The information included in the following sheets of this Excel file forms an integral part of the AEGON press release on the Q3 results 2010 as published on November 11, 2010.

Cautionary note regarding non-GAAP measures

This press release includes certain non-GAAP financial measures: underlying earnings before tax and value of new business. The reconciliation of underlying earnings before tax to the most comparable IFRS measure is provided in Note 3 "Segment information" of our Condensed consolidated interim financial statements. Value of new business is not based on IFRS, which are used to report AEGON's quarterly statements and should not be viewed as a substitute for IFRS financial measures. AEGON believes that these non-GAAP measures, together with the IFRS information, provide a meaningful measure for the investment community to evaluate AEGON's business relative to the businesses of our peers.

Local currencies and constant currency exchange rates

This press release contains certain information about our results and financial condition in USD for the Americas and GBP for the United Kingdom, because those businesses operate and are managed primarily in those currencies. Certain comparative information presented on a constant currency basis eliminates the effects of changes in currency exchange rates. None of this information is a substitute for or superior to financial information about us presented in EUR, which is the currency of our primary financial statements.

Forward-looking statements

The statements contained in this press release that are not historical facts are forward-looking statements as defined in the US Private Securities Litigation Reform Act of 1995. The following are words that identify such forward-looking statements: aim, believe, estimate, target, intend, may, expect, anticipate, predict, project, counting on, plan, continue, want, forecast, goal, should, would, is confident, will, and similar expressions as they relate to our company. These statements are not guarantees of future performance and involve risks, uncertainties and assumptions that are difficult to predict. We undertake no obligation to publicly update or revise any forward-looking statements. Readers are cautioned not to place undue reliance on these forward-looking statements, which merely reflect company expectations at the time of writing. Actual results may differ materially from expectations conveyed in forward-looking statements due to changes caused by various risks and uncertainties. Such risks and uncertainties include but are not limited to the following:

- o Changes in general economic conditions, particularly in the United States, the Netherlands and the United Kingdom;
- Changes in the performance of financial markets, including emerging markets, such as with regard to:
 - The frequency and severity of defaults by issuers in our fixed income investment portfolios; and
 - The effects of corporate bankruptcies and/or accounting restatements on the financial markets and the resulting decline in the value of equity and debt securities we hold;
- o The frequency and severity of insured loss events;
- o Changes affecting mortality, morbidity and other factors that may impact the profitability of our insurance products;
- o Changes affecting interest rate levels and continuing low or rapidly changing interest rate levels;
- o Changes affecting currency exchange rates, in particular the EUR/USD and EUR/GBP exchange rates;
- o Increasing levels of competition in the United States, the Netherlands, the United Kingdom and emerging markets;
- Changes in laws and regulations, particularly those affecting our operations, the products we sell, and the attractiveness of certain products to our consumers;
- o Regulatory changes relating to the insurance industry in the jurisdictions in which we operate;
- o Acts of God, acts of terrorism, acts of war and pandemics;
- o Changes in the policies of central banks and/or governments;
- o Lowering of one or more of our debt ratings issued by recognized rating organizations and the adverse impact such action may have on our ability to raise capital and on our liquidity and financial condition;
- o Lowering of one or more of insurer financial strenght ratings of our insurance subsidiaries and the adverse impact such action may have on premium writings, policy retention, profitablity of its insurance subsidiaries and liquidity;
- o The effect of the European Union's Solvency II requirements and other regulations in other jurisdictions affecting the capital we are required to maintain;
- o Litigation or regulatory action that could require us to pay significant damages or change the way we do business;
- o Customer responsiveness to both new products and distribution channels;
- o Competitive, legal, regulatory, or tax changes that affect the distribution cost of or demand for our products;
- o The impact of acquisitions and divestitures, restructerings, product withdrawels and other unusual tems, including our ability to integrate acquisitions and to obtain the anticipated results and synergies from acquisitions;
- o Our failure to achieve anticipated levels of earnings or operational efficiencies as well as other cost saving initiatives; and
- o The impact our adoption of the International Financial Reporting Standards may have on our reported financial results and financial condition.

Further details of potential risks and uncertainties affecting the company are described in the company's filings with Euronext Amsterdam and the US Securities and Exchange Commission, including the Annual Report on Form 20-F. These forward-looking statements speak only as of the date of this document. Except as required by any applicable law or regulation, the company expressly disclaims any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements contained herein to reflect any change in the company's expectations with regard thereto or any change in events, conditions or circumstances on which any such statement is based.

| KEY PERFORMANCE INDICATORS | | | | | | | | | |
|---|-------|---------|---------|------|---------|------|----------|----------|------|
| amounts in EUR millions b) | Notes | Q3 2010 | Q2 2010 | % | Q3 2009 | % | YTD 2010 | YTD 2009 | % |
| Underlying earnings before tax | 1 | 473 | 522 | (9) | 390 | 21 | 1,483 | 707 | 110 |
| Net income | 2 | 657 | 413 | 59 | 145 | - | 1,442 | (189) | - |
| New life sales | 3 | 527 | 590 | (11) | 492 | 7 | 1,655 | 1,543 | 7 |
| Gross deposits excluding run-off businesses | 4 | 9,408 | 7,584 | 24 | 6,838 | 38 | 24,767 | 20,893 | 19 |
| Value of new business (VNB) | 5 | 120 | 148 | (19) | 169 | (29) | 414 | 551 | (25) |
| Return on equity | 6 | 10.0% | 9.7% | 3 | 9.7% | 3 | 10.0% | 4.6% | 117 |

| FINANCIAL OVERVIEW | | | | | | | | |
|--|--------------|--------------|----------|-------------|---------|---------------|-------------|-------|
| EUR millions | Q3 2010 | Q2 2010 | % | Q3 2009 | % | YTD 2010 | YTD 2009 | % |
| Underlying comings before toy | | | | | | | | |
| Underlying earnings before tax Americas | 376 | 437 | (14) | 324 | 16 | 1,192 | 467 | 155 |
| The Netherlands | 97 | 97 | (14) | 102 | (5) | 298 | 303 | (2) |
| United Kingdom | 28 | 22 | - 27 | (9) | (3) | 78 | 19 | - (2) |
| New markets | 55 | 40 | 38 | 42 | 31 | 141 | 122 | 16 |
| Holding and other | (83) | (74) | (12) | (69) | (20) | (226) | (204) | (11) |
| Underlying earnings before tax | 473 | 522 | (9) | 390 | 21 | 1,483 | 707 | 110 |
| Established Name | 00.4 | 0 | | (400) | | 404 | (000) | |
| Fair value items | 204 | 3 | - | (196) | - | 191 | (380) | - |
| Realized gains / (losses) on investments | 129 | 148 | (13) | 38 | - | 403 | 203 | 99 |
| Impairment charges Other income / (charges) | (92) (14) | (77) (60) | (19) | (286) 48 | 68 | (319) | (1,065) | 70 |
| Run-off businesses | (28) | (49) | 77 43 | (34) | - 18 | (51) (137) | (328) 34 | 84 |
| Income before tax | 672 | 487 | 38 | (40) | - | 1,570 | (829) | |
| Income tax | (15) | (74) | 80 | 185 | | (128) | 640 | |
| Net income | 657 | 413 | 59 | 145 | _ | 1,442 | (189) | _ |
| | | | | | | | , | |
| Net income / (loss) attributable to: | | | | | | | (100) | |
| Equity holders of AEGON N.V. | 657 | 413 | 59 | 145 | - | 1,441 | (189) | - |
| Minority interest | - | - | - | - | - | 1 | - | - |
| Net underlying earnings | 395 | 390 | 1 | 348 | 14 | 1,166 | 615 | 90 |
| Commissions and expenses | 1,525 | 1,375 | 11 | 1,489 | 2 | 4,486 | 4,639 | (3) |
| of which operating expenses | 835 | 841 | (1) | 784 | 7 | 2,488 | 2,451 | 2 |
| J. J | | - | () | - | | , | , - | |
| New life sales | | | | | | | | |
| Life single premiums | 1,656 | 1,923 | (14) | 1,674 | (1) | 5,509 | 5,045 | 9 |
| Life recurring premiums annualized | 361 | 398 | (9) | 323 | 12 | 1,104 | 1,038 | 6 |
| Total recurring plus 1/10 single | 527 | 590 | (11) | 492 | 7 | 1,655 | 1,543 | 7 |
| New life sales | | | | | | | | |
| Americas | 171 | 167 | 2 | 145 | 18 | 483 | 423 | 14 |
| The Netherlands | 32 | 41 | (22) | 52 | (38) | 135 | 146 | (8) |
| United Kingdom | 264 | 308 | (14) | 245 | 8 | 837 | 763 | 10 |
| New markets | 60 | 74 | (19) | 50 | 20 | 200 | 211 | (5) |
| Total recurring plus 1/10 single | 527 | 590 | (11) | 492 | 7 | 1,655 | 1,543 | 7 |
| New premium production accident and health insurance | 146 | 148 | (1) | 126 | 16 | 442 | 436 | 1 |
| New premium production general insurance | 14 | 15 | (7) | 12 | 17 | 43 | 35 | 23 |
| Gross deposits (on and off balance) | | | | | | | | |
| Americas | 4,706 | 5,154 | (9) | 4,138 | 14 | 15,263 | 14,784 | 3 |
| The Netherlands | 525 | 624 | (16) | 1,145 | (54) | 1,892 | 2,327 | (19) |
| United Kingdom | 16 | 19 | (16) | 29 | (45) | 71 | 142 | (50) |
| New markets | 4,161 | 1,787 | 133 | 1,526 | 173 | 7,541 | 3,640 | 107 |
| Total gross deposits excluding run-off businesses | 9,408 | 7,584 | 24 | 6,838 | 38 | 24,767 | 20,893 | 19 |
| Run-off businesses | - | - | - | 51 | - | , <u>-</u> | 934 | - |
| Total gross deposits | 9,408 | 7,584 | 24 | 6,889 | 37 | 24,767 | 21,827 | 13 |
| Net deposits (on and off balance) | | | | | | | | |
| Americas | 535 | 746 | (28) | 553 | (3) | 1,805 | 3,384 | (47) |
| The Netherlands | (83) | 55 | - | 355 | - | 39 | 580 | (93) |
| United Kingdom | 2 | 10 | (80) | 21 | (90) | 41 | 122 | (66) |
| New markets | 3,293 | 187 | - | 753 | - | 3,601 | 268 | - |
| Total net deposits excluding run-off businesses | 3,747 | 998 | | 1,682 | 123 | 5,486 | 4,354 | 26 |
| Run-off businesses | (1,081) | (1,837) | 41 | (3,272) | 67 | (5,117) | (7,598) | 33 |
| Total net deposits | 2,666 | (839) | - | (1,590) | - | 369 | (3,244) | - |

| REVENUE-GENERATING INVESTMENTS | | | |
|---|-----------|----------|-----|
| | Sept. 30, | June 30, | |
| | 2010 | 2010 | % |
| Revenue-generating investments (total) | 404,894 | 408,589 | (1) |
| Investments general account | 145,625 | 151,394 | (4) |
| Investments for account of policyholders | 140,438 | 139,717 | 1 |
| Off balance sheet investments third parties | 118,831 | 117,478 | 1 |

| FINANCIAL OVERVIEW, Q3 2010 GEOGRAPHICAL | LY. | | | | | |
|---|----------|-------------|---------|---------|--------------|-------|
| | | | | | Holding, | |
| | | | | | other | |
| | | The | United | New | activities & | |
| EUR millions | Americas | Netherlands | Kingdom | Markets | eliminations | Total |
| Underlying earnings before tax by line of business | | | | | | |
| Life | 181 | 51 | 27 | 20 | - | 279 |
| Individual savings and retirement products | 112 | - | - | 5 | - | 117 |
| Pensions | 77 | 42 | 1 | 4 | - | 124 |
| Life reinsurance | 4 | - | - | - | - | 4 |
| Non-life | - | 3 | - | (1) | - | 2 |
| Distribution | - | 2 | - | - | - | 2 |
| Asset Management | - | - | - | 13 | - | 13 |
| Other | - | - | - | - | (83) | (83) |
| Share in underlying earnings before tax of associates | 2 | (1) | - | 14 | - | 15 |
| Underlying earnings before tax | 376 | 97 | 28 | 55 | (83) | 473 |
| Fair value items | 87 | 184 | 2 | (9) | (60) | 204 |
| Realized gains / (losses) on investments | 92 | 35 | - | 2 | - | 129 |
| Impairment charges | (85) | (4) | (3) | - | - | (92) |
| Other income / (charges) | (1) | - | 15 | (5) | (23) | (14) |
| Run-off businesses | (28) | - | - | - | - | (28) |
| Income before tax | 441 | 312 | 42 | 43 | (166) | 672 |
| Income tax | 39 | (75) | 11 | (13) | 23 | (15) |
| Net income | 480 | 237 | 53 | 30 | (143) | 657 |
| Net underlying earnings | 284 | 88 | 62 | 41 | (80) | 395 |

| EMPLOYEE NUMBERS | | |
|---|-----------|----------|
| | Sept. 30, | June 30, |
| | 2010 | 2010 |
| | | |
| Employees excluding agents | 24,730 | 25,127 |
| Agents | 3,147 | 3,011 |
| Total number of employees excluding Associates | 27,877 | 28,138 |
| AEGON's share of employees (including agents) in Associates | 3,157 | 3,320 |
| Total | 31,034 | 31,458 |

| FINANCIAL OVERVIEW, 2010 YEAR-TO-DATE | GEOGRAPHIC | ALLY | | | | |
|--|------------|-------------|---------|---------|-------------------|-------|
| | | | | | Holding, other | |
| | | The | United | New | activities & | |
| EUR millions | Americas | Netherlands | Kingdom | Markets | eliminations | Total |
| Underlying earnings before tax by line of business | | | | | | |
| Life | 526 | 132 | 65 | 61 | _ | 784 |
| Individual savings and retirement products | 389 | - | - | (6) | _ | 383 |
| Pensions | 214 | 118 | 17 | 12 | _ | 361 |
| Life reinsurance | 60 | - | - | - | _ | 60 |
| Non-life | _ | 29 | _ | 8 | _ | 37 |
| Distribution | _ | 19 | (4) | - | _ | 15 |
| Asset Management | _ | - | - | 32 | - | 32 |
| Other | _ | - | - | - | (226) | (226) |
| Associates | 3 | - | - | 34 | | 37 |
| Underlying earnings before tax | 1,192 | 298 | 78 | 141 | (226) | 1,483 |
| Fair value items | (32) | 343 | (9) | (10) | (101) | 191 |
| Realized gains / (losses) on investments | 133 | 154 | 6 | 13 | 97 | 403 |
| Impairment charges | (285) | (11) | (12) | (11) | - | (319) |
| Other income / (charges) | (106) | 33 | 61 | (16) | (23) | (51) |
| Run-off businesses | (137) | - | - | - | - | (137) |
| Income before tax | 765 | 817 | 124 | 117 | (253) | 1,570 |
| Income tax | 71 | (187) | (21) | (35) | 44 | (128) |
| Net income | 836 | 630 | 103 | 82 | (209) | 1,442 |
| Net underlying earnings | 902 | 222 | 123 | 103 | (184) | 1,166 |

| AMERICAS | | | | | | | | | |
|---|-------|---------|--------------------|-------|----------|-----------------|----------|----------|----------|
| USD millions | Notes | Q3 2010 | Q2 2010 | % | Q3 2009 | % | YTD 2010 | YTD 2009 | % |
| Underlying earnings before tax by line of business | | | | | | | | | |
| Life and protection | | 220 | 241 | (9) | 244 | (10) | 655 | 666 | (2, |
| Fixed annuities | | 112 | 125 | (10) | 78 | 44 | 358 | 218 | 64 |
| Variable annuities | | 29 | 50 | (42) | 57 | (49) | 148 | (398) | - |
| Retail mutual funds | | 3 | - | - | (3) | - [| 3 | (13) | - |
| Individual savings and retirement products | | 144 | 175 | (18) | 132 | 9 | 509 | (193) | - |
| Employer solutions & pensions | | 101 | 95 | 6 | 47 | 115 | 282 | 153 | 84 |
| Life reinsurance | | 4 | 33 | (88) | 20 | (80) | 79 | 7 | - |
| Canada | | 13 | 15 | (13) | 5 | 160 | 39 | 11 | - |
| Latin America | | 2 | 1 | 100 | _ | - | 4 | (4) | - |
| Underlying earnings before tax | | 484 | 560 | (14) | 448 | 8 | 1,568 | 640 | 145 |
| Fair value items | | 117 | (39) | - | (133) | - | (42) | 99 | - |
| Realized gains / (losses) on investments | | 121 | 21 | - | (63) | - | 175 | (64) | - |
| Impairment charges | | (111) | (73) | (52) | (287) | 61 | (375) | (1,106) | 66 |
| Other income / (charges) | | - | (140) | - | (5) | - | (140) | (4) | - |
| Run- off businesses | | (35) | (62) | 44 | (44) | 20 | (180) | 46 | - |
| Income before tax | | 576 | 267 | 116 | (84) | - | 1,006 | (389) | - |
| Income tax | | 52 | (12) | | 316 | (84) | 94 | 820 | (89 |
| Net income | | 628 | 255 | 146 | 232 | 171 | 1,100 | 431 | 155 |
| Net income / (loss) attributable to: | | | | | | | | | |
| Equity holders of AEGON N.V. | | 628 | 255 | 146 | 232 | 171 | 1,100 | 431 | 155 |
| Net underlying earnings | | 367 | 412 | (11) | 408 | (10) | 1,187 | 594 | 100 |
| Commissions and expenses | | 1,167 | 961 | 21 | 1,310 | (11) | 3,483 | 3,906 | (11 |
| of which operating expenses | | 472 | 484 | (2) | 545 | (13) | 1,457 | 1,690 | (14) |
| New life sales | | | | | | | | | |
| | | 369 | 279 | 20 | 193 | 04 | 842 | 422 | 400 |
| Life single premiums Life recurring premiums annualized | | 184 | 279 184 | 32 | 189 | 91 | 551 | 538 | 100 |
| Total recurring plus 1/10 single | | 221 | 212 | 4 | 208 | (3) 6 | 635 | 580 | 2 9 |
| Life & protection | | 147 | 134 | 10 | 132 | 11 | 402 | 356 | 13 |
| Employer solutions & pensions | | 6 | 4 | 50 | 5 | 20 | 19 | 23 | (17 |
| Life reinsurance | | 41 | 46 | | 49 | | 134 | 148 | |
| Canada | | 15 | 46 16 | (11) | 49 16 | (16) | 46 | 41 | (9 12 |
| Latin America | | 12 | 12 | (6) | 6 | (6) 100 | 34 | 12 | 183 |
| Total recurring plus 1/10 single | | 221 | 212 | 4 | 208 | 6 | 635 | 580 | 703 9 |
| Total reculting plus 1/10 single | | 221 | 212 | 4 | 200 | 0 | 033 | 300 | 9 |
| New premium production accident and health insurance | _ | 179 | 180 | (1) | 178 | 1 | 543 | 574 | (5) |
| Gross deposits (on and off balance) by line of business | | | | | | | | | |
| Life & protection | | 2 | 3 | (33) | 3 | (33) | 8 | 8 | |
| Fixed annuities | | 164 | 124 | 32 | 687 | (76) | 473 | 4,089 | (88) |
| Variable annuities | | 956 | 1,028 | (7) | 861 | 11 | 2,793 | 2,587 | 8 |
| Retail mutual funds | | 861 | 957 | (10) | 730 | 18 | 2,794 | 1,549 | 80 |
| Individual savings & retirement products | | 1,981 | 2,109 | (6) | 2,278 | (13) | 6,060 | 8,225 | (26 |
| Employer solutions & pensions | | 3,975 | 4,311 | (8) | 3,729 | 7 | 13,503 | 11,843 | 14 |
| Life reinsurance | | - | 1 | - | 1 | - | 2 | 2 | - |
| Canada | | 100 | 118 | (15) | 62 | 61 | 504 | 206 | 145 |
| Total gross deposits excluding run-off businesses | | 6,058 | 6,542 | (7) | 6,073 | - | 20,077 | 20,284 | (1 |
| Run- off businesses | | | | | 103 | - | | 1,282 | - |
| Total gross deposits | | 6,058 | 6,542 | (7) | 6,176 | (2) | 20,077 | 21,566 | (7, |
| Net deposits (on and off balance) by line of business | | | | | | | | | |
| Life & protection | | (12) | (12) | - | (12) | - | (39) | (46) | 15 |
| Fixed annuities | | (584) | (6 53) | 11 | (88) | - | (1,780) | 1,376 | _ |
| Variable annuities | | 225 | 217 | 4 | 208 | 8 | 419 | 603 | (31 |
| Retail mutual funds | | 233 | 357 | (35) | 239 | (3) | 1,008 | 95 | - |
| Individual savings & retirement products | | (126) | (79) | (59) | 359 | - | (353) | 2,074 | _ |
| Employer solutions & pensions | | 1,030 | 1,264 | (19) | 605 | 70 | 3,680 | 2,858 | 29 |
| Life reinsurance | | (14) | (15) | 7 | (17) | 18 | (44) | (55) | 20 |
| Canada | | (191) | (197) | 3 | (69) | (177) | (870) | (187) | - |
| Total net deposits excluding run-off businesses | | 687 | 961 | (29) | 866 | (21) | 2,374 | 4,644 | (49 |
| Run-off businesses | | (1,370) | (2,317) | 41 | (4,651) | 71 | (6,730) | (10,425) | 35 |
| | | | | | | | (4,356) | (5,781) | 25 |

| REVENUE-GENERATING INVESTMENTS | | | |
|---|-----------|----------|---|
| | Sept. 30, | June 30, | |
| | 2010 | 2010 | % |
| Revenue-generating investments (total) | 316,655 | 301,630 | 5 |
| Investments general account | 129,925 | 126,348 | 3 |
| Investments for account of policyholders | 75,255 | 69,401 | 8 |
| Off balance sheet investments third parties | 111,475 | 105,881 | 5 |

| Underlying earnings before tax by line of business Life and Savings 51 | THE NETHERLANDS | | | | | | | | | |
|--|---|-------|--|---------|------|----------|----------|----------|----------|------|
| Life and Savings | EUR millions | Notes | Q3 2010 | Q2 2010 | % | Q3 2009 | % | YTD 2010 | YTD 2009 | % |
| Life and Savings | Underlying earnings before tax by line of business | | | | | | | | | |
| Pensions | • • • | | 51 | 42 | 21 | 53 | (4) | 132 | 146 | (10) |
| Non life 3 | · · · · · · · · · · · · · · · · · · · | | - | | | | | | | |
| Distribution 2 6 6 67 3 3 33 19 15 22 Distribution 10 1 1 - 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | | | | | | | | | | |
| Share in underlying earnings before tax of associates (1) 1 1 - 1 | | | - | | . , | | ٠ / | | | |
| Underlying earnings before tax 97 | | | | | (67) | | (33) | 19 | | 21 |
| Realized gains / (losses) on investments 35 23 52 50 (30) 154 1773 (71) (171 | Underlying earnings before tax | | | | | | - (5) | 298 | | (2) |
| Realized gains / (losses) on investments 35 23 52 50 (30) 154 1773 (71) (171 | Fair value items | | 104 | 60 | 474 | (45) | | 242 | (242) | |
| Impairment charges (4) (6) 33 (12) 67 (11) (118) 91 | | | | | | | - | | , , | - |
| Chine income / (charges) | g , , | | | | | | | | | |
| Income before tax 312 215 45 95 - 817 15 15 16 16 16 16 16 16 | | | (4) | . , | 33 | (12) | 67 | | (118) | 91 |
| Income tax (75) (45) (67) (21) - (187) 22 (187) 22 (187) 22 (187) 22 (187) | | | <u>-</u> | | | <u>-</u> | - | | | - |
| Net income (loss) attributable to: Equity holders of AEGON N.V. 237 170 39 74 - 630 37 - Net underlying earnings 88 57 54 78 13 222 226 (accommissions and expenses 248 263 (6) 279 (11) 775 860 (fit of which operating expenses 179 182 (a) 206 (fit) 543 615 (fit of which operating expenses 179 182 (a) 206 (fit) 543 615 (fit of which operating expenses 179 182 (a) 206 (fit) 543 615 (fit of which operating expenses 179 182 (a) 206 (fit) 543 615 (fit of which operating expenses 179 182 (a) 206 (fit) 543 615 (fit of which operating expenses 179 182 (a) 206 (fit) 543 615 (fit of which operating expenses 179 182 (a) 206 (fit) 543 615 (fit of which operating expenses 179 182 (a) 206 (fit) 543 615 (fit of which operating expenses 179 182 (a) 206 (fit) 543 615 (fit of which operating expenses 179 182 (a) 207 (a) 329 (fit) 544 60 (fit of which operating expensions 144 (a) 20 (a) 30 (a) 54 (b) 60 (fit of which operating expensions 188 21 (fit) 19 (fit) 54 66 61 (fit) 68 (f | | | | | | | | | | - |
| Net income / (loss) attributable to: Equity holders of AEGON N.V. 237 170 39 74 - 630 37 - Net underlying earnings 88 57 54 78 13 222 226 (a) Commissions and expenses 248 263 (6) 279 (11) 775 860 (10 of which operating expenses 179 182 (2) 206 (13) 543 615 (12 New life sales Life sales Life recurring premiums 176 241 (27) 329 (47) 814 865 (6) Life recurring premiums annualized 14 18 (22) 52 (38) 135 146 (6) Total recurring plus 1/10 single 32 41 (22) 52 (38) 135 146 (6) Life and Savings 18 21 (14) 19 (5) 66 61 6 Fensions 14 20 (30) 33 (58) 69 85 (15) Total recurring plus 1/10 single 32 41 (22) 52 (38) 135 146 (6) Sew premium production accident and health insurance 5 4 25 3 67 20 13 55 New premium production general insurance 6 6 - 20 19 5 Gross deposits (on and off balance) by line of business Life and Savings 416 534 (22) 978 (57) 1,633 2,015 (15) Fensions 109 90 21 167 (35) 259 312 (77) Total gross deposits (on and off balance) by line of business Life and Savings 416 534 (22) 978 (57) 1,633 2,015 (15) Fensions 55 624 (16) 1,145 (54) 1,892 2,327 (15) Net deposits (on and off balance) by line of business Life and Savings 416 534 (22) 978 (57) 1,633 2,015 (15) Life and Savings 417 534 (22) 978 (57) 1,633 2,015 (15) Total gross deposits (on and off balance) by line of business Life and Savings 55 624 (16) 1,145 (54) 1,892 2,327 (15) Net deposits (on and off balance) by line of business Life and Savings 55 624 (16) 1,145 (54) 1,892 2,327 (15) | | | | | | | - | | | - |
| Equity holders of AEGON N.V. 237 170 39 74 - 630 37 - 630 37 - 630 137 - 630 | Net income | _ | 237 | 170 | 39 | 74 | - | 630 | 37 | - |
| Net underlying earnings | Net income / (loss) attributable to: | | | | | | | | | |
| Commissions and expenses of which operating expenses 179 182 (2) 206 (13) 543 615 (12) New life sales Life single premiums 176 241 (27) 329 (47) 814 865 (6) (11) Total recurring premiums annualized 14 18 (22) 20 (30) 54 60 (11) Total recurring plus 1/10 single 32 41 (22) 52 (38) 135 146 (6) (12) Total recurring plus 1/10 single 32 41 (22) 52 (38) 135 146 (6) (12) Total recurring plus 1/10 single 32 41 (22) 52 (38) 135 146 (6) (6) Total recurring plus 1/10 single 32 41 (22) 52 (38) 135 146 (6) (6) Total recurring plus 1/10 single 32 41 (22) 52 (38) 135 146 (6) (6) Total recurring plus 1/10 single 32 41 (22) 52 (38) 135 146 (6) (6) Total recurring plus 1/10 single 32 41 (22) 52 (38) 135 146 (6) (6) Total recurring plus 1/10 single 32 41 (22) 52 (38) 135 146 (6) (6) (6) Total recurring plus 1/10 single 32 (41) (22) 52 (38) 135 (6) (6) (6) (6) (6) (6) (6) (6) (6) (6) | Equity holders of AEGON N.V. | | 237 | 170 | 39 | 74 | - | 630 | 37 | - |
| Commissions and expenses 248 263 (6) 279 (11) 775 860 (710 60 60 60 60 60 60 60 | Net underlying earnings | | 88 | 57 | 54 | 78 | | 222 | 226 | (2) |
| New life sales | Commissions and expenses | | 248 | 263 | (6) | 279 | | 775 | 860 | (10) |
| Life single premiums Life single premiums 176 | · | | | | | | | | | (12) |
| Life single premiums Life single premiums 176 | New life sales | | | | | | | | | |
| Life recurring premiums annualized 14 | | | 176 | 241 | (27) | 329 | (47) | 814 | 865 | (6) |
| Total recurring plus 1/10 single 32 | 0 1 | | | | . , | | ٠ / | | | (10) |
| Pensions 14 20 (30) 33 (58) 69 85 (19) Total recurring plus 1/10 single 32 41 (22) 52 (38) 135 146 (8) New premium production accident and health insurance 5 4 25 3 67 20 13 54 New premium production general insurance 6 6 - 6 - 20 19 55 Gross deposits (on and off balance) by line of business Life and Savings 416 534 (22) 978 (57) 1,633 2,015 (19) Pensions 109 90 21 167 (35) 259 312 (17) Total gross deposits Net deposits (on and off balance) by line of business Life and Savings (139) 50 - 440 - (7) 416 - Pensions Pensions 5 5 - (85) - 46 164 (72) | Total recurring plus 1/10 single | | · · · · · · · · · · · · · · · · · · · | | | | | | | (8) |
| Pensions 14 20 (30) 33 (58) 69 85 (19) Total recurring plus 1/10 single 32 41 (22) 52 (38) 135 146 (8) New premium production accident and health insurance 5 4 25 3 67 20 13 54 New premium production general insurance 6 6 - 6 - 20 19 55 Gross deposits (on and off balance) by line of business Life and Savings 416 534 (22) 978 (57) 1,633 2,015 (19) Pensions 109 90 21 167 (35) 259 312 (17) Total gross deposits Net deposits (on and off balance) by line of business Life and Savings (139) 50 - 440 - (7) 416 - Pensions Pensions 5 5 - (85) - 46 164 (72) | Life and Savings | | 18 | 21 | (14) | 10 | (5) | 66 | 61 | 8 |
| Total recurring plus 1/10 single 32 41 (22) 52 (38) 135 146 (8 New premium production accident and health insurance 5 4 25 3 67 20 13 54 New premium production general insurance 6 6 6 - 6 - 20 19 8 Gross deposits (on and off balance) by line of business Life and Savings 416 534 (22) 978 (57) 1,633 2,015 (19 Pensions 416 534 (22) 978 (57) 1,633 2,015 (19 Total gross deposits 416 534 (12) 978 (57) 1,633 2,015 (19 Total gross deposits 525 624 (16) 1,145 (54) 1,892 2,327 (19 Net deposits (on and off balance) by line of business Life and Savings (139) 50 - 440 - (7) 416 - Pensions 56 5 - (85) - 46 164 (72) | · · · · · · · · · · · · · · · · · · · | | | | . , | | | | | |
| New premium production general insurance 6 6 - 6 - 20 19 5 Gross deposits (on and off balance) by line of business 416 534 (22) 978 (57) 1,633 2,015 (19 Pensions 109 90 21 167 (35) 259 312 (17 Total gross deposits 525 624 (16) 1,145 (54) 1,892 2,327 (18 Net deposits (on and off balance) by line of business (139) 50 - 440 - (7) 416 - Pensions 56 5 - (85) - 46 164 (72 | Total recurring plus 1/10 single | | ······································ | | | | | | | (8) |
| New premium production general insurance 6 6 - 6 - 20 19 5 Gross deposits (on and off balance) by line of business 416 534 (22) 978 (57) 1,633 2,015 (19 Pensions 109 90 21 167 (35) 259 312 (17 Total gross deposits 525 624 (16) 1,145 (54) 1,892 2,327 (18 Net deposits (on and off balance) by line of business (139) 50 - 440 - (7) 416 - Pensions 56 5 - (85) - 46 164 (72 | New premium production accident and health insurance | | 5 | 4 | 25 | 3 | 67 | 20 | 13 | 54 |
| Life and Savings 416 534 (22) 978 (57) 1,633 2,015 (19) Pensions 109 90 21 167 (35) 259 312 (17) Total gross deposits 525 624 (16) 1,145 (54) 1,892 2,327 (15) Net deposits (on and off balance) by line of business Life and Savings (139) 50 - 440 - (7) 416 - Pensions 56 5 - (85) - 46 164 (72) | New premium production general insurance | | | | - | | | | | 5 |
| Life and Savings 416 534 (22) 978 (57) 1,633 2,015 (19) Pensions 109 90 21 167 (35) 259 312 (17) Total gross deposits 525 624 (16) 1,145 (54) 1,892 2,327 (15) Net deposits (on and off balance) by line of business Life and Savings (139) 50 - 440 - (7) 416 - Pensions 56 5 - (85) - 46 164 (72) | Gross deposits (on and off balance) by line of business | | | | | | | | | |
| Pensions 109 90 21 167 (35) 259 312 (17) Total gross deposits 525 624 (16) 1,145 (54) 1,892 2,327 (18) Net deposits (on and off balance) by line of business (139) 50 - 440 - (7) 416 - Pensions 56 5 - (85) - 46 164 (72) | | | 416 | 534 | (22) | 978 | (57) | 1.633 | 2.015 | (19) |
| Total gross deposits 525 624 (16) 1,145 (54) 1,892 2,327 (18) Net deposits (on and off balance) by line of business Life and Savings (139) 50 - 440 - (7) 416 - Pensions 56 5 - (85) - 46 164 (72) | <u> </u> | | | | | | | | | (17) |
| Life and Savings (139) 50 - 440 - (7) 416 - Pensions 56 5 - (85) - 46 164 (72 | Total gross deposits | | | | | | | | | (19) |
| Life and Savings (139) 50 - 440 - (7) 416 - Pensions 56 5 - (85) - 46 164 (72 | Net deposits (on and off balance) by line of business | | | | | | | | | |
| Pensions 56 5 - (85) - 46 164 (72 | | | (139) | 50 | _ | 440 | _ | (7) | 416 | _ |
| | <u> </u> | | , , | | _ | | _ | | | (72) |
| | Total net deposits | | (83) | 55 | | 355 | | 39 | 580 | (93) |

| REVENUE-GENERATING INVESTMENTS | | | |
|---|-----------|----------|----|
| | Sept. 30, | June 30, | |
| | 2010 | 2010 | % |
| Revenue-generating investments (total) | 73,843 | 69,091 | 7 |
| Investments general account | 37,457 | 35,203 | 6 |
| Investments for account of policyholders | 23,869 | 23,605 | 1 |
| Off balance sheet investments third parties | 12,517 | 10,283 | 22 |

| UNITED KINGDOM | | | | | | | | | |
|---|-------|---------|---------|-------|---------|---------|----------|----------|-----|
| GBP millions | Notes | Q3 2010 | Q2 2010 | % | Q3 2009 | % | YTD 2010 | YTD 2009 | 9 |
| Underlying earnings before tax by line of business | | | | | | | | | |
| Life | | 23 | 15 | 53 | 10 | 130 | 56 | 28 | 100 |
| Pensions | | _ | 5 | - | (14) | _ | 14 | (2) | |
| Distribution | | 1 | (2) | - | `(3) | - | (3) | (8) | 63 |
| Underlying earnings before tax | | 24 | 18 | 33 | (7) | - | 67 | 18 | |
| Fair value items | | 1 | (11) | - | 5 | (80) | (8) | 19 | |
| Realized gains / (losses) on investments | | - | 3 | - | 27 | - | 5 | 46 | (8 |
| Impairment charges | | (2) | (1) | (100) | (71) | 97 | (10) | (114) | 9 |
| Other income / (charges) | 8 | 12 | 19 | (37) | 43 | (72) | 52 | 51 | |
| Income before tax | | 35 | 28 | 25 | (3) | - | 106 | 20 | |
| Income tax attributable to policyholder return | | (23) | (19) | (21) | (44) | 48 | (63) | (51) | (24 |
| Income before income tax on shareholders return | | 12 | 9 | 33 | (47) | - | 43 | (31) | |
| Income tax on shareholders return | | 32 | 15 | 113 | 17 | 88 | 45 | 26 | 7. |
| Net income | | 44 | 24 | 83 | (30) | - | 88 | (5) | |
| Net income / (loss) attributable to: | | | | | | | | | |
| Equity holders of AEGON N.V. | | 44 | 24 | 83 | (30) | - | 88 | (5) | |
| Net underlying earnings | | 52 | 31 | 68 | (2) | - | 105 | 30 | |
| Commissions and expenses | | 179 | 181 | (1) | 160 | - 12 | 530 | 482 | 1 |
| of which operating expenses | | 102 | 95 | 7 | 106 | (4) | 292 | 303 | (4 |
| New life sales | 9 | | | | | | | | |
| Life single premiums | | 859 | 1,050 | (18) | 1,008 | (15) | 3,048 | 3,086 | (|
| Life recurring premiums annualized | | 133 | 158 | (16) | 111 | 20 | 412 | 366 | 1 |
| Total recurring plus 1/10 single | | 219 | 263 | (17) | 212 | 3 | 717 | 675 | |
| Life | | 17 | 23 | (26) | 40 | (58) | 66 | 152 | (5 |
| Pensions | | 202 | 240 | (16) | 172 | 17 | 651 | 523 | 2 |
| Total recurring plus 1/10 single | | 219 | 263 | (17) | 212 | 3 | 717 | 675 | |
| Gross deposits (on and off balance) by line of business | | | | | | | | | |
| Variable annuities | | 13 | 16 | (19) | 25 | (48) | 61 | 126 | (5 |
| Total gross deposits | | 13 | 16 | (19) | 25 | (48) | 61 | 126 | (5 |
| Net deposits (on and off balance) by line of business | | | | | | | | | |
| Variable annuities | | 1 | 9 | (89) | 18 | (94) | 35 | 108 | (6 |
| Total net deposits | | 1 | 9 | (89) | 18 | (94) | 35 | 108 | (6 |

| REVENUE-GENERATING INVESTMENTS | | | |
|--|-----------|----------|---|
| | Sept. 30, | June 30, | |
| | 2010 | 2010 | % |
| Revenue-generating investments (total) | 55,990 | 51,738 | 8 |
| Investments general account | 8,265 | 7,856 | 5 |
| Investments for account of policyholders | 47,725 | 43,882 | 9 |

| NEW MARKETS | | | | | | | | | |
|--|-------|---------|---------|-------|---------|---------|----------|----------|------|
| EUR millions | Notes | Q3 2010 | Q2 2010 | % | Q3 2009 | % | YTD 2010 | YTD 2009 | % |
| Underlying earnings before tax | | | | | | | | | |
| Central Eastern Europe | | 20 | 19 | 5 | 33 | (39) | 66 | 88 | (25) |
| Asia | | (10) | (11) | 9 | (2) | | (27) | (8) | |
| Spain & France | | 24 | 19 | 26 | 15 | 60 | 63 | 47 | 34 |
| Variable Annuities Europe | | 8 | 1 | - | (4) | - | 7 | (5) | - |
| AEGON Asset Management | | 13 | 12 | 8 | - | - | 32 | - | - |
| Underlying earnings before tax | | 55 | 40 | 38 | 42 | 31 | 141 | 122 | 16 |
| Fair value items | | (9) | (4) | (125) | (2) | - | (10) | 5 | - |
| Realized gains / (losses) on investments | | 2 | 8 | (75) | 2 | - | 13 | 5 | 160 |
| Impairment charges | | - | (9) | - | (1) | - | (11) | (6) | (83) |
| Other income / (charges) | | (5) | (11) | 55 | 2 | - | (16) | (383) | 96 |
| Income before tax | | 43 | 24 | 79 | 43 | - | 117 | (257) | - |
| Income tax | | (13) | (9) | (44) | (16) | 19 | (35) | (51) | 31 |
| Net income | | 30 | 15 | 100 | 27 | 11 | 82 | (308) | - |
| Net income / (loss) attributable to: | | | | | | | | | |
| Equity holders of AEGON N.V. | | 30 | 15 | 100 | 27 | 11 | 81 | (308) | - |
| Minority Interest | | - | - | - | - | - | 1 | - | - |
| Net underlying earnings | | 41 | 30 | 37 | 29 | 41 | 103 | 74 | 39 |
| Commissions and expenses | | 175 | 169 | 4 | 94 | - 86 | 519 | 290 | 79 |
| of which operating expenses | | 134 | 127 | 6 | 55 | 144 | 394 | 165 | 139 |
| or which operating expenses | | 104 | 121 | 0 | 33 | 144 | 334 | 100 | 139 |
| New life sales | | | | | | | | | |
| Life single premiums | | 156 | 234 | (33) | 54 | 189 | 498 | 388 | 28 |
| Life recurring premiums annualized | | 44 | 51 | (14) | 44 | - | 150 | 172 | (13) |
| Total recurring plus 1/10 single | | 60 | 74 | (19) | 50 | 20 | 200 | 211 | (5) |
| Life | | 50 | 66 | (24) | 39 | 28 | 169 | 137 | 23 |
| Associates | | 10 | 8 | 25 | 11 | (9) | 31 | 74 | (58) |
| Total recurring plus 1/10 single | | 60 | 74 | (19) | 50 | 20 | 200 | 211 | (5) |
| Central Eastern Europe | | 26 | 24 | 8 | 21 | 24 | 69 | 54 | 28 |
| Asia | | 9 | 9 | - | 7 | 29 | 28 | 27 | 4 |
| Spain & France | | 25 | 41 | (39) | 22 | 14 | 103 | 130 | (21) |
| Total recurring plus 1/10 single | | 60 | 74 | (19) | 50 | 20 | 200 | 211 | (5) |
| New premium production accident and health insurance | | 1 | 4 | (75) | 1 | - | 9 | 4 | 125 |
| New premium production general insurance | | 8 | 9 | (11) | 6 | 33 | 23 | 16 | 44 |
| Gross deposits (on and off balance) | | | | | | | | | |
| Central Eastern Europe | | 242 | 249 | (3) | 198 | 22 | 717 | 566 | 27 |
| Asia | | 8 | 10 | (20) | - | - | 43 | 4 | - |
| Spain & France | | 10 | 12 | (17) | 10 | - | 66 | 29 | 128 |
| Variable Annuities Europe | | 167 | 175 | (5) | 136 | 23 | 530 | 462 | 15 |
| AEGON Asset Management | | 3,734 | 1,341 | 178 | 1,182 | - | 6,185 | 2,579 | 140 |
| Total gross deposits | | 4,161 | 1,787 | 133 | 1,526 | 173 | 7,541 | 3,640 | 107 |
| Net deposits (on and off balance) | | | | | | | | | |
| Central Eastern Europe | | 154 | 149 | 3 | 98 | 57 | 372 | 304 | 22 |
| Asia | | 8 | 9 | (11) | - | - | 42 | 2 | - |
| Spain & France | | (11) | 4 | - | (5) | (120) | 18 | (17) | - |
| Variable Annuities Europe | | 71 | 47 | 51 | 13 | - | 197 | 108 | 82 |
| AEGON Asset Management | | 3,071 | (22) | | 647 | - | 2,972 | (129) | - |
| Total net deposits | | 3,293 | 187 | - | 753 | - | 3,601 | 268 | - |

| REVENUE-GENERATING INVESTMENTS | | | |
|---|-----------|----------|----|
| | Sept. 30, | June 30, | |
| | 2010 | 2010 | % |
| Revenue-generating investments (total) | 33,459 | 29,692 | 13 |
| Investments general account | 2,890 | 2,900 | - |
| Investments for account of policyholders | 5,934 | 5,882 | 1 |
| Off balance sheet investments third parties | 24,635 | 20,910 | 18 |

| VALUE OF NEW BUSINESS AND IRR | | | | | | | | |
|-------------------------------|---------|---------|------|---------|------|----------|----------|------|
| | VNB | VNB | | VNB | | VNB | VNB | |
| EUR millions, after tax | Q3 2010 | Q2 2010 | % | Q3 2009 | % | YTD 2010 | YTD 2009 | % |
| | | | | | | | | |
| Americas | 51 | 62 | (18) | 63 | (19) | 165 | 207 | (20) |
| The Netherlands | 23 | 30 | (23) | 51 | (55) | 102 | 118 | (14) |
| United Kingdom | 19 | 24 | (21) | 34 | (44) | 56 | 137 | (59) |
| New Markets | 27 | 32 | (16) | 21 | 29 | 91 | 88 | 3 |
| Total | 120 | 148 | (19) | 169 | (29) | 414 | 551 | (25) |

| | IRR % | IRR% | IRR% |
|-------------------------|---------|---------|---------|
| EUR millions, after tax | Q3 2010 | Q2 2010 | Q3 2009 |
| | | | |
| Americas | 12.1 | 12.9 | 12.1 |
| The Netherlands | 16.2 | 17.0 | 21.8 |
| United Kingdom | 11.4 | 11.9 | 13.4 |
| New Markets | 34.1 | 35.3 | 37.6 |
| Total | 17.8 | 18.4 | 18.5 |

| MODELED NEW BUSINESS | , APE AND DEP | OSITS | | | | | | | |
|-----------------------------|---------------|---------|------------------|------|---------|------|------------------|----------|------|
| | | | Premium business | | | | Premium business | | |
| | | | | APE | | | | APE | |
| EUR millions | Notes | Q3 2010 | Q2 2010 | % | Q3 2009 | % | YTD 2010 | YTD 2009 | % |
| | 10 | | | | | | | | |
| Americas | | 275 | 266 | 3 | 251 | 10 | 787 | 762 | 3 |
| The Netherlands | | 38 | 58 | (34) | 87 | (56) | 189 | 209 | (10) |
| United Kingdom | | 254 | 303 | (16) | 247 | 3 | 823 | 820 | - |
| New Markets | | 80 | 97 | (18) | 60 | 33 | 257 | 278 | (8) |
| Total | | 647 | 724 | (11) | 645 | - | 2,055 | 2,068 | (1) |

| | | Deposit business | | | | | Deposit business | | | |
|-------------------|---------|------------------|----------|---------|-----|----------|------------------|------|--|--|
| | | | Deposits | | | | Deposits | | | |
| EUR millions Note | Q3 2010 | Q2 2010 | % | Q3 2009 | % | YTD 2010 | YTD 2009 | % | | |
| 10 | | | | | | | | | | |
| Americas | 4,131 | 4,325 | (4) | 4,367 | (5) | 12,381 | 14,731 | (16) | | |
| United Kingdom | 16 | 17 | (6) | - | - | 67 | - | - | | |
| New Markets | 231 | 303 | (24) | 95 | 143 | 841 | 417 | 102 | | |
| Total | 4,378 | 4,645 | (6) | 4,462 | (2) | 13,290 | 15,148 | (12) | | |

| VNB/PVNBP SUMMARY | | | | | | | | |
|-------------------|--------|---------|----------------|--------------|-------|--------|----------------|--------------|
| | | Premium | business | | | | | |
| | VNB | PVNBP | VNB / PVNBP | VNB / APE | VNB | PVNBP | VNB / PVNBP | VNB / APE |
| EUR millions | tes Q: | 3 2010 | % | % | YTD 2 | 2010 | % | % |
| | 11 | | | | | | | |
| Americas | 3: | 2 1,221 | 2.6 | 11.6 | 96 | 3,462 | 2.8 | 12.2 |
| The Netherlands | 2: | 3 286 | 8.0 | 59.5 | 102 | 1,377 | 7.4 | 54.2 |
| United Kingdom | 19 | 9 1,529 | 1.2 | 7.5 | 56 | 5,450 | 1.0 | 6.8 |
| New Markets | 20 | 626 | 3.1 | 24.3 | 68 | 2,016 | 3.4 | 26.5 |
| Total | 9: | 3 3,662 | 2.5 | 14.4 | 323 | 12,305 | 2.6 | 15.7 |

| | Deposit business | | | | Deposit business | | | | |
|--------------------|------------------|-------|----------------|-------------------|------------------|--------|----------------|-------------------|--|
| | VNB | PVNBP | VNB / PVNBP | VNB / Deposits | VNB | PVNBP | VNB / PVNBP | VNB / Deposits | |
| EUR millions Notes | Q3 20° | 10 | % | % | YTD 2 | 010 | % | % | |
| 11 | | | | | | | | | |
| Americas | 19 | 5,249 | 0.4 | 0.5 | 69 | 16,991 | 0.4 | 0.6 | |
| United Kingdom | - | 16 | 0.7 | 0.7 | - | 67 | (0.3) | (0.3) | |
| New Markets | 8 | 417 | 1.9 | 3.4 | 22 | 1,365 | 1.6 | 2.7 | |
| Total | 27 | 5,682 | 0.5 | 0.6 | 92 | 18,423 | 0.5 | 0.7 | |

Notes:

- 1) For a definition of underlying earnings and the reconciliation from underlying earnings to income before tax we refer to Note 3 "Segment information" of our Condensed consolidated interim financial statements.
- Net income refers to net income attributable to equity holders of AEGON N.V. and minority interest.
- New life sales is defined as new recurring premiums + 1/10 of single premiums.
- 4) Deposits on and off balance sheet. Run-off businesses includes results of business units where management has decided to exit the market and to run-off the existing block of business.
- 5) The present value of future distributable earnings on the block of business sold in the reporting period. Value of new business is calculated using beginning of year economic assumptions and assumptions outside of management control, and beginning of quarter operating assumptions.
- 6) Return on equity is calculated by dividing the net underlying earnings after cost of leverage by the average shareholders' equity excluding the preferred shares and the revaluation reserve.
- Capital securities that are denominated in foreign currencies are, for purposes of calculating the capital base ratio, revalued to the period-end exchange rate. All ratios exclude AEGON's revaluation reserve.
- 8) Included in other income/(charges) are charges made to policyholders with respect to income tax in the United Kingdom.
- ⁹⁾ Includes production on investment contracts without a discretionary participation feature of which the proceeds are not recognized as revenues but are directly added to our investment contract liabilities.
- ¹⁰⁾ APE = recurring premium + 1/10 single premium.
- ¹¹⁾ PVNBP: Present Value New Business Premium.
- The calculation of the IGD (Insurance Group Directive) capital surplus and ratio are based on Solvency I capital requirements on IFRS for entities within the EU (Pillar 1 for AEGON UK), and local regulatory solvency measurements for non-EU entities. Specifically, required capital for the life insurance companies in the US is calculated as two times the upper end of the Company Action Level range (200%) as applied by the National Association of Insurance Commissioners in the US. The calculation of the IGD ratio excludes the available and required capital of the UK With-Profit funds. In the UK solvency surplus calculation the local regulator only allows the available capital number of the With-Profit funds included in overall local available capital to be equal to the amount of With-Profit funds' required capital.
- b) The results in this release are unaudited.

Currencies

Income statement items: average rate 1 EUR = USD 1.3154 (2009: USD 1.3720). Income statement items: average rate 1 EUR = GBP 0.8572 (2009: GBP 0.8855).

Balance sheet items: closing rate 1 EUR = USD 1.3648 (2009: USD 1.4643; year-end 2009: USD 1.4406).

Balance sheet items: closing rate 1 EUR = GBP 0.8599 (2009: GBP 0.9093; year-end 2009: GBP 0.8881).