

# Financial supplement Q4 2012

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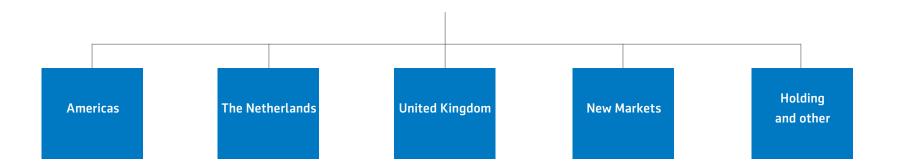
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# Reporting structure

# Aegon N.V.





Aegon N.V. Earnings overview - geographically										unaudited
	EUR					EUR			amount	s in millions
	EUR		2011			EUR		2012		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	Full
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	Year
Underlying earnings before tax										
Americas	336	314	307	316	1,273	292	339	344	342	1,317
The Netherlands	81	74	68	75	298	79	71	82	83	315
United Kingdom	12	10	9	(26)	5	29	25	26	25	105
New Markets	68	70	46	65	249	88	64	70	52	274
Holding and other activities	(83)	(67)	(69)	(84)	(303)	(63)	(56)	(50)	(55)	(224)
Underlying earnings before tax*	414	401	361	346	1,522	425	443	472	447	1,787
Net underlying earnings										
Americas	247	250	236	224	957	208	250	255	258	971
The Netherlands	66	67	55	50	238	62	57	67	67	253
United Kingdom	39	15	30	(46)	38	48	23	40	24	135
New Markets	44	53	32	55	184	59	44	46	36	185
Holding and other activities	(63)	(46)	(45)	(30)	(184)	(49)	(37)	(39)	(37)	(162)
Net underlying earnings*	333	339	308	253	1,233	328	337	369	348	1,382
Net income										
Americas	256	230	64	93	643	279	215	292	239	1,025
The Netherlands	39	169	63	148	419	141	(28)	62	116	291
United Kingdom	54	(18)	-	(88)	(52)	46	49	37	37	169
New Markets	49	46	(7)	23	111	48	37	38	126	249
Holding and other activities	(71)	(23)	(60)	(95)	(249)	7	(19)	(55)	(96)	(163)
Net income*	327	404	60	81	872	521	254	374	422	1,571

<sup>\*</sup> Certain businesses in Asia, which were previously managed by Aegon Americas, are included in the Asia line of business within the "New Markets" segment as of Q1 2012, with restated figures as of Q1 2011.



Aegon N.V.										unaudite
Summary financial and market highlights										unts in million
	EUR					EUR		excep	t per share da	ta & employee
	LUK		2011			LUK		2012		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	Fu
Earnings summary	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	Yea
Underlying earnings before tax										
Life	236	241	250	218	945	213	249	284	240	986
Individual savings and retirement products	139	115	84	136	474	122	116	101	142	481
Pensions	74	70	72	38	254	97	99	109	78	383
Non-life	16	11	3	21	51	8	(1)	(3)	9	13
Distribution	9	(3)	(3)	(3)	-	6	4	(1)	6	15
Asset Management	14	18	15	13	60	29	23	25	24	101
Other	(83)	(67)	(69)	(84)	(303)	(64)	(55)	(50)	(55)	(224
Share in underlying earnings before tax of associates	9	16	9	7	41	14	8	7	3	32
Underlying earnings before tax	414	401	361	346	1,522	425	443	472	447	1,787
Fair value items	(85)	(23)	(288)	(20)	(416)	156	101	(126)	(79)	52
Realized gains/(losses) on investments	91	204	102	49	446	45	85	128	149	407
Impairment charges	(62)	(100)	(132)	(94)	(388)	(41)	(42)	(35)	(58)	(176
Other income/(charges)	(3)	(16)	(54)	(194)	(267)	(17)	(254)	(33)	106	(170
Run-off businesses	22	10	(5)	(194)	28	(2)	(234)	12	(14)	(102
Income before tax	377	476	(16)	88	925	566	339	454	551	1,910
Income tax	(50)	(72)	76	(7)	(53)	(45)	(85)	(80)	(129)	(339
Net income	(30) <b>327</b>	404	60	81	872	(45) <b>521</b>	(85) <b>254</b>	374	422	1,571
Net income	327	404	60	01	672	521	254	3/4	422	1,571
Net underlying earnings	333	339	308	253	1,233	328	337	369	348	1,382
Shares										
Shares outstanding	1,880	1,880	1,880	1,880	1,880	1,880	1,914	1,943	1,943	1,943
Weighted average shares outstanding	1,765	1,880	1,880	1,880	1,852	1,880	1,886	1,919	1,943	1,907
Per share data										
Net income	(0.05)	(0.04)	0.01	0.02	(0.06)	0.25	0.08	0.17	0.19	0.69
Net income excl. premium convertible core capital securities	0.16	0.16	0.01	0.02	0.34	0.25	0.08	0.17	0.19	0.69
Net income fully diluted	(0.05)	(0.04)	0.01	0.02	(0.06)	0.25	0.08	0.17	0.19	0.69
Net underlying earnings	0.16	0.13	0.14	0.11	0.54	0.15	0.12	0.17	0.15	0.59
Net underlying earnings fully diluted	0.16	0.13	0.14	0.11	0.54	0.15	0.12	0.17	0.15	0.59
Dividend per common share	-	-	-	0.10	0.10	-	0.10	-	0.11	0.21
Common shareholders' equity per share	7.90	7.88	9.27	10.03	10.03	10.18	10.91	11.53	11.60	11.60
Trading statistics (Ametordam Stack Eveloans)										
Trading statistics (Amsterdam Stock Exchange)	F C0	E F0	4.00	2 72	E C0	4 52	4 20	4 50	4.00	4.00
High	5.68	5.58	4.80	3.73	5.68	4.52	4.20	4.50	4.89	4.89
Low	4.58	4.36	2.68	2.79	2.68	3.05	3.19	3.35	4.08	3.05
Close	5.28	4.70	3.06	3.10	3.10	4.16	3.64	4.05	4.80	4.80
Volume (average daily)	13,916,525	10,257,128	16,157,804	11,753,462	13,021,230	11,617,677	13,230,415	9,975,823	6,755,080	10,394,749
Employees excl. agents	23,990	23,639	22,781	22,249	22,249	22,132	21,772	21,706	21,560	21,560
Agents	2,990	2,892	3,024	3,039	3,039	2,936	2,877	2,959	2,847	2,847
Total number of employees excluding associates	26,980	26,531	25,805	<b>25,288</b>	<b>25,288</b>	25,068	24,649	24,665	24,407	24,40 <b>7</b>
Aegon's share of employees (including agents) in Associates	3,932	3,561	4,125	3,982	3,982	2,908	2,371	2,652	2,443	2,443
Total	30,912	30,092	29,930	29,270	29,270	27,906 27,976	27,020	27,317	26,850	26,850



Aegon N.V. Sales									amoun	unaudited ts in millions
	EUR					EUR				
			2011					2012		
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Full Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Full Year
Sales*	1,411	1,261	1,620	1,409	5,701	1,758	1,604	1,550	1,813	6,725
New life sales										
Life	207	198	191	209	805	219	209	189	224	841
Pensions	273	218	197	277	965	214	207	206	444	1,071
Share in new life sales of associates	21	15	17	12	65	12	12	10	9	43
Total recurring plus 1/10 single	501	431	405	498	1,835	445	428	405	677	1,955
New premium production accident & health insurance	159	145	153	188	645	195	187	190	196	768
New premium production general insurance	13	14	12	13	52	14	13	12	16	55
Gross deposits (on & off balance)										
Life	487	586	683	648	2,404	639	442	359	376	1,816
Individual savings & retirement products	1,625	1,662	1,548	1,719	6,554	1,721	1,827	1,984	2,112	7,644
Pensions	4,327	3,565	6,036	3,541	17,469	5,875	4,971	4,576	4,659	20,081
Asset Management - third party	935	898	2,226	1,185	5,244	2,803	2,514	2,504	2,095	9,916
Share in gross deposits of associates	3	4	. 3	. 7	17	5	3	3	4	15
Total gross deposits	7,377	6,715	10,496	7,100	31,688	11,043	9,757	9,426	9,246	39,472
Net deposits (on & off balance)										
Life	(155)	(113)	67	(193)	(394)	(223)	(112)	(515)	(277)	(1,127)
Individual savings & retirement products	(542)	(271)	(337)	(159)	(1,309)	(237)	(60)	70	(163)	(390)
Pensions	490	(1,234)	3,321	(494)	2,083	1,413	856	933	1,041	4,243
Asset Management - third party	(1,853)	(539)	1,350	(91)	(1,133)	1,289	605	1,136	386	3,416
Share in net deposits of associates	(5)	(3)	(4)	` - '	(12)	(3)	1	2	4	4
Total net deposits excluding run-off businesses	(2,065)	(2,160)	4,397	(937)	(765)	2,239	1,290	1,626	991	6,146
Run-off businesses	(880)	(527)	(1,121)	(611)	(3,139)	(1,160)	(479)	(301)	(601)	(2,541)
Total net deposits	(2,945)	(2,687)	3,276	(1,548)	(3,904)	1,079	811	1,325	390	3,605

<sup>\*</sup> Sales represents New life sales + Accident & Health premiums + General insurance premiums + 1/10 of Gross deposits



Aegon N.V. Consolidated income statement									2000.00	unaudited ts in millions
	EUR					EUR			announ	ts III IIIIIIOIIs
			2011					2012		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	Full
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	Year
Premium income	6,277	4,501	4,306	4,437	19,521	5,851	4,597	4,411	4,667	19,526
Investment income	2,111	2,099	1,914	2,044	8,168	2,076	2,200	2,287	1,938	8,501
Fee and commission income	460	428	96	480	1,464	465	469	469	497	1,900
Other revenues	2	2	1	1	6	2	3	1	4	10
Total revenues	8,850	7,030	6,317	6,962	29,159	8,394	7,269	7,168	7,106	29,937
Income from reinsurance ceded	430	477	976	892	2,775	953	1,080	1,107	988	4,128
Net gains and losses on investments	1,113	932	(8,105)	5,873	(187)	7,565	(1,944)	5,162	2,265	13,048
Other income	37	(3)	_	5	39	_	2		149	151
Total income	10,430	8,436	(812)	13,732	31,786	16,912	6,407	13,437	10,508	47,264
Claims and Benefits	9,068	6,945	(1,977)	12,322	26,358	15,494	5,056	12,195	8,966	41,711
Employee expenses	537	517	513	502	2,069	504	529	504	555	2,092
Administration expenses	284	313	363	355	1,315	262	272	280	282	1,096
Deferred expenses	(387)	(371)	(347)	(353)	(1,458)	(367)	(370)	(376)	(425)	(1,538)
Amortization charges	357	355	395	465	1,572	271	411	232	385	1,299
Benefits and expenses	9,859	7,759	(1,053)	13,291	29,856	16,164	5,898	12,835	9,763	44,660
Impairment charges	64	106	137	176	483	46	52	39	69	206
Interest charges and related fees	111	117	133	130	491	132	126	115	94	467
Other charges	28	(7)	(5)	53	69	18	_	1	34	53
Total charges	10,062	7,975	(788)	13,650	30,899	16,360	6,076	12,990	9,960	45,386
Share in net results of associates	5	12	8	4	29	11	7	6	2	26
Income before tax	373	473	(16)	86	916	563	338	453	550	1,904
Income tax	(46)	(69)	76	(5)	(44)	(42)	(84)	(79)	(128)	(333)
Net income	327	404	60	81	872	521	254	374	422	1,571
Net income attributable to:										
Equity holders of Aegon N.V.	327	403	60	79	869	521	254	373	422	1,570
Non-controlling interests		1	-	2	3	-	-	1	-	1



Aegon N.V. Fair value items geographically										unaudited
	EUR					EUR			amount	s in millions
	EUR		2011			EUR		2012		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	Full
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	Year
Fair value items										
Americas	(12)	(52)	(275)	(139)	(478)	64	(79)	(45)	(16)	(76)
Guarantees*	-	(23)	(10)	(37)	(70)	4	11	11	(16)	10
Alternative investments	40	14	(44)	(47)	(37)	120	(25)	2	21	118
Credit derivatives	2	(10)	(57)	17	(48)	41	(13)	31	14	73
Hedges	(44)	(27)	(31)	(74)	(176)	(82)	(66)	(82)	(80)	(310)
Real estate	(2)	(3)	(4)	(4)	(13)	(7)	(9)	-	42	26
Other fair value items	(8)	(3)	(129)	6	(134)	(12)	23	(7)	3	7
The Netherlands	(60)	2	25	189	156	42	153	(37)	6	164
Guarantees*	4	2	40	208	254	50	192	(10)	45	277
Alternative investments	7	1	(11)	(1)	(4)	19	-	(3)	3	19
Real estate	(8)	(13)	(6)	(9)	(36)	(18)	(24)	(26)	(11)	(79)
Other fair value items	(63)	12	2	(9)	(58)	(9)	(15)	2	(31)	(53)
United Kingdom	(1)	-	(8)	3	(6)	(2)	(1)	(17)	(11)	(31)
New Markets	-	(3)	(16)	(10)	(29)	7	(12)	(1)	5	(1)
Holdings	(12)	30	(14)	(63)	(59)	45	40	(26)	(63)	(4)
Total fair value items	(85)	(23)	(288)	(20)	(416)	156	101	(126)	(79)	52

<sup>\*</sup> Net of hedges



Aegon N.V. Consolidated balance sheet								unaudite
Consolitation Sularico Siloco							amoun	ts in million
	EUR				EUR			
		201				201		
	First	Second	Third	Fourth	First	Second	Third	Fourt
	Quarter	Quarte						
Investments general account	136,991	132,837	143,006	144,079	140,770	147,065	147,955	146,234
Investments for account of policyholders	144,296	142,672	139,599	142,529	149,501	151,633	156,831	153,670
Investments in associates	731	743	747	742	774	791	802	829
Deferred expenses and rebates	11,292	11,006	10,995	11,432	11,390	11,700	11,775	11,687
Other assets and receivables	23,467	23,937	35,820	38,490	38,422	43,877	43,934	44,04
Cash and cash equivalents	4,286	4,450	7,322	8,104	8,671	8,737	7,810	9,65
Total assets	321,063	315,645	337,489	345,376	349,528	363,803	369,107	366,118
Shareholders' equity	16,991	16,953	19,561	21,000	21,283	23,018	24,535	24,66
Convertible core capital securities	750	-	-		· -	-	· -	
Other equity instruments	4,706	4,711	4,716	4,720	4,998	5,002	5,011	5,01
Non-controlling interests	11	11	12	14	14	13	14	1
Group equity	22,458	21,675	24,289	25,734	26,295	28,033	29,560	29,700
Insurance contracts general account	95,691	94,174	102,556	104,974	103,584	107,829	107,537	105,20
Insurance contracts for the account of policyholders	76,981	76,149	74,934	73,425	76,972	78,037	79,667	76,87
Investment contracts general account	21,514	20,578	20,904	20,847	19,323	19,790	18,957	17,76
Investment contracts for the account of policyholders	68,619	68,058	66,816	71,433	74,659	75,668	78,891	78,41
Other liabilities	35,800	35,011	47,990	48,963	48,695	54,446	54,495	58,15
Total equity and liabilities	321,063	315,645	337,489	345,376	349,528	363,803	369,107	366,118

Revenue generating investments								
	EUR			ı	EUR		amount	s in millions
		201	.1			201	.2	
	First	Second	Third	Fourth	First	Second	Third	Fourth
	Quarter							
Investments general account	136,991	132,837	143,006	144,079	140,770	147,065	147,955	146,234
Investments for account of policyholders	144,296	142,672	139,599	142,529	149,501	151,633	156,831	153,670
Off balance sheet investments third parties	118,595	115,767	121,649	136,910	146,482	153,290	158,255	157,952
Total revenue generating investments	399,882	391,276	404,254	423,518	436,753	451,988	463,041	457,856

Capital base								
							amounts	in millions
	EUR				EUR			
		201	1			2012	2	
	First	Second	Third	Fourth	First	Second	Third	Fourth
	Quarter							
Group equity	22,458	21,675	24,289	25,734	26,295	28,033	29,560	29,700
Trust pass-through securtities	132	131	154	159	151	163	161	155
Subordinated borrowings	16	16	18	18	58	61	61	61
Senior debt related to insurance activities	1,218	1,378	1,318	1,471	1,109	1,062	1,006	521
Total capital base	23,824	23,200	25,779	27,382	27,613	29,319	30,788	30,437



Aegon N.V. Investments general account						unaudited
zinvestments general account	EUR		amounts in	millions, ex	cept for the imp	airment data
	LOIC		December 3	31, 2012		
		The	United	New	Holdings and	
	Americas	Netherlands	Kingdom	Markets	other	TOTAL
Cash / Treasuries / Agencies	17,069	11,861	3,122	1,484	759	34,295
Investment grade corporates	37,939	5,125	5,773	1,879	-	50,716
High yield (and other) corporates	2,485	39	194	109	-	2,827
Emerging markets debt	1,584	-	60	30	-	1,674
Commercial MBS	5,227	9	438	147	-	5,821
Residential MBS	5,084	1,141	640	322	-	7,187
Non-housing related ABS	2,982	1,081	1,055	62	-	5,180
Subtotal	72,370	19,256	11,282	4,033	759	107,700
Residential mortgage loans	34	19,864	-	349	-	20,247
Commercial mortgage loans	6,803	80	-	-	-	6,883
Total mortgages	6,837	19,944	-	349	-	27,130
Convertibles & preferred stock	326	-	-	-	-	326
Common equity & bond funds	1,169	331	51	45	(2)	1,594
Private equity & hedge funds	1,402	367	-	3	-	1,772
Total equity like	2,897	698	51	48	(2)	3,692
Real estate	1,483	1,912	-	1	-	3,396
Other	799	1,071	5	331	-	2,206
Investments general account (excluding policy loans)	84,386	42,881	11,338	4,762	757	144,124
Policyholder loans	2,073	9		28	_	2,110
Investments general account	86,459	42,890	11,338	4,790	757	146,234
Impairments as bps (quarterly)	3	1	-	39	-	4

<b>3,781</b>	<b>3,777</b>	<b>3,686</b>	<b>3,511</b>
3,506	3,569	3,420	3,355
2,198	2,223	2,132	2,259
<b>145,777</b>	<b>144,858</b>	<b>138,654</b>	<b>141,899</b>
349 1,631 1,801	344 1,589 1,844	293 1,601 1,792	274 1,377 1,860
19,749	18,853	18,340	17,864
7,394	7,700	7,825	8,143
<b>27,143</b>	<b>26,553</b>	<b>26,165</b>	<b>26,007</b>
2,965	2,836	2,526	2,554
1,701	1,654	1,579	1,455
5,988	6,179	6,210	6,487
7,624	7,421	7,353	7,157
5,304	5,742	5,658	5,784
<b>109,149</b>	<b>108,736</b>	<b>103,251</b>	<b>106,767</b>
TOTAL	TOTAL	TOTAL	TOTAL
33,158	32,692	29,511	32,772
52,409	52,212	50,414	50,558
2,965	2,836	2,526	2,554
UR Sept. 30, 2012	June 30, 2012	am March 31, 2012	Dec. 31, 2011

Aegon N.V. Structured assets and corporate bonds							
	EUR					amoun	ts in millions
	EUR		Dec	ember 31, 2012	2		
	AAA	AA	А	BBB	<bbb< th=""><th>NR</th><th>Total</th></bbb<>	NR	Total
Structured assets by rating							
Commercial MBS	4,210	588	585	263	175	-	5,821
Residential MBS	488	2,791	951	426	2,531	-	7,187
Non-housing related ABS	1,749	1,088	1,339	622	382	-	5,180
Total	6,447	4,467	2,875	1,311	3,088	-	18,188
Credits by rating							
IG Corporates	719	5,646	23,213	20,970	-	168	50,716
High yield corporate	-	-	-	-	2,827	-	2,827
Emerging Markets debt	3	79	503	734	355	-	1,674
Total	722	5,725	23,716	21,704	3,182	168	55,217
Cash / Treasuries / Agencies							34,295
Total	7,169	10,192	26,591	23,015	6,270	168	107,700



Aegon N.V. Capital structure								unaudited
	EUR				EUR		amount	s in millions YTD
	LOIK	201	1		LOK	201	2	110
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
Shareholders' equity January 1	17,328	17,328	17,328	17,328	21,000	21,000	21,000	21,000
Net income	327	730	790	869	521	775	1,148	í,570
Dividend paid	-	(59)	(59)	(59)	-	(138)	(207)	(207)
Movements in foreign currency translation reserve	(844)	(1,127)	(138)	397	(286)	446	336	(113)
Movements in revaluation reserves	(293)	31	1,627	2,506	102	1,046	2,418	2,618
Coupons on other equity instruments (net of tax)	(44)	(87)	(132)	(178)	(47)	(98)	(147)	(195)
Other changes	517	137	145	137	(7)	(13)	(13)	(4)
Shareholders' equity end of period	16,991	16,953	19,561	21,000	21,283	23,018	24,535	24,669
Revaluation reserves								
Available-for-sale shares	243	175	132	124	160	179	180	193
Available-for-sale bonds	37	377	1,405	2,184	2,447	3,050	4,461	4,754
Available-for-sale other	(15)	(12)	(8)	(9)	15	33	45	38
Total available-for-sale	265	540	1,529	2,299	2,622	3,262	4,686	4,985
Real estate held for own use	40	40	43	43	43	45	45	39
Cash flow hedging reserve	360	409	1,013	1,122	901	1,203	1,149	1,058
Total balance of revaluation reserves, net of tax	665	989	2,585	3,464	3,566	4,510	5,880	6,082
Capital								
Convertible core capital securities	750	_	_	_	_	_	_	_
Perpetual capital securities and other equity instruments	4,706	4,711	4,716	4,720	4,998	5,002	5,011	5,018
Non-controlling interests	11	11	12	14	14	13	14	13
Trust pass-through securities	132	131	154	159	151	163	161	155
Subordinated borrowings	16	16	18	18	58	61	61	61
Senior debt related to insurance activities	1,218	1,378	1,318	1,471	1,109	1,062	1,006	521
Capitalization								
Total capitalization including revaluation reserve	23,824	23,200	25,779	27,382	27,613	29,319	30,788	30,437
Total capitalization excluding revaluation reserve	23,159	22,211	23,194	23,918	24,047	24,809	24,908	24,355
Debt to capitalization ratios								
Net senior debt to capital excluding revaluation reserve	6%	7%	6%	7%	5%	5%	5%	3%
net senior dest to capital excluding revaluation reserve	3 70	, 70	0 70	, 70	3 70	3 70	3 70	3 70



Aegon N.V. Return on capital - net underlying earnings										unaudited
									amo	ounts in millions
					Decem	ber 31, 2012				
				Central						
		The	United	Eastern		Spain and		Asset	Weighted	Run-off
	Americas	Netherlands	Kingdom	Europe	Asia	France	VA Europe	Management	Average	businesses
	(USD)	(EUR)	(GBP)	(EUR)	(EUR)	(EUR)	(EUR)	(EUR)	(EUR)	(EUR)
Net underlying earnings / run-off earnings	1,248	253	110	66	(3)	54	-	68		56
Average capital in units	23,321	4,802	3,203	539	376	1,355	178	203		2,395
Average capital in units, excluding revaluation reserves	19,273	3,943	2,560	541	334	1,357	176	204		2,226
Return on capital										
Net underlying earnings / average capital in units	5.4%	5.3%	3.4%	12.3%	(0.9%)	4.0%	0.2%	33.5%	5.3%	2.3%
Net underlying earnings / average capital in units excluding revaluation reserve	6.5%	6.4%	4.3%	12.2%	(1.0%)	4.0%	0.2%	33.2%	6.3%	2.5%

Return on equity - net underlying earnings	amounts in millions
	December 31, 201
	Tota (EUR
Net underlying earnings before leverage costs	1,382
Cost of leverage after tax <sup>1</sup>	(254
Net underlying earnings after leverage allocation	1,128
Average common shareholders' equity Average common shareholders' equity excluding revaluation reserve	20,700 15,927
Return on equity	
Net underlying earnings / average shareholders' equity	5.5%
Net underlying earnings / average shareholders' equity excluding revaluation reserve	7.1%

		am	ounts in millions YTD
Sept. 30, 2012	June 30, 2012	March 31, 2012	Dec. 31, 2011
1,034	665	328	1,233
(191)	(128)	(62)	(236)
843	537	266	997
20,634 15,962	19,876 15,889	19,008 15,494	17,036 14,825
5.4% 7.0%	5.4% 6.8%	5.6% 6.9%	5.8% 6.7%
71070	0.070	0.5 %	0.7 70

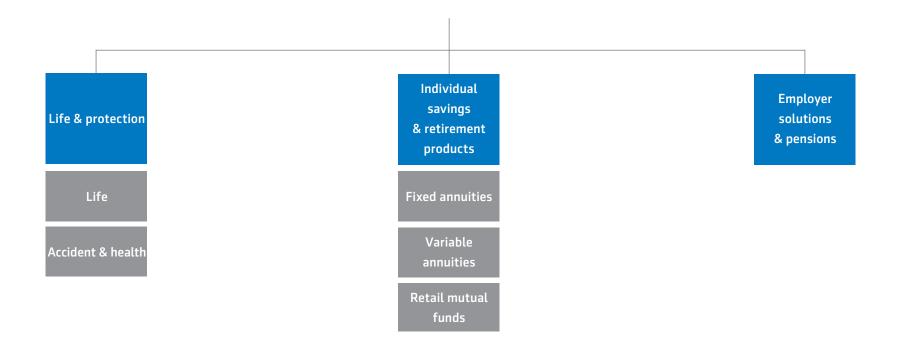


Aegon N.V. Run-off businesses										unaudited
	EUR					EUR			amount	s in millions
			2011					2012		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	Full
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	Year
Earnings										
Americas - Spread based business	(10)	(9)	(8)	2	(25)	(7)	1	(3)	2	(7)
Americas - Payout annuities	9	(2)	11	(1)	17	(3)	(4)	(3)	(3)	(13)
Americas - BOLI/COLI	17	16	6	14	53	17	17	17	12	63
Americas - Life reinsurance	6	5	(14)	(14)	(17)	(9)	(8)	1	(25)	(41)
Total earnings - run off businesses	22	10	(5)	1	28	(2)	6	12	(14)	2
Institutional spread based account balance roll fo	rward									
Account balances beginning of period	10,385	9,041	8,508	8,279	10,385	7,641	6,415	6,431	6,232	7,641
Withdrawals	(759)	(419)	(1,005)	(489)	(2,672)	(1,037)	(361)	(168)	(478)	(2,044)
Other	(585)	(114)	776	(149)	(72)	(189)	377	(31)	(136)	21
Total account balance end of period	9,041	8,508	8,279	7,641	7,641	6,415	6,431	6,232	5,618	5,618
Payout annuities account balance roll forward										
General account balances beginning of period	5,700	5,321	5,243	5,851	5,700	5,999	5,662	6,097	6,102	5,999
Lapses and death	(110)	(100)	(108)	(111)	(429)	(112)	(111)	(121)	(114)	(458)
Interest credited	74	82	70	85	311	87	90	91	84	352
Other	(343)	(60)	646	174	417	(312)	456	35	(106)	73
Total account balance end of period	5,321	5,243	5,851	5,999	5,999	5,662	6,097	6,102	5,966	5,966
BOLI/COLI account balance roll forward										
General account balances beginning of period	7,808	7,352	7,211	7,672	7,808	7,979	7,870	8,201	8,143	7,979
Deposits	7	2	14	4	27	8	2	1	2	13
Lapses and death	(75)	(11)	(20)	(30)	(136)	(32)	(247)	(15)	(1,722)	(2,016)
Other	(388)	(132)	467	333	280	(85)	576	(44)	(264)	183
Total account balance end of period	7,352	7,211	7,672	7,979	7,979	7,870	8,201	8,143	6,159	6,159



# Reporting structure

# Aegon Americas





Aegon Americas Earnings & revenues										unaudited
	USD					USD			amoun	ts in millions
	035		2011			030		2012		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	Full
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	Year
Underlying earnings before tax by line of business										
Life and protection	180	178	215	154	727	128	177	176	166	647
Individual savings and retirement products										
Fixed annuities	90	77	61	58	286	62	63	64	64	253
Variable annuities	93	87	57	121	358	97	84	61	110	352
Retail mutual funds	6	6	5	5	22	4	5	6	7	22
Employer Solutions & Pensions	81	83	79	83	326	81	87	115	83	366
Canada	11	19	17	4	51	8	17	6	9	40
Latin America	(2)	3	(1)	1	1	3	2	3	4	12
Underlying earnings before tax	459	453	433	426	1,771	383	435	431	443	1,692
Fair value items	(17)	(72)	(385)	(189)	(663)	83	(103)	(56)	(22)	(98)
Realized gains/(losses) on investments	34	70	55	7	166	12	70	86	57	225
Impairment charges	(80)	(76)	(106)	(87)	(349)	(39)	(50)	(22)	(40)	(151)
Other income/(charges)	-	(5)	6	(50)	(49)	(1)	(2)	-	(34)	(37)
Run-off businesses	30	15	(7)	1	39	(3)	`8	15	(17)	3
Income before tax	426	385	(4)	108	915	435	358	454	387	1,634
Income tax	(76)	(54)	97	13	(20)	(69)	(83)	(88)	(78)	(318)
Net income	350	331	93	121	895	366	275	366	309	1,316
Net underlying earnings	337	360	333	301	1,331	273	321	319	335	1,248
Revenues *										
Life insurance	2,079	2,096	2,056	2,119	8,350	2,071	2,071	2,057	2,206	8,405
Accident and Health insurance	565	589	586	586	2,326	582	585	596	593	2,356
Total gross premiums	2,644	2,685	2,642	2,705	10,676	2,653	2,656	2,653	2,799	10,761
Investment income	1,277	1,268	1,214	1,200	4,959	1,167	1,193	1,159	1,175	4,694
Fee and commission income	375	364	(99)	426	1,066	373	377	353	409	1,512
Other revenues	-	1	-	1	2	-	1	3	2	6
Total revenues	4,296	4,318	3,757	4,332	16,703	4,193	4,227	4,168	4,385	16,973

<sup>\*</sup> Revenues include Run-off businesses



Aegon Americas Earnings & revenues										unaudited
	5110					5115			amoun	ts in millions
	EUR		2011			EUR		2012		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	Full
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	Year
Underlying earnings before tax by line of business										
Life and protection	131	125	151	116	523	98	137	140	129	504
Individual savings and retirement products										
Fixed annuities	66	53	43	44	206	47	49	52	49	197
Variable annuities	68	60	41	89	258	74	65	50	85	274
Retail mutual funds	5	4	3	3	15	3	4	5	5	17
Employer Solutions & Pensions	59	58	56	61	234	62	68	91	64	285
Canada	8	13	13	3	37	6	14	4	7	31
Latin America	(1)	1	-	-	-	2	2	2	3	9
Underlying earnings before tax	336	314	307	316	1,273	292	339	344	342	1,317
Fair value items	(12)	(52)	(274)	(139)	(477)	64	(79)	(45)	(16)	(76)
Realized gains/(losses) on investments	24	50	39	6	119	9	54	69	43	175
Impairment charges	(58)	(53)	(75)	(64)	(250)	(30)	(39)	(17)	(31)	(117)
Other income/(charges)	-	(3)	4	(36)	(35)	(1)	(1)	`(1)	(25)	(28)
Run-off businesses	22	10	(5)	1	28	(2)	`6´	12	(14)	2
Income before tax	312	266	(4)	84	658	332	280	362	299	1,273
Income tax	(56)	(36)	68	9	(15)	(53)	(65)	(70)	(60)	(248)
Net income	256	230	64	93	643	279	215	292	239	1,025
Net underlying earnings	247	250	236	224	957	208	250	255	258	971
Revenues *										
Life insurance	1,522	1,455	1,456	1,571	6,004	1,581	1,615	1,643	1,702	6,541
Accident and Health insurance	413	410	415	434	1,672	444	456	476	457	1,833
Total gross premiums	1,935	1,865	1,871	2,005	7,676	2,025	2,071	2,119	2,159	8,374
Investment income	935	879	860	891	3,565	890	930	927	907	3,654
Fee and commission income	274	253	(72)	311	766	285	294	282	316	1,177
Other revenues	-	233	(, 2)	-	1	-	1	202	2	5
Total revenues	3,144	2,998	2,659	3,207	12,008	3,200	3,296	3,330	3,384	13,210

<sup>\*</sup> Revenues include Run-off businesses



Aegon Americas Life & protection - production and	earnings									unaudited
ine & protection - production and	carmings								amount	s in million
	USD					USD				
			2011					2012		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	Fι
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	Ye
Life production										
Agency	95	92	91	98	376	107	109	110	142	468
Banks	-	1	-	-	1	-	-	-	-	
Direct	16	16	16	17	65	17	17	16	14	64
Total retail new life sales	111	109	107	115	442	124	126	126	156	532
Jniversal life	43	40	38	47	168	52	52	51	79	23
Term	33	32	31	31	127	34	35	34	39	142
Whole life/other	33	35	36	36	140	37	37	40	36	150
Variable life	2	2	2	1	7	1	2	1	2	6
Total retail new life sales	111	109	107	115	442	124	126	126	156	532
Accident and Health production										
Agency	4	5	7	7	23	5	5	6	9	25
Direct Direct	134	139	139	176	588	168	165	155	165	653
Total Accident and Health production	138	144	146	183	611	173	170	161	174	678
Life insurance	1,011	984	976	999	3,970	1,024	994	995	1,075	4,088
Accident and Health insurance	496	516	511	509	2,032	506	503	513	509	2,031
Total gross premiums	1,507	1,500	1,487	1,508	6,002	1,530	1,497	1,508	1,584	6,119
Earnings										
Underlying earnings before tax	180	178	215	154	727	128	177	176	166	647



Aegon Americas										unaudited
Life & protection - account balances									amoun	ts in millions
	USD					USD				
		201						2012		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	Full
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	Year
General account balance roll forward										
Universal life account balances beginning of period	13,764	13,804	13,809	14,053	13,764	14,032	14,036	14,061	14,122	14,032
Deposits	450	366	340	350	1,506	459	415	428	489	1,791
Lapses and deaths	(206)	(217)	(212)	(209)	(844)	(232)	(194)	(187)	(215)	(828)
Other	(204)	(144)	116	(162)	(394)	(223)	(196)	(180)	(218)	(817)
Universal life account balances end of period	13,804	13,809	14,053	14,032	14,032	14,036	14,061	14,122	14,178	14,178
Term	1,098	1,134	1,170	1,229	1,229	1,271	1,307	1,352	1,397	1,397
Whole life/other	10,499	10,524	10,129	10,217	10,217	10,302	10,275	10,251	10,299	10,299
Total general account reserves	25,401	25,467	25,352	25,478	25,478	25,609	25,643	25,725	25,874	25,874
Universal life yield and spread information - US only	(annualized)									
Average yield on investments	5.85%	5.85%	5.83%	5.81%	5.84%	5.81%	5.81%	5.75%	5.74%	5.78%
Average crediting rate	4.34%	4.37%	4.31%	4.25%	4.32%	4.23%	4.22%	4.22%	4.22%	4.22%
Average gross spread	1.51%	1.48%	1.52%	1.56%	1.52%	1.58%	1.59%	1.53%	1.52%	1.56%
Average guaranteed rate	4.22%	4.21%	4.19%	4.18%	4.20%	4.14%	4.14%	4.14%	4.13%	4.13%
Separate account balances roll forward										
Account balances beginning of period	5,003	5,130	5,057	4,312	5,003	4,476	4,838	4,541	4,641	4,476
Deposits	80	78	75	74	307	72	75	68	68	283
Lapses and deaths	(79)	(34)	(22)	(26)	(161)	(109)	(56)	(75)	(79)	(319)
Other	126	(117)	(798)	116	(673)	399	(316)	107	(81)	109
Total account balances end of period	5,130	5,057	4,312	4,476	4,476	4,838	4,541	4,641	4,549	4,549
Separate account balances by fund type										
Fixed income	632	625	650	625	625	601	629	599	597	597
Equities	4,498	4,432	3,662	3,851	3,851	4,237	3,912	4,042	3,952	3,952
Total account balances end of period	5,130	5,057	4,312	4,476	4,476	4,838	4,541	4,641	4,549	4,549
Gross investment return to policyholder	4.32%	0.58%	-12.94%	6.28%	-2.84%	10.56%	-4.54%	4.08%	-0.02%	10.05%
Health reserves										
	389	200	383	205	385	205	202	200	270	270
Accidental death and dismemberment		390	383 3,438	385		385	382	386	379	379
Long term care Other health	3,189 557	3,236 536	3,438 547	3,482 536	3,482 536	3,569 528	3,691 512	4,080 554	4,114 538	4,114 538
Total health reserves	4,135	4,162	4,368	4,403	4,403	4,482	4,585	5,020	5,031	5,0 <b>31</b>
Total Health Teserves	4,133	4,102	4,300	4,403	4,403	4,402	4,363	5,020	5,031	5,031
DAC/VOBA/FSR's roll forward										
Balance at beginning of period	7,102	7,160	7,077	6,464	7,102	6,570	6,609	6,430	6,410	6,570
Capitalized during the period	174	177	169	184	704	194	199	193	231	817
Amortized during the period	(177)	(164)	(364)	(170)	(875)	(175)	(175)	(116)	(182)	(648)
Shadow accounting adjustments	56	(94)	(406)	96	(348)	16	(192)	(110)	(2)	(288)
Other	5	(2)	(12)	(4)	(13)	4	(11)	13	(2)	4
Balance at end of period	7,160	7,077	6,464	6,570	6,570	6,609	6,430	6,410	6,455	6,455



Aegon Americas Individual savings and retirement prod	uete									unaudited
individual savings and retirement prod						uco			amount	s in millions
	USD		2011			USD				
	First	Second	Third	Fourth	Full	First	Second	2012 Third	Fourth	Ful
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	Yea
Production										
Agency	13	10	13	7	43	11	11	12	21	55
Banks	70	61	74	64	269	80	65	47	124	316
Fixed annuity deposits	83	71	87	71	312	91	76	59	145	371
Agency	10	9	10	16	45	10	12	6	9	37
Banks	219	265	257	241	982	243	269	266	282	1,060
Fee planners/wirehouses/broker-dealers	844	1,026	998	1,053	3,921	849	908	1,009	1,027	3,793
Direct	106	101	73	86	366	112	116	109	122	459
Variable annuity deposits	1,179	1,401	1,338	1,396	5,314	1,214	1,305	1,390	1,440	5,349
Agency	22	18	16	18	74	22	17	19	19	77
Banks	156	148	112	68	484	113	131	129	135	508
Fee planners/wirehouses/broker-dealers	597	599	489	542	2,227	619	664	725	844	2,852
Retail mutual fund deposits	775	765	617	628	2,785	754	812	873	998	3,437
Total Individual savings and retirement deposits	2,037	2,237	2,042	2,095	8,411	2,059	2,193	2,322	2,583	9,157
Agency	45	37	39	41	162	43	40	37	49	169
Banks	445	474	443	373	1,735	436	465	442	541	1,884
Fee planners/wirehouses/broker-dealers	1,441	1,625	1,487	1,595	6,148	1,468	1,572	1,734	1,871	6,645
Direct	106	101	73	86	366	112	116	109	122	459
Total Individual savings and retirement deposits	2,037	2,237	2,042	2,095	8,411	2,059	2,193	2,322	2,583	9,157
Earnings										
Underlying earnings before tax	189	170	123	184	666	163	152	131	181	627
DAC/VOBA/FSR's roll forward										
Balance at beginning of period	1,560	1,571	1,466	1,524	1,560	1,518	1,620	1,620	1,661	1,518
Capitalized during the period	73	85	86	87	331	83	73	86	89	331
Amortized during the period	(41)	(94)	(70)	(250)	(455)	56	(112)	16	(72)	(112
Shadow accounting adjustments	(21)	(96)	42	155	80	(37)	39	(61)	12	(47
Other	-		-	2	2		-		-	-
Balance at end of period	1,571	1,466	1,524	1,518	1,518	1,620	1,620	1,661	1,690	1,690



Aegon Americas Fixed annuities										unaudited
	USD					USD			amoun	its in millions
			2011					2012		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	Full
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	Year
Earnings										
Underlying earnings before tax	90	77	61	58	286	62	63	64	64	253
Fixed annuity balances roll forward										
General account annuities beginning of period	28,234	27,680	25,591	25,075	28,234	22,026	21,596	19,657	19,313	22,026
Deposits	83	71	87	71	312	91	76	59	145	371
Lapses and deaths	(884)	(881)	(815)	(824)	(3,404)	(719)	(683)	(603)	(877)	(2,882)
Interest credited	268	243	203	213	927	209	172	178	161	720
Other	(21)	(1,522)	9	(2,509)	(4,043)	(11)	(1,504)	22	23	(1,470)
Total general account annuities end of period	27,680	25,591	25,075	22,026	22,026	21,596	19,657	19,313	18,765	18,765
Fixed account of variable annuities	(1,085)	(1,060)	(1,040)	(1,027)	(1,027)	(1,011)	(997)	(988)	(977)	(977)
Total fixed annuity balances	26,595	24,531	24,035	20,999	20,999	20,585	18,660	18,325	17,788	17,788
		•		,					•	
General account annuity balances										
Retail deferred annuities	25,139	23,104	22,632	19,646	19,646	19,254	17,360	17,056	16,482	16,482
Payout annuities	1,489	1,464	1,449	1,427	1,427	1,415	1,398	1,377	1,439	1,439
Total return	756	734	711	679	679	660	641	628	599	599
Equity indexed annuities	296	289	283	274	274	267	258	252	245	245
Total general account annuities end of period	27,680	25,591	25,075	22,026	22,026	21,596	19,657	19,313	18,765	18,765
DAC/VOBA/FSR's roll forward										
Balance at beginning of period	580	541	364	386	580	376	347	295	228	376
Capitalized during the period	1	541	2	2	5	2	547	-	220	2
Amortized during the period	(21)	(84)	(28)	(173)	(306)	4	(87)	(13)	(13)	(109)
Shadow accounting adjustments	(19)	(93)	48	161	97	(35)	35	(54)	14	(40)
Balance at end of period	<b>541</b>	<b>364</b>	386	376	376	<b>347</b>	<b>295</b>	228	229	229
balance at end of period	341	304	300	370	370	347	293	220	223	223
US retail deferred annuities yield and spread information (ann	ualized)									
Average yield on investments	5.04%	5.00%	4.03%	4.63%	4.68%	5.10%	4.47%	4.74%	4.85%	4.78%
Average crediting rate	3.62%	3.61%	3.57%	3.52%	3.58%	3.42%	3.42%	3.40%	3.42%	3.41%
Average crediting rate on new business	1.72%	1.76%	1.79%	1.40%	1.66%	1.30%	1.28%	1.33%	1.28%	1.29%
Average gross spread	1.42%	1.39%	0.46%	1.12%	1.09%	1.68%	1.05%	1.35%	1.43%	1.37%
Average underlying gross spread	1.35%	1.21%	1.19%	1.21%	1.24%	1.52%	1.25%	1.37%	1.39%	1.38%
Average guaranteed rate	2.64%	2.65%	2.66%	2.67%	2.67%	2.68%	2.68%	2.68%	2.66%	2.68%
US retail deferred annuities lapse and death rates (annualized	)									
Surrenders and withdrawals	9.33%	9.07%	9.50%	9.86%	9.56%	9.63%	8.91%	8.23%	14.13%	9.89%
Deaths	2.95%	3.36%	2.87%	2.90%	3.06%	3.06%	3.46%	3.67%	4.24%	3.50%
Total	12.28%	12.43%	12.37%	12.76%	12.62%	12.69%	12.37%	11.90%	18.37%	13.39%



Aegon Americas Variable annuities										unaudited
variable afficities									amoun	ts in millions
	USD		2011			USD		2012		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	Ful
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	Yea
Earnings				_					-	
Underlying earnings before tax	93	87	57	121	358	97	84	61	110	352
Variable annuity balances roll forward										
Separate account annuities beginning of period	40,603	42,253	42,931	38,823	40,603	41,490	44,971	44,111	46,211	41,490
Deposits	1,179	1,401	1,338	1,396	5,314	1,214	1,305	1,390	1,440	5,349
Lapses and deaths	(959)	(930)	(849)	(737)	(3,475)	(851)	(856)	(914)	(996)	(3,617)
Other	1,430	207	(4,597)	2,008	(952)	3,118	(1,309)	1,624	316	3,749
Total separate account annuities end of period	42,253	42,931	38,823	41,490	41,490	44,971	44,111	46,211	46,971	46,971
Fixed account of variable annuities	1,085	1,060	1,040	1,027	1,027	1,011	997	988	977	977
Total variable annuity balances	43,338	43,991	39,863	42,517	42,517	45,982	45,108	47,199	47,948	47,948
VA margin, basis points (annualized)	87	80	54	118	85	88	74	53	93	77
Separate account balances by fund type										
Fixed income	15,712	16,652	18,616	19,560	19,560	18,839	21,092	21,354	21,290	21,290
Equities	26,541	26,279	20,207	21,930	21,930	26,132	23,019	24,857	25,681	25,681
Separate account balance end of period	42,253	42,931	38,823	41,490	41,490	44,971	44,111	46,211	46,971	46,971
Minimum guarantee net amount at risk										
GMDB only	1,965	1,961	2,905	2,468	2,468	1,913	2,151	1,960	1,940	1,940
GMDB and GMLB	1,290	1,301	2,778	2,261	2,261	1,445	1,887	1,656	1,506	1,506
GMLB only	47	50	130	106	106	65	93	93	79	79
Total net amount at risk	3,302	3,312	5,813	4,835	4,835	3,423	4,131	3,709	3,525	3,525
Separate account annuity balances										
US deferred annuities										
No guarantees	4,318	4,391	3,988	4,248	4,248	4,564	4,547	4,718	4,774	4,774
GMDB Only	16,260	16,096	14,110	14,802	14,802	15,798	15,125	15,548	15,439	15,439
GMDB and GMLB	20,367	21,086	19,452	21,039	21,039	23,051	22,861	24,243	24,982	24,982
GMLB Only	1,308	1,358	1,273	1,401	1,401	1,558	1,578	1,702	1,776	1,776
Total separate account annuity balances	42,253	42,931	38,823	41,490	41,490	44,971	44,111	46,211	46,971	46,971
Gross investment return to policyholder	3.88%	0.86%	-10.33%	5.55%	-0.84%	7.94%	-2.52%	4.06%	1.10%	10.65%
DAC/VOBA/FSR's roll forward										
Balance at beginning of period	981	1,031	1,102	1,138	981	1,142	1,273	1,325	1,433	1,142
Capitalized during the period	72	84	85	85	326	, 75	79	86	89	329
Amortized during the period	(20)	(10)	(42)	(77)	(149)	58	(31)	29	(59)	(3)
Shadow accounting adjustments	(2)	(3)	(7)	(5)	(17)	(2)	4	(7)	(1)	(6)
Other	_	-	-	1	1	-	-	_	-	-
Balance at end of period	1,031	1,102	1,138	1,142	1,142	1,273	1,325	1,433	1,462	1,462
US deferred annuities lapse and death rates (annu	ialized)									
Surrenders and withdrawals	8.23%	7.66%	6.70%	6.33%	7.20%	6.89%	6.47%	7.02%	7.21%	7.23%
Deaths	1.29%	1.11%	1.10%	1.14%	1.15%	1.30%	1.15%	1.10%	1.33%	1.28%
Total	9.52%	8.77%	7.80%	7.47%	8.35%	8.19%	7.62%	8.12%	8.54%	8.51%



Aegon Americas Retail mutual funds										unaudited
Retuil illutuul lullus									amoun	ts in millions
	USD					USD				
			2011					2012		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	Full
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	Year
Earnings										
Underlying earnings before tax	6	6	5	5	22	4	5	6	7	22
Retail mutual fund account balances roll forward										
Account balances beginning of period	12,395	12,822	12,839	11,127	12,395	11,441	12,763	12,418	12,840	11,441
Deposits	775	765	617	628	2,785	754	812	873	998	3,437
Withdrawals	(824)	(771)	(851)	(819)	(3,265)	(785)	(724)	(720)	(886)	(3,115)
Other	476	23	(1,478)	505	(474)	1,353	(433)	269	126	1,315
Total account balance at end of period	12,822	12,839	11,127	11,441	11,441	12,763	12,418	12,840	13,078	13,078
Gross investment return to mutual fund holder	3.85%	0.17%	-11.62%	4.58%	-3.91%	11.84%	-3.38%	2.15%	0.98%	11.33%



Employer solutions & pensions										
	USD					USD			amount	ts in millio
			2011					2012		
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Full Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Fı Ye
Production	F 070	2 200	4 572	2 500	16 521	6.452	4.450	2.064	4.600	10.00
Retirement plans	5,070	3,289	4,573	3,599	16,531	6,153	4,159	3,964	4,688	18,96
Purchased annuities			4		1		4 4 = 0		1	4006
otal pension deposits	5,070	3,290	4,573	3,599	16,532	6,154	4,159	3,964	4,689	18,96
etirement plans	3,736	2,176	3,461	1,871	11,244	3,080	2,533	3,472	2,313	11,3
otal pension sales	3,736	2,176	3,461	1,871	11,244	3,080	2,533	3,472	2,313	11,39
Stable Value Solutions Deposits	484	1,624	3,710	917	6,735	1,391	2,119	1,648	1,260	6,41
otal retail new life sales	6	7	6	5	24	9	8	7	7	3
ccident and Health production	51	48	52	51	202	58	55	57	57	2
ife insurance	35	35	32	35	137	35	35	38	36	1
Accident and Health insurance	67	73	74	75	289	75	81	81	84	3
otal gross premiums	102	108	106	110	426	110	116	119	120	46
arnings										
nderlying earnings before tax	81	83	79	83	326	81	87	115	83	3
Pension account balances										
tetirement plans	78,995	80,637	75,095	79,226	79,226	87,659	87,489	91,873	94,646	94,6
Purchased annuities	3,768	3,734	4,191	3,944	3,944	3,912	3,967	4,019	4,001	4,0
Total Pension account balances	82,763	84,371	79,286	83,170	83,170	91,571	91,456	95,892	98,647	98,64
Retirement plans roll forward										
ccount balances at beginning of period	73,596	78,995	80,637	75,095	73,596	79,226	87,659	87,489	91,873	79,2
Deposits	5,070	3,289	4,573	3,599	16,531	6,153	4,159	3,964	4,688	18,9
Vithdrawals/Benefits	(2,295)	(2,263)	(2,225)	(3,366)	(10,149)	(3,856)	(2,515)	(3,275)	(3,014)	(12,6
Other	2,624	616	(7,890)	3,898	(752)	6,136	(1,814)	3,695	1,099	9,1
otal account balance at end of period	78,995	80,637	75,095	79,226	79,226	87,659	87,489	91,873	94,646	94,64
table Value Solutions account balance roll forward										
ccount balances at beginning of period	58,878	57,247	57,741	60,237	58,878	59,673	59,898	59,740	60,852	59,6
eposits	484	1,624	3,710	917	6,735	1,391	2,119	1,648	1,260	6,4
Vithdrawals	(2,693)	(1,517)	(1,465)	(2,019)	(7,694)	(1,813)	(2,574)	(1,120)	(1,534)	(7,0
Other Total account balance at end of period	578 <b>57,247</b>	387 <b>57,741</b>	251 <b>60,237</b>	538 <b>59,673</b>	1,754 <b>59,673</b>	647 <b>59,898</b>	297 <b>59,740</b>	584 <b>60,852</b>	293 <b>60,871</b>	1,8 <b>60,8</b>
otal account balance at cha or period	37,247	37,741	00,237	33,073	33,073	33,030	33,740	00,032	00,071	00,0
ther account balances:	7.0	757	765	770	770	770	705	700	001	_
ife lealth	748 279	757 282	765 284	772 285	772 285	779 289	785 291	793 292	801 296	8
OAC/VOBA/FSR's roll forward	579	589	590	486	579	527	549	529	F42	5
alance at beginning of period apitalized during the period	579 24	22	20	486	87	25	24	23	542 27	5
mortized during the period	(17)	(16)	(17)	(10)	(60)	(17)	(19)	(13)	(21)	(
Shadow accounting adjustments	(17)	(5)	(107)	30	(79)	14	(25)	3	5	(
Balance at end of period	589	<b>590</b>	486	527	527	549	529	542	553	55
Pension margin, basis points (annualized)	21	23	22	20	22	24	24	26	22	2
Number of pension participants serviced (thousands)	2,819	2,833	2,930	2,900	2,900	3,010	3,031	3,023	3,065	3,06



Aegon Americas										unaudited
Canada									amount	s in millions
	USD		2011			USD		2012		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	Full
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	Year
New Life sales Life										
Single premiums	13	11	5	2	31	1	_	_	_	1
Recurring premiums annualized	15	17	15	15	62	14	15	15	16	60
Total recurring plus 1/10 single	17	18	15	15	65	14	15	15	16	60
Production										
Fixed annuities	2	2	2	2	8	2	1	1	1	5
Variable annuities	78	54	51	61	244	60	25	23	26	134
Retail mutual funds	6	6	.7	. 9	28	12	7	9	10	38
Asset management *	11 <b>97</b>	21 <b>83</b>	13 <b>73</b>	10 <b>82</b>	55 <b>335</b>	74	33	33	37	- 177
Total deposits	97	83	/3	82	335	/4	33	33	3/	1//
Earnings										
Underlying earnings before tax	11	19	17	4	51	8	17	6	9	40
General Account balance roll forward Universal Life Account balances beginning of period	2,963	3,131	3,158	2,832	2,963	2,979	3,147	3.076	3,275	2,979
Denosits	102	104	100	102	408	101	101	102	105	409
Lapses and deaths	(21)	(25)	(28)	(23)	(97)	(32)	(24)	(28)	(20)	(104)
Other	87	(52)	(398)	68	(295)	99	(148)	125	(35)	41
Universal life account balances end of period	3,131	3,158	2,832	2,979	2,979	3,147	3,076	3,275	3,325	3,325
Term Whole Life	340 1,154	338 1,168	316 1,089	324 1,116	324 1,116	331 1,138	324 1,113	337 1,156	330 1,143	330 1,143
Total traditional reserves	4,625	4,664	4,237	4,419	4,419	4,616	4,513	4,768	4,798	4,798
	.,	,,,,,,,	.,	.,	1,120	.,	.,	.,	.,	.,
Fixed annuity balances roll forward										
Separate account annuities beginning of period Deposits	144 2	143 2	140 2	126 2	144 8	124 2	122 1	116 1	117 1	124 5
Lapses and deaths	(9)	(7)	(7)	(8)	(31)	(8)	(6)	(6)	(10)	(30)
Other	6	2	(9)	4	3	4	(1)	6	-	9
Total fixed annuity balances	143	140	126	124	124	122	116	117	108	108
Verieble annuity belower will forward										
Variable annuity balances roll forward Separate account annuities beginning of period	2,887	2,887	2,758	2,321	2,887	2,397	2,449	2,255	2,313	2,397
Deposits	2,867 78	54	2,756 51	61	2,007	2,397	2,449	2,233	2,313	134
Lapses and deaths	(223)	(158)	(79)	(88)	(548)	(157)	(114)	(107)	(134)	(512)
Other	145	(25)	(409)	103	(186)	149	(105)	142	6	192
Total variable annuity balances	2,887	2,758	2,321	2,397	2,397	2,449	2,255	2,313	2,211	2,211
Retail mutual fund account balances roll forward										
Account balances beginning of period	127	137	133	118	127	130	139	136	146	130
Deposits	6	6	.7	9	28	12	7	9	10	38
Withdrawals	(7)	(9)	(7)	(6)	(29)	(13)	(6)	(11)	(7)	(37)
Other	11 <b>137</b>	(1) 133	(15) <b>118</b>	9 <b>130</b>	4 130	10 <b>139</b>	(4) <b>136</b>	12 <b>146</b>	(1)	17 <b>148</b>
Total account balance at end of period	137	133	118	130	130	139	136	146	148	148
Asset management account balances roll forward *										
Account balances beginning of period	862	969	972	913	862	950	_	_	_	950
Deposits	11	21	13	10	55	-	_	_	_	-
Withdrawals	(15)	(15)	(18)	(18)	(66)	-	-	-	-	-
Other	111	(3)	(54)	45	99	(950)	-	-	-	(950)
Total account balance at end of period *	969	972	913	950	950	-	-	-	-	-
DAC/VOBA/FSR's roll forward	1 460	1,500	1 510	1 400	1 460	1 420	1 410	1 270	1 416	1 420
Balance at beginning of period Capitalized during the period	1,468 27	1,500 30	1,510 30	1,400 29	1,468 116	1,439 28	1,418 28	1,378 28	1,416 32	1,439 116
Amortized during the period	(45)	(21)	12	(13)	(67)	(36)	(18)	(23)	7	(70)
Shadow accounting adjustments	10	(8)	(42)	(11)	(51)	(40)	(22)	(16)	122	44
Other	40	9	(110)	34	(27)	27	(28)	49	(16)	32
Balance at end of period	1,500	1,510	1,400	1,439	1,439	1,418	1,378	1,416	1,561	1,561

<sup>\*</sup> As of Q1 2012, Aegon Canada's asset management activities are reported under Aegon Asset Management in the New Markets segment.



Aegon Americas Latin America									ι	unaudited
									amounts	in millions
	USD					USD				
			2011					2012		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	Full
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	Year
Underlying earnings before tax	(2)	3	(1)	1	1	3	2	· 3	4	12
Net income	(4)	1	2	_	(1)	2	2	1	3	8
Net underlying earnings	(4)	ī	2	-	(1)	2	2	ī	3	8
Revenues										
Life insurance	82	59	52	50	243	56	48	62	47	213
Total gross premiums	82	59	52	50	243	56	48	62	47	213
Investment income	4	2	1	4	11	2	3	1	1	7
Other revenues	-	1	_	-	1	_	1	2	1	4
Total revenues	86	62	53	54	255	58	52	65	49	224



Aegon Americas Investments general account	unaudited
amounts in millions, except for th	ne impairment data USD
	December 31, 2012
Cash / Treasuries / Agencies Investment grade corporates High yield (and other) corporates Emerging markets debt Commercial MBS Residential MBS Non-housing related ABS Subtotal	22,503 50,019 3,276 2,089 6,891 6,703 3,932 <b>95,413</b>
Residential mortgage loans Commercial mortgage loans	44 8,970
Total mortgages	9,014
Convertibles & preferred stock Common equity & bond funds Private equity & hedge funds	430 1,542 1,847
<b>Total equity like</b> Real estate Other	<b>3,819</b> 1,956 1,053
Investments general account (excluding policy loans)	111,255
Policyholder loans Investments general account	2,733 <b>113,988</b>
Impairments as bps (quarterly)	3

## Sept. 30, 2012 June 30, 2012 March 31, 2012 Dec. 31, 20    22,610	22,610 50,711 3,319 2,054 6,963 6,941 4,090 96,688 46 9,412 9,458 449 1,495 1,853 3,797 2,031 1,030 113,004 2,755	49,865 3,140 1,986 7,134 6,771 4,568 95,617 47 9,678 9,725 436 1,409 1,878 3,723 2,007 1,012 112,084	1,7,7,7,7,7,7,7,7,7,7,7,7,7,7,7,7,7,7,7	992 574 019 757 389 48 324 372 390 488 893 771 899 917 348	3,01 1,77 7,74 6,53 4,88 <b>96,62</b> 5 10,48 <b>10,53</b> 3,59 1,37 1,96 <b>3,69</b> 1,74 91 <b>113,50</b>
22,610 22,153 20,115 23,13 50,711 49,865 49,937 49,53 3,319 3,140 2,995 3,011 6,963 7,134 7,574 7,74 6,941 6,771 7,019 6,53 4,090 4,568 4,757 4,88 96,688 95,617 94,389 96,62 46 47 48 5,9,412 9,678 10,324 10,48 9,458 9,458 9,725 10,372 10,53 1,853 1,878 1,893 1,96 3,797 3,723 3,771 3,69 1,030 1,012 917 91 113,004 112,084 111,348 113,50 2,755 2,755 2,769 2,78	22,610 50,711 3,319 2,054 6,963 6,941 4,090 96,688 46 9,412 9,458 449 1,495 1,853 3,797 2,031 1,030 113,004 2,755	49,865 3,140 1,986 7,134 6,771 4,568 95,617 47 9,678 9,725 436 1,409 1,878 3,723 2,007 1,012 112,084	1,7,7,7,7,7,7,7,7,7,7,7,7,7,7,7,7,7,7,7	992 574 019 757 389 48 324 372 390 488 893 771 899 917 348	3,01 1,77 7,74 6,53 4,88 <b>96,62</b> 5 10,48 <b>10,53</b> 3,59 1,37 1,96 <b>3,69</b> 1,74 91 <b>113,50</b>
22,610 22,153 20,115 23,13 50,711 49,865 49,937 49,53 3,319 3,140 2,995 3,01 2,054 1,986 1,992 1,77 6,963 7,134 7,574 7,74 6,941 6,771 7,019 6,53 4,090 4,568 4,757 4,88 96,688 95,617 94,389 96,62 46 47 48 59,412 9,678 10,324 10,48 9,458 9,458 9,725 10,372 10,53 1,853 1,878 1,893 1,96 3,797 3,723 3,771 3,69 2,031 2,007 1,899 1,74 91 1,030 1,012 917 91	22,610 50,711 3,319 2,054 6,963 6,941 4,090 96,688 46 9,412 9,458 449 1,495 1,853 3,797 2,031 1,030	49,865 3,140 1,986 7,134 6,771 4,568 <b>95,617</b> 47 9,678 <b>9,725</b> 436 1,409 1,878 <b>3,723</b> 2,007 1,012	1,5 7,5 7,6 4,7 <b>94,3</b> 10,3 10,3 1,6 3,7	992 574 019 757 <b>389</b> 48 324 3 <b>72</b> 390 488 893 <b>771</b> 899 917	3,01 1,77 7,74 6,53 4,88 <b>96,62</b> 5 10,48 <b>10,53</b> 3,57 1,96 <b>3,69</b> 1,74
22,610 22,153 20,115 23,13 50,711 49,865 49,937 49,53 3,319 3,140 2,995 3,01 2,054 1,986 1,992 1,77 6,941 6,741 7,019 6,53 4,090 4,568 4,757 4,88 96,688 95,617 94,389 96,62 4,66 47 48 5 9,412 9,678 10,324 10,48 9,458 9,458 9,725 10,372 10,53 1,853 1,878 1,893 1,96 3,797 3,723 3,771 3,69 2,031 2,007 1,899 1,74 91 1,030 1,012 917 91	22,610 50,711 3,319 2,054 6,963 6,941 4,090 <b>96,688</b> 46 9,412 <b>9,458</b> 49 1,495 1,853 <b>3,797</b> 2,031 1,030	49,865 3,140 1,986 7,134 6,771 4,568 <b>95,617</b> 47 9,678 <b>9,725</b> 436 1,409 1,878 <b>3,723</b> 2,007 1,012	1,5 7,5 7,6 4,7 <b>94,3</b> 10,3 10,3 1,6 3,7	992 574 019 757 <b>389</b> 48 324 3 <b>72</b> 390 488 893 <b>771</b> 899 917	3,01 1,77 7,74 6,53 4,88 <b>96,62</b> 5 10,48 <b>10,53</b> 3,57 1,96 <b>3,69</b> 1,74
22,610 22,153 20,115 23,13 50,711 49,865 49,937 49,53 3,319 3,140 2,995 3,011 2,054 1,986 1,992 1,77 6,963 7,134 7,574 7,74 6,941 6,771 7,019 6,53 4,090 4,568 4,757 4,88 96,688 95,617 94,389 96,62 46 47 48 5,9412 9,678 10,324 10,48 9,458 9,458 9,725 10,372 10,53 49 4,99 4,466 39,412 9,678 10,324 10,48 9,458 9,725 10,372 10,53 1,495 1,495 1,409 1,488 1,37 1,853 1,878 1,893 1,96 3,797 3,723 3,771 3,69 1,74	22,610 50,711 3,319 2,054 6,963 6,941 4,090 <b>96,688</b> 46 9,412 <b>9,458</b> 449 1,495 1,853 <b>3,797</b> 2,031	49,865 3,140 1,986 7,134 6,771 4,568 <b>95,617</b> 47 9,678 <b>9,725</b> 436 1,409 1,878 <b>3,723</b> 2,007	1,5 7,6 7,6 4,7 94,3 10,3 10,3 1,6 3,7 1,8	992 574 019 757 <b>389</b> 48 324 3 <b>72</b> 390 488 893 <b>771</b> 899	3,01 1,77 7,74 6,53 4,88 <b>96,62</b> 5 10,48 <b>10,53</b> 3,37 1,96 <b>3,69</b>
22,610 22,153 20,115 23,13 50,711 49,865 49,937 49,53 3,319 3,140 2,995 3,01 2,054 1,986 1,992 1,77 6,963 7,134 7,574 7,74 6,941 6,771 7,019 6,53 4,090 4,568 4,757 4,88 96,688 95,617 94,389 96,62 46 47 48 5 9,412 9,678 10,324 10,48 9,412 9,678 10,324 10,48 9,458 4,757 10,372 10,53 4,99 4,49 436 390 35 1,495 1,495 1,409 1,488 1,37 1,853 1,878 1,893 1,96 3,797 3,723 3,771 3,69	22,610 50,711 3,319 2,054 6,963 6,941 4,090 <b>96,688</b> 46 9,412 <b>9,458</b> 449 1,495 1,853 <b>3,797</b>	49,865 3,140 1,986 7,134 6,771 4,568 <b>95,617</b> 47 9,678 <b>9,725</b> 436 1,409 1,878 <b>3,723</b>	1,2 7,7 7,6 4,7 94,3 10,5 10,3	992 574 019 757 389 48 324 372 390 488 893	3,01 1,77 7,74 6,53 4,88 <b>96,62</b> 5 10,48 <b>10,53</b> 3,57 1,37
22,610 22,153 20,115 23,13 50,711 49,865 49,937 49,53 3,319 3,140 2,995 3,01 2,054 1,986 1,992 1,77 6,961 6,963 7,134 7,574 7,74 6,941 6,771 7,019 6,53 4,090 4,568 4,757 4,88 96,688 95,617 94,389 96,62 46 47 48 5 9,412 9,678 10,324 10,48 9,412 9,678 10,324 10,48 9,458 9,725 10,372 10,53 449 436 390 35 1,495 1,495 1,409 1,488 1,37 1,853 1,878 1,893 1,96	22,610 50,711 3,319 2,054 6,963 6,941 4,090 <b>96,688</b> 46 9,412 <b>9,458</b> 449 1,495 1,853	49,865 3,140 1,986 7,134 6,771 4,568 <b>95,617</b> 47 9,678 <b>9,725</b> 436 1,409 1,878	1,5 7,5 7,7 4,7 <b>94,3</b> 10,3 10,3	992 574 019 757 <b>389</b> 48 324 <b>372</b> 390 488 893	3,01 1,77 7,74 6,53 4,88 <b>96,62</b> 5 10,48 <b>10,53</b> 35 1,37 1,96
22,610 22,153 20,115 23,13 50,711 49,865 49,937 49,53 3,319 3,140 2,995 3,01 2,054 1,986 1,992 1,77 6,963 7,134 7,574 7,74 6,941 6,771 7,019 6,53 4,090 4,568 4,757 4,88 96,688 95,617 94,389 96,62 46 47 48 59,412 9,678 10,324 10,48 9,458 9,458 97,25 10,372 10,53 449 436 390 35 1,495 1,409 1,488 1,37	22,610 50,711 3,319 2,054 6,963 6,941 4,090 <b>96,688</b> 46 9,412 <b>9,458</b> 449 1,495	49,865 3,140 1,986 7,134 6,771 4,568 <b>95,617</b> 47 9,678 <b>9,725</b> 436 1,409	1,7,5,7,5,7,6,4,7,94,3	992 574 019 757 <b>389</b> 48 324 <b>372</b> 390 488	3,01 1,77 7,74 6,53 4,88 <b>96,62</b> 5 10,48 <b>10,53</b>
22,610 22,153 20,115 23,13 50,711 49,865 49,937 49,53 3,319 3,140 2,995 3,01 2,054 1,986 1,992 1,77 6,963 7,134 7,574 7,74 6,941 6,771 7,019 6,53 4,090 4,568 4,757 4,88 96,688 95,617 94,389 96,62 9,412 9,678 10,324 10,48 9,412 9,678 10,324 10,48 9,458 449 436 390 35	22,610 50,711 3,319 2,054 6,963 6,941 4,090 <b>96,688</b> 46 9,412 <b>9,458</b>	49,865 3,140 1,986 7,134 6,771 4,568 <b>95,617</b> 47 9,678 <b>9,725</b>	1,5 7,5 7,5 7,6 4,7 94,3 10,3	992 574 019 757 <b>389</b> 48 324 <b>372</b>	3,01 1,77 7,74 6,53 4,88 <b>96,62</b> 5 10,48 <b>10,53</b>
22,610 22,153 20,115 23,13 50,711 49,865 49,937 49,53 3,319 3,140 2,995 3,011 2,054 1,986 1,992 1,77 6,963 7,134 7,574 7,74 6,941 6,771 7,019 6,53 4,090 4,568 4,757 4,88 96,688 95,617 94,389 96,62 9,412 9,678 10,324 10,48	22,610 50,711 3,319 2,054 6,963 6,941 4,090 <b>96,688</b> 46 9,412	49,865 3,140 1,986 7,134 6,771 4,568 <b>95,617</b> 47 9,678	1,9 7,5 7,0 4,7 <b>94,3</b> 10,3	992 574 019 757 <b>389</b> 48 324	3,01 1,77 7,74 6,53 4,88 <b>96,62</b> 5
22,610 22,153 20,115 23,13 50,711 49,865 49,937 49,53 3,319 3,140 2,995 3,011 2,054 1,986 1,992 1,77 6,963 7,134 7,574 7,74 6,941 6,771 7,019 6,53 4,090 4,558 4,757 4,88 96,688 95,617 94,389 96,62 46 47 48 5 9,412 9,678 10,324 10,48	22,610 50,711 3,319 2,054 6,963 6,941 4,090 <b>96,688</b> 46 9,412	49,865 3,140 1,986 7,134 6,771 4,568 <b>95,617</b> 47 9,678	1,9 7,5 7,0 4,7 <b>94,3</b> 10,3	992 574 019 757 <b>389</b> 48 324	3,01 1,77 7,74 6,53 4,88 <b>96,62</b> 5
22,610 22,153 20,115 23,13 50,711 49,865 49,937 49,53 3,319 3,140 2,995 3,01 2,054 1,986 1,992 1,77 6,963 7,134 7,574 7,74 6,941 6,771 7,019 6,53 4,090 4,568 4,757 4,88 96,688 95,617 94,389 96,622	22,610 50,711 3,319 2,054 6,963 6,941 4,090 <b>96,688</b>	49,865 3,140 1,986 7,134 6,771 4,568 <b>95,617</b>	1,9 7,5 7,0 4,7 <b>94,3</b>	992 574 019 757 <b>389</b>	3,01 1,77 7,74 6,53 4,88 <b>96,62</b>
22,610 22,153 20,115 23,13 50,711 49,865 49,937 49,53 3,319 3,140 2,995 3,01 2,054 1,986 1,992 1,77 6,963 7,134 7,574 7,74 6,941 6,771 7,019 6,53 4,090 4,568 4,757 4,88 96,688 95,617 94,389 96,622	22,610 50,711 3,319 2,054 6,963 6,941 4,090 <b>96,688</b>	49,865 3,140 1,986 7,134 6,771 4,568 <b>95,617</b>	1,9 7,5 7,0 4,7	992 574 019 757 <b>389</b>	3,01 1,77 7,74 6,53 4,88 <b>96,62</b>
22,610 22,153 20,115 23,13 50,711 49,865 49,937 49,53 3,319 3,140 2,995 3,01 2,054 1,986 1,992 1,77 6,963 7,134 7,574 7,74 6,941 6,771 7,019 6,53 4,090 4,568 4,757 4,88	22,610 50,711 3,319 2,054 6,963 6,941 4,090	49,865 3,140 1,986 7,134 6,771 4,568	1,9 7,5 7,0 4,7	992 574 019 757	3,01 1,77 7,74 6,53 4,88
Dept. 30, 2012 June 30, 2012 March 31, 2012 Dec. 31, 20  22,610 22,153 20,115 23,13  50,711 49,865 49,937 49,53  3,319 3,140 2,995 3,01  2,054 1,986 1,992 1,77  6,963 7,134 7,574 7,74  6,941 6,771 7,019 6,53  4,090 4,568 4,757 4,88	22,610 50,711 3,319 2,054 6,963 6,941 4,090	49,865 3,140 1,986 7,134 6,771 4,568	1,9 7,5 7,0 4,7	992 574 019 757	3,01 1,77 7,74 6,53 4,88
Dept. 30, 2012 June 30, 2012 March 31, 2012 Dec. 31, 20  22,610 22,153 20,115 23,13  50,711 49,865 49,937 49,53  3,319 3,140 2,995 3,01  2,054 1,986 1,992 1,77  6,963 7,134 7,574 7,74	22,610 50,711 3,319 2,054 6,963	49,865 3,140 1,986 7,134	1,9 7,5	992 574	3,01 1,77 7,74
22,610 22,153 20,115 23,13 50,711 49,865 49,937 49,53 3,319 3,140 2,995 3,011 2,054 1,986 1,992 1,77	22,610 50,711 3,319 2,054	49,865 3,140 1,986	1,9	992	3,01 1,77
22,610 22,153 20,115 23,13 50,711 49,865 49,937 49,53 3,319 3,140 2,995 3,01	22,610 50,711 3,319	49,865 3,140			3,01
22,610 22,153 20,115 23,13 50,711 49,865 49,937 49,53	22,610 50,711	49,865	2.9	995	
Dept. 30, 2012 June 30, 2012 March 31, 2012 Dec. 31, 20 22,610 22,153 20,115 23,13	22,610				49 53
Dept. 30, 2012 June 30, 2012 March 31, 2012 Dec. 31, 20		22 153			23,13
	ept. 30, 2012 June		20 1	115	23 13
	ept. 30, 2012     June				
		e 30, 2012	March 31, 2	2012	Dec. 31, 20
	D				Julius III IIIIIIIO

Aegon Americas Structured assets and corporate bonds							
, , , , , , , , , , , , , , , , , , ,						amou	nts in millions
	USD						
			D	ecember 31, 2012			
	AAA	AA	Α	BBB	<bbb< th=""><th>NR</th><th>Total</th></bbb<>	NR	Total
Structured assets by rating							
Commercial MBS	5,315	499	549	314	214	-	6,891
Residential MBS	385	2,447	386	404	3,081	-	6,703
Non-housing related ABS	1,866	673	621	455	317	-	3,932
Total	7,566	3,619	1,556	1,173	3,612	-	17,526
Credits by rating							
IG Corporates	471	5,006	22,622	21,920	-	-	50,019
High yield corporate	-				3,276	-	3,276
Emerging Markets debt	4	75	641	908	461	-	2,089
Total	475	5,081	23,263	22,828	3,737	-	55,384
Cash / Treasuries / Agencies							22,503
Total	8,041	8,700	24,819	24,001	7,349	-	95,413



Aegon Americas								unaudite
Investments general account							amoun	ts in million
	USD				USD			
		20:				20:		
	First	Second	Third	Fourth	First	Second	Third	Fourt
Available-for-sale	Quarter	Quarte						
Bonds								
US Treasuries/Agencies	4,885	4,789	7,275	7,373	7,252	7,398	7,569	7,592
AAA	14,448	13,458	10,824	9,915	9,793	9,338	8,957	8,380
AA	8,430	8,048	10,674	10,299	10,302	9,872	9,854	9,891
A	25,325	25,242	26,098	24,878	25,340	26,396	26,745	25,754
BBB	24,643	23,759	23,609	23,721	23,857	22,817	23,277	23,395
BB	2,952	2,712	2,752	2,588	2,538	2,636	2,760	2,659
В	1,913	1,858	1,430	1,439	1,497	1,511	1,662	1,743
CCC or lower	2,173	2,107	2,071	2,131	2,460	2,471	2,643	2,851
Shares	678	681	585	580	612	652	676	658
Money market investments	13,829	14,876	13,852	12,121	9,182	11,098	11,110	11,136
Other	1,088	1,104	1,111	1,100	1,097	1,196	1,213	1,223
Total available-for-sale (at fair value)	100,364	98,634	100,281	96,145	93,930	95,385	96,466	95,282
Loans								
Policy loans	2,833	2,836	2,783	2,782	2,770	2,755	2,755	2,733
Mortgage loans	12,042	11,400	11,014	10,537	10,372	9,725	9,458	9,014
Total loans (at amortized cost)	14,875	14,236	13,797	13,319	13,142	12,480	12,213	11,747
Real estate (at fair value)	1,009	1,018	1,000	1,006	997	1,101	1,094	1,009
Financial assets at fair value through profit or loss								
Assets backing liabilities at fair value	3,413	3,290	2,980	3,041	3,163	3,031	3,137	3,084
Assets not backing liabilities at fair value:								
Common stock	174	173	100	109	117	117	118	137
Limited partnerships								
Real estate	669	697	728	734	902	906	937	946
Hedge funds	840	867	821	823	811	765	777	825
Other	947	961	978	949	901	929	893	853
Other	179	115	159	157	154	125	124	105
Total financial assets at fair value through profit or loss	6,222	6,103	5,766	5,813	6,048	5,873	5,986	5,950
Investments general account	122,470	119,991	120,844	116,283	114,117	114,839	115,759	113,988



Total	51,111	45,370	7,191	(1,450)	5,741	112.7%
Total utility	6,619	5,697	1,090	(168)	922	116.2%
Other utility	277	222	55	-	55	124.8%
Natural gas	1,971	1,708	285	(22)	263	115.4%
Electric	4,371	3,767	750	(146)	604	116.0%
Utility						
Total industrial	32,020	27,902	4,778	(660)	4,118	114.8%
Transportation	1,657	1,463	225	(31)	194	113.3%
Technology	2,665	2,359	378	(72)	306	113.0%
Other industry	109	101	8	-	8	107.9%
Energy	4,411	3,796	720	(105)	615	116.2%
Consumer non-cyclical	8,009	6,929	1,240	(160)	1,080	115.6%
Consumer cyclical	4,681	4,059	714	(92)	622	115.3%
Communications	4,759	4,147	695	(83)	612	114.8%
Capital goods	3,029	2,630	472	(73)	399	115.2%
Basic industry	2,700	2,418	326	(44)	282	111.7%
Industrial						=
Total Illialicial	12,472	11,//1	1,323	(022)	701	106.0%
Total financial	12,472	1,314 <b>11,771</b>	1,323	( <b>622</b> )	701	106.9%
REIT's	1,431	1,314	146	(23)	117	109.6%
Other finance	3,397 786	3,198 717	94	(25)	69	109.6%
Insurance	3,597	3,198	508	(5) (109)	399	112.5%
Banking Brokerage	6,304 354	6,215 327	32	(454)	89 27	101.4%
	6 204	6 215	543	(454)	89	101.4%
Financial	value	cost	gain	(loss)	gain/(loss)	amortized cost
	Fair	Amortized	unrealized	unrealized	unrealized	value to
Corporate bonds			Gross	Gross	Net	% Fair
			December	31, 2012		
	USD			24 2012		
					am	ounts in millions
Investments portfolio - Aegon US						unaddited
Aegon Americas						unaudited

IFRS Basis - Includes Available for Sale and Fair Value Through Profit/Loss assets. Corporate bonds, excluding Emerging Market Debt and Convertible Bonds



Aegon Americas						unaudited
Investments portfolio - Aegon US						
	USD				am	ounts in millions
	030		December	31, 2012		
Character de contra				6	NI-1	0/ 5-1
Structured assets	Fair	Amortized	Gross unrealized	Gross unrealized	Net unrealized	% Fai value to
	value	cost	gain	(loss)	gain/(loss)	amortized cos
Commercial MBS	6,799	6,415	488	(104)	384	106.0%
Residential MBS						
Government-Sponsored Enterprises (GSE) guaranteed	2,222	2,082	146	(6)	140	106.7%
Prime jumbo	396	400	14	(18)	(4)	99.0%
Alt-A	999	873	137	(10)	126	114.4%
Negative amortization	1,132	1,089	133	(90)	43	103.9%
Reverse mortgage	281	394	-	(113)	(113)	71.3%
Total residential MBS	5,030	4,838	430	(237)	192	104.0%
Non-housing related ABS						
Credit cards	1,204	1,156	49	(1)	48	104.2%
Auto loans	395	386	9	-	9	102.3%
Other ABS	89	89	-	_	_	100.0%
Student loans	394	421	5	(32)	(27)	93.6%
Rate reduction	1	1	-	-	-	100.0%
Small business loans	318	395	9	(86)	(77)	80.5%
Timeshare	150	145	5	-	5	103.4%
Aircraft	89	100	6	(17)	(11)	89.0%
Equipment lease	36	32	4	()	4	112.5%
Franchise loans	222	239	4	(21)	(17)	92.9%
Structured settlements	287	273	16	(2)	14	105.1%
Total non-housing related ABS	3,185	3,237	107	(159)	(52)	98.4%
Housing related ABS						
Subprime residential mortgage loans - fixed rate	988	1,019	67	(98)	(31)	97.0%
Subprime residential mortgage loans - floating rate	503	1,019	37	(148)	(111)	81.9%
Manufactured housing	106	105	3	(2)	1	101.0%
ABS Other housing	69	68	1	(2)	1	101.5%
Total housing related ABS	<b>1,666</b>	1,806	108	(248)	(140)	92.2%
CDOs		676	4-	(0.5)	/4 -1	0=
Backed by ABS, corporate bonds, bank loans	660	676	12	(28)	(16)	97.6%
Backed by Commercial Real Estate (CRE) & commercial MBS	55 <b>71</b>	110		(55)	(55)	50.0%
Total CDOs	715	786	12	(83)	(71)	91.0%
Total	17,395	17,081	1,145	(831)	314	101.8%

IFRS Basis - Includes Available for Sale and Fair Value Through Profit / Loss assets.



Aegon Americas Investments portfolio - Aegon US												unaudited
	USD										amount	s in millions
						December 3	1, 2012					
Ratings commercial MBS by vintage <sup>1</sup>	2012	2011	2010	2009	2008	2007	2006	2005	Pre-2005	Amortized cost	Fair value	Net unrealized gain/(loss)
Commercial MBS (incl. CDOs - backed by CRE & comm	nercial MBS)											
AAA	682	267	392	92	148	1,012	1,247	585	471	4,896	5,315	419
AA	5	6	-	3	100	114	59	17	184	488	492	4
A	-	-	-	-	72	318	46	37	58	531	536	5
BBB	-	-	-	-	25	203	8	57	12	305	297	(8)
<bbb< td=""><td>-</td><td>-</td><td>-</td><td>-</td><td>-</td><td>107</td><td>89</td><td>33</td><td>76</td><td>305</td><td>214</td><td>(91)</td></bbb<>	-	-	-	-	-	107	89	33	76	305	214	(91)
Total commercial MBS (incl. CDOs - backed by CRE &												
commercial MBS)	687	273	392	95	345	1,754	1,449	729	801	6,525	6,854	329

<sup>&</sup>lt;sup>1</sup> Ratings based on hierarchy of S&P, Moody's, Fitch, Internal, NAIC.



Ratings residential MBS by category¹  Residential MBS GSE guaranteed Prime jumbo Alt-A Negative amortization Reverse mortgage Total residential MBS Of which insured Of which FVTPL  Residential MBS GSE guaranteed Prime jumbo Alt-A Negative amortization Reverse mortgage Total residential MBS Of which FVTPL						December	31, 2012				ami	ounts in millions
Ratings residential MBS by category¹  Residential MBS  GSE guaranteed Prime jumbo Alt-A Negative amortization Reverse mortgage  Total residential MBS  Of which insured Of which FVTPL  Residential MBS  GSE quaranteed Prime jumbo Alt-A Negative amortization Reverse mortgage  Total residential MBS  Total residential MBS  Of which insured						December	31, 2012					
Residential MBS  GSE guaranteed Prime jumbo Alt-A Negative amortization Reverse mortgage  Total residential MBS Of which insured Of which FVTPL  Residential MBS GSE guaranteed Prime jumbo Alt-A Negative amortization Reverse mortgage Total residential MBS Of which insured												
GSE guaranteed Prime jumbo Alt-A Negative amortization Reverse mortgage Total residential MBS Of which insured Of which FVTPL  Residential MBS GSE guaranteed Prime jumbo Alt-A Negative amortization Reverse mortgage Total residential MBS Of which insured					AAA	AA	А	BBB	<bbb< th=""><th>Amortized cost</th><th>Fair value</th><th>Net unrealized gain/(loss)</th></bbb<>	Amortized cost	Fair value	Net unrealized gain/(loss)
Prime jumbo Alt-A Negative amortization Reverse mortgage  Total residential MBS Of which insured Of which FVTPL  Residential MBS GSE guaranteed Prime jumbo Alt-A Negative amortization Reverse mortgage Total residential MBS Of which insured					7000	701	**	555	1000	cosc	value	guiii/ (1033)
Alt-A Negative amortization Reverse mortgage  Total residential MBS Of which insured Of which FVTPL  Residential MBS GSE quaranteed Prime jumbo Alt-A Negative amortization Reverse mortgage Total residential MBS Of which insured					-	1,828	254	-	-	2,082	2,222	140
Alt-A  Negative amortization Reverse mortgage  Fotal residential MBS  Of which insured  Of which FVTPL  Residential MBS  GSE guaranteed Prime jumbo Alt-A  Negative amortization Reverse mortgage  Fotal residential MBS  Of which insured					16	18	7	18	341	400	396	(4)
Negative amortization Reverse mortgage  Fotal residential MBS  Of which insured  Of which FVTPL  Residential MBS  GSE quaranteed Prime jumbo  Alt-A Negative amortization Reverse mortgage  Fotal residential MBS  Of which insured					32	58	3	14	766	873	999	126
Reverse mortgage  Fotal residential MBS  Of which insured  Of which FVTPL  Residential MBS  GSE guaranteed Prime jumbo Alt-A  Negative amortization Reverse mortgage  Fotal residential MBS  Of which insured					-	46	24	58	961	1,089	1,132	43
Of which insured Of which insured Of which FVTPL  Residential MBS GSE guaranteed Prime jumbo Alt-A Negative amortization Reverse mortgage Total residential MBS Of which insured					_	-	-	292	102	394	281	(113)
Of which insured Of which FVTPL  Residential MBS GSE quaranteed Prime jumbo Alt-A Negative amortization Reverse mortgage Total residential MBS Of which insured					48	1,950	288	382	2,170	4,838	5,030	192
Of which FVTPL  Residential MBS GSE quaranteed Prime jumbo Alt-A Negative amortization Reverse mortigage Total residential MBS Of which insured												
Residential MBS GSE guaranteed Prime jumbo Alt-A Negative amortization Reverse mortgage Total residential MBS Of which insured						51	-	1	15	67	80	13
GSE guaranteed Prime jumbo Alt-A Negative amortization Reverse mortgage Total residential MBS Of which insured					12	71	5	-	22	110	115	5
GSE guaranteed Prime jumbo Alt-A Negative amortization Reverse mortgage Total residential MBS Of which insured										Amortized	Fair	Net unrealized
GSE guaranteed Prime jumbo Alt-A Negative amortization Reverse mortgage Total residential MBS Of which insured						SSNR <sup>2</sup>	SNR <sup>3</sup>	Mezz <sup>4</sup>	SSUP <sup>5</sup>	cost	value	gain/(loss)
Prime jumbo Alt-A Negative amortization Reverse mortgage <b>Total residential MBS</b> Of which insured												
Alt-A Negative amortization Reverse mortgage <b>Total residential MBS</b> Of which insured							2,082			2,082	2,222	140
Negative amortization Reverse mortgage <b>Total residential MBS</b> Of which insured						202	174	19	5	400	396	(4)
Reverse mortgage Total residential MBS Of which insured						558	315	-	-	873	999	126
Total residential MBS Of which insured						1,037	24	-	28	1,089	1,132	43
Of which insured							394	-	-	394	281	(113)
						1,797	2,989	19	33	4,838	5,030	192
Of which FVIPL						-	52	-	15	67	80	13
						15	95	-	-	110	115	5
			2010	2000	2000	2007	2006	2005		Amortized	Fair	Net unrealized
Residential MBS	12 20	11	2010	2009	2008	2007	2006	2005	Pre-2005	cost	value	gain/(loss)
	5 18	0	718	499	89	94	37	30	91	2 002	2,222	140
	) 18	9	/18	499	28	131	37 112	50 50	79	2,082 400	396	140 (4)
Prime jumbo Alt-A	-	-	3	1	98	297	286	123	65	873	999	126
Negative amortization	-	-	3	1	1	236	401	426	25	1,089	1,132	43
Reverse mortgage		_	_		_	207	85	102	23	394	281	(113)
Total residential MBS 335	5 18		721	500	216	965	921	731	260	4,838	5,030	192
Of which insured	-	-	-	- 500		51	9	6	1	67	80	13
	5	-	3	4	2	7	29	5	55	110	115	5
Ratings residential MBS by vintage <sup>1</sup>										Amortized	Fair	Net unrealized
201	12 20	11	2010	2009	2008	2007	2006	2005	Pre-2005	cost	value	gain/(loss)
Residential MBS												
AAA	-	-	-	-	-	-	2	-	46	48	48	-
AA 20	6 17	'8	637	475	81	145	37	79	112	1,950	2,086	136
A 12'		.1	81	25	8		-	6	28	288	293	5
		-	-	-	-	207	85	61	29	382	287	(95)
< BBB		_	3						45	2,170	2,316	146
Cotal residential MBS 335				_	127	613	797	585				

<sup>&</sup>lt;sup>1</sup> Ratings based on hierarchy of S&P, Moody's, Fitch, Internal, NAIC.

<sup>&</sup>lt;sup>2</sup> SSNR = Super senior.

<sup>&</sup>lt;sup>3</sup> SNR = Senior.

<sup>&</sup>lt;sup>4</sup> MEZZ = Mezzanine.

<sup>&</sup>lt;sup>5</sup> SSUP = Senior support. IFRS Basis - Includes Available for Sale and Fair Value Through Profit / Loss assets.



Aegon Americas Investments portfolio - Aegon US								unaudited	
	USD						amoun	ts in millions	
	December 31, 2012								
Ratings non-housing related ABS <sup>1</sup>	AAA	AA	А	BBB	<bbb< th=""><th>Amortized cost</th><th>Fair value</th><th>Net unrealized gain/(loss)</th></bbb<>	Amortized cost	Fair value	Net unrealized gain/(loss)	
Non-housing related ABS  Credit cards	509	83	412	148	4	1,156	1,204	48	
Auto loans	378	5	-	3	-	386	395	9	
Small business loans	6	13	60	201	115	395	318	(77)	
CDOs - backed by ABS, corporate bonds, bank loans	343	273	20	-	40	676	661	(15)	
Other ABS	508	339	121	117	215	1,300	1,267	(33)	
Total non-housing related ABS (incl. CDOs)	1,744	713	613	469	374	3,913	3,845	(68)	

<sup>&</sup>lt;sup>1</sup> Ratings based on hierarchy of S&P, Moody's, Fitch, Internal, NAIC.



Aegon Americas Investments portfolio - Aegon US								unaudited
	USD						amoun	ts in millions
	December 31, 2012							
Ratings subprime by coupon type and vintage <sup>1</sup>								Ne
	2008	2007	2006	2005	Pre-2005	Amortized	Fair	unrealized
Subprime mortgages - fixed rate	2008	2007	2006	2005	Pre-2005	cost	value	gain/(loss
AAA	_	38	50	32	75	195	196	1
AA	43	156	51	39	76	365	332	(33
A	-	-	-	5	56	61	59	(2
BBB	_	_	16	-	23	39	40	1
<bbb< td=""><td>_</td><td>53</td><td>66</td><td>140</td><td>86</td><td>345</td><td>386</td><td>41</td></bbb<>	_	53	66	140	86	345	386	41
Total subprime mortgages - fixed rate	43	247	183	216	316	1,005	1,013	8
Of which insured	43	111	12	-	50	216	204	(12
Subprime mortgages - floating rate								
AAA	_	_	_	4	4	8	8	_
AA	_	_	_	-	5	5	4	(1
A	-	-	2	4	-	6	5	(1
BBB	-	-	5	35	2	42	38	(4
<bbb< td=""><td>-</td><td>109</td><td>86</td><td>28</td><td>45</td><td>268</td><td>170</td><td>(98</td></bbb<>	-	109	86	28	45	268	170	(98
Total subprime mortgages - floating rate	-	109	93	71	56	329	225	(104)
Of which insured	-	24	9	-	37	70	38	(32
Second lien <sup>2</sup>								
AAA	-	-	-	-	31	31	30	(1
AA	-	3	-	-	3	6	5	(1
A	-	-	7	-	6	13	12	(1
BBB	-	-	-	-	11	11	8	(3
<bbb< td=""><td>_</td><td>135</td><td>66</td><td>31</td><td>7</td><td>239</td><td>199</td><td>(40</td></bbb<>	_	135	66	31	7	239	199	(40
Total second lien	-	138	73	31	58	300	254	(46)
Of which insured	-	138	73	31	25	267	222	(45
Total	43	494	349	318	430	1,634	1,492	(142)

 $<sup>^{\</sup>rm 1}$  Ratings based on hierarchy of S&P, Moody's, Fitch, Internal, NAIC.  $^{\rm 2}$  Second lien collateral composed primarily of loans to Prime and Alt-A borrowers.



Aegon Americas Investments portfolio - Aegon U	s									unaudited	
	USD								amoun	ts in million	
	December 31, 2012										
Subprime collateral & exposure											
		Amortized cost					Net un	realized gain,	ealized gain/(loss)		
	Insured	Senior	Mezzanine	Sub/residual	Total	Insured	Senior	Mezzanine	Sub/residual	Tota	
Collateral											
Fixed rate 1 <sup>st</sup> lien	216	607	182	-	1,005	(12)	45	(26)	-	7	
Hybrid / ARM 1 <sup>st</sup> lien	70	141	118	-	329	(32)	(10)	(61)	-	(103	
Closed end 2 <sup>nd</sup> lien <sup>1</sup>	267	29	4	-	300	(45)		(1)	-	(46	
Total collateral	553	777	304	-	1,634	(89)	35	(88)	-	(142	
	· ·	Amortize Subprime 1 <sup>st</sup> lien					Fair value bprime 1 <sup>st</sup> lien mortgages 2 <sup>nd</sup> lien <sup>1</sup>			Ne	
		mortgages Fixed rate Floating rate		Total		Floating rate		Total		unrealize	
Exposure by coupon type <sup>2</sup>	Fixed rate F	loating rate		TOLAI	rixeu rate i	rioating rate		IOLAI		gain/(loss	
AAA	195	8	31	234	196	8	30	234			
						0				(2)	
AA	365	5	6	376	332	4	5	341		(35	
A	61	6	13	80	59	5	12	76		(4	
BBB	39	42	11	92	40	38	8	86		(6	
<bbb< td=""><td>345</td><td>268</td><td>239</td><td>852</td><td>386</td><td>170</td><td>199</td><td>755</td><td></td><td>(97</td></bbb<>	345	268	239	852	386	170	199	755		(97	
Total exposure	1,005	329	300	1,634	1,013	225	254	1,492		(142	
Of which insured	216	70	267	553	204	38	222	464		(89	

 $<sup>^{\</sup>rm 1}$  Second lien collateral composed primarily of loans to Prime and Alt-A borrowers.  $^{\rm 2}$  Ratings based on hierarchy of S&P, Moody's, Fitch, Internal, NAIC.



Aegon Americas Investments portfolio - Aegon U	S				u	naudited				
	USD				amounts	in millions				
Mortgage Ioan portfolio - 60+ days delinqu	ent, in foreclosure, and restr	uctured								
		Impairments (Recoveries) through Profit / Loss								
		2012								
	IFRS	First	Second	Third	Fourth	Ful				
	Carrying Value	Quarter	Quarter	Quarter	Quarter	Year				
Commercial Mortgages										
60+ Days Delinquent	60	-	2	-	-	2				
In Foreclosure	3	2	4	-	(1)	5				
Troubled Debt Restructuring	65	(1)	-	-	-	(1)				
Performing	8,492	1	(1)	(2)	(5)	(7)				
Commercial mortgages total	8,620	2	5	(2)	(6)	(1)				
Agricultural Loans				. ,	. ,					
60+ Days Delinquent	31	-	_	-	29	29				
In Foreclosure	-	-	1	1	-	2				
Troubled Debt Restructuring	9	-	-	-	-	-				
Performing	307	-	-	-	-	-				
Agricultural loans total	347	_	1	1	29	31				
Grand total	8,967	2	6	(1)	23	30				
		Impairments (Recoveries) through Profit / Loss								
		2012								
	Mortgage	First	Second	Third	Fourth	Ful				
		Quarter	Quarter	Quarter	Quarter	Year				
	carrying									
- 4 1,1	value at transfer			(0)						
Transferred to REO¹ - FY 2012	107	2	5	(9)	-	(2)				
Transferred to REO <sup>1</sup> - Q4 2012	10									

<sup>&</sup>lt;sup>1</sup>REO = Real estate owned.



## Reporting structure





Aegon The Netherlands Earnings & revenues										unaudited
									amount	ts in million
	EUR		2011			EUR		2012		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	Fu
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	Yea
Underlying earnings before tax by line of business	Quarter	Quarter	Quarter	Quarter	Teal	Quarter	Quarter	Quarter	Quarter	160
Life & savings	43	55	47	40	185	56	51	78	77	262
Pensions	22	16	24	36	98	21	25	13	7	66
Non-life	5	-	(1)	2	6	(5)	(11)	(9)	(4)	(29
Distribution	11	(1)	(2)	-	8	7	4	-	5	16
Share in underlying earnings before tax of associates		4		(3)	1		2	_	(2)	
Underlying earnings before tax	81	74	68	75	298	79	71	82	83	315
Fair value items	(60)	2	25	189	156	42	153	(37)	6	164
Realized gains/(losses) on investments	35	142	59	33	269	34	(6)	40	70	138
Impairment charges	(2)	(3)	(5)	(5)	(15)	(3)	(3)	(13)	(10)	(29
Other income/(charges)	(8)	(11)	(61)	(84)	(164)	(3)	(266)	(3)	(7)	(27
Income before tax	46	204	86	208	544	149	(51)	69	142	309
Income tax	(7)	(35)	(23)	(60)	(125)	(8)	23	(7)	(26)	(18
Net income	39	169	63	148	419	141	(28)	62	116	291
Net underlying earnings	66	67	55	50	238	62	57	67	67	253
Revenues										
Life insurance	1,871	483	480	379	3,213	1,772	410	405	417	3,004
Accident & Health insurance	109	40	37	30	216	109	43	34	34	220
General insurance	132	127	99	94	452	134	134	107	100	475
Total gross premiums	2,112	650	616	503	3,881	2,015	587	546	551	3,699
Investment income	520	549	526	597	2,192	552	558	556	546	2,212
Fee and commission income	95	79	77	78	329	86	80	79	84	329
Total revenues	2,727	1,278	1,219	1,178	6,402	2,653	1,225	1,181	1,181	6,240



Aegon The Netherlands										unaudited
Life & savings										
	EUR					EUR			amount	ts in millions
	LUK		2011			LUK		2012		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	Full
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	Year
New life sales										
Life & savings										
Single premiums	141	112	110	95	458	140	91	51	61	343
Recurring premiums annualized	12	13	6	4	35	4	2	3	3	12
Total recurring plus 1/10 single	26	25	17	13	81	18	12	7	9	46
Gross deposits (on and off balance)										
Life & savings	382	442	584	560	1,968	560	367	275	282	1,484
Earnings										
Underlying earnings before tax	43	55	47	40	185	56	51	78	77	262
Account Balances										
Life insurance contracts - general account	4,380	4,407	4,490	4,455	4,455	4,495	4,513	4,470	4,375	4,375
Life insurance contracts - account policy holders	9,104	8,901	8,254	8,634	8,634	8,842	8,812	9,029	8,929	8,929
Investment contracts	5,485	5,372	5,415	5,255	5,255	5,179	5,113	4,634	4,386	4,386
Total account balance	18,969	18,680	18,159	18,344	18,344	18,516	18,438	18,133	17,690	17,690
Life insurance contracts - general account roll forv	vard									
Account balances at beginning of period	4,456	4,380	4,407	4,490	4,456	4,455	4,495	4,513	4,470	4,455
Premiums	174	149	150	134	607	172	122	82	91	467
Withdrawals / benefits	(147)	(155)	(145)	(220)	(667)	(159)	(156)	(161)	(224)	(700)
Other	(103)	33	78	51	59	27	52	36	38	153
Total account balance at end of period	4,380	4,407	4,490	4,455	4,455	4,495	4,513	4,470	4,375	4,375
Life insurance contracts - account of policyholders	roll forward									
Account balances at beginning of period	9,169	9,104	8,901	8,254	9,169	8,634	8,842	8,812	9,029	8,634
Premiums	156	155	142	152	605	142	136	128	134	540
Withdrawals / benefits	(224)	(278)	(215)	(259)	(976)	(357)	(363)	(278)	(283)	(1,281)
Other	3	(80)	(574)	487	(164)	423	197	367	49	1,036
Total account balance at end of period	9,104	8,901	8,254	8,634	8,634	8,842	8,812	9,029	8,929	8,929
DAC/VOBA/FSR's roll forward										
Balance at beginning of period	249	238	225	213	249	199	181	166	154	199
Capitalized during the period	3	2	2	1	8	1	1	1	1	4
Amortized during the period	(15)	(15)	(14)	(15)	(59)	(19)	(16)	(13)	(13)	(61)
Other	1				1				-	
Balance at end of period	238	225	213	199	199	181	166	154	142	142



Aegon The Netherlands Pensions										unaudited
Pelisions									amoun	ts in millions
	EUR					EUR				
		0 1	2011	- u	- u	<u></u>		2012		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	Ful
Name life and an	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	Year
New life sales										
Pensions	216	105	00	760	1 202	105		120	062	1 261
Single premiums	316	105	99	762	1,282	105	55	138	963	1,261
Recurring premiums annualized	7	5	5	28	45	4	5	4	61	74
Total recurring plus 1/10 single	39	15	15	104	173	14	11	18	157	200
Gross deposits (on and off balance)										
Pensions	80	-	-	-	80	-	-	-	-	-
Earnings										
Underlying earnings before tax	22	16	24	36	98	21	25	13	7	66
Account Balances										
Pensions - Life insurance contracts - general account	14,815	14,800	16,752	16,748	16,748	17,458	17,855	17,884	18,179	18,179
Pensions - Life insurance contracts - account PH	15,292	15,284	15,519	15,854	15,854	17,101	17,142	17,213	17,229	17,229
Investment contracts	464	284	279	279	279	274	272	269	269	269
Total account balance	30,571	30,368	32,550	32,881	32,881	34,833	35,269	35,366	35,677	35,677
Pension contracts - general account roll forward										
Account balances at beginning of period	15,102	14,815	14,800	16,752	15,102	16,748	17,458	17,855	17,884	16,748
Premiums	646	100	89	100	935	744	69	82	101	996
Withdrawals / benefits	(197)	(186)	(189)	(191)	(763)	(212)	(204)	(431)	21	(826)
Other	(736)	71	2,052	87	1,474	178	532	378	173	1,261
Total account balance at end of period	14,815	14,800	16,752	16,748	16,748	17,458	17,855	17,884	18,179	18,179
Pension contracts - account of policyholders roll fo	rward									
Account balances at beginning of period	14,242	15,292	15,284	15,519	14,242	15,854	17,101	17,142	17,213	15,854
Premiums	894	81	97	(5)	1,067	715	83	113	91	1,002
Withdrawals / benefits	(142)	(328)	(206)	(115)	(791)	(202)	(210)	(433)	(299)	(1,144)
Other	298	239	344	455	1,336	734	168	391	224	1,517
Total account balance at end of period	15,292	15,284	15,519	15,854	15,854	17,101	17,142	17,213	17,229	17,229
DAC/VOBA/FSR's roll forward										
Balance at beginning of period	100	96	93	90	100	88	84	81	77	88
Capitalized during the period	1	1	1	2	5	-	1	-	5	6
Amortized during the period	(4)	(4)	(4)	(4)	(16)	(4)	(4)	(4)	(4)	(16
Other	(1)	`-	`-´	`-´	`(1)	-	`-′	`-	`-´	` -
Balance at end of period	96	93	90	88	88	84	81	77	78	78



Aegon The Netherlands Non-life										unaudited
									amount	s in millions
	EUR					EUR				
			2011					2012		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	Full
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	Year
New premium production										
Accident and Health insurance	10	4	6	7	27	9	4	2	6	21
General insurance	8	7	6	6	27	9	7	7	7	30
Total Non-life production	18	11	12	13	54	18	11	9	13	51
Enwines										
Earnings	_		(1)	2	6	(5)	(11)	(0)	(4)	(20)
Underlying earnings before tax	5	-	(1)	2	6	(5)	(11)	(9)	(4)	(29)
General insurance and Accident & Health ratios										
Claim ratio	64%	68%	67%	70%		75%	75%	73%	66%	
Cost ratio	38%	37%	39%	35%		32%	36%	36%	41%	
Combined ratio *	102%	105%	106%	105%		107%	111%	109%	107%	

<sup>\*</sup> The revised 2011 combined ratios take overhead expenses and cost of reinsurance into consideration



Aegon The Netherlands Distribution									u	inaudited
									amounts	in millions
	EUR					EUR				
			2011					2012		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	Full
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	Year
Earnings	-	-	-				-	-		
Underlying earnings before tax	11	(1)	(2)	-	8	7	4	-	5	16
DAC/VOBA/FSR's roll forward										
Balance at beginning of period	82	78	74	70	82	25	25	24	23	25
Capitalized during the period	-	-	-	-	-	1	1	1	3	6
Amortized during the period	(4)	(4)	(4)	(4)	(16)	(1)	(2)	(2)	(2)	(7)
Other movements	-	-	-	(41)	(41)	-	-	-	-	-
Balance at end of period	78	74	70	25	25	25	24	23	24	24



Aegon The Netherlands Investments general account	unaudited
amounts in millions, except f	or impairment data EUR
	December 31, 2012
Cash / Treasuries / Agencies Investment grade corporates High yield (and other) corporates Emerging markets debt Commercial MBS Residential MBS	11,861 5,125 39 - 9 1,141
Non-housing related ABS  Subtotal	1,081 <b>19,256</b>
Residential mortgage loans Commercial mortgage loans	19,864 80
Total mortgages	19,944
Convertibles & preferred stock Common equity & bond funds Private equity & hedge funds	- 331 367
Total equity like Real estate Other	<b>698</b> 1,912 1,071
Investments general account (excluding policy loans)	42,881
Policyholder loans	9
Investments general account	42,890
Impairments as bps (quarterly)	1

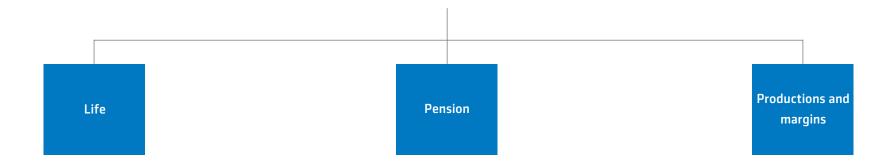
		200	nounts in millions
EUR		all	iourits in millions
Sept. 30, 2012	June 30, 2012	March 31, 2012	Dec. 31, 2011
10,153	10,005	9,624	9,958
5,291 37	5,566 33	5,724 28	5,359 43
3/	33	20	43 5
2	2	2	2
1,261	1,222	1,263	1,300
987	1,059	1,049	973
17,731	17,887	17,690	17,640
19,352	18,447	17,936	17,478
78	74	72	70
19,430	18,521	18,008	17,548
_	_	_	1
372	358	354	194
357	365	371	350
729	723	725	545
1,927	1,988	1,994	2,009
1,090	1,117	1,143 <b>39,560</b>	1,264
40,907	40,236	39,360	39,006
10	10	12	13
40,917	40,246	39,572	39,019
2	1	1	1

Aegon The Netherlands Structured assets and corporate bon	ds												
	FUD					amou	nts in million						
	EUR	December 31, 2012											
	AAA	AA	А	BBB	<bbb< th=""><th>NR</th><th>Tota</th></bbb<>	NR	Tota						
Structured assets by rating													
Commercial MBS	1	-	8	-	-	-	9						
Residential MBS	181	305	448	39	168	-	1,141						
Non-housing related ABS	278	350	286	52	115	-	1,081						
Total	460	655	742	91	283	-	2,231						
Credits by rating													
IG Corporates	244	681	2,373	1,827	-	-	5,125						
High yield corporate	-	-	· -	· -	39	-	39						
Total	244	681	2,373	1,827	39	-	5,164						
Cash / Treasuries / Agencies							11,861						
Total	704	1,336	3,115	1,918	322	-	19,256						



## Reporting structure

# Aegon United Kingdom





Aegon United Kingdom Earnings & revenues										unaudited
	GBP					GBP			amount	ts in millions
			2011					2012		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	Full
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	Year
Underlying earnings before tax by line of business										
Life	21	17	18	30	86	15	15	19	17	66
Pensions	(9)	(7)	(9)	(50)	(75)	11	5	2	3	21
Distribution	(2)	(1)	(1)	(2)	(6)	(1)	-	(1)	-	(2)
Underlying earnings before tax	10	9	8	(22)	5	25	20	20	20	(2) <b>85</b>
Fair value items	(1)		(7)	2	(5)	(2)	(1)	(1.4)	(0)	(20)
Realized gains/(losses) on investments	(1) 25	10	(7) 3	3 6	(5) 44	(2)	(1) 28	(14) 12	(9) 28	(26) 68
Impairment charges	-	(35)	(19)	(1)	(55)	_	-	-	-	-
Other income/(charges)	(5)	1	4	(49)	(49)	5	10	12	1	28
Income before tax	29	(15)	(11)	(63)	(60)	28	57	30	40	155
Income tax attributable to policyholder return	(1)	(15)	(17)	(4)	(37)	(5)	(11)	(11)	(5)	(32)
Income before tax on shareholders return	28	(30)	(28)	(67)	(97)	23	46	19	35	123
Income tax on shareholders return	18	15	28	(9)	52	16	(8)	11	(5)	14
Net income	46	(15)	-	(76)	(45)	39	38	30	30	137
Net underlying earnings	33	14	26	(40)	33	40	18	32	20	110
Revenues										
Life insurance gross premiums	1,587	1,457	1,293	1,274	5,611	1,180	1,275	1,142	1,303	4,900
Investment income	511	536	403	417	1,867	468	509	578	339	1,894
Fee and commission income	31	32	31	25	119	26	28	30	24	108
Total revenues	2,129	2,025	1,727	1,716	7,597	1,674	1,812	1,750	1,666	6,902



Aegon United Kingdom Earnings & revenues										unaudited
	EUR					EUR			amount	s in millions
	LOIK		2011			LOIK		2012		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	Full
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	Year
Underlying earnings before tax by line of business	•	•	•	<b>Q</b>		•	<b>C</b>	•		
Life	24	20	20	35	99	17	20	23	21	81
Pensions	(10)	(8)	(10)	(58)	(86)	13	6	3	4	26
Distribution	(2)	(2)	(1)	(3)	(8)	(1)	(1)	-	-	(2)
Underlying earnings before tax	12	10	9	(26)	5	29	25	26	25	105
Fair value items	(1)	_	(8)	3	(6)	(2)	(1)	(17)	(11)	(31)
Realized gains/(losses) on investments	29	11	3	8	51	-	34	14	36	84
Impairment charges	-	(40)	(22)	-	(62)	-	-	-	-	-
Other income/(charges)	(6)	1	5	(57)	(57)	6	13	15	-	34
Income before tax	34	(18)	(13)	(72)	(69)	33	71	38	50	192
Income tax attributable to policyholder return	(2)	(16)	(20)	(5)	(43)	(6)	(13)	(15)	(6)	(40)
Income before tax on shareholders return Income tax on shareholders return	<b>32</b> 22	<b>(34)</b> 16	<b>(33)</b> 33	<b>(77)</b> (11)	<b>(112)</b> 60	<b>27</b> 19	<b>58</b>	<b>23</b> 14	44	<b>152</b> 17
Net income	54	(18)		(88)	(52)	46	(9) <b>49</b>	37	(7) <b>37</b>	169
Het meome	5-	(10)		(00)	(32)		73	37	37	103
Net underlying earnings	39	15	30	(46)	38	48	23	40	24	135
Revenues										
Life insurance gross premiums	1,862	1,648	1,474	1,490	6,474	1,415	1,572	1,445	1,615	6,047
Investment income	599	609	458	488	2,154	562	627	728	420	2,337
Fee and commission income	37	36	35	29	137	31	35	37	30	133
Total revenues	2,498	2,293	1,967	2,007	8,765	2,008	2,234	2,210	2,065	8,517



Aegon United Kingdom Life									amount	unaudited ts in millions
	GBP					GBP			amount	.s in millions
			2011					2012		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	Full
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	Year
New life sales Life										
Single premiums	74	82	86	85	327	86	93	103	92	374
Recurring premiums annualized	8	8	9	9	34	8	8	8	10	34
Total recurring plus 1/10 single	16	15	18	17	66	17	17	19	19	72
Earnings										
Underlying earnings before tax	21	17	18	30	86	15	15	19	17	66
Account Balances										
Insurance contracts - general account	7,787	7,833	7,877	7,832	7,832	7,901	7,951	8,007	8,055	8,055
Total account balance	7,787	7,833	7,877	7,832	7,832	7,901	7,951	8,007	8,055	8,055
Insurance and investment contract roll forward										
Account balances at beginning of period	7,751	7,787	7,833	7,877	7,751	7,832	7,901	7,951	8,007	7,832
Deposits	130	142	145	134	551	144	150	160	152	606
Withdrawals / benefits	(156)	(156)	(163)	(146)	(621)	(160)	(159)	(159)	(156)	(634)
Other	62	60	62	(33)	151	85	59	55	52	251
Total account balance at end of period	7,787	7,833	7,877	7,832	7,832	7,901	7,951	8,007	8,055	8,055
DAC/VOBA/FSR's roll forward										
Balance at beginning of period	152	146	142	140	152	132	129	127	125	132
Capitalized during the period	13	11	15	12	51	13	13	13	16	55
Amortized during the period	(19)	(15)	(17)	(16)	(67)	(16)	(15)	(15)	(15)	(61)
Other movements	-	-	-	(4)	(4)	-	-	-	` - '	-
Balance at end of period	146	142	140	132	132	129	127	125	126	126



Aegon United Kingdom Pensions										unaudited
	GBP					GBP			amoun	ts in millions
	GBI		2011			GBI		2012		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	Ful
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	Year
Production										
Pensions										
Single premiums	767	629	530	562	2,488	514	499	541	602	2,156
Recurring premiums annualized	119	113	104	88	424	110	103	90	168	471
Total recurring plus 1/10 single	195	176	157	144	672	161	153	144	228	686
Gross deposits (on and off balance)										
Variable annuities	17	14	10	8	49	7	7	4	4	22
Earnings										
Underlying earnings before tax	(9)	(7)	(9)	(50)	(75)	11	5	2	3	21
Account Balances										
Insurance contracts - general account	17	16	16	1	1	-	<del>-</del>	1	1	1
Insurance contracts - for the account of policyholders	7,250	7,271	6,992	1,746	1,746	1,714	1,669	1,658	1,631	1,631
Investment contracts - general account	599	603	578	601	601	577	565	558	545	545
Investment contracts - for the account of policyholders  Total account balance	43,060 <b>50,926</b>	43,566 <b>51,456</b>	40,412 <b>47,998</b>	41,875 <b>44,223</b>	41,875 <b>44,223</b>	43,490 <b>45,781</b>	42,260 <b>44,494</b>	43,538 <b>45,755</b>	44,142 <b>46,319</b>	44,142 <b>46,319</b>
Total account balance	30,920	31,430	47,990	44,223	44,223	43,761	77,737	43,733	40,319	40,319
Insurance and investment contract roll forward										
Account balances at beginning of period	50,733	50,926	51,455	47,999	50,733	44,223	45,781	44,494	45,755	44,223
Deposits	1,537	1,404	1,192	1,165	5,298	1,070	1,171	1,016	1,189	4,446
Withdrawals / benefits	(1,469)	(1,429)	(1,446)	(1,150)	(5,494)	(1,209)	(1,803)	(1,319)	(1,487)	(5,818)
Other	125	554	(3,202)	(3,791)	(6,314)	1,697	(655)	1,564	862	3,468
Total account balance at end of period	50,926	51,455	47,999	44,223	44,223	45,781	44,494	45,755	46,319	46,319
DAC/VOBA/FSR's roll forward										
Balance at beginning of period	3,359	3,386	3,407	3,416	3,359	3,125	3,125	3,126	3,123	3,125
Capitalized during the period	64	58	51	39	212	43	41	39	45	168
Amortized during the period	(37)	(37)	(42)	(41)	(157)	(43)	(40)	(42)	(52)	(177)
Other movements			_	(289)	(289)	-			-	
Balance at end of period	3,386	3,407	3,416	3,125	3,125	3,125	3,126	3,123	3,116	3,116



Aegon United Kingdom Production and margins										unaudited
	GBP					GBP			amounts	s in millions
	GBI		2011			GBI		2012		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	Full
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	Year
New life sales	-	-	-	•		-	-	-	-	
Group pensions	128	112	105	101	446	115	107	102	183	507
Individual pensions	65	61	50	42	218	45	44	41	44	174
Annuities	7	9	8	9	33	9	9	10	9	37
Protection	8	8	9	8	33	8	8	8	10	34
Onshore bonds	2	2	2	2	8	1	2	2	1	6
Total life and pensions production	210	192	174	162	738	178	170	163	247	758
Gross deposits (on and off balance)										
Variable annuities	17	14	10	8	49	7	7	4	4	22
Market share (12 month period to end of quarter) 1										
Independent Financial Advisors	11.7%	10.9%	10.3%	9.6%	9.6%	9.0%	8.5%	8.0%		
Total market	9.3%	8.8%	8.3%	7.8%	7.8%	7.5%	7.1%	6.9%		
New life sales by channel										
Independent Financial Advisors	159	148	132	120	559	142	130	130	213	615
Tied distribution	32	29	26	25	112	20	21	15	20	76
Banks (including bank IFAs)	6	1	4	4	15	2	4	3	1	10
Rebates/internally generated	13	14	12	13	52	14	15	15	13	57
Total life and pensions production	210	192	174	162	738	178	170	163	247	758

<sup>&</sup>lt;sup>1</sup> Source: Association of British Insurers, data only available one quarter in arrears (includes UK and offshore deposits).



Aegon United Kingdom Investments general account	unaudited
amounts in millions, except for th	e impairment data GBP
	December 31, 2012
Cash / Treasuries / Agencies Investment grade corporates High yield (and other) corporates Emerging markets debt Commercial MBS Residential MBS Non-housing related ABS Subtotal	2,532 4,682 157 49 355 519 856
	<b>9,150</b>
Common equity & bond funds  Total equity like Other  Investments general account (excluding policy loans)	42 42 4 9,196
Policyholder loans	-
Investments general account  Impairments as bps (quarterly)	9,196

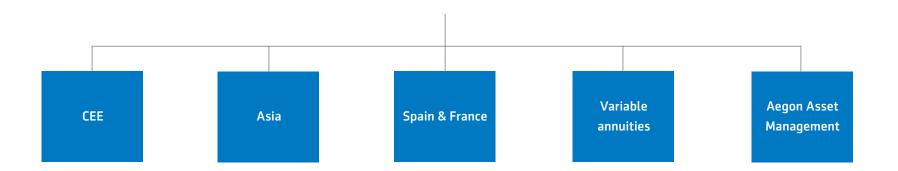
CDD		amo	ounts in million
GBP Sept. 30, 2012	June 30, 2012	March 31, 2012	Dec. 31, 201
			•
2,422	2,303	2,174	2,231
4,487	4,306	4,349	4,302
186	170	137	97
59	48	46	46
342	330	319	321
506	431	412	441
861	827	808	823
8,863	8,415	8,245	8,261
40	39	47	45
40	39	47	45
5	6	6	7
8,908	8,460	8,298	8,313
-	-	-	-
8,908	8,460	8,298	8,313
_	_	_	_

Aegon United Kingdom Structured assets and corporate bond	ls							
·							amoun	ts in millions
	GBP			Do	cember 31, 2012			
				De	cerriber 31, 2012			
		AAA	AA	Α	BBB	<bbb< th=""><th>NR</th><th>Total</th></bbb<>	NR	Total
Structured assets by rating								
Commercial MBS		59	155	125	10	6	-	355
Residential MBS		-	470	49	-	-	-	519
Non-housing related ABS		18	183	459	175	21	-	856
Total		77	808	633	185	27	-	1,730
Credits by rating								
IG Corporates		83	783	2,361	1,455	-	-	4,682
High yield corporate		-	-	-	-	157	-	157
Emerging Markets debt		-	18	11	20	-	-	49
Total		83	801	2,372	1,475	157	-	4,888
Cash / Treasuries / Agencies								2,532
Total		160	1,609	3,005	1,660	184	-	9,150



## Reporting structure

### New Markets





New Markets										unaudited
Earnings & revenues										
									amount	s in million
	EUR		2011			EUR		2012		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	Fu
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	ги Yea
Underlying earnings before tax geographically	Quarter	Quarter	Quarter	Quarter	real	Quarter	Quarter	Quarter	Quarter	rea
CEE	26	20	4.5	26	0.0	22	2.1	1.0	25	0.5
CEE	26	29	15	26	96	23	21	16 13	25	85
Asia	-	3	(8)	1	(4)	9	5		(8)	19
Spain & France	23	20	21	24	88	25	17	16	11	69
Variable Annuities Europe	5	-	3	1	9	2	(2)	-	-	-
Aegon Asset Management	14	18	15	13	60	29	23	25	24	101
Underlying earnings before tax geographically	68	70	46	65	249	88	64	70	52	274
Underlying earnings before tax by line of business										
Life	30	30	20	27	107	38	28	40	14	120
Individual savings and retirement products	-	(4)	(4)	(3)	(11)	(4)	(3)	(7)	(5)	(19
Pensions	3	4	2	(1)	8	1	-	2	3	6
Non-life	11	11	4	19	45	12	11	6	13	42
Associates	10	11	9	10	40	12	5	4	3	24
Associates Aegon Asset Management	14	18	15	13	60	29	23	25	24	101
Underlying earnings before tax by line of business	68	<b>70</b>	4 <b>6</b>	65	<b>249</b>	<b>88</b>	64	<b>70</b>	52	274
onderlying currings before tax by fine of business		70	40	05	2-13		0-7	,,	32	277
Fair value items	-	(3)	(17)	(10)	(30)	7	(12)	(1)	5	(1)
Realized gains/(losses) on investments	3	1	1	2	7	2	3	5	-	10
Impairment charges	(2)	(4)	(30)	(25)	(61)	(4)	-	(5)	(17)	(26
Other income/(charges)	11	(3)	(2)	1	7	(18)	-	(8)	139	113
Income before tax	80	61	(2)	33	172	75	55	61	179	370
Income tax	(31)	(15)	(5)	(10)	(61)	(27)	(18)	(23)	(53)	(121)
Net income	49	46	(7)	23	111	48	37	38	126	249
Net underlying earnings	44	53	32	55	184	59	44	46	36	185
Revenues										
Life insurance	463	359	380	462	1,664	408	348	292	326	1,374
Accident and Health insurance	31	26	28	30	115	62	42	43	41	188
General insurance	41	37	38	33	149	37	34	37	36	144
Total gross premiums	535	422	446	<b>525</b>	1,928	<b>507</b>	424	372	403	1,706
	75		22	0.7	222	0.5		70	6.5	2:0
Investment income	75	80	82	83	320	86	89	79	65	319
Fee and commission income	118	118	112	121	469	128	129	138	129	524
Other revenues	1		1	(1)	1	1	-	1	1	3
Total revenues	729	620	641	728	2,718	722	642	590	598	2,552



Aegon CEE Earnings & revenues										unaudited
	EUR					EUR			amount	s in millions
	LUK		2011			LUK		2012		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	Full
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	Year
Underlying earnings before tax by line of business	-	•				-		-	•	
Life	13	14	9	9	45	10	10	8	9	37
Pensions	3	4	2	(1)	8	1	-	2	3	6
Non-life	10	11	4	18	43	12	11	6	13	42
Underlying earnings before tax	26	29	15	26	96	23	21	16	25	85
Fair value items	-	-	-	_	-	-	(5)	(1)	3	(3)
Realized gains/(losses) on investments	-	-	-	1	1	-	1	1	3	(3) 5
Impairment charges	(2)	(2)	(27)	(20)	(51)	(4)	2	(4)	(11)	(17)
Other income/(charges)	(19)	-	-	(4)	(23)	(16)	-	(5)	(6)	(27)
Income before tax	5	27	(12)	3	23	3	19	7	14	43
Income tax	(1)	(6)	(3)	3	(7)	(2)	(3)	(3)	2	(6)
Net income	4	21	(15)	6	16	1	16	4	16	37
Net underlying earnings	20	23	8	28	79	17	17	13	19	66
Revenues										
Life insurance	111	114	104	94	423	108	108	108	115	439
General insurance	41	37	38	33	149	37	34	37	36	144
Accident and Health	-	-	1	-	1	-	1	-	-	1
Total gross premiums	152	151	143	127	573	145	143	145	151	584
Investment income	17	18	17	16	68	18	19	19	15	71
Fee and commission income	15	17	13	10	55	11	11	11	12	45
Total revenues	184	186	173	153	696	174	173	175	178	700



Aegon Asia Earnings & revenues										unaudited
_									amounts	s in millions
	EUR					EUR				
			2011					2012		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	Ful
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	Year
Underlying earnings before tax by line of business										
Life	10	8	-	7	25	16	9	19	-	44
Individual savings and retirement products	(5)	(3)	(6)	(4)	(18)	(5)	(3)	(5)	(6)	(19)
Share in underlying earnings before tax of associates	(5)	(2)	(2)	(2)	(11)	(2)	(1)	(1)	(2)	(6)
Underlying earnings before tax	-	3	(8)	1	(4)	9	5	13	(8)	19
Fair value items	_	(1)	_	_	(1)	3	(3)	(2)	_	(2)
Realized gains/(losses) on investments	1	1	1	2	5	2	2	6	4	14
Impairment charges	_	-	(1)	(2)	(3)	-	(2)	(1)	(1)	(4)
Income before tax	1	3	(8)	1	(3)	14	2	16	(5)	27
Income tax	(8)	(1)	4	(4)	(9)	(8)	(5)	(9)	(3)	(25)
Net income	(7)	2	(4)	(3)	(12)	6	(3)	7	(8)	2
Net underlying earnings	(7)	-	(3)	(2)	(12)	3	(1)	5	(10)	(3)
Revenues										
Life insurance	96	71	100	111	378	115	111	102	124	452
Accident and Health	31	26	27	30	114	35	29	29	30	123
Total gross premiums	127	97	127	141	492	150	140	131	154	575
Investment income	21	21	21	22	85	23	25	26	24	98
Fee and commission income	3	1	2	3	9	4	4	9	4	21
Total revenues	151	119	150	166	586	177	169	166	182	694



Aegon Spain Earnings & revenues										unaudited
	ELID					ELID			amounts	s in millions
	EUR		2011			EUR		2012		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	Full
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	Year
Underlying earnings before tax by line of business	Quarter	Quarter	Quarter	Quarter	Tear	Quarter	Quarter	Quarter	Quarter	rear
Life 1	8	7	10	12	37	11	11	11	6	39
Share in underlying earnings before tax of associates	9	8	5	7	29	9	-	-	-	9
Underlying earnings before tax	17	15	15	19	66	20	11	11	6	48
Fair value items	1	-	-	-	1	-	-	-	-	-
Realized gains/(losses) on investments	-	1	(1)	-	-	-	-	(2)	(4)	(6)
Impairment charges	-	(2)	(2)	(3)	(7)	-	-	-	(5)	(5)
Other income/(charges)		-		2	2	-			33	33
Income before tax	18	14	12	18	62	20	11	9	30	70
Income tax	(5)	(5)	(3)	(6)	(19)	(6)	(3)	(3)	1	(11)
Net income	13	9	9	12	43	14	8	6	31	59
Net underlying earnings	12	11	10	13	46	14	8	8	3	33
Revenues										
Life & Health insurance <sup>1</sup>	256	174	176	257	863	212	141	96	98	547
Total gross premiums	256	174	176	257	863	212	141	96	98	547
Investment income	35	40	41	44	160	43	43	29	24	139
Fee and commission income	2	2	2	2	8	2	3	1	2	8
Other revenues	1	-	1	-	2	1	-	1	-	2
Total revenues	294	216	220	303	1,033	258	187	127	124	696

<sup>&</sup>lt;sup>1</sup> Based on management's reassessment, Non-life earnings and Non-life premiums of Spain are reported as part of the Life business.

Aegon France Earnings										unaudited
	EUR					EUR			amour	ts in millions
			2011					2012		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	Full
Underlying earnings before tax	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	Year
Share in net result of associates	6	5	6	5	22	5	6	5	5	21



Variable annuities europe Earnings & production										unaudited
· .	=:.5					=			amount	s in millions
	EUR		2011			EUR		2012		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	Full
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	Year
Underlying earnings before tax by line of business	Quarter	Quarter	Quarter	Quarter	rear	Qual tel	Quarter	Quarter	Quarter	rear
Life	-	1	1	(1)	1	1	(2)	2	(1)	-
Individual savings and retirement products	_	(4)						(0)		
Variable annuities	5 <b>5</b>	(1)	2 <b>3</b>	2	8 <b>9</b>	1 <b>2</b>	-	(2)	1	-
Underlying earnings before tax	5	-	3	1	9		(2)	-	-	-
Fair value items	(1)	(2)	(17)	(10)	(30)	4	(4)	2	2	4
Income before tax	4	(2)	(14)	(9)	(21)	6	(6)	2	2	4
Income tax	-	-	2	1	3	(1)	1	-	-	-
Net income	4	(2)	(12)	(8)	(18)	5	(5)	2	2	4
Net underlying earnings	4	1	2	1	8	1	(1)	-	_	-
Verieble amorito belon as a sell formend										
Variable annuity balances roll forward	571	581	585	597	571	710	769	823	899	710
Separate account annuities beginning of period	34	24	27	66	151	710 52	769 48	823 45	40	185
Deposits					-				-	
Lapses and deaths Other	(10)	(9)	(9)	(9) 56	(37)	(13) 20	(13)	(14) 45	(13)	(53) 81
Total variable annuity balances end of period	(14) <b>581</b>	(11) <b>585</b>	(6) <b>597</b>	710	25 <b>710</b>	<b>769</b>	19 <b>823</b>	45 <b>899</b>	(3) <b>923</b>	923
Total variable annuity balances end of period	201	363	397	710	710	709	823	699	923	923
Life balances roll forward										
Life balances at beginning of period	3,312	3,317	3,283	3,359	3,312	3,478	3,474	3,587	3,662	3,478
Deposits	97	135	88	59	379	68	61	71	78	278
Lapses and deaths	(94)	(88)	(73)	(76)	(331)	(80)	(88)	(93)	(103)	(364)
Other	2	(81)	61	136	118	8	140	97	(24)	221
Total Life Balances end of period	3,317	3,283	3,359	3,478	3,478	3,474	3,587	3,662	3,613	3,613
- Communication of the Communi	-,	-,	-,	2,112	,,,,,	-,	-,	-,	0,000	
Gross deposits - Variable Annuities										
Variable annuities Europe	34	24	27	66	151	52	48	45	40	185
Variable annuities Europe reinsured	30	37	26	22	115	29	17	11	13	70
Gross deposits Variable annuities	64	61	53	88	266	81	65	56	53	255
Intersegment eliminations	(2)	(1)	(1)	(2)	(6)	(2)	(2)	(2)	(2)	(8)
Total gross deposits	62	60	52	86	260	79	63	54	51	247



Aegon asset management Earnings & revenues & account balances										unaudited
	EUR					EUR			amour	its in millions
	Lore		2011			Lore		2012		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	Full
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	Year
Earnings										
Underlying earnings before tax	14	18	15	13	60	29	23	25	24	101
Revenues from third parties	32	31	20	29	112	34	35	40	36	145
Account balances										
Assets under management	199,663	204,351	216,609	223,870	223,870	235,507	243,859	248,262	246,776	246,776
General Account *	111,825	108,139	117,276	118,531	118,531	120,153	126,464	126,630	124,317	124,317
Internal unit-linked and off balance sheet * Third-party **	70,833 17,005	67,125 29,087	68,189 31,144	63,843 41,496	63,843 41,496	67,545 47,809	67,338 50,057	69,032 52,600	69,573 52,886	69,573 52,886
Tilliu-party	17,003	29,007	31,144	41,490	41,490	47,009	30,037	32,000	32,000	32,000
Net deposits (Third party assets)	(1,853)	(539)	1,350	(91)	(1,133)	1,289	605	1,136	386	3,416
Assets under management account balances roll forward										
Account balance at beginning of period	213,195	199,663	204,351	216,609	213,195	223,870	235,507	243,859	248,262	223,870
Deposits & Withdrawals	(7,779)	(6,934)	(712)	(3,776)	(19,201)	(1,951)	(513)	(1,999)	(1,361)	(5,824)
Other	(5,753)	11,622	12,970	11,037	29,876	13,588	8,865	6,402	(125)	28,730
Total account balance at end of period	199,663	204,351	216,609	223,870	223,870	235,507	243,859	248,262	246,776	246,776
Third-party assets under management account balances roll for	orward									
Account balance at beginning of period	19,442	17,005	29,087	31,144	19,442	41,496	47,809	50,057	52,600	41,496
Deposits & Withdrawals	(1,853)	(539)	1,350	(91)	(1,133)	1,289	605	1,136	386	3,416
Other	(584)	12,621	707	10,443	23,187	5,024	1,643	1,407	(100)	7,974
Total account balance at end of period **	17,005	29,087	31,144	41,496	41,496	47,809	50,057	52,600	52,886	52,886

<sup>\*</sup> Please note that the numbers provided in this line are also included in other primary segments.

<sup>\*\*</sup> Includes pooled fund sales that are recognized on the balance sheet of Aegon UK. These assets are eliminated in our consolidated revenue generating investments.



New Markets Investments general account	unaudited
amounts in millions, except for th	he impairment data EUR
	December 31, 2012
Cash / Treasuries / Agencies Investment grade corporates High yield (and other) corporates Emerging markets debt Commercial MBS Residential MBS Non-housing related ABS	1,484 1,879 109 30 147 322 62
Subtotal	4,033
Residential mortgage loans  Total mortgages	349 <b>349</b>
Common equity & bond funds Private equity & hedge funds	45 3
<b>Total equity like</b> Real estate Other	48 1 331
Investments general account (excluding policy loans)	4,762
Policyholder loans	28
Investments general account	4,790
Impairments as bps (quarterly)	39

		am	ounts in millions
EUR			
Sept. 30, 2012	June 30, 2012	March 31, 2012	Dec. 31, 2011
1,562	1,583	1,587	1,579
2,067	2,032	1,973	1,896
114	119	84	70
31 145	30 147	28 138	24 137
332	332	326	300
58	62	68	59
4,309	4,305	4,204	4,065
.,	.,555	.,	.,000
361	369	368	347
361	369	368	347
48	68	68	60
3	-	-	-
51	68	68	60
302	301	293	286
5,023	5,043	4,933	4,758
-		-	•
27	26	24	24
5,050	5,069	4,957	4,782
8	(1)	8	68

New Markets Structured assets and corporate bonds								
						amoui	nts in millions	
	EUR							
		December 31, 2012						
	AAA	AA	А	BBB	<bbb< th=""><th>NR</th><th>Total</th></bbb<>	NR	Total	
Structured assets by rating								
Commercial MBS	105	18	7	12	5	-	147	
Residential MBS	14	52	149	81	26	-	322	
Non-housing related ABS	35	1	16	10	-	-	62	
Total	154	71	172	103	31	-	531	
Credits by rating								
IG Corporates	15	203	770	723	-	168	1,879	
High yield corporate	-	-	-	-	109	-	109	
Emerging Markets debt	-	-	4	21	5	-	30	
Total	15	203	774	744	114	168	2,018	
Cash / Treasuries / Agencies							1,484	
Total	169	274	946	847	145	168	4,033	



## Other corporate information

Public ratings				
Company public ratings as of December 31, 2012	Standard & Poor's <sup>1)</sup>	Moody's Investor Service	Fitch ratings <sup>1)</sup>	A.M. Best
Aegon N.V.	A-	А3	А	-
Aegon USA	AA-	A1	AA-	A+
Aegon UK (Scottish Equitable plc)	A+	-	-	-
Aegon NL (Aegon Levensverzekering N.V.)	AA-	-	-	-
Credit ratings				
Aegon N.V Senior debt rating	A-	А3	A-	-
Aegon N.V Hybrid capital securities	BBB	Baa1	BBB	-
Aegon N.V Commercial paper	A-2	P-2	F1	-

<sup>1)</sup> The outlook is negative for the Standard & Poor's rating on Aegon UK and the Fitch ratings on Aegon USA and Aegon N.V.; the outlook on all other ratings is stable.



### Glossary on lines of business

The description of each line of business provides general guidance to the reader but is not intended to be exhaustive and may change from time to time.

#### Life and protection

Included in the line life and protection are products with mortality, morbidity and longevity risks. Reported in life and protection are traditional life and universal life products, including endowment, term and whole life insurance products sold by Aegon Americas and Aegon The Netherlands. Also included are annuity products sold by Aegon The Netherlands and term insurance and annuity products sold by Aegon UK. Most of the business written by countries in the Other countries segment is also reported in this line with the exception of general insurance business sold by Hungary and pension business of the CEE countries and Spain.

Accident and health business comprises products with morbidity risk like accidental death and dismemberment insurance, critical illness, cancer treatment, disability, income protection and long-term care insurance in the Americas, the Netherlands, the UK and Spain. Also included are sick leave products sold by Aegon The Netherlands.

#### Individual savings and retirement products

The line individual savings and retirement products includes products with no or insignificant longevity risk, primarily fixed and variable annuity products sold by Aegon Americas. The products are primarily in the accumulation phase but also includes immediate and pay-out annuities. In addition, the (long-term) saving products sold by Aegon The Netherlands and retail mutual fund sold by Aegon Americas and Hungary are included. Also included in this line are investment products sold by the Czech Republic and Taiwan.

#### Pensions and asset management

The line pensions- and asset management includes both individual and group pension business and 401(k) and similar products, typically sponsored by or obtained through an employer. It comprises products in the accumulation phase as well as in the pay-out phase. This line includes products sold by Aegon Americas' divisions Diversified Investment Advisors and Transamerica Retirement Services, group pension products sold by Aegon The Netherlands, Aegon UK's individual and group

pension business as well as the pension business of the CEE countries and Spain. In addition, asset management services provided to third parties are included in this line.

#### Institutional products

Institutional products includes earnings from spread-based products like Guaranteed Investment Contracts (GICs) and funding agreements sold by Aegon Americas which are marketed to institutional clients such as pension funds, retirement plans, college savings plans, money market funds. This line also includes synthetic GIC products. Institutional products also include bank- or corporate-owned life insurance (BOLI/COLI) sold to corporations as a method of funding employee benefit plans.

#### Reinsurance

The reinsurance line includes the business assumed by Transamerica Reinsurance of Aegon Americas. No changes have been made to what was previously reported in this line.

#### General insurance

General insurance includes mainly automotive insurance, liability insurance, household insurance and fire protection. General insurance is sold in the Netherlands and Hungary. No changes have been made to what was previously reported in this line.

#### Distribution

Distribution includes commissions earned by independent financial advisors in the Netherlands (UnirobeMeeùs and Nedasco) and the UK (Positive Solutions, Origen).

#### Other

Other is used to report any items which cannot be directly allocated to a specific line of business. No changes have been made to what was previously reported in this line.

#### Interest charges and other

Interest charges and other includes funding interest expenses and holding expenses. No changes have been made to what was previously reported in this line.





#### Cautionary note regarding non-GAAP measures

This document includes a non-GAAP financial measure: underlying earnings before tax. The reconciliation of underlying earnings before tax to the most comparable IFRS measure is provided in Note 3 "Segment information" of Aegon's Condensed consolidated interim financial statements. Aegon believes that this non-GAAP measure, together with the IFRS information, provides meaningful supplemental information that Aegon's management uses to run its business as well as useful information for the investment community to evaluate Aegon 's business relative to the businesses of its peers.

#### Local currencies and constant currency exchange rates

This document contains certain information about Aegon presented in USD for the Americas and GBP for the United Kingdom, because those businesses operate and are managed primarily in those currencies. None of this information is a substitute for or superior to financial information about Aegon presented in EUR, which is the currency of Aegon's primary financial statements.

#### Forward-looking statements

The statements contained in this document that are not historical facts are forward-looking statements as defined in the US Private Securities Litigation Reform Act of 1995. The following are words that identify such forward-looking statements: aim, believe, estimate, target, intend, may, expect, anticipate, predict, project, counting on, plan, continue, want, forecast, goal, should, would, is confident, will, and similar expressions as they relate to Aegon. These statements are not guarantees of future performance and involve risks, uncertainties and assumptions that are difficult to predict. Aegon undertakes no obligation to publicly update or revise any forward-looking statements. Readers are cautioned not to place undue reliance on these forward-looking statements, which merely reflect company expectations at the time of writing. Actual results may differ materially from expectations conveyed in forward-looking statements due to changes caused by various risks and uncertainties. Such risks and uncertainties include but are not limited to the following:

- Changes in general economic conditions, particularly in the United States, the Netherlands and the United Kingdom
- Changes in the performance of financial markets, including emerging markets, such as with regard to:
  - The frequency and severity of defaults by issuers in Aegon's fixed income investment portfolios;
  - The effects of corporate bankruptcies and/or accounting restatements on the financial markets and the resulting decline in the value of equity and debt securities Aegon holds; and
  - The effects of declining creditworthiness of certain private sector securities and the resulting decline in the value of sovereign exposure that Aegon holds:
- Changes in the performance of Aegon's investment portfolio and decline in ratings of Aegon's counterparties;
- Consequences of a potential (partial) break-up of the euro;
- The frequency and severity of insured loss events;
- Changes affecting mortality, morbidity, persistence and other factors that may impact the profitability of Aegon's insurance products;
- Reinsurers to whom Aegon has ceded significant underwriting risks may fail to meet their obligations;
- Changes affecting interest rate levels and continuing low or rapidly changing interest rate levels; changes
  affecting currency exchange rates, in particular the EUR/USD and EUR/GBP exchange rates;
- Changes in the availability of, and costs associated with, liquidity sources such as bank and capital
  markets funding, as well as conditions in the credit markets in general such as changes in borrower and

- counterparty creditworthiness;
- Increasing levels of competition in the United States, the Netherlands, the United Kingdom and emerging markets:
- Changes in laws and regulations, particularly those affecting Aegon's operations, ability to hire and retain key personnel, the products Aegon sells, and the attractiveness of certain products to its consumers;
- Regulatory changes relating to the insurance industry in the jurisdictions in which Aegon operates;
- Changes in customer behavior and public opinion in general related to, among other things, the type of products also Aegon sells, including legal, regulatory or commercial necessity to meet changing customer expectations:
- Acts of God, acts of terrorism, acts of war and pandemics;
- Changes in the policies of central banks and/or governments;
- Lowering of one or more of Aegon's debt ratings issued by recognized rating organizations and the adverse impact such action may have on Aegon's ability to raise capital and on its liquidity and financial condition;
- Lowering of one or more of insurer financial strength ratings of Aegon's insurance subsidiaries and the
  adverse impact such action may have on the premium writings, policy retention, profitability and liquidity
  of its insurance subsidiaries;
- The effect of the European Union's Solvency II requirements and other regulations in other jurisdictions
  affecting the capital Aegon is required to maintain:
- Litigation or regulatory action that could require Aegon to pay significant damages or change the way Aegon does business;
- As Aegon's operations support complex transactions and are highly dependent on the proper functioning
  of information technology, a computer system failure or security breach may disrupt Aegon's business,
  damage its reputation and adversely affect its results of operations, financial condition and cash flows;
- Customer responsiveness to both new products and distribution channels;
- Competitive, legal, regulatory, or tax changes that affect profitability, the distribution cost of or demand for Aegon's products;
- Changes in accounting regulations and policies may affect Aegon's reported results and shareholders' equity;
- The impact of acquisitions and divestitures, restructurings, product withdrawals and other unusual items, including Aegon's ability to integrate acquisitions and to obtain the anticipated results and synergies from acquisitions:
- Catastrophic events, either manmade or by nature, could result in material losses and significantly interrupt Aeqon's business; and
- Aegon's failure to achieve anticipated levels of earnings or operational efficiencies as well as other cost saving initiatives.

Further details of potential risks and uncertainties affecting Aegon are described in its filings with the Netherlands Authority for the Financial Markets and the US Securities and Exchange Commission, including the Annual Report. These forward-looking statements speak only as of the date of this document. Except as required by any applicable law or regulation, Aegon expressly disclaims any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements contained herein to reflect any change in Aegon 's expectations with regard thereto or any change in events, conditions or circumstances on which any such statement is based.



### Corporate and shareholder information

### Headquarters

Aegon N.V. P.O. Box 85

2501 CB The Hague The Netherlands

Telephone + 31 (0) 70 344 32 10

aegon.com

### Group Corporate Communications & Investor Relations

### Media relations

Telephone + 31 (0) 70 344 89 56 E-mail gcc@aegon.com

#### Investor relations

Telephone + 31 (0) 70 344 83 05

or 877 548 96 68 - toll free, USA only

E-mail ir@aeqon.com

### Publication dates quarterly results

Wednesday, May 8, 2013 Results first quarter 2013
Thursday, August 8, 2013 Results second quarter 2013
Thursday, November 7, 2013 Results third quarter 2013

Aegon's Q4 2012 press release and Condensed consolidated interim financial statements are available on aegon.com.



## About Aegon

As an international life insurance, pensions and asset management company based in The Hague, Aegon has businesses in over 20 markets in the Americas, Europe and Asia. Aegon companies employ approximately 24,000 people and have millions of customers across the globe. Further information: aegon.com.