				(7)
Income before tax on shareholders return	28	59	24	46	157	20				20
Income tax on shareholders return	19	(10)	15	(8)	16	(2)				(2)
Net income	47	49	39	38	173	18				18
Net underlying earnings	49	23	42	25	139	21				21
Revenues										
Life insurance gross premiums	1,415	1,572	1,445	1,615	6,047	1,732				1,732
Investment income	562	627	728	420	2,337	580				580
Fee and commission income	31	35	37	30	133	26				26
Total revenues	2,008	2,234	2,210	2,065	8,517	2,338				2,338



Aegon United Kingdom Life										unaudited
	GBP					GBP			amoun	ts in millions
	ODI		2012			ODI		2013		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
New life sales										
Life										
Single premiums	86	93	103	92	374	94				94
Recurring premiums annualized	8	8	8	10	34	6				6
Total recurring plus 1/10 single	17	17	19	19	72	15				15
Earnings										
Underlying earnings before tax	15	15	19	17	66	17				17
Account Balances										
Insurance contracts - general account	7,901	7,951	8,007	8,055	8,055	8,097				8,097
Total account balance	7,901	7,951	8,007	8,055	8,055	8,097				8,097
Insurance and investment contract roll forward										
Account balances at beginning of period	7,832	7,901	7,951	8,007	7,832	8,055				8,055
Deposits	144	150	160	152	606	147				147
Withdrawals / benefits	(160)	(159)	(159)	(156)	(634)	(162)				(162)
Other	85	59	55	52	251	57				57
Total account balance at end of period	7,901	7,951	8,007	8,055	8,055	8,097				8,097
DAC/VOBA/FSR's roll forward										
Balance at beginning of period	132	129	127	125	132	126				126
Capitalized during the period	13	13	13	16	55	9				9
Amortized during the period	(16)	(15)	(15)	(15)	(61)	(14)				(14)
Balance at end of period	129	127	125	126	126	121				121



Aegon United Kingdom Pensions										unaudited
Pelisions									amoun	ts in millions
	GBP					GBP				
			2012					2013		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
Duaduation	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Production Pensions										
	514	499	541	602	2 156	727				727
Single premiums					2,156					
Recurring premiums annualized	110	103	90	168	471	156 <b>229</b>				156
Total recurring plus 1/10 single	161	153	144	228	686	229				229
Gross deposits (on and off balance)										
Pensions	-	-	-	8	8	40				40
Variable annuities	7	7	4	4	22	2				2
Total gross deposits	7	7	4	12	30	42				42
Earnings										
Underlying earnings before tax	11	7	2	5	25	5				5
Account Balances										
Insurance contracts - general account	-	-	1	1	1	1				1
Insurance contracts - for the account of policyholders	1,714	1,669	1,658	1,631	1,631	1,769				1,769
Investment contracts - general account	577	565	558	545	545	454				454
Investment contracts - for the account of policyholders	43,490	42,260	43,538	44,142	44,142	47,048				47,048
Total account balance	45,781	44,494	45,755	46,319	46,319	49,272				49,272
Insurance and investment contract roll forward										
Account balances at beginning of period	44,223	45,781	44,494	45,755	44,223	46,319				46,319
Deposits	1,070	1,171	1,016	1,189	4,446	1,370				1,370
Withdrawals / benefits	(1,209)	(1,803)	(1,319)	(1,487)	(5,818)	(1,789)				(1,789)
Other	1,697	(655)	1,564	862	3,468	3,372				3,372
Total account balance at end of period	45,781	44,494	45,755	46,319	46,319	49,272				49,272
DAG (MODA (TOD)										
DAC/VOBA/FSR's roll forward	2.125	2.125	2 126	2 122	2.125	2 116				2 116
Balance at beginning of period	3,125	3,125	3,126	3,123	3,125	3,116				3,116
Capitalized during the period	43	41	39	45 (53)	168	40				40
Amortized during the period	(43)	(40)	(42)	(52)	(177)	(48)				(48)
Balance at end of period	3,125	3,126	3,123	3,116	3,116	3,108				3,108



Aegon United Kingdom Production and margins										unaudited
	GBP					GBP			amounts	in millions
	02.		2012					2013		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
New life sales										
Group pensions	115	107	102	183	507	184				184
Individual pensions	45	44	41	44	174	44				44
Annuities	9	9	10	9	37	10				10
Protection	8	8	8	10	34	5				5
Onshore bonds	1	2	2	1	6	1				1
Total life and pensions production	178	170	163	247	758	244				244
Gross deposits (on and off balance)										
Pensions	_	-	-	8	8	40				40
Variable annuities	7	7	4	4	22	2				2
Total gross deposits	7	7	4	12	30	42				42
Market share (12 month period to end of quarter) <sup>1</sup>										
Independent Financial Advisors	9.0%	8.5%	8.0%	8.6%	8.6%					
Total market	7.5%	7.1%	6.9%	7.2%	7.2%					
New life sales by channel										
Independent Financial Advisors	142	130	130	213	615	211				211
Tied distribution	20	21	15	20	76	21				21
Banks (including bank IFAs)	2	4	3	1	10	2				2
Rebates/internally generated	14	15	15	13	57	10				10
Total life and pensions production	178	170	163	247	758	244				244

 $<sup>^{1}</sup>$  Source: Association of British Insurers, data only available one quarter in arrears (includes UK and offshore deposits).



Aegon United Kingdom Investments general account	unaudited
amounts in millions, except for the	ne impairment data GBP
	March 31, 2013
Cash / Treasuries / Agencies Investment grade corporates High yield (and other) corporates Emerging markets debt Commercial MBS Residential MBS Non-housing related ABS Subtotal	2,702 4,525 144 50 359 606 868 <b>9,254</b>
Common equity & bond funds	46
Total equity like Other	<b>46</b>
Investments general account (excluding policy loans)	9,303
Policyholder loans	-
Investments general account	9,303
Impairments as bps (quarterly)	-

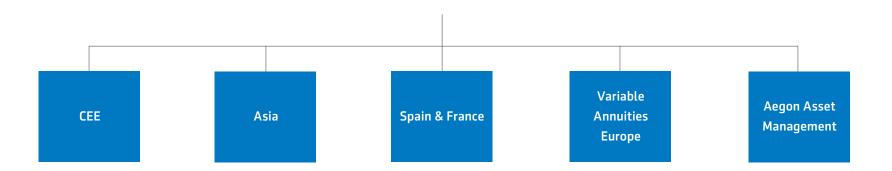
		am	ounts in millions
GBP			
Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012
2 522	2 422	2 202	2 174
2,532	2,422	2,303	2,174
4,682	4,487	4,306	4,349
157	186	170	137
49	59	48	46
355	342	330	319
519	506	431	412
856	861	827	808
9,150	8,863	8,415	8,245
42	40	39	47
42	40	39	47
4	5	6	6
9,196	8,908	8,460	8,298
	-	- 0 460	
9,196	8,908	8,460	8,298
_	_	_	_
	-	-	_

Aegon United Kingdom Structured assets and corporate bor	nds						
·						amoun	nts in million
	GBP			4 1 24 2012			
			ı	March 31, 2013			
	AAA	AA	А	BBB	<bbb< th=""><th>NR</th><th>Tota</th></bbb<>	NR	Tota
Structured assets by rating							
Commercial MBS	60	167	115	17	-	-	359
Residential MBS	-	337	269	-	-	-	606
Non-housing related ABS	18	184	466	177	23	-	868
Total	78	688	850	194	23	-	1,833
Credits by rating							
IG Corporates	83	626	2,286	1,530	-	-	4,525
High yield corporate	-	-	-	-	144	-	144
Emerging Markets debt	-	18	11	21	-	-	50
Total	83	644	2,297	1,551	144	-	4,719
Cash / Treasuries / Agencies							2,702
Total	161	1,332	3,147	1,745	167	-	9,254



# Reporting structure

## New Markets





New Markets									ι	unaudited
Earnings & revenues										
	EUR					EUR			amounts	in millions
	LOR		2012			Loik		2013		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Underlying earnings before tax geographically										
CEE	23	21	16	25	85	16				16
Asia	9	5	13	(8)	19	11				11
Spain & France	25	17	16	11	69	11				11
Variable Annuities Europe	2	(2)	-	-	-	1				1
Aegon Asset Management	29	23	25	24	101	23				23
Underlying earnings before tax geographically	88	64	70	52	274	62				62
Underlying earnings before tax by line of business										
Life	38	29	39	14	120	28				28
Individual savings and retirement products	(4)	(4)	(6)	(5)	(19)	(4)				(4)
Pensions	1	-	2	3	6	1				1
Non-life	12	11	6	13	42	9				9 5
Associates	12	5	4	3	24	5				5
Aegon Asset Management	29	23	25	24	101	23				23
Underlying earnings before tax by line of business	88	64	70	52	274	62				62
Fair value items	7	(12)	(1)	5	(1)	(3)				(3)
Realized gains/(losses) on investments	2	` 3	`5´	-	10	2				2
Impairment charges	(4)	-	(5)	(17)	(26)	(10)				(10)
Other income/(charges)	(18)	_	(8)	139	113	(4)				(4)
Income before tax	75	55	61	179	370	47				47
Income tax	(27)	(18)	(23)	(53)	(121)	(17)				(17)
Net income	48	37	38	126	249	30				30
Net underlying earnings	59	44	46	36	185	39				39
Revenues										
Life insurance	408	348	292	326	1,374	350				350
Accident and Health insurance	62	42	43	41	188	58				58
General insurance	37	34	37	36	144	40				40
Total gross premiums	507	424	372	403	1,706	448				448
Investment income	86	89	79	65	319	65				65
Fee and commission income	128	129	138	129	524	134				134
Other revenues	1	-	1	1	3	1				1
Total revenues	722	642	590	598	2,552	648				648



Aegon CEE Earnings & revenues										ınaudited
	EUR					EUR			amounts	in millions
	Lon		2012			Lon		2013		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTE
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Underlying earnings before tax by line of business										
Life	10	10	8	9	37	6				6
Pensions	1	-	2	3	6	1				1
Non-life	12	11	6	13	42	9				9
Underlying earnings before tax	23	21	16	25	85	16				16
Fair value items	-	(5)	(1)	3	(3)	5				5
Realized gains/(losses) on investments	-	1	1	3	5	1				1
Impairment charges	(4)	2	(4)	(11)	(17)	(9)				(9 (1
Other income/(charges)	(16)	-	(5)	(6)	(27)	(1)				(1
Income before tax	3	19	7	14	43	12				12
Income tax	(2)	(3)	(3)	2	(6)	(3)				(3
Net income	1	16	4	16	37	9				9
Net underlying earnings	17	17	13	19	66	13				13
Revenues										
Life insurance	108	108	108	115	439	121				121
General insurance	37	34	37	36	144	40				40
Accident and Health	-	1	-	-	1	-				-
Total gross premiums	145	143	145	151	584	161				161
Investment income	18	19	19	15	71	15				15
Fee and commission income	11	11	11	12	45	11				11
Total revenues	174	173	175	178	700	187				187



Aegon Asia Earnings & revenues										unaudited
	EUR					EUR			amount	s in millions
			2012					2013		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Underlying earnings before tax by line of business	-	_	_	-		-	_	_	-	
Life	16	10	18	-	44	15				15
Individual savings and retirement products	(5)	(4)	(4)	(6)	(19)	(4)				(4)
Share in underlying earnings before tax of associates	(2)	(1)	(1)	(2)	(6)	_				_
Underlying earnings before tax	9	(1) <b>5</b>	13	(8)	19	11				11
Fair value items	3	(3)	(2)	_	(2)	(3)				(3)
Realized gains/(losses) on investments	2	2	6	4	14	-				-
Impairment charges	-	(2)	(1)	(1)	(4)	(1)				(1)
Other income/(charges)	-	-	-	-	-	(2)				(2) <b>5</b>
Income before tax	14	2	16	(5)	27	5				5
Income tax	(8)	(5)	(9)	(3)	(25)	(7)				(7)
Net income	6	(3)	7	(8)	2	(2)				(2)
Net underlying earnings	3	(1)	5	(10)	(3)	3				3
Revenues										
Life insurance	115	111	102	124	452	143				143
Accident and Health	35	29	29	30	123	33				33
Total gross premiums	150	140	131	154	575	176				176
Investment income	23	25	26	24	98	24				24
Fee and commission income	4	4	9	4	21	8				8
Total revenues	177	169	166	182	694	208				208



Aegon Spain Earnings & revenues										unaudited
Larmings & revenues									amounts	s in millions
	EUR					EUR			amount	7 111 11111110115
			2012					2013		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Underlying earnings before tax by line of business	-	-	-	_		-	-	-	-	
Life <sup>1</sup>	11	11	11	6	39	6				6
Share in underlying earnings before tax of associates	9	-	-	-	9	-				-
Underlying earnings before tax	20	11	11	6	48	6				6
			(2)	(4)	(6)					
Realized gains/(losses) on investments	-	-	(2)	(4)	(6)	-				-
Impairment charges Other income/(charges)	-	-	-	(5) 33	(5) 33	-				-
Income before tax	20	11	9	<b>30</b>	<b>70</b>	6				6
Income tax	(6)	(3)	(3)	1	(11)	(2)				(2)
Net income	14	8	6	31	59	4				4
		_								
Net underlying earnings	14	8	8	3	33	4				4
Revenues										
Life & Health insurance <sup>1</sup>	212	141	96	98	547	111				111
Total gross premiums	212	141	96	98	547	111				111
Investment income	43	43	29	24	139	25				25
Fee and commission income	2	3	1	2	8	2				2
Other revenues	1	-	1	-	2	_				-
Total revenues	258	187	127	124	696	138				138

<sup>&</sup>lt;sup>1</sup> Based on management's reassessment, Non-life earnings and Non-life premiums of Spain are reported as part of the Life business.

Aegon France Earnings										unaudited
	EUR					EUR			amour	nts in millions
			2012					2013		
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Full Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	YTD
Underlying earnings before tax	•	-	-	-		-	-	•	-	
Share in net result of associates	5	6	5	5	21	5				5



Variable annuities europe Earnings & production									,	unaudited
3	EUR					EUR			amounts	in millions
	LUK		2012			LOK		2013		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Underlying earnings before tax by line of business										
Life	1	(2)	2	(1)	-	1				1
Individual savings and retirement products										
Variable annuities	1		(2)	1	-					
Underlying earnings before tax	2	(2)	-	-	-	1				1
Fair value items	4	(4)	2	2	4	(5)				(5)
Other income/(charges)	-	-	-	-		(1)				(1
Income before tax	6	(6)	2	2	4	(5)				(5)
Income tax	(1)	1	-	-	-	1				1
Net income	5	(5)	2	2	4	(4)				(4)
Net underlying earnings	1	(1)	-	-	-	1				1
Variable annuity balances roll forward										
Separate account annuities beginning of period	710	769	823	899	710	923				923
Deposits	52	48	45	40	185	38				38
Lapses and deaths	(13)	(13)	(14)	(13)	(53)	(16)				(16
Other	20	19	45	(3)	81	24				24
Total variable annuity balances end of period	769	823	899	923	923	969				969
Life balances roll forward										
Life balances at beginning of period	3,478	3,474	3,587	3,662	3,478	3,613				3,613
Deposits	68	61	71	78	278	84				84
Lapses and deaths	(80)	(88)	(93)	(103)	(364)	(120)				(120
Other	8	140	97	(24)	221	(32)				(32
Total Life Balances end of period	3,474	3,587	3,662	3,613	3,613	3,545				3,545
Gross deposits - Variable Annuities										
Variable annuities Europe	52	48	45	40	185	38				38
Variable annuities Europe reinsured	29	17	11	13	70	2				2
Gross deposits Variable annuities	81	65	56	53	255	40				40
Intersegment eliminations	(2)	(2)	(2)	(2)	(8)	(2)				(2
Total gross deposits	79	63	54	51	247	38				38



Aegon asset management Earnings & revenues & account balances										unaudited
	EUR					EUR			amour	nts in millions
	LOIK		2012			LOIC		2013		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Earnings										
Underlying earnings before tax	29	23	25	24	101	23				23
Revenues from third parties	34	35	40	36	145	37				37
Account balances										
Assets under management	235,507	243,859	248,262	246,776	246,776	250,123				250,123
General Account *	120,153	126,464	126,630	124,317	124,317	125,645				125,645
Internal unit-linked and off balance sheet *	67,545	67,338	69,032	69,573	69,573	70,067				70,067
Third-party **	47,809	50,057	52,600	52,886	52,886	54,411				54,411
Net deposits (Third party assets)	1,289	605	1,136	386	3,416	127				127
Assets under management account balances roll forward										
Account balance at beginning of period	223,870	235,507	243,859	248,262	223,870	246,776				246,776
Deposits & Withdrawals	(1,951)	(513)	(1,999)	(1,361)	(5,824)	(2,594)				(2,594)
Other	13,588	8,865	6,402	(125)	28,730	5,941				5,941
Total account balance at end of period	235,507	243,859	248,262	246,776	246,776	250,123				250,123
Third-party assets under management account balances roll f	orward									
Account balance at beginning of period	41,496	47,809	50,057	52,600	41,496	52,886				52,886
Deposits & Withdrawals	1,289	605	1,136	386	3,416	127				127
Other	5,024	1,643	1,407	(100)	7,974	1,398				1,398
Total account balance at end of period **	47,809	50,057	52,600	52,886	52,886	54,411				54,411

<sup>\*</sup> Please note that the numbers provided in this line are also included in other primary segments.

<sup>\*\*</sup> Includes pooled fund sales that are recognized on the balance sheet of Aegon UK. These assets are eliminated in our consolidated revenue generating investments.



New Markets Investments general account	unaudited
amounts in millions, except for the	EUR EUR
	March 31,
	2013
Cash / Treasuries / Agencies	837
Investment grade corporates	1,443
High yield (and other) corporates	100
Emerging markets debt	37
Commercial MBS	141
Residential MBS	106
Non-housing related ABS	68
Subtotal	2,732
Residential mortgage loans	339
Total mortgages	339
Common equity & bond funds	17
Private equity & hedge funds	3
Total equity like	20
Real estate	1
Other	195
Investments general account (excluding policy loans)	3,287
Policyholder loans	21
Investments general account	3,308
Impairments as bps (quarterly)	29

		am	nounts in millions
EUR		un	iourics in million.
Dec. 31, 2012	Sept. 30, 2012	June 30, 2012	March 31, 2012
000	040	002	953
980 1,402	948 1,432	992 1,450	1,389
106	98	106	71
30	31	30	28
147	144	147	138
106	109	109	98
53	43	47	46
2,824	2,805	2,881	2,723
349	361	369	368
349	361	369	368
13	17	12	12
3	3	-	-
16	20	12	12
1	-	-	-
196	169	168	175
3,386	3,355	3,430	3,278
22	21	22	21
3,408	3,376	3,452	3,299
50	11	(2)	11

New Markets Structured assets and corporate bond	s							
							amour	nts in millions
	EUR							
				M	arch 31, 2013			
		AAA	AA	А	BBB	<bbb< th=""><th>NR</th><th>Total</th></bbb<>	NR	Total
Structured assets by rating								
Commercial MBS		101	18	5	12	5	-	141
Residential MBS		-	31	26	22	27	-	106
Non-housing related ABS		43	-	8	15	2	-	68
Total		144	49	39	49	34	-	315
Credits by rating								
IG Corporates		8	156	619	660	-	-	1,443
High yield corporate		-	-	_	-	100	-	100
Emerging Markets debt		-	-	3	21	13	-	37
Total		8	156	622	681	113	-	1,580
Cash / Treasuries / Agencies								837
Total		152	205	661	730	147	-	2,732



## Other corporate information

Public ratings				
Company public ratings as of March 31, 2013	Standard & Poor's <sup>1)</sup>	Moody's Investor Service	Fitch ratings <sup>1)</sup>	A.M. Best
Aegon N.V.	A-	А3	А	-
Aegon USA	AA-	A1	AA-	A+
Aegon UK (Scottish Equitable plc)	A+	-	-	-
Aegon NL (Aegon Levensverzekering N.V.)	AA-	-	-	-
Credit ratings				
Aegon N.V Senior debt rating	A-	А3	A-	-
Aegon N.V Hybrid capital securities	BBB	Baa1	BBB	-
Aegon N.V Commercial paper	A-2	P-2	F1	-

<sup>1)</sup> The outlook is negative for the Standard & Poor's rating on Aegon UK and the Fitch ratings on Aegon USA and Aegon N.V.; the outlook on all other ratings is stable.



### Glossary on business lines

The description of each business line provides general guidance to the reader but is not intended to be exhaustive and may change from time to time.

#### Life & protection

Included in the line life and protection are products with mortality, morbidity and longevity risks. Reported in life and protection are traditional life and universal life products, including endowment, term and whole life insurance products sold by Aegon Americas and Aegon the Netherlands. Also included are annuity products sold by Aegon the Netherlands and term insurance and annuity products sold by Aegon UK. Most of the business written by countries in the New Markets segment is also reported in this line with the exception of general insurance business sold by Hungary and pension business of the CEE countries and Spain.

Accident and health business comprises products with morbidity risk like accidental death and dismemberment insurance, critical illness, cancer treatment, disability, income protection and long-term care insurance in the Americas, the Netherlands, the UK and Spain. Also included are sick leave products sold by Aegon the Netherlands.

#### Individual savings and retirement products

The line individual savings and retirement products includes products with no or insignificant longevity risk, primarily fixed and variable annuity products sold by Aegon Americas. The products are primarily in the accumulation phase but also includes immediate and pay out annuities. In addition, the (long-term) saving products sold by Aegon the Netherlands and retail mutual fund sold by Aegon Americas and Hungary are included. Also included in this line are investment products sold by the Czech Republic and Taiwan.

#### Pensions and asset management

The line pensions- and asset management includes both individual and group pension business and 401(k) and similar products, typically sponsored by or obtained through an employer. It comprises products in the accumulation phase as well as in the pay out phase. This line includes products sold by Aegon Americas' divisions Diversified Investment Advisors and Transamerica Retirement Services, group pension products sold by Aegon the Netherlands, Aegon UK's individual and group

pension business as well as the pension business of the CEE countries and Spain. In addition, asset management services provided to third parties are included in this line.

#### Institutional products

Institutional products includes earnings from spread-based products like Guaranteed Investment Contracts (GICs) and funding agreements sold by Aegon Americas which are marketed to institutional clients such as pension funds, retirement plans, college savings plans, money market funds. This line also includes synthetic GIC products. Institutional products also include Bank- or Corporate-Owned Life insurance (BOLI/COLI) sold to corporations as a method of funding employee benefit plans.

#### Reinsurance

The reinsurance line includes the business assumed by Transamerica Reinsurance of Aegon Americas. No changes have been made to what was previously reported in this line.

#### General insurance

General insurance includes mainly automotive insurance, liability insurance, household insurance and fire protection. General insurance is sold in the Netherlands and Hungary. No changes have been made to what was previously reported in this line.

#### Distribution

Distribution includes commissions earned by independent financial advisors in the Netherlands (UnirobeMeeùs and Nedasco) and the United Kingdom (Positive Solutions, Origen).

#### Other

Other is used to report any items which cannot be directly allocated to a specific line of business. No changes have been made to what was previously reported in this line.

#### Interest charges and other

Interest charges and other includes funding interest expenses and holding expenses. No changes have been made to what was previously reported in this line.



### **Disclaimers**

#### Cautionary note regarding non-IFRS measures

This document includes the non-IFRS financial measures: underlying earnings before tax, income tax and income before tax. These non-IFRS measures are calculated by consolidating on a proportionate basis Aegon's joint ventures and associated companies. The reconciliation of these measures to the most comparable IFRS measures is provided in note 3 "Segment information" of Aegon's condensed consolidated interim financial statements. Aegon believes that its non-IFRS measures, together with the IFRS information, provide meaningful information about the underlying operating results of Aegon's business including insight into the financial measures that senior management uses in managing the business.

#### Local currencies and constant currency exchange rates

This document contains certain information about Aegon's results, financial condition and revenue generating investments presented in USD for the Americas and GBP for the United Kingdom, because those businesses operate and are managed primarily in those currencies. None of this information is a substitute for or superior to financial information about Aegon presented in EUR, which is the currency of Aegon's primary financial statements.

#### Forward-looking statements

The statements contained in this document that are not historical facts are forward-looking statements as defined in the US Private Securities Litigation Reform Act of 1995. The following are words that identify such forward-looking statements: aim, believe, estimate, target, intend, may, expect, anticipate, predict, project, counting on, plan, continue, want, forecast, goal, should, would, is confident, will, and similar expressions as they relate to Aegon. These statements are not quarantees of future performance and involve risks, uncertainties and assumptions that are difficult to predict. Aegon undertakes no obligation to publicly update or revise any forwardlooking statements. Readers are cautioned not to place undue reliance on these forward-looking statements, which merely reflect company expectations at the time of writing. Actual results may differ materially from expectations conveyed in forward-looking statements due to changes caused by various risks and uncertainties. Such risks and uncertainties include but are not limited to the following:

- Changes in general economic conditions, particularly in the United States, the Netherlands and the United Kingdom.
- Changes in the performance of financial markets, including emerging markets, such as with regard to:
  - The frequency and severity of defaults by issuers in Aegon's fixed income investment portfolios;
  - The effects of corporate bankruptcies and/or accounting restatements on the financial markets and the resulting decline in the value of equity and debt securities Aegon holds: and
  - The effects of declining creditworthiness of certain private sector securities and the resulting decline in the value of sovereign exposure that Aegon holds.
- Changes in the performance of Aegon's investment portfolio and decline in ratings of Aegon's counterparties
- Consequences of a potential (partial) break-up of the euro.
- The frequency and severity of insured loss events.
- Changes affecting mortality, morbidity, persistence and other factors that may impact the profitability of Aegon's insurance products.
- Reinsurers to whom Aegon has ceded significant underwriting risks may fail to meet their obligations.
- Changes affecting interest rate levels and continuing low or rapidly changing interest rate levels.
- Changes affecting currency exchange rates, in particular the EUR/USD and EUR/GBP exchange rates.

- Changes in the availability of, and costs associated with, liquidity sources such as bank and capital markets funding, as well as conditions in the credit markets in general such as changes in borrower and counterparty creditworthiness.
- Increasing levels of competition in the United States, the Netherlands, the United Kingdom and emerging
- Changes in laws and regulations, particularly those affecting Aegon's operations, ability to hire and retain key personnel, the products Aeqon sells, and the attractiveness of certain products to its consumers.
- Regulatory changes relating to the insurance industry in the jurisdictions in which Aegon operates.
- Changes in customer behavior and public opinion in general related to, among other things, the type of products also Aegon sells, including legal, regulatory or commercial necessity to meet changing customer
- Acts of God, acts of terrorism, acts of war and pandemics.
- Changes in the policies of central banks and/or governments.
- Lowering of one or more of Aegon's debt ratings issued by recognized rating organizations and the adverse impact such action may have on Aegon's ability to raise capital and on its liquidity and financial condition.
- Lowering of one or more of insurer financial strength ratings of Aegon's insurance subsidiaries and the adverse impact such action may have on the premium writings, policy retention, profitability and liquidity of its insurance subsidiaries.
- The effect of the European Union's Solvency II requirements and other regulations in other jurisdictions affecting the capital Aegon is required to maintain.
- Litigation or regulatory action that could require Aegon to pay significant damages or change the way Aegon does business.
- As Aegon's operations support complex transactions and are highly dependent on the proper functioning of information technology, a computer system failure or security breach may disrupt Aegon's business, damage its reputation and adversely affect its results of operations, financial condition and cash flows.
- Customer responsiveness to both new products and distribution channels.
- Competitive, legal, regulatory, or tax changes that affect profitability, the distribution cost of or demand for Aegon's products.
- Changes in accounting regulations and policies may affect Aegon's reported results and shareholders' equity
- The impact of acquisitions and divestitures, restructurings, product withdrawals and other unusual items, including Aegon's ability to integrate acquisitions and to obtain the anticipated results and synergies from acquisitions.
- Catastrophic events, either manmade or by nature, could result in material losses and significantly interrupt Aegon's business.
- Aegon's failure to achieve anticipated levels of earnings or operational efficiencies as well as other cost saving initiatives.

Further details of potential risks and uncertainties affecting Aegon are described in its filings with the Netherlands Authority for the Financial Markets and the US Securities and Exchange Commission, including the Annual Report. These forward-looking statements speak only as of the date of this document. Except as required by any applicable law or regulation, Aegon expressly disclaims any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements contained herein to reflect any change in Aegon's expectations with regard thereto or any change in events, conditions or circumstances on which any such statement is based.



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### Publication dates quarterly results

Thursday, August 8, 2013 Results second quarter 2013
Thursday, November 7, 2013 Results third quarter 2013

Aegon's Q1 2013 press release and Condensed consolidated interim financial statements are available on aegon.com.



# About Aegon

As an international life insurance, pensions and asset management company based in The Hague, Aegon has businesses in over 20 markets in the Americas, Europe and Asia. Aegon companies employ approximately 24,000 people and have millions of customers across the globe. Further information: aegon.com.