

# Financial supplement Q3 2012

The Hague, November 8, 2012



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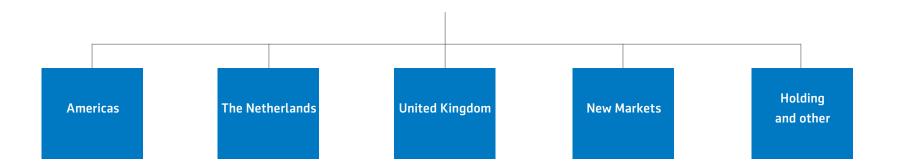
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## Reporting structure

# Aegon N.V.





Aegon N.V. Earnings overview - geographically										unaudited
,									amoun	ts in millions
	EUR					EUR				
			2011					2012		
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Full Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	YTD
Underlying earnings before tax										
Americas	336	314	307	316	1,273	292	339	344		975
The Netherlands	81	74	68	75	298	79	71	82		232
United Kingdom	12	10	9	(26)	5	29	25	26		80
New Markets	68	70	46	65	249	88	64	70		222
Holding and other activities	(83)	(67)	(69)	(84)	(303)	(63)	(56)	(50)		(169)
Underlying earnings before tax*	414	401	361	346	1,522	425	443	472		1,340
Net underlying earnings										
Americas	247	250	236	224	957	208	250	255		713
The Netherlands	66	67	55	50	238	62	57	67		186
United Kingdom	39	15	30	(46)	38	48	23	40		111
New Markets	44	53	32	55	184	59	44	46		149
Holding and other activities	(63)	(46)	(45)	(30)	(184)	(49)	(37)	(39)		(125)
Net underlying earnings*	333	339	308	253	1,233	328	337	369		1,034
Net income										
Americas	256	230	64	93	643	279	215	292		786
The Netherlands	39	169	63	148	419	141	(28)	62		175
United Kingdom	54	(18)	-	(88)	(52)	46	49	37		132
New Markets	49	46	(7)	23	111	48	37	38		123
Holding and other activities	(71)	(23)	(60)	(95)	(249)	7	(19)	(55)		(67)
Net income*	327	404	60	81	872	521	254	374		1,149

<sup>\*</sup> Certain businesses in Asia, which were previously managed by Aegon Americas, are included in the Asia line of business within the "New Markets" segment as of Q1 2012



Aegon N.V. Summary financial and market highlights										unaudite
Summary imancial and market mynnghts								except	per share data	nts in million 1 & employe
	EUR		2011			EUR		2012		
	First	Cocond	2011 Third	Fourth	Full	First	Second	2012 Third	Fourth	YT
Earnings summary	Quarter	Second Quarter	Quarter	Fourth Quarter		Quarter	Quarter	Quarter	Fourth Quarter	11
Underlying earnings before tax										
Life	236	241	250	218	945	213	249	284		74
Individual savings and retirement products	139	115	84	136	474	122	116	101		33
Pensions	74	70	72	38	254	97	99	109		30
Non-life	16	11	3	21	51	8	(1)	(3)		
Distribution	9	(3)	(3)	(3)		6	4	(1)		
Asset Management	14	18	15	13	60	29	23	25		7
Other	(83)	(67)	(69)	(84)	(303)	(64)	(55)	(50)		(16
Share in underlying earnings before tax of associates	9	16	9	7	41	14	8	7		. 2
Underlying earnings before tax	414	401	361	346	1,522	425	443	472		1,34
Fair value items	(85)	(23)	(288)	(20)	(416)	156	101	(126)		13
Realized gains/(losses) on investments	91	204	102	`49 <sup>°</sup>	446	45	85	128		25
Impairment charges	(62)	(100)	(132)	(94)	(388)	(41)	(42)	(35)		(11
Other income/(charges)	(3)	(16)	(54)	(194)		(17)	(254)	3		(26
Run-off businesses	22	10	(5)	1	28	(2)	6	12		1
Income before tax	377	476	(16)	88	925	566	339	454		1,359
Income tax	(50)	(72)	76	(7)		(45)	(85)	(80)		(21)
Net income	327	404	60	81	872	521	254	374		1,149
Net underlying earnings	333	339	308	253	1,233	328	337	369		1,034
Shares										
Shares outstanding	1,880	1,880	1,880	1,880	1,880	1,880	1,914	1,943		1,94
Weighted average shares outstanding	1,765	1,880	1,880	1,880	1,852	1,880	1,886	1,919		1,89
Per share data										
Net income	(0.05)	(0.04)	0.01	0.02	(0.06)	0.25	0.08	0.17		0.5
Net income excl. premium convertible core capital securities	0.16	0.16	0.01	0.02	0.34	0.25	0.08	0.17		0.5
Net income fully diluted	(0.05)	(0.04)	0.01	0.02	(0.06)	0.25	0.08	0.17		0.5
Net underlying earnings	0.16	0.13	0.14	0.11	0.54	0.15	0.12	0.17		0.4
Net underlying earnings fully diluted	0.16	0.13	0.14	0.11	0.54	0.15	0.12	0.17		0.4
Dividend per common share	-	-	-	0.10	0.10	-	0.10	-		0.1
Common shareholders' equity per share	7.90	7.88	9.27	10.03	10.03	10.18	10.91	11.53		11.5
Trading statistics (Amsterdam Stock Exchange)										
High	5.68	5.58	4.80	3.73	5.68	4.52	4.20	4.50		4.5
Low	4.58	4.36	2.68	2.79	2.68	3.05	3.19	3.35		3.0
Close	5.28	4.70	3.06	3.10	3.10	4.16	3.64	4.05		4.0
Volume (average daily)	13,916,525	10,257,128	16,157,804	11,753,462	13,021,230	11,617,677	13,230,415	9,975,823		11,607,97
Employees excl. agents	23,990	23,639	22,781	22,249	22,249	22,132	21,772	21,706		21,70
Agents	2,990	2,892	3,024	3,039	3,039	2,936	2,877	2,959		2,95
<b>Total number of employees excluding associates</b> Aegon's share of employees (including agents) in Associates	<b>26,980</b> 3,932	<b>26,531</b> 3,561	<b>25,805</b> 4,125	<b>25,288</b> 3,982	<b>25,288</b> 3,982	<b>25,068</b> 2,908	<b>24,649</b> 2,371	<b>24,665</b> 2,652		<b>24,665</b> 2,65
Total	30,912	30,092	29,930	<b>29,270</b>	29,270	27,906 <b>27,976</b>	27,020	27,317		27,317



# Aegon N.V. Sales unaudited amounts in millions

	EUR					EUR				
			2011					2012		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Sales*	1,411	1,261	1,620	1,409	5,701	1,758	1,604	1,550		4,912
New life sales										
Life	207	198	191	209	805	219	209	189		617
Pensions	273	218	197	277	965	214	207	206		627
Share in new life sales of associates	21	15	17	12	65	12	12	10		34
Total recurring plus 1/10 single	501	431	405	498	1,835	445	428	405		1,278
New premium production accident & health insurance	159	145	153	188	645	195	187	190		572
New premium production general insurance	13	14	12	13	52	14	13	12		39
Gross deposits (on & off balance)										
Life	487	586	683	648	2,404	639	442	359		1,440
Individual savings & retirement products	1,625	1,662	1,548	1,719	6,554	1,721	1,827	1,984		5,532
Pensions	4,327	3,565	6,036	3,541	17,469	5,875	4,971	4,576		15,422
Asset Management - third party	935	898	2,226	1,185	5,244	2,803	2,514	2,504		7,821
Share in gross deposits of associates	3	4	3	7	17	5	3	3		11
Total gross deposits	7,377	6,715	10,496	7,100	31,688	11,043	9,757	9,426		30,226
Net deposits (on & off balance)										
Life	(155)	(113)	67	(193)	(394)	(223)	(112)	(515)		(850)
Individual savings & retirement products	(542)	(271)	(337)	(159)	(1,309)	(237)	(60)	70		(227)
Pensions	490	(1,234)	3,321	(494)	2,083	1,413	856	933		3,202
Asset Management - third party	(1,853)	(539)	1,350	(91)	(1,133)	1,289	605	1,136		3,030
Share in net deposits of associates	(5)	(3)	(4)	-	(12)	(3)	1	2		-,
Total net deposits excluding run-off businesses	(2,065)	(2,160)	4,397	(937)	(765)	2,239	1,290	1,626		5,155
Run-off businesses	(880)	(527)	(1,121)	(611)	(3,139)	(1,160)	(479)	(301)		(1,940)
Total net deposits	(2,945)	(2,687)	3,276	(1,548)	(3,904)	1,079	811	1,325		3,215

<sup>\*</sup> Sales represents New life sales + Accident & Health premiums + General insurance premiums + 1/10 of Gross deposits



Aegon N.V. Consolidated income statement										unaudited
	EUR					EUR			amoun	ts in millions
	LOK		2011			LOK		2012		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Premium income	6,277	4,501	4,306	4,437	19,521	5,851	4,597	4,411		14,859
Investment income	2,111	2,099	1,914	2,044	8,168	2,076	2,200	2,287		6,563
Fee and commission income	460	428	96	480	1,464	465	469	469		1,403
Other revenues	2	2	1	1	6	2	3	1		6
Total revenues	8,850	7,030	6,317	6,962	29,159	8,394	7,269	7,168		22,831
Income from reinsurance ceded	430	477	976	892	2,775	953	1,080	1,107		3,140
Net gains and losses on investments	1,113	932	(8,105)	5,873	(187)	7,565	(1,944)	5,162		10,783
Other income	37	(3)		5	39		2	_		2
Total income	10,430	8,436	(812)	13,732	31,786	16,912	6,407	13,437		36,756
Claims and Benefits	9,068	6,945	(1,977)	12,322	26,358	15,494	5,056	12,195		32,745
Employee expenses	537	517	513	502	2,069	504	529	504		1,537
Administration expenses	284	313	363	355	1,315	262	272	280		814
Deferred expenses	(387)	(371)	(347)	(353)	(1,458)	(367)	(370)	(376)		(1,113)
Amortization charges	357	355	395	465	1,572	271	411	232		914
Benefits and expenses	9,859	7,759	(1,053)	13,291	29,856	16,164	5,898	12,835		34,897
Impairment charges	64	106	137	176	483	46	52	39		137
Interest charges and related fees	111	117	133	130	491	132	126	115		373
Other charges	28	(7)	(5)	53	69	18	_	1		19
Total charges	10,062	7,975	(788)	13,650	30,899	16,360	6,076	12,990		35,426
Share in net results of associates	5	12	8	4	29	11	7	6		24
Income before tax	373	473	(16)	86	916	563	338	453		1,354
Income tax	(46)	(69)	76	(5)	(44)	(42)	(84)	(79)		(205)
Net income	327	404	60	81	872	521	254	374		1,149
Net income attributable to:										
Equity holders of Aegon N.V.	327	403	60	79	869	521	254	373		1,148
Non-controlling interests	-	1	-	2	3	-	-	1		1



Aegon N.V. Fair value items geographically										unaudited
ran value items geograpmeany									amount	ts in millions
	EUR		2011			EUR		2012		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	110
Fair value items										
Americas	(12)	(52)	(275)	(139)	(478)	64	(79)	(45)		(60)
Guarantees*	-	(23)	(10)	(37)	(70)	4	11	11		26
Alternative investments	40	14	(44)	(47)	(37)	120	(25)	2		97
Credit derivatives	2	(10)	(57)	17	(48)	41	(13)	31		59
Hedges	(44)	(27)	(31)	(74)	(176)	(82)	(66)	(82)		(230)
Real estate	(2)	(3)	(4)	(4)	(13)	(7)	(9)	-		(16)
Other fair value items	(8)	(3)	(129)	6	(134)	(12)	23	(7)		4
The Netherlands	(60)	2	25	189	156	42	153	(37)		158
Guarantees*	4	2	40	208	254	50	192	(10)		232
Alternative investments	7	1	(11)	(1)	(4)	19	-	(3)		16
Real estate	(8)	(13)	(6)	(9)	(36)	(18)	(24)	(26)		(68)
Other fair value items	(63)	12	2	(9)	(58)	(9)	(15)	2		(22)
United Kingdom	(1)	-	(8)	3	(6)	(2)	(1)	(17)		(20)
New Markets	-	(3)	(16)	(10)	(29)	7	(12)	(1)		(6)
Holdings	(12)	30	(14)	(63)	(59)	45	40	(26)		59
Total fair value items	(85)	(23)	(288)	(20)	(416)	156	101	(126)		131

<sup>\*</sup> Net of hedges



Aegon N.V. Consolidated balance sheet								unaudited
	EUR				EUR		amounts	in millions
	LUK	201	1		LUK	201	2	
	First	Second	Third	Fourth	First	Second	Third	Fourth
	Quarter							
Investments general account	136,991	132,837	143,006	144,079	140,770	147,065	147,955	
Investments for account of policyholders	144,296	142,672	139,599	142,529	149,501	151,633	156,831	
Investments in associates	731	743	747	742	774	791	802	
Deferred expenses and rebates	11,514	11,222	11,204	11,633	11,580	11,879	11,942	
Other assets and receivables	23,467	23,937	35,820	38,490	38,422	43,877	43,934	
Cash and cash equivalents	4,286	4,450	7,322	8,104	8,671	8,737	7,810	
Total assets	321,285	315,861	337,698	345,577	349,718	363,982	369,274	
Shareholders' equity	16,991	16,953	19,561	21,000	21,283	23,018	24,535	
Convertible core capital securities	750	-	-	· -	-	-		
Other equity instruments	4,706	4,711	4,716	4,720	4,998	5,002	5,011	
Non-controlling interests	11	11	12	14	14	13	14	
Group equity	22,458	21,675	24,289	25,734	26,295	28,033	29,560	
Insurance contracts general account	95,913	94,390	102,765	105,175	103,774	108,008	107,704	
Insurance contracts for the account of policyholders	76,981	76,149	74,934	73,425	76,972	78,037	79,667	
Investment contracts general account	21,514	20,578	20,904	20,847	19,323	19,790	18,957	
Investment contracts for the account of policyholders	68,619	68,058	66,816	71,433	74,659	75,668	78,891	
Other liabilities	35,800	35,011	47,990	48,963	48,695	54,446	54,495	
Total equity and liabilities	321,285	315,861	337,698	345,577	349,718	363,982	369,274	

Revenue generating investments								
	EUD			_			amounts	in millions
	EUR				UR			
		201	.1			201	.2	
	First	Second	Third	Fourth	First	Second	Third	Fourth
	Quarter							
Investments general account	136,991	132,837	143,006	144,079	140,770	147,065	147,955	
Investments for account of policyholders	144,296	142,672	139,599	142,529	149,501	151,633	156,831	
Off balance sheet investments third parties	118,595	115,767	121,649	136,910	146,482	153,290	158,255	
Total revenue generating investments	399,882	391,276	404,254	423,518	436,753	451,988	463,041	

Capital base								
							amounts	in millions
	EUR				EUR			
		201	1			201	2	
	First	Second	Third	Fourth	First	Second	Third	Fourth
	Quarter							
Group equity	22,458	21,675	24,289	25,734	26,295	28,033	29,560	
Trust pass-through securtities	132	131	154	159	151	163	161	
Subordinated borrowings	16	16	18	18	58	61	61	
Senior debt related to insurance activities	1,218	1,378	1,318	1,471	1,109	1,062	1,006	
Total capital base	23,824	23,200	25,779	27,382	27,613	29,319	30,788	



Aegon N.V.						unaudite
Investments general account			amounts in	millions av	cept for the imp	airment dat
	EUR		amounts m	minions, cx	cept for the imp	animent dat
			September :	30, 2012		
		The	United	New	Holdings and	
	Americas	Netherlands	Kingdom	Markets	other	TOTA
Cash / Treasuries / Agencies	17,575	10,153	3,040	1,562	828	33,158
Investment grade corporates	39,419	5,291	5,632	2,067	-	52,409
High yield (and other) corporates	2,580	37	234	114	-	2,965
Emerging markets debt	1,596	-	74	31	-	1,701
Commercial MBS	5,412	2	429	145	-	5,988
Residential MBS	5,395	1,261	636	332	-	7,624
Non-housing related ABS	3,179	987	1,080	58	-	5,304
Subtotal	75,156	17,731	11,125	4,309	828	109,149
Residential mortgage loans	36	19,352	-	361	-	19,749
Commercial mortgage loans	7,316	78	-	-	-	7,394
Total mortgages	7,352	19,430	-	361	-	27,143
Convertibles & preferred stock	349	-	-	-	-	349
Common equity & bond funds	1,162	372	51	48	(2)	1,631
Private equity & hedge funds	1,441	357	-	3	-	1,801
Total equity like	2,952	729	51	51	(2)	3,781
Real estate	1,579	1,927	-	-	-	3,506
Other	800	1,090	6	302	_	2,198
Investments general account (excluding policy loans)	87,839	40,907	11,182	5,023	826	145,777
Policyholder loans	2,141	10	-	27	-	2,178
Investments general account	89,980	40,917	11,182	5,050	826	147,955
Impairments as bps (quarterly)	2	2	-	8	_	2

		200	ounts in millions
EUR		aiii	ounts in millions
	March 31, 2012	Dec. 31, 2011	Sept. 30, 2011
TOTAL	TOTAL	TOTAL	TOTAL
32,692	29,511	32,772	32,101
52,212	50,414	50,558	49,925
2,836	2,526	2,554	2,625
1,654	1,579	1,455	1,499
6,179	6,210	6,487	6,708
7,421	7,353	7,157	7,198
5,742	5,658	5,784	5,761
108,736	103,251	106,767	105,817
18,853	18,340	17.864	17,623
7,700	7,825	8,143	8,221
26,553	26,165	26,007	25,844
344	293	274	267
1,589	1,601	1,377	1,482
1,844	1,792	1,860	1,717
3,777	3,686	3,511	3,466
3,569	3,420	3,355	3,313
2,223	2,132	2,259	2,453
144,858	138,654	141,899	140,893
2,207	2,116	2,180	2,113
147,065	140,770	144,079	143,006
4	3	8	10

FUD					amour	nts in millions
EUR		Cont	ambar 20 201	1		
		Sept	ember 30, 201.	2		
AAA	AA	Α	BBB	<bbb< th=""><th>NR</th><th>Total</th></bbb<>	NR	Total
4,246	577	700	300	165	-	5,988
926	2,593	1,400	415	2,290	-	7,624
1,781	1,066	1,399	640	418	-	5,304
6,953	4,236	3,499	1,355	2,873	-	18,916
870	5.928	24,183	21,258	-	170	52,409
_	-	-	-	2,964	1	2,965
3	23	552	771	352	-	1,701
873	5,951	24,735	22,029	3,316	171	57,075
						22.150
	10 107	20 224	22 204	<i>c</i> 100		33,158 <b>109,149</b>
	4,246 926 1,781 <b>6,953</b> 870	AAA AA  4,246 577 926 2,593 1,781 1,066 6,953 4,236  870 5,928 3 23 873 5,951	Sept  AAA AA AA A  4,246 577 700 926 2,593 1,400 1,781 1,066 1,399 6,953 4,236 3,499   870 5,928 24,183 3 23 552  873 5,951 24,735	September 30, 201.  AAA AA AA A BBB  4,246 577 700 300 926 2,593 1,400 415 1,781 1,066 1,399 640 6,953 4,236 3,499 1,355  870 5,928 24,183 21,258	September 30, 2012       AAA     AA     A     BBB <bbb< th="">       4,246     577     700     300     165       926     2,593     1,400     415     2,290       1,781     1,066     1,399     640     418       6,953     4,236     3,499     1,355     2,873       870     5,928     24,183     21,258     -       -     -     -     -     2,964       3     23     552     771     352       873     5,951     24,735     22,029     3,316</bbb<>	EUR           September 30, 2012           AAA         AA         A BBB <bbb< th="">         NR           4,246         577         700         300         165         -           926         2,593         1,400         415         2,290         -           1,781         1,066         1,399         640         418         -           6,953         4,236         3,499         1,355         2,873         -           870         5,928         24,183         21,258         -         170           -         -         -         -         2,964         1           3         23         552         771         352         -           873         5,951         24,735         22,029         3,316         171</bbb<>



Net income Dividend paid Movements in foreign currency translation reserve Repurchased and sold own shares Movements in revaluation reserves Coupons on other equity instruments (net of tax) Other changes	First Quarter 17,328 327 - (844) - (293) (44) 517 16,991	201: Second Quarter 17,328 730 (59) (1,127) - 31 (87) 137	Third Quarter <b>17,328</b> 790 (59) (138) - 1,627	Fourth Quarter <b>17,328</b> 869 (59) 397	First Quarter  21,000 521 - (286)	2012 Second Quarter 21,000 775 (138)		in millions YTD Fourth Quarter
Shareholders' equity January 1  Net income Dividend paid Movements in foreign currency translation reserve Repurchased and sold own shares Movements in revaluation reserves Coupons on other equity instruments (net of tax) Other changes	First Quarter <b>17,328</b> 327 - (844) - (293) (44) 517	Second Quarter 17,328 730 (59) (1,127) - 31 (87)	Third Quarter <b>17,328</b> 790 (59) (138) - 1,627	Quarter <b>17,328</b> 869 (59)	First Quarter <b>21,000</b> 521	Second Quarter <b>21,000</b> 775 (138)	Third Quarter <b>21,000</b> 1,148	Fourth
Net income Dividend paid Movements in foreign currency translation reserve Repurchased and sold own shares Movements in revaluation reserves Coupons on other equity instruments (net of tax) Other changes	Quarter  17,328 327 - (844) - (293) (44) 517	Second Quarter 17,328 730 (59) (1,127) - 31 (87)	Third Quarter <b>17,328</b> 790 (59) (138) - 1,627	Quarter <b>17,328</b> 869 (59)	Quarter <b>21,000</b> 521	Second Quarter <b>21,000</b> 775 (138)	Third Quarter <b>21,000</b> 1,148	
Net income Dividend paid Movements in foreign currency translation reserve Repurchased and sold own shares Movements in revaluation reserves Coupons on other equity instruments (net of tax) Other changes	Quarter  17,328 327 - (844) - (293) (44) 517	Quarter  17,328 730 (59) (1,127) - 31 (87)	Quarter  17,328  790 (59) (138)  - 1,627	Quarter <b>17,328</b> 869 (59)	Quarter <b>21,000</b> 521	Quarter <b>21,000</b> 775  (138)	Quarter <b>21,000</b> 1,148	
Net income Dividend paid Movements in foreign currency translation reserve Repurchased and sold own shares Movements in revaluation reserves Coupons on other equity instruments (net of tax) Other changes	327 - (844) - (293) (44) 517	730 (59) (1,127) - 31 (87)	790 (59) (138) - 1,627	869 (59)	521 -	, 775 (138)	1,148	
Dividend paid Movements in foreign currency translation reserve Repurchased and sold own shares Movements in revaluation reserves Coupons on other equity instruments (net of tax) Other changes	(844) - (293) (44) 517	(59) (1,127) - 31 (87)	(59) (138) - 1,627	(59)	-	(138)	,	
Movements in foreign currency translation reserve Repurchased and sold own shares Movements in revaluation reserves Coupons on other equity instruments (net of tax) Other changes	(293) (44) 517	(1,127) - 31 (87)	(138) - 1,627				(207)	
Repurchased and sold own shares Movements in revaluation reserves Coupons on other equity instruments (net of tax) Other changes	(293) (44) 517	31 (87)	1,627	397 -	(286)		(/	
Movements in revaluation reserves Coupons on other equity instruments (net of tax) Other changes	(44) 517	(87)		-		446	337	
Coupons on other equity instruments (net of tax) Other changes	(44) 517	(87)			-	2	2	
Other changes	517			2,506	102	1,046	2,416	
		137	(132)	(178)	(47)	(98)	(147)	
Shareholders' equity end of period	16,991	10/	145	137	(7)	(15)	(14)	
Charenolacio equity cha or perioa		16,953	19,561	21,000	21,283	23,018	24,535	
n 1 .:								
Revaluation reserves								
Available-for-sale shares	243	175	132	124	160	179	180	
Available-for-sale bonds	37	377	1,405	2,184	2,447	3,050	4,461	
Available-for-sale other	(15)	(12)	(8)	(9)	15	33	45	
Total available-for-sale	265	540	1,529	2,299	2,622	3,262	4,686	
Real estate held for own use	40	40	43	43	43	45	45	
Cash flow hedging reserve	360	409	1,013	1,122	901	1,203	1,149	
Total balance of revaluation reserves, net of tax	665	989	2,585	3,464	3,566	4,510	5,880	
Capital								
Convertible core capital securities	750	_	_	_	_	_	_	
Perpetual capital securities and other equity instruments	4,706	4,711	4,716	4,720	4,998	5,002	5,011	
Non-controlling interests	11	11	12	14	14	13	14	
Trust pass-through securities	132	131	154	159	151	163	161	
Subordinated borrowings	16	16	18	18	58	61	61	
Senior debt related to insurance activities	1,218	1,378	1,318	1,471	1,109	1,062	1,006	
Capitalization								
	23,824	23,200	25,779	27,382	27,613	29,319	30,788	
	23,159	22,211	23,779	23,918	24,047	24,809	24,908	
Debt to capitalization ratios								
Net senior debt to capital excluding revaluation reserve	6%	7%	6%	7%	5%	5%	5%	



Aegon N.V. Return on capital - net underlying earnings										unaudited
Return on capital - liet underlying earnings									amo	unts in millions
					Septem	ber 30, 2012				
				Central						
		The	United	Eastern		Spain and		Asset	Weighted	Run-off
	Americas	Netherlands	Kingdom	Europe	Asia	France	VA Europe	Management	Average	businesses
	(USD)	(EUR)	(GBP)	(EUR)	(EUR)	(EUR)	(EUR)	(EUR)	(EUR)	(EUR)
Net underlying earnings / run-off earnings	913	186	90	47	7	46	-	49		55
Average capital in units	23,349	4,623	3,176	531	388	1,399	178	213		2,537
Average capital in units, excluding revaluation reserves	19,294	3,885	2,557	532	344	1,413	176	216		2,334
Return on capital										
Net underlying earnings / average capital in units	5.2%	5.4%	3.8%	11.7%	2.4%	4.4%	0.2%	31.0%	5.3%	2.9%
Net underlying earnings / average capital in units excluding revaluation reserve	6.3%	6.4%	4.7%	11.7%	2.7%	4.3%	0.2%	30.5%	6.3%	3.1%

Return on equity - net underlying earnings	amounts in millions
	amounts in millions
	September 30, 2012
	Tota
	(EUR)
Net underlying earnings before leverage costs	1,034
Cost of leverage after tax <sup>1</sup>	(191)
Net underlying earnings after leverage allocation	843
Average common shareholders' equity	20,634
Average common shareholders' equity excluding revaluation reserve	15,962
Return on equity	
Net underlying earnings / average shareholders' equity	5.4%
Net underlying earnings / average shareholders' equity excluding revaluation reserve	7.0%

		am	ounts in millions YTD
June 30, 2012	March 31, 2012	Dec. 31, 2011	
665	328	1,233	980
(128)	(62)	(236)	(176)
537	266	997	804
19,876 15,889	19,008 15,494	17,036 14,825	16,317 14,545
5.4%	5.6%	5.8%	6.6%
6.8%	6.9%	6.7%	7.4%

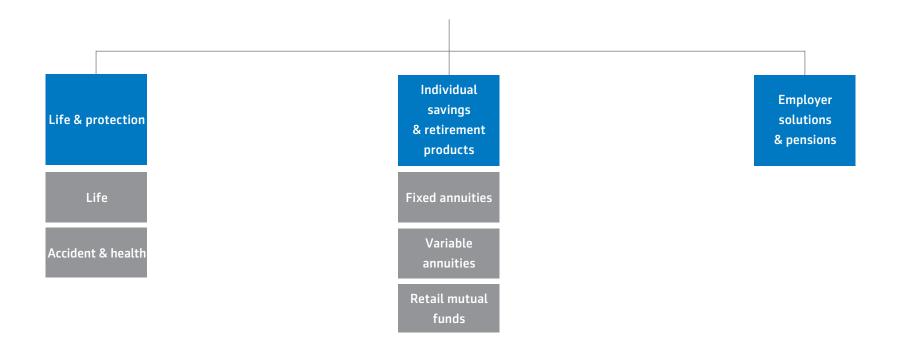


Aegon N.V. Run-off businesses										unaudited
	EUR					EUR			amounts	s in millions
	LUK		2011			LUK		2012		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Earnings										
Americas - Spread based business	(10)	(9)	(8)	2	(25)	(7)	1	(3)		(9)
Americas - Payout annuities	9	(2)	11	(1)	17	(3)	(4)	(3)		(10)
Americas - BOLI/COLI	17	16	6	14	53	17	17	17		51
Americas - Life reinsurance	6	5	(14)	(14)	(17)	(9)	(8)	1		(16)
Total earnings - run off businesses	22	10	(5)	1	28	(2)	6	12		16
Institutional spread based account balance roll for Account balances beginning of period Withdrawals Other Total account balance end of period  Payout annuities account balance roll forward General account balances beginning of period Lapses and death Interest credited Other	10,385 (759) (585) <b>9,041</b> 5,700 (110) 74 (343)	9,041 (419) (114) <b>8,508</b> 5,321 (100) 82 (60)	8,508 (1,005) 776 <b>8,279</b> 5,243 (108) 70 646	8,279 (489) (149) <b>7,641</b> 5,851 (111) 85 174	10,385 (2,672) (72) <b>7,641</b> 5,700 (429) 311 417	7,641 (1,037) (189) <b>6,415</b> 5,999 (112) 87 (312)	6,415 (361) 377 <b>6,431</b> 5,662 (111) 90 456	6,431 (168) (31) <b>6,232</b> 6,097 (121) 91 35		7,641 (1,566) 157 <b>6,232</b> 5,999 (344) 268 179
Total account balance end of period	5,321	5,243	5,851	5,999	5,999	5,662	6,097	6,102		6,102
BOLI/COLI account balance roll forward General account balances beginning of period Deposits Lapses and death Other	7,808 7 (75) (388)	7,352 2 (11) (132)	7,211 14 (20) 467	7,672 4 (30) 333	7,808 27 (136) 280	7,979 8 (32) (85)	7,870 2 (247) 576	8,201 1 (15) (44)		7,979 11 (294) 447
Total account balance end of period	7,352	7,211	7,672	7,979	7,979	7,870	8,201	8,143		8,143



### Reporting structure

## Aegon Americas





Aegon Americas Earnings & revenues										unaudited
	USD					USD			amount	s in millions
	USD		2011			USD		2012		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTE
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Underlying earnings before tax by line of business										
Life and protection	180	178	215	154	727	128	177	176		481
Individual savings and retirement products										
Fixed annuities	90	77	61	58	286	62	63	64		189
Variable annuities	93	87	57	121	358	97	84	61		242
Retail mutual funds	6	6	5	5	22	4	5	6		15
Employer Solutions & Pensions	81	83	79	83	326	81	87	115		283
Canada	11	19	17	4	51	8	17	6		31
Latin America	(2)	3	(1)	1	1	3	2	3		8
Underlying earnings before tax	459	453	433	426	1,771	383	435	431		1,249
Fair value items	(17)	(72)	(385)	(189)	(663)	83	(103)	(56)		(76
Realized gains/(losses) on investments	34	70	55	7	166	12	70	86		168
Impairment charges	(80)	(76)	(106)	(87)	(349)	(39)	(50)	(22)		(111
Other income/(charges)	-	(5)	6	(50)	(49)	(1)	(2)	-		(3
Run-off businesses	30	15	(7)	1	`39	(3)	8	15		20
Income before tax	426	385	(4)	108	915	435	358	454		1,247
Income tax	(76)	(54)	97	13	(20)	(69)	(83)	(88)		(240
Net income	350	331	93	121	895	366	275	366		1,007
Net underlying earnings	337	360	333	301	1,331	273	321	319		913
Revenues *										
Life insurance	2,079	2,096	2,056	2,119	8,350	2,071	2,071	2,057		6,199
Accident and Health insurance	565	589	586	586	2,326	582	585	596		1,763
Total gross premiums	2,644	2,685	2,642	2,705	10,676	2,653	2,656	2,653		7,962
Investment income	1,277	1,268	1,214	1,200	4,959	1,167	1,193	1,159		3,519
Fee and commission income	375	364	(99)	426	1,066	373	377	353		1,103
Other revenues	_	1	` -	1	2	-	1	3		4
Total revenues	4,296	4,318	3,757	4,332	16,703	4,193	4,227	4,168		12,588

<sup>\*</sup> Revenues include Run-off businesses



Aegon Americas										unaudited
Earnings & revenues										
	E. 1.0					5115			amount	s in millions
	EUR		2011			EUR		2012		
	First	Second	Third	Fourth	Full Year	First	Second	Third	Fourth	YTD
Underlying earnings before tax by line of business	Quarter	Quarter	Quarter	Quarter	rear	Quarter	Quarter	Quarter	Quarter	
Life and protection	131	125	151	116	523	98	137	140		375
Individual savings and retirement products										
Fixed annuities	66	53	43	44	206	47	49	52		148
Variable annuities	68	60	41	89	258	74	65	50		189
Retail mutual funds	5	4	3	3	15	3	4	5		12
Employer Solutions & Pensions	59	58	56	61	234	62	68	91		221
Canada	8	13	13	3	37	6	14	4		24
Latin America	(1)	1	-	-	-	2	2	2		6
Underlying earnings before tax	336	314	307	316	1,273	292	339	344		975
Fair value items	(12)	(52)	(274)	(139)	(477)	64	(79)	(45)		(60)
Realized gains/(losses) on investments	24	50	39	6	119	9	54	69		132
Impairment charges	(58)	(53)	(75)	(64)	(250)	(30)	(39)	(17)		(86)
Other income/(charges)	-	(3)	4	(36)	(35)	(1)	(1)	(1)		(3)
Run-off businesses	22	10	(5)	1	28	(2)	6	12		16
Income before tax	312	266	(4)	84	658	332	280	362		974
Income tax	(56)	(36)	68	9	(15)	(53)	(65)	(70)		(188)
Net income	256	230	64	93	643	279	215	292		786
Net underlying earnings	247	250	236	224	957	208	250	255		713
Revenues *										
Life insurance	1,522	1,455	1,456	1,571	6,004	1,581	1,615	1,643		4,839
Accident and Health insurance	413	410	415	434	1,672	444	456	476		1,376
Total gross premiums	1,935	1,865	1,871	2,005	7,676	2,025	2,071	2,119		6,215
Investment income	935	879	860	891	3,565	890	930	927		2,747
Fee and commission income	274	253	(72)	311	766	285	294	282		861
Other revenues	-	1	` -	-	1	-	1	2		3
Total revenues	3,144	2,998	2,659	3,207	12,008	3,200	3,296	3,330		9,826

<sup>\*</sup> Revenues include Run-off businesses



Life & protection - production and	earnings									
•	_								amounts	in millior
	USD					USD		2012		
			2011							
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YT
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Life production										
Agency	95	92	91	98	376	107	109	110		32
Banks	-	1	-	-	1	-	-	-		
Direct	16	16	16	17	65	17	17	16		50
Total retail new life sales	111	109	107	115	442	124	126	126		376
Jniversal life	43	40	38	47	168	52	52	51		15!
Term	33	32	31	31	127	34	35	34		103
Whole life/other	33	35	36	36	140	37	37	40		114
Variable life	2	2	2	1	7	1	2	1		
Total retail new life sales	111	109	107	115	442	124	126	126		376
Accident and Health production										
Agency	4	5	7	7	23	5	5	6		10
Direct	134	139	139	176	588	168	165	155		488
Total Accident and Health production	138	144	146	183	611	173	170	161		504
Life insurance	1,011	984	976	999	3,970	1,024	994	995		3,013
Accident and Health insurance	496	516	511	509	2,032	506	503	513		1,52
Total gross premiums	1,507	1,500	1,487	1,508	6,002	1,530	1,497	1,508		4,535
Earnings										
Underlying earnings before tax	180	178	215	154	727	128	177	176		48



Aegon Americas Life & protection - account balances										unaudited
Life & protection - account balances	1100					1160			amount	s in million
	USD	201	1			USD		2012		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	111
General account balance roll forward										
Universal life account balances beginning of period	13,764	13,804	13,809	14,053	13,764	14,032	14,036	14,061		14,032
Deposits	450	366	340	350	1,506	459	415	428		1,302
Lapses and deaths	(206)	(217)	(212)	(209)	(844)	(232)	(194)	(187)		(613)
Other	(204)	(144)	116	(162)	(394)	(223)	(196)	(180)		(599)
Universal life account balances end of period	13,804	13,809	14,053	14,032	14,032	14,036	14,061	14,122		14,122
Term Whole life/other	1,098 10,499	1,134 10,524	1,170 10,129	1,229 10,217	1,229 10,217	1,271 10,302	1,307 10,275	1,352 10,251		1,352 10,251
Total general account reserves	25,401	25,467	25,352	25,478	25,478	<b>25,609</b>	25,643	25,725		25,725
Total general account reserves	25,401	25,407	23,332	23,470	23,470	25,005	25,045	23,723		23,723
Universal life yield and spread information - US only										
Average yield on investments	5.85%	5.85%	5.83%	5.81%	5.84%	5.81%	5.81%	5.75%		5.79%
Average crediting rate	4.34%	4.37%	4.31%	4.25%	4.32%	4.23%	4.22%	4.22%		4.22%
Average gross spread	1.51%	1.48%	1.52%	1.56%	1.52%	1.58%	1.59%	1.53%		1.57%
Average guaranteed rate	4.22%	4.21%	4.19%	4.18%	4.20%	4.14%	4.14%	4.14%		4.14%
Separate account balances roll forward										
Account balances beginning of period	5,003	5,130	5,057	4,312	5,003	4,476	4,838	4,541		4,476
Deposits	80	78	75	74	307	72	75	68		215
Lapses and deaths	(79)	(34)	(22)	(26)	(161)	(109)	(56)	(75)		(240)
Other	126	(117)	(798)	116	(673)	399	(316)	107		190
Total account balances end of period	5,130	5,057	4,312	4,476	4,476	4,838	4,541	4,641		4,641
Separate account balances by fund type										
Fixed income	632	625	650	625	625	601	629	599		599
Equities	4,498	4,432	3,662	3,851	3,851	4,237	3,912	4,042		4,042
Total account balances end of period	5,130	5,057	4,312	4,476	4,476	4,838	4,541	4,641		4,641
Gross investment return to policyholder	4.32%	0.58%	-12.94%	6.28%	-2.84%	10.56%	-4.54%	4.08%		9.97%
Health reserves										
Accidental death and dismemberment	389	390	383	385	385	385	382	386		386
Long term care	3,189	3,236	3,438	3,482	3,482	3,569	3,691	4,080		4,080
Other health	557	536	547	536	536	528	512	554		554
Total health reserves	4,135	4,162	4,368	4,403	4,403	4,482	4,585	5,020		5,020
DAC/VOBA/FSR's roll forward										
Balance at beginning of period	7,102	7,160	7,077	6,464	7,102	6,570	6,609	6,430		6,570
Capitalized during the period	174	177	169	184	704	194	199	193		586
Amortized during the period	(177)	(164)	(364)	(170)	(875)	(175)	(175)	(116)		(466
Shadow accounting adjustments	56	(94)	(406)	96	(348)	16	(192)	(110)		(286)
Other	5 7 160	(2)	(12)	(4)	(13)	6 600	(11)	13		6
Balance at end of period	7,160	7,077	6,464	6,570	6,570	6,609	6,430	6,410		6,410



Aegon Americas Individual savings and retirement prod	uete									unaudite
individual savings and retirement prod									amount	s in million
	USD		2011			USD		2012		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTI
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Production										
Agency	13	10	13	7	43	11	11	12		34
Banks	70	61	74	64	269	80	65	47		192
Fixed annuity deposits	83	71	87	71	312	91	76	59		226
Agency	10	9	10	16	45	10	12	6		28
Banks	219	265	257	241	982	243	269	266		778
Fee planners/wirehouses/broker-dealers	844	1,026	998	1,053	3,921	849	908	1,009		2,766
Direct	106	101	73	86	366	112	116	109		337
Variable annuity deposits	1,179	1,401	1,338	1,396	5,314	1,214	1,305	1,390		3,909
Agency	22	18	16	18	74	22	17	19		58
Banks	156	148	112	68	484	113	131	129		373
Fee planners/wirehouses/broker-dealers	597	599	489	542	2,227	619	664	725		2,008
Retail mutual fund deposits	775	765	617	628	2,785	754	812	873		2,439
Total Individual savings and retirement deposits	2,037	2,237	2,042	2,095	8,411	2,059	2,193	2,322		6,574
A	45	27	20	41	162	42	40	27		120
Agency Banks	45 445	37 474	39 443	41 373	162	43 436	40 465	37 442		120
					1,735					1,343
Fee planners/wirehouses/broker-dealers	1,441	1,625	1,487	1,595	6,148	1,468	1,572	1,734		4,774
Direct	106	101	73	86	366	112	116	109		337
Total Individual savings and retirement deposits	2,037	2,237	2,042	2,095	8,411	2,059	2,193	2,322		6,574
Earnings										
Underlying earnings before tax	189	170	123	184	666	163	152	131		446
DAC/VOBA/FSR's roll forward										
Balance at beginning of period	1,560	1,571	1,466	1,524	1,560	1,518	1,620	1,620		1,518
Capitalized during the period	73	85	86	87	331	83	73	86		242
Amortized during the period	(41)	(94)	(70)	(250)	(455)	56	(112)	16		(40
Shadow accounting adjustments	(21)	(96)	42	155	80	(37)	` 39 <sup>´</sup>	(61)		(59
Other	-	-	-	2	2	-	-	-		
Balance at end of period	1,571	1,466	1,524	1,518	1,518	1,620	1,620	1,661		1,661



Aegon Americas										unaudited
Fixed annuities										
	USD					USD			amoun	ts in millions
			2011					2012		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
Earnings	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Underlying earnings before tax	90	77	61	58	286	62	63	64		189
Oridenying earnings before tax	90	//	01	36	200	02	63	04		109
Fixed annuity balances roll forward										
General account annuities beginning of period	28,234	27,680	25,591	25,075	28,234	22,026	21,596	19,657		22,026
Deposits	83	71	87	71	312	91	76	59		226
Lapses and deaths	(884)	(881)	(815)	(824)	(3,404)	(719)	(683)	(603)		(2,005)
Interest credited	268	243	203	213	927	209	172	178		559
Other	(21)	(1,522)	9	(2,509)	(4,043)	(11)	(1,504)	22		(1,493)
Total general account annuities end of period	27,680	25,591	25,075	22,026	22,026	21,596	19,657	19,313		19,313
Fixed account of variable annuities	(1,085)	(1,060)	(1,040)	(1,027)	(1,027)	(1,011)	(997)	(988)		(988)
Total fixed annuity balances	26,595	24,531	24,035	20,999	20,999	20,585	18,660	18,325		18,325
Consuel account annuity halance										
General account annuity balances Retail deferred annuities	25,139	23,104	22,632	19,646	19,646	19,254	17,360	17,056		17,056
	·		•					1,377		1,377
Payout annuities Total return	1,489 756	1,464 734	1,449 711	1,427 679	1,427 679	1,415 660	1,398 641	628		628
Equity indexed annuities	296	289	283	274	274	267	258	252		252
Total general account annuities end of period	<b>27,680</b>	<b>25,591</b>	25,0 <b>75</b>	22,026	22,026	21,596	19,657	19,313		19,313
rotal general account annuities end of period	27,000	23,391	23,073	22,020	22,020	21,390	19,037	19,515		19,313
DAC/VOBA/FSR's roll forward										
Balance at beginning of period	580	541	364	386	580	376	347	295		376
Capitalized during the period	1	-	2	2	5	2	-	-		2
Amortized during the period	(21)	(84)	(28)	(173)	(306)	4	(87)	(13)		(96)
Shadow accounting adjustments	(19)	(93)	48	161	97	(35)	35	(54)		(54)
Balance at end of period	541	364	386	376	376	347	295	228		228
US retail deferred annuities yield and spread informat	tion (annualized)									
Average yield on investments	5.04%	5.00%	4.03%	4.63%	4.68%	5.10%	4.47%	4.74%		4.77%
Average crediting rate	3.62%	3.61%	3.57%	3.52%	3.58%	3.42%	3.42%	3.40%		3.41%
Average crediting rate on new business	1.72%	1.76%	1.79%	1.40%	1.66%	1.30%	1.28%	1.33%		1.30%
Average gross spread	1.42%	1.39%	0.46%	1.12%	1.09%	1.68%	1.05%	1.35%		1.36%
Average underlying gross spread	1.35%	1.21%	1.19%	1.21%	1.24%	1.52%	1.25%	1.37%		1.38%
Average guaranteed rate	2.64%	2.65%	2.66%	2.67%	2.67%	2.68%	2.68%	2.68%		2.68%
UC note: I defermed amounties have and death arts of a										
US retail deferred annuities lapse and death rates (an Surrenders and withdrawals	9.33%	9.07%	9.50%	9.86%	9.56%	9.63%	8.91%	8.23%		8.77%
Deaths	2.95%	3.36%	2.87%	2.90%	3.06%	3.06%	3.46%	3.67%		3.32%
Total	2.95% <b>12.28%</b>	3.36% <b>12.43%</b>	2.87% <b>12.37%</b>	2.90% <b>12.76%</b>	3.06% <b>12.62%</b>	12.69%	3.46% <b>12.37%</b>	3.67% <b>11.90%</b>		3.32% <b>12.09%</b>
Total	12.20%	14.43-70	12.37-70	14.7070	14.0470	12.03-/0	12.37-70	11.3070		12.03%



Aegon Americas Variable annuities										unaudite
variable annuities									amount	s in millior
	USD		2011			USD		2012		
	First	Second	Third	Fourth	Full	First	Second	Z012 Third	Fourth	YT
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Earnings	•									
Underlying earnings before tax	93	87	57	121	358	97	84	61		242
Variable annuity balances roll forward										
Separate account annuities beginning of period	40,603	42,253	42,931	38,823	40,603	41,490	44,971	44,111		41,49
Deposits	1,179	1,401	1,338	1,396	5,314	1,214	1,305	1,390		3,90
Lapses and deaths	(959)	(930)	(849)	(737)	(3,475)	(851)	(856)	(914)		(2,62
Other	1,430	207	(4,597)	2,008	(952)	3,118	(1,309)	1,624		3,43
Total separate account annuities end of period	42,253	42,931	38,823	41,490	41,490	44,971	44,111	46,211		46,21
Fixed account of variable annuities	1,085	1,060	1,040	1,027	1,027	1,011	997	988		98
Total variable annuity balances	43,338	43,991	39,863	42,517	42,517	45,982	45,108	47,199		47,19
VA margin, basis points (annualized)	87	80	54	118	85	88	74	53		72
Separate account balances by fund type										
Fixed income	15,712	16,652	18,616	19,560	19,560	18,839	21,092	21,354		21,35
Equities	26,541	26,279	20,207	21,930	21,930	26,132	23,019	24,857		24,85
Separate account balance end of period	42,253	42,931	38,823	41,490	41,490	44,971	44,111	46,211		46,21
Minimum guarantee net amount at risk										
GMDB only	1,965	1,961	2,905	2,468	2,468	1,913	2,151	1,960		1,96
GMDB and GMLB	1,290	1,301	2,778	2,261	2,261	1,445	1,887	1,656		1,65
GMLB only	47	50	130	106	106	65	93	93		9
Total net amount at risk	3,302	3,312	5,813	4,835	4,835	3,423	4,131	3,709		3,70
Separate account annuity balances										
US deferred annuities										
No guarantees	4,318	4,391	3,988	4,248	4,248	4,564	4,547	4,718		4,71
GMDB Only	16,260	16,096	14,110	14,802	14,802	15,798	15,125	15,548		15,54
GMDB and GMLB	20,367	21,086	19,452	21,039	21,039	23,051	22,861	24,243		24,24
GMLB Only	1,308	1,358	1,273	1,401	1,401	1,558	1,578	1,702		1,70
Total separate account annuity balances	42,253	42,931	38,823	41,490	41,490	44,971	44,111	46,211		46,21
Gross investment return to policyholder	3.88%	0.86%	-10.33%	5.55%	-0.84%	7.94%	-2.52%	4.06%		9.46
DAC/VOBA/FSR's roll forward										
Balance at beginning of period	981	1,031	1,102	1,138	981	1,142	1,273	1,325		1,14
Capitalized during the period	72	84	85	85	326	75	79	86		24
Amortized during the period	(20)	(10)	(42)	(77)	(149)	58	(31)	29		5
Shadow accounting adjustments	(2)	(3)	(7)	(5)	(17)	(2)	4	(7)		(
Other	-			1	1	-	-			
Balance at end of period	1,031	1,102	1,138	1,142	1,142	1,273	1,325	1,433		1,43
US deferred annuities lapse and death rates (ann										
Surrenders and withdrawals	8.23%	7.66%	6.70%	6.33%	7.20%	6.89%	6.47%	7.02%		7.05
Deaths	1.29%	1.11%	1.10%	1.14%	1.15%	1.30%	1.15%	1.10%		1.22
Total	9.52%	8.77%	7.80%	7.47%	8.35%	8.19%	7.62%	8.12%		8.27



Aegon Americas										unaudited
Retail mutual funds										
	USD					USD			amoun	ts in millions
			2011					2012		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Earnings										
Underlying earnings before tax	6	6	5	5	22	4	5	6		15
Retail mutual fund account balances roll forward										
Account balances beginning of period	12,395	12,822	12,839	11,127	12,395	11,441	12,763	12,418		11,441
Deposits	775	765	617	628	2,785	754	812	873		2,439
Withdrawals	(824)	(771)	(851)	(819)	(3,265)	(785)	(724)	(720)		(2,229)
Other	476	23	(1,478)	505	(474)	1,353	(433)	269		1,189
Total account balance at end of period	12,822	12,839	11,127	11,441	11,441	12,763	12,418	12,840		12,840
Gross investment return to mutual fund holder	3.85%	0.17%	-11.62%	4.58%	-3.91%	11.84%	-3.38%	2.15%		10.29%



Employer solutions & pensions									amounts	in milli
	USD					USD			amounts	in millio
			2011					2012		
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Full Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	١
	Quarter	Quarter	Quarter	Quarter	real	Quarter	Quarter	Quarter	Quarter	
Production										
Retirement plans	5,070	3,289	4,573	3,599	16,531	6,153	4,159	3,964		14,2
Purchased annuities	_	1		-	1	1		_		
Total pension deposits	5,070	3,290	4,573	3,599	16,532	6,154	4,159	3,964		14,2
Retirement plans	3,736	2,176	3,461	1,871	11,244	3,080	2,533	3,472		9,0
Total pension sales	3,736	2,176	3,461	1,871	11,244	3,080	2,533	3,472		9,0
Stable Value Solutions Deposits	484	1,624	3,710	917	6,735	1,391	2,119	1,648		5,1
Total retail new life sales	6	7	6	5	24	9	8	7		
Accident and Health production	51	48	52	51	202	58	55	57		1
Life insurance	35	35	32	35	137	35	35	38		1
Accident and Health insurance	67 <b>102</b>	73	74	75	289	75 <b>110</b>	81	81		2
Total gross premiums	102	108	106	110	426	110	116	119		3
Earnings										
Underlying earnings before tax	81	83	79	83	326	81	87	115		2
Pension account balances										
Retirement plans	78,995	80,637	75,095	79,226	79,226	87,659	87,489	91,873		91,8
Purchased annuities Total Pension account balances	3,768 <b>82,763</b>	3,734 <b>84,371</b>	4,191 <b>79,286</b>	3,944 <b>83,170</b>	3,944 <b>83,170</b>	3,912 <b>91,571</b>	3,967 <b>91,456</b>	4,019 <b>95,892</b>		4,0 <b>95,8</b> 9
Total Pelision account balances	82,763	64,371	79,200	83,170	83,170	91,371	91,430	93,692		93,0
Retirement plans roll forward										
Account balances at beginning of period	73,596	78,995	80,637	75,095	73,596	79,226	87,659	87,489		79,2
Deposits	5,070	3,289	4,573	3,599	16,531	6,153	4,159	3,964		14,2
Withdrawals/Benefits	(2,295)	(2,263)	(2,225)	(3,366)	(10,149)	(3,856)	(2,515)	(3,275)		(9,6
Other	2,624	616	(7,890)	3,898	(752)	6,136	(1,814)	3,695		8,0
Total account balance at end of period	78,995	80,637	75,095	79,226	79,226	87,659	87,489	91,873		91,8
Stable Value Solutions account balance roll forward										
Account balances at beginning of period	58,878	57,247	57,741	60,237	58,878	59,673	59,898	59,740		59,6
Deposits	484	1,624	3,710	917	6,735	1,391	2,119	1,648		5,1
Withdrawals	(2,693)	(1,517)	(1,465)	(2,019)	(7,694)	(1,813)	(2,574)	(1,120)		(5,5
Other	578	387	251	538	1,754	647	297	584		1,5
Total account balance at end of period	57,247	57,741	60,237	59,673	59,673	59,898	59,740	60,852		60,8
ther account balances:										
Life	748	757	765	772	772	779	785	793		7
Health	279	282	284	285	285	289	291	292		2
DAC/VOBA/FSR's roll forward										
Balance at beginning of period	579	589	590	486	579	527	549	529		5
Capitalized during the period	24	22	20	21	87	25	24	23		
Amortized during the period	(17)	(16)	(17)	(10)	(60)	(17)	(19)	(13)		(
Shadow accounting adjustments	3	(5)	(107)	30	(79)	14	(25)	3		
Balance at end of period	589	590	486	527	527	549	529	542		5
Pension margin, basis points (annualized)	21	23	22	20	22	24	24	26		



Aegon Americas									unau
Canada									
	USD					USD			amounts in mi
			2011					2012	
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth
New Life sales	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter
Life									
Single premiums	13	11	5	2	31	1	-	-	
Recurring premiums annualized	15	17	15	15	62	14	15	15	
Total recurring plus 1/10 single	17	18	15	15	65	14	15	15	
Production									
Fixed annuities	2	2	2	2	8	2	1	1	
Variable annuities	78	54	51	61	244	60	25	23	
Retail mutual funds	6	6	7	9	28	12	7	9	
Asset management * Total deposits	11 <b>97</b>	21 <b>83</b>	13 <b>73</b>	10 <b>82</b>	55 <b>335</b>	74	33	33	
Total deposits	37	63	/3	82	333	/-	33	33	
Earnings									
Underlying earnings before tax	11	19	17	4	51	8	17	6	
Conoral Assount balance :-!! f									
General Account balance roll forward Universal Life Account balances beginning of period	2,963	3,131	3,158	2,832	2,963	2,979	3,147	3,076	2
Deposits	102	104	100	102	408	101	101	102	2
Lapses and deaths	(21)	(25)	(28)	(23)	(97)	(32)	(24)	(28)	
Other	87	(52)	(398)	68	(295)	99	(148)	125	
Universal life account balances end of period	3,131	3,158	2,832	2,979	2,979	3,147	3,076	3,275	3,
Term Whole Life	340 1,154	338 1,168	316 1,089	324 1,116	324 1,116	331 1,138	324 1,113	337 1,156	1
Total traditional reserves	4,625	4,664	4,237	4,419	4,419	4,616	4,513	4,768	4,
Total traditional reserves	4,023	4,004	4,237	4,415	4,415	4,010	4,313	4,700	
Fixed annuity balances roll forward									
Separate account annuities beginning of period	144	143	140	126	144	124	122	116	
Deposits Lapses and deaths	2	2	2 (7)	(8)	(31)	2	1 (6)	1 (6)	
Other	(9) 6	(7) 2	(9)	4	(31)	(8) 4	(1)	6	
Total fixed annuity balances	143	140	126	124	124	122	116	117	
Variable annuity balances roll forward									_
Separate account annuities beginning of period	2,887	2,887	2,758	2,321	2,887	2,397	2,449	2,255	2
Deposits	78	54	51	61	244	60	25	23	
Lapses and deaths	(223)	(158)	(79)	(88)	(548)	(157)	(114)	(107)	,
Other Total variable annuity balances	145 <b>2,887</b>	(25) <b>2,758</b>	(409) <b>2,321</b>	103 <b>2,397</b>	(186) <b>2,397</b>	149 <b>2,449</b>	(105) <b>2,255</b>	142 <b>2,313</b>	2,
Total variable alliquity balances	2,007	2,756	2,321	2,397	2,397	2,449	2,255	2,313	Ζ,
Retail mutual fund account balances roll forward									
Account balances beginning of period	127	137	133	118	127	130	139	136	
Deposits	6	6	7	9	28	12	7	9	
Withdrawals	(7)	(9)	(7)	(6)	(29)	(13)	(6)	(11)	
Other	11	(1)	(15)	9	4	10	(4)	12	
Total account balance at end of period	137	133	118	130	130	139	136	146	
Asset management account balances roll forward * Account balances beginning of period	862	969	972	913	862	950			
Deposits	11	21	13	10	55	950	-	-	
Withdrawals	(15)	(15)	(18)	(18)	(66)	-		-	
Other	111	(3)	(54)	45	99	(950)			
Total account balance at end of period *	969	972	913	950	950	(550)	-	<del>-</del>	
DAC/VOBA/FSR's roll forward									
Balance at beginning of period	1,468	1,500	1,510	1,400	1,468	1,439	1,418	1,378	1
Capitalized during the period	27	30	30	29	116	28	28	28	
Amortized during the period Shadow accounting adjustments	(45) 10	(21) (8)	12 (42)	(13) (11)	(67) (51)	(36) (40)	(18) (22)	(23) (16)	
Other	10 40	(8)	(110)	34	(27)	(40)	(22)	(16)	

<sup>\*</sup> As of Q1 2012, Aegon Canada's asset management activities are reported under Aegon Asset Management in the New Markets segment.



Aegon Americas Latin America									u	ınaudited
	USD					USD			amounts	in millions
	036		2011			030		2012		
Underlying earnings before tax Net income Net underlying earnings	First Quarter (2) (4) (4)	Second Quarter 3 1 1	Third Quarter (1) 2 2	Fourth Quarter 1 - -	Full Year 1 (1) (1)	First Quarter 3 2 2	Second Quarter 2 2 2	Third Quarter 3 1 1	Fourth Quarter	YTD 8 5 5
Revenues Life insurance	82	59	52	50	243	56	48	62		166
Total gross premiums	82 82	<b>59</b>	52 52	<b>50</b>	243	<b>56</b>	48	62 62		166
Investment income Other revenues	4	2	1	4	11 1	2	3 1	1 2		6 3
Total revenues	86	62	53	54	255	58	52	65		175



Aegon Americas Investments general account	unaudited
amounts in millions, except for th	ne impairment data USD
	September 30, 2012
Cash / Treasuries / Agencies Investment grade corporates High yield (and other) corporates Emerging markets debt Commercial MBS Residential MBS Non-housing related ABS Subtotal	22,610 50,711 3,319 2,054 6,963 6,941 4,090 <b>96,688</b>
Residential mortgage loans Commercial mortgage loans	46 9,412
Total mortgages	9,458
Convertibles & preferred stock Common equity & bond funds Private equity & hedge funds  Total equity like Real estate Other	449 1,495 1,853 <b>3,797</b> 2,031 1,030
Investments general account (excluding policy loans)	113,004
Policyholder loans Investments general account	2,755 <b>115,759</b>
Impairments as bps (quarterly)	2

		am	nounts in millions
USD			
June 30, 2012	March 31, 2012	Dec. 31, 2011	Sept. 30, 2011
22.452	20.115	22.124	24.406
22,153	20,115	23,134	24,486
49,865	49,937	49,530	50,819
3,140	2,995	3,018	3,143
1,986	1,992	1,779	1,906
7,134	7,574	7,741 6,531	8,323 6 <i>.</i> 920
6,771	7,019		5,920 5,175
4,568 <b>95,617</b>	4,757 <b>94,389</b>	4,889 <b>96,622</b>	100,772
95,017	34,309	90,022	100,772
47	48	51	69
9,678	10,324	10,480	10,938
9,725	10,372	10,531	11,007
·	•	•	·
436	390	354	336
1,409	1,488	1,376	1,302
1,878	1,893	1,961	2,012
3,723	3,771	3,691	3,650
2,007	1,899	1,747	1,735
1,012	917	910	896
112,084	111,348	113,501	118,060
2,755	2,769	2,782	2,784
114,839	114,117	116,283	120,844
_	_		
6	4	10	10

Aegon Americas Structured assets and corporate bo	onds						
						amou	nts in million
	USD						
			S	eptember 30, 2012			
	AAA	AA	Α	BBB	<bbb< th=""><th>NR</th><th>Tota</th></bbb<>	NR	Tota
Structured assets by rating							
Commercial MBS	5,253	468	685	355	202	-	6,963
Residential MBS	859	2,104	726	371	2,881	-	6,941
Non-housing related ABS	1,985	680	646	465	314	-	4,090
Total	8,097	3,252	2,057	1,191	3,397	-	17,994
Credits by rating							
IG Corporates	484	5,417	23,024	21,786	-	-	50,711
High yield corporate	-			-	3,319	-	3,319
Emerging Markets debt	4	-	687	916	447	-	2,054
Total	488	5,417	23,711	22,702	3,766	-	56,084
Cash / Treasuries / Agencies							22,610
Total	8,585	8,669	25,768	23,893	7.163	_	96,688



Aegon Americas								unaudite
Investments general account							amounts	in million
	USD				USD			
		20:				201		
	First	Second	Third	Fourth	First	Second	Third	Fourt
Aunilahla fau aala	Quarter	Quarter	Quarter	Quarter	Quarter	Quarter	Quarter	Quarte
<b>Available-for-sale</b> Bonds								
Treasuries/Agencies	4,885	4,789	7,275	7,373	7,252	7,398	7,926	
AAA	,	,	8,153	7,373	7,232 7,094	7,398 7,094	6,735	
AA	12,398 7,434	11,396 7,007	9,631	9,182	9,182	7,094 8,728	8,624	
AA A	25,319	25,174	26,163	24,796	25,247	25,957		
BBB	,				25,247 25,006		26,229	
BB	25,562 2,975	24,676 2,734	24,842 2,752	24,870 2,588	2,538	23,869 2,636	24,212 2,800	
В	2,975 1,913	2,734 1,858	1,430	1,439	2,536 1,497	1,511	1,662	
CCC or lower	1,913 2,173	2,107	2,071	2,131	1,497 2,460	1,511 2,471	2,643	
Sovereign exposure	2,110	2,107	2,416	2,726		2,471	•	
Shares	678	681	585	580	2,763 612	652	2,636 676	
Money market investments	13,829	14,876	13,852	12,121	9,182	11,098	11,110	
Other	,	•					•	
Total available-for-sale (at fair value)	1,088 <b>100,364</b>	1,104 <b>98,634</b>	1,111 <b>100,281</b>	1,100 <b>96,145</b>	1,097 <b>93,930</b>	1,196 <b>95,385</b>	1,213 <b>96,466</b>	
Total available-tor-sale (at fall value)	100,304	90,034	100,281	90,145	93,930	95,365	90,400	
Loans								
Policy loans	2,833	2,836	2,783	2,782	2,770	2,755	2,755	
Mortgage loans	12,042	11,400	11,014	10,537	10,372	9,725	9,458	
Total loans (at amortized cost)	14,875	14,236	13,797	13,319	13,142	12,480	12,213	
Total louis (at amortized cost)	14,075	14,250	13,737	13,313	15,142	12,400	12,215	
Real estate (at fair value)	1,009	1,018	1,000	1,006	997	1,101	1,094	
Financial assets at fair value through profit or loss								
Assets backing liabilities at fair value	3,413	3,290	2,980	3,041	3,163	3,031	3,137	
Assets not backing liabilities at fair value:								
Common stock	174	173	100	109	117	117	118	
Limited partnerships								
Real estate	669	697	728	734	902	906	937	
Hedge funds	840	867	821	823	811	765	777	
Other	947	961	978	949	901	929	893	
Other	179	115	159	157	154	125	124	
Total financial assets at fair value through profit or loss	6,222	6,103	5,766	5,813	6,048	5,873	5,986	
Investments general account	122,470	119,991	120,844	116,283	114,117	114,839	115,759	



Aegon Americas Investments portfolio - Aegon US						unaudited
investments portiono - Aegon OS					am	ounts in millions
	USD		September	30, 2012		
Corporate bonds	F-:	A	Gross	Gross	Net	% Fair
	Fair value	Amortized cost	unrealized gain	unrealized (loss)	unrealized gain/(loss)	value to amortized cost
Financial	value	COSC	gaiii	(1033)	gaiii/(1033)	amortized cost
Banking	6,351	6,380	490	(519)	(29)	99.5%
Brokerage	357	333	29	(515)	24	107.2%
Insurance	3,552	3,192	482	(122)	360	111.3%
Other finance	806	745	88	(27)	61	108.2%
REIT's	1,449	1,340	141	(32)	109	108.1%
Total financial	12,515	11,990	1,230	(705)	525	104.4%
Todostial						
Industrial Pagin in dustrial	2.022	2.565	220	(52)	260	110 40/
Basic industry	2,833	2,565	320	(52)	268	110.4%
Capital goods	3,109	2,711	483	(85)	398	114.7%
Communications	4,874	4,264	708	(98)	610	114.3%
Consumer cyclical	4,721	4,076	739	(94)	645	115.8%
Consumer non-cyclical	8,188	7,054	1,300	(166)	1,134	116.1%
Energy	4,392	3,779	721	(108)	613	116.2%
Other industry	64	56	8	- (72)	8	114.3%
Technology	2,711	2,357	426	(72)	354	115.0%
Transportation	1,637	1,444	226	(33)	193	113.4%
Total industrial	32,529	28,306	4,931	(708)	4,223	114.9%
Utility						
Electric	4,523	3,870	803	(150)	653	116.9%
Natural gas	2,018	1,762	280	(24)	256	114.5%
Other utility	276	223	53	_	53	123.8%
Total utility	6,817	5,855	1,136	(174)	962	116.4%
Total	51,861	46,151	7,297	(1,587)	5,710	112.4%

IFRS Basis - Includes Available for Sale and Fair Value Through Profit/Loss assets. Corporate bonds, excluding Emerging Market Debt and Convertible Bonds



Aegon Americas Investments portfolio - Aegon US						unaudited
investments portions Aegon os					am	ounts in millions
	USD		September	30, 2012		
Structured assets	Fair	Amortized	Gross unrealized	Gross unrealized	Net unrealized	% Fai value to
	value	cost	gain	(loss)	gain/(loss)	amortized cos
Commercial MBS	6,868	6,484	501	(117)	384	105.9%
Residential MBS						
Government-Sponsored Enterprises (GSE) guaranteed	2,408	2,253	160	(6)	155	106.9%
Prime jumbo	409	419	13	(23)	(10)	97.6%
Alt-A	1,024	899	135	(9)	125	113.9%
Negative amortization	1,126	1,130	106	(110)	(4)	99.6%
Reverse mortgage	291	407	-	(116)	(116)	71.5%
Total residential MBS	5,258	5,108	414	(264)	150	102.9%
Non-housing related ABS						
Credit cards	1,251	1,198	55	(2)	53	104.4%
Auto loans	400	390	10	(2)	10	102.6%
Other ABS	64	64	-	_	-	100.0%
Student loans	415	454	4	(43)	(39)	91.4%
Rate reduction	1	1	-	(.5)	-	100.0%
Small business loans	341	419	9	(87)	(78)	81.4%
Timeshare	168	163	5	-	5	103.1%
Aircraft	89	102	5	(18)	(13)	87.3%
Equipment lease	38	34	4	(10)	4	111.89
Franchise loans	223	240	4	(21)	(17)	92.9%
Structured settlements	280	267	15	(2)	13	104.9%
Total non-housing related ABS	3,270	3,332	111	(173)	(62)	98.1%
Haveign valeted ARC						
Housing related ABS	1 000	1.066	58	(122)	(64)	94.0%
Subprime residential mortgage loans - fixed rate	1,002 498	1,066	31	(122)	(64)	79.79
Subprime residential mortgage loans - floating rate		625		(158)	(127)	
Manufactured housing	110	110 66	3	(3)	-	100.0%
ABS Other housing	67		1 <b>93</b>	(283)	1 ( <b>190</b> )	101.5% <b>89.8%</b>
Total housing related ABS	1,677	1,867	93	(283)	(190)	89.8%
CDOs						
Backed by ABS, corporate bonds, bank loans	716	744	12	(40)	(28)	96.2%
Backed by Commercial Real Estate (CRE) & commercial MBS	58	120	-	(62)	(62)	48.3%
Total CDOs	774	864	12	(102)	(90)	89.6%
Total	17,847	17,655	1,131	(939)	192	101.1%



Aegon Americas Investments portfolio - Aegon US												unaudited
											amount	s in millions
	USD											
						September 3	30, 2012					
Ratings commercial MBS by vintage <sup>1</sup>												Net
										Amortized	Fair	unrealized
	2012	2011	2010	2009	2008	2007	2006	2005	Pre-2005	cost	value	gain/(loss)
Commercial MBS (incl. CDOs - backed by CRE & comm	mercial MBS)											.,. ,,
AAA	426	267	393	93	153	968	1,261	617	651	4,829	5,253	424
AA	3	6	_	3	100	42	92	26	190	462	462	_
A	_	_	_	-	71	436	71	30	56	664	672	8
BBB	_	_	_	-	25	248	7	55	12	347	337	(10)
<bbb< th=""><td>-</td><td>_</td><td>-</td><td>-</td><td>-</td><td>107</td><td>85</td><td>33</td><td>77</td><td>302</td><td>202</td><td>(100)</td></bbb<>	-	_	-	-	-	107	85	33	77	302	202	(100)
Total commercial MBS (incl. CDOs - backed by CRE &												
commercial MBS)	429	273	393	96	349	1,801	1,516	761	986	6,604	6,926	322

 $<sup>^{1}</sup>$  Ratings based on hierarchy of S&P, Moody's, Fitch, Internal, NAIC.



Aegon Americas	uc.											unaudited
Investments portfolio - Aegon											am	ounts in million
	USD					September	r 30, 2012					
Ratings residential MBS by category <sup>1</sup>					AAA	AA	А	BBB	<bbb< th=""><th>Amortized cost</th><th>Fair value</th><th>Net unrealize</th></bbb<>	Amortized cost	Fair value	Net unrealize
Residential MBS					AAA	AA	Α	DDD	\DDD	COSC	value	gairi/ (1055
GSE guaranteed					14	1,613	626	-	-	2,253	2,408	155
Prime jumbo					44	11	3	8	353	419	409	(10
Alt-A					95	1	2	13	788	899	1,024	125
Negative amortization					138	20	24	36	912	1,130	1,126	(4
Reverse mortgage					150	20	_	300	107	407	291	(116
Total residential MBS					291	1,645	655	357	2,160	5,108	5,258	150
Of which insured					50	-	-	1	14	65	79	14
Of which FVTPL					25	75	-	-	23	123	130	7
										Amortized	Fair	Net unrealized
						SSNR <sup>2</sup>	SNR <sup>3</sup>	Mezz <sup>4</sup>	SSUP <sup>5</sup>	cost	value	gain/(loss
Residential MBS						331111	Sitio	TICZZ	5501	COSC	value	guilly (1055
GSE guaranteed						_	2,253	_	_	2,253	2,408	155
Prime jumbo						209	184	20	6	419	409	(10
Alt-A						575	324	-	-	899	1,024	125
Negative amortization						1,077	24	-	29	1,130	1,126	(4
Reverse mortgage						-	407	-	-	407	291	(116
Total residential MBS						1,861	3,192	20	35	5,108	5,258	150
Of which insured						-	51	-	14	65	79	14
Of which FVTPL						18	105	-	-	123	130	7
	2012	2011	2010	2009	2008	2007	2006	2005	Pre-2005	Amortized cost	Fair value	Net unrealized gain/(loss
Residential MBS	2012	2011	2010	2003	2000	2007	2000	2003	116 2005	COSC	value	guiii/ (1033
GSE guaranteed	180	142	977	517	158	107	41	32	99	2,253	2,408	155
Prime jumbo	-		-	-	31	134	119	51	84	419	409	(10
Alt-A	_	_	3	1	100	304	295	126	70	899	1,024	125
Negative amortization	-	-	_	-	3	246	417	439	25	1,130	1,126	(4
Reverse mortgage	-	-	-	-	-	209	90	108	-	407	291	(116
Total residential MBS	180	142	980	518	292	1,000	962	756	278	5,108	5,258	150
Of which insured	-	-	-	-	-	50	8	6	1	65	79	14
Of which FVTPL	5	-	3	5	2	7	32	6	63	123	130	7
Ratings residential MBS by vintage <sup>1</sup>										Amortized	Fair	Net unrealized
	2012	2011	2010	2009	2008	2007	2006	2005	Pre-2005	cost	value	gain/(loss
Residential MBS												
AAA	-	-	13	1	-	50	4	138	85	291	288	(3
AA	49	103	591	480	112	107	42	55	106	1,645	1,766	121
A	131	39	373	37	46	-	-	6	23	655	681	26
BBB		-	-	_	-	210	90	38	19	357	258	(99
< BBB	_	_	3	_	134	633	826	519	45	2,160	2,265	105
Total residential MBS	180	142	980	518	292	1,000	962	756	278	5,108	5,258	150

 $<sup>^{\</sup>rm 1}$  Ratings based on hierarchy of S&P, Moody's, Fitch, Internal, NAIC.

<sup>&</sup>lt;sup>2</sup> SSNR = Super senior.

<sup>&</sup>lt;sup>3</sup> SNR = Senior.

<sup>&</sup>lt;sup>4</sup> MEZZ = Mezzanine.

<sup>&</sup>lt;sup>5</sup> SSUP = Senior support. IFRS Basis - Includes Available for Sale and Fair Value Through Profit / Loss assets.



Aegon Americas Investments portfolio - Aegon US								unaudited	
	USD						amoun	ts in millions	
	September 30, 2012								
Ratings non-housing related ABS <sup>1</sup>	AAA	AA	A	BBB	<bbb< th=""><th>Amortized cost</th><th>Fair value</th><th>Net unrealized gain/(loss)</th></bbb<>	Amortized cost	Fair value	Net unrealized gain/(loss)	
Non-housing related ABS									
Credit cards	548	87	398	161	4	1,198	1,251	53	
Auto loans	375	10	5	-	-	390	400	10	
Small business loans	9	17	65	210	118	419	341	(78)	
CDOs - backed by ABS, corporate bonds, bank loans	418	265	20	-	40	743	715	(28)	
Other ABS	506	343	161	100	216	1,326	1,279	(47)	
Total non-housing related ABS (incl. CDOs)	1,856	722	649	471	378	4,076	3,986	(90)	

<sup>&</sup>lt;sup>1</sup> Ratings based on hierarchy of S&P, Moody's, Fitch, Internal, NAIC.



Aegon Americas Investments portfolio - Aegon US								unaudited	
	USD						amoun	its in millions	
	September 30, 2012								
Ratings subprime by coupon type and vintage <sup>1</sup>						Amortized	Fair	Net unrealized	
	2008	2007	2006	2005	Pre-2005	cost	value	gain/(loss)	
Subprime mortgages - fixed rate									
AAA	-	47	68	109	210	434	425	(9)	
AA	43	149	51	51	59	353	301	(52)	
A	-	-	-	5	6	11	11	-	
BBB	-	-	14	5	23	42	39	(3)	
<bbb< td=""><td></td><td>55</td><td>55</td><td>61</td><td>37</td><td>208</td><td>232</td><td>24</td></bbb<>		55	55	61	37	208	232	24	
Total subprime mortgages - fixed rate	43	251	188	231	335	1,048	1,008	(40)	
Of which insured	43	113	13	-	54	223	190	(33)	
Subprime mortgages - floating rate									
AAA	-	-	-	5	4	9	9	-	
AA	-	-	7	-	4	11	11	-	
A	-	-	2	5	-	7	5	(2)	
BBB	-	1	3	34	1	39	33	(6)	
<bbb< td=""><td></td><td>110</td><td>83</td><td>30</td><td>47</td><td>270</td><td>159</td><td>(111)</td></bbb<>		110	83	30	47	270	159	(111)	
Total subprime mortgages - floating rate	-	111	95	74	56	336	217	(119)	
Of which insured	-	24	9	-	37	70	36	(34)	
Second lien <sup>2</sup>									
AAA	-	-	-	_	34	34	32	(2)	
AA	-	3	-	-	3	6	5	(1)	
A	-	-	8	-	6	14	13	(1)	
BBB	-	-	-	-	12	12	9	(3)	
<bbb< td=""><td>-</td><td>140</td><td>64</td><td>29</td><td>8</td><td>241</td><td>216</td><td>(25)</td></bbb<>	-	140	64	29	8	241	216	(25)	
Total second lien	-	143	72	29	63	307	275	(32)	
Of which insured	-	143	72	29	28	272	241	(31)	
Total	43	505	355	334	454	1,691	1,500	(191)	

 $<sup>^{\</sup>rm 1}$  Ratings based on hierarchy of S&P, Moody's, Fitch, Internal, NAIC.  $^{\rm 2}$  Second lien collateral composed primarily of loans to Prime and Alt-A borrowers.



Aegon Americas Investments portfolio - Aegon US	6								amount	unaudited s in millions
	USD								aniouni	5 111 11111110115
	September 30, 2012									
Subprime collateral & exposure										
		Α	mortized cost			Net unrealized gain/(			(loss)	
	Insured	Senior	Mezzanine	Sub/residual	Total	Insured	Senior	Mezzanine	Sub/residual	Total
Collateral										
Fixed rate 1 <sup>st</sup> lien	223	638	187	-	1,048	(34)	27	(33)	-	(40)
Hybrid / ARM 1 <sup>st</sup> lien	70	145	121	-	336	(35)	(21)	(63)	-	(119)
Closed end 2 <sup>nd</sup> lien <sup>1</sup>	272	30	5	-	307	(31)	-	(1)	-	(32)
Total collateral	565	813	313	-	1,691	(100)	6	(97)	-	(191)
		Amortized cost		Fair value						
	Subprime 1	Subprime 1 <sup>st</sup> lien			Subprim		prime 1 <sup>st</sup> lien			Net
		mortgages		1	mortgages		2 <sup>nd</sup> lien <sup>1</sup>			unrealized
	Fixed rate FI	oating rate		Total	Fixed rate	Floating rate		Total		gain/(loss)
Exposure by coupon type <sup>2</sup>										
AAA	434	9	34	477	425	9	32	466		(11)
AA	353	11	6	370	301	11	5	317		(53)
A	11	7	14	32	11	5	13	29		(3)
BBB	42	39	12	93	39	33	9	81		(12)
<bbb< td=""><td>208</td><td>270</td><td>241</td><td>719</td><td>232</td><td>159</td><td>216</td><td>607</td><td></td><td>(112)</td></bbb<>	208	270	241	719	232	159	216	607		(112)
Total exposure	1,048	336	307	1,691	1,008	217	275	1,500		(191)
Of which insured	223	70	272	565	189	35	241	465		(100)

 $<sup>^{\</sup>rm 1}$  Second lien collateral composed primarily of loans to Prime and Alt-A borrowers.

<sup>&</sup>lt;sup>2</sup> Ratings based on hierarchy of S&P, Moody's, Fitch, Internal, NAIC.



Aegon Americas Investments portfolio - Aegon US	6					naudited	
	USD				amounts i	n millions	
Mortgage loan portfolio - 60+ days delinque	ent, in foreclosure, and restr	ructured					
1.5.5	,		rments (Recov	eries) through	Profit / Loss		
			•	2012	·		
	IFRS	First	Second	Third	Fourth	YTD	
	Carrying Value	Quarter	Quarter	Quarter	Quarter		
Commercial Mortgages							
60+ Days Delinquent	55	-	2	-		2	
In Foreclosure	18	2	4	-		6	
Troubled Debt Restructuring	89	(1)	-	-		(1	
Performing	8,853	1	(1)	(2)		(2	
Commercial mortgages total	9,015	2	5	(2)		5	
Agricultural Loans							
60+ Days Delinquent	59	-	-	-		-	
In Foreclosure	-	-	1	1		2	
Performing	335	_	_	_		_	
Agricultural loans total	394	-	1	1		2	
Grand total	9,409	2	6	(1)		7	
		Impairments (Recoveries) through Profit / Loss					
	Mowha	2012					
	Mortgage	First	Second	Third	Fourth	YTE	
	carrying	Quarter	Quarter	Quarter	Quarter		
	value at transfer						
Transferred to REO <sup>1</sup> - Q3 2012	49	2	5	(9)		(2	
Transferred to REO <sup>1</sup> - YTD 2012	97	_	-	(-)		(-,	
<del> </del>	3.						

<sup>&</sup>lt;sup>1</sup>REO = Real estate owned.



## Reporting structure





Total revenues

Aegon The Netherlands										unaudited
Earnings & revenues									amoun	ts in million
	EUR					EUR			amoun	CS III IIIIIIOII
			2011		2012					
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTI
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Underlying earnings before tax by line of business										
Life & savings	43	55	47	40	185	56	51	78		185
Pensions	22	16	24	36	98	21	25	13		59
Non-life	5	-	(1)	2	6	(5)	(11)	(9)		(25
Distribution	11	(1)	(2)	-	8	7	4	-		11
Share in underlying earnings before tax of associates	-	4	-	(3)	1	-	2	-		2
Underlying earnings before tax	81	74	68	75	298	79	71	82		232
Fair value items	(60)	2	25	189	156	42	153	(37)		158
Realized gains/(losses) on investments	35	142	59	33	269	34	(6)	40		68
Impairment charges	(2)	(3)	(5)	(5)	(15)	(3)	(3)	(13)		(19
Other income/(charges)	(8)	(11)	(61)	(84)	(164)	(3)	(266)	(3)		(272
Income before tax	46	204	86	208	544	149	(51)	69		167
Income tax	(7)	(35)	(23)	(60)	(125)	(8)	23	(7)		8
Net income	39	169	63	148	419	141	(28)	62		175
Net underlying earnings	66	67	55	50	238	62	57	67		186
Revenues										
Life insurance	1,871	483	480	379	3,213	1,772	410	405		2,587
Accident & Health insurance	109	40	37	30	216	109	43	34		186
General insurance	132	127	99	94	452	134	134	107		375
Total gross premiums	2,112	650	616	503	3,881	2,015	587	546		3,148
Investment income	520	549	526	597	2,192	552	558	556		1,666
Fee and commission income	95	79	77	78	329	86	80	79		245
Tabal yang ang ang	2 727	1 270	1 210	1 170	6 402	2 6 5 2	4 22F	1 101		F OFO

36 Unaudited

1,219

1,178

6,402

2,653

1,225

1,181

5,059

2,727

1,278



Aegon The Netherlands Life & savings										unaudited
_	EUR					ELID			amount	s in millions
	EUK		2011			EUR		2012		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
New life sales	·	·	·				·			
Life & savings										
Single premiums	141	112	110	95	458	140	91	51		282
Recurring premiums annualized	12	13	6	4	35	4	2	3		9
Total recurring plus 1/10 single	26	25	17	13	81	18	12	7		37
Gross deposits (on and off balance)										
Life & savings	382	442	584	560	1,968	560	367	275		1,202
Earnings										
Underlying earnings before tax	43	55	47	40	185	56	51	78		185
Account Balances										
Life insurance contracts - general account	4,457	4,483	4,562	4,523	4,523	4,558	4,570	4,523		4,523
Life insurance contracts - account policy holders	9,104	8,901	8,254	8,634	8,634	8,842	8,812	9,029		9,029
Investment contracts	5,485	5,372	5,415	5,255	5,255	5,179	5,113	4,634		4,634
Total account balance	19,046	18,756	18,231	18,412	18,412	18,579	18,495	18,186		18,186
Life insurance contracts - general account roll forw										
Account balances at beginning of period	4,537	4,457	4,483	4,562	4,537	4,523	4,558	4,570		4,523
Premiums	174	149	150	134	607	172	122	82		376
Withdrawals / benefits	(147)	(155)	(145)	(220)	(667)	(159)	(156)	(160)		(475)
Other	(107)	32	74	47	46	22	46	31		99
Total account balance at end of period	4,457	4,483	4,562	4,523	4,523	4,558	4,570	4,523		4,523
Life insurance contracts - account of policyholders	roll forward									
Account balances at beginning of period	9,169	9,104	8,901	8,254	9,169	8,634	8,842	8,812		8,634
Premiums	156	155	142	152	605	142	136	128		406
Withdrawals / benefits	(224)	(278)	(215)	(259)	(976)	(357)	(363)	(278)		(998)
Other	3	(80)	(574)	487	(164)	423	197	367		987
Total account balance at end of period	9,104	8,901	8,254	8,634	8,634	8,842	8,812	9,029		9,029
DAC/VOBA/FSR's roll forward										
Balance at beginning of period	249	238	225	213	249	199	181	166		199
Capitalized during the period	3	2	2	1	8	1	1	1		3
Amortized during the period Other	(15) 1	(15)	(14)	(15)	(59) 1	(19)	(16)	(13)		(48)
Balance at end of period	238	225	213	199	199	181	166	154		154



Aegon The Netherlands										unaudited
Pensions									amoun	ts in million
	EUR					EUR				
			2011					2012		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTI
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
New life sales										
Pensions										
Single premiums	316	105	99	762	1,282	105	55	138		298
Recurring premiums annualized	7	5	5	28	45	4	5	4		13
Total recurring plus 1/10 single	39	15	15	104	173	14	11	18		43
Gross deposits (on and off balance)										
Pensions	80	-	-	-	80	-	-	-		-
Earnings										
Underlying earnings before tax	22	16	24	36	98	21	25	13		59
Account Balances										
Pensions - Life insurance contracts - general account	14,960	14,941	16,889	16,882	16,882	17,585	17,977	18,000		18,000
Pensions - Life insurance contracts - account PH	15,292	15,284	15,519	15,854	15,854	17,101	17,142	17,213		17,213
Investment contracts	464	284	279	279	279	274	272	269		269
Total account balance	30,716	30,509	32,687	33,015	33,015	34,960	35,391	35,482		35,482
Pension contracts - general account roll forward										
Account balances at beginning of period	15,249	14,960	14,941	16,889	15,249	16,882	17,585	17,977		16,882
Premiums	646	99	89	100	934	743	70	82		895
Withdrawals / benefits	(197)	(186)	(189)	(191)	(763)	(212)	(204)	(431)		(847
Other	(738)	68	2,048	84	1,462	172	526	372		1,070
Total account balance at end of period	14,960	14,941	16,889	16,882	16,882	17,585	17,977	18,000		18,000
Pension contracts - account of policyholders roll fo	rward									
Account balances at beginning of period	14,242	15,292	15,284	15,519	14,242	15,854	17,101	17,142		15,854
Premiums	894	81	97	(5)	1,067	715	83	113		911
Withdrawals / benefits	(142)	(328)	(206)	(115)	(791)	(202)	(210)	(433)		(845
Other	298	239	344	455	1,336	734	168	391		1,293
Total account balance at end of period	15,292	15,284	15,519	15,854	15,854	17,101	17,142	17,213		17,213
DAC/VOBA/FSR's roll forward										
Balance at beginning of period	100	96	93	90	100	88	84	81		88
Capitalized during the period	1	1	1	2	5	-	1			1
Amortized during the period	(4)	(4)	(4)	(4)	(16)	(4)	(4)	(4)		(12
Other	(1)	-	-	-	(1)	-	-	-		-
Balance at end of period	96	93	90	88	88	84	81	77		77



Aegon The Netherlands Non-life										unaudited
									amoun	ts in millions
	EUR					EUR				
			2011					2012		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
New premium production	_	-	_			-	-	-	-	
Accident and Health insurance	10	4	6	7	27	9	4	2		15
General insurance	8	7	6	6	27	9	7	7		23
Total Non-life production	18	11	12	13	54	18	11	9		38
Earnings										
Underlying earnings before tax	5	-	(1)	2	6	(5)	(11)	(9)		(25)
General insurance and Accident & Health ratios										
Claim ratio	64%	68%	67%	70%		75%	75%	73%		
Cost ratio	38%	37%	39%	35%		32%	36%	36%		
Combined ratio *	102%	105%	106%	105%		107%	111%	109%		

<sup>\*</sup> The revised 2011 combined ratios take overhead expenses and cost of reinsurance into consideration



Aegon The Netherlands Distribution										unaudited
									amoun	ts in millions
	EUR					EUR				
			2011					2012		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Earnings										
Underlying earnings before tax	11	(1)	(2)	-	8	7	4	-		11
DAC/VOBA/FSR's roll forward										
Balance at beginning of period	82	78	74	70	82	25	25	24		25
Capitalized during the period	-	-	-	-	-	1	1	1		3
Amortized during the period	(4)	(4)	(4)	(4)	(16)	(1)	(2)	(2)		(5)
Other movements	_	_	_	(41)	(41)	_	_	_		-
Balance at end of period	78	74	70	25	25	25	24	23		23



Aegon The Netherlands Investments general account	unaudited
amounts in millions, except f	or impairment data EUR
	September 30, 2012
Cash / Treasuries / Agencies Investment grade corporates High yield (and other) corporates Emerging markets debt Commercial MBS Residential MBS Non-housing related ABS	10,153 5,291 37 - 2 1,261
Subtotal	17,731
Residential mortgage loans Commercial mortgage loans Total mortgages	19,352 78 <b>19,430</b>
Convertibles & preferred stock Common equity & bond funds Private equity & hedge funds	- 372 357
<b>Total equity like</b> Real estate Other	<b>729</b> 1,927 1,090
Investments general account (excluding policy loans)	40,907
Policyholder loans Investments general account	10 <b>40,917</b>
Impairments as bps (quarterly)	2

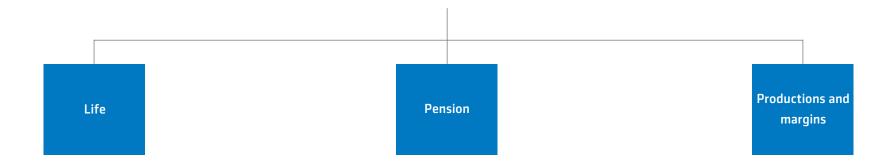
EUR		am	nounts in millions
	March 31, 2012	Dec. 31, 2011	Sept 30, 2011
10.005	0.634	9.958	9,399
10,005 5,566	9,624 5,724	5,359	5,278
33	28	43	46
-		5	4
2	2	2	2
1,222	1,263	1,300	1,247
1,059 <b>17,887</b>	1,049 <b>17,690</b>	973 <b>17,640</b>	944 <b>16,920</b>
17,007	17,090	17,040	10,920
18,447	17,936	17,478	17,205
74	72	70	69
18,521	18,008	17,548	17,274
_	_	1	17
358	354	194	385
365	371	350	217
723	725	545	619
1,988	1,994	2,009	2,020
1,117 <b>40,236</b>	1,143 <b>39,560</b>	1,264 <b>39,006</b>	1,500 <b>38,333</b>
-10,230	33,300	33,000	30,333
10	12	13	13
40,246	39,572	39,019	38,346
1	1	1	1

Aegon The Netherlands Structured assets and corporate bond	ls												
	FUD					amoui	nts in millior						
	EUR	September 30, 2012											
	AAA	AA	А	BBB	<bbb< th=""><th>NR</th><th>Tota</th></bbb<>	NR	Tota						
Structured assets by rating													
Commercial MBS	-	1	1	-	-	-	2						
Residential MBS	241	313	632	51	24	-	1,261						
Non-housing related ABS	187	316	285	55	144	-	987						
Total	428	630	918	106	168	-	2,250						
Credits by rating													
IG Corporates	413	582	2,510	1,786	-	-	5,29						
High yield corporate	-	-	-	· -	37	-	37						
Total	413	582	2,510	1,786	37	-	5,328						
Cash / Treasuries / Agencies							10,15						
Total	841	1,212	3,428	1,892	205	-	17,731						



## Reporting structure

# Aegon United Kingdom





Aegon United Kingdom Earnings & revenues										unaudited
Laimings & revenues									amount	s in millions
	GBP					GBP				
			2011					2012		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Underlying earnings before tax by line of business										
Life	21	17	18	30	86	15	15	19		49
Pensions	(9)	(7)	(9)	(50)	(75)	11	5	2		18
Distribution	(2)	(1)	(1)	(2)	(6)	(1)	-	(1)		(2)
Underlying earnings before tax	10	9	8	(22)	5	25	20	20		65
Fair value items	(1)	_	(7)	3	(5)	(2)	(1)	(14)		(17)
Realized gains/(losses) on investments	25	10	3	6	44	-	28	12		40
Impairment charges	-	(35)	(19)	(1)	(55)	-	_	-		_
Other income/(charges)	(5)	1	4	(49)	(49)	5	10	12		27
Income before tax	29	(15)	(11)	(63)	(60)	28	57	30		115
Income tax attributable to policyholder return	(1)	(15)	(17)	(4)	(37)	(5)	(11)	(11)		(27)
Income before tax on shareholders return	28	(30)	(28)	(67)	(97)	23	46	19		88
Income tax on shareholders return	18	15	28	(9)	52	16	(8)	11		19
Net income	46	(15)	-	(76)	(45)	39	38	30		107
Net underlying earnings	33	14	26	(40)	33	40	18	32		90
Revenues										
Life insurance gross premiums	1,587	1,457	1,293	1,274	5,611	1,180	1,275	1,142		3,597
Investment income	511	536	403	417	1,867	468	509	578		1,555
Fee and commission income	31	32	31	25	119	26	28	30		84
Total revenues	2,129	2,025	1,727	1,716	7,597	1,674	1,812	1,750		5,236



Total revenues

Aegon United Kingdom Earnings & revenues										unaudited
	EUR					EUR			amoun	ts in millions
	LOK		2011			LOK		2012		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Underlying earnings before tax by line of business	Ç. i	<b>C</b>	<b>C</b>	<b>C</b>		•	<b>Q</b>	<b>Q</b>	<b>C</b>	
Life	24	20	20	35	99	17	20	23		60
Pensions	(10)	(8)	(10)	(58)	(86)	13	6	3		22
Distribution	(2)	(2)	(1)	(3)	(8)	(1)	-	(1)		(2)
Share in underlying earnings before tax of associates							(1) <b>25</b>	<u>1</u>		- 80
Underlying earnings before tax	12	10	9	(26)	5	29	25	26		80
Fair value items	(1)	_	(8)	3	(6)	(2)	(1)	(17)		(20)
Realized gains/(losses) on investments	29	11	3	8	51	-	34	14		48
Impairment charges	-	(40)	(22)	-	(62)	-	-	-		-
Other income/(charges)	(6)	1	5	(57)	(57)	6	13	15		34
Income before tax	34	(18)	(13)	(72)	(69)	33	71	38		142
Income tax attributable to policyholder return	(2)	(16)	(20)	(5)	(43)	(6)	(13)	(15)		(34)
Income before tax on shareholders return	<b>32</b> 22	(34)	(33)	<b>(77)</b>	<b>(112)</b> 60	<b>27</b> 19	<b>58</b>	<b>23</b> 14		<b>108</b> 24
Income tax on shareholders return  Net income	54	16 <b>(18)</b>	33	(11) (88)	( <b>52</b> )	46	(9) <b>49</b>	37		132
Net income	34	(10)	_	(88)	(32)	70	73	37		132
Net underlying earnings	39	15	30	(46)	38	48	23	40		111
Revenues										
Life insurance gross premiums	1,862	1,648	1,474	1,490	6,474	1,415	1,572	1,445		4,432
Investment income	599	609	458	488	2,154	562	627	728		1,917
Fee and commission income	37	36	35	29	137	31	35	37		103

44 Unaudited

1,967

2,007

8,765

2,008

2,234

2,210

6,452

2,498

2,293



Aegon United Kingdom Life										unaudited
	GBP					GBP			amount	ts in millions
	CDI		2011			GBI		2012		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
New life sales										
Life										
Single premiums	74	82	86	85	327	86	93	103		282
Recurring premiums annualized	8	8	9	9	34	8	8	8		24
Total recurring plus 1/10 single	16	15	18	17	66	17	17	19		53
Earnings										
Underlying earnings before tax	21	17	18	30	86	15	15	19		49
Account Balances										
Insurance contracts - general account	7,787	7,833	7,877	7,832	7,832	7,901	7,951	8,007		8,007
Total account balance	7,787	7,833	7,877	7,832	7,832	7,901	7,951	8,007		8,007
Insurance and investment contract roll forward	7.754	7 707	7.000	- 0	7.754	7.000	7.004	7.054		7.000
Account balances at beginning of period	7,751	7,787	7,833	7,877	7,751	7,832	7,901	7,951		7,832
Deposits With drawals / homefits	130	142	145	134	551	144	150	160		454
Withdrawals / benefits Other	(156) 62	(156) 60	(163) 62	(146)	(621) 151	(160) 85	(159) 59	(159) 55		(478) 199
Total account balance at end of period	7,787	<b>7,833</b>	7,877	(33) <b>7,832</b>	7,832	<b>7,901</b>	<b>7,951</b>	8,00 <b>7</b>		8,007
Total account balance at end of period	7,767	7,033	7,077	7,032	7,032	7,901	7,951	8,007		8,007
DAC/VOBA/FSR's roll forward										
Balance at beginning of period	152	146	142	140	152	132	129	127		132
Capitalized during the period	13	11	15	12	51	13	13	13		39
Amortized during the period	(19)	(15)	(17)	(16)	(67)	(16)	(15)	(15)		(46)
Other movements	(-5)	-	-	(4)	(4)	-	-	-		-
Balance at end of period	146	142	140	132	132	129	127	125		125



Aegon United Kingdom Pensions										unaudited
Pelisions									amount	ts in millions
	GBP					GBP				
			2011					2012		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Production										
Pensions										
Single premiums	767	629	530	562	2,488	514	499	541		1,554
Recurring premiums annualized	119	113	104	88	424	110	103	90		303
Total recurring plus 1/10 single	195	176	157	144	672	161	153	144		458
Gross deposits (on and off balance)										
Variable annuities	17	14	10	8	49	7	7	4		18
variable armanes	17		10	o	15	,	,	•		10
Earnings										
Underlying earnings before tax	(9)	(7)	(9)	(50)	(75)	11	5	2		18
onderlying curnings before tax	(3)	(,)	(3)	(30)	(73)		3	_		10
Account Balances										
Insurance contracts - general account	17	16	16	1	1	-	-	1		1
Insurance contracts - for the account of policyholders	7,250	7,271	6,992	1,746	1,746	1,714	1,669	1,658		1,658
Investment contracts - general account	, 599	603	578	601	601	577	565	558		558
Investment contracts - for the account of policyholders	43,060	43,566	40,412	41,875	41,875	43,490	42,260	43,538		43,538
Total account balance	50,926	51,456	47,998	44,223	44,223	45,781	44,494	45,755		45,755
Insurance and investment contract roll forward										
Account balances at beginning of period	50,733	50,926	51,455	47,999	50,733	44,223	45,781	44,494		44,223
Deposits	1,537	1,404	1,192	1,165	5,298	1,070	1,171	1,016		3,257
Withdrawals / benefits	(1,469)	(1,429)	(1,446)	(1,150)	(5,494)	(1,209)	(1,803)	(1,319)		(4,331)
Other	125	554	(3,202)	(3,791)	(6,314)	1,697	(655)	1,564		2,606
Total account balance at end of period	50,926	51,455	47,999	44,223	44,223	45,781	44,494	45,755		45,755
DAC/VOBA/FSR's roll forward										
Balance at beginning of period	3,359	3,386	3,407	3,416	3,359	3,125	3,125	3,126		3,125
Capitalized during the period	64	58	51	39	212	43	41	39		123
Amortized during the period	(37)	(37)	(42)	(41)	(157)	(43)	(40)	(42)		(125)
Other movements	_		_	(289)	(289)	-				
Balance at end of period	3,386	3,407	3,416	3,125	3,125	3,125	3,126	3,123		3,123



Aegon United Kingdom										unaudited
Production and margins									amoun	ts in millions
	GBP					GBP			amoun	ts iii iiiiiioiis
	OD!		2011			CDI		2012		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
New life sales	-	-		-		•	-	-	,	
Group pensions	128	112	105	101	446	115	107	102		324
Individual pensions	65	61	50	42	218	45	44	41		130
Annuities	7	9	8	9	33	9	9	10		28
Protection	8	8	9	8	33	8	8	8		24
Onshore bonds	2	2	2	2	8	1	2	2		5
Total life and pensions production	210	192	174	162	738	178	170	163		511
Gross deposits (on and off balance)										
Variable annuities	17	14	10	8	49	7	7	4		18
Market share (12 month period to end of quarter) <sup>1</sup>										
Independent Financial Advisors	11.7%	10.9%	10.3%	9.6%	9.6%	9.0%	8.5%			
Total market	9.3%	8.8%	8.3%	7.8%	7.8%	7.5%	7.1%			
New life sales by channel										
Independent Financial Advisors	159	148	132	120	559	142	130	130		402
Tied distribution	32	29	26	25	112	20	21	15		56
Banks (including bank IFAs)	6	1	4	4	15	2	4	3		9
Rebates/internally generated	13	14	12	13	52	14	15	15		44
Total life and pensions production	210	192	174	162	738	178	170	163		511

 $<sup>^{1}</sup>$  Source: Association of British Insurers, data only available one quarter in arrears (includes UK and offshore deposits).



Aegon United Kingdom Investments general account	unaudited
amounts in millions, except for the	e impairment data GBP
	September 30, 2012
Cash / Treasuries / Agencies Investment grade corporates	2,422 4.487
High yield (and other) corporates	186
Emerging markets debt	59
Commercial MBS	342
Residential MBS	506
Non-housing related ABS	861
Subtotal	8,863
Common equity & bond funds	40
Total equity like	40
Other	5
Investments general account (excluding policy loans)	8,908
Policyholder loans	-
Investments general account	8,908
Impairments as bps (quarterly)	-

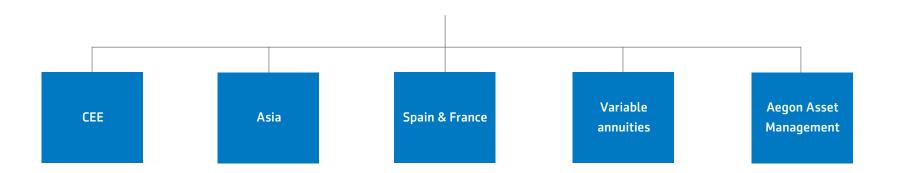
		amı	ounts in million
SBP		<b>4</b>	
	March 31, 2012	Dec. 31, 2011	Sept 30, 201
2,303	2,174	2,231	2,132
4,306	4,349	4,302	4,264
170	137	97	153
48	46	46	47
330	319	321	320
431	412	441	423
827	808	823	780
8,415	8,245	8,261	8,119
-,	0,2.0	-,	-,
39	47	45	41
39	47	45	41
6	6	7	7
8,460	8,298	8,313	8,167
,	,	-,-	•
_	_	_	_
8,460	8,298	8,313	8,167
٥, . ٠ ٠	0,200	0,010	0,207
_	_	_	24

Aegon United Kingdom Structured assets and corporate bo	nds							
•							amoun	ts in millions
	GBP							
				Sep	otember 30, 2012			
		AAA	AA	А	BBB	<bbb< td=""><td>NR</td><td>Tota</td></bbb<>	NR	Tota
Structured assets by rating								
Commercial MBS		47	155	125	9	6	-	342
Residential MBS		-	471	35	-	-	-	506
Non-housing related ABS		18	176	470	176	21	-	861
Total		65	802	630	185	27	-	1,709
Credits by rating								
IG Corporates		45	723	2,275	1,444	-	-	4,487
High yield corporate		-	-	-	-	186	-	186
Emerging Markets debt		-	18	11	30	-	-	59
Total		45	741	2,286	1,474	186	-	4,732
Cash / Treasuries / Agencies								2,422
Total		110	1,543	2,916	1,659	213	-	8,863



## Reporting structure

### New Markets





New Markets Earnings & revenues									ι	ınaudited
Earlings & revenues									amounts	in million
	EUR		2011			EUR		2012		
	Firet	C	2011	Farmela	F. 0	Final	C	2012	Farmela	YTI
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth Quarter	YII
Underlying earnings before tax geographically	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
CEE	26	29	15	26	96	23	21	16		60
Asia	-	3	(8)	1	(4)	9	5	13		27
Spain & France	23	20	21	24	88	25	17	16		58
Variable Annuities Europe	5	-	3	1	9	2	(2)	-		-
Aegon Asset Management	14	18	15	13	60	29	23	25		77
Underlying earnings before tax geographically	68	70	46	65	249	88	64	70		222
Underlying earnings before tax by line of business										
Life	30	30	20	27	107	38	28	40		106
Individual savings and retirement products	-	(4)	(4)	(3)	(11)	(4)	(3)	(7)		(14
Pensions	3	4	2	(1)	8	1	-	2		3
Non-life	11	11	4	19	45	12	11	6		29
Associates	10	11	9	10	40	12	5	4		21
Aegon Asset Management	14	18	15	13	60	29	23	25		77
Underlying earnings before tax by line of business	68	70	46	65	249	88	64	70		222
Fair value items	-	(3)	(17)	(10)	(30)	7	(12)	(1)		(6
Realized gains/(losses) on investments	3	1	1	2	7	2	3	5		10
Impairment charges	(2)	(4)	(30)	(25)	(61)	(4)	-	(5)		(9
Other income/(charges)	11	(3)	(2)	1	7	(18)	-	(8)		(26
Income before tax	80	61	(2)	33	172	75	55	61		191
Income tax	(31)	(15)	(5)	(10)	(61)	(27)	(18)	(23)		(68
Net income	49	46	(7)	23	111	48	37	38		123
Net underlying earnings	44	53	32	55	184	59	44	46		149
Revenues										
Life insurance	463	359	380	462	1,664	408	348	292		1,048
Accident and Health insurance	31	26	28	30	115	62	42	43		147
General insurance	41	37	38	33	149	37	34	37		108
Total gross premiums	535	422	446	525	1,928	507	424	372		1,303
Investment income	75	80	82	83	320	86	89	79		254
Fee and commission income	118	118	112	121	469	128	129	138		395
Other revenues	1	-	1	(1)	1	120	-	136		2
Total revenues	729	620	641	728	2,718	722	642	590		1,954



Aegon CEE Earnings & revenues									ι	unaudited
	EUR					EUR			amounts	in millions
	LUK		2011			LUK		2012		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTI
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	111
Underlying earnings before tax by line of business	Quarter	Quarter	Quarter	Quarter	Teal	Quarter	Quarter	Quarter	Quarter	
Life	13	14	9	9	45	10	10	8		28
Pensions	3	4	2	(1)	8	1	-	2		3
Non-life	10	11	4	18	43	12	11	6		29
Underlying earnings before tax	26	29	15	26	96	23	21	16		60
Fair value items	-	-	-	-	-	-	(5)	(1)		(6
Realized gains/(losses) on investments	-	-	-	1	1	-	1	1		2
Impairment charges	(2)	(2)	(27)	(20)	(51)	(4)	2	(4)		(6
Other income/(charges)	(19)	-	-	(4)	(23)	(16)	-	(5)		(21
Income before tax	5	27	(12)	3	23	3	19	7		29
Income tax	(1)	(6)	(3)	3	(7)	(2)	(3)	(3)		(8
Net income	4	21	(15)	6	16	1	16	4		21
Net underlying earnings	20	23	8	28	79	17	17	13		47
Revenues										
Life insurance	111	114	104	94	423	108	108	108		324
General insurance	41	37	38	33	149	37	34	37		108
Accident and Health	-	-	1	-	1	-	1	-		1
Total gross premiums	152	151	143	127	573	145	143	145		433
Investment income	17	18	17	16	68	18	19	19		56
Fee and commission income	15	17	13	10	55	11	11	11		33
Total revenues	184	186	173	153	696	174	173	175		522



Aegon Asia										unaudited
Earnings & revenues									amount	s in millions
	EUR					EUR			arriouri	.5 111 1111110115
			2011					2012		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Underlying earnings before tax by line of business										
Life	10	8	-	7	25	16	9	19		44
To dividual assistant and national actions and set-	(5)	(2)	(6)	(4)	(10)	(5)	(2)	(5)		(12)
Individual savings and retirement products	(5)	(3)	(6)	(4)	(18)	(5)	(3)	(5)		(13)
Share in underlying earnings before tax of associates	(5)	(2)	(2)	(2)	(11)	(2)	(1)	(1)		(4)
Underlying earnings before tax	-	3	(8)	1	(4)	9	5	13		27
			• •							
Fair value items	-	(1)	-	-	(1)	3	(3)	(2)		(2)
Realized gains/(losses) on investments	1	1	1	2	5	2	2	6		10
Impairment charges		<del>-</del>	(1)	(2)	(3)	<u>-</u>	(2)	(1)		(3) <b>32</b>
Income before tax	1	3	(8)	1	(3)	14	2	16		(22)
Income tax Net income	(8) <b>(7)</b>	(1) <b>2</b>	4 <b>(4)</b>	(4)	(9)	(8) <b>6</b>	(5)	(9) <b>7</b>		(22) <b>10</b>
Net income	(7)		(4)	(3)	(12)	0	(3)	,		10
Net underlying earnings	(7)	-	(3)	(2)	(12)	3	(1)	5		7
Revenues										
Life insurance	96	71	100	111	378	115	111	102		328
Accident and Health	31	26	27	30	114	35	29	29		93
Total gross premiums	127	97	127	141	492	150	140	131		421
Investment income	21	21	21	22	85	23	25	26		74
Fee and commission income	3	1	2	3	9	4	4	9		17
Total revenues	151	119	150	166	586	177	169	166		512



Aegon Spain Earnings & revenues									ι	unaudited
Lailings & revenues									amounts	in millions
	EUR					EUR				
			2011					2012		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTE
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	
Underlying earnings before tax by line of business	-	•	-	-		•	•	•	•	
Life <sup>1</sup>	8	7	10	12	37	11	11	11		33
Share in underlying earnings before tax of associates	9	8	5	7	29	9	-	-		9
Underlying earnings before tax	17	15	15	19	66	20	11	11		42
Fair value items	1	-	-	-	1	-	-	-		-
Realized gains/(losses) on investments	-	1	(1)	- (2)	-	-	-	(2)		(2
Impairment charges	-	(2)	(2)	(3)	(7)	-	-	-		-
Other income/(charges)	-		-	2	2		-			
Income before tax	18	14	12	18	62	20	11	9		40
Income tax	(5)	(5)	(3)	(6)	(19)	(6)	(3)	(3)		(12
Net income	13	9	9	12	43	14	8	6		28
Net underlying earnings	12	11	10	13	46	14	8	8		30
Revenues										
Life & Health insurance <sup>1</sup>	256	174	176	257	863	212	141	96		449
Total gross premiums	256	174	176	257	863	212	141	96		449
Investment income	35	40	41	44	160	43	43	29		115
Fee and commission income	2	2	2	2	8	2	3	1		6
Other revenues	1	_	1	-	2	1	_	1		2
Total revenues	294	216	220	303	1,033	258	187	127		572

<sup>&</sup>lt;sup>1</sup> Based on management's reassessment, Non-life earnings and Non-life premiums of Spain are reported as part of the Life business.

Aegon France Earnings										unaudited
	EUR					EUR			amour	nts in millions
			2011					2012		
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Full Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	
Underlying earnings before tax	-	_	_	-		-	_	-	-	
Share in net result of associates	6	5	6	5	22	5	6	5		16

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Variable annuities europe Earnings & production										unaudited
Larmings & production									amount	s in millions
	EUR		2011			EUR		2012		
	First	Second	Third	Fourth	Full	First	Second	Third	Fourth	YTD
	Quarter	Quarter	Quarter	Quarter	Year	Quarter	Quarter	Quarter	Quarter	110
Underlying earnings before tax by line of business		Quarter	Quarter	Quarter	rear	Quarter	Quarter	Quarter	Quarter	
Life	-	1	1	(1)	1	1	(2)	2		1
Individual savings and retirement products	_							(=)		
Variable annuities	5	(1)	2	2	8	1	- (2)	(2)		(1)
Underlying earnings before tax	5	-	3	1	9	2	(2)	-		-
Fair value items	(1)	(2)	(17)	(10)	(30)	4	(4)	2		2
Income before tax	4	(2)	(14)	(9)	(21)	6	(6)	2		2
Income tax	-	-	2	1	3	(1)	1	_		_
Net income	4	(2)	(12)	(8)	(18)	5	(5)	2		2
Net underlying earnings	4	1	2	1	8	1	(1)	-		-
Variable annuity balances roll forward										
Separate account annuities beginning of period	571	581	585	597	571	710	769	823		710
Deposits	34	24	27	66	151	52	48	45		145
Lapses and deaths	(10)	(9)	(9)	(9)	(37)	(13)	(13)	(14)		(40)
Other	(14)	(11)	(6)	56	25	20	19	45		84
Total variable annuity balances end of period	581	585	597	710	710	769	823	899		899
Life balances roll forward										
Life balances at beginning of period	3,312	3,317	3,283	3,359	3,312	3,478	3,474	3,587		3,478
Deposits	97	135	88	59	379	68	61	71		200
Lapses and deaths	(94)	(88)	(73)	(76)	(331)	(80)	(88)	(93)		(261)
Other	2	(81)	61	136	118	8	140	97		245
Total Life Balances end of period	3,317	3,283	3,359	3,478	3,478	3,474	3,587	3,662		3,662
Gross deposits - Variable Annuities										
Variable annuities Europe	34	24	27	66	151	52	48	45		145
Variable annuities Europe reinsured	30	37	26	22	115	29	17	11		57
Gross deposits Variable annuities	64	61	53	88	266	81	65	56		202
Intersegment eliminations	(2)	(1)	(1)	(2)	(6)	(2)	(2)	(2)		(6)
Total gross deposits	62	60	52	86	260	79	63	54		196



Aegon asset management Earnings & revenues & account balances										unaudited
	EUR					EUR			amour	nts in millions
	LOIK		2011			LOIK		2012		
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Full Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	YTD
Earnings										
Underlying earnings before tax	14	18	15	13	60	29	23	25		77
Revenues from third parties	32	31	20	29	112	34	35	40		109
Account balances										
Assets under management	199,663	204,351	216,609	223,870	223,870	235,507	243,859	248,262		248,262
General Account *	111,825	108,139	117,276	118,531	118,531	120,153	126,464	126,630		126,630
Internal unit-linked and off balance sheet *	70,833	67,125	68,189	63,843	63,843	67,545	67,338	69,032		69,032
Third-party **	17,005	29,087	31,144	41,496	41,496	47,809	50,057	52,600		52,600
Net deposits (Third party assets)	(1,853)	(539)	1,350	(91)	(1,133)	1,289	605	1,136		3,030
Assets under management account balances roll forward										
Account balance at beginning of period	213,195	199,663	204,351	216,609	213,195	223,870	235,507	243,859		223,870
Deposits & Withdrawals	(7,779)	(6,934)	(712)	(3,776)	(19,201)	(1,951)	(513)	(1,999)		(4,463)
Other	(5,753)	11,622	12,970	11,037	29,876	13,588	8,865	6,402		28,855
Total account balance at end of period	199,663	204,351	216,609	223,870	223,870	235,507	243,859	248,262		248,262
Third-party assets under management account balances roll	forward									
Account balance at beginning of period	19,442	17,005	29,087	31,144	19,442	41,496	47,809	50,057		41,496
Deposits & Withdrawals	(1,853)	(539)	1,350	(91)	(1,133)	1,289	605	1,136		3,030
Other	(584)	12,621	707	10,443	23,187	5,024	1,643	1,407		8,074
Total account balance at end of period **	17,005	29,087	31,144	41,496	41,496	47,809	50,057	52,600		52,600

st Please note that the numbers provided in this line are also included in other primary segments.

<sup>\*\*</sup> Includes pooled fund sales that are recognized on the balance sheet of Aegon UK. These assets are eliminated in our consolidated revenue generating investments.



New Markets	unaudited
Investments general account amounts in millions, except for t	he impairment data EUR
	September 30, 2012
Cash / Treasuries / Agencies Investment grade corporates High yield (and other) corporates Emerging markets debt Commercial MBS Residential MBS Non-housing related ABS Subtotal	1,562 2,067 114 31 145 332 58 4,309
Residential mortgage loans Total mortgages	361 <b>361</b>
Common equity & bond funds Private equity & hedge funds Total equity like	48 3 <b>51</b>
Other Investments general account (excluding policy loans)	302 <b>5,023</b>
Policyholder loans  Investments general account	27 <b>5,050</b>
Impairments as bps (quarterly)	8

	am	ounts in millions
March 31, 2012	Dec. 31, 2011	Sept 30, 201
1 507	1 570	1 [71
		1,571
		1,820 60
		20
		130
		302
		54
4,204	4,065	3,957
200	2.47	367
		367 <b>367</b>
300	347	307
68	60	70
-		
		70
		277 <b>4.671</b>
4,933	4,730	4,071
24	24	25
4,957	4,782	4,696
8	68	90
	368 368 68 68 293 4,933	March 31, 2012 Dec. 31, 2011  1,587 1,579 1,973 1,896 84 70 28 24 138 137 326 300 68 59 4,204 4,065  368 347 368 347 68 60 68 60 293 286 4,933 4,758 24 24 4,957 4,782

New Markets Structured assets and corporate bond	İs							
							amour	nts in millions
	EUR				1 20 2012			
		September 30, 2012						
		AAA	AA	А	BBB	<bbb< th=""><th>NR</th><th>Total</th></bbb<>	NR	Total
Structured assets by rating								
Commercial MBS		103	19	10	13	-	-	145
Residential MBS		17	52	159	76	28	-	332
Non-housing related ABS		30	1	22	2	3	-	58
Total		150	72	191	91	31	-	535
Credits by rating								
IG Corporates		25	228	920	724	-	170	2,067
High yield corporate		-	-	-	-	113	1	114
Emerging Markets debt		-	-	4	22	5	-	31
Total		25	228	924	746	118	171	2,212
Cash / Treasuries / Agencies								1,562
Total		175	300	1,115	837	149	171	4,309



## Other corporate information

Public ratings				
Company public ratings as of September 30, 2012	Standard & Poor's <sup>1)</sup>	Moody's Investor Service	Fitch ratings <sup>1)</sup>	A.M. Best
Aegon N.V.	Α-	А3	А	-
Aegon USA	AA-	A1	AA-	A+
Aegon UK (Scottish Equitable plc)	A+	-	-	-
Aegon NL (Aegon Levensverzekering N.V.)	AA-	-	-	-
Credit ratings				
Aegon N.V Senior debt rating	A-	А3	A-	-
Aegon N.V Junior Perpetual Capital Securities (JPCS)	BBB	Baa1	BBB	-
Aegon N.V Non-cumulative subordinated notes (NCSN)	BBB	Baa1	BBB	-
Aegon N.V Commercial paper	A-2	P-2	F1	-

<sup>1)</sup> The outlook is negative for the Standard & Poor's rating on Aegon UK and the Fitch ratings on Aegon USA and Aegon N.V.; the outlook on all other ratings is stable.



### Glossary on lines of business

The description of each line of business provides general guidance to the reader but is not intended to be exhaustive and may change from time to time.

#### Life and protection

Included in the line life and protection are products with mortality, morbidity and longevity risks. Reported in life and protection are traditional life and universal life products, including endowment, term and whole life insurance products sold by Aegon Americas and Aegon The Netherlands. Also included are annuity products sold by Aegon The Netherlands and term insurance and annuity products sold by Aegon UK. Most of the business written by countries in the Other countries segment is also reported in this line with the exception of general insurance business sold by Hungary and pension business of the CEE countries and Spain.

Accident and health business comprises products with morbidity risk like accidental death and dismemberment insurance, critical illness, cancer treatment, disability, income protection and long-term care insurance in the Americas, the Netherlands, the UK and Spain. Also included are sick leave products sold by Aegon The Netherlands.

#### Individual savings and retirement products

The line individual savings and retirement products includes products with no or insignificant longevity risk, primarily fixed and variable annuity products sold by Aegon Americas. The products are primarily in the accumulation phase but also includes immediate and pay-out annuities. In addition, the (long-term) saving products sold by Aegon The Netherlands and retail mutual fund sold by Aegon Americas and Hungary are included. Also included in this line are investment products sold by the Czech Republic and Taiwan.

#### Pensions and asset management

The line pensions- and asset management includes both individual and group pension business and 401(k) and similar products, typically sponsored by or obtained through an employer. It comprises products in the accumulation phase as well as in the pay-out phase. This line includes products sold by Aegon Americas' divisions Diversified Investment Advisors and Transamerica Retirement Services, group pension products sold by Aegon The Netherlands, Aegon UK's individual and group pension business as

well as the pension business of the CEE countries and Spain. In addition, asset management services provided to third parties are included in this line.

#### Institutional products

Institutional products includes earnings from spread-based products like Guaranteed Investment Contracts (GICs) and funding agreements sold by Aegon Americas which are marketed to institutional clients such as pension funds, retirement plans, college savings plans, money market funds. This line also includes synthetic GIC products. Institutional products also include bank- or corporate-owned life insurance (BOLI/COLI) sold to corporations as a method of funding employee benefit plans.

#### Reinsurance

The reinsurance line includes the business assumed by Transamerica Reinsurance of Aegon Americas. No changes have been made to what was previously reported in this line.

#### General insurance

General insurance includes mainly automotive insurance, liability insurance, household insurance and fire protection. General insurance is sold in the Netherlands and Hungary. No changes have been made to what was previously reported in this line.

#### Distribution

Distribution includes commissions earned by independent financial advisors in the Netherlands (UnirobeMeeùs and Nedasco) and the UK (Positive Solutions, Origen).

#### Other

Other is used to report any items which cannot be directly allocated to a specific line of business. No changes have been made to what was previously reported in this line.

#### Interest charges and other

Interest charges and other includes funding interest expenses and holding expenses.

No changes have been made to what was previously reported in this line.





#### Cautionary note regarding non-GAAP measures

This document includes a non-GAAP financial measure: underlying earnings before tax. The reconciliation of underlying earnings before tax to the most comparable IFRS measure is provided in Note 3 "Segment information" of Aegon's Condensed consolidated interim financial statements. Aegon believes that this non-GAAP measure, together with the IFRS information, provides meaningful supplemental information that Aegon's management uses to run its business as well as useful information for the investment community to evaluate Aegon 's business relative to the businesses of its peers.

#### Local currencies and constant currency exchange rates

This document contains certain information about Aegon presented in USD for the Americas and GBP for the United Kingdom, because those businesses operate and are managed primarily in those currencies. None of this information is a substitute for or superior to financial information about Aegon presented in EUR, which is the currency of Aegon's primary financial statements.

#### Forward-looking statements

The statements contained in this document that are not historical facts are forward-looking statements as defined in the US Private Securities Litigation Reform Act of 1995. The following are words that identify such forward-looking statements: aim, believe, estimate, target, intend, may, expect, anticipate, predict, project, counting on, plan, continue, want, forecast, goal, should, would, is confident, will, and similar expressions as they relate to Aegon. These statements are not guarantees of future performance and involve risks, uncertainties and assumptions that are difficult to predict. Aegon undertakes no obligation to publicly update or revise any forward-looking statements. Readers are cautioned not to place undue reliance on these forward-looking statements, which merely reflect company expectations at the time of writing. Actual results may differ materially from expectations conveyed in forward-looking statements due to changes caused by various risks and uncertainties. Such risks and uncertainties include but are not limited to the following:

- Changes in general economic conditions, particularly in the United States, the Netherlands and the United Kingdom:
- Changes in the performance of financial markets, including emerging markets, such as with regard to:
  - The frequency and severity of defaults by issuers in Aegon's fixed income investment portfolios;
  - The effects of corporate bankruptcies and/or accounting restatements on the financial markets and the resulting decline in the value of equity and debt securities Aegon holds; and
  - The effects of declining creditworthiness of certain private sector securities and the resulting decline in the value of sovereign exposure that Aegon holds:
- Changes in the performance of Aegon's investment portfolio and decline in ratings of Aegon's counterparties;
- Consequences of a potential (partial) break-up of the euro;
- The frequency and severity of insured loss events;
- Changes affecting mortality, morbidity, persistence and other factors that may impact the profitability of Aegon's insurance products;
- Reinsurers to whom Aegon has ceded significant underwriting risks may fail to meet their obligations;
- Changes affecting interest rate levels and continuing low or rapidly changing interest rate levels; changes
  affecting currency exchange rates, in particular the EUR/USD and EUR/GBP exchange rates;
- Changes in the availability of, and costs associated with, liquidity sources such as bank and capital
  markets funding, as well as conditions in the credit markets in general such as changes in borrower and

- counterparty creditworthiness;
- Increasing levels of competition in the United States, the Netherlands, the United Kingdom and emerging markets:
- Changes in laws and regulations, particularly those affecting Aegon's operations, ability to hire and retain key personnel, the products Aegon sells, and the attractiveness of certain products to its consumers;
- Regulatory changes relating to the insurance industry in the jurisdictions in which Aegon operates;
- Changes in customer behavior and public opinion in general related to, among other things, the type of
  products also Aegon sells, including legal, regulatory or commercial necessity to meet changing customer
  expectations;
- Acts of God, acts of terrorism, acts of war and pandemics;
- Changes in the policies of central banks and/or governments;
- Lowering of one or more of Aegon's debt ratings issued by recognized rating organizations and the adverse impact such action may have on Aegon's ability to raise capital and on its liquidity and financial condition;
- Lowering of one or more of insurer financial strength ratings of Aegon's insurance subsidiaries and the
  adverse impact such action may have on the premium writings, policy retention, profitability and liquidity
  of its insurance subsidiaries;
- The effect of the European Union's Solvency II requirements and other regulations in other jurisdictions
  affecting the capital Aegon is required to maintain:
- Litigation or regulatory action that could require Aegon to pay significant damages or change the way Aegon does business;
- As Aegon's operations support complex transactions and are highly dependent on the proper functioning
  of information technology, a computer system failure or security breach may disrupt Aegon's business,
  damage its reputation and adversely affect its results of operations, financial condition and cash flows;
- Customer responsiveness to both new products and distribution channels;
- Competitive, legal, regulatory, or tax changes that affect profitability, the distribution cost of or demand for Aegon's products;
- Changes in accounting regulations and policies may affect Aegon's reported results and shareholder's equity;
- The impact of acquisitions and divestitures, restructurings, product withdrawals and other unusual items, including Aegon's ability to integrate acquisitions and to obtain the anticipated results and synergies from acquisitions:
- Catastrophic events, either manmade or by nature, could result in material losses and significantly interrupt Aeqon's business; and
- Aegon's failure to achieve anticipated levels of earnings or operational efficiencies as well as other cost saving initiatives.

Further details of potential risks and uncertainties affecting Aegon are described in its filings with NYSE Euronext Amsterdam and the US Securities and Exchange Commission, including the Annual Report. These forward-looking statements speak only as of the date of this document. Except as required by any applicable law or regulation, Aegon expressly disclaims any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements contained herein to reflect any change in Aegon 's expectations with regard thereto or any change in events, conditions or circumstances on which any such statement is based.



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### Publication dates quarterly results

Friday, February 15, 2013 Results fourth quarter 2012 Wednesday, May 8, 2013 Results first quarter 2013 Thursday, August 8, 2013 Results second quarter 2013 Thursday, November 7, 2013 Results third quarter 2013

Aegon's Q3 2012 press release and Condensed consolidated interim financial statements are available on aegon.com.



### About Aegon

Throughout their working lives and into retirement, millions of people around the world rely on Aegon to help them secure their long-term financial future.

As an international life insurance, pension and asset management company, Aegon has businesses in over twenty markets in the Americas, Europe and Asia. Aegon companies employ approximately 25,000 people and have some 47 million customers across the globe.

Aegon uses its strength and expertise to create added value for customers, shareholders, employees and the wider community. Aegon does this by encouraging innovation and by growing its businesses profitably and sustainably.

Aegon's ambition is to be a leader in all its chosen markets by 2015.